DISTRICT OF COLUMBIA + + + + + ALCOHOLIC BEVERAGE CONTROL BOARD + + + + + MEETING

IN THE MATTER OF: : : The Pour Group, LLC, : t/a Serenata & ZUMO : 1280 4th Street NE : Fact Finding Retailer CT - ANC 5D : Hearing License No. 113917 : : (Review of New License : Application) :

> Wednesday, July 10, 2019

The Alcoholic Beverage Control Board met in the Alcoholic Beverage Control Hearing Room, Reeves Building, 2000 14th Street, N.W., Suite 400S, Washington, D.C. 20009, Chairperson Donovan W. Anderson, presiding.

PRESENT:

DONOVAN W. ANDERSON, Chairperson BOBBY CATO, JR., Member MIKE SILVERSTEIN, Member JAMES SHORT, Member

ALSO PRESENT:

RISA HIRAO, APPLICANT COUNSEL DANIELLA ALVAREZ, APPLICANT REYNOLDS ALLEN, LANDLORD STEPHEN FRANKIEWICZ, LANDLORD RUBEN PAREDES, LANDLORD

1	
1	P-R-O-C-E-E-D-I-N-G-S
2	1:41 p.m.
3	CHAIRPERSON ANDERSON: Good afternoon.
4	We are back on the record. We have a Fact-
5	Finding Hearing. It is Serenata & ZUMO, License
6	No. 113917. This is a review of a new license
7	application. And also would the parties, please,
8	identify themselves for the record, please?
9	MS. HIRAO: Sure. Good morning. It's
10	not good morning, sorry, good afternoon. My name
11	is Risa Hirao, counsel for the applicant. And to
12	my right I have Ms. Daniella Senior Alvarez. She
13	is representing The Pour should I spell it
14	out?
15	CHAIRPERSON ANDERSON: Well, I'm going
16	to ask that everyone sign in on the sign-in sheet
17	for the
18	MS. HIRAO: Sure.
19	CHAIRPERSON ANDERSON: court
20	reporter. But I'm not hearing anything, so
21	MS. HIRAO: Oh, okay.
22	CHAIRPERSON ANDERSON: Yes, because

1 you start off and then you kind of like when you 2 are giving the names, even your last name --MS. HIRAO: Oh, I'm sorry. 3 CHAIRPERSON ANDERSON: -- is like--4 5 MS. HIRAO: Sugar drop. CHAIRPERSON ANDERSON: 6 Okay. So why 7 don't we start off again? 8 Okay. So to my right is MS. HIRAO: Daniella Senior Alvarez and she is with The Pour 9 Group, LLC, the applicant. Over to the far right 10 11 I have representatives from Eden's, the landlord 12 and I'll have them introduce themselves. 13 MR. ALLEN: Reynolds Allen, I'm 14 managing director at Eden's, who is the landlord of the property. 15 CHAIRPERSON ANDERSON: Good afternoon. 16 17 MR. FRANKIEWICZ: Stephen Frankiewicz, 18 I'm a development associate working on the 19 property as well. 20 MR. PAREDES: Ruben Paredes, Eden's. 21 General manager for --CHAIRPERSON ANDERSON: I didn't hear 22

your last name, sir. 1 2 MR. PAREDES: Paredes. CHAIRPERSON ANDERSON: 3 Perez? 4 MR. PAREDES: Paredes. 5 CHAIRPERSON ANDERSON: Paredes. 6 MR. PAREDES: Paredes. 7 CHAIRPERSON ANDERSON: No, you tell 8 Don't let me tell you what your name is. me. 9 Okay. Paredes is fine. 10 MR. PAREDES: 11 CHAIRPERSON ANDERSON: Okay. That's 12 not what it is. Are you just humoring me, 13 because --14 No, no, no, sir. MR. PAREDES: 15 CHAIRPERSON ANDERSON: All right. Ι 16 try my best when I talk to folks to get the 17 pronunciation of your name and try my best to 18 address you by name, so I apologize and if I am 19 going to butcher your name, so I apologize, but I 20 did try. 21 MR. PAREDES: Paredes. 22 Paredes. CHAIRPERSON ANDERSON:

1	MR. PAREDES: Yes.
2	CHAIRPERSON ANDERSON: Okay. Thank
3	you. Good afternoon.
4	All right. I guess we will start,
5	maybe you can explain to us this concept.
6	Explain what this business is and the concept and
7	what it is that you are seeking.
8	MS. HIRAO: Okay. I'll start out with
9	the cornerstones of the application.
10	CHAIRPERSON ANDERSON: All right.
11	MS. HIRAO: It's a CT License. The
12	established location or the proposed established
13	location is at 1280 4th Street, N.E. The location
14	is known as La Cosecha, which Eden's will explain
15	to you what the concept is about.
16	Daniella will be operating a concept,
17	she will go into more detail, that focuses on
18	juices, cocktails and we have a menu attached to
19	the application.
20	There will be a sidewalk cafe as well
21	as a common space offered through Eden's and the
22	location of the this establishment is among

other tenants and it's located, I would say, more 1 2 toward the front, but in the center of the space. One unique -- two unique features 3 4 about this location will be the culinary 5 emergence space, which would be a space that tenants can use for special events and each would 6 7 use that for -- on a reservation basis 8 coordinated with the landlord. And also there is a sidewalk cafe 9 10 configuration based on the plans that has been 11 developed through the -- there is a plan here on 12 the sidewalk streetscape, which will also go into 13 more detail, but those are the bones right now. It's a CT License. It will be kind of like a 14 Union Market feel, but mostly the tenants will be 15 16 serving culinary menu from Latin America. 17 And we are, I guess, here for a Fact-18 Finding Hearing. You are going to ask us 19 questions about the application, so fire away. 20 MR. ALLEN: Would you like me to give 21 the overview? 22 CHAIRPERSON ANDERSON: What --

> Neal R. Gross and Co., Inc. Washington DC

1	MS. HIRAO: Also, if you needed the
2	load, the load proposed for the application is 99
3	with sidewalk cafe at 183 seats.
4	CHAIRPERSON ANDERSON: All right.
5	Well, I think the question is that
6	MS. HIRAO: Um-hum?
7	CHAIRPERSON ANDERSON: the space
8	all right. The space has been asked for a
9	license. It is under whose exclusive control?
10	Like the space that is being that a license is
11	being requested for, is this your permanent space
12	or because I think there is some confusion
13	about who would be using the space. Would other
14	folks come into the space, sell and serve alcohol
15	or is it just you as the licensee?
16	And if that is the case, who is
17	responsible? Who would be responsible for it?
18	Is the space owned by you today? And say
19	tomorrow, another vendor will come in that space
20	and sell or serve alcohol? I think that's the
21	confusion part.
22	So I mean, I'm familiar with

1	somewhat familiar with Union Market, but so
2	that's a different I'm not sure if that's the
3	same concept. So
4	MS. HIRAO: So
5	MR. ALLEN: Do you want me to go?
6	CHAIRPERSON ANDERSON: Well, you
7	well, I think but I think who is applying
8	for the license? So then you need to tell us
9	what your I mean, we can talk about the space,
10	but I need you to tell us why you are applying
11	for this license and how you plan to use the
12	license.
13	MS. ALVAREZ: Yeah, absolutely. So
14	the license we are applying for is for a dual-
15	concept, ZUMO and Serenata. The reason it's a
16	dual-concept, in the morning it will operate as
17	ZUMO. At in the evenings we will operate as
18	Serenata.
19	ZUMO is juice and toast bar. So we
20	will be doing juices, smoothies, acai bowls and
21	toast to serve breakfast through the afternoon.
22	And then in the evening will be a

high-end Latin cocktail bar, also serving some
snacks.

We have 22 seats around our perimeter of our bar, which we operate permanently. No other -- you know, our space, we don't -- our direct space no one else utilizes. We are the only ones that utilize it.

8 We are also applying for the Culinary 9 Emergent Center as well as a sidewalk cafe, which 10 Eden's operates. It's more of -- it goes on the 11 common area of the market and I'm sure Reynolds 12 will -- can explain that a little bit further, 13 but we have full control of, I would say, our 14 permanent space.

And then on a reservation basis, we will, for classes and special events, be utilizing the Culinary Emergent Center.

18 CHAIRPERSON ANDERSON: Which is the 19 sidewalk?

20 MS. ALVAREZ: And the sidewalk cafe is 21 also more managed by the landlord.

CHAIRPERSON ANDERSON: So but you are

Neal R. Gross and Co., Inc. Washington DC

also asking -- because when we issue a license, 1 2 are you applying for -- so do you plan to serve alcohol on the sidewalk cafe or is this -- okay. 3 4 I can buy my alcohol in your space and then --5 well, there are common areas, so I can go to the common area as Union Market and sit and drink or 6 7 I can go in the sidewalk cafe or will you be 8 having your employees, wait staff, will go on the sidewalk cafe to sell or serve alcohol? 9 MS. ALVAREZ: We will not be selling 10 out of the sidewalk cafe. 11 It's more if people 12 can purchase inside and the space is used as a 13 common area, which they can also utilize or 14 potentially utilize the sidewalk cafe and consume 15 their beverages there. 16 CHAIRPERSON ANDERSON: Okay. So 17 therefore whatever license that you are applying 18 for, then it wouldn't -- the sidewalk cafe -- you wouldn't have a sidewalk cafe, because if you --19 20 a sidewalk -- at least when we issue a license, 21 so we are going to tell you what the -- we are 22 going to tell you the operation of your business

1 and also the sidewalk cafe.

2	And we are also going to tell you if
3	they are listed on your license, the capacity of
4	the sidewalk cafe. So if the sidewalk cafe is
5	not part of your business, then it should not be
6	a part of your license.
7	If you are not planning to sell or
8	serve on the
9	MS. ALVAREZ: I guess also the
10	intention was when there are special events being
11	hosted as a landlord, us being to potentially put
12	a satellite bar outside, in which case we will be
13	managing and handling it outside, but that's not,
14	I would say, an ongoing operation. That's a
15	special event basis.
16	But on a regular basis, we will be
17	operating as I mentioned before where we are just
18	occupying our permanent space.
19	CHAIRPERSON ANDERSON: Just another
20	question. So what is on the application? What
21	did you apply for on your application? I don't
22	have the

MS. ALVAREZ: The application is for
a CT License with a sidewalk cafe with the
occupancy load at 189 for outside, for the
sidewalk, and 99 occupancy load for the interior.
CHAIRPERSON ANDERSON: And there are
some and I probably need to get some
clarification about the sidewalk cafe, at least
from the Agency, because if you are saying that
the sidewalk cafe is not going to be permanent
MS. ALVAREZ: Well, the initial
intention was to allow patrons to order from
Serenata and bring the drinks out to the sidewalk
cafe to sit down, enjoy and consume.
CHAIRPERSON ANDERSON: Okay. But
that's different from what I thought what I just
heard. So that's why I'm saying, so yeah.
MS. ALVAREZ: Probably
MS. HIRAO: Sorry. Maybe
MS. ALVAREZ: miscommunication.
MS. HIRAO: that is, you know, how
it is.
MR. ALLEN: To function similar to,

similar to the owner and operator of Union Market 1 2 as well. CHAIRPERSON ANDERSON: 3 Okay. 4 MR. ALLEN: So the idea, the intent is 5 very similar to where you are able to go talk to a business, purchase something, go to the common 6 7 area seating, either inside or outside, and 8 consume that. 9 CHAIRPERSON ANDERSON: But tell me and I have been to Union Market, but I have not --10 11 but do you have -- and there is a sidewalk cafe, 12 right, at Union -- there is an out --13 MR. ALLEN: Yeah, you can drink 14 outside. I believe it is actually called a summer garden there. 15 16 CHAIRPERSON ANDERSON: A summer 17 garden. Yeah, I'm sorry, there is a summer 18 garden. 19 MR. ALLEN: But it's the same idea. 20 CHAIRPERSON ANDERSON: But who operates the summer garden? 21 22 MR. ALLEN: So as far as operating it

1	goes, that summer garden area is common area
2	seating. So it is operated effectively by the
3	landlord, who operates and maintains the common
4	areas of the building.
5	CHAIRPERSON ANDERSON: Right. But
6	that's what I'm saying, that's different,
7	because
8	MR. ALLEN: Yeah.
9	CHAIRPERSON ANDERSON: one
10	establishment does not have none of the
11	establishments at Union Market, and you can
12	correct me and I because I'm asking questions.
13	I'm not sure.
14	So I'm hoping I'm not asking you
15	questions like I know the answers. I don't know
16	the answer.
17	MR. ALLEN: Okay.
18	CHAIRPERSON ANDERSON: All right. So
19	but none of the it doesn't none of the
20	licensee in Union Market have a license issued by
21	ABRA to use a summer garden.
22	MR. ALLEN: They do. Their licenses are

1	done so that they can sell from their premises.
2	CHAIRPERSON ANDERSON: Right.
3	MR. ALLEN: And then people leave, go
4	from that premises to the common area seating.
5	And the common area seating is also extends
6	out to the sidewalk to include that summer garden
7	area as places where that consumption can occur.
8	CHAIRPERSON ANDERSON: Right. But
9	they don't you don't have their wait staff
10	doesn't go over there and take orders.
11	MR. ALLEN: That's correct. In most
12	instances, there is an exception to the rule, but
13	what you are talking about is very is the
14	exact similar as what is happening in this
15	particular case.
16	There are in instances at Union Market
17	where there are tenants that are larger, full-
18	service restaurant tenants, there is one,
19	actually
20	CHAIRPERSON ANDERSON: Right.
21	MR. ALLEN: at the corner.
22	CHAIRPERSON ANDERSON: Right.

1	MR. ALLEN: And they have their own
2	outdoor seating, which is theirs alone.
3	CHAIRPERSON ANDERSON: Right.
4	MR. ALLEN: And that's not common
5	seating.
6	CHAIRPERSON ANDERSON: Right.
7	MR. ALLEN: So there in that case,
8	their servers go out to that particular area.
9	CHAIRPERSON ANDERSON: Right.
10	MR. ALLEN: But that is its own piece,
11	but everything else is common area seating and
12	just very similar to what is existing.
13	CHAIRPERSON ANDERSON: So therefore,
14	there should be no license requested for that
15	area, because that's not because they would be
16	responsible for every if they have a license
17	for that area, they would be responsible for
18	everything that goes on over there.
19	So therefore, we would at their
20	license their license would tell them what
21	time they could operate on the summer garden.
22	MR. ALLEN: Yes.

Neal R. Gross and Co., Inc. Washington DC

1	
1	CHAIRPERSON ANDERSON: Or the
2	MR. ALLEN: Yes, the reason the
3	application was set up in the way that it is here
4	is it was actually done the same way with those
5	businesses as well, that their license would show
6	that their areas of they may not be going out
7	and physically selling at the summer garden, but
8	they their sales can go out to the summer
9	garden and be consumed in those locations.
10	So we set up this license to mirror
11	what had been done with Union Market
12	CHAIRPERSON ANDERSON: All right.
13	MR. ALLEN: knowing that that was
14	going to the way that it had been this
15	Board had determined was the best way to handle
16	it.
17	CHAIRPERSON ANDERSON: And I could be
18	wrong, but I don't believe that their I don't
19	believe that we should be issuing a license for
20	that area, because it's not under their exclusive
21	control. I could be wrong and I'll make sure
22	that the Agency

1	MR. ALLEN: Yes, you would know better
2	than I would.
3	CHAIRPERSON ANDERSON: No, not
4	MR. ALLEN: But I guess if it's not,
5	I guess what we want the reason that we
6	include it is we wanted to make sure that it was
7	clear that anything that this business sold could
8	be consumed in that area and that would be
9	permitted. We didn't want to have an issue where
10	that we go on and license it and it was just
11	strictly for this tenant's space and then if
12	someone were to go outside and be told that they
13	could not be consuming a beverage that was from
14	this particular tenant space or what have you.
15	So that's how to explain this, we did
16	Union Market initially, but that it needed to be
17	and all these businesses would essentially
18	have a point of sale where the sale would occur.
19	CHAIRPERSON ANDERSON: Right.
20	MR. ALLEN: But their premises where
21	beverages could be consumed would be common areas
22	inside and outside. And so that was what was put

into their license and gave the permission that those businesses could have that sale or could have that consumption happening in all those different areas.

5 CHAIRPERSON ANDERSON: Right, yeah. And that's fine. I'm just trying to find out the 6 -- and I'll get clarification and I'll have the 7 Agency speak to you whether or not that summer 8 9 garden needs to be a part of your license. Ι think the -- at least as was explained to me, I 10 11 guess the confusion part was that I wasn't under 12 the impression that the space is your -- was your 13 exclusive space.

14 I thought that the space was that, 15 okay, you can use the space today and then 16 tomorrow another vendor would come into that 17 space and utilize that space. That was the way--18 at least that's the way --19 MR. ALLEN: But there is this --20 should I tell him about the components? 21 MS. ALVAREZ: Yes. 22 MR. ALLEN: I think that's probably

> Neal R. Gross and Co., Inc. Washington DC

1

2

3

where the confusion is there. There is a second 1 2 piece component to the application, which is a little bit different, where there is -- and if 3 4 you look in this package here, flip to the second 5 page, which is this here. CHAIRPERSON ANDERSON: 6 Are the pages numbered? 7 8 MR. ALLEN: Yes. It's page 4. Well, 9 the 4 is not on there, but there is a 5, page 5. 10 CHAIRPERSON ANDERSON: Okav. 11 MR. ALLEN: The layout of the space. 12 CHAIRPERSON ANDERSON: All right. 13 MR. ALLEN: So you will see in the 14 middle, there is the Serenata Bar. All right. 15 CHAIRPERSON ANDERSON: 16 MR. ALLEN: That is the space that 17 Daniella will be operating from. You can see in 18 both the left hand side and on the right hand 19 And then you will see an area that is -side. 20 and all in the middle, in the white area in the 21 middle, that is the common area seating, okay? 22 There is a box that is orange that is called the

1 Culinary Emergent Studio.

2	And so that, I think, is what you are
3	talking about where in the application we have
4	asked that Serenata be able to operate in their
5	space with the typical license, like would be
6	standard. But this space is a space that is
7	meant for programming by all the different
8	tenants and this is within this market. And it
9	is an opportunity then for them to do cooking
10	demonstrations or wine tasting classes or
11	different things like that.
12	And so when we came we actually
13	came in and met with Director Moosally several
14	weeks ago and described, you know, how this would
15	work. And so we talked about well, this should
16	just be explained in the application.
17	We talked about you could go through
18	and each time that say Serenata was going to host
19	an event here, they would have to go through
20	requesting a one-day temporary event and that, as
21	we all discussed with the Director Moosally, was
22	going to be a very burdensome process on you guys

1 administratively, ABRA administratively, and 2 seemed unnecessary if we could deal with it within this permitted -- within this license as a 3 4 permitted use. 5 So the way that this space operates is that there is a schedule and there are license 6 7 agreements signed with the businesses that say 8 these are the dates that you will be able to use 9 Those things will be updated and the space. expanded as time goes on. 10 11 But the idea of being rather than 12 needing to have a one-day license this week and 13 ask for one again in two weeks and ask for one 14 again in four weeks and so on, was that by having 15 the license, say that there was -- this license 16 could be applicable to this space when they are 17 hosting a private event in that space, then it 18 would reduce the administrative need to, you 19 know, go back through that process. That was the 20 idea. CHAIRPERSON ANDERSON: Well, who is 21 responsible? Whose license are we talking about? 22

1	Who is responsible for, it's a shared cooking	
2	space, so in this space, who is ultimately	
3	responsible? When if ABRA was to come in and	
4	they are saying I want to speak to the ABC	
5	manager or owner, who would be responsible?	
6	MS. ALVAREZ: It would be the tenant	
7	that reserved the space. The tenant who holds	
8	the ABC License, that reserved the use of the	
9	space for that day.	
10	CHAIRPERSON ANDERSON: So but who is	
11	applying for the license? We only have this one	
12	person applying for a license.	
13	MR. ALLEN: Well, all of these tenants	
14	will also be applying for licenses in the same	
15	fashion. So you have licenses in front of in	
16	your system now that are all coming from all of	
17	these different businesses as well that operate	
18	in the same manner.	
19	And what we had done, discussed prior	
20	to filing the applications, was all right we can	
21	deal with this in that it does not create such a	
22	burden, but we do need to make sure that there is	

Neal R. Gross and Co., Inc. Washington DC

-- when Serenata is using this space, it is 1 2 Serenata's space at that point in time. It is an extension of their premises proactively for that 3 4 three hour period or that one-day, whatever that 5 point in time is, which will be memorialized in 6 license agreements they sign with us that says 7 this is -- Serenata has the rights to use this 8 space on this date, this date and this date under 9 these terms and conditions. 10 CHAIRPERSON ANDERSON: All right. MS. ALVAREZ: Well, one of the -- I'm 11 12 I didn't mean to jump in. sorry. 13 CHAIRPERSON ANDERSON: No, go ahead. 14 MS. ALVAREZ: I wanted to clarify something, too. One of the points that we 15 16 discussed with the Director was how would it be 17 easy for the Investigator to know who is -- which 18 tenant was using the space. 19 CHAIRPERSON ANDERSON: Right. 20 MS. ALVAREZ: And what we are going to 21 present to you is a way for the Investigator to 22 go through the reservation system or calendaring

system developed by Eden's to show that X tenant 1 2 is using the space from 3:00 to 5:00, so they will know that it is that specific tenant that 3 4 has exclusive control of the special event space. CHAIRPERSON ANDERSON: And that tenant 5 would have applied for a license? 6 MS. ALVAREZ: 7 Yes. 8 So they would have to have MR. ALLEN: had a license similar to the Serenata. 9 All those tenants would have a license of their own. 10 If 11 they were going to do anything related to alcohol 12 in that particular event, then they would have to 13 be licensed and that's something that is also way 14 down in our agreement. They have to have proper 15 licensing for anything like that. 16 CHAIRPERSON ANDERSON: So there --17 okay. So they are going to rightly have control 18 of the space 3:00 to 6:00. Okay. We have 19 alcohol left over. What are they going to do 20 with it? Are they going to leave --21 MS. ALVAREZ: It would come back to my 22 space.

CHAIRPERSON ANDERSON: -- it in the 1 2 space? It would go back to their 3 MR. ALLEN: 4 original space that they would be operating from, 5 so back to the Serenata Bar and Serenata would take from their bar to be able to program this 6 7 particular event, which is 50, 100 feet away from 8 their current space, have the wine tasting or 9 whatever it might be and then come back to their 10 space. 11 But because these spaces are very 12 small, it gives them an opportunity to have a 13 larger event within the larger space. 14 CHAIRPERSON ANDERSON: All right. 15 Mr. Chair? MEMBER SHORT: 16 CHAIRPERSON ANDERSON: Yes, Mr. Short. 17 MEMBER SHORT: The question I have to 18 ask you then is let's say I have an event today and I go to the area where I'm going to be 19 20 selling alcohol, I carry the alcohol with me, 21 correct? 22 MR. ALLEN: I'm sorry, say that again?

1	MS. ALVAREZ: I'm sorry, I could not
2	hear you.
3	MEMBER SHORT: The alcohol. I'm
4	coming in to rent a space. You rented it
5	yesterday. I'm coming in to that space. You
6	sold alcohol yesterday with your license.
7	MR. ALLEN: Okay.
8	MEMBER SHORT: What do you do with
9	your alcohol when you finish before I get there?
10	MR. ALLEN: The space has to be
11	completely returned with nothing left in it,
12	that's a condition of the agreement with us. It
13	has to be left in broom-swept condition and
14	everything removed.
15	MEMBER SHORT: So when the Investigator
16	comes, nobody is there, he just comes by one
17	evening, there is alcohol there. Who does he
18	charge for having alcohol there? Who is
19	responsible for having leftover alcohol that
20	maybe somebody didn't move?
21	MR. ALLEN: So that would then be
22	whoever was had an agreement that was there

most previously, did not remove those items. 1 Ι 2 would say --MEMBER SHORT: Here comes the 3 4 confusion. 5 MR. ALLEN: What's that? MEMBER SHORT: It's not my alcohol. 6 When I left I took all my alcohol with me. 7 Ι 8 don't know whose alcohol it is. What does then --9 how do we control that? I mean, we are trying to 10 help you, so I hope you can give me an answer 11 that will make me, as a Board Member, feel 12 comfortable. 13 Because basically, we don't want the 14 mixing of one business or one license with the 15 other, because then there is no way to check your 16 paperwork about where you bought the alcohol 17 from, how much you bought, which comes to OTR and 18 some other things. 19 So then the control that ABRA normally 20 would have for business, you have to make me feel 21 comfortable that we could entrust that everybody 22 is going to take their alcohol with them when

they leave or don't use somebody else's. So if
the Investigator comes and then even on the
patio, if somebody is out there in the sidewalk
cafe, and they are over-serviced, who gets
charged?
MR. ALLEN: So the answer to your
second question, I'll come back to the first
one
MEMBER SHORT: Okay. All right.
MR. ALLEN: the second one
MEMBER SHORT: And I'm sorry for
asking you two, a double question.
MR. ALLEN: Oh, that's okay.
MEMBER SHORT: All right.
MR. ALLEN: That's okay. The so
the answer to your second question was also
brought up with Union Market as well and the way
that that was handled. So each tenant has
different glassware or types of cups which they
are actually selling out of, so it's identifiable
to a tenant.
MEMBER SHORT: That's good with the

I'm talking about the bottle of alcohol 1 cups. 2 itself. Let's say I have a bottle of tequila. The other event may not sell tequila when they 3 4 have their show, but when we come there, we find 5 a bottle of scotch and they say well, we don't actually sell that. We don't know where that 6 7 came from. 8 How do we designate who then gets 9 penalized for breaking the law? Because what we are trying to do is keep our Investigators from 10 going there. 11 12 MR. ALLEN: I understand. 13 MEMBER SHORT: And they then have who 14 do they charge? Who do they -- which license is 15 applicable to issues that come up? 16 MR. ALLEN: Right. So your example is 17 is that there is a bottle of tequila on an 18 outdoor table? 19 MEMBER SHORT: Outdoor, no. In the area 20 where the alcohol is being serviced and sold. 21 MR. ALLEN: In the culinary emergent 22 space?

I	ے ا
1	MEMBER SHORT: Right.
2	MR. ALLEN: Right. So legally for me,
3	no one is allowed to be utilizing the culinary
4	emergent space unless they have signed this
5	agreement. And so it creates an exclusive period
6	of time that someone has that space.
7	MEMBER SHORT: Does that agreement say
8	all alcohol has to be removed before they when
9	they clean the space? I heard you talk about the
10	broom and sweeping and all, but
11	MR. ALLEN: Everything has to be
12	removed. I can put it in that it also clarifies
13	that.
14	MEMBER SHORT: I think that would make
15	me feel a little more comfortable as a Board
16	Member. That way that person knows when he signs
17	that agreement, that has got to be he cannot
18	leave it there. Because he might say well, I'm
19	coming back tomorrow, so I'm not going to take it
20	tonight. I'm just going to just leave it here
21	until I come back.
22	Then he goes out of town and then the
22	Then he goes out of town and then the

alcohol is there and somebody else comes, it's --1 2 so to keep the confusion -- and then it might even help that you keep a rein on who is selling 3 And if they have the 4 what alcohol or whatever. 5 invoices, we know who bought what and that's how the Investigators kind of keep a rein on where 6 7 alcohol is being purchased, how much tax is being paid on it, everything is above level. 8 9 So every other ABC establishment in 10 town has to do that. 11 MR. ALLEN: Okay. We can make that 12 very specific part of the turnover checklist when 13 the space is turned back over to us, once the 14 tenant is completed with their event. They need 15 to then come through and we need to confirm you 16 put all -- you cleaned it. We don't want, just 17 for our own sake, a mess to have to clean up, so 18 we already have a process going through to say it 19 has been cleaned properly, all the furniture is 20 back in place where it is supposed to be, there 21 is no damages here, so we will include in that checklist that all alcohol has been removed. 22 We

1	can do that.	
2	MEMBER SHORT: Sounds good to me.	
3	Sounds like we are coming up with a plan that is	
4	workable.	
5	MR. ALLEN: Okay.	
6	MEMBER SHORT: For my vote. So thank	
7	you, Mr. Chair.	
8	CHAIRPERSON ANDERSON: Yes, Mr. Short.	
9	Any other questions by any other Board Members?	
10	MEMBER SILVERSTEIN: No.	
11	CHAIRPERSON ANDERSON: What else do	
12	you want to I'm still in LaLa Land, I'll be	
13	very honest with you, because I'm going to be	
14	honest, so I'm going to depend on the Director	
15	and our legal staff to provide me more	
16	information about the space. I think there was	
17	I think the major issue is that the Agency had	
18	was the shared that shared cooking space.	
19	I think that is the part of it that	
20	the confusion is. And I think you need to just	
21	again make us comfortable by closely, clearly	
22	articulating the space and whatever process to	

1 make sure that we know who would be responsible 2 each time the space is -- that space, who is assigned, who is supposed to be -- who is 3 4 assigned in that space and who is going to be 5 responsible, at least if someone from our Agency 6 shows up. Okay. I mean, that's a part of it that we are concerned about. 7 8 MR. ALLEN: We can do that. Is that 9 handled through like an addendum to or additional information? 10 11 MEMBER SILVERSTEIN: Please speak a 12 little louder. 13 MEMBER SHORT: He needs you to speak a little louder. 14 15 MR. ALLEN: I'm sorry. Is that 16 something we do through providing additional 17 information to then attach to the current 18 application? 19 MS. HIRAO: We can amend our 20 application to add more details about the 21 control --22 CHAIRPERSON ANDERSON: Yes.

1	MS. HIRAO: that the Board was	
2	worried about. So we will amend it to add more	
3	details and perhaps the language that will be	
4	amended in the agreement.	
5	MEMBER SHORT: Thank you.	
6	CHAIRPERSON ANDERSON: Anything else	
7	that you want to add?	
8	MR. ALLEN: Nothing. Do you have any	
9	other questions?	
10	CHAIRPERSON ANDERSON: Mr	
11	MR. PAREDES: Paredes.	
12	CHAIRPERSON ANDERSON: now how did	
13	you know it was you I'm trying to talk to?	
14	(Laughing)	
15	CHAIRPERSON ANDERSON: No, I'm saying,	
16	you know, I went through such a long time to get	
17	your name and you said nothing through the	
18	hearing and so that's why I was going to say is	
19	there something that you wanted to say, just to	
20	give you an opportunity.	
21	MR. PAREDES: No, it's first of all,	
22	it's an honor to be here in this hearing and that	

1	we will add all the sufficient procedures for the
2	we never mentioned from A to Z to make sure
3	that the usage for across the whole program and
4	most importantly make sure that nothing stays
5	behind. And it's a closed circle operation in
6	terms of the ABC Members what you are requiring
7	is done. So we are going to work on that
8	diligently.
9	CHAIRPERSON ANDERSON: All right.
10	Thank you very much for your presentation. If we
11	have any further questions through the Director
12	or our legal staff, we will get that information
13	and we will take this matter under advisement.
14	Okay. Thank you very much.
15	MR. ALLEN: Thank you.
16	MR. PAREDES: Thank you.
17	MS. HIRAO: Thank you, Mr. Chair.
18	MS. ALVAREZ: Thank you.
19	CHAIRPERSON ANDERSON: Have a great
20	day.
21	(Whereupon, the Fact-Finding Hearing
22	was concluded at 2:12 p.m.)

Α ABC 23:4,8 32:9 36:6 able 13:5 21:4 22:8 26:6 **ABRA** 14:21 22:1 23:3 28:19 absolutely 8:13 acai 8:20 add 34:20 35:2.7 36:1 addendum 34:9 additional 34:9,16 address 4:18 administrative 22:18 administratively 22:1,1 advisement 36:13 afternoon 2:3,10 3:16 5:38:21 Agency 12:8 17:22 19:8 33:17 34:5 ago 21:14 agreement 25:14 27:12 27:22 31:5,7,17 35:4 agreements 22:7 24:6 ahead 24:13 alcohol 7:14,20 10:3,4 10:9 25:11,19 26:20 26:20 27:3,6,9,17,18 27:19 28:6,7,8,16,22 30:1,20 31:8 32:1,4,7 32:22 Alcoholic 1:2,12,13 Allen 1:21 3:13,13 6:20 8:5 12:22 13:4,13,19 13:22 14:8,17,22 15:3 15:11,21 16:1,4,7,10 16:22 17:2,13 18:1,4 18:20 19:19,22 20:8 20:11,13,16 23:13 25:8 26:3,22 27:7,10 27:21 28:5 29:6,10,13 29:15 30:12,16,21 31:2.11 32:11 33:5 34:8,15 35:8 36:15 allow 12:11 allowed 31:3 Alvarez 1:20 2:12 3:9 8:13 9:20 10:10 11:9 12:1,10,17,19 19:21 23:6 24:11,14,20 25:7 25:21 27:1 36:18 amend 34:19 35:2 amended 35:4 **America** 6:16 **ANC** 1:7 Anderson 1:14,16 2:3 2:15,19,22 3:4,6,16 3:22 4:3,5,7,11,15,22 5:2,10 6:22 7:4,7 8:6 9:18,22 10:16 11:19

12:5,14 13:3,9,16,20 14:5,9,18 15:2,8,20 15:22 16:3,6,9,13 17:1,12,17 18:3,19 19:5 20:6,10,12,15 22:21 23:10 24:10,13 24:19 25:5,16 26:1,14 26:16 33:8,11 34:22 35:6,10,12,15 36:9,19 answer 14:16 28:10 29:6,16 answers 14:15 apologize 4:18,19 applicable 22:16 30:15 applicant 1:20,20 2:11 3:10 application 1:9 2:7 5:9 5:19 6:19 7:2 11:20 11:21 12:1 17:3 20:2 21:3,16 34:18,20 applications 23:20 applied 25:6 apply 11:21 applying 8:7,10,14 9:8 10:2,17 23:11,12,14 area 9:11 10:6.13 13:7 14:1,1 15:4,5,7 16:8 16:11,15,17 17:20 18:8 20:19,20,21 26:19 30:19 areas 10:5 14:4 17:6 18:21 19:4 articulating 33:22 asked 7:8 21:4 asking 10:1 14:12,14 29:12 assigned 34:3,4 associate 3:18 attach 34:17 attached 5:18 В back 2:4 22:19 25:21 26:3,5,9 29:7 31:19 31:21 32:13,20 **bar** 8:19 9:1,4 11:12 20:14 26:5,6 based 6:10 basically 28:13 basis 6:7 9:15 11:15,16 **believe** 13:14 17:18,19 best 4:16,17 17:15 better 18:1 beverage 1:2,12,13 18:13 beverages 10:15 18:21 **bit** 9:12 20:3 **Board** 1:2,12 17:15

28:11 31:15 33:9 35:1 **BOBBY** 1:17 **bones** 6:13 **bottle** 30:1,2,5,17 bought 28:16,17 32:5 **bowls** 8:20 **box** 20:22 breakfast 8:21 breaking 30:9 bring 12:12 broom 31:10 broom-swept 27:13 brought 29:17 **building** 1:13 14:4 burden 23:22 burdensome 21:22 business 5:6 10:22 11:5 13:6 18:7 28:14 28.20 businesses 17:5 18:17 19:2 22:7 23:17 butcher 4:19 **buy** 10:4 С cafe 5:20 6:9 7:3 9:9,20 10:3,7,9,11,14,18,19 11:1,4,4 12:2,7,9,13 13:11 29:4 calendaring 24:22 called 13:14 20:22 capacity 11:3 carry 26:20 case 7:16 11:12 15:15 16:7 CATO 1:17 center 6:2 9:9,17 Chair 26:15 33:7 36:17 Chairperson 1:14,16 2:3,15,19,22 3:4,6,16 3:22 4:3,5,7,11,15,22 5:2,10 6:22 7:4,7 8:6 9:18,22 10:16 11:19 12:5,14 13:3,9,16,20 14:5,9,18 15:2,8,20 15:22 16:3,6,9,13 17:1,12,17 18:3,19 19:5 20:6,10,12,15 22:21 23:10 24:10,13 24:19 25:5,16 26:1,14 26:16 33:8,11 34:22 35:6,10,12,15 36:9,19 charge 27:18 30:14 charged 29:5 **check** 28:15 checklist 32:12,22 **circle** 36:5 clarification 12:7 19:7

clarifies 31:12 **clarify** 24:14 classes 9:16 21:10 clean 31:9 32:17 cleaned 32:16,19 clear 18:7 clearly 33:21 closed 36:5 closely 33:21 cocktail 9:1 cocktails 5:18 COLUMBIA 1:1 come 7:14,19 19:16 23:3 25:21 26:9 29:7 30:4,15 31:21 32:15 comes 27:16,16 28:3 28:17 29:2 32:1 comfortable 28:12,21 31:15 33:21 coming 23:16 27:4,5 31:19 33:3 common 5:21 9:11 10:5 10:6,13 13:6 14:1,3 15:4,5 16:4,11 18:21 20:21 completed 32:14 completely 27:11 component 20:2 components 19:20 **concept** 5:5,6,15,16 8:3 8:15 concerned 34:7 concluded 36:22 condition 27:12.13 conditions 24:9 configuration 6:10 confirm 32:15 confusion 7:12,21 19:11 20:1 28:4 32:2 33:20 consume 10:14 12:13 13:8 consumed 17:9 18:8,21 consuming 18:13 consumption 15:7 19:3 **control** 1:2,12,13 7:9 9:13 17:21 25:4,17 28:9,19 34:21 cooking 21:9 23:1 33:18 coordinated 6:8 corner 15:21 cornerstones 5:9 correct 14:12 15:11 26:21 **Cosecha** 5:14 counsel 1:20 2:11 court 2:19

create 23:21 creates 31:5 **CT** 1:7 5:11 6:14 12:2 culinary 6:4,16 9:8,17 21:1 30:21 31:3 cups 29:19 30:1 current 26:8 34:17 D **D.C** 1:14 damages 32:21 Daniella 1:20 2:12 3:9 5:16 20:17 date 24:8,8,8 dates 22:8 day 23:9 36:20 deal 22:2 23:21 demonstrations 21:10 depend 33:14 described 21:14 designate 30:8 detail 5:17 6:13 details 34:20 35:3 determined 17:15 developed 6:11 25:1 development 3:18 different 8:2 12:15 14:6 19:4 20:3 21:7,11 23:17 29:19 diligently 36:8 direct 9:6 director 3:14 21:13,21 24:16 33:14 36:11 discussed 21:21 23:19 24:16 DISTRICT 1:1 doing 8:20 **Donovan** 1:14,16 double 29:12 drink 10:6 13:13 drinks 12:12 drop 3:5 dual- 8:14 dual-concept 8:16 Ε easy 24:17 Eden's 3:11,14,20 5:14 5:21 9:10 25:1 effectively 14:2 full- 15:17 either 13:7 function 12:22 else's 29:1 furniture 32:19 emergence 6:5 further 9:12 36:11 emergent 9:9,17 21:1 30:21 31:4 emplovees 10:8 enjoy 12:13 garden 13:15,17,18,21 entrust 28:21 14:1,21 15:6 16:21

essentially 18:17 established 5:12,12 establishment 5:22 14:10 32:9 establishments 14:11 evening 8:22 27:17 evenings 8:17 event 11:15 21:19,20 22:17 25:4,12 26:7,13 26:18 30:3 32:14 events 6:6 9:16 11:10 everybody 28:21 exact 15:14 example 30:16 exception 15:12 exclusive 7:9 17:20 19:13 25:4 31:5 existing 16:12 expanded 22:10 explain 5:5,6,14 9:12 18:15 explained 19:10 21:16 extends 15:5 extension 24:3 F Fact 1:7 Fact- 2:4 6:17 Fact-Finding 36:21 familiar 7:22 8:1 far 3:10 13:22 fashion 23:15 features 6:3 feel 6:15 28:11,20 31:15 feet 26:7 filing 23:20 find 19:6 30:4 **Finding** 1:7 2:5 6:18 fine 4:10 19:6 finish 27:9 fire 6:19 first 29:7 35:21 flip 20:4 focuses 5:17 folks 4:16 7:14 four 22:14 Frankiewicz 1:21 3:17 3:17 front 6:2 23:15 full 9:13

17:7,9 19:9 General 3:21 give 6:20 28:10 35:20 **gives** 26:12 giving 3:2 glassware 29:19 Group 1:6 3:10 guess 5:4 6:17 11:9 18:4,5 19:11 н hand 20:18,18 handle 17:15 handled 29:18 34:9 handling 11:13 happening 15:14 19:3 hear 3:22 27:2 heard 12:16 31:9 hearing 1:7,13 2:5,20 6:18 35:18,22 36:21 help 28:10 32:3 high-end 9:1 Hirao 1:20 2:9,11,18,21 3:3,5,8 5:8,11 7:1,6 8:4 12:18,20 34:19 35:1 36:17 holds 23:7 honest 33:13,14 honor 35:22 hope 28:10 hoping 14:14 host 21:18 hosted 11:11 hosting 22:17 hour 24:4 humoring 4:12 L idea 13:4,19 22:11,20 identifiable 29:20 identify 2:8 importantly 36:4 impression 19:12 include 15:6 18:6 32:21 information 33:16 34:10,17 36:12 **initial** 12:10 initially 18:16 inside 10:12 13:7 18:22 instances 15:12,16 intent 13:4 intention 11:10 12:11 interior 12:4 introduce 3:12 Investigator 24:17,21 27:15 29:2 Investigators 30:10 32:6

invoices 32:5 issue 10:1,20 18:9 33:17 issued 14:20 issues 30:15 issuing 17:19 items 28:1 J **JAMES** 1:18 **JR** 1:17 juice 8:19 juices 5:18 8:20 July 1:11 jump 24:12 Κ keep 30:10 32:2,3,6 knowing 17:13 **known** 5:14 knows 31:16 L La 5:14 LaLa 33:12 Land 33:12 landlord 1:21,21,22 3:11,14 6:8 9:21 11:11 14:3 language 35:3 larger 15:17 26:13,13 Latin 6:16 9:1 Laughing 35:14 law 30:9 layout 20:11 leave 15:3 25:20 29:1 31:18,20 left 20:18 25:19 27:11 27:13 28:7 leftover 27:19 legal 33:15 36:12 legally 31:2 let's 26:18 30:2 level 32:8 license 1:8,9 2:5,6 5:11 6:14 7:9,10 8:8,11,12 8:14 10:1,17,20 11:3 11:6 12:2 14:20 16:14 16:16,20,20 17:5,10 17:19 18:10 19:1,9 21:5 22:3,6,12,15,15 22:22 23:8,11,12 24:6 25:6,9,10 27:6 28:14 30:14 licensed 25:13 licensee 7:15 14:20 licenses 14:22 23:14.15 licensing 25:15

G

like 3:4 listed 11:3 little 9:12 20:3 31:15 34:12,14 LLC 1:6 3:10 load 7:2,2 12:3,4 located 6:1 location 5:12,13,13,22 6:4 locations 17:9 long 35:16 look 20:4 louder 34:12,14	NE nec nec nec nec nec nec nec
	000
<u> </u>	00
maintains 14:3	off
major 33:17 managed 9:21	on on
manager 3:21 23:5	2
managing 3:14 11:13	on
manner 23:18	on
market 6:15 8:1 9:11	ор 1
10:6 13:1,10 14:11,20 15:16 17:11 18:16	ор
21:8 29:17	ор
matter 1:5 36:13	1
mean 7:22 8:9 24:12	ор
28:9 34:6	1
meant 21:7 MEETING 1:3	op 3
Member 1:17,17,18	ор
26:15,17 27:3,8,15	op
28:3,6,11 29:9,11,14	3
29:22 30:13,19 31:1,7	ora
31:14,16 33:2,6,10 34:11,13 35:5	oro
Members 33:9 36:6	ori
memorialized 24:5	ΟΤ
mentioned 11:17 36:2	ou
menu 5:18 6:16	ou
mess 32:17 met 1:13 21:13	1 ov
middle 20:14,20,21	ov
MIKE 1:17	ow
mirror 17:10	ow
miscommunication	
12:19 mixing 28:14	P-I
Moosally 21:13,21	2
morning 2:9,10 8:16	p.r
move 27:20	ра
N	pa
N.E 5:13	pa pa
N.W 1:13	pa
name 2:10 3:2 4:1,8,17	Pa
4:18,19 35:17	4
names 3:2	4
l	I

н

1:7 ed 8:8,10 12:6 22:18 23:22 32:14,15 33:20 eded 7:1 18:16 eding 22:12 eds 19:9 34:13 ver 36:2 w 1:9 2:6 rmallv 28:19 mbered 20:7 0 cupancy 12:3,4 cupying 11:18 cur 15:7 18:18 ered 5:21 **ce** 32:13 e-day 21:20 22:12 24:4 **es** 9:7 going 11:14 erate 8:16,17 9:4 6:21 21:4 23:17 erated 14:2 erates 9:10 13:21 4:3 22:5 erating 5:16 11:17 3:22 20:17 26:4 eration 10:22 11:14 36:5 erator 13:1 portunity 21:9 26:12 35:20 ange 20:22 der 12:11 ders 15:10 ginal 26:4 **R** 28:17 tdoor 16:2 30:18,19 tside 11:12,13 12:3 3:7,14 18:12,22 er-serviced 29:4 erview 6:21 ned 7:18 ner 13:1 23:5 Ρ R-O-C-E-E-D-I-N-G-S 2:1 n 2:2 36:22 ckage 20:4 ge 20:5,8,9 ges 20:6 id 32:8 perwork 28:16 redes 1:22 3:20.20 1:2,2,4,4,5,6,6,10,10 1:14,21,21,22 5:1

35:11,11,21 36:16 part 7:21 11:5,6 19:9,11 32:12 33:19 34:6 particular 15:15 16:8 18:14 25:12 26:7 parties 2:7 patio 29:3 patrons 12:11 penalized 30:9 people 10:11 15:3 **Perez** 4:3 perimeter 9:3 period 24:4 31:5 permanent 7:11 9:14 11:18 permanent-- 12:9 permanently 9:4 permission 19:1 permitted 18:9 22:3,4 person 23:12 31:16 physically 17:7 piece 16:10 20:2 place 32:20 places 15:7 plan 6:11 8:11 10:2 33:3 planning 11:7 **plans** 6:10 please 2:7,8 34:11 point 18:18 24:2,5 points 24:15 potentially 10:14 11:11 Pour 1:6 2:13 3:9 premises 15:1,4 18:20 24:3 present 1:15,19 24:21 presentation 36:10 presiding 1:14 previously 28:1 prior 23:19 private 22:17 proactively 24:3 probably 12:6,17 19:22 procedures 36:1 process 21:22 22:19 32:18 33:22 program 26:6 36:3 programming 21:7 pronunciation 4:17 proper 25:14 properly 32:19 property 3:15,19 proposed 5:12 7:2 provide 33:15 providing 34:16 purchase 10:12 13:6 purchased 32:7 put 11:11 18:22 31:12

32:16 Q auestion 7:5 11:20 26:17 29:7,12,16 questions 6:19 14:12 14:15 33:9 35:9 36:11 R reason 8:15 17:2 18:5 **record** 2:4,8 reduce 22:18 **Reeves** 1:13 regular 11:16 rein 32:3,6 related 25:11 remove 28:1 removed 27:14 31:8,12 32:22 rent 27:4 rented 27:4 reporter 2:20 representatives 3:11 representing 2:13 requested 7:11 16:14 requesting 21:20 requiring 36:6 reservation 6:7 9:15 24:22 reserved 23:7.8 responsible 7:17,17 16:16,17 22:22 23:1,3 23:5 27:19 34:1,5 restaurant 15:18 Retailer 1:7 returned 27:11 review 1:9 2:6 **Reynolds** 1:21 3:13 9:11 **rightly** 25:17 rights 24:7 Risa 1:20 2:11 Room 1:13 Ruben 1:22 3:20 rule 15:12 S sake 32:17 sale 18:18,18 19:2 sales 17:8

satellite 11:12

23:4 35:15

schedule 22:6

scotch 30:5

says 24:6

saying 12:8,16 14:6

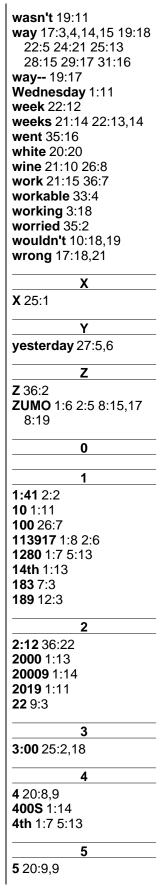
seating 13:7 14:2 15:4

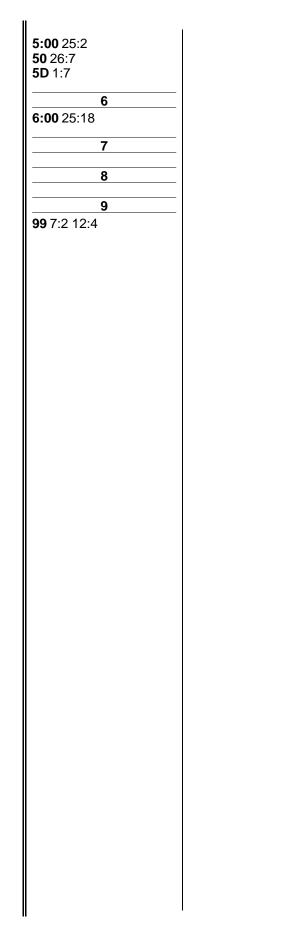
15:5 16:2,5,11 20:21

seats 7:3 9:3 second 20:1,4 29:7,10 29:16 seeking 5:7 sell 7:14,20 10:9 11:7 15:1 30:3,6 selling 10:10 17:7 26:20 29:20 32:3 Senior 2:12 3:9 Serenata 1:6 2:5 8:15 8:18 12:12 20:14 21:4 21:18 24:1,7 25:9 spaces 26:11 26:5.5 Serenata's 24:2 34:13 serve 7:14,20 8:21 10:2 10:9 11:8 11:15 25:4 servers 16:8 service 15:18 spell 2:13 serviced 30:20 serving 6:16 9:1 36:12 **set** 17:3,10 standard 21:6 shared 23:1 33:18,18 sheet 2:16 stays 36:4 Short 1:18 26:15,16,17 27:3,8,15 28:3,6 29:9 29:11,14,22 30:13,19 31:1,7,14 33:2,6,8 strictly 18:11 34:13 35:5 Studio 21:1 show 17:5 25:1 30:4 sufficient 36:1 **shows** 34:6 Sugar 3:5 side 20:18.19 Suite 1:14 sidewalk 5:20 6:9.12 7:3 9:9,19,20 10:3,7,9 10:11,14,18,19,20 17:7,8 19:8 11:1,4,4 12:2,4,7,9,12 13:11 15:6 29:3 sign 2:16 24:6 sign-in 2:16 25:1 signed 22:7 31:4 signs 31:16 SILVERSTEIN 1:17 t/a 1:6 33:10 34:11 table 30:18 similar 12:22 13:1,5 15:14 16:12 25:9 35:13 sir 4:1,14 sit 10:6 12:13 small 26:12 22:22 30:1 smoothies 8:20 snacks 9:2 tax 32:7 sold 18:7 27:6 30:20 somebody 27:20 29:1,3 32:1 19:20 somewhat 8:1 sorry 2:10 3:3 12:18 13:17 24:12 26:22 27:1 29:11 34:15 29:21 32:14 Sounds 33:2,3 tenant's 18:11 **space** 5:21 6:2,5,5 7:7,8 tenants 6:1,6,15 15:17

7:10.11.13.14.18.19 8:9 9:5,6,14 10:4,12 11:18 18:11,14 19:12 19:13,14,15,17,17 20:11,16 21:5,6,6 22:5,9,16,17 23:2,2,7 23:9 24:1,2,8,18 25:2 25:4,18,22 26:2,4,8 26:10,13 27:4,5,10 30:22 31:4,6,9 32:13 33:16,18,22 34:2,2,4 speak 19:8 23:4 34:11 special 6:6 9:16 11:10 **specific** 25:3 32:12 staff 10:8 15:9 33:15 start 3:1,7 5:4,8 Stephen 1:21 3:17 Street 1:7,13 5:13 streetscape 6:12 summer 13:15,16,17,21 14:1,21 15:6 16:21 supposed 32:20 34:3 sweeping 31:10 system 23:16 24:22 Т talk 4:16 8:9 13:5 31:9 talked 21:15,17 talking 15:13 21:3 tasting 21:10 26:8 tell 4:7,8 8:8,10 10:21 10:22 11:2 13:9 16:20 temporary 21:20 tenant 18:14 23:6,7 24:18 25:1,3,5 29:18

15:18 21:8 23:13 25:10 **tequila** 30:2,3,17 terms 24:9 36:6 thank 5:2 33:6 35:5 36:10,14,15,16,17,18 theirs 16:2 then-- 28:8 things 21:11 22:9 28:18 thought 12:15 19:14 three 24:4 toast 8:19,21 today 7:18 19:15 26:18 told 18:12 tomorrow 7:19 19:16 31:19 tonight 31:20 town 31:22 32:10 try 4:16,17,20 trying 19:6 28:9 30:10 35:13 turned 32:13 turnover 32:12 two 6:3 22:13 29:12 types 29:19 typical 21:5 U ultimately 23:2 Um-hum 7:6 understand 30:12 **Union** 6:15 8:1 10:6 13:1,10,12 14:11,20 15:16 17:11 18:16 29:17 **unique** 6:3,3 unnecessary 22:2 updated 22:9 usage 36:3 use 6:6,7 8:11 14:21 19:15 22:4,8 23:8 24:7 29:1 utilize 9:7 10:13,14 19:17 utilizes 9:6 utilizing 9:17 31:3 v vendor 7:19 19:16 vote 33:6 W **W** 1:14,16 wait 10:8 15:9 wanted 18:6 24:14 35:19 was-- 33:16 Washington 1:14





(202) 234-4433

CERTIFICATE

This is to certify that the foregoing transcript

In the matter of: Serenata

Before: DCABRA

Date: 07-10-19

Place: Washington, DC

was duly recorded and accurately transcribed under my direction; further, that said transcript is a true and accurate record of the proceedings.

near Lans &

Court Reporter

NEAL R. GROSS

COURT REPORTERS AND TRANSCRIBERS 1323 RHODE ISLAND AVE., N.W. WASHINGTON, D.C. 20005-3701