## DISTRICT OF COLUMBIA

+ + + + +

## ALCOHOLIC BEVERAGE CONTROL BOARD

+ + + + + MEETING

IN THE MATTER OF:

3636 Woodner Limited : Partnership, : t/a Sangria Café : 3636 16th Street NW :

Retailer CR - ANC 1D : Fact Finding Hearing

License No. 90781

:

(Request to Extend : Safekeeping) :

# Wednesday December 11, 2019

The Alcoholic Beverage Control Board met in the Alcoholic Beverage Control Hearing Room, Reeves Building, 2000 14th Street, N.W., Suite 400S, Washington, D.C. 20009, Chairperson Donovan W. Anderson, presiding.

#### PRESENT:

DONOVAN W. ANDERSON, Chairperson RAFI ALIYA CROCKETT, Member JAMES SHORT, JR., Member REMA WAHABZADAH, Member

## ALSO PRESENT:

LYLE BLANCHARD, Counsel for Applicant JOSEPH MILBY, Representative for Applicant BENJAMIN NORIEGA ORTIZ, Witness

1 P-R-O-C-E-E-D-I-N-G-S 2 10:20 a.m. 3 MR. ANDERSON: All right the next case on our calendar, we're going to have a fact 4 5 finding hearing. (Pause.) 6 7 (Simultaneous speaking.) 8 MR. ANDERSON: All right, so the next 9 is a fact finding hearing, Sangria Café, license number 90781. Will the parties please approach 10 11 and identify themselves for the record? 12 MR. BLANCHARD: Good morning Chairman 13 Anderson. My name is Lyle Blanchard. 14 representing the Licensee. 15 MR. ANDERSON: Good morning, Mr. 16 Blanchard. 17 MR. BLANCHARD: With me this morning 18 are Joseph Milby, the general manager of the Woodner and Benjamin Noriega, the lead design 19 20 consultant. 21 MR. ANDERSON: All right, good morning. 22 Under the sign-in sheet, could you please sign 23 in? All right, this is my understanding, my --24 that this is a request for an extension of safe

keeping. And it's my understanding that the

request for safekeeping is through September 2020. However, as you know, we do grant -- we only grant it for six months -- at six-month interval. And so if we grant the extension, it would be through -- it would be through March -- March 31st, 2020. And if the decides to grant the extension and if I get this already contemplated that this license will not be -- will not be in use by -- by -- by April 1st, 2020. But you would have to request a second. But all of that will be dependent on the decision that was made today -- that's being made today -- the presentation.

So this license has been in safekeeping since March of 2013. So why is that we are now -- you're asking for seven years that this license will be in safekeeping, and it's still not being used? So maybe you can let us know what's going on Mr. Blanchard.

MR. BLANCHARD: Chairman Anderson, we appreciate the opportunity to be here today to answer the board's questions at this fact finding hearing. And I am going to just turn to Mr. Milby, the general manager of the Woodner. He's going to explain the process -- a little bit of

the history of the process and where things are going.

MR. ANDERSON: Okay.

MR. BLANCHARD: And then Mr. Noriega will, given Ms. Jenkins' copies of this, he's going to review, and that's what Mr. Noriega will speak from -- some design sheets.

MR. ANDERSON: Fine. Good morning.

MR. MILBY: Good morning, thank you. John Milby, the general manager at the Woodner Apartments. And -- and you're correct. in 2013, Sangria Café was a -- a restaurant in our building and their lease expired and they moved out. And at that time we were beginning to explore the renovation of the building, which -maybe many of you know the Woodner Apartment building up on 16th Street. There are 1100 apartments in the building. We're sort of our own little city up on 16th Street. And when they left, we embarked on basically repositioning the property and began planning a major building renovation. The building will be 70 years old coming up in 2022.

So we need a lot of work done. And part of what we're working on the building is to

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

improve the tenants' experience that live there and renovate the whole lobby level with a lot of new amenities space. Since we're an older building and we're an occupied building, and we don't sit on top of restaurants and a lot of night life, we sort of have to make our own -and create our own sort of community within our own walls. And a big piece of this is what was formerly the Sangria Café space, which had a liquor license to serve drinks. And so we're looking to renovate an existing market where we have a liquor license now and combine it with the space that was formerly the café, to sort of be the heart and soul of the building, where people can meet and eat and talk and maybe have a glass of wine. And this is sort of one small piece of an almost 50,000-square-foot amenity package which includes the whole rest of the lobby -which will have everything from tenant lounges to computer rooms and gyms, and other things like that.

So the reason it's taking so -- well, one of the problems we've had now is we have just finished the design development for it. We've been working with Mr. Noriega, Perkins Eastman

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

Architects here in town -- got the design basically done, and I think we shared that plan with you maybe the last time around. And our contractor quit last month, which was -- we don't need to say names, I guess. So we are without a general contractor at the moment. So we've developed an RFP. We're going back out to the market to try to hire a new general contractor to take on this \$50 million renovation project for us. That will no doubt take three or four months to get them lined up and in with us.

Our goal at this point is to begin construction within the next 12 to 18 months, and have this job finished in the fall of '21. It won't be next year because we're sort of starting over with our construction piece of this project. We're asking for an extension on the license until that time so that we can then put it back to use once we finish this sort of overwhelming job.

MR. ANDERSON: Well, I guess what I am saying -- it -- I know it's a major renovation.

So -- but why -- what happened for the first couple of years? I mean, I don't -- I don't recall whether or not -- I don't recall you guys

having a fact finding hearing in front of me. So

I am just trying to find out, this is a -- this

is seven years, so --

MR. MILBY: Well, yes, so -- the initial -- initially, we hired KLNB to come to And the idea at that time was to -- we have a number of commercial spaces in the building that -- which are small businesses and notproject groups -- and small doctor's offices. And their idea at that time was to -- to move -to sort of re-tenant those spaces and leave them the same, just find different tenants and maybe bring in a commercial gym. We went before the We had to have a big hearing to do signage. BZA. And we got all of that approved and went through that whole process. And then another group of consultants came through and said, that's the stupidest thing you could ever do. You don't want outside people trancing through an apartment building. You don't have any street access here. There's not, like, a separate entrance where people can come and go from businesses and not co-mingle with people that are trying to live in the same building. You should take all of this space and vacate it, and hold it until you're

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

ready, and turn it all into -- so we sort of scratched that. We started over. There's been so many iterations of what's the best thing to do with this behemoth building -- to sort of make it work best for the people that live there, versus what's maybe financially best for the owner. so, luckily the owner is committed to making it a great building experience for its residents. less impressed with commercial tenants that might pay more rent. And is committed to taking all of this space and making it, basically free to people to use -- that live in the building to make the experience better there. So we have to start over with this new idea and planning and then drawing it and -- you know? And so we're here at this point, now, looking for a contractor to build it. It's basically designed. We're at the sort of point where we're just fine-tuning the design itself. But --

MR. ANDERSON: Wow.

MR. MILBY: It's just taken a lot longer than we thought, too. Trust me. Would have loved to have had it down.

MR. ANDERSON: So, I -- I -- all right, so you are asking us for an extension

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

was the original what was asked of us. I it's my understanding I was we normally give  MR. MILBY: That's right.  MR. ANDERSON: Six months, you're asking for a year. And from what I am told now,
give  MR. MILBY: That's right.  MR. ANDERSON: Six months, you're  asking for a year. And from what I am told now,
MR. MILBY: That's right.  MR. ANDERSON: Six months, you're  asking for a year. And from what I am told now,
MR. ANDERSON: Six months, you're asking for a year. And from what I am told now,
asking for a year. And from what I am told now,
it's that we are looking at 2021, so we're
looking at another two years.
MR. BLANCHARD: Mr. Milby is too far
away for me to kick him in the shins, because
when he said that
MR. ANDERSON: But but that's fine
1
(Simultaneous speaking.)
MR. MILBY: But that's the reality of
7
MR. ANDERSON: But that's fine, Mr.
Blanchard, because it makes it easier. It makes
it easier that I it makes it easier because
at least I am open that I'll still my term had
should still if I am healthy, that's still
within my term.
MR. MILBY: We certainly hope you are.
Yes.
,   168.

	MR. ANDERSON: But therefore, I I
2	might see you again, I might not see you again.
3	And so therefore, if, based on a presentation
4	that was made this time, then I see something
5	comes into view 2021, then it then our then
6	it's like, okay, well you're now understood. We
7	understand why it is taking so long. So it so
8	I don't have a I know that but you see,
9	that's your fault. I'll tell you why. Because,
10	Mr. Blanchard, you know that as an attorney,
11	you're client needs to be right next to you so
12	you can control what it is that your client is or
13	is not going to say.
14	MR. BLANCHARD: You are absolutely
15	correct.
16	MR. ANDERSON: So I am not sympathetic
17	because you're sitting too far from your
18	attorney, and you should know you're sitting
19	too far from your client and you should know
20	better than that.
21	(Laughter.)
22	Mr. BLANCHARD: Thank you.
23	(Simultaneous speaking.)
24	MR. ANDERSON: And whether you it
25	all I am coming to you

MR. BLANCHARD: Point taken. 1 Point 2 taken. 3 MR. ANDERSON: Sure. In all 4 seriousness, I take -- as an attorney, I take 5 this seriously. And a lot of times when clients will -- people want to say stuff, and then 6 7 clients will -- people want to say stuff, and I 8 always say to them, make sure that it's clear 9 with the attorney first before you open your 10 mouth. 11 And I was MR. BLANCHARD: Right. 12 saying that in jest, because we have --13 MR. ANDERSON: That's fine. 14 MR. BLANCHARD: -- we have been hear 15 -- not here, but we have filed letters over the 16 past several years. And each time, we've --17 we've updated the rationale, but it has been an 18 ongoing series of things. And I think the --19 speaking for my client, we're more than willing 20 to come back in six months and a year from now 21 and give the board updates on -- on how close we 22 are, finally, to reaching that goal. 23 MR. ANDERSON: Go ahead, Mr. Short. 24 MR. SHORT: Yes, I'd just like to make 25 a comment for the record and then ask a question.

	I am quite familiar with the woodher Hotel. And
2	what a wonderful property it's been over the
3	years for Washington D.C. The communities all
4	around you Columbia Heights, Park View and Mt.
5	Pleasant. Further up, 16th Street. Depends on
6	the street this hotel or at one time did
7	hopefully it will be revitalized with all these -
8	- all this new construction that has been going
9	on in the renovations. Boy, oh, boy. So we're
10	saying how long, again, before it will be
11	completed with any estimates? Approximate?
12	MR. MILBY: We're thinking the fall of
13	2021. It's a
14	MR. SHORT: Oh, I can understand. If
15	you'd like, just for the record, just will you
16	give the give this board and give this this
17	hearing what is the total square footage of
18	the Woodner Hotel?
19	MR. MILBY: One million square feet.
20	MR. ANDERSON: Apartments or a hotel?
21	Apartments?
22	MR. SHORT: It's it's a hotel and
23	apartments.
24	MR. MILBY: You remember back in the
25	day. It was half hotel half apartments when it

was first built in 1952. And it was the largest air conditioned building in the world when it was built.

MR. ANDERSON: But is it still -- is it just an apartment? Or is it a hotel?

MR. MILBY: It was converted to all apartments in the early 1970s when a hotel wasn't really viable any longer up -- that high up on 16th Street.

MR. SHORT: Yes. Well I will just say this for the record also. The rear of that building backs up to Rock Creek Park. And it's just absolutely gorgeous. I've been to several events there and -- unfortunately, as a firefighter I went there many, many times -- with EMS and the fires. The building has always been kept quite -- quite good. And I think this renovation will be a asset to Washington D.C. But especially to the -- to the community that is now involved. And I wish you well sir. And the question I have for you is, will you still be amenable to the community as you've been all these years?

MR. MILBY: We love it. Yes, we're a huge part of our community. I mean, we're the

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

1	crown jewel in that neighborhood and and
2	for good or for bad, you know, we are the big
3	the big bully in that neighborhood. And we're
4	very sensitive to that. I mean, we have a lot of
5	single-family homes. And lot of people that are
6	live around us that enjoy coming by. We share
7	our parking with people that can't find parking.
8	We
9	MR. SHORT: Yes. Quite aware of that.
10	MR. MILBY: Yes.
11	MR. SHORT: So that means the people
12	that used to be to come there for coffee in
13	the morning
14	MR. MILBY: Right.
15	(Simultaneous speaking.)
16	MR. SHORT: late nights we will
17	be able to do it again?
18	MR. MILBY: We don't have much like
19	that now, but that's what we're attempting to get
20	back to.
21	MR. SHORT: Okay, thank you.
22	(Simultaneous speaking.)
23	MR. SHORT: Thank you thank you
24	very much.
25	MR. ANDERSON: Any questions any

1	other questions by the board members?
2	(No audible response.)
3	MR. ANDERSON: All right. So let me
4	ask a question Mr. Blanchard. So I guess we're
5	talking about 2021. You said what what date
6	in 2021? Approximately.
7	MR. BLANCHARD: They say fall, so how
8	late would you November?
9	MR. ANDERSON: So November of 2021.
10	So that's you're going to come back you're
11	going to come back with a request for October
12	for September of 2020. And then March of 2021,
13	or if you want to do it and so and then
14	after March of 2021, then for October of 2021.
15	MR. BLANCHARD: You've got to be able
16	to be close to
17	(Pause.)
18	MR. ANDERSON: I what any other
19	any other representation to be made?
20	(Simultaneous speaking.)
21	MR. BLANCHARD: Would it help you to
22	walk the board through
23	(Simultaneous speaking.)
24	MR. MILBY: Help you to walk through
25	the plans? Just to understand -

1	MR. ANDERSON: Sure, that would be
2	helpful. Yes, go ahead please.
3	MR. BLANCHARD: Mr. Noriega-Ortiz is
4	better at that than me.
5	MR. NORIEGA-ORTIZ: Hello, everybody
6	has their
7	MR. ANDERSON: Yes.
8	MR. NORIEGA-ORTIZ: Their copies? So
9	I start with the location, which I understand
10	most people know. Actually we're
11	MR. ANDERSON: Now that's a big
12	building where you get the -
13	(Simultaneous speaking.)
14	MR. ANDERSON: when you get to the
15	bridge?
16	MR. NORIEGA-ORTIZ: Yes, just before
17	the bridge.
18	MR. ANDERSON: All right.
19	MR. NORIEGA-ORTIZ: Then the 13 has
20	the floor plan of the building, so you can see
21	the location of the market. It's we well
22	we one of the reasons that we it's on the
23	fourth floor, which is on the street level. So
24	there's three floors below. So we we position
25	the market in the center of the building. Right

now, half of that area is the existing store, and 1 2 the other half is empty -- is where the --3 MR. ANDERSON: Café was. MR. NORIEGA-ORTIZ: -- café was. 4 So we took the entire area and created a hub. 5 MR. ANDERSON: What's in this -- what 6 7 is this space at -- and what is the space beneath it utilized for now? 8 9 MR. MILBY: We're using it -- it was 10 the Sangria Café space. We're actually using it 11 now as package room. 12 MR. ANDERSON: Okay. 13 MR. MILBY: Because we -- we collect 14 -- we get so many packages. The --15 MR. SHORT: UPS. 16 MR. MILBY: We get 600 packages a day, 17 so we hold them in this room so that tenants can 18 pick them up. 19 MR. ANDERSON: Okay. 20 MR. NORIEGA-ORTIZ: So as part of the 21 -- of the hub, we have the market. We're going 22 to have an enlarged package room and we going to have a -- a laundry room. So it's kind of -- it 23 24 becomes kind of the center core where everybody -25 - everybody's going to congregate every day.

Because you have to pass by there to go to your apartment. So it will have -- if you go to the next page, then you'll see a view of the market. And you'll see the market -- it's really going to be -- it's kind of like a farmer's market. A little bit of everything, including a wine bar, a beer area. You can buy toilet paper. You can buy groceries. You can buy fruit. So it's meant to be a small -- small little -- like farmer's market type in -- in their building.

We don't want to make it too fancy looking. So even though the plan -- you know, it's kind of like -- you know, construction plan looks very harsh. In reality, one of our concepts is -- our concept is to have the architectural part of this space be signed very simply. And then all the furniture inside -like the displays -- we're going to refurbish old pieces of furniture, old shelving units. - we are going to make it believe that this was something that was developed through the community. We want it to be very community oriented. We don't want to introduce something too clean and too -- too antiseptic so people -to scare people away from using. Because the

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

prices will be prices that we could afford in the neighborhood. So -- so we working -- this is one of the things that when we stop the project, we were pricing. We were in the middle of budget engineering, which -- it's like, repricing things. And then in the last --

MR. BLANCHARD: And that was the elevation plan that showed the -- the furniture?

MR. NORIEGA-ORTIZ: Yes.

MR. BLANCHARD: The second-to-last page.

MR. NORIEGA-ORTIZ: It's this one.

Here we started placing some pieces of furniture, kind of like things that we find. It was actually part of the final engineering, also -- to create a budget that we can afford to do this part. And then in the last page, you can see the style of -- of the elements. Not necessarily the look of it. You can see all around where it's going to be, like you know, hot plates. Where it's going to be the -- the fruit display, where it's going to be a refrigerators. We're reusing a lot of things that are existing. Just to be -- it's kind of like when you redo a house and you reuse your furniture, you feel a little bit of,

like, oh, this is still my place. So this is in the phase that we are right now.

MR. ANDERSON: Mr. Blanchard, maybe explain to me -- because I -- this -- I mean, it's new to me. So did you -- did -- did Woodner always have the license? Or was the license transferred to them through the tenant? How did the Woodner get a hold of the license?

MR. BLANCHARD: So back -- back in 2013, when Sangria Café, a tenant, left, the license was transferred voluntarily by Sangria Café, the tenant, to the Woodner --

MR. ANDERSON: Okay.

MR. BLANCHARD: -- to hold in safekeeping until they find a new tenant. On a -- on a similar time frame, the Woodner itself created a -- took over the former market operator. So there's actually two licenses there. The Sangria Café Restaurant is in safekeeping. The Woodner Market, which Woodner operates, is a Class A license, but they basically operate as a B store. And that's ongoing. And then these two functions will be merged into one entity that is a big market. So it's a market and restaurant concept, like --

1	MR. ANDERSON: What type of license is
2	a café? What type of license is that?
3	MR. BLANCHARD: Restaurant.
4	MR. ANDERSON: That's a oh, I'm
5	sorry. Restaurant license, yes. All right.
6	MR. MILBY: And that's been there
7	since 1952.
8	MR. ANDERSON: Okay. Now was I
9	I'm thinking in my head that the type of license
10	wasn't that you can have those two licenses
11	but it's a restaurant and a and a because
12	the other one, you said, is a B?
13	MR. BLANCHARD: The other one is an A.
14	MR. ANDERSON: It's an A.
15	MR. BLANCHARD: Yes.
16	MR. ANDERSON: And can the same owner
17	owns own A and a C?
18	(No audible response.)
19	MR. ANDERSON: I'm not sure. Can
20	I off the top of my head, I'm not going to
21	I'm trying to figure it out, if you're if
22	yes, Mr. Short?
23	MR. SHORT: You might want to talk
24	with Licensing. You might want to while
25	you're in this thing, this kind of stage, you

1	might even want to consider trying to get a CX.
2	MR. MILBY: All right.
3	MR. SHORT: Because I do know you have
4	a lot of weddings, and those kinds of things
5	also, correct? Receptions?
6	MR. MILBY: Yes.
7	MR. ANDERSON: That yes, I'm not
8	sure if
9	MR. SHORT: So you might you might
LO	want to just talk with Licensing and they could
L1	advise you as to how to combine both licenses if
L2	necessary. You might want to keep the A, I don't
L3	know. But a restaurant in a A I don't think
L <b>4</b>	MR. ANDERSON: Yes, I am not sure if
L5	you can have a
L6	MR. SHORT: Yes. So you want to talk
L <b>7</b>	with Licensing before you leave, Mr. Blanchard.
L8	MR. ANDERSON: Yes.
L9	MR. BLANCHARD: To your point,
20	Chairman Anderson
21	MR. ANDERSON: Yes?
22	MR. BLANCHARD: We wanted to move to
23	a concept like WashCo Market or Little Red Fox,
24	or Centrolina Italian Market that has a B and
5	a P licence and a C or D restaurant Adjacent

MR. ANDERSON: Well, as Mr. Short 1 2 said, I think that that's a conversation you need 3 to have with Licensing because --4 MR. BLANCHARD: Yes, yes. Right. 5 MR. ANDERSON: If you're paying safekeeping fees and if at some point -- if -- if 6 7 -- we might say you can't have both license. 8 maybe it's note to keep a license in safekeeping 9 that -- and the day, you can have it. I don't know. 10 11 MR. BLANCHARD: Right. 12 MR. ANDERSON: You can't have it based 13 on the fact that you have another license, or 14 maybe you want to transfer -- I don't -- I don't 15 know whether or not you want to keep this 16 license, or you want to find a new tenant and 17 then you're just holding it in safekeeping to 18 transfer it to an outside entity. I don't know. 19 But that's something that -- that -- that 20 promised a decision for another day. 21 MR. BLANCHARD: Well, we'll work that 22 out with licensing. 23 MR. ANDERSON: All right. Any other 24 questions? 25 MR. BLANCHARD: Thank you, Mr. Short,

for that suggestion.
MR. ANDERSON: Yes, any other questions
or concerns?
MS. CROCKETT: Quick question?
MR. ANDERSON: Yes, Ms. Crockett?
MR. CROCKETT: How much seating is
planned for this restaurant?
MR. NORIEGA-ORTIZ: There is fixed
seating in a bar that is just, you know, for
liquor. But then there is seating that is going
to be on-and-off in the café that will be coffee
in the morning. And then at night, the seats
come in for the bar. So probably like a
dozen. But there's furniture within the market
that you you know, like in Starbucks, you can
just take your thing and you sit on a corner, or
MR. SHORT: Talk with Licensing,
please. They'll get you get you squared away.
MR. NORIEGA-ORTIZ: So there right.
MS. CROCKETT: Okay.
MR. NORIEGA-ORTIZ: So that's like
if you can see the in the drawing, the little
circles are are seats.
(Simultaneous speaking.)

MS. CROCKETT: Yes, I saw that there was bar seating. But I also recognize that this is a building of 1100 people and you're saying that you want a space that's going to bring them all together. And so I was wondering, well -- there's 11 seats and 1100 people. Where -- how are they being brought together in this space? So -- that was -- that was my question.

MR. BLANCHARD: That will be worked out because the -- the tape -- the original Sangria license had a occupancy load of 192. So it's not going to be that many. But it will be probably more than a few seats --

(Simultaneous speaking.)

MR. NORIEGA-ORTIZ: Yes, there's -there's a little bit more seating other than the
bar. There's like sofas and chairs and, you see,
seating towards the hallway.

MS. CROCKETT: Okay.

MR. NORIEGA-ORTIZ: towards the hallway. All of that is additional seating, which would be where -- where tried to fashion a kind of like informal -- so you feel like you can just bring things, or whatever -- to that area.

I'm sure there's not a capacity for 1000, but --

1 (Pause.) 2 MR. CROCKETT: Thank you. 3 MR. ANDERSON: Any other questions or 4 comments? 5 (No audible response.) MR. ANDERSON: All right. I'll make 6 7 a motion that we extent the license into 8 safekeeping until March 31st, 2020. Is there a 9 second? 10 MR. SHORT: Second. 11 MR. ANDERSON: Mr. Short has seconded 12 the motion. All those in favor, say aye? 13 (Chorus of aye.) 14 MR. ANDERSON: Those opposed? The 15 matter passes, 4-0-0. What -- one thing I'll ask Mr. Blanchard is that I would anticipate that 16 17 you're going to ask for continued safekeeping 18 requests, so what I would ask is that when you 19 make the requests, you provide the board with --20 with updates, so therefore we don't have to have 21 you come in again. So I -- I -- I think an 22 appropriate update that would be -- would be 23 useful is to provide us some concrete information 24 that you have now hired out a general contractor.

I believe that -- we're in December,

All right?

that's -- we're talking about, what, four months? Three, four months. That should be sufficient time for -- for you to tell us that you have -that you have hired a general contractor to -- to -- or you're in the -- you're finalized in that process, or you have a lease, yes? You have a signed contract for a general contractor. least that will give the board information that the project is moving. I understand it's a -it's a monstrosity. So it's a -- there's -- it's a huge process. But at the same time, we want to make sure that the license is in use. And you probably should have -- I would suggest that you have a conversation with Licensing to discuss what it is that the concept is, and whether or not it -- it makes sense to maintain two license, or is there another license class that you can apply for that would cover both usage?

MR. BLANCHARD: I -- I spoke to Mr. Moosally right before this hearing and he said he's got some time to meet with me because the board is going to be on recess for a few weeks.

MR. ANDERSON: Yes, we're -- we're -- we won't be back until January 8th, so we're -- so you have some time.

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

1	MR. BLANCHARD: We thank you for this
2	extension and we will we will work with
3	Licensing and
4	MR. ANDERSON: All right. Thank you.
5	MR. BLANCHARD: Thank you.
6	MR. ANDERSON: Have a good one.
7	MR. MILBY: Thank you very much.
8	(Whereupon, the above-entitled matter
9	went off the record at 10:46 a.m.)
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	

# a.m 2:2 28:9 able 14:17 15:15 above-entitled 28:8 **absolutely** 10:14 13:13 access 7:20 additional 25:21 Adjacent 22:25 **advise** 22:11 afford 19:1,16 ahead 11:23 16:2 air 13:2 **Alcoholic** 1:2,13,14 **ALIYA** 1:18 amenable 13:22 amenities 5:3 amenity 5:17 **ANC** 1:8 **Anderson** 1:15,18 2:3,8 2:13,15,21 3:20 4:3,8 6:21 8:20,24 9:6,13 9:18 10:1,16,24 11:3 11:13,23 12:20 13:4 14:25 15:3,9,18 16:1 16:7,11,14,18 17:3,6 17:12,19 20:3,13 21:1 21:4,8,14,16,19 22:7 22:14,18,20,21 23:1,5 23:12,23 24:2,5 26:3 26:6,11,14 27:23 28:4 28:6 answer 3:22 anticipate 26:16 antiseptic 18:24 apartment 4:16 7:19 13:5 18:2 apartments 4:11,18 12:20,21,23,25 13:7 **Applicant** 1:21,22 **apply** 27:18 appreciate 3:21 approach 2:10 appropriate 26:22 approved 7:15 Approximate 12:11 Approximately 15:6 April 3:9 Architects 6:1 architectural 18:16 area 17:1,5 18:7 25:24 **asked** 9:2 asking 3:16 6:17 8:25 9:7 asset 13:18 attempting 14:19 attorney 10:10,18 11:4 11:9 audible 15:2 21:18 26:5

aware 14:9 aye 26:12,13 В **B** 20:22 21:12 22:24.25 back 6:7,18 11:20 12:24 14:20 15:10,11 20:9,9 27:24 backs 13:12 **bad** 14:2 **bar** 18:6 24:9,13 25:2 25:17 based 10:3 23:12 basically 4:20 6:2 8:11 8:17 20:22 **beer** 18:7 began 4:21 beginning 4:14 behemoth 8:4 **believe** 18:20 26:25 beneath 17:7 **Beniamin** 1:22 2:19 **best** 8:3,5,6 better 8:13 10:20 16:4 **Beverage** 1:2,13,14 **big** 5:8 7:14 14:2,3 16:11 20:24 bit 3:25 18:6 19:25 25:16 **Blanchard** 1:21 2:12.13 2:16,17 3:19,20 4:4 9:10,19 10:10,14,22 11:1,11,14 15:4,7,15 15:21 16:3 19:7,10 20:3,9,14 21:3,13,15 22:17,19,22 23:4,11 23:21,25 25:9 26:16 27:19 28:1,5 board 1:2,13 11:21 12:16 15:1,22 26:19 27:8,22 board's 3:22 **boy** 12:9,9 **bridge** 16:15,17 **bring** 7:13 25:4,24 brought 25:7 **budget** 19:4,16 **build** 8:17 **building** 1:14 4:13,15

4:17,18,21,22,25 5:4

5:4,14 7:7,20,24 8:4,8

8:12 13:2,12,16 16:12

16:20,25 18:10 25:3

businesses 7:8,22

**built** 13:1,3

**buy** 18:7,8,8

**bully** 14:3

**BZA** 7:14

C 21:17 22:25 café 1:7 2:9 4:12 5:9,13 17:3,4,10 20:10,12,19 21:2 24:11 calendar 2:4 capacity 25:25 **case** 2:3 center 16:25 17:24 Centrolina 22:24 certainly 9:24 Chairman 2:12 3:20 22:20 Chairperson 1:15,18 **chairs** 25:17 **Chorus** 26:13 circles 24:24 city 4:19 **class** 20:21 27:17 clean 18:24 **clear** 11:8 **client** 10:11,12,19 11:19 **clients** 11:5,7 **close** 11:21 15:16 co-mingle 7:23 coffee 14:12 24:11 **collect** 17:13 **Columbia** 1:1 12:4 combine 5:12 22:11 come 7:5,22 11:20 14:12 15:10,11 24:13 26:21 **comes** 10:5 coming 4:23 10:25 14:6 comment 11:25 comments 26:4 commercial 7:7.13 8:9 committed 8:7.10 communities 12:3 **community** 5:7 13:19 13:22,25 18:22,22 completed 12:11 computer 5:20 concept 18:15 20:25 22:23 27:15 concepts 18:15 concerns 24:3 concrete 26:23 conditioned 13:2 congregate 17:25 consider 22:1 construction 6:13,16 12:8 18:13 consultant 2:20 consultants 7:17 contemplated 3:8 continued 26:17

C

contract 27:7 contractor 6:4,6,8 8:16 26:24 27:4,7 **control** 1:2,13,14 10:12 conversation 23:2 27:14 converted 13:6 copies 4:5 16:8 core 17:24 **corner** 24:16 correct 4:11 10:15 22:5 Counsel 1:21 couple 6:24 **cover** 27:18 **CR** 1:8 create 5:7 19:16 created 17:5 20:17 Creek 13:12 Crockett 1:18 24:4,5,6 24:21 25:1,19 26:2 **crown** 14:1 CX 22:1 D **D** 22:25

**D.C** 1:15 12:3 13:18 date 15:5 day 12:25 17:16,25 23:9 23:20 **December** 1:12 26:25 decides 3:6 decision 3:11 23:20 dependent 3:11 **Depends** 12:5 design 2:19 4:7 5:24 6:1 8:19 designed 8:17 **developed** 6:7 18:21 development 5:24 different 7:12 discuss 27:14 display 19:21 displays 18:18 **DISTRICT 1:1** doctor's 7:9 **Donovan** 1:15,18 **doubt** 6:10 dozen 24:14 drawing 8:15 24:23 drinks 5:10

**early** 13:7

Ε

easier 9:19,20,20 Eastman 5:25 eat 5:15 elements 19:18 elevation 19:8

embarked 4:20 **empty** 17:2 **EMS** 13:16 engineering 19:5,15 **enjoy** 14:6 enlarged 17:22 entire 17:5 entity 20:24 23:18 entrance 7:21 especially 13:19 estimates 12:11 **events** 13:14 everybody 16:5 17:24 everybody's 17:25 **existing** 5:11 17:1 19:23 **experience** 5:1 8:8,13 expired 4:13 explain 3:25 20:4 explore 4:15

F

extension 2:24 3:4,7

6:17 8:25 28:2

Extend 1:9

extent 26:7

fact 1:8 2:4.9 3:22 7:1 23:13 fall 6:14 12:12 15:7 familiar 12:1 fancy 18:11 far 9:10 10:17,19 farmer's 18:5,9 fashion 25:22 fault 10:9 favor 26:12 feel 19:25 25:23 fees 23:6 feet 12:19 figure 21:21 filed 11:15 final 19:15 finalized 27:5 finally 11:22 financially 8:6 find 7:2,12 14:7 19:14 20:15 23:16 finding 1:8 2:5,9 3:22 7:1 fine 4:8 9:13,18 11:13 fine-tuning 8:18 finish 6:19 finished 5:24 6:14 firefighter 13:15 fires 13:16 first 6:23 11:9 13:1 **fixed** 24:8 floor 16:20,23

floors 16:24 footage 12:17 former 20:17 formerly 5:9,13 four 6:10 27:1,2 fourth 16:23 Fox 22:23 frame 20:16 free 8:11 front 7:1 fruit 18:8 19:21 functions 20:23 furniture 18:17,19 19:8 19:13,25 24:14 Further 12:5

## G

general 2:18 3:24 4:10 6:6,8 26:24 27:4,7 give 9:4 11:21 12:16,16 12:16 27:8 given 4:5 glass 5:15 goal 6:12 11:22 gorgeous 13:13 grant 3:2,3,4,6 groceries 18:8 group 7:16 groups 7:9 guess 4:11 6:5,21 15:4

## <u>H</u> half 12:25,25 17:1,2

gym 7:13

**gyms** 5:20

hallway 25:18,21 happened 6:23 harsh 18:14 head 21:9.20 healthy 9:22 hear 11:14 hearing 1:8,14 2:5,9 3:23 7:1,14 12:17 27:20 **heart** 5:14 Heights 12:4 **Hello** 16:5 help 15:21,24 helpful 16:2 high 13:8 hire 6:8 hired 7:5 26:24 27:4 history 4:1 hold 7:25 17:17 20:8,14 holding 23:17 **homes** 14:5 hope 9:24 hopefully 12:7

hot 19:20 hotel 12:1,6,18,20,22 12:25 13:5,7 house 19:24 hub 17:5,21 huge 13:25 27:11

ı

idea 7:6,10 8:14 identify 2:11 impressed 8:9 improve 5:1 includes 5:18 including 18:6 informal 25:23 information 26:23 27:8 initial 7:5 initially 7:5 **inside** 18:17 interval 3:4 introduce 18:23 involved 13:20 Italian 22:24 iterations 8:3

J

JAMES 1:19 January 27:24 Jenkins' 4:5 jest 11:12 jewel 14:1 job 6:14,20 John 4:10 Joseph 1:22 2:18 JR 1:19

#### Κ

keep 22:12 23:8,15 keeping 2:25 kept 13:17 kick 9:11 kinds 22:4 KLNB 7:5

#### ī

largest 13:1 late 14:16 15:8 Laughter 10:21 laundry 17:23 lead 2:19 lease 4:13 27:6 leave 7:11 22:17 left 4:20 20:10 letters 11:15 level 5:2 16:23 license 1:8 2:9 3:8,14 3:17 5:10,12 6:17 20:6,6,8,11,21 21:1,2

21:5.9 22:25 23:7.8 23:13,16 25:11 26:7 27:12,16,17 Licensee 2:14 licenses 20:18 21:10 22:11 licensing 21:24 22:10 22:17 23:3,22 24:18 27:14 28:3 life 5:6 Limited 1:6 lined 6:11 liquor 5:10,12 24:10 little 3:25 4:19 18:6,9 19:25 22:23 24:23 25:16 live 5:1 7:23 8:5,12 14:6 load 25:11 lobby 5:2,18 location 16:9,21 long 10:7 12:10 longer 8:22 13:8 look 19:19 looking 5:11 8:16 9:8,9 18:12 looks 18:14 lot 4:24 5:2.5 8:21 11:5 14:4,5 19:23 22:4 lounges 5:19 **love** 13:24 loved 8:23 luckily 8:7 **Lyle** 1:21 2:13

#### М

maintain 27:16 major 4:21 6:22 making 8:7,11 manager 2:18 3:24 4:10 March 3:5,6,15 15:12 15:14 26:8 market 5:11 6:8 16:21 16:25 17:21 18:3,4,5 18:10 20:17,20,24,25 22:23,24 24:14 matter 1:5 26:15 28:8 mean 6:24 13:25 14:4 20:4 means 14:11 meant 18:8 meet 5:15 27:21 MEETING 1:3 **Member** 1:18,19,19 members 15:1 merged 20:24 met 1:14 **middle** 19:4 Milby 1:22 2:18 3:24 4:9

4:10 7:4 8:21 9:5.10 9:16,24 12:12,19,24 13:6,24 14:10,14,18 15:24 17:9,13,16 21:6 22:2,6 28:7 million 6:9 12:19 moment 6:6 monstrosity 27:10 month 6:4 months 3:3 6:10,13 9:6 11:20 27:1,2 Moosally 27:20 morning 2:12,15,17,21 4:8,9 14:13 24:12 motion 26:7,12 **mouth** 11:10 move 7:10 22:22 **moved** 4:14 **moving** 27:9 Mt 12:4

## Ν

**N.W** 1:14 name 2:13 **names** 6:5 necessarily 19:18 necessary 22:12 need 4:24 6:5 23:2 needs 10:11 neighborhood 14:1.3 19:2 new 5:3 6:8 8:14 12:8 20:5,15 23:16 **night** 5:6 24:12 **nights** 14:16 Noriega 1:22 2:19 4:4,6 5:25 Noriega-Ortiz 16:3,5,8 16:16,19 17:4,20 19:9

19:12 24:8,20,22 25:15,20 normally 9:3 **not-** 7:8 note 23:8 **November** 15:8,9

number 2:10 7:7 **NW** 1:7

#### 0

occupancy 25:11 occupied 5:4 October 15:11,14 offices 7:9 old 4:22 18:18,19 older 5:3 on-and-off 24:11 once 6:19 ongoing 11:18 20:23 open 9:21 11:9 operate 20:22 operates 20:21 operator 20:18 opportunity 3:21 **opposed** 26:14 oriented 18:23 original 9:2 25:10 **ORTIZ** 1:22 outside 7:19 23:18 overwhelming 6:19 owner 8:6,7 21:16 owns 21:17

### Р

P-R-O-C-E-E-D-I-N-G-S package 5:17 17:11,22 packages 17:14,16 page 18:3 19:11,17

paper 18:7 Park 12:4 13:12 **parking** 14:7,7 part 4:25 13:25 17:20

18:16 19:15,17

parties 2:10 Partnership 1:6 pass 18:1 **passes** 26:15

Pause 2:6 15:17 26:1 pay 8:10

paying 23:5 **people** 5:14 7:19,22,23 8:5,12 11:6,7 14:5,7 14:11 16:10 18:24,25

Perkins 5:25 **phase** 20:2 pick 17:18

25:3.6

**piece** 5:8,16 6:16 **pieces** 18:19 19:13 **place** 20:1

placing 19:13 plan 6:2 16:20 18:12,13

19:8 planned 24:7 planning 4:21 8:14 **plans** 15:25

**plates** 19:20 Pleasant 12:5

presiding 1:15

please 2:10,22 16:2 24:19

point 6:12 8:16,18 11:1 11:1 22:19 23:6 position 16:24 **PRESENT** 1:17,20 presentation 3:13 10:3

prices 19:1,1 pricing 19:4 **probably** 24:13 25:13 27:13 problems 5:23 process 3:25 4:1 7:16 27:6,11 project 6:9,16 7:9 19:3 27:9 promised 23:20

property 4:21 12:2

**provide** 26:19,23

**put** 6:18

Q

question 11:25 13:21 15:4 24:4 25:8 questions 3:22 14:25 15:1 23:24 24:2 26:3 **Quick** 24:4 quit 6:4 quite 12:1 13:17,17 14:9

R **RAFI** 1:18 rationale 11:17 re-tenant 7:11 reaching 11:22 ready 8:1 reality 9:16 18:14 rear 13:11 reason 5:22 **reasons** 16:22 recall 6:25,25 Receptions 22:5 recess 27:22 recognize 25:2 record 2:11 11:25 12:15 13:11 28:9 **Red** 22:23 **redo** 19:24 Reeves 1:14 refrigerators 19:22 refurbish 18:18 **REMA** 1:19 remember 12:24 renovate 5:2.11 renovation 4:15,22 6:9 6:22 13:18 renovations 12:9 rent 8:10 repositioning 4:20 representation 15:19

Representative 1:22

request 1:9 2:24 3:1,10

representing 2:14

repricing 19:5

15:11 requests 26:18,19 residents 8:8 response 15:2 21:18 26:5 rest 5:18 restaurant 4:12 20:19 20:25 21:3,5,11 22:13 22:25 24:7 restaurants 5:5 Retailer 1:8 reuse 19:25 reusing 19:22 review 4:6 revitalized 12:7 **RFP** 6:7 **Rock** 13:12 room 1:14 17:11,17,22 17:23

S safe 2:24 safekeeping 1:10 3:1 3:15,17 20:15,20 23:6 23:8,17 26:8,17 **Sangria** 1:7 2:9 4:12 5:9 17:10 20:10,11,19 25:11 saw 25:1 saying 6:22 11:12 12:10 25:3 scare 18:25 scratched 8:2 seating 24:6,9,10 25:2 25:16,18,21 seats 24:12,24 25:6,13 **second** 3:10 26:9,10 second-to-last 19:10 seconded 26:11

rooms 5:20

sense 27:16 sensitive 14:4 separate 7:21 **September** 3:1 9:1 15:12 **series** 11:18 seriously 11:5 seriousness 11:4 serve 5:10 seven 3:16 7:3 **share** 14:6 shared 6:2 **sheet** 2:22 sheets 4:7 shelving 18:19 **shins** 9:11

**Short** 1:19 11:23,24

12:14,22 13:10 14:9

II			
44.44 40 04 00 47.45		11000to 7:05	12.0
14:11,16,21,23 17:15	T	vacate 7:25	13:9
21:22,23 22:3,9,16	<b>t/a</b> 1:7	versus 8:5	<b>18</b> 6:13
23:1,25 24:18 26:10	taken 8:21 11:1,2	viable 13:8	<b>192</b> 25:11
26:11	talk 5:15 21:23 22:10,16	view 10:5 12:4 18:3	<b>1952</b> 13:1 21:7
showed 19:8	24:18	voluntarily 20:11	<b>1970s</b> 13:7
sign 2:22	talking 15:5 27:1		<b>1D</b> 1:8
sign-in 2:22	tape 25:10	W	<b>1st</b> 3:9
signage 7:14		<b>W</b> 1:15,18	
signed 18:16 27:7	tell 10:9 27:3	<b>WAHABZADAH</b> 1:19	2
similar 20:16	tenant 5:19 20:7,10,12	walk 15:22,24	<b>2000</b> 1:14
	20:15 23:16	walk 15.22,24 walls 5:8	<b>2000</b> 1:14 <b>20009</b> 1:15
simply 18:17	tenants 7:12 8:9 17:17		
Simultaneous 2:7 9:15	tenants' 5:1	wanted 22:22	<b>2013</b> 3:15 4:12 20:10
10:23 14:15,22 15:20	term 9:21,23	WashCo 22:23	<b>2019</b> 1:12
15:23 16:13 24:25	thank 4:9 10:22 14:21	Washington 1:15 12:3	<b>2020</b> 3:2,6,10 9:1 15:12
25:14	14:23,23 23:25 26:2	13:18	26:8
single-family 14:5	28:1,4,5,7	wasn't 13:7 21:10	<b>2021</b> 9:8 10:5 12:13
sir 13:20	things 4:1 5:20 11:18	weddings 22:4	15:5,6,9,12,14,14
<b>sit</b> 5:5 24:16		Wednesday 1:11	<b>2022</b> 4:23
sitting 10:17,18	19:3,6,14,23 22:4	weeks 27:22	<b>21</b> 6:14
six 3:3 9:6 11:20	25:24	went 7:13,15 13:15 28:9	
	thought 8:22		3
six-month 3:3	three 6:10 16:24 27:2	willing 11:19	
<b>small</b> 5:16 7:8,9 18:9,9	times 11:5 13:15	wine 5:16 18:6	<b>31st</b> 3:6 26:8
sofas 25:17	today 3:12,12,21	wish 13:20	<b>3636</b> 1:6,7
<b>sorry</b> 21:5	toilet 18:7	Witness 1:22	
<b>sort</b> 4:18 5:6,7,13,16	told 9:7	wonderful 12:2	4
6:15,19 7:11 8:1,4,18	top 5:5 21:20	wondering 25:5	<b>4-0-0</b> 26:15
soul 5:14	total 12:17	Woodner 1:6 2:19 3:24	<b>400S</b> 1:15
<b>space</b> 5:3,9,13 7:25		4:10,16 12:1,18 20:5	1000 1110
8:11 17:7,7,10 18:16	town 6:1	20:8,12,16,20,20	5
	trancing 7:19	20.0, 12, 10,20,20	
II 25.4.7		work 4:24 0:5 22:24	EO C.O
25:4,7	transfer 23:14,18	work 4:24 8:5 23:21	<b>50</b> 6:9
spaces 7:7,11		28:2	50,000-square-foot
spaces 7:7,11 speak 4:7	transfer 23:14,18	28:2 worked 25:9	
spaces 7:7,11 speak 4:7 speaking 2:7 9:15	transfer 23:14,18 transferred 20:7,11 tried 25:22	28:2 worked 25:9 working 4:25 5:25 19:2	<b>50,000-square-foot</b> 5:17
spaces 7:7,11 speak 4:7 speaking 2:7 9:15 10:23 11:19 14:15,22	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22	28:2 worked 25:9 working 4:25 5:25 19:2 world 13:2	50,000-square-foot
spaces 7:7,11 speak 4:7 speaking 2:7 9:15	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22 try 6:8	28:2 worked 25:9 working 4:25 5:25 19:2	<b>50,000-square-foot</b> 5:17
spaces 7:7,11 speak 4:7 speaking 2:7 9:15 10:23 11:19 14:15,22	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22 try 6:8 trying 7:2,23 21:21 22:1	28:2 worked 25:9 working 4:25 5:25 19:2 world 13:2	50,000-square-foot 5:17 6
spaces 7:7,11 speak 4:7 speaking 2:7 9:15 10:23 11:19 14:15,22 15:20,23 16:13 24:25 25:14	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22 try 6:8 trying 7:2,23 21:21 22:1 turn 3:23 8:1	28:2 worked 25:9 working 4:25 5:25 19:2 world 13:2	50,000-square-foot 5:17 6
spaces 7:7,11 speak 4:7 speaking 2:7 9:15 10:23 11:19 14:15,22 15:20,23 16:13 24:25 25:14 spoke 27:19	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22 try 6:8 trying 7:2,23 21:21 22:1 turn 3:23 8:1 two 9:9 20:18,23 21:10	28:2 worked 25:9 working 4:25 5:25 19:2 world 13:2 Wow 8:20	50,000-square-foot 5:17  6 600 17:16 7
spaces 7:7,11 speak 4:7 speaking 2:7 9:15 10:23 11:19 14:15,22 15:20,23 16:13 24:25 25:14 spoke 27:19 square 12:17,19	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22 try 6:8 trying 7:2,23 21:21 22:1 turn 3:23 8:1 two 9:9 20:18,23 21:10 27:16	28:2 worked 25:9 working 4:25 5:25 19:2 world 13:2 Wow 8:20	50,000-square-foot 5:17 6 600 17:16
spaces 7:7,11 speak 4:7 speaking 2:7 9:15 10:23 11:19 14:15,22 15:20,23 16:13 24:25 25:14 spoke 27:19 square 12:17,19 squared 24:19	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22 try 6:8 trying 7:2,23 21:21 22:1 turn 3:23 8:1 two 9:9 20:18,23 21:10	28:2 worked 25:9 working 4:25 5:25 19:2 world 13:2 Wow 8:20 X	50,000-square-foot 5:17  6 600 17:16  7 70 4:22
spaces 7:7,11 speak 4:7 speaking 2:7 9:15 10:23 11:19 14:15,22 15:20,23 16:13 24:25 25:14 spoke 27:19 square 12:17,19 squared 24:19 stage 21:25	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22 try 6:8 trying 7:2,23 21:21 22:1 turn 3:23 8:1 two 9:9 20:18,23 21:10 27:16 type 18:10 21:1,2,9	28:2 worked 25:9 working 4:25 5:25 19:2 world 13:2 Wow 8:20 X Y year 6:15 9:7 11:20	50,000-square-foot 5:17  6 600 17:16  7 70 4:22
spaces 7:7,11 speak 4:7 speaking 2:7 9:15 10:23 11:19 14:15,22 15:20,23 16:13 24:25 25:14 spoke 27:19 square 12:17,19 squared 24:19 stage 21:25 Starbucks 24:15	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22 try 6:8 trying 7:2,23 21:21 22:1 turn 3:23 8:1 two 9:9 20:18,23 21:10 27:16 type 18:10 21:1,2,9	28:2 worked 25:9 working 4:25 5:25 19:2 world 13:2 Wow 8:20 X Y year 6:15 9:7 11:20 years 3:16 4:22 6:24	50,000-square-foot 5:17  6 600 17:16  7 70 4:22
spaces 7:7,11 speak 4:7 speaking 2:7 9:15 10:23 11:19 14:15,22 15:20,23 16:13 24:25 25:14 spoke 27:19 square 12:17,19 squared 24:19 stage 21:25 Starbucks 24:15 start 8:14 16:9	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22 try 6:8 trying 7:2,23 21:21 22:1 turn 3:23 8:1 two 9:9 20:18,23 21:10 27:16 type 18:10 21:1,2,9	28:2 worked 25:9 working 4:25 5:25 19:2 world 13:2 Wow 8:20 X Y year 6:15 9:7 11:20 years 3:16 4:22 6:24 7:3 9:9 11:16 12:3	50,000-square-foot 5:17  6 600 17:16  7 70 4:22  8 8th 27:24
spaces 7:7,11 speak 4:7 speaking 2:7 9:15 10:23 11:19 14:15,22 15:20,23 16:13 24:25 25:14 spoke 27:19 square 12:17,19 squared 24:19 stage 21:25 Starbucks 24:15 start 8:14 16:9 started 8:2 19:13	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22 try 6:8 trying 7:2,23 21:21 22:1 turn 3:23 8:1 two 9:9 20:18,23 21:10 27:16 type 18:10 21:1,2,9	28:2 worked 25:9 working 4:25 5:25 19:2 world 13:2 Wow 8:20 X Y year 6:15 9:7 11:20 years 3:16 4:22 6:24	50,000-square-foot 5:17  6 600 17:16  7 70 4:22
spaces 7:7,11 speak 4:7 speaking 2:7 9:15 10:23 11:19 14:15,22 15:20,23 16:13 24:25 25:14 spoke 27:19 square 12:17,19 squared 24:19 stage 21:25 Starbucks 24:15 start 8:14 16:9 started 8:2 19:13 starting 6:15	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22 try 6:8 trying 7:2,23 21:21 22:1 turn 3:23 8:1 two 9:9 20:18,23 21:10 27:16 type 18:10 21:1,2,9  U understand 10:7 12:14 15:25 16:9 27:9	28:2 worked 25:9 working 4:25 5:25 19:2 world 13:2 Wow 8:20 X Y year 6:15 9:7 11:20 years 3:16 4:22 6:24 7:3 9:9 11:16 12:3 13:23	50,000-square-foot 5:17  6 600 17:16  7 70 4:22  8 8th 27:24
spaces 7:7,11 speak 4:7 speaking 2:7 9:15 10:23 11:19 14:15,22 15:20,23 16:13 24:25 25:14 spoke 27:19 square 12:17,19 squared 24:19 stage 21:25 Starbucks 24:15 start 8:14 16:9 started 8:2 19:13	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22 try 6:8 trying 7:2,23 21:21 22:1 turn 3:23 8:1 two 9:9 20:18,23 21:10 27:16 type 18:10 21:1,2,9  U understand 10:7 12:14 15:25 16:9 27:9 understanding 2:23,25	28:2 worked 25:9 working 4:25 5:25 19:2 world 13:2 Wow 8:20 X Y year 6:15 9:7 11:20 years 3:16 4:22 6:24 7:3 9:9 11:16 12:3	50,000-square-foot 5:17  6 6 600 17:16  7 70 4:22  8 8th 27:24  9
spaces 7:7,11 speak 4:7 speaking 2:7 9:15 10:23 11:19 14:15,22 15:20,23 16:13 24:25 25:14 spoke 27:19 square 12:17,19 squared 24:19 stage 21:25 Starbucks 24:15 start 8:14 16:9 started 8:2 19:13 starting 6:15	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22 try 6:8 trying 7:2,23 21:21 22:1 turn 3:23 8:1 two 9:9 20:18,23 21:10 27:16 type 18:10 21:1,2,9  U understand 10:7 12:14 15:25 16:9 27:9 understanding 2:23,25 9:3	28:2 worked 25:9 working 4:25 5:25 19:2 world 13:2 Wow 8:20 X Y year 6:15 9:7 11:20 years 3:16 4:22 6:24 7:3 9:9 11:16 12:3 13:23	50,000-square-foot 5:17  6 6 600 17:16  7 70 4:22  8 8th 27:24  9
spaces 7:7,11 speak 4:7 speaking 2:7 9:15 10:23 11:19 14:15,22 15:20,23 16:13 24:25 25:14 spoke 27:19 square 12:17,19 squared 24:19 stage 21:25 Starbucks 24:15 start 8:14 16:9 started 8:2 19:13 starting 6:15 stop 19:3 store 17:1 20:22	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22 try 6:8 trying 7:2,23 21:21 22:1 turn 3:23 8:1 two 9:9 20:18,23 21:10 27:16 type 18:10 21:1,2,9  U understand 10:7 12:14 15:25 16:9 27:9 understanding 2:23,25 9:3 understood 10:6	28:2 worked 25:9 working 4:25 5:25 19:2 world 13:2 Wow 8:20 X Y year 6:15 9:7 11:20 years 3:16 4:22 6:24 7:3 9:9 11:16 12:3 13:23	50,000-square-foot 5:17  6 6 600 17:16  7 70 4:22  8 8th 27:24  9
spaces 7:7,11 speak 4:7 speaking 2:7 9:15 10:23 11:19 14:15,22 15:20,23 16:13 24:25 25:14 spoke 27:19 square 12:17,19 squared 24:19 stage 21:25 Starbucks 24:15 start 8:14 16:9 started 8:2 19:13 starting 6:15 stop 19:3 store 17:1 20:22 street 1:7,14 4:17,19	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22 try 6:8 trying 7:2,23 21:21 22:1 turn 3:23 8:1 two 9:9 20:18,23 21:10 27:16 type 18:10 21:1,2,9  U understand 10:7 12:14 15:25 16:9 27:9 understanding 2:23,25 9:3 understood 10:6 unfortunately 13:14	28:2 worked 25:9 working 4:25 5:25 19:2 world 13:2 Wow 8:20  X  Y year 6:15 9:7 11:20 years 3:16 4:22 6:24 7:3 9:9 11:16 12:3 13:23  Z	50,000-square-foot 5:17  6 6 600 17:16  7 70 4:22  8 8th 27:24  9
spaces 7:7,11 speak 4:7 speaking 2:7 9:15 10:23 11:19 14:15,22 15:20,23 16:13 24:25 25:14 spoke 27:19 square 12:17,19 squared 24:19 stage 21:25 Starbucks 24:15 start 8:14 16:9 started 8:2 19:13 starting 6:15 stop 19:3 store 17:1 20:22 street 1:7,14 4:17,19 7:20 12:5,6 13:9	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22 try 6:8 trying 7:2,23 21:21 22:1 turn 3:23 8:1 two 9:9 20:18,23 21:10 27:16 type 18:10 21:1,2,9  U understand 10:7 12:14 15:25 16:9 27:9 understanding 2:23,25 9:3 understood 10:6 unfortunately 13:14 units 18:19	28:2 worked 25:9 working 4:25 5:25 19:2 world 13:2 Wow 8:20  X  Y year 6:15 9:7 11:20 years 3:16 4:22 6:24 7:3 9:9 11:16 12:3 13:23  Z  0	50,000-square-foot 5:17  6 6 600 17:16  7 70 4:22  8 8th 27:24  9
spaces 7:7,11 speak 4:7 speaking 2:7 9:15 10:23 11:19 14:15,22 15:20,23 16:13 24:25 25:14 spoke 27:19 square 12:17,19 squared 24:19 stage 21:25 Starbucks 24:15 start 8:14 16:9 started 8:2 19:13 starting 6:15 stop 19:3 store 17:1 20:22 street 1:7,14 4:17,19 7:20 12:5,6 13:9 16:23	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22 try 6:8 trying 7:2,23 21:21 22:1 turn 3:23 8:1 two 9:9 20:18,23 21:10 27:16 type 18:10 21:1,2,9  U understand 10:7 12:14 15:25 16:9 27:9 understanding 2:23,25 9:3 understood 10:6 unfortunately 13:14 units 18:19 update 26:22	28:2 worked 25:9 working 4:25 5:25 19:2 world 13:2 Wow 8:20  X  Y year 6:15 9:7 11:20 years 3:16 4:22 6:24 7:3 9:9 11:16 12:3 13:23  Z  0  1	50,000-square-foot 5:17  6 6 600 17:16  7 70 4:22  8 8th 27:24  9
spaces 7:7,11 speak 4:7 speaking 2:7 9:15 10:23 11:19 14:15,22 15:20,23 16:13 24:25 25:14 spoke 27:19 square 12:17,19 squared 24:19 stage 21:25 Starbucks 24:15 start 8:14 16:9 started 8:2 19:13 starting 6:15 stop 19:3 store 17:1 20:22 street 1:7,14 4:17,19 7:20 12:5,6 13:9 16:23 stuff 11:6,7	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22 try 6:8 trying 7:2,23 21:21 22:1 turn 3:23 8:1 two 9:9 20:18,23 21:10 27:16 type 18:10 21:1,2,9  U understand 10:7 12:14 15:25 16:9 27:9 understanding 2:23,25 9:3 understood 10:6 unfortunately 13:14 units 18:19 update 26:22 updated 11:17	28:2 worked 25:9 working 4:25 5:25 19:2 world 13:2 Wow 8:20  X  Y year 6:15 9:7 11:20 years 3:16 4:22 6:24 7:3 9:9 11:16 12:3 13:23  Z  0  1 10:20 2:2	50,000-square-foot 5:17  6 6 600 17:16  7 70 4:22  8 8th 27:24  9
spaces 7:7,11 speak 4:7 speaking 2:7 9:15 10:23 11:19 14:15,22 15:20,23 16:13 24:25 25:14 spoke 27:19 square 12:17,19 squared 24:19 stage 21:25 Starbucks 24:15 start 8:14 16:9 started 8:2 19:13 starting 6:15 stop 19:3 store 17:1 20:22 street 1:7,14 4:17,19 7:20 12:5,6 13:9 16:23 stuff 11:6,7 stupidest 7:18	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22 try 6:8 trying 7:2,23 21:21 22:1 turn 3:23 8:1 two 9:9 20:18,23 21:10 27:16 type 18:10 21:1,2,9  U understand 10:7 12:14 15:25 16:9 27:9 understanding 2:23,25 9:3 understood 10:6 unfortunately 13:14 units 18:19 update 26:22	28:2 worked 25:9 working 4:25 5:25 19:2 world 13:2 Wow 8:20  X  Y year 6:15 9:7 11:20 years 3:16 4:22 6:24 7:3 9:9 11:16 12:3 13:23  Z  10:20 2:2 10:46 28:9	50,000-square-foot 5:17  6 6 600 17:16  7 70 4:22  8 8th 27:24  9
spaces 7:7,11 speak 4:7 speaking 2:7 9:15 10:23 11:19 14:15,22 15:20,23 16:13 24:25 25:14 spoke 27:19 square 12:17,19 squared 24:19 stage 21:25 Starbucks 24:15 start 8:14 16:9 started 8:2 19:13 starting 6:15 stop 19:3 store 17:1 20:22 street 1:7,14 4:17,19 7:20 12:5,6 13:9 16:23 stuff 11:6,7 stupidest 7:18 style 19:18	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22 try 6:8 trying 7:2,23 21:21 22:1 turn 3:23 8:1 two 9:9 20:18,23 21:10 27:16 type 18:10 21:1,2,9  U understand 10:7 12:14 15:25 16:9 27:9 understanding 2:23,25 9:3 understood 10:6 unfortunately 13:14 units 18:19 update 26:22 updated 11:17	28:2 worked 25:9 working 4:25 5:25 19:2 world 13:2 Wow 8:20  X  Y year 6:15 9:7 11:20 years 3:16 4:22 6:24 7:3 9:9 11:16 12:3 13:23  Z  10:20 2:2 10:46 28:9 1000 25:25	50,000-square-foot 5:17  6 6 600 17:16  7 70 4:22  8 8th 27:24  9
spaces 7:7,11 speak 4:7 speaking 2:7 9:15 10:23 11:19 14:15,22 15:20,23 16:13 24:25 25:14 spoke 27:19 square 12:17,19 squared 24:19 stage 21:25 Starbucks 24:15 start 8:14 16:9 started 8:2 19:13 starting 6:15 stop 19:3 store 17:1 20:22 street 1:7,14 4:17,19 7:20 12:5,6 13:9 16:23 stuff 11:6,7 stupidest 7:18 style 19:18 sufficient 27:2	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22 try 6:8 trying 7:2,23 21:21 22:1 turn 3:23 8:1 two 9:9 20:18,23 21:10 27:16 type 18:10 21:1,2,9  U understand 10:7 12:14 15:25 16:9 27:9 understanding 2:23,25 9:3 understood 10:6 unfortunately 13:14 units 18:19 update 26:22 updated 11:17 updates 11:21 26:20 UPS 17:15	28:2 worked 25:9 working 4:25 5:25 19:2 world 13:2 Wow 8:20  X  Y year 6:15 9:7 11:20 years 3:16 4:22 6:24 7:3 9:9 11:16 12:3 13:23  Z  1 10:20 2:2 10:46 28:9 1000 25:25 11 1:12 25:6	50,000-square-foot 5:17  6 6 600 17:16  7 70 4:22  8 8th 27:24  9
spaces 7:7,11 speak 4:7 speaking 2:7 9:15 10:23 11:19 14:15,22 15:20,23 16:13 24:25 25:14 spoke 27:19 square 12:17,19 squared 24:19 stage 21:25 Starbucks 24:15 start 8:14 16:9 started 8:2 19:13 starting 6:15 stop 19:3 store 17:1 20:22 street 1:7,14 4:17,19 7:20 12:5,6 13:9 16:23 stuff 11:6,7 stupidest 7:18 style 19:18 sufficient 27:2 suggest 27:13	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22 try 6:8 trying 7:2,23 21:21 22:1 turn 3:23 8:1 two 9:9 20:18,23 21:10 27:16 type 18:10 21:1,2,9  U understand 10:7 12:14 15:25 16:9 27:9 understanding 2:23,25 9:3 understood 10:6 unfortunately 13:14 units 18:19 update 26:22 updated 11:17 updates 11:21 26:20 UPS 17:15 usage 27:18	28:2 worked 25:9 working 4:25 5:25 19:2 world 13:2 Wow 8:20  X  Y year 6:15 9:7 11:20 years 3:16 4:22 6:24 7:3 9:9 11:16 12:3 13:23  Z  10:20 2:2 10:46 28:9 1000 25:25	50,000-square-foot 5:17  6 6 600 17:16  7 70 4:22  8 8th 27:24  9
spaces 7:7,11 speak 4:7 speaking 2:7 9:15 10:23 11:19 14:15,22 15:20,23 16:13 24:25 25:14 spoke 27:19 square 12:17,19 squared 24:19 stage 21:25 Starbucks 24:15 start 8:14 16:9 started 8:2 19:13 starting 6:15 stop 19:3 store 17:1 20:22 street 1:7,14 4:17,19 7:20 12:5,6 13:9 16:23 stuff 11:6,7 stupidest 7:18 style 19:18 sufficient 27:2	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22 try 6:8 trying 7:2,23 21:21 22:1 turn 3:23 8:1 two 9:9 20:18,23 21:10 27:16 type 18:10 21:1,2,9  U understand 10:7 12:14 15:25 16:9 27:9 understanding 2:23,25 9:3 understood 10:6 unfortunately 13:14 units 18:19 update 26:22 updated 11:17 updates 11:21 26:20 UPS 17:15 usage 27:18 use 3:9 6:19 8:12 27:12	28:2 worked 25:9 working 4:25 5:25 19:2 world 13:2 Wow 8:20  X  Y year 6:15 9:7 11:20 years 3:16 4:22 6:24 7:3 9:9 11:16 12:3 13:23  Z  1 10:20 2:2 10:46 28:9 1000 25:25 11 1:12 25:6 1100 4:17 25:3,6	50,000-square-foot 5:17  6 6 600 17:16  7 70 4:22  8 8th 27:24  9
spaces 7:7,11 speak 4:7 speaking 2:7 9:15 10:23 11:19 14:15,22 15:20,23 16:13 24:25 25:14 spoke 27:19 square 12:17,19 squared 24:19 stage 21:25 Starbucks 24:15 start 8:14 16:9 started 8:2 19:13 starting 6:15 stop 19:3 store 17:1 20:22 street 1:7,14 4:17,19 7:20 12:5,6 13:9 16:23 stuff 11:6,7 stupidest 7:18 style 19:18 sufficient 27:2 suggest 27:13	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22 try 6:8 trying 7:2,23 21:21 22:1 turn 3:23 8:1 two 9:9 20:18,23 21:10 27:16 type 18:10 21:1,2,9  U understand 10:7 12:14 15:25 16:9 27:9 understanding 2:23,25 9:3 understood 10:6 unfortunately 13:14 units 18:19 update 26:22 updated 11:17 updates 11:21 26:20 UPS 17:15 usage 27:18 use 3:9 6:19 8:12 27:12 useful 26:23	28:2 worked 25:9 working 4:25 5:25 19:2 world 13:2 Wow 8:20  X  Y year 6:15 9:7 11:20 years 3:16 4:22 6:24 7:3 9:9 11:16 12:3 13:23  Z  1 10:20 2:2 10:46 28:9 1000 25:25 11 1:12 25:6 1100 4:17 25:3,6 12 6:13	50,000-square-foot 5:17  6 6 600 17:16  7 70 4:22  8 8th 27:24  9
spaces 7:7,11 speak 4:7 speaking 2:7 9:15 10:23 11:19 14:15,22 15:20,23 16:13 24:25 25:14 spoke 27:19 square 12:17,19 squared 24:19 stage 21:25 Starbucks 24:15 start 8:14 16:9 started 8:2 19:13 starting 6:15 stop 19:3 store 17:1 20:22 street 1:7,14 4:17,19 7:20 12:5,6 13:9 16:23 stuff 11:6,7 stupidest 7:18 style 19:18 sufficient 27:2 suggest 27:13 suggestion 24:1 Suite 1:15	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22 try 6:8 trying 7:2,23 21:21 22:1 turn 3:23 8:1 two 9:9 20:18,23 21:10 27:16 type 18:10 21:1,2,9  U understand 10:7 12:14 15:25 16:9 27:9 understanding 2:23,25 9:3 understood 10:6 unfortunately 13:14 units 18:19 update 26:22 updated 11:17 updates 11:21 26:20 UPS 17:15 usage 27:18 use 3:9 6:19 8:12 27:12	28:2 worked 25:9 working 4:25 5:25 19:2 world 13:2 Wow 8:20  X  Y year 6:15 9:7 11:20 years 3:16 4:22 6:24 7:3 9:9 11:16 12:3 13:23  Z  0  1 10:20 2:2 10:46 28:9 1000 25:25 11 1:12 25:6 1100 4:17 25:3,6 12 6:13 13 16:19	50,000-square-foot 5:17  6 6 600 17:16  7 70 4:22  8 8th 27:24  9
spaces 7:7,11 speak 4:7 speaking 2:7 9:15 10:23 11:19 14:15,22 15:20,23 16:13 24:25 25:14 spoke 27:19 square 12:17,19 squared 24:19 stage 21:25 Starbucks 24:15 start 8:14 16:9 started 8:2 19:13 starting 6:15 stop 19:3 store 17:1 20:22 street 1:7,14 4:17,19 7:20 12:5,6 13:9 16:23 stuff 11:6,7 stupidest 7:18 style 19:18 sufficient 27:2 suggest 27:13 suggestion 24:1	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22 try 6:8 trying 7:2,23 21:21 22:1 turn 3:23 8:1 two 9:9 20:18,23 21:10 27:16 type 18:10 21:1,2,9  U understand 10:7 12:14 15:25 16:9 27:9 understanding 2:23,25 9:3 understood 10:6 unfortunately 13:14 units 18:19 update 26:22 updated 11:17 updates 11:21 26:20 UPS 17:15 usage 27:18 use 3:9 6:19 8:12 27:12 useful 26:23 utilized 17:8	28:2 worked 25:9 working 4:25 5:25 19:2 world 13:2 Wow 8:20  X  Y year 6:15 9:7 11:20 years 3:16 4:22 6:24 7:3 9:9 11:16 12:3 13:23  Z  0  1 10:20 2:2 10:46 28:9 1000 25:25 11 1:12 25:6 1100 4:17 25:3,6 12 6:13 13 16:19 14th 1:14	50,000-square-foot 5:17  6 6 600 17:16  7 70 4:22  8 8th 27:24  9
spaces 7:7,11 speak 4:7 speaking 2:7 9:15 10:23 11:19 14:15,22 15:20,23 16:13 24:25 25:14 spoke 27:19 square 12:17,19 squared 24:19 stage 21:25 Starbucks 24:15 start 8:14 16:9 started 8:2 19:13 starting 6:15 stop 19:3 store 17:1 20:22 street 1:7,14 4:17,19 7:20 12:5,6 13:9 16:23 stuff 11:6,7 stupidest 7:18 style 19:18 sufficient 27:2 suggest 27:13 suggestion 24:1 Suite 1:15	transfer 23:14,18 transferred 20:7,11 tried 25:22 Trust 8:22 try 6:8 trying 7:2,23 21:21 22:1 turn 3:23 8:1 two 9:9 20:18,23 21:10 27:16 type 18:10 21:1,2,9  U understand 10:7 12:14 15:25 16:9 27:9 understanding 2:23,25 9:3 understood 10:6 unfortunately 13:14 units 18:19 update 26:22 updated 11:17 updates 11:21 26:20 UPS 17:15 usage 27:18 use 3:9 6:19 8:12 27:12 useful 26:23	28:2 worked 25:9 working 4:25 5:25 19:2 world 13:2 Wow 8:20  X  Y year 6:15 9:7 11:20 years 3:16 4:22 6:24 7:3 9:9 11:16 12:3 13:23  Z  0  1 10:20 2:2 10:46 28:9 1000 25:25 11 1:12 25:6 1100 4:17 25:3,6 12 6:13 13 16:19	50,000-square-foot 5:17  6 6 600 17:16  7 70 4:22  8 8th 27:24  9

# <u>C E R T I F I C A T E</u>

This is to certify that the foregoing transcript

In the matter of: Sangria Cafe

Before: DCABRA

Date: 12-11-19

Place: Washington, DC

was duly recorded and accurately transcribed under my direction; further, that said transcript is a true and accurate record of the proceedings.

Court Reporter

near Nous &