DISTRICT OF COLUMBIA

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ALCOHOLIC BEVERAGE CONTROL BOARD

+ + + + + MEETING

IN THE MATTER OF:

:

Trabra, Inc.,

t/a Union Liquors :

1537 Good Hope Road, SE : Show Cause

Retailer A - ANC 8A : Hearing (Status)

License No. 79922 : Case #17-CMP-00464 :

:

(Ownership Interest Issues,:
Attempted Bribery,
Willfully Gave False
Testimony)

Wednesday January 24, 2018

The Alcoholic Beverage Control Board met in the Alcoholic Beverage Control Hearing Room, Reeves Building, 2000 14th Street, N.W., Suite 400S, Washington, D.C. 20009, Chairperson Donovan W. Anderson, presiding.

PRESENT:

DONOVAN W. ANDERSON, Chairperson NICK ALBERTI, Member BOBBY CATO, JR., Member DONALD ISAAC, SR., Member MIKE SILVERSTEIN, Member JAMES SHORT, Member REMA WAHABZADAH, Member

ALSO PRESENT:

RICHARD BIANCO, Attorney for Co-owner
ANDREW KLINE, Attorney for Licensee
AMY SCHMIDT, OAG
GABRIELE TRIPODO, Licensee

1	P-R-O-C-E-E-D-I-N-G-S
2	10:33 a.m.
3	CHAIRPERSON ANDERSON: The next case
4	on our calendar is Case No. 17-CMP-00464, Union
5	Liquors, License No. 79922.
6	Will the parties, please, approach and
7	identify themselves for the record, please?
8	MS. SCHMIDT: Good morning. Amy
9	Schmidt, Assistant Attorney General on behalf of
10	the District of Columbia.
11	CHAIRPERSON ANDERSON: Good morning,
12	Ms. Schmidt.
13	MR. KLINE: Good morning. Andrew
14	Kline on behalf of the Licensee.
15	CHAIRPERSON ANDERSON: Good morning,
16	Mr. Kline.
17	MR. TRIPODO: Good morning. My name
18	is Gabriele Tripodo.
19	CHAIRPERSON ANDERSON: Good morning,
20	Mr. Tripodo. All right. Are there any
21	preliminary matters in this case?
22	MS. SCHMIDT: Yes, there is.

1	CHAIRPERSON ANDERSON: And what is
2	that?
3	MS. SCHMIDT: There is an Offer in
4	Compromise which the Government would like to
5	present to the Board. And the Offer in
6	Compromise is as follows:
7	For Charge 1, the respondent shall pay
8	a \$2,000 fine for the violation for \$2,000. I'm
9	sorry.
10	For Charge 2, the respondent shall pay
11	a \$2,000 fine.
12	And for Charge 3, the respondent shall
13	pay a \$2,000 fine.
14	And in sum, that there will be a total
15	fine of \$6,000 to be paid within 10 days and if
16	not paid within 10 days, the license will be
17	suspended until it is paid.
18	In addition, there are some also
19	some matters that are part of the Offer in
20	Compromise.
21	And the first one is an application to
22	transfer the license to a new unrelated-owner

1 shall be filed by no later than 30 days from the 2 date of this order, from the date of the order. The Board shall cancel the license if 3 4 the transfer application is not filed within 30 5 days from the date of the order of the Board. The Board shall not approve or issue 6 a transfer to new owner until all outstanding 7 8 fines are paid. 9 The Board may cancel the license if written proof of settlement on the sale of the 10 11 business is not submitted to the Board within 10 12 days of the approval of the transfer by the 13 Board. 14 And Gabriele Tripodo shall not be 15 involved in any new business operating at this 16 location, which is 1337 -- 1537 Good Hope Road, 17 S.E., and he shall not be permitted to apply for 18 a new license at this location or for any ABC 19 License for a period of five years. 20 CHAIRPERSON ANDERSON: That's the --

MS. SCHMIDT: That is the Offer in

Compromise.

21

CHAIRPERSON ANDERSON: All right. Mr
Kline, it's my understanding that there is an
Offer in Compromise and that I will read it, but
if this -- are you -- on behalf of your client,
are you in agreement with this Offer in
Compromise?

MR. KLINE: Yes, we are in agreement and I should have pointed out that also present today in the audience is Richard Bianco, who represents the co-owner of the Licensee, so he is here and there are two owners of this store.

And, yes, on behalf of the Licensee, we do accept the Offer in Compromise and when appropriate would like to be heard briefly concerning its merits.

CHAIRPERSON ANDERSON: Who is the -you stated -- well, why doesn't Mr. Bianco come
forward? And the reason why I said that is
because you stated that he represented the coowner, so I'll find out who his client is.

MR. BIANCO: Good morning, Members of the Board. Richard Bianco. I am -- represent

the minority shareholder and the corporation is the Licensee. The minority shareholder is an individual. It's not a party to this case. We are not seeking to make any party to the case.

MEMBER SILVERSTEIN: Please, speak into the mike, Richard.

MR. BIANCO: Sure. The minority shareholder --

CHAIRPERSON ANDERSON: I'm just trying to find out who your client is. And the reason why I'm asking is because it came up and you are here, so I'm just trying to find out who your client is so we will know moving forward.

MR. BIANCO: Very well.

CHAIRPERSON ANDERSON: That's all.

MR. BIANCO: My client is a minority shareholder in the corporation that is the Licensee. As an individual, he is not seeking party status, at this point. I do represent him both in the course of the sale of the business as well as making sure the corporate procedures were followed in acceptance of the OIC. So --

CHAIRPERSON ANDERSON: All right.			
What is it			
MR. BIANCO: not anything to the			
Board.			
CHAIRPERSON ANDERSON: what is the			
name of the corporation that so and I guess			
maybe just for my clarification			
MR. BIANCO: Uh-huh.			
CHAIRPERSON ANDERSON: What is the			
name of the entity that represents this that			
owns this business?			
MR. KLINE: Trabra, Inc.			
CHAIRPERSON ANDERSON: Trabra, Inc.			
And Mr. Tripodo is?			
MR. KLINE: Mr. Tripodo is a 51			
percent shareholder.			
CHAIRPERSON ANDERSON: 51 percent			
shareholder.			
MEMBER ALBERTI: And can I ask?			
CHAIRPERSON ANDERSON: Go ahead, Mr.			
Alberti.			
MEMBER ALBERTI: Just to make it very			

1	clear, what is the name of the 49 percent
2	shareholder, please, for the record?
3	MR. BIANCO: Abermson Abraha, A-B-R-A-
4	H-A.
5	MEMBER ALBERTI: Okay. Thank you.
6	That wasn't so hard, was it?
7	MR. BIANCO: I don't know what it was.
8	CHAIRPERSON ANDERSON: All right.
9	MEMBER ALBERTI: Can I ask, just
10	before we since I am speaking, can I ask about
11	when you talked about the settlement being the
12	settlement of the sales being within 10 days, am
13	I to understand that the sale will be the sale
14	of the business will have to have been completed
15	in 10 days?
16	MR. KLINE: No, sir. The application
17	for transfer must be filed within 30 days.
18	Within 10 days of the settlement on the sale of
19	the business, we must notify the Board that the
20	settlement is taking place and at that point, the
21	license transfer will be finalized.
22	MEMBED ALBEDTT. So it s within 10

1	days of the sale?
2	MR. KLINE: Yeah, correct.
3	CHAIRPERSON ANDERSON: That's what it
4	says here.
5	MEMBER ALBERTI: Not within 10 days of
6	the order.
7	CHAIRPERSON ANDERSON: It's 10 days.
8	MR. KLINE: Correct.
9	MEMBER ALBERTI: Okay. I just wanted
10	to understand that.
11	CHAIRPERSON ANDERSON: Yeah, that's
12	what the
13	MEMBER ALBERTI: I know, but that's
14	not I just
15	MR. KLINE: Sure.
16	MEMBER ALBERTI: it wasn't clear
17	from what well, to me it wasn't clear.
18	CHAIRPERSON ANDERSON: Right. All
19	right.
20	MEMBER ALBERTI: Very good. Thank
21	you.
22	CHAIRPERSON ANDERSON: All right. So

I was asking you, Mr. Kline, do you wish to -- do 1 2 you want to elaborate now or should I vote on it and you elaborate? So which one? 3 I would much rather MR. KLINE: 4 elaborate before you vote. 5 CHAIRPERSON ANDERSON: All right. So 6 what -- just go ahead, sir. 7 MR. KLINE: And just a couple of 8 9 First of all, Mr. Tripodo regrets this incident very deeply. And we concede that there 10 may not be a set of facts that the Board might 11 12 find more offensive than the facts here. we understand the seriousness of the situation. 13 14 Mr. Tripodo understands the criminal 15 proceeding. The Offer in Compromise represents, 16 as it always does, a compromise notwithstanding 17 the seriousness of the facts, there are a whole 18 lot of legal issues with the charges that have 19 been brought, which we, obviously, will not get 20 into today, as this is an Offer in Compromise. 21 But I just want to remind the Board

that this is a compromise and we think it

achieves the ends that the Board would desire in that the ultimate penalty here would be revocation and this is essentially the same thing inasmuch as this gentleman will be out of the business and he is agreeing to the exact sanction that a revocation provides in that he will not apply for or be eligible for a license for a period of five years, which is exactly the effect of a revocation.

So this is expedient. It's administratively efficient. It accomplishes the same end, in our view, that a revocation would accomplish, but does so in a more orderly fashion and also allows the parties to try to recoup some of their investment, which is not really the Board's concern and I'm not suggesting that it is.

But I mean, that is another side benefit inasmuch as we do have an innocent 49 percent shareholder of the corporation.

CHAIRPERSON ANDERSON: Thank you, Mr. Kline.

1	MEMBER ALBERTI: May I?
2	CHAIRPERSON ANDERSON: Yes, Mr.
3	Alberti?
4	MEMBER ALBERTI: So if I'm
5	understanding this Offer in Compromise correctly,
6	there is nothing in it that would prevent Mr.
7	Tripodo from being involved with a business, as
8	an employee, as a consultant, anything like that?
9	Is that correct?
10	MR. KLINE: Oh, no, that's not
11	correct. The Offer in Compromise and it is
12	written, I don't know if you have it before you?
13	CHAIRPERSON ANDERSON: Yes, I do.
14	MR. KLINE: But the Offer in
15	Compromise states that he will not have any
16	involvement in the store. We do have an arm's
17	length contract to sell the store to a third-
18	party unrelated to Mr. Tripodo and we expect to
19	close that transaction
20	MEMBER ALBERTI: Okay. Very good.
21	That wasn't made clear.
22	MR. KLINE: Well, if there is any

1	confusion about that, I mean, we are happy to put
2	that on the record.
3	MEMBER ALBERTI: All right. All
4	right. I mean, all right. It may be written in
5	an order you have seen, but it wasn't conveyed to
6	us.
7	MEMBER ALBERTI: Understood,
8	understood.
9	MEMBER ALBERTI: Thank you for that.
LO	CHAIRPERSON ANDERSON: Any other
L1	questions by any other Board Members?
L2	MEMBER SHORT: I just have
L3	CHAIRPERSON ANDERSON: Yes, Mr. Short?
L 4	MEMBER SHORT: a question of Mr.
L5	Bianco. Now the 49 percent minority owner, is
L6	that he will still be operating the business.
L7	Is that correct?
L8	MR. BIANCO: He is operating the
L9	business right now, but the business as a whole
20	not just Mr. Tripodo's interest is being sold.
21	So my client will be out of the Union Liquor
22	store business as well.

1	MEMBER SHORT: Okay. Well, I guess
2	what I'm asking is will this help correct some of
3	the issues that cause us to be here today because
4	of this?
5	MR. BIANCO: Well
6	MEMBER SHORT: The business model.
7	Will the business model change?
8	MR. BIANCO: Speaking only on behalf
9	of my client and the issues that caused us to be
10	here today, didn't have anything to do with the
11	operation of this particular store.
12	MEMBER SHORT: All right.
13	MR. BIANCO: Off-premises at a
14	different location involving a different business
15	altogether, so I don't know that the operations
16	of this particular establishment are at issue
17	before the Board in any respect.
18	MEMBER SHORT: Okay. Just wanted to
19	ask the question. Thank you, Mr. Chair.
20	CHAIRPERSON ANDERSON: Thank you, Mr.
21	Short. Any other questions by any other Board
22	Member? All right.

Hearing none, I then make an offer -I'm sorry. I make a motion that the Offer in
Compromise be accepted. For Charge 1, there is a
fine of \$2,000 payable. For Charge 2, a fine of
\$2,000. For Charge 3, a fine of \$2,000 that in
sum the total fine of the amount of \$6,000 be
paid no later than 10 days from this order.

Failure to submit the amount within the time specified will result in a suspension of the license until the amount is paid. That further an application to transfer the license to a new unrelated owner shall be filed no later than 30 days from the date of this order. That the Board shall cancel the license if a transfer application is not filed within 30 days from the date of the order. And that the Board shall not approve or issue a transfer to a new owner until all outstanding fines have been paid.

That the Board may cancel the license if written proof of settlement on sale of the business is not submitted to the Board within 10 days. 10 days after the approval of the transfer

1 and that Mr. Gabriele Tripodo shall not be 2 involved in any new business operating at this location. 3 Mr. Tripodo shall not be permitted to 4 5 apply for a new license at this location. Tripodo shall not apply for an ABC License for a 6 7 period of five years. Is there a second? 8 MEMBER SHORT: Second. 9 CHAIRPERSON ANDERSON: Mr. Short has seconded the motion. 10 All those in favor say? 11 12 ALL: Aye. 13 CHAIRPERSON ANDERSON: All those 14 The matter passes 7-0-0. opposed? 15 The Board will issue a Board Order and 16 so therefore, this order or this action will be 17 in effect as of the issuance of the Board Order. 18 Again, I know that this is not an 19 issue that both parties want to be here for. Ι commend the parties from coming up to -- I'm 20 21 sorry, from -- in agreeing to an Offer in 22 Compromise. I know that both sides are not

1	happy, but as stated it's in the best interest of
2	the of both parties. And the Board commends
3	both sides for doing this matter.
4	MR. KLINE: Thank you.
5	MR. BIANCO: Thank you very much.
6	CHAIRPERSON ANDERSON: Thank you. All
7	right.
8	(Whereupon, the Show Cause (Status)
9	Hearing was concluded at 10:45 a.m.)
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<u>C E R T I F I C A T E</u>

This is to certify that the foregoing transcript

In the matter of: Trabra, Inc.

Before: DC ABRA

Date: 01-24-18

Place: Washington, DC

was duly recorded and accurately transcribed under my direction; further, that said transcript is a true and accurate record of the proceedings.

Court Reporter

Mac Nous &