DISTRICT OF COLUMBIA + + + + + ALCOHOLIC BEVERAGE CONTROL BOARD + + + + + MEETING

IN THE MATTER OF: Wyoming Cube & Bale, LLC,: t/a Sandbox Restaurant 3251 Prospect Street, NW : Protest Retailer CR - ANC 2E : Hearing License No. 110062 : Case #18-PRO-00081 : (Application for New : License) :

> Wednesday, February 13, 2019

The Alcoholic Beverage Control Board met in the Alcoholic Beverage Control Hearing Room, Reeves Building, 2000 14th Street, N.W., Suite 400S, Washington, D.C. 20009, Chairperson Donovan W. Anderson, presiding.

PRESENT:

DONOVAN W. ANDERSON, Chairperson BOBBY CATO, JR., Member

MIKE SILVERSTEIN, Member

JAMES SHORT, Member

REMA WAHABZADAH, Member

ALSO PRESENT:

MARK BRASHEARS, ABRA Investigator

KAREN TAMMANY CRUSE, CAG

BENJAMIN DOWER

KEVIN EDGAR

ROBERT ELLIOTT, APPLICANT

ELIZABETH EMES

RONA LEFF, APPLICANT

RICK MURPHY, ANC 2E

JAKE YOON, APPLICANT

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PROTESTANT

| 1 | P-R-O-C-E-E-D-I-N-G-S |
|----|--|
| 2 | 1:38 p.m. |
| 3 | CHAIRPERSON ANDERSON: All right. And |
| 4 | so the one and only hearing that we now have on |
| 5 | our calendar for the rest of this afternoon is a |
| 6 | Protest Hearing, Case No. 18-PRO-00081, Sandbox |
| 7 | Restaurant, License No. 110062. |
| 8 | Would the parties, please, approach |
| 9 | and identify themselves for the record, please? |
| 10 | It's informal, so you can have a seat |
| 11 | unless you you can stand if you want to |
| 12 | introduce yourself, but these proceedings are |
| 13 | informal. So I'll start with the licensee. |
| 14 | MR. ELLIOTT: Yes, Robert Elliott and |
| 15 | with Ms. Rona Leff and Jake Yoon. I am the owner |
| 16 | and both of them are officers. |
| 17 | CHAIRPERSON ANDERSON: So you are the |
| 18 | owner. There is a sign-in sheet there, sir. You |
| 19 | can sign your name on it. |
| 20 | MR. ELLIOTT: Yes. |
| 21 | CHAIRPERSON ANDERSON: But I'll have |
| 22 | what are the names of the other folks? I'm |
| | |
| | |

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They can introduce themselves. 1 sorry. 2 MR. YOON: Jake Yoon. 3 CHAIRPERSON ANDERSON: Jake who? 4 MR. YOON: Jake Yoon. 5 CHAIRPERSON ANDERSON: Can you spell 6 your name for the record, please? 7 J-A-K-E Y-O-O-N. MR. YOON: CHAIRPERSON ANDERSON: 8 Y-0-0? 9 MR. YOON: N. 10 CHAIRPERSON ANDERSON: Ν. 11 MR. YOON: Yes. 12 CHAIRPERSON ANDERSON: Okay. And you, 13 ma'am? 14 MS. LEFF: Rona, R-O-N-A, Leff, L-E-F-15 F. 16 CHAIRPERSON ANDERSON: All right. So 17 who are the Protestants? 18 MR. MURPHY: The Protestant, I am Rick 19 I'm ANC Commissioner in Georgetown. Murphy. I'm 20 here representing ANC-2E. To my right is --21 MS. CRUSE: Karen Tammany --22 MR. MURPHY: -- Karen. I'm sorry.

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| 1 | MS. CRUSE: Karen Tammany Cruse with |
|----|---|
| 2 | the Citizens Association of Georgetown. |
| 3 | MR. MURPHY: And seated behind us we |
| 4 | have representatives of a Group of Seven who have |
| 5 | also protested. |
| 6 | MS. CRUSE: Abutting neighbors. |
| 7 | MR. MURPHY: Abutting neighbors. |
| 8 | CHAIRPERSON ANDERSON: Why are they |
| 9 | not because we have so the Protestants are |
| 10 | the ANC, the Citizens Association of Georgetown |
| 11 | and a Group of? |
| 12 | MR. MURPHY: Seven. |
| 13 | CHAIRPERSON ANDERSON: So who is the |
| 14 | designated representative for the Group of Seven? |
| 15 | Well, you can come up who the designated |
| 16 | representative, you can come up, pull a chair up |
| 17 | and then you guys can as a preliminary matter |
| 18 | because remember you have your own standing, so |
| 19 | all the all right. |
| 20 | And so I'm sorry, who is the |
| 21 | designated representative for the group? I'm |
| 22 | sorry again, your name again, ma'am, please? |
| | |

| 1 | MS. EMES: Elizabeth Emes, E-M-E-S. |
|----|--|
| 2 | CHAIRPERSON ANDERSON: Your last name |
| 3 | again? I know you spelled it, but I was writing |
| 4 | your first name. |
| 5 | MS. EMES: That's okay. It's Emes, E, |
| 6 | as in Edward, M-E-S. |
| 7 | CHAIRPERSON ANDERSON: Okay. All |
| 8 | right. Let's take a we will be off the record |
| 9 | for a minute, please. |
| 10 | (Whereupon, the above-entitled matter |
| 11 | went off the record at 1:40 p.m. and resumed at |
| 12 | 1:42 p.m.) |
| 13 | CHAIRPERSON ANDERSON: All right. |
| 14 | We're back on the record. Sorry for that pause. |
| 15 | All right. I know that when we had all right. |
| 16 | This is a Protest Hearing and so let me explain |
| 17 | the process. I know that I have done that during |
| 18 | the Protest Hearing (Status), but we are here |
| 19 | today. |
| 20 | And so basically, what will occur is |
| 21 | that we will start with the introduction of |
| 22 | parties. I'll ask for if there are any |
| | |

preliminary issues. If miraculously you guys decide that, because we are now here, you want to -- you have agreed to terms and the Board can memorialize it, if folks want to do that, that's fine with me. We can do that or we can do the hearing. I always give options.

7 But anyway, we will do that. Then we will have the Protestant can -- will -- we will 8 9 start with the Applicant. The Applicant gives 10 his opening statement. Then the Protestant will 11 give their opening statement. Then the Board 12 will call its witness. The Board's witness is 13 the ABRA Investigator. He will go through the 14 report that he has written.

The Board will ask questions of the 15 16 Investigator. Once the Board has asked questions 17 of the Investigator, then we will -- I'll have 18 the Protestant have -- the burden is on the 19 Applicant, but what I'll do is that I'll have the 20 Protestants ask questions of the Investigator 21 first and then we will have the Applicant ask 22 questions of the Investigator.

No, I'll have the Applicant ask 1 questions of the Investigator first. And then 2 the Protestant will ask questions. If based on 3 4 the questions that were asked, then the Board 5 will ask, might ask some other questions and I'll give you an opportunity to follow-up. 6 7 Once that is done, then the Applicant will present its case. And after the Applicant 8 9 presents its case, then the Protestant will 10 present their case. 11 And so basically what I'll ask when 12 you do your opening statement is basically tell 13 me what it is that you are seeking and what is it 14 that you are asking the Board to do from the 15 Applicant's perspective and from the Protestant's 16 perspective. 17 So just as a preliminary issue, for 18 the Applicant, how many witnesses do you have? 19 MR. ELLIOTT: Three. 20 CHAIRPERSON ANDERSON: You have three 21 witnesses. And I know there are three 22 Protestants, so many the Protestants can tell me

how are -- is it -- are you doing one case, are 1 2 you working jointly or are you doing separate 3 cases? How is it you are going to present your 4 case? 5 MR. MURPHY: We are doing one case. CHAIRPERSON ANDERSON: 6 You are going 7 to do one case. Okay. That's more efficient. And how many witnesses do you have? 8 9 MR. MURPHY: We have three witnesses. 10 You have three CHAIRPERSON ANDERSON: 11 witnesses. 12 MR. MURPHY: Well, three witnesses, 13 plus myself. I'm going to authenticate a 14 photograph that I took. 15 CHAIRPERSON ANDERSON: How are you --16 how do you -- tell me, are you an attorney, sir? 17 MR. MURPHY: I am. 18 CHAIRPERSON ANDERSON: Fine. All 19 right. You are an attorney. 20 Well, are you an attorney, sir? 21 MR. ELLIOTT: I am. 22 CHAIRPERSON ANDERSON: Well, then now

that I'm dealing with attorneys on both sides, 1 2 then I have different expectations. So when I'm dealing with attorneys, then I have different 3 4 expectations. If there were no attorneys here, 5 then I have a -- but so we have attorneys and attorneys know how -- it's an administrative 6 7 hearing. It's not as formalistic as a court, but there are still -- it's still formal. 8 9 This is what I do in my other job. 10 I'm an -- I do Administrative Law, so I'm 11 familiar with the practice. So but as I said 12 before, we still have objections, but it's not as 13 formalistic as when we are in Court. 14 All right. So there is a time line. 15 Each side is supposed to have 90 minutes to 16 present its case. For the most part, I am not 17 going to necessarily stick to the 90 minutes. 18 I'll give you an opportunity to present your 19 But I don't -- if it is not, there is case. 20 really no reason for us to have the same, being 21 redundant. 22 So spend your time -- don't spend 20

minutes cross-examining a witness, because that takes away from your time. Your best -- unless the witness says something that is just so -- you need to spend 20 minutes cross-examining him or her, then that's fine. But I think the best evidence is you spend most of the time presenting your case from your light. So just keep that in mind.

9 But each side is supposed to have 90 10 minutes. So that's three hours, so I'm glad that 11 it's a Protest Hearing that starts at 1:30, 2:00, 12 so it should be heard at a reasonable period of 13 We will take as much time as we need for time. 14 everyone to testify, but just be mindful that 15 there is really no reason for us to have 16 redundant testimony by each witness. 17 So what we will start then is that we

18 will have the Applicant can give us an opening,19 his opening statement.

20 MR. ELLIOTT: And, Mr. Chairman --21 CHAIRPERSON ANDERSON: And speak up. 22 There is a microphone there.

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| 1 | MR. ELLIOTT: Yes. |
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| 2 | CHAIRPERSON ANDERSON: He needs to |
| 3 | hear you and so just, please, speak up, so we can |
| 4 | hear. |
| 5 | MR. ELLIOTT: Yes, please, if you |
| 6 | can't hear me, please, let me know. |
| 7 | So I'm pleased to be here. I'm Robert |
| 8 | Elliott. I filed the application for the same |
| 9 | number of seats as are in our Certificate of |
| 10 | Occupancy, which is 121 indoors and 168 outdoors. |
| 11 | I actually acquired the control of the |
| 12 | real estate in 1983 and it housed as many as |
| 13 | seven restaurants. Right now, there are five: |
| 14 | Captain Milano, Peacock Cafe, Bangkok, well now, |
| 15 | Mai Thai, this one and the one replacing Morton's |
| 16 | after 37 years. |
| 17 | But when I acquired this property, |
| 18 | there was only one restaurant. And it was based |
| 19 | on a trial and error experience to try and make |
| 20 | the property work, but I think it is a property |
| 21 | important to the community and important to |
| 22 | Georgetown because it is an acre and a quarter |

and 40 percent of it is open, so it has this main 1 2 courtyard and it has five other outdoor places. And when I first acquired it, I tried 3 4 to use it various ways. One of the first times I 5 did, actually was have the Georgetown Symphony, which I think no longer exists, I had them do a 6 full symphony concert in this courtyard and many, 7 8 many people came. 9 I traveled all over Georgetown and put 10 out notices. At one time for a couple of years, 11 we had a nursery in there with plants and shrubs 12 and so forth, Bloomin Newman. 13 We had two large sculpture exhibits, 14 one in the '80s and one I think about 15 years 15 The first one over a period of weeks had later. 16 6,000 visitors, including a bus load of people 17 from Pennsylvania, it was a spectacular exhibit. 18 I have in this space where the restaurant is, 19 which is replacing Chinese Disco, and that 20 replaced Georgetown Billiards, I originally put 21 Georgetown Court artist space and it was an art 22 gallery that we ran for more or less the public

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benefit. It hardly sold anything, but it was judged by the Washington Post to be the biggest event in the art world of Washington that year. That was around 1984.

5 So we also at times had a coffee house operating in one of the courtyards, but largely 6 7 for the last 33 years, the courtyards have been They have been sitting there pretty 8 unused. 9 sterile and unused. And part of the reason for 10 that is that as each restaurant applied for its 11 license and this was 20 years ago or more, 12 because these restaurants that are there are 20 13 to 26 years old now.

At that time, it took a year to go to Protest Hearing. And so Mr. Emes, and his wife, Mrs. Emes is here, and Mrs. Cruse, and at that time, Ms. Harney from the citizens association would say to the restaurant well, either agree to what we want or wait a year and restaurants can't wait a year.

21 So they all signed agreements that 22 they wouldn't use the courtyard. And the issue

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of whether they should or shouldn't never came
 before the ABC Board, because of this history of
 making these agreements.

4 What we are facing now is that 5 Georgetown really has slipped and this affects this application and it affects what we are 6 7 trying to do. I went up this morning and I walked from M Street to P and there were 15 8 9 vacancies, 15 vacancies all around us. And the 10 restaurants have been working harder just to hold 11 One of the reasons that we have these their own. 12 restaurants for 20 to 27 years and even 37 is our 13 rents are not substantial. We do not press for 14 high rents.

15 The rents, I just removed Cafe Milano 16 at about \$42 a foot for 17 years. The other 17 restaurants are similar. And we see that a lot 18 of times restaurants are going out of business 19 because they are in a \$75 or \$100 a foot space 20 and restaurants just can't pay that. They 21 usually can't pay more than 7 percent of their 22 gross revenue and be healthy.

| 1 | So as stores have come along through |
|----|---|
| 2 | Georgetown, they have tended to fail to pay more |
| 3 | and they have replaced restaurants. Restaurants |
| 4 | are numbers of restaurants are down. |
| 5 | And I'll show you this experience, |
| 6 | too, because well, let me say this. So we got |
| 7 | to June last year and Chinese Disco's 10-year |
| 8 | lease was up. They presented a buyer, Samuel |
| 9 | Gobrial, all I had to do was sign-off, he would |
| 10 | keep on going with Chinese Disco, replace |
| 11 | existing ownership, pay rent. I wouldn't have to |
| 12 | pay a cent. And we interviewed them and I took |
| 13 | him and his wife to dinner and I really looked at |
| 14 | them. There was no problem with them, but there |
| 15 | was a problem with that business. |
| 16 | And they wanted to continue it and |
| 17 | improve it. And so we took the plunge and we did |
| 18 | not allow that transfer. And so since then, we |
| 19 | have had an empty space. I have invested over |
| 20 | \$400,000 between lost income since then and over |
| 21 | \$200,000 of renovations trying to do something |
| 22 | better. And we are excited about doing something |

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better.

2 Two years ago, the old Georgetown 3 board said to us, it's one of our exhibits, in a 4 hearing that they wanted to see some life in this 5 courtyard. And if you go from the top of Georgetown all the way to the river, you will 6 find that the sidewalks are narrow, that it is 7 difficult to walk. There is no place to sit. 8 9 There is one front yard of a church, south of M, 10 this is the only place that is a fairly large 11 open space, just off of N and Wisconsin that 12 could be the kind of place you find in lots of 13 other cities here and abroad. 14 So this is where we are going. We are 15 trying to accomplish something to the community 16 that would put some life in the courtyard. This

17 raises questions about the nearby residents and 18 we recognize that. And when you hear our 19 evidence, you are going to hear all the things we 20 are trying to do and have proposed to you to keep 21 them from suffering adverse impacts.

22

The residents we are talking about are

really 7 of the 35 condominium units facing the main courtyard. There are Protestants from M Street, Mrs. Emes and her daughter and Mr. Emes own two apartment houses and Mr. and Mrs. Emes live in the lower level of those properties and have large backyards.

7 But we will show you that they can't see this, there is a three story building, 8 9 masonry building between them and this. They 10 can't see it. And we have taken a decibel meter 11 and they can't hear it. We cranked the sound up 12 to the level of an airplane going overhead with 13 intense sound in the courtyard yesterday, we took 14 our decibel meter and we walked all the way 15 around the back to the lot line and there is a 16 school, which we also own, and past to the west 17 boundary of that school and there is no 18 difference in the ambient sound level with that 19 sound on and off nor can it be heard over there, 20 because sound is blocked by masonry.

So we don't think they can hear it or see it, so I come back to the fact that it is the

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residents who have the real interest here. They are the ones that, of the condominium, are the 7 looking down and the other 28. And there 22 have signed to support this application, including a full 168 seats. Five of the seven facing that courtyard approve of this and support this application.

Now why are we thinking to have these 8 9 seats out there? Here is what we want to do. We 10 want to have an art-walk through the property. 11 We want to have sculptures in various places. We 12 want to have these restaurant seating at the 13 ground level. We want people to come in there 14 and have a very pleasant, quiet experience. We 15 have no music, no loudspeakers and we will clear 16 it out completely at 10:00 p.m., that's the exact 17 same time that National Airport closes.

And we don't think that this will have adverse impacts on the residents. I think all of these factors, I have never been here before I have to say, I did look at the statute 25-312 and the Board considers the overall characteristics

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of the area, including population, density and 1 2 general commercial and residential activities, this property is zoned mixed-use MU-4. 3 4 It is the only block, I think, in 5 Georgetown where the entire block on both sides is MU-4 at Prospect Street where the four 6 7 restaurants are that have sidewalk dining, MU-4. And the reason the residents support 8 9 this is there are people who didn't move to 10 Potomac, Maryland or some place on a leafy side 11 In fact, one of them just moved from street. 12 Potomac to this property and they want urban 13 It comes with some cost, but this is a life. 14 mixed-use property and it has -- it is close to 15 the public transportation. You go right down the 16 stairs and have dinner at four or five 17 restaurants, there are things around. 18 What Georgetown doesn't have is, 19 except for Blues Alley, any quality 20 entertainment. So another aspect of our 21 application is that we want to be a venue indoors 22 only up to 10:00 p.m. for young musicians and to

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have them come there professionally, have them 1 2 get an opening here to be exposed professionally. And we have been looking for such 3 4 musicians. We have already had two, one singing 5 group and one saxophonist perform there because last November we ran the restaurant without a 6 liquor license for a little while just to get the 7 kinks out of it and because DCRA said I'm still 8 9 uncomfortable finishing up your restaurant 10 inspection if you are not about to open. Okay, 11 we will open. 12 And in that context, we have some very 13 good entertainment. And I think that the very 14 important thing to understand about this place, 15 this space is not our primary -- our prime real 16 estate. It is in a basement. It's in the 17 street, it is a story above Prospect, but when 18 you come through that courtyard and you go into 19 that restaurant, you are in basement space on 20 And on the fourth side half is three sides. 21 glass, half is part going into the rest of the 22 building.

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In addition, to go in and out of that 1 2 space, you go in left, go back to the back, turn right, turn right, come back into the space. 3 And 4 when people open the door, sound does not come 5 out and I think that Mrs. Emes would acknowledge that there is no sound problem as to what is done 6 7 indoors. But we do not intend to have, and by 8

9 any addition that we put on, rock bands, this is 10 not what we want. We don't want loud noisy 11 entertainment. And as an indication of our 12 sincerity on this, we put in that the 13 entertainment would stop at 10:00 p.m. Chinese 14 Disco didn't even start having customers until 15 11:00 p.m., that's a different crowd. They would 16 come in there at 11:00, 12:00, 1:00, 2:00, that's 17 not what this is about.

18 I probably have used up more than you are used to having for a time limit. 19

20 MEMBER SILVERSTEIN: Say whatever you 21 have. 22

MR. ELLIOTT:

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Far more.

Okay.

Ι

1 think I can stop there and I had more to say, but 2 I'll save it. 3 CHAIRPERSON ANDERSON: Well, you can 4 weave that into the questions that you ask 5 witnesses and then maybe in closing you can wrap 6 that up. MR. ELLIOTT: That's readily apparent. 7 8 I am an attorney, but I'm appearing as a 9 principal here. I am a key witness. 10 CHAIRPERSON ANDERSON: No, I'm fine. 11 When I said -- when I asked who is an attorney, I 12 know that there are certain things that --13 MR. ELLIOTT: Yes. 14 CHAIRPERSON ANDERSON: -- generally 15 and this might not be your practice area, but as 16 an attorney, there are just certain things that 17 we know that we do. I mean, if someone -- you 18 can do an objection. You can do cross-exam. You 19 can do objections, you can raise objections. 20 From that perspective, I mean, not that -- yeah, 21 so, yeah. Yes, sir? 22 MR. MURPHY: Okay. All right. There

is a preliminary matter that I have to note that 1 2 Mr. Elliott did a fair amount of testifying during his opening statement. Did that count 3 against his 90 minutes? 4 5 CHAIRPERSON ANDERSON: Well, no. One of the things I said is that although each side 6 7 has 90 minutes, I'm not -- I don't -- I am not going to say -- I'm not timing you. We are not--8 9 you are not being timed. I'm just asking folks 10 to be mindful. 11 MR. MURPHY: Sure. 12 CHAIRPERSON ANDERSON: So but he did--13 his opening statement was probably around 10 or 14 11 minutes, so I mean, I'm not going to tell you 15 to speak for 20 minutes, but if you speak for 16 longer than 5 minutes, I'm not going to say 5 17 minutes. But so you can use it as a guide. 18 MR. MURPHY: Well, I can assure you 19 that the Protestants will not push the envelope 20 on time here. 21 CHAIRPERSON ANDERSON: If this hearing 22 had started at 4:30 maybe, but since it started

earlier, we do have a lot more flexibility. 1 2 So go ahead. And this is -- we don't have Okay. any other hearings for today. 3 4 MR. MURPHY: Chair Anderson, Members 5 of the Board, my name is Rick Murphy. I am the Chair of ANC-2E and the representative of Single 6 7 Member District 3 in Georgetown, which is the district in which the premises at issue here is 8 9 located. 10 I have been an ANC Commissioner in 11 Georgetown for a little over two years. During 12 those two years, I have successfully negotiated 13 voluntary agreements with four current or 14 perspective ABRA licensees, two of which operate 15 or will operate establishments in the 3200 Block 16 of Prospect Street right in the same complex. 17 We were not able to negotiate a 18 settlement agreement in this case, because the 19 Applicant is not willing to compromise in any way 20 his insistence upon being permitted to stay open 21 24 hours a day, seven days a week and to operate 22 an open-air 168 seat summer garden on the floor

| 1 | of what could fairly be described as a box canyon |
|----|---|
| 2 | where sound ricochets off the canyon walls |
| 3 | flowing upward to the windows of numerous |
| 4 | residents who directly overlook this courtyard. |
| 5 | Let me be perfectly clear, while I am |
| 6 | not certain the Applicant's operation will |
| 7 | qualify as a restaurant, because it won't have a |
| 8 | kitchen with a stove, I am certain that ANC-2E |
| 9 | would like to see a successful restaurant in this |
| 10 | location. |
| 11 | For that reason, ANC-2E does not |
| 12 | oppose the issuance of a Retailer's Class C |
| 13 | Restaurant License to the Applicant. |
| 14 | However, ANC-2E does oppose the |
| 15 | Applicant's request to be granted permission to |
| 16 | operate a summer garden in a uniquely |
| 17 | inappropriate space as well as Applicant's |
| 18 | request to be allowed to draw patrons to that |
| 19 | space 24 hours a day, seven days a week, they |
| 20 | will proceed through the neighborhood and through |
| 21 | these overlooking residences. |
| 22 | Applicant's request to be permitted |

we also oppose Applicant's request to be
 permitted to impose a cover charge, which implies
 the intention to draw large numbers of patrons to
 the space for events for which he will charge
 admission.

Granting the Applicant's request would 6 7 radically change the neighborhood. Awarding a summer garden endorsement to this Applicant could 8 9 have a domino effect in the immediate vicinity. 10 As Mr. Elliott pointed out, there are two 11 restaurants located at the same address, who hold 12 ABRA licenses, Peacock Cafe and Mai Thai, they 13 share an adjoining courtyard behind their 14 restaurants. It is connected with the courtyard 15 addition in this case.

Their licenses do not permit them to serve patrons in that courtyard. If the pending application were to be granted, as sure as night follows day, you would be looking at applications for substantial changes for those two licenses so they would be permitted to serve patrons in their courtyard.

| ANC-2E believes that once you have |
|---|
| considered all of the evidence presented today, |
| you will conclude that issuing a license with a |
| summer garden endorsement that allows an |
| establishment to operate 24 hours a day, seven |
| days a week and impose a cover charge, would have |
| a seriously negative effect on the peace, order |
| and quiet in our community. |
| Our presentation will be brief and |
| limited to matters that are clearly relevant. I |
| will authenticate the Protestant's Exhibit 2 and |
| I will call three witnesses, all of whom are |
| residents of the Madelon Condominium, that's the |
| building that directly overlooks within 50 feet |
| of this courtyard. They will each testify |
| briefly about how noise in the courtyard affects |
| them. |
| I also intend to briefly cross-examine |
| Mr. Elliott and Inspector Brashears. Thank you |
| all. |
| CHAIRPERSON ANDERSON: All right. I |
| just want to point out, remember if, say for |
| |
| |

example, they weren't asking for a liquor 1 2 license, they could operate 24/7 and there would 3 be nothing that this Board could do, so we -- our 4 jurisdiction, we can limit the hours that they 5 can operate, the hours that they can serve alcohol because it is inside. If I'm being an 6 7 attorney being maybe -- but if they -- if by 10:00 they decide that they are no longer serving 8 9 alcohol, then -- but --10 MR. MURPHY: We understand it, but the 11 placard pointed out 24/7, so we had to approach 12 that as well. 13 CHAIRPERSON ANDERSON: Well, we will 14 address it later on. 15 MR. ELLIOTT: Mr. Chair? 16 CHAIRPERSON ANDERSON: Sir, you can 17 address it later on. 18 MR. ELLIOTT: I think it may help to 19 clarify, the 24 hours is not too important. We 20 get a trickle of people. This is not the issue. CHAIRPERSON ANDERSON: Well, I don't--21 22 MR. ELLIOTT: The issue --

| 1 | CHAIRPERSON ANDERSON: Well, I don't |
|----|---|
| 2 | the hours, that's why at some point I need to |
| 3 | make sure that it is clear specifically what is |
| 4 | it that the and I see that there are certain |
| 5 | things that you had made in your opening that was |
| 6 | not addressed in the opening from the Applicant. |
| 7 | So I want to make sure that, at least at the |
| 8 | closing, it is clear that the Applicant will say |
| 9 | to the Board specifically this is what I am |
| 10 | seeking. |
| 11 | MR. ELLIOTT: Um-hum. |
| 12 | CHAIRPERSON ANDERSON: And then as you |
| 13 | have done in your opening, you are saying what it |
| 14 | is that you oppose. And then you were very |
| 15 | specific in the sense that we do not want the |
| 16 | Board or we do not want the Board to say, for |
| 17 | example, if they want to operate 24 hours and |
| 18 | then you are going to say that we do not we |
| 19 | are not going to we do not agree to that. |
| 20 | If there is a compromise that can be |
| 21 | met, if you want to say that we are willing to, |
| 22 | as you said, you are not opposed to the granting |
| | |

| 1of the license. I guess what you are saying is2that if the license is granted, then these are3the conditions that we are asking. That there4should be no summer garden or things like that.5MR. MURPHY: Right.6CHAIRPERSON ANDERSON: So yeah, but I7just want to make sure that when I leave here8today, when the Board leaves here today, it is9clear what it is that both sides are asking the10Board to do. Okay. All right.11So the Board will call its first12witness and that is Investigator Brashears.13Mr. Brashears, can you raise your14right hand, please?15Whereupon,16INVESTIGATOR MARK BRASHEARS17was called as a witness by the ABRA Board, and18having been first duly sworn, assumed the witness19stand and was examined and testified as follows:20INVESTIGATOR BRASHEARS: I do, sir.21CHAIRPERSON ANDERSON: Okay. You can | | |
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| | 19 | stand and was examined and testified as follows: |
| 21 CHAIRPERSON ANDERSON: Okay. You can | 20 | INVESTIGATOR BRASHEARS: I do, sir. |
| | 21 | CHAIRPERSON ANDERSON: Okay. You can |
| 22 have a seat. | 22 | have a seat. |
| | | |

| 1 | DIRECT EXAMINATION |
|----|---|
| 2 | CHAIRPERSON ANDERSON: Can you, |
| 3 | please, identify yourself for the record, please? |
| 4 | THE WITNESS: Supervisory Investigator |
| 5 | Mark Brashears with ABRA. |
| 6 | CHAIRPERSON ANDERSON: Mr. Brashears, |
| 7 | how long have you been working for the Agency? |
| 8 | THE WITNESS: Approximately, five and |
| 9 | a half years. |
| 10 | CHAIRPERSON ANDERSON: And what have |
| 11 | been your duties and responsibilities working for |
| 12 | the Agency? |
| 13 | THE WITNESS: ABRA Investigators |
| 14 | conduct inspections and investigations of ABC- |
| 15 | licensed establishments throughout the District |
| 16 | of Columbia. |
| 17 | CHAIRPERSON ANDERSON: Okay. All |
| 18 | right. You did introduce yourself as Supervisory |
| 19 | Investigator, so how long have you had that |
| 20 | position, sir? |
| 21 | THE WITNESS: Approximately, five |
| 22 | months. |
| | |
| | |

| 1 | CHAIRPERSON ANDERSON: Okay. Have you |
|----|--|
| 2 | testified in Protest Hearings before, Mr. |
| 3 | Brashears? |
| 4 | THE WITNESS: Yes, sir, I have. |
| 5 | CHAIRPERSON ANDERSON: In, |
| 6 | approximately, how many Protest Hearings have |
| 7 | you, do you recall, testified in? |
| 8 | THE WITNESS: I would say probably 10. |
| 9 | CHAIRPERSON ANDERSON: Okay. Thank |
| 10 | you. Now, are you familiar with this |
| 11 | establishment called the Sandbox Restaurant? |
| 12 | THE WITNESS: Yes, sir, I am. |
| 13 | CHAIRPERSON ANDERSON: And how did you |
| 14 | become familiar with this establishment? |
| 15 | THE WITNESS: I was assigned the |
| 16 | protest investigation of a Class CR new |
| 17 | application for Wyoming Cube & Bale, LLC t/a |
| 18 | Sandbox located at 3251 Prospect Street, N.W., |
| 19 | Washington, D.C. |
| 20 | CHAIRPERSON ANDERSON: Okay. Did |
| 21 | there come a time that you wrote a report |
| 22 | regarding your observations? |
| | |

| 1 | THE WITNESS: Yes, sir, I did. |
|----|---|
| 2 | CHAIRPERSON ANDERSON: So can you |
| 3 | share with us what, can you share with the Board, |
| 4 | information, who you have spoken with and what |
| 5 | information you were able to gather as a result |
| 6 | of this application? |
| 7 | THE WITNESS: Yes, sir. The new |
| 8 | license application for Sandbox Restaurant was |
| 9 | submitted by Wyoming Cube & Bale and was received |
| 10 | by ABRA and subsequently assigned to me. |
| 11 | The license application was being |
| 12 | protested by: ANC-2E represented by Mr. Joe |
| 13 | Gibbons; the Citizens Association of Georgetown |
| 14 | represented by Ms. Pamela Moore; and a Group of |
| 15 | Seven or more represented by Ms. Elizabeth Emes. |
| 16 | The Protestants submitted letters to |
| 17 | ABRA opposing Sandbox Restaurant's alcohol |
| 18 | license application, based on the grounds of |
| 19 | adverse impact on peace, order and quiet. |
| 20 | On Friday, September 21, 2018, I |
| 21 | visited the Sandbox Restaurant and I interviewed |
| 22 | the owner, Mr. Robert Elliott. During that time, |
| | |

the establishment was under renovation. 1 2 Accordingly, Mr. Elliott, his understanding was with the protest of the various groups was 3 4 concerning noise and the fact that he had 5 requested to operate 24 hours a day and the use of the summer garden and the courtyard. 6 7 Mr. Elliott also stated that he had originally had the idea to have somewhat of a 8 9 hangout for college students from Georgetown and 10 to give those individuals an opportunity to get away from campus and a place to study and come to 11 12 at night. 13 He initially spoke of having study 14 spaces, lamps, USB ports and things and to set up an area where alcohol could be had, but not 15 16 heavily consumed and possibly have a kitchen 17 operation utilizing food service professionals, 18 but the operation being managed and, basically, 19 ran or at least the operation ran by college 20 students employing young people from the 21 university.

He also stated that it was his

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intention, at that time, to use the courtyard as 1 2 a summer garden and that he has requested the hours of the courtyard end at 10:00 p.m. daily. 3 4 I interviewed from the Group of Seven 5 or more telephonically and then I later in-person spoke with Ms. Elizabeth Emes regarding the Group 6 7 of Seven or more's issues, the concerns for the Sandbox Restaurant's alcohol license application. 8 9 In addition, peace, order and quiet 10 and Ms. Emes stated that the establishment, in 11 her opinion, should not be licensed as a 12 restaurant as the building is not equipped with a 13 proper vent hood in the kitchen. 14 Ms. Emes stated that the establishment 15 is not allowed to use the outdoor space for 16 anything other than maintenance and trash, yet 17 the Applicant has requested a summer garden. 18 Ms. Emes stated the Applicant had 19 plans to remove an existing row of windows and 20 replace them with a moveable glass structure. 21 Ms. Emes stated that this was a concern as the 22 Applicant had requested an entertainment

endorsement and then the possibility would be
 that music would flow unabated from inside the
 establishment into the courtyard.

Ms. Emes also questioned the necessity of the licensee to serve alcohol 24 hours a day and to operate over 16 hours a day. And Ms. Emes stated that the use of the summer garden would adversely impact the neighborhood, especially those tenants of the condominium that look down into the courtyard.

Ms. Emes concluded by saying that the only way she would be okay with the summer garden is if it were totally enclosed with soundproof materials and the Protestants could sign-off on the plans.

I also interviewed a Mr. Rick Murphy via email concerning ANC-2E's issues and concerns with Sandbox Restaurant's alcohol license application. Mr. Murphy indicated to me that the concerns that the Applicant proposed to construct the facility with a moveable front wall that could be opened into the courtyard where the

Applicant proposed to have, at that time, 166
 patrons in the summer garden.

Mr. Murphy stated that the courtyard 3 4 is bordered on the south by a residential 5 building with multiple units that directly overlook the courtyard that the Applicant 6 7 proposes to fill with patrons 24 hours a day. Mr. Murphy stated the Applicant is 8 9 also seeking an entertainment endorsement. Mr. 10 Murphy stated that over the years several other 11 ABRA licensees have occupied the proposed 12 premises, but to his knowledge none of the prior 13 licenses have included a summer garden 14 endorsement. 15 Mr. Murphy stated that the 16 establishment is not equipped with a stove or 17 equipment required to exhaust the heat and odors 18 generated by cooking and Mr. Murphy concluded by 19 saying that the proposed premises will not have a 20 kitchen in the traditional sense and should not 21 be considered a restaurant for the purpose of the 22 proposed license.

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Finally, I spoke telephonically with 1 2 Ms. Karen Cruse regarding the Citizens Association of Georgetown's concerns with the 3 Sandbox Restaurant's alcohol license application. 4 5 According to Ms. Cruse, the main concern she had was the potential for noise and disruptive 6 7 behavior in the courtyard of the establishment. Ms. Cruse also stated that even more 8 9 unsettling was that the Applicant has applied for 10 a 24-hour operating use of the summer garden. 11 Ms. Cruse also stated that even if there were no 12 entertainment on the summer garden, general noise 13 from the patrons, such as talking, clattering of 14 plates and silverware combined to create noise 15 that ABRA and DCRA do not regulate. 16 Ms. Cruse also stated that the entire 17 patio area is constructed of brick and any noise 18 in the patio would reverberate and go straight 19 up, ultimately bothering the people in the 20 condominiums overlooking the courtyard. 21 Toward the end of the protest period, 22 I revisited the Sandbox Restaurant in February,

early February 2019. I again spoke with Mr. Elliott. I wanted to follow-up with Mr. Elliott since the last time we had spoken concerning the establishment it was under construction and had not been completed.

When I entered the establishment, it 6 7 looked very different from what Mr. Elliott and I had initially discussed. Mr. Elliott informed me 8 9 that since completing the renovations, the 10 restaurant had opened briefly and after operating for one week, Mr. Elliott realized that he could 11 12 not sustain the operation of the restaurant 13 utilizing the previous business model that we had 14 discussed.

Mr. Elliott stated that he had decided 15 16 to run a normal restaurant operation utilizing a 17 professional chef, management staff and waiters. 18 Mr. Elliott also stated that in addition to the 19 previous food offerings, the menu would be 20 expanded. Mr. Elliott also stated that he would 21 be able to accomplish this as he was in the 22 process of adding a vent hood to the kitchen.

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Mr. Elliott stated that he would still 1 2 hire local college students to work his baristas, to run a coffee operation and allow college 3 4 students to frequent the establishment as 5 previously discussed. Mr. Elliott further stated that he 6 7 believed that the establishment became more like a standard restaurant that it could be a success. 8 9 He also stated that it was his intention to use 10 the outside courtyard area as a summer garden, 11 but stated he would not have music or 12 entertainment outside. 13 He also stated that the concerns the

13 neighbors had with the summer garden was due to 14 neighbors had with the summer garden was due to 15 the clattering of cups, plates and silverware. 16 Mr. Elliott stated that he would be willing to 17 utilize new items that would help minimize the 18 noise and mitigate the noise created by these 19 types of items.

He also stated that although the hours of operation requested for the establishment had been extended, he would still request the outdoor

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operation to end at 10:00 p.m. daily. 1 2 Lastly, Mr. Elliott stated that he no longer had plans to open the front window of the 3 establishment, it would remain closed. 4 I spoke to Mr. Elliott concerning the 5 entertainment that the establishment would be 6 7 offering. He stated that classical guitar, singers, poetry readings and book readings would 8 9 be offered. He also stated that this 10 establishment would hire and pay local performers to assist with their musical careers to get them 11 12 started with paying gigs. 13 He also stated that there would be no 14 hard rock music performed at the establishment 15 and that the establishment would end 16 entertainment at 10:00 p.m. daily. And Mr. 17 Elliott reiterated that there would be no live 18 entertainment on the summer garden. 19 As to the cuisine, Sandbox Restaurant 20 plans to offer or originally planned to offer 21 foods prepared via sous vide, a method of 22 treating the food by partially cooking, followed

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by vacuum packing it and chilling.

| 2 | Mr. Elliott also stated that the |
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| 3 | establishment would offer a variety of other |
| 4 | items that could be prepared by oven. And |
| 5 | although the establishment is not currently |
| 6 | situated to have a vent hood, there are still |
| 7 | items that could be cooked in the oven, at this |
| 8 | time, but again, Mr. Elliott did state that he |
| 9 | was in the process of adding the vent hood. |
| 10 | Throughout the course of my protest |
| 11 | investigation, ABRA Investigators visited the |
| 12 | establishment, approximately 20 times. For the |
| 13 | duration or the largest part of the duration, the |
| 14 | establishment was under construction, so there |
| 15 | were no ABRA violations noted. There were also |
| 16 | no recent calls to service or noise complaints at |
| 17 | the establishment. |
| 18 | And it was determined that over the |
| 19 | previous year from 1 January 2018 through |
| 20 | September 25, 2018, there were approximately 25 |
| 21 | calls to service to 3251 Prospect Street, N.W. |
| 22 | None of those calls for service that we could |

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find were attributed to Sandbox Restaurant. They was under the previous licensure of the Chinese Disco.

We also substantiated or went to 20 -or I'm sorry, eight calls to service for the Noise Taskforce from September 1, 2017 through January 1, 2019. Again, all of those instances were due to calls for the Chinese Disco.

9 And in reference to the issues raised 10 by the Protestants with regard to the lack of a 11 vent hood in the kitchen, I reached out to DCRA 12 concerning that matter and according to the 13 representative I spoke with, a restaurant is not 14 required to have cooking equipment. If the menu 15 does not offer cooked food items, there is no 16 need for the stove or vent hood. The 17 establishment may use an oven, microwave oven or 18 other means in which to cook the food. 19 That concludes my report, sir. 20 CHAIRPERSON ANDERSON: Just let me ask 21 you a quick question. About how many other

establishments are close to this area, where this

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| 1 | restaurant would be, would operate? |
| 2 | THE WITNESS: According to the GIS Map |
| 3 | System, 37 ABC-licensed establishments are within |
| 4 | 1200 feet of the Sandbox Restaurant, sir. |
| 5 | CHAIRPERSON ANDERSON: And are you |
| 6 | aware of the establishments that are around, how |
| 7 | many of them have summer gardens? |
| 8 | THE WITNESS: According to ABRA |
| 9 | records, of those 37 licensed establishments, 13 |
| 10 | have summer garden endorsements. 17 have |
| 11 | entertainment endorsements and 5 have cover |
| 12 | charge endorsements. |
| 13 | CHAIRPERSON ANDERSON: Okay. Now, I |
| 14 | know that you have stated that you thought the |
| 15 | establishment was open for a week. Were you able |
| 16 | to view it while it was open? |
| 17 | THE WITNESS: I was not, sir. |
| 18 | CHAIRPERSON ANDERSON: Okay. |
| 19 | THE WITNESS: That fell between a |
| 20 | period when the establishment the |
| 21 | establishment initially was set up to get a |
| 22 | license and protest. A substantial change was |

| _ | t in for the summer garden, so the tablishment was replacarded and it was during, |
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| 2 es | |
| | halions it was during that time that the |
| 3 I | believe it was during, that time that the |
| 4 es | tablishment operated. |
| 5 | CHAIRPERSON ANDERSON: Now, what |
| 6 sp | ecific hours was it that the establishment was |
| 7 se | eking for the operation of the restaurant and |
| 8 th | e summer garden? |
| 9 | THE WITNESS: Yes, sir. The hours of |
| 10 op | eration and sales of alcohol, the establishment |
| 11 wa | s asking for 24-hour operating, 7 days a week, |
| 12 ho | ours of sales from 8:00 a.m. to 2:00 a.m., |
| 13 Su | nday through Thursday. |
| 14 | MEMBER SILVERSTEIN: What hours again? |
| 15 | THE WITNESS: 8:00 a.m. to 2:00 a.m., |
| 16 Su | nday through Thursday and on Friday from 8:00 |
| 17 a. | m. to 3:00 a.m., Saturday 8:00 a.m. to 3:00 |
| 18 a. | m. |
| 19 | The hours for the summer garden, hours |
| 20 of | operation and hours of sales were requested |
| 21 8: | 00 a.m. to 10:00 p.m. Sunday through Saturday. |
| 22 | And the entertainment hours of 12:00 |
| | |

| p.m. to 10:00 p.m. Sunday through Saturday. |
|--|
| MEMBER SILVERSTEIN: Okay. The |
| entertainment is indoors, not outdoors? |
| THE WITNESS: Correct, sir. |
| MEMBER SILVERSTEIN: Okay. |
| CHAIRPERSON ANDERSON: For the hours |
| of sales, are those consistent or are those |
| outside the hours that are similarly situated |
| establishments in the vicinity? |
| THE WITNESS: I am not sure as far as |
| the hours in the vicinity, but 8:00 a.m. to 2:00 |
| a.m. and 8:00 a.m. to 3:00 a.m. are fairly |
| standard operating hours for most ABC |
| establishments. |
| CHAIRPERSON ANDERSON: Okay. Thank |
| you. Mr. Brashears, are there any exhibits |
| attached to your report? And if there are |
| exhibits attached to your report, let us know |
| what those exhibits are, please. |
| THE WITNESS: There are, |
| approximately, 49 exhibits attached to the |
| report. |
| report. |
| |

CHAIRPERSON ANDERSON: So I would like 1 2 to identify them, so I can move them into the record. 3 4 THE WITNESS: Okay, sir. Exhibit 1 is 5 the Protestant's letter to ABRA from the ANC-2E. Exhibit 2 is the Protestant's letter 6 7 to ABRA from the Citizens Association of 8 Georgetown. 9 Exhibit 3 is the Protestant's letters 10 to ABRA from the Group of Seven or more. 11 Exhibit 4 are Court documents provided 12 by Protestant Elizabeth Emes. 13 Exhibit 5 are also Court documents 14 provided by Protestant Elizabeth Emes. Exhibit 6 is the Sandbox Restaurant 15 16 zoning information. 17 Exhibit 7 is the GIS System Map of 18 ABC-licensed established within 1200 feet of the 19 Sandbox Restaurant. 20 Exhibit 8 is the GIS System Map of 21 schools, recreation centers or libraries located within 400 feet of the Sandbox Restaurant. 22

Exhibit 9 is a photo of Cafe Milano on 1 2 Prospect Street. Exhibit 10 is a photo of Peacock Cafe 3 on Prospect Street, N.W. 4 5 Exhibit 11 is a photo of Mai Thai on 6 Prospect Street, N.W. Exhibit 12 is a photo of Booeymonger 7 8 on Prospect Street, N.W. 9 Exhibits 13, 14, 15 and 16 are all of 10 Colonial Parking on Prospect Street, N.W. Exhibit 17, 18, 19 and 20 are photos 11 12 of the Sandbox Restaurant. 13 Exhibit 21, 22, 23 and 24 are photos 14 of the Sandbox Restaurant Summer Garden proposed 15 area. 16 Exhibit 25 through 46 are photographs 17 of the interior of the Sandbox Restaurant. 18 Exhibit 47 is a photo of the Sandbox 19 Restaurant trash storage area. 20 Exhibit 48 is a photo of Sandbox 21 Restaurant's recycle area. 22 And Exhibit 49 are the calls to

service from MPD for 3251 Prospect Street, N.W. 1 2 (Whereupon, the abovereferred to documents were 3 4 marked as Government Exhibit 5 No. 1 through 49 for identification.) 6 7 CHAIRPERSON ANDERSON: All right. 8 Thank you. Do we have any questions by any Board 9 Members? Go ahead, Mr. Short. 10 MEMBER SHORT: Good afternoon, 11 Investigator Brashears. Thank you for an 12 excellent report. I'm still trying to go through 13 it here as we go along. 14 But some things that come to my mind 15 is 3251 Prospect Street, for the record, can you 16 briefly describe exactly what -- how it is laid 17 out geographically and how all of these 18 businesses and restaurants are associated with 19 this new summer garden? 20 THE WITNESS: Yes, sir. I'll get to 21 my notes on that, sir. So the characteristics of 22 the neighborhood, as the Applicant had stated,

the area is a mixed-use MU-4 Zone. It is
 situated kind of in the center of the block on
 Prospect Street across from a parking area. It
 is a relatively, for that area, large-sized
 facility. There are four ABRA establishments
 near the Sandbox.

7 To the right of the Sandbox on 8 Prospect is Cafe Milano, to the left is Peacock 9 Cafe. Mai Thai and Booeymonger are near the 10 intersection of Prospect Street, N.W., and 11 Potomac Street, N.W. Across the street from the 12 entrance of Sandbox is a pay parking lot.

13 The outside of Sandbox, has the 14 Applicant has stated, the establishment itself is 15 mostly underground. The area is made of 16 concrete, brick and steel. The front of the 17 establishment has a set of large almost one-story 18 high glass windows.

19 To get to the Sandbox Restaurant it is 20 recessed into a courtyard off the main road. You 21 basically have to walk down a corridor which 22 opens up into a large summer garden and the

establishment is at the very back of that area. 1 2 The summer garden is such that it is in front of the establishment a considerable 3 4 length in front of the establishment and there is 5 also an upstairs area kind of to the right. And there is also an overhead, a walkway-style bridge 6 7 that crosses over. So basically, you can cut through, you 8 9 can go up the stairs and pretty much all the way 10 past the establishment through to the next street 11 on an overhead walkway. But the establishment 12 does set back off of Prospect Street. 13 MEMBER SHORT: Okay. Now, you 14 described the commercial area. The residential 15 area, how close is it to, in proximity, all of 16 this? 17 THE WITNESS: There are some, as 18 everyone, as both parties have testified or have spoken about in their opening, condominiums that 19 20 look down into the courtyard. And then there are 21 homes on the next street behind the 22 establishment, townhomes and things.

| 1 | MEMBER SHORT: Okay. If there were an |
|----|---|
| 2 | outside cafe or the area they are requesting, and |
| 3 | you have been an Investigator how long? |
| 4 | THE WITNESS: With ABRA almost 15 |
| 5 | years, overall 25. |
| 6 | MEMBER SHORT: Okay. Now, your |
| 7 | professional opinion of a summer garden for 128 |
| 8 | seats in an open space, how could or would an |
| 9 | Applicant when it comes to service, sales and |
| 10 | consumption, how is it going to control 128 seats |
| 11 | out there in the middle of that court? |
| 12 | THE WITNESS: Well, just to clarify, |
| 13 | sir, the Applicant is requesting 168 seats in |
| 14 | that area. |
| 15 | MEMBER SHORT: Okay. |
| 16 | THE WITNESS: The area itself is |
| 17 | fairly enclosed on all sides with the exception |
| 18 | of the entryway that you have to, like I said, |
| 19 | kind of walk down a walkway to get to it. |
| 20 | MEMBER SHORT: Is it off of Prospect |
| 21 | Street itself? |
| 22 | THE WITNESS: Yes, sir. And at one |
| | |
| | |

point, the summer garden does kind of spread over 1 2 into establishment behind the Peacock and Mai Thai, some of the establishments. So it's a very 3 4 large brick area, courtyard area that runs behind 5 all of those establishments in front of the Sandbox and then up some stairs to another level 6 7 near the condominiums. So you would have to have someone 8 9 basically monitoring the entrance and exit as it 10 goes through to Prospect Street. 11 So could other clubs in MEMBER SHORT: 12 the area use that same area and bring their 13 drinks out into the area or is that -- how would 14 someone control the coming and going of who 15 drinks and who doesn't drink? 16 THE WITNESS: I mean --17 MEMBER SHORT: Who serves and who gets 18 served? 19 THE WITNESS: -- obviously, sir, they 20 would have to cordon off the access to the other 21 summer gardens from their main patio. And you 22 know, there is a number of ways they could do

| 1 | that. You know, they could put up stanchions. |
|----|---|
| 2 | They could put up a wall, if DCRA allowed it. |
| 3 | They could have someone stationed there. It |
| 4 | would just really be dependent on how many seats, |
| 5 | how many people and, you know, how the crowd was. |
| 6 | MEMBER SHORT: Okay. Also you |
| 7 | described one portion of the restaurant, proposed |
| 8 | restaurant, has a glass window, a large glass |
| 9 | window? |
| 10 | THE WITNESS: Yes, sir. |
| 11 | MEMBER SHORT: And they are proposing |
| 12 | to take that glass window out, so they can open |
| 13 | to the outside? |
| 14 | THE WITNESS: No, sir. Mr. Elliott |
| 15 | originally had talked about having that, an |
| 16 | accordion-style configuration where it could be |
| 17 | opened, but when we later spoke about it, he was |
| 18 | not permitted to do that by DCRA. So the window |
| 19 | will be staying in place. |
| 20 | MEMBER SHORT: Okay. Do you have any |
| 21 | idea why DCRA would have refused that? |
| 22 | THE WITNESS: I do not, sir. |
| | |
| | |

1 MEMBER SHORT: Okay. All right. 2 Well, I thought you might have. But anyhow, teaching and cooking, you described that they 3 4 don't have a kitchen right now, but DCRA said 5 they didn't have to have. They don't have to have a hood induct in commercial-type cooking. 6 THE WITNESS: On my initial visit, the 7 kitchen was under renovation. When I went back 8 9 in early February, there was a convection oven, a 10 microwave, what appeared to be a warming table 11 and a couple of refrigerators. And when I spoke 12 to Mr. Elliott about that, you know, they had 13 made -- he had stated they had made some meals in 14 the oven, but he stated that he had the materials 15 for the vent hood and that he understood that he 16 would be allowed to put the vent hood up. It 17 would actually go through the building and not on 18 the outside.

So my understanding is a vent hood
would be forthcoming and eventually, you know,
other cooking devices to go along with it. But
as you have mentioned, sir, DCRA stated that an

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establishment would not have to have a vent hood 1 2 to be considered a restaurant or to have a kitchen. 3 4 MEMBER SHORT: Okay. And as far as 5 the history of this establishment and the big courtyard and all the restaurants, I would 6 7 imagine you have been there on several occasions or many occasions? 8 9 THE WITNESS: Yes, sir. 10 And was the issue with MEMBER SHORT: 11 noise there before? 12 THE WITNESS: There were in the last 13 year, as I stated -- well, prior to it becoming 14 the Sandbox, there were approximately eight noise 15 complaints at the establishment. Interestingly 16 enough, I believe over half of those were made by 17 Mr. Elliott contacting us that, you know, people 18 were in the courtyard making noise as they were 19 entering and exiting Chinese Disco. And of 20 course, there was a large number of calls to 21 service there for MPD. 22 So in this area, it MEMBER SHORT:

would be the same area with a summer garden? 1 2 THE WITNESS: The area that was getting the noise complaints was an open summer 3 4 garden at that time that was used passing through 5 an entrance and egress into the establishment that used to be Chinese Disco. 6 7 MEMBER SHORT: So I guess the question I'm asking, would they be using the same location 8 9 for their summer garden where we had the noise 10 complaints? 11 THE WITNESS: Yes, sir. 12 MEMBER SHORT: And my last question, 13 at least for right now, this hearing is about 14 peace, order and quiet. And we know there are several locations there where there are 15 16 commercial restaurants and we know that there are 17 residences just above that. 18 So I'm just asking now the same thing 19 I'm reading about the protest. The noise with 20 168 people in the courtyard, which is not there 21 now, how would that affect the residential area 22 or would it have any -- make any difference?

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THE WITNESS: I'm not a trained sound 1 2 I know when it comes to noise engineer. violations, having worked the Noise Taskforce, 3 4 there are certain things that have to be taken 5 into consideration. And typically, noise of patrons is not one of those things that DCRA will 6 violate it for. 7 It typically has to be amplified 8 9 So I can certainly understand the sound. 10 concerns of the neighbors with the noise of patrons and plates and whatnot, but I couldn't 11 12 speak to, you know, how loud they could -- it 13 could get, sir. 14 Okay. And it was also MEMBER SHORT: 15 mentioned in opening statements that a lot of 16 young people from the universities close by would 17 be frequenting that area. Is that -- did you 18 hear that same testimony? 19 THE WITNESS: Well, yes, sir. In my 20 talks with Mr. Elliott, basically, he stated 21 that, you know, obviously he wanted to change to 22 a more standard restaurant model, but would still

have some of the young people involved to give 1 2 them a place to go to to study at night and things. 3 4 So my understanding would be yes, they 5 would be coming and going. MEMBER SHORT: And lastly, the history 6 of this address and the location, in underage 7 drinking or sale to minor violations, is it a 8 9 history that you think might be good for this 10 area in regards to 3251 Prospect Street and sale 11 to minors? 12 THE WITNESS: I would have to say in 13 respect to that, the previous establishment was 14 more of, as Mr. Elliott stated, a lot of the 15 time, the young people didn't arrive until after 16 10:00 p.m. and it went right through until 3:00 17 It was a place that a.m. on the weekend. 18 routinely had, you know, loud music and drinking. 19 It was also an establishment that, for the most 20 part, operated minimally as a restaurant in the 21 fact that they were written up for not having 22 quarterly statements or not filing alcohol and

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food sales.

| 2 | So I guess what I'm saying is that the |
|----|---|
| 3 | previous establishment was more of a bar and the |
| 4 | understanding that I'm getting from Mr. Elliott |
| 5 | and just seeing how the establishment is now laid |
| 6 | out, there is no DJ booth. There is no |
| 7 | loudspeakers. It appears to be more of a sit- |
| 8 | down style restaurant with a coffee operation. |
| 9 | And compared to the last location, he |
| 10 | has actually installed quite a few surveillance |
| 11 | cameras with a very high resolution monitoring |
| 12 | screen and recording device to basically capture |
| 13 | what goes on at the establishment. |
| 14 | So from everything that I am looking |
| 15 | at, it appears to be a functional restaurant that |
| 16 | appears that it would be managed and operated |
| 17 | properly. |
| 18 | MEMBER SHORT: Thank you very much for |
| 19 | your testimony. Thank you, Mr. Chair. |
| 20 | CHAIRPERSON ANDERSON: Any other |
| 21 | questions by any other Board Members? Mr. |
| 22 | Silverstein? |
| | |

1 MEMBER SILVERSTEIN: Yes, thank you 2 for a fine report and you pretty much answered my question at the tail end of what you just said, 3 4 but if you could very briefly go over how similar 5 this is in what ways to the predecessor, Chinese Disco, and in what ways it differs. 6 7 THE WITNESS: The --MEMBER SILVERSTEIN: Based on the 8 9 latest iteration that we have, of course. 10 THE WITNESS: Well, just in my times 11 walking through when it was the previous 12 establishment, Chinese Disco, there were a 13 handful of booths in the main area across from 14 the bar, but everything else was pretty much 15 standing room. And the times that I went in when they were operating, that's essentially what it 16 17 was. 18 It was wall-to-wall people standing 19 and drinking. I don't recall seeing anyone 20 dining there. And a lot of times it was very 21 darkly lit. The music was very loud. And now I 22 go in, the floors are polished. It is nicely

painted. The establishment is filled with tables
 and chairs.

The proposed bar area is a very small area in the back. The large bar area now, the Applicant has proposed, that it is going to be a food service operation and coffee bar. The plan for entertainment, Mr.

8 Elliott stated that there is a small riser, 9 probably a 10 x 10, that is going to go into the 10 rear corner of the establishment, approximately a 11 few inches off the floor, for poetry readings, 12 musicians and things.

In addition, as I said, there seems to
be a very good camera system. It is very welllit. It is -- in walking in and going through,
it appears to be a totally different

17 establishment.

MEMBER SILVERSTEIN: Pardon? THE WITNESS: It appears compared to the layout, the furnishings, the paint, it appears to be a totally different establishment from the last time I visited when it was Chinese

1 Disco. 2 MEMBER SILVERSTEIN: Thank you. CHAIRPERSON ANDERSON: All right. 3 Mr. 4 Elliott, do you have any questions for the 5 Investigator? MEMBER SILVERSTEIN: Your time starts 6 7 now. Thank you, Inspector 8 MR. ELLIOTT: 9 Brashears, for all that work, the tremendous 10 amount of work you did. 11 CROSS-EXAMINATION 12 BY MR. ELLIOTT: 13 Q I have just one question. I attended 14 a seminar here at ABRA about compliance a couple 15 of months ago. Could you verify what the policy 16 is with respect to neighbors hearing sounds and 17 whether they -- something in that seminar didn't 18 really follow about assuming that windows are 19 closed. 20 Oh, I assume you are referring to the Α 21 Noise Regulation. The Noise Regulation as it 22 pertains to ABRA and an ABRA Investigator

substantiating a noise violation would be an ABRA 1 2 Investigator or actually two Investigators would go into the residence and if they can hear the 3 4 music from the licensed establishment, it could 5 potentially be a noise violation, but that would also be based on the zoning involved and if the 6 7 resident was an abutting property, so there are a lot of moving parts. 8

9 It is typically a case-by-case basis 10 where you would have to check the zoning, make 11 sure it wasn't abutting property owner, go into 12 the establishment. It would -- so it's never cut 13 and dry.

14 And as per like noise things, an ABRA 15 Investigator has the authority to basically have 16 an establishment close their doors and windows if 17 they are making too much noise. But as far as 18 substantiating any other type of noise complaint, 19 typically that requires the Noise Taskforce, 20 which is an actual DCRA Inspector with a 21 calibrated piece of equipment taking into account 22 all of the variables.

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Just I don't want to belabor it, but 1 Q 2 I was wondering about was there was something 3 about in a residence when it is checked, they close the windows of the residence. 4 Is that not 5 so? No, I believe you are correct, sir. 6 Α I would have to double check the regulations. 7 Thank you. That's what I understood. 8 Q 9 All right. Thank you. 10 Α Yes, sir. 11 CHAIRPERSON ANDERSON: Do you have any 12 other questions? 13 MR. ELLIOTT: No, I have no more. 14 CHAIRPERSON ANDERSON: All right. Mr. 15 Murphy? 16 MR. MURPHY: I do have a few. Thank 17 you, Chairman Anderson. 18 BY MR. MURPHY: 19 You just -- thank you for your work, 0 20 Inspector Brashears, and it is very illuminating, 21 but I do have a couple of questions. 22 Α Yes, sir.

You just testified at length about how 1 0 2 the proposed establishment in this premises would differ from the predecessor establishment, 3 4 Chinese Disco, correct? And you also in your 5 report and I think in your testimony, you mentioned that Mr. Elliott has promised that 6 there would be no hard rock entertainment in the 7 new establishment. Did I hear that correctly? 8 9 That's correct, sir. Α 10 Q Okay. Now, if the Applicant were to 11 obtain the license applied for, including the 12 entertainment endorsement, would it be a 13 violation of that license if one night he decided 14 to put on Metallica say instead of quiet jazz? 15 Unless it was a provision in a Α 16 settlement agreement, my understanding is an 17 entertainment endorsement is just that, an 18 entertainment endorsement and he would be allowed 19 to play whatever type of -- have any type of 20 entertainment within the hours that are set forth 21 on the ABC License. 22 0 And so in fact, he could change the

| 1 | format from what he is now proposing back to |
|----|---|
| 2 | something similar to what Chinese Disco had as |
| 3 | long as he stayed within the ambit of the license |
| 4 | in terms of hours? |
| 5 | A That's correct, sir. |
| 6 | Q And you also testified that the area |
| 7 | that is really the focus of the neighborhood's |
| 8 | concern, the courtyard is fairly enclosed. |
| 9 | A To a degree, yes, sir. |
| 10 | Q Yeah, right. Do you know how many |
| 11 | passageways that would allow people from off the |
| 12 | street to come in and go out that courtyard |
| 13 | there? |
| 14 | A The passageways that I observed, there |
| 15 | was one from the front. There was an overhead |
| 16 | that went from the front all the way through to |
| 17 | the back side. And I believe there was another |
| 18 | one that came, the bridge that came across. So |
| 19 | from what I could see, at least three. And then |
| 20 | exits out of the back of the ABC establishments |
| 21 | that came onto the courtyard. |
| 22 | Q I actually may have missed one, but I |
| | |

count more than that. Would it be possible for 1 2 someone walking on Prospect Street to turn north between what was the Morton space and Cafe 3 4 Milano, which will soon be another restaurant, go 5 down that passageway and access the courtyard? Α 6 Yes, sir. 7 0 Okay. Then moving west, there is a fairly narrow passageway that you counted as the 8 9 front door address of this establishment, so 10 someone could come through there. How far is it 11 from the sidewalk on Prospect Street to the front 12 door of the proposed establishment? 13 Α You know, I didn't take a measurement, 14 but I did take a photograph from the street back 15 to the establishment and it's a considerable way. 16 It's probably further than the length of this 17 room.

18 Q All right. And you have someone 19 coming off Prospect Street would have to walk 20 underneath the residential building to get to the 21 courtyard and then onto the establishment,

22 correct?

| 1 | A Yes, sir. |
|----|---|
| 2 | Q Now, there is another passageway over |
| 3 | between Mai Thai and Peacock Cafe, correct? |
| 4 | A I'm not aware of that, sir. |
| 5 | Q Well, if you didn't look to see |
| 6 | whether someone could come up Prospect Street, go |
| 7 | between Mai Thai and Peacock Cafe to access the |
| 8 | courtyard behind those operations and then walk |
| 9 | over to the courtyard? |
| 10 | A I did not as I believed that well, |
| 11 | I noted that the establishment had rear doors |
| 12 | that opened onto a long narrow summer garden that |
| 13 | fed into the main courtyard. |
| 14 | Q Well, did you not notice that if you |
| 15 | came out, if you were to come out of the |
| 16 | establishment, go through the courtyard and turn |
| 17 | right, there is an opening there that goes |
| 18 | straight into this courtyard behind Mai Thai and |
| 19 | Peacock Cafe. |
| 20 | A I did not note that. |
| 21 | Q You did not notice that. Well, I'm |
| 22 | not under oath, but I'll represent that there is |
| | |

such a thing.

2 CHAIRPERSON ANDERSON: Well --BY MR. MURPHY: 3 4 0 And that connects to a passageway that 5 goes between Mai Thai and Peacock Cafe that is open to the public. 6 7 Α Yes, sir. And then off M Street on the 8 Q Okay. 9 north side is it not possible for a patron of 10 some establishment like say Martin's over there 11 to come from M Street pass by the retail 12 establishment up top or above and walk down 13 stairs to get into the courtyard? 14 Α Yes, sir. 15 Q Okay. So that's another way to get 16 in. Okay. And that's all I have on that. 17 Now, referring to your report, you 18 said you reviewed the records of the Noise 19 Taskforce relevant to 3251 Prospect and you found 20 eight complaints. 21 Α Yes, sir. 22 Q During the period between September 1,

2017 and January 1, 2019. 1 2 Α Yes, sir. Now, did I understand your testimony 3 0 correctly that you said all of those complaints 4 were associated with Chinese Disco? 5 Yes, sir, 3251 Prospect, yes, sir. 6 Α 7 0 Okay. And were they all attributable to the noise emanating from the courtyard that we 8 9 have been discussing here in front of the old Chinese Disco and in front of this establishment? 10 11 Α I personally responded to four of 12 those. 13 Q All right. 14 And those were actual -- basically, it Α was a combination of a settlement agreement 15 16 situation for the use of the courtyard and the 17 fact that people were being loud and rowdy 18 leaving the establishment. 19 Now, before you came here today, did 0 20 you know that Chinese Disco ceased operations in 21 June of 2018? 22 I did. Α

| Q Okay. So in fact, the four noise |
|---|
| complaints that you are personally aware of, they |
| call took place between September 1, 2017 and |
| June of 2018, correct? |
| A I believe so. |
| Q It would have to if it's Chinese |
| Disco. |
| A Yes, sir. |
| Q It's closed, right? Okay. And the |
| other four that you were not personally involved |
| with, those would have had to had taken place in |
| that nine month period, correct? |
| A Yes, sir. |
| Q So that's eight Noise Taskforce visits |
| in just nine months. Is it fair to say it gets |
| quite noisy in that courtyard if a number of |
| people get out there? |
| A You could say that, sir. |
| Q Now, did you ever, in your visits and |
| you have got a long list of visits to the |
| establishment in your report, you spent a lot of |
| time over there, actually observe customers being |
| |
| |

served in the restaurant? 1 2 Α I did not, sir. Now, you do make reference to the fact 3 0 that 13 establishments within 1200 feet of the 4 5 Applicant's premises have summer gardens. Now, are any of those summer gardens in the space 6 7 north of the residential building and south of the proposed establishment, which is the 8 9 courtyard at issue in this place? 10 Α To my knowledge, no, sir. 11 0 Are any of those summer gardens north 12 of any of the buildings at 3251 Prospect Street? 13 Α I'm not sure, sir. Most of the ones 14 that I'm listing that have summer gardens are not in the immediate environment of the 15 16 establishment. 17 0 Okay. Thank you, Inspector. 18 MR. MURPHY: That's all I have. 19 CHAIRPERSON ANDERSON: Any questions, 20 any follow-up questions by any Board Members? 21 All right. Hearing none, thank you very much, 22 Mr. Brashears, for your testimony. You can step

1 down. 2 (Whereupon, the witness was excused.) 3 **INVESTIGATOR BRASHEARS:** Thank you. 4 CHAIRPERSON ANDERSON: Mr. Elliott, do 5 you wish to call a witness? Yes, I do, Ms. Rona 6 MR. ELLIOTT: 7 Leff. And we have some blown up photographs, so 8 I would like to set up the tripod where everyone 9 can see it. 10 CHAIRPERSON ANDERSON: Except for us. 11 I said except for us. 12 MR. ELLIOTT: I'm sorry? 13 CHAIRPERSON ANDERSON: If you set it 14 up there, we can't see what it is. 15 MR. ELLIOTT: Oh, my sorry. So I would 16 CHAIRPERSON ANDERSON: 17 say --18 MR. ELLIOTT: So where should it be? 19 CHAIRPERSON ANDERSON: Well, maybe you 20 can set up on the side. 21 MR. ELLIOTT: I could just show them. 22 Yeah, in order CHAIRPERSON ANDERSON:

1 for --2 MR. MURPHY: Yeah, sure. CHAIRPERSON ANDERSON: -- us to -- I 3 4 know it would have been great to set it up there, 5 but we are behind, so we would not be able to see those. 6 7 MR. ELLIOTT: I realize that, yeah. 8 CHAIRPERSON ANDERSON: All right. 9 MR. ELLIOTT: Okay. 10 CHAIRPERSON ANDERSON: So you are 11 first. Ms. Elliott, can you raise your right 12 hand, please? 13 MS. LEFF: Leff. Ms. Leff, can 14 CHAIRPERSON ANDERSON: 15 you stand up please, ma'am? Stand up, yes. 16 Whereupon, 17 RONA LEFF 18 was called as a witness by the Licensee, and 19 having been first duly sworn, assumed the witness 20 stand and was examined and testified as follows: 21 MS. LEFF: Yes, I do. 22 CHAIRPERSON ANDERSON: Thank you.

Your witness, sir. 1 2 DIRECT EXAMINATION BY MR. ELLIOTT: 3 4 0 State your name, please. 5 Rona Leff. Α And could you state your role with 6 0 7 respect to the Applicant, Sandbox Restaurant? I do whatever work is needed on it. 8 Α 9 Sometimes I work full-time on it. I have taken 10 the food handler's class and passed it. I have 11 worked with the chef, Chef Will, and with a sous vide expert, a liaison he trusts, who I crack 12 13 I have worked with the students to do down. 14 various things that they are working on, getting 15 vendors and deciding on certain equipment, things 16 like that. 17 I have also been part of the 18 renovation work, which was extensive, and doing 19 whatever was necessary to get the Certificate of 20 Occupancy, health inspection, etcetera, all the documents. And I worked on the interior 21 22 decoration and lighting.

And could you describe the role that 1 Q 2 this restaurant has in the immediate vicinity, including the --3 4 MEMBER SILVERSTEIN: Excuse me, Mr. 5 Chairman? CHAIRPERSON ANDERSON: 6 Yes? 7 MEMBER SILVERSTEIN: I'm looking here for the Applicant's PIF and can't find it. 8 9 CHAIRPERSON ANDERSON: I don't know 10 why you don't have it, Mr. Silverstein. I have 11 it in front of me. Maybe you weren't given the 12 right copy. You have Exhibits 1 through 36 and 13 Exhibit 37 through 59? 14 MEMBER SILVERSTEIN: Oh, yeah, there 15 I'm sorry. we go. 16 CHAIRPERSON ANDERSON: Go ahead, sir. 17 Go ahead. 18 MR. ELLIOTT: Okay. 19 BY MR. ELLIOTT: 20 0 Ms. Leff, would you describe the plan for this restaurant in terms of how it fits into 21 22 the retail complex and the immediate vicinity in

Georgetown?

A Well, working with you, since I do work full-time with you --

4 MEMBER SILVERSTEIN: Please, speak
5 closer to the microphone.

6 THE WITNESS: Yes, sure. We have been 7 working to create a new vision for the property, 8 3251 Prospect, with the turnover of Morton's 9 Restaurant after 37 years and the decline of 10 retail in Georgetown due to online shopping. 11 It's not just Georgetown, but also the 12 development of other areas of the District.

13There has been the quieting of14Georgetown and now seems to be really the time15for established properties, such as what is often16called Georgetown Court, 3251, to morph and17respond to changes impacting the business18community, but also just generally the atmosphere19of this section of the city.

BY MR. ELLIOTT:

Q And in trying to morph into that, what you described, what concept did you and I and

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21

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others working with us come up with?

2 Α Well, we don't want to just turn over the property, meaning just lease it out again. 3 4 To be thoughtful, what do we want there? And 5 what do we want to create? So we want to breathe life into this courtyard, which is a very large 6 7 portion of the property. It sat there largely unused for a very long time, as you mentioned. 8 9 We were emphatically urged by the Old 10 Georgetown Board to enliven it several years ago 11 when we presented some structural changes to the 12 property. And we want to enliven it and make it 13 a wonderful place. I think of other cities I visited 14 15 where there are thriving plazas and streetscapes 16 and courtyards and really they are the memorable 17 part of my trip. It's not just a monument 18 somewhere. And that is a vision, we want to 19 create an atmosphere on the property. 20 So one way we saw doing this is 21 creating an art walk or a sculpture walk. It is 22 one exciting element, something a little bit

different that we were working on. But this kind of feature has proven to be demanding, as demonstrated by similar kind of outdoor sculpture exhibit in Foggy Bottom. That is biennial exhibit and of an outdoor sculpture. It happens to be in front yards of people's homes, but it has gotten very big, very popular.

And also like Georgetown BID's GLOW event where there are light sculptures during the Christmas season sprinkled in various areas of Georgetown. It brings people in. It adds some dynamism, it adds a little excitement, a little culture.

14 So this, besides that it is exciting, 15 is a project that is very doable for our property 16 in terms of cost, space, timing, artists. We 17 plan to focus on outdoor sculpture and located in 18 various parts of the property, because the property is so large, 1 and 1/4 acres with 40 19 20 percent open space, which is required by zoning, 21 there is plenty of area to do this.

22

We would like to have people enter

from one side of the property, let's say M 1 2 Street, and walk through some of the sculpture, 3 having a seat at the restaurant for service in 4 the main courtyard and then exiting out onto 5 Prospect. Well, of course, they can do it vice versa, too, go from Prospect to M and then out to 6 7 Wisconsin. I would like to have you look at 8 0 9 Exhibit 7 -- 17. It's in the book, but this is a 10 blow up of it. And could you identify this 11 exhibit? 12 Α Yeah, that's a composite of 13 photographs that I put together of possible 14 sculptures, similar kinds of art that we will 15 think about for inclusion in this art walk. Now, 16 I'm --17 (Whereupon, the above-18 referred to document was 19 marked as Applicant Exhibit 20 No. 17 for identification.) 21 BY MR. ELLIOTT: 22 Can you identify any of the particular Q

photographs that you --

2 Α Yeah, we're not looking to have 3 anything stately and really solemn. We are looking for something that is fun and got a 4 5 little zip to it. So up in the top left corner is Apex Sound by a local artist, Melissa Hill. 6 On the other side the blue spikes, that's by a DC 7 artist Michael Sirvet. 8 9 That's the one all the way to the 0 10 right on the top? 11 Α All the way to the right on the top, 12 three blue spikes. 13 Down on the bottom left is what is 14 called yarn bombing, which is kind of a new thing 15 and you know it's just a modern way to infuse 16 some art. Some of it is more high-end, high-17 world art, some of it is lower. But the notion 18 is to have local, regional and international 19 artists, established and emerging, tap style art, 20 some projection art, light art, as well as, you 21 know, metal and ceramic pedestal kind of art, but 22 that gives some personality to the space and I

guess what we're seeking would be in the back of 1 2 the seating and so people could wonder through 3 it. Ms. Leff, do you have the exhibits at 4 0 the witness table there? 5 Α No, I do not. 6 7 0 I'm going to pass you Exhibit 18 and 8 ask you to identify that. This is an email summarization of some 9 Α 10 logistics and budget concerns that --11 MEMBER SILVERSTEIN: I'm sorry? 12 THE WITNESS: Logistics and budget 13 concerns that was provided by the Washington 14 Sculptors Group. 15 (Whereupon, the above-16 referred to document was 17 marked as Applicant Exhibit 18 No. 18 for identification.) 19 BY MR. ELLIOTT: 20 0 And what is the Washington Sculptors 21 Group? 22 Α They are a professional about 400-

person group in D.C., but they have members 1 2 internationally, too, D.C., Maryland, Virginia. We have been in discussions with them to help us 3 do this art walk, both curator and market it. 4 5 They do their own. They have worked on the Foggy Bottom Biennial Exhibit Exhibition. 6 7 And so this was the first step to start fleshing out, as I said, budget and 8 9 logistics that we need to follow-up with to 10 create such an art walk. 11 0 And did you and I meet with them? 12 Α Yes, we met with them. 13 Q And have they in this given --14 generally given you some idea of a budget for an 15 annual art program and sculpture program if they 16 were to assist with it? 17 Well, they gave -- in this proposal, Α 18 what they were reciting is the costs, budget that 19 the Foggy Bottom Biennial Art Exhibit does and 20 there's would be probably about double the size 21 of what we are thinking about, so you would have 22 to extrapolate.

But yes, in fact, there is a budget, 1 2 you know, curator's cost, cost for artists, stipends, things like that. 3 4 And approximately how much? 0 5 They are saying \$50,000, but again, Α that's for about double the size of what we would 6 7 do. Um-hum. 8 Q 9 So you would extrapolate it about 25. Α 10 Sir, I would like to MR. MURPHY: 11 change the --12 CHAIRPERSON ANDERSON: I'm sorry. 13 Hold on. Yes, sir? 14 May I object? I mean, we MR. MURPHY: 15 all want this to be informal and continue, but 16 this is so far beyond bounds of relevance in this 17 proceeding, it just seems to be that a lot of 18 time is being wasted. 19 CHAIRPERSON ANDERSON: It's his time. 20 I mean, it's his 90 minutes and if he believes 21 this is the way he wants to present his case, I 22 mean, I can't tell him how to present his case,

Go ahead. 1 sir. 2 MEMBER SILVERSTEIN: I certainly --CHAIRPERSON ANDERSON: 3 Yes? 4 MEMBER SILVERSTEIN: -- agree with the 5 Chair, but again, this has about peace, order and quiet and other than things bouncing off the 6 7 sculpture, I'm not sure where you are going, sir. Well, hold on. 8 CHAIRPERSON ANDERSON: 9 All right. I understand where you are going. Ι 10 think that --11 MR. ELLIOTT: All right. CHAIRPERSON ANDERSON: -- but I think 12 13 the issue, sir --14 MR. ELLIOTT: It's --15 CHAIRPERSON ANDERSON: -- talking the 16 issue --17 MR. ELLIOTT: -- the nature. We are 18 finished with that. 19 CHAIRPERSON ANDERSON: Right. The 20 issue is that maybe rather than 10 minutes, 5 21 minutes, I see you are giving some background 22 information that you are trying to create a

sculpture garden, I see that. I think I hear 1 2 that. But I don't think we need to go through 3 the many --MR. ELLIOTT: We are done with this. 4 5 CHAIRPERSON ANDERSON: All right. MR. ELLIOTT: But it is at the core of 6 the restaurant kind of outdoors that we have. 7 8 CHAIRPERSON ANDERSON: Okay. 9 BY MR. ELLIOTT: 10 Ms. Leff, I'm going to switch to the 0 11 subject of a -- that Mr. Murphy raised whether 12 the facility constitutes a kitchen. And this is 13 Exhibit 47, can you identify what that is? 14 Α That is you holding one of our big 30 15 pound pieces of brisket, that something very similar to that had been cooked in the kitchen 16 17 along with rock chicken, quiches were baked, 18 empanadas made, sweet breads made in that 19 kitchen. Food is very able to be cooked in our 20 kitchen. 21 (Whereupon, the above-22 referred to document was

> Neal R. Gross and Co., Inc. Washington DC

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| marked as Applicant Exhibit |
|--|
| No. 47 for identification.) |
| BY MR. ELLIOTT: |
| Q And in developing the concept of the |
| food, can you identify this Exhibit 39? |
| A That is a photo of a student tasting |
| that was held as the menu was being developed, |
| the initial menu was being developed. |
| (Whereupon, the above- |
| referred to document was |
| marked as Applicant Exhibit |
| No. 39 for identification.) |
| THE WITNESS: People we had our |
| chef come in. We ate dishes. The students gave |
| a lot of feedback. |
| BY MR. ELLIOTT: |
| Q And I wanted to show you Exhibit 45, |
| which says menu on it, and ask you briefly to |
| state what this menu is. |
| A Well, that's our initial proposed |
| menu. I think as with most establishments it's |
| an evolving menu, a work in process. Once you |
| |
| |

| 1 | see what is popular, see what is available, |
|----|---|
| 2 | seasonally things change. |
| 3 | (Whereupon, the above- |
| 4 | referred to document was |
| 5 | marked as Applicant Exhibit |
| 6 | No. 45 for identification.) |
| 7 | THE WITNESS: But that's the basic of |
| 8 | it is vegetarian and meat dishes, daily specials, |
| 9 | pastas, and then food trends. Avocado toast and |
| 10 | acai bowls, which students were very insistent |
| 11 | on. They really like the acai bowls and the |
| 12 | avocado toast. So that's |
| 13 | BY MR. ELLIOTT: |
| 14 | Q Thank you. Let me change the subject. |
| 15 | I want to show you Exhibit 15, which is I think |
| 16 | pertinent |
| 17 | CHAIRPERSON ANDERSON: What number? |
| 18 | MR. ELLIOTT: 15. I think it is |
| 19 | upside down in the exhibit book, unfortunately. |
| 20 | BY MR. ELLIOTT: |
| 21 | Q But could you identify Exhibit 15? |
| 22 | A This is the purchase agreement, the |
| | |

| [| |
|----|--|
| 1 | proposed purchase agreement that was under |
| 2 | advisement from Mr. Gobrial to purchase Chinese |
| 3 | Disco, the business and the assets, the personal |
| 4 | property there. |
| 5 | (Whereupon, the above- |
| 6 | referred to document was |
| 7 | marked as Applicant Exhibit |
| 8 | No. 15 for identification.) |
| 9 | BY MR. ELLIOTT: |
| 10 | Q To your knowledge, was he prepared to |
| 11 | buy the business and go straight forward July 1st? |
| 12 | A Oh, he was very prepared. He had |
| 13 | substantial means and had spent hours in Chinese |
| 14 | Disco surveying the operation, seeing what he |
| 15 | wanted to change, yes. |
| 16 | Q Do you recall how many hours he said |
| 17 | he spent in the establishment studying it? |
| 18 | A I don't remember exactly, but the |
| 19 | number like 40 somehow relates to me. He spent a |
| 20 | lot of time there. |
| 21 | Q Ms. Leff, did you have occasion to |
| 22 | test the sound between the main courtyard and the |
| | |
| | |

lot line of the backyard of Mr. and Mrs. Emes? 1 2 Α Yes, I did. And I want to show -- well, it's not 3 0 4 an exhibit, but did you -- what device did you 5 use? We used a decibel meter. 6 Α 7 0 And how -- tell the Board how you conducted this sound test. 8 9 Well, what we did is we set up a Α 10 source of sound in the middle of the courtyard. 11 It was an amplifier and it was turned on. So do 12 you see where it says Sandbox Restaurant? 13 MR. ELLIOTT: Well, let me just for 14 the record here, I am going to show you Exhibit 15 12. And I think we can just stipulate that that 16 is a diagram of the courtyard in front of the 17 property. 18 (Whereupon, the above-19 referred to document was 20 marked as Applicant Exhibit 21 No. 12 for identification.) 22 CHAIRPERSON ANDERSON: Okay.

1 MR. ELLIOTT: Mr. Murphy? 2 MR. MURPHY: Um-hum. 3 BY MR. ELLIOTT: 4 0 And so you were saying that you set up 5 a sound device to produce sound. Um-hum. About where the N is of the Α 6 7 word Sandbox. And then we put it at its peak 8 level. 9 Q This is the outdoor area. 10 Yeah, I'm sorry, down there. Α 11 So you are pointing to --0 12 Α In the middle. 13 -- the area just outside the front Q window of Sandbox? 14 Yes, on the brick patio. 15 Α 16 Q Okay. 17 Α And --18 This is -- upward is north, correct? Q 19 Upward is north, yes, towards Sandbox. Α 20 And so you have the Sandbox Restaurant Q 21 and to the south an area opening up onto the 22 courtyard, correct?

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Α 1 Yes. 2 Q And then there is a bridge? 3 There is a bridge. Α That's a bridge. And then just below 4 0 5 that is a larger block and just below it, it says Cafe Milano Kitchen? 6 7 Α Yes. 8 And that is what we are talking about Q the main courtyard, correct? 9 10 Α Yes. 11 This area from Sandbox down to the --0 12 Α Yes. 13 -- Cafe Milano Kitchen. Q And then 14 where are the Emes' properties? 15 The Emes' properties are to the left. Α 16 You can see 3230N and 3226N. 17 0 Yes. So --18 Α And --19 -- and then 3224, that's a preschool, 0 20 correct? 21 Α Yes. 22 Q Now, you put the sound producing

device here just outside of the restaurant and 1 2 what was the decibel level generally at that 3 location? 4 Α It was about 75 there. 5 And did you also hear planes go over? Q We did hear airplanes go over, yes. 6 Α 7 And what did they register at their 0 maximum? 8 9 Α They registered at their maximum 77. 10 Now, with the sound going, tell the Q 11 Board where you went with the meter. 12 Α So I walked toward --13 Q South. 14 I walked south, but I walked toward Α 15 the building, so toward the Emes, but going 16 south. And past where it says three-story high 17 building, I just walked southwest, also south and 18 then when we got to that other passage, so where 19 it says Cafe Milano Kitchen, I turned left there. 20 Right. Q 21 Α Right, yes. I don't know direction. 22 CHAIRPERSON ANDERSON: All right. Are

| 1 | you |
|----|---|
| 2 | MR. ELLIOTT: I could try to shorten |
| 3 | it, Mr. Chairman. |
| 4 | CHAIRPERSON ANDERSON: No, no, I'm not |
| 5 | no. I want to make sure that you are asking |
| 6 | her a question and you are not leading her to |
| 7 | answer, because |
| 8 | MR. ELLIOTT: Okay. |
| 9 | CHAIRPERSON ANDERSON: I'm trying |
| 10 | to figure out if she said she made a left and you |
| 11 | are saying right, are you saying that she is |
| 12 | correct that she made a left or are you |
| 13 | correcting her by telling her, no, she didn't |
| 14 | make a left, she made a right? |
| 15 | MR. ELLIOTT: I |
| 16 | CHAIRPERSON ANDERSON: So I need you |
| 17 | to |
| 18 | MR. ELLIOTT: too much |
| 19 | CHAIRPERSON ANDERSON: ask her a |
| 20 | question. Let her identify what it is |
| 21 | MR. ELLIOTT: Yes. |
| 22 | CHAIRPERSON ANDERSON: for us and |
| | |

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5

you identify it.

BY MR. ELLIOTT:

Why don't we start over. Just tell 3 0 4 them briefly where you went to make a reading near the --

Α So I started where we said in 6 Okay. 7 the middle of that small courtyard. I headed south and then I turned left past the three-story 8 9 high building and went into the yard of the 10 school all the way to the property line that 11 divides the school and the 3226 and right about 12 10 feet before the structure of the building. So 13 I was in the backyards.

14 0 And what decibel readings did you observe at that location? 15

16 Α There it was, hold on let me see 17 because I wrote it down, 47 or 48, it fluctuated 18 a little bit.

19 And then did you make readings when --0 20 did we go back and turn the sound off?

> Α Yes, we did.

> > And did you make a reading in the same Q

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location with the sound off? 1 2 Α Yes, I did. And what was the decibel reading? 3 0 4 Α 47, 48. You could hear the church 5 bells ringing. Including yourself here, the sound 6 0 machine over here at 70 some decibels, when you 7 were standing in the backyard of the school? 8 9 Α Nothing. I could hear nothing. 10 All right. I have one final question, Q 11 There was quite a bit of testimony. Ms. Leff. 12 I'm going to show you Exhibit 11, which I think 13 Mr. Murphy can stipulate as a diagram of the 14 eastern end of this block. 15 (Whereupon, the above-16 referred to document was 17 marked as Applicant Exhibit 18 No. 11 for identification.) 19 BY MR. ELLIOTT: 20 0 And in Exhibit 11, there was this 21 testimony about access to the main courtyard, 22 there are various ways to come into it. And I am

going to point out various locations and ask you 1 2 if there is or is not a wrought iron gate that 3 can be locked. First of all, on the northeast corner 4 5 of that larger rectangle, there is a stair coming Is there a wrought iron gate that can be 6 down. 7 locked there? Yes, there can be, um-hum. 8 Α And incidentally did Chinese Disco 9 Q 10 always lock that when they were operating? 11 Α Yes. And then if you go down to what Mr. 12 Q 13 Murphy was referring to where you come in between 14 Cafe Milano and Morton's, is there a passageway 15 into the courtyard in that corner? 16 Α Yes, there is. 17 And is there a wrought iron gate there 0 18 that can be locked? 19 Α Yes. 20 And is that locked at night? 0 I don't know that it is still locked 21 Α 22 at night.

| 1 | Q When Chinese Disco operated? |
|----|--|
| 2 | A Right, yes, but not now. |
| 3 | Q And then Mr. Murphy when we can |
| 4 | just stipulate that there is an entrance here |
| 5 | where Mr. Murphy was asking between Peacock Cafe |
| 6 | and Bangkok Bistro, there is an entrance in |
| 7 | there, but when you come back to this narrow |
| 8 | courtyard behind those two restaurants, is there |
| 9 | a wrought iron gate between that smaller |
| 10 | courtyard and the big courtyard? |
| 11 | A Yes. |
| 12 | Q And can that be locked? |
| 13 | A Yes, and it was locked. |
| 14 | MR. ELLIOTT: No further questions. |
| 15 | CHAIRPERSON ANDERSON: Mr. Murphy, do |
| 16 | you have any cross-examination? |
| 17 | MR. MURPHY: Yes. If I could, please, |
| 18 | borrow Exhibit 11, Mr. Elliott? |
| 19 | MR. ELLIOTT: Yes. |
| 20 | MR. MURPHY: Thank you very much. |
| 21 | That's the one I want. |
| 22 | CROSS-EXAMINATION |
| | |

| 1 | BY MR. MURPHY: |
|----|---|
| 2 | Q Okay. Before we get to that, Ms. |
| 3 | Leff, you testified that back in 2017 the Old |
| 4 | Georgetown Board encouraged you, meaning Mr. |
| 5 | Elliott and his operation, to, I think the word |
| 6 | was, enliven the courtyard. |
| 7 | Okay. Now, for the benefit of the |
| 8 | folks here who don't live under the aegis of the |
| 9 | Old Georgetown Board, could you explain what the |
| 10 | Old Georgetown Board is? |
| 11 | A Well, Georgetown is a Historic |
| 12 | District, so if you want to do changes to |
| 13 | property, physical changes that can be seen from |
| 14 | the street, there are certain parameters and/or |
| 15 | signage, for example, you need to bring your |
| 16 | proposal in front of the Old Georgetown Board and |
| 17 | make a presentation. |
| 18 | Q All right. And the members of the Old |
| 19 | Georgetown Board are three architects, correct? |
| 20 | A Yes. |
| 21 | Q Yes. |
| 22 | A I believe. |
| | |
| | |

| 1 | Q And they are charged with the |
|----|--|
| 2 | obligation of just giving advice to the D.C. |
| 3 | Government before construction permits are |
| 4 | issued, correct? |
| 5 | A I don't know if they are just charged |
| 6 | with advice. I think there are some legal |
| 7 | implications of what you can do because it is a |
| 8 | Historic District, but they do give advice. |
| 9 | Q Well, their job is to give advice to |
| 10 | the D.C. Government. Only the D.C. Government |
| 11 | can issue or refuse to issue building permits. |
| 12 | Now, did the Old Georgetown Board |
| 13 | specifically encourage you to enliven the |
| 14 | courtyard by opening a restaurant with a summer |
| 15 | garden, an entertainment endorsement and a cover |
| 16 | charge endorsement? |
| 17 | A No, Mr. Murphy, they did not do that. |
| 18 | Q Now, let me ask you about your sound |
| 19 | machine. As I understand it, you placed it what |
| 20 | here? |
| 21 | A No. |
| 22 | Q Initially up? It was |
| | |

Α There or a little bit higher. 1 2 Q -- closer to the restaurant than the--3 Bridge. Α -- bridge. 4 0 5 It was, I think, right under the Α 6 bridge. 7 0 Right under the bridge? Right under the bridge. Actually, now 8 Α 9 when you are saying that, because it was raining. 10 Okay. Now, did it point in any Q particular direction or did it let out sound in 11 12 all directions? 13 It was cocked and I believe that it Α 14 was, hold on let me try to recall, pointing -- it 15 was at an angle pointing west like this. Like this? 16 0 17 So last -- yeah, like that. Α 18 Okay. Okay. Okay. Now, and --Q 19 Α I mean, yes. 20 -- did you ever move it? Was that the Q 21 only place you put it? 22 That's, I believe, where it was. Α

1 Okay. And so you took readings. Q Ι 2 believe you said you took readings over here, 3 right? We went into the school. 4 Α You went into the school? So you took 5 Q readings from the school. 6 7 Α Into the school backyard. 8 Backyard, okay. Q 9 Α Um-hum. 10 Q From here, correct? 11 By the fence. Α 12 Okay. Q 13 Α As close to the Emes' property as I 14 could get there. 15 Okay. And where else? Q 16 Α All the way around, all along the 17 path. 18 Q All along this path? 19 That I -- no, that I walked, that I Α 20 showed you, that we walked south. I walked 21 south. 22 Through the --Q

| 1 | А | There. |
|----|-------------|--------------------------------------|
| 2 | Q | Okay. |
| 3 | А | Then can I just get up and show you? |
| 4 | I think it | is quicker. |
| 5 | Q | It's up to the Board and to the |
| 6 | Chairman. | |
| 7 | | CHAIRPERSON ANDERSON: Sure. |
| 8 | | MR. MURPHY: Okay. That might be |
| 9 | easiest. | |
| 10 | | THE WITNESS: So I walked here. |
| 11 | | BY MR. MURPHY: |
| 12 | Q | Okay. |
| 13 | А | The gate is here, so |
| 14 | Q | Where you went in the school. |
| 15 | А | I think it was here. |
| 16 | Q | And Mr. Elliott, presented owns the |
| 17 | school buil | ding, correct? |
| 18 | А | Yes, he does. |
| 19 | Q | Okay. So that's how he had access |
| 20 | then. | |
| 21 | А | Yes. |
| 22 | Q | Okay. And the sound machine was |
| | | |
| - | | |

| 1 | taping all the time. Now, over here is, in fact |
|----|--|
| 2 | right here, where the condominium units and that |
| 3 | is what is called the Madelon Condominium are |
| 4 | located, right? |
| 5 | A Well, across |
| 6 | Q And they run |
| 7 | A the hall. |
| 8 | Q Yeah, the run all the way for us here. |
| 9 | A Um-hum. |
| 10 | Q Okay. Did you go into any of those |
| 11 | units to take readings? |
| 12 | A No, I did not. |
| 13 | Q Okay. What time of day did you do all |
| 14 | this? |
| 15 | A Afternoon. I think it was probably |
| 16 | about 3:30, between, hold on, 2:30 and 4:00. |
| 17 | Q Okay. |
| 18 | A 4:15. |
| 19 | Q Okay. And how warm was it? |
| 20 | A It was not warm. |
| 21 | Q It was not warm? Are you a sound |
| 22 | engineer? Do you know how atmospheric conditions |
| | |

can affect sound readings? 1 2 Α No, I do not. You don't know anything about that. 3 0 Okay. 4 Now, did you ever place a sound machine 5 here behind Mai Thai and Peacock? Α No, I did not. 6 7 0 You did not. So you don't have any indication though if some day we got a summer 8 9 garden behind these locations, what kind of 10 effect that would have on the ANC? I'm talking -- I'm just doing 11 Α 12 information for this hearing. 13 MR. MURPHY: No further questions. 14 MR. ELLIOTT: I have one redirect. No, not yet. 15 CHAIRPERSON ANDERSON: 16 Any questions by any Board Members? Yes, Mr. 17 Short? 18 MEMBER SHORT: Ms. Leff? 19 THE WITNESS: Yes. 20 MEMBER SHORT: Good afternoon, still. 21 We have had people that testify before this Board 22 about sound. And normally those persons when

they are put on the stand are asked how are they 1 2 Do they have an engineering degree? trained? Was their machine calibrated? Did any of that 3 4 occur? 5 THE WITNESS: No, I am not sound 6 expert by any means. 7 MEMBER SHORT: So where did you get the instrument from that you used for your test? 8 9 THE WITNESS: Purchased it at retail. 10 MEMBER SHORT: Okay. Well, the 11 District Government has regulations about giving 12 testimony that we are to take in as evidence if 13 you are not trained and you are not an engineer 14 and you haven't had your device calibrated to 15 D.C. standards, then I would just make the 16 suggestion to the Chair that we can't take that 17 testimony as a part of our deliberation. 18 CHAIRPERSON ANDERSON: Mr. Short --19 MEMBER SHORT: I'm just asking. 20 CHAIRPERSON ANDERSON: -- it's up to--21 the witness was -- the testimony was given. It 22 is up to counsel to -- opposing counsel to object

to the nature of the testimony. 1 2 MEMBER SHORT: Okay. I have a question on another line. 3 4 CHAIRPERSON ANDERSON: Right. The 5 counsel didn't object to the nature of the testimony, so therefore the testimony she has 6 7 given will --MEMBER SILVERSTEIN: We will give it 8 9 the weight it deserves. 10 CHAIRPERSON ANDERSON: -- we will give 11 it the weight that it is -- but you can't object 12 now, sir. 13 MR. MURPHY: No, I'm not going to 14 object. I do -- if I may? 15 CHAIRPERSON ANDERSON: Yes, no. 16 MR. MURPHY: I did not object at the 17 giving of the testimony, but I did raise the 18 issue of the competence of the witness with 19 respect to --20 CHAIRPERSON ANDERSON: All right. 21 Well, hold on, hold on. You -- during cross-22 examination, you are asking questions, so that's

Mr. Short is asking questions. 1 there. It's the 2 Board's opportunity to ask questions. The way the process works is the Board 3 4 will ask questions. I will give you an 5 opportunity to ask any follow-up questions you want to ask, based on the questions that were 6 7 asked by the Board and then the last word goes to the Applicant. You can ask -- and we are not 8 9 going into new areas. 10 Whatever questions that you have, have 11 -- are directly related to questions that the 12 Board -- that were asked by the Board. So go 13 ahead, Mr. Short. 14 Okay. You still have MEMBER SHORT: 15 a copy of Exhibit 11? THE WITNESS: I don't have it. I can 16 17 see it there. 18 CHAIRPERSON ANDERSON: Could someone 19 give her a copy of Exhibit 11, please? 20 THE WITNESS: Could I just get my 21 exhibit --22 No, you can't CHAIRPERSON ANDERSON:

1 have --2 THE WITNESS: -- book there? 3 CHAIRPERSON ANDERSON: You can't have anything, ma'am. The only books you can have is 4 5 when someone gives you something. So someone show her these exhibits. 6 7 MEMBER SHORT: Okay. Yes, that's 8 fine. Okay. 9 MR. MURPHY: Here it is. 10 MEMBER SHORT: Okay. Okay. No 11 problem. I have a copy in front of me, so if she 12 needs it --13 MR. MURPHY: For? 14 CHAIRPERSON ANDERSON: The witness 15 needs it, so you can give it to her. 16 MR. MURPHY: All right. Okay. 17 CHAIRPERSON ANDERSON: She can hold on 18 to it, please. 19 Thank you so very much. MEMBER SHORT: 20 Okay. There was some mention about steel gates--21 THE WITNESS: Yes. MEMBER SHORT: -- that lead from and 22

into the area that you want to have the sidewalk 1 2 cafe. Are those gates exit or egress to the -away from the proposed site where you want to 3 have the sidewalk cafe? 4 THE WITNESS: It would be ingress and 5 6 egress. I understand that. 7 MEMBER SHORT: So the reason why that was put there is because if 8 9 something happens inside one of the 10 establishments or if something happens in the 11 courtyard, people can get out and get away, 12 correct? 13 THE WITNESS: (No audible answer.) 14 MEMBER SHORT: Other than that, they 15 would be trapped if the gate is locked and --16 THE WITNESS: Um-hum. 17 MEMBER SHORT: -- they can't get out? 18 THE WITNESS: Yes. 19 MEMBER SHORT: So what is going to 20 happen if you get your -- this is granted, is 21 someone going to be there to open that gate or 22 let people out or how is that going to work?

| 1 | THE WITNESS: Well, there isn't a |
|----|---|
| 2 | gate. Hold on. There isn't a gate, Mr |
| 3 | MEMBER SHORT: Okay. But the reason |
| 4 | why there are so many, and I say this because I'm |
| 5 | a retired public safety person, and so the gates |
| 6 | are there because if something happens on one |
| 7 | side, you can get out the other side. So there |
| 8 | how many gates altogether are there? |
| 9 | THE WITNESS: One, two, three, four, |
| 10 | I think four. |
| 11 | MEMBER SHORT: Okay. Most likely |
| 12 | there are, because one from the east side of |
| 13 | the |
| 14 | THE WITNESS: Yeah, but there are |
| 15 | more. |
| 16 | MEMBER SHORT: Let's stick to my |
| 17 | question, just bear with me. |
| 18 | THE WITNESS: Okay. |
| 19 | MEMBER SHORT: Again, and I had asked |
| 20 | this question of the Investigator when he was |
| 21 | there, how are things going to be controlled if |
| 22 | you have locked gates? And if the gates are |

open, how are things going to be controlled in 1 2 this space if people can just walk in through either four of those directions and walk out any 3 4 four of those directions? What is in place to 5 keep people safe there and that somebody just doesn't -- well, service and sales and the 6 consumption, what controls are they going to have 7 8 in that space? 9 THE WITNESS: Well, the --10 MEMBER SHORT: If you don't know, you 11 can say you don't know. 12 -- one thing I do want THE WITNESS: 13 to just say this, there is one very large 14 passageway that the Investigator mentioned that 15 does not have a gate on it. 16 MEMBER SHORT: Okay. And that leads 17 out to which street? 18 THE WITNESS: Prospect. 19 MEMBER SHORT: Correct. Now, but 20 going back towards the residential areas, if 21 there is a car on fire on Prospect Street or if 22 there is -- if someone has it blocked up, and I

know -- I hate to mention this word, but this 1 2 city is a target for terrorism. Um-hum. 3 THE WITNESS: So if a terrorist were 4 MEMBER SHORT: 5 to put something in that path and block all those people in and all the other gates are locked, 6 what is going to happen? 7 THE WITNESS: Well, there is exit onto 8 9 M Street through the actual restaurant. 10 Well, ideally, the MEMBER SHORT: 11 reason why there are so many is because when this 12 was done, I would imagine the fire department had 13 to sign-off on it, DCRA had to sign-off on it, 14 zoning had to sign-off on it. And that was a 15 part of the reason why that was allowed to be 16 there, because people could get out and not be 17 trapped by a locked gate. 18 So if you have 168 chairs out there 19 and something happens, how are those people going 20 to get out? If you don't know, you can say you 21 don't know. I mean --22 THE WITNESS: Well, there is -- I

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don't have an exact plan in terms of I think that 1 2 not all the iron gates would have to be locked. My vision of this is that there are seats. 3 It's 4 an outdoor seating area, so yeah, there are 5 stanchions and cords, people aren't just --MEMBER SHORT: I understand. Again, 6 7 I have a lot of training in public safety. 8 THE WITNESS: Right. 9 MEMBER SHORT: What a lot of times 10 people would do is bring their own chain and lock 11 and put on the gate. It might sound not 12 realistic to you, but those kinds of things 13 happen when somebody has something on their mind 14 that is not in the best interest --15 THE WITNESS: Um-hum. 16 MEMBER SHORT: -- of the citizens or 17 people they are trying to hurt. So we need to 18 start thinking about those kind of things and 19 that's something that I try, as best I can not 20 every entity, but I try to bring that to the attention, to the public's attention. 21 22 THE WITNESS: Right.

1 MEMBER SHORT: Because when you start 2 planning for 180 some seats, 160 some seats and you have all these other places, so we are just 3 4 talking about 168 for what you want to do there. 5 What about the other restaurants and things that are there and if something happens on either M 6 7 Street or any of the other streets that they can 8 get out to, then we need to have as much access 9 to that street. That's the reason why I'm saying 10 what plans do you have in place? 11 Because if you say to me well, we are 12 going to have someone at this gate and we will 13 have someone at that gate, we are going to have --14 these are the kind of things I would like to 15 hear, as a public safety person, that you are--16 THE WITNESS: Right. 17 MEMBER SHORT: -- planning for 18 And so that someone coming there to do success. 19 harm, they say we can't do it at that gate, 20 because somebody is going to be there. 21 THE WITNESS: Well, I think that there 22 are existing steel gates, but, like you said, at

| 1 | the school they have a push bar gate, maybe we |
|----|--|
| 2 | have to switch to a push bar gate. |
| 3 | MEMBER SHORT: That is required on all |
| 4 | exit doors, that's a requirement. |
| 5 | THE WITNESS: But that would be |
| 6 | MEMBER SHORT: In any building when |
| 7 | people have to when you go to a place of |
| 8 | public assembly, you have to push to get out, |
| 9 | correct? And you can't push to get in, because |
| 10 | they don't want people jamming against it. They |
| 11 | want people to be able to get out. |
| 12 | But I'll leave that alone. And |
| 13 | basically what I'm my questions pretty much |
| 14 | were around |
| 15 | THE WITNESS: The safety. |
| 16 | MEMBER SHORT: yes, pretty much |
| 17 | safety. And that's all I have for right now, Mr. |
| 18 | Chair. Thank you. Thank you very much, Ms. |
| 19 | Leff. |
| 20 | CHAIRPERSON ANDERSON: Any other |
| 21 | questions by any other Board Members? All right. |
| 22 | Mr. Murphy, do you have any questions? Do you |
| | |

have any questions of the witness based on the 1 2 questions that were asked by the Board? I do not, Mr. Chair. 3 MR. MURPHY: 4 CHAIRPERSON ANDERSON: All right. Mr. 5 Elliott, do you have any questions of the witness based on the questions that were asked by Mr. 6 7 Short? BY MR. ELLIOTT: 8 9 Q Ms. Leff, Mr. Murphy asked you about --10 CHAIRPERSON ANDERSON: By Mr. Short. 11 You can only do -- you are only doing questions 12 based on questions that were asked by the Board 13 Members. 14 MR. ELLIOTT: Oh, I'm sorry. Okay. 15 No more questions. 16 CHAIRPERSON ANDERSON: Okay. Thank Thank you, Ms. Leff, for your testimony. 17 you. 18 (Whereupon, the witness was excused.) 19 CHAIRPERSON ANDERSON: Do you have 20 another -- I thought I had explained to the 21 parties that you will call your witness. The 22 other side has questions to -- can cross-examine

them. Then the Board will have -- then the Board
 will ask questions.

3 MR. ELLIOTT: Yes, Mr. Chair. 4 CHAIRPERSON ANDERSON: Then we will 5 keep on going and then we will -- we have to find some mechanism to end it. We don't just keep on 6 7 giving each side an opportunity to clarify the So it's cross-examining, you ask 8 record. 9 questions from the Board and then you can ask on 10 those. 11 All right. Do you have another 12 witness, sir? 13 MR. ELLIOTT: Yes, I do. Jake Yoon. 14 CHAIRPERSON ANDERSON: All right. Can 15 you raise your right hand, sir? 16 Whereupon, 17 JAKE YOON 18 was called as a witness by the Licensee, and 19 having been first duly sworn, assumed the witness 20 stand and was examined and testified as follows: 21 MR. YOON: Yes. 22 CHAIRPERSON ANDERSON: All right.

Your witness. And, please, speak in the 1 2 microphone. Okay? 3 MR. YOON: Okay. 4 CHAIRPERSON ANDERSON: Thanks. 5 DIRECT EXAMINATION BY MR. ELLIOTT: 6 State your name, please. 7 Q Jake Yoon. 8 Α 9 And what do you do? Q 10 I'm a senior at Georgetown University Α 11 studying political economy. 12 Q And how long have been involved in the 13 Sandbox Restaurant? 14 Since last year. Α 15 Q I'm going to ask you only one 16 question. 17 MR. ELLIOTT: I think we are running 18 a little late here. I don't know and I do want 19 Mr. Chairman to reserve 10 minutes for rebuttal. 20 I know we are not exactly measuring it, but I 21 don't want to use more than my 90 minutes. 22 And I --

1 CHAIRPERSON ANDERSON: Don't worry 2 about that, sir, you will --MR. ELLIOTT: 3 Okay. CHAIRPERSON ANDERSON: -- be fine. 4 5 BY MR. ELLIOTT: You have with you there, Mr. Yoon, 6 0 7 Exhibit 38. Could you tell the Board what that is? 8 9 Exhibit 38 is the list of types of Α 10 entertainment that we plan on hosting at Sandbox. 11 (Whereupon, the above-12 referred to document was 13 marked as Applicant Exhibit No. 38 for identification.) 14 15 CHAIRPERSON ANDERSON: Can I say you 16 don't -- can I say this? The Board cannot tell 17 an establishment what type of entertainment they 18 can have. So you don't necessarily need to have 19 testimony on that, because we can't say you can't 20 have -- we cannot tell you to have rap music. We 21 cannot tell you to have classical music. We 22 cannot tell you to have Indian music.

So I don't really need testimony on 1 2 the type of music, because the Board cannot legally tell you. And I know that even in 3 4 settlement agreements, people put in settlement 5 agreements that you can only play this type of music and we will take that. 6 7 So you don't necessarily need to have testimony on the type of music. 8 If you want to 9 give a flavor of or background on what it is that 10 you are going to present, but we don't need to go 11 into -- we don't -- because even if you are doing 12 hard rock and they don't like it, I can't tell 13 you not to play hard rock music. 14 But if you just want to give a flavor 15 of the atmosphere or the ambiance, you can do 16 that, but we don't -- I don't need a lot of 17 testimony on that end. 18 MR. ELLIOTT: Well, yes, Mr. Chairman, 19 it is just flavor. And we are not going to be 20 Sandbox and that was my only question. I have a 21 lot more for Mr. Yoon, but I think I'm running 22 too late, so I have no further questions.

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1 CHAIRPERSON ANDERSON: All right. Let 2 me say this. Although I've said you have 90 minutes, I am not going to tell you that you have 3 4 run out of time, you can't present your case. 5 Okay? So I don't want you to say well, you know, I'm running out of time. 6 7 I need you to present your case to the best of your abilities. I am not -- so I don't 8 9 want you to say well, you know, I'm running out 10 of time. I don't want to, because I want for 11 both sides -- and what I'm going to do for you, 12 I'm going to do for the Protestant. 13 That's not my tenure. Since I have 14 been here as Chair, I personally don't have a 15 clock there to say that, okay, you only have 5 16 more minutes and I try to give you some leeway. 17 I'm telling you that there is a time 18 line because I don't want you to spend three 19 hours and we haven't gotten anywhere. But so I 20 don't need you to -- I don't want you to think 21 that okay, I'm running out of time. 22 I want you to present your case. Ι

just interjected by saying to you that --1 2 MR. ELLIOTT: Yeah. CHAIRPERSON ANDERSON: -- it's not --3 4 if you just want to give testimony about the 5 atmosphere and the ambiance, but as I said as far as the specific type of music you are going to 6 play there, the Board cannot order you to play 7 any specific type of music. 8 9 And even if you had, as I said before, 10 a settlement agreement and you had agreed that 11 you were going to play classical music or 12 whatever type of music, we would not, because we 13 would not -- we would take that out of the 14 settlement agreement. Okay? Because that's --15 Oh, you would? MR. MURPHY: Okay. 16 CHAIRPERSON ANDERSON: All right. 17 MR. ELLIOTT: So while I appreciate 18 the generosity with your time, because I know you 19 could limit it to exactly three hours --20 CHAIRPERSON ANDERSON: Right. Yes, 21 sir. 22 -- but I don't want to MR. ELLIOTT:

burden the Board. And so I will ask one more 1 2 question. BY MR. ELLIOTT: 3 4 0 Mr. Yoon, what do you see that the 5 Sandbox has currently planned contributing to the Georgetown community? 6 I see it as a way to revitalize the 7 Α local economy in the Georgetown neighborhood. 8 Given the decline in the national economic 9 10 growth, it has affected our Georgetown 11 neighborhood particularly restaurants and by 12 hosting the list of activities shown on the 13 Exhibit 38, we could increase the foot traffic in 14 the area and students and residents alike in the 15 community are looking for more high-quality 16 entertainment. 17 As of now, only Blues Alley is one of 18 the more prominent entertainment venues in the 19 area. And so Sandbox aims to channel the energy 20 of all the generations of D.C. community through 21 entertainment.

MR. ELLIOTT: No further questions.

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MR. MURPHY: Mr. Chairman, I would 1 2 move to strike that answer. Mr. Yoon appears to be presenting himself as an expert in urban 3 4 planning without any foundation following on your 5 earlier comment about sound engineers. CHAIRPERSON ANDERSON: Do you have any 6 7 questions that you want to ask him, sir? I do not. 8 MR. MURPHY: 9 CHAIRPERSON ANDERSON: All right. Ι 10 haven't been given Mr. -- I'm sorry, your last 11 name again? 12 MR. YOON: Yoon. 13 CHAIRPERSON ANDERSON: Mr. Yoon's 14 He wasn't qualified as an expert. And résumé. 15 so therefore, I'll give it the weight that I 16 think it is due. All right. If you have any --17 does the Board have any questions of the witness? 18 All right. Thank you, sir, for your testimony. 19 You can step down. 20 (Whereupon, the witness was excused.) 21 MR. YOON: Thank you. 22 MR. ELLIOTT: Your Honor?

| 1 | CHAIRPERSON ANDERSON: Yes, do you |
|----|---|
| 2 | have another witness you want to call? |
| 3 | MR. ELLIOTT: Mr. Chairman, I'm |
| 4 | calling myself. |
| 5 | CHAIRPERSON ANDERSON: All right. All |
| 6 | right. So can you raise your right hand, please? |
| 7 | All right. You can sit at the table. You can |
| 8 | sit at the table. You don't have to go over |
| 9 | there. You can sit right there at the table. |
| 10 | MR. ELLIOTT: Actually, I would |
| 11 | prefer, because then I could see the exhibits. |
| 12 | CHAIRPERSON ANDERSON: It's fine then. |
| 13 | All right. Raise your right hand, please. |
| 14 | Whereupon, |
| 15 | ROBERT ELLIOTT |
| 16 | was called as a witness by the Licensee, and |
| 17 | having been first duly sworn, assumed the witness |
| 18 | stand and was examined and testified as follows: |
| 19 | MR. ELLIOTT: I do. |
| 20 | CHAIRPERSON ANDERSON: All right. So |
| 21 | let me see how we are going to do this. Go |
| 22 | ahead. |
| | |
| | |

| 1 | DIRECT EXAMINATION |
|----|---|
| 2 | THE WITNESS: Now, Mr. Chairman and |
| 3 | Members of the Board, first of all, I would like |
| 4 | to put under oath my opening statement. |
| 5 | Everything I said is part of my testimony and is |
| 6 | true. And I think that will help everybody move |
| 7 | things along. |
| 8 | I would like to have Ms. Leff show you |
| 9 | Exhibit 14. You asked about the OGB or what they |
| 10 | actually Mr. Murphy, could you come up here |
| 11 | where people can read and hold it high, Ms. Leff? |
| 12 | CHAIRPERSON ANDERSON: Well, she can |
| 13 | do that. We have the exhibits in front of us. |
| 14 | THE WITNESS: Okay. |
| 15 | CHAIRPERSON ANDERSON: So you don't |
| 16 | necessarily she doesn't have to hold it if you |
| 17 | have it. I think you can just identify what it |
| 18 | is, but we have |
| 19 | THE WITNESS: Well, maybe I can use it |
| 20 | then. |
| 21 | CHAIRPERSON ANDERSON: 14. We will |
| 22 | have the exhibits in front of us. |
| | |

1 THE WITNESS: All right. So 2 basically, we went to the OGB and because they --CHAIRPERSON ANDERSON: What is the 3 OGB, sir? 4 THE WITNESS: We went to the Old 5 Georgetown Board on some modifications in the 6 courtyard. And the two members, there were only 7 two of the three present, they said things like 8 9 the courtyard is really quite lovely, very under-10 used, that improvements on the space would 11 enhance the street life and get -- make it easier 12 to get back there. And that it is very charming, 13 it is quite unfortunate a missed opportunity. 14 And then Acting Chairman Richard 15 Williams said I agree, yeah, I certainly agree 16 with that. And if you have an opportunity to 17 consider even expanding the project to do just 18 that, that would go hand-in-hand with our 19 endorsement. 20 So I think we are encouraging and we 21 would certainly love to see the inner courtyard 22 enhanced by just greater circulation from this

restaurant, from this dining facility. It could
 do remarkable things to enliven that and make it
 a great place to discover.

4 And then at the end he says so they 5 gave us concept approval on something for the Morton's replacement restaurant, he said with 6 7 strong encouragement to think about enlivening that courtyard, we will welcome you back. 8 That 9 is what really pushed us in the direction of 10 trying to do more with this courtyard and taking 11 the plunge of turning down a perfectly good sale. And believe me, it is hard these days to sign up 12 13 for a vacancy when you have got vacancies all 14 around you. We are full up.

15 And as I said in my opening statement, 16 it's because we don't charge too much rent and we 17 help these restaurants stay in business and they 18 stay in business long-term, 20 years to 37. 19 So another thing to consider is 20 Exhibit 21 that is a Zoning Map. 21 (Whereupon, the above-22 referred to document was

| 1 | marked as Applicant Exhibit |
|----------|---|
| 2 | No. 21 for identification.) |
| 3 | THE WITNESS: What is the purpose of |
| 4 | Mixed-Use Zoning? This all of the commercial |
| 5 | area in Georgetown is Mixed-Use Zoning. The |
| 6 | intention of it is not, in those areas, to |
| 7 | separate out whole areas. They can only be |
| 8 | residential. Whole areas can only be commercial. |
| 9 | It brings them together. It brings people who |
| 10 | want to have urban life and be in an urban place. |
| 11 | And I'll go a little quicker and I'll |
| 12 | just say more about that, but I mean there is a |
| 13 | in our exhibits, we have some description of the |
| 14 | purpose of urban of Mixed-Use Zoning. It is |
| 15 | really a reversal of everything that happened |
| 16 | since 1920 when zoning really started and started |
| 17 | separating not only communities, but races and it |
| | |
| 18 | ended up with residential areas at various |
| 18 19 | ended up with residential areas at various economic levels and then commercial in the |
| | |
| 19 | economic levels and then commercial in the |

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to have people living above restaurants. And everybody who bought in there and lives there chose to live in a place that has restaurants under it. And the entire property, I mentioned that obviously I won't repeat it, the full block being any floor and both sides.

And then with that, under that zoning 7 we get 40 percent more ability to build if you 8 9 have a residential project. It is 1.5 x the land 10 for commercial, but if you include residential 11 you get 2.5 and if you had Inclusionary Zoning, 12 which I proposed at the Domino site, you have 3 x 13 the land area. So that is all on purpose, not 14 only to bring everybody together, but to provide 15 for low income cost people.

16 Then why are we asking for 168 seats? 17 It sounds like a big number. Well, first of all, 18 you never fill them all. You have somebody that 19 comes in and takes a table for two, one person. 20 You have a table for four with two or three 21 people, sometimes four. So it is going to 22 probably max out in a busy period at 120.

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| 1 120 people spread over that area is not a big area. Ms. Leff, could you pull up 3 Exhibits 2 and 3? 4 So we set it up for DCRA and by the way, I take to heart the fire issue you raised, the DCRA maybe it's 3 and 4. It's the above the courtyard and at the courtyard level. 8 We had a second inspection and the | |
|---|---|
| 3 Exhibits 2 and 3? 4 So we set it up for DCRA and by the 5 way, I take to heart the fire issue you raised, 6 the DCRA maybe it's 3 and 4. It's the above 7 the courtyard and at the courtyard level. 8 We had a second inspection and the | |
| So we set it up for DCRA and by the way, I take to heart the fire issue you raised, the DCRA maybe it's 3 and 4. It's the above the courtyard and at the courtyard level. We had a second inspection and the | |
| 5 way, I take to heart the fire issue you raised, 6 the DCRA maybe it's 3 and 4. It's the above 7 the courtyard and at the courtyard level. 8 We had a second inspection and the | |
| 6 the DCRA maybe it's 3 and 4. It's the above 7 the courtyard and at the courtyard level. 8 We had a second inspection and the | |
| 7 the courtyard and at the courtyard level. 8 We had a second inspection and the | |
| 8 We had a second inspection and the | |
| | |
| | |
| 9 DCRA said we want to inspect the upper seating. | |
| 10 We set it up and they didn't comment on the gate, | |
| 11 but I think you are right. The gates have to | |
| 12 have push bars. | |
| 13 Now, when we set it up, the one on th | 1 |
| 14 left, which one is it, I don't see that one. | |
| 15 MS. LEFF: This is 6 and 7. | |
| 16 THE WITNESS: Okay. 6 is a view from | |
| 17 above, that's what residents would see looking | |
| 18 from their apartments. | |
| 19 (Whereupon, the above- | |
| 20 referred to document was | |
| 21 marked as Applicant Exhibit | |
| No. 6 for identification.) | |
| | |

| 1 | THE WITNESS: It is down there. It is |
|----|--|
| 2 | 30 to 50 feet below. And at ground level, this |
| 3 | exhibit on the right, which is, Ms. Leff? |
| 4 | MS. LEFF: 7. |
| 5 | THE WITNESS: 7. And there is the |
| 6 | gate. A gate at the bottom there is one of the |
| 7 | three gates. |
| 8 | (Whereupon, the above- |
| 9 | referred to document was |
| 10 | marked as Applicant Exhibit |
| 11 | No. 7 for identification.) |
| 12 | THE WITNESS: So if you pick up the |
| 13 | other gate so what actually we did was we put |
| 14 | 191 seats in there just to show the Inspector |
| 15 | that 168 seats fit easily. You can sit down the |
| 16 | other one, just pick up the one on your right |
| 17 | hand. |
| 18 | So you can see in there we had 191 |
| 19 | seats there and so he came in and said we are |
| 20 | going to have to flunk you. I said why? He said |
| 21 | you are over. Never mind, we will take them |
| 22 | away. So he came back and he said okay, now, you |
| | |

have 168. But this was with 191, there is a lot
 of room in that courtyard.

You can have a dining room area toward 3 4 the back, dining area toward the front, a walk-5 through. You can have sculpture places along the walk and you can have cordoned off and definitely 6 7 you have to have a service out there. You have to have waiters. You have to have a manager to 8 9 do this. You can't do it right without that. 10 So the whole question of are people

just going to be wandering around, is this going to be out of control? No, this is going to be properly run. Thank you. You can set that down.

14 So as I mentioned, it's a tough time 15 now at least from our -- we had three people even 16 look at Morton's in three years. Three people in 17 three years. If the third one hadn't taken it, 18 and he did, and you issued him a license, I would 19 probably still be sitting there with a vacancy. 20 It is very hard to lease to restaurants in 21 Georgetown.

22

The restaurateurs aren't coming. They

1 won't come. They won't look. And they have gone 2 elsewhere. So that is why we are doing this ourselves, because we want to operate it, but how 3 4 are we going to do that by just leasing it to 5 It wouldn't happen and just it's not somebody? as good as our other spaces. 6 7 So we took the plunge to try to make this a better place. And in that process, if you 8 9 look at Exhibit 16, I detailed over \$400,000 I 10 spent on that so far. 11 (Whereupon, the above-12 referred to document was 13 marked as Applicant Exhibit 14 No. 16 for identification.) 15 THE WITNESS: And we took this, we 16 took the rent off of what they would have paid, 17 if we had done the transfer, and we took the 18 other expenditures of \$299 off of our books, so 19 we spent this money and it is going up every 20 month. And this is -- we are hoping 21 22 Georgetown is open for business. We are hoping

that we are treated in a businesslike fashion. 1 2 We are hoping that there is not going to be some overwhelming suspicion that this is all 3 4 subterfuge to have some Chinese Disco in there again, because believe me, nobody in his right 5 mind would shut down Chinese Disco, spend all 6 7 this money all to have Chinese Disco again. This is not what we want. 8

9 I did not like Chinese Disco. And as 10 the Inspector said, more than half the calls on 11 them were from me. And I talked to the owners 12 constantly about people are coming in with too 13 much to drink and you are serving them. You 14 can't do that. I went down there and sat with 15 kids when they weren't feeling well at 2:00 in 16 the morning.

I went down and talked to the security
personnel, you are not asking people to be quiet.
They just stood there with their arms closed.
The kids would come out 2:00 in the morning and
they had too much to drink. We don't want that.
We are not doing that. And that's why I tried to

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indicate in our hours that we are not going to be a bar. We are not going to be a late night rowdy place.

4 As I mentioned, the inside there is no 5 There really isn't a sound issue. sound issue. The outside we have to look at. And I think that 6 7 I would like to show you what we did with the Ms. Leff, if you could show Exhibit 2? 8 inside. 9 We are the landlord, so we have two 10 full-time maintenance people on staff. We have --11 and we have power washed that place from top to 12 We have, I'll show you a picture of it, bottom. 13 a steam pressure power washer and we have two 14 full-time maintenance people. 15 (Whereupon, the above-16 referred to document was 17 marked as Applicant Exhibit 18 No. 2 for identification.) 19 THE WITNESS: The first thing we did 20 was we power washed from the ceiling to the floor 21 the whole kitchen. We really cleaned it out. We 22 have security people all but 40 hours a week,

1

2

3

that costs a lot of money. And we also provide 1 2 security to the residents at no cost. The only 40 hours we don't have is 3 4 when we have our maintenance men. So 24 hours a 5 day, we have people on-site. As landlord, Rona and I work overlooking this courtyard. 6 Our 7 office looks over that courtyard. So this has been something I have been 8 9 working on for 33 years this property. Now, if 10 you would just show them the exhibits, I don't 11 have the list here, but the ones that show the 12 renovation. Well, I do have the list. Excuse me 13 one minute, Mr. Chairman. 14 I think they start at 26, 26 on. So 15 what we tried to create was a lot of our 16 students, we are very much into this idea of 17 students being a part of this, but our model is 18 really more like Peacock Cafe where students are 19 less than half the business. 20 CHAIRPERSON ANDERSON: Why don't you 21 identify the exhibits? So what is exhibit 26? Yes, okay. So 25 is--22 THE WITNESS:

CHAIRPERSON ANDERSON: What is Exhibit 1 2 25? 3 THE WITNESS: -- a picture of the 4 front part with the coffee area at the time that 5 we opened. CHAIRPERSON ANDERSON: All right. 6 7 THE WITNESS: And there are customers in there. And there are polished floors that 8 9 were ground off and epoxied that the Inspector 10 mentioned. You can see all new lighting and to 11 the right is a \$16,000 espresso machine we 12 bought. 13 CHAIRPERSON ANDERSON: And what 14 exhibit is that, sir? 15 MS. LEFF: 26. 16 CHAIRPERSON ANDERSON: I need you to 17 identify. Remember everything is being -- we 18 have a court reporter, so I need you to identify 19 what the exhibit is. 20 THE WITNESS: Oh, I'm sorry. Yes, 21 that is Exhibit --22 MS. LEFF: 26.

| 1 | THE WITNESS: 26. And let's just |
|----|--|
| 2 | go right through the next 10 one-by-one, Ms. |
| 3 | Leff. So 27 is seating in the main dining room. |
| 4 | And you could move closer to the Board if you |
| 5 | like. |
| 6 | And 28 |
| 7 | CHAIRPERSON ANDERSON: No, we have |
| 8 | them here. You just I just want you to |
| 9 | identify them for the record, that's all. |
| 10 | THE WITNESS: Oh, okay. 28 is seating |
| 11 | toward the back of the main dining room. |
| 12 | 29 is a second room. The Inspector |
| 13 | mentioned a small area for the handling and |
| 14 | service of alcohol, that small bar is where we |
| 15 | intend to put that. And there is about 30 seats |
| 16 | in there. |
| 17 | 30 is a reflecting room. It's only 7 |
| 18 | feet by 7 feet and Ms. Leff actually designed |
| 19 | this and built it herself. It is based upon an |
| 20 | artist from Japan who does that kind of work and |
| 21 | has an exhibit here in Washington. |
| 22 | 31, we have really we totally |
| | |
| | |

cleaned up, they were already in good condition. 1 2 large -- lift that up a little higher, Ms. Leff, restrooms, two larger restrooms that are in very 3 4 fine quality. 5 32 is the kitchen. Here we have done a lot of work. We replaced completely the three 6 compartment sink. We -- one of the tests done at 7 8 DCRA of whether you are a restaurant or a 9 sandwich shop is do we wash dishes? We have 10 commercial dish washing equipment toward the back 11 there. We have hot surfaces, but yes, we don't 12 have a hood. 13 The kitchen is spotless. It is 14 beautiful. And we had a full-time chef working 15 in there with a high degree of training. He was 16 sous chef to Trabocchi and that's why we are 17 experienced. 18 The next exhibit is the machine I 19 mentioned, 33. This is a serious machine. Hot 20 steam blasting with pressure. We use that to 21 clean things and we use that to clean that entire 22 restaurant.

| 1 | 34 is a photograph of one of the |
|----|---|
| 2 | really fine entertainment groups that we brought |
| 3 | in when we were briefly open, Chamille and her |
| 4 | group from Howard University. And they performed |
| 5 | just beautifully, that is her group. |
| 6 | And the stage that the Inspector |
| 7 | mentioned is removable. I built it myself. It |
| 8 | is only it only has like a 6 foot height to |
| 9 | it. It is just 2×6 and then plywood in two |
| 10 | sections, so it's removed when it isn't in use. |
| 11 | Just to raise people up a little bit, so they can |
| 12 | be seen. So that's Exhibit 35 the performer. |
| 13 | Exhibit 36 is the kind of event we |
| 14 | would like, that is a chess event of 14 colleges |
| 15 | that we had after we closed. We opened it that |
| 16 | one night for this event. And incidentally, the |
| 17 | former chairman of the ANC in Georgetown was |
| 18 | there playing chess, Roger Pauley. |
| 19 | 37 is another kind of thing we like, |
| 20 | that is a lecture to a lot of people about the |
| 21 | last Grand Master or World Championship Chess |
| 22 | Match. And on his computer he had all the moves |

of the chess game and he explained it all. 1 There 2 is a much bigger crowd around than was gotten in that picture. 3 4 (Whereupon, the above-5 referred to documents were marked as Applicant Exhibit 6 No. 25 through 37 for 7 identification.) 8 9 THE WITNESS: Okay. That's enough of 10 those. In the exhibits, I --11 CHAIRPERSON ANDERSON: Well, I need 12 you to identify, if you are going to -- if you 13 want all of these exhibits to go in the record, 14 then you will need to go through all of the 15 exhibits, so I need you to identify all of them. 16 THE WITNESS: Do you want me to go 17 through the whole list? 18 CHAIRPERSON ANDERSON: If you want --19 if you are going to move them into evidence. 20 THE WITNESS: Okay. We will do it. 21 Going back to the beginning, we have the signatures of about 22 units in the Madelon in 22

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support of this application. 1 2 CHAIRPERSON ANDERSON: And what exhibit is that, sir? 3 4 THE WITNESS: Number 1. 5 (Whereupon, the abovereferred to document was 6 marked as Applicant Exhibit 7 No. 1 for identification.) 8 9 CHAIRPERSON ANDERSON: All right. 10 THE WITNESS: No. 2 you have seen, 11 it's the facade of the restaurant. 12 MR. MURPHY: Mr. Chairman, a 13 procedural question? 14 CHAIRPERSON ANDERSON: I'm sorry? 15 A procedural question? MR. MURPHY: 16 CHAIRPERSON ANDERSON: What is that, 17 sir? 18 MR. MURPHY: Will the Protestants get 19 an opportunity to object to the entry of these 20 exhibits? 21 CHAIRPERSON ANDERSON: I'm going to --22 I will ask -- before I move them into evidence, I

| 1 | will ask you, that's one of the reasons I'm |
|----|---|
| 2 | asking him to go through all the documents. |
| 3 | MR. MURPHY: Okay. Thank you. |
| 4 | CHAIRPERSON ANDERSON: And then once |
| 5 | he wants to move them into evidence, then I'll |
| 6 | ask if you have any objection and the nature of |
| 7 | your objection. |
| 8 | MR. MURPHY: Thank you. |
| 9 | CHAIRPERSON ANDERSON: Go ahead. |
| 10 | THE WITNESS: Included in Exhibit 1, |
| 11 | Mr. Chairman, is are copies of three letters |
| 12 | sent to the Board by residents in support. |
| 13 | We have already covered 2. |
| 14 | 3 is the summer garden permit hours of |
| 15 | several other Georgetown restaurants. |
| 16 | (Whereupon, the above- |
| 17 | referred to document was |
| 18 | marked as Applicant Exhibit |
| 19 | No. 3 for identification.) |
| 20 | THE WITNESS: Could I briefly cover |
| 21 | that by testifying to it, at this point, or you |
| 22 | just want me to go through all the exhibits? |

| 1 | CHAIRPERSON ANDERSON: You can do it |
|----|--|
| 2 | whichever way you want to do it. |
| 3 | THE WITNESS: Okay. I mean, I don't |
| 4 | need to testify at this time. |
| 5 | CHAIRPERSON ANDERSON: I think the |
| 6 | bottom line is that these are I think I see |
| 7 | the licenses are there, so you don't need to go |
| 8 | through that, because |
| 9 | THE WITNESS: All right. |
| 10 | CHAIRPERSON ANDERSON: obviously, |
| 11 | these are ABRA establishments that were approved |
| 12 | by ABRA. So you don't need to go through. You |
| 13 | don't need to say what they are, sir. |
| 14 | THE WITNESS: No, I'm not going to |
| 15 | tell you that. But, you know, Mr. Chairman, I |
| 16 | was going to point out that we are the only one |
| 17 | that is closing at our outdoor at 10:00 p.m. |
| 18 | CHAIRPERSON ANDERSON: Okay. |
| 19 | THE WITNESS: Reverie is at noon and |
| 20 | these others are 1:00 and 2:00 in the morning. |
| 21 | CHAIRPERSON ANDERSON: Okay. |
| 22 | THE WITNESS: Exhibit 4 is the Reverie |
| | |
| | |

1 voluntary agreement. 2 (Whereupon, the abovereferred to document was 3 4 marked as Applicant Exhibit 5 No. 4 for identification.) THE WITNESS: In the Reverie case, ANC 6 7 was fine with having a summer garden 1 inch from people's backyards directly in view, 22 feet, 8 9 from a front door of a townhouse right into the 10 summer garden and four of the backyards on the 11 top of the restaurant and they look right over it 12 1 inch away into the summer garden. 13 So in addition, there are bedrooms 14 about 12 feet away one floor up looking right 15 into that summer garden. So the settlement 16 agreement of Reverie is paragraph 4, Exhibit 4. 17 Exhibit 5 is the voluntary agreement 18 of Brasserie, the replacement of Morton's. 19 (Whereupon, the above-20 referred to document was 21 marked as Applicant Exhibit 22 No. 5 for identification.)

THE WITNESS: We have covered 6 and 7 1 2 already, the photographs from above and at ground level of the courtyard area. 3 Exhibit 8, this is interesting, if you 4 5 look at Exhibit 8, yeah, that row of windows just above the ground is bedrooms, seven apartments 6 with bedrooms. 7 (Whereupon, the above-8 referred to document was 9 10 marked as Applicant Exhibit 11 No. 8 for identification.) 12 THE WITNESS: People prefer to buy 13 those units than the ones on the back where the 14 garden is not used and this comes back to the 15 fact that people are looking for urban life. And we have an exhibit that I'll come 16 17 to of the value, relative values are higher where 18 there is outdoor dining than where there isn't. 19 Exhibit 9 is four exhibits from 20 Reverie. 21 (Whereupon, the above-22 referred to document was

| 1 | marked as Applicant Exhibit |
|----|---|
| 2 | No. 9 for identification.) |
| 3 | THE WITNESS: And the first one, |
| 4 | Exhibit 9, the first photograph shows the summer |
| 5 | garden in front of you there right up to that |
| 6 | wooden fence and 12 foot backyard and there are |
| 7 | bedrooms right there looking right into it. And |
| 8 | those gardens are right next to it. |
| 9 | The next one, please. Then if you |
| 10 | look at this one, this is the summer garden below |
| 11 | and that wooden fence is the roof of the |
| 12 | restaurant at Reverie, which is just off of Grace |
| 13 | Street, and those are backyards. Those are |
| 14 | attached to condominium units, so they are right |
| 15 | above the restaurant and they look right over the |
| 16 | edge to the summer garden, plus balconies up to |
| 17 | the third story looking down on that one and yet |
| 18 | that it's that summer garden permit was |
| 19 | authorized by the Board a year ago and the ANC |
| 20 | had no problem with it. |
| 21 | This is the kind of porous roof of the |
| 22 | Reverie backyard, so it doesn't kill any sound or |
| | |

anything, it just keeps the sun off of it. 1 2 And finally the fourth diagram is the -- a shot we made from Reverie and it is the 3 4 northeast -- it's straight up or off to the right 5 and you can see the summer garden is that whole dark area, yeah, pointing to the lower -- that 6 7 area, yes, just to the lower right hand is the summer garden going up about 80 feet and then you 8 9 have the townhouses around it to the south, 10 townhouses to the east, condominiums to the north 11 and houses to the west. 12 This is much more enclosed, it is much 13 closer. These people aren't at the fourth and 14 fifth floor. These people are at the second 15 These people are at the ground floor and floor. 16 this one is allowed to go to midnight. What we 17 are asking for is 10:00 p.m. when National 18 Airport shuts down. 19 The next exhibit is our entire block. 20 I just -- we don't need to move that into 21 evidence, but if an issue comes up about it, that 22 would be useful.

Then Exhibit 11 you have already seen, 1 2 that's the eastern part of our block. And it is an architect's diagram which was done in 3 4 connection with my processing something to OGB 5 that is unrelated. And 12 is the diagram that you saw 6 7 which I think it's helpful to the Board in all this discussion, because it shows where the Emes' 8 9 apartment houses are, where the school is, where 10 Sandbox is, where the three-story building 11 dividing courtyard from the Emes is, where Cafe 12 Milano is, at least the back of the kitchen, the 13 restaurant itself is where it says Exhibit 12 and 14 where our main courtyard is. I think that's a 15 helpful exhibit. 16 Exhibit 13 is -- did you pull Exhibit 17 13? Exhibit 13 will actually show you the three-18 story building which blocks all the sound. 19 Anybody can go there. 20 (Whereupon, the above-21 referred to document was 22 marked as Applicant Exhibit

| No. 13 for identification THE WITNESS: You don't have to be engineer to see that no sound from that courtya can get that area where the trees are, which is the Emes' lot line, you just can't do it. You are in the main courtyard. It is at 70 decibel You walk around the back. We filmed it all. W | an rd s. |
|--|----------------|
| 3 engineer to see that no sound from that courtya 4 can get that area where the trees are, which is 5 the Emes' lot line, you just can't do it. You 6 are in the main courtyard. It is at 70 decibel | rd s. |
| 4 can get that area where the trees are, which is 5 the Emes' lot line, you just can't do it. You 6 are in the main courtyard. It is at 70 decibel | s. |
| 5 the Emes' lot line, you just can't do it. You 6 are in the main courtyard. It is at 70 decibel | s. |
| 6 are in the main courtyard. It is at 70 decibel | |
| - | |
| 7 You walk around the back. We filmed it all. W | e |
| | |
| 8 can show it to the neighbors. I have it on my | |
| 9 iPhone. We filmed all of the readings. It | |
| 10 dropped right now from 70 coming in that backya | rd |
| 11 to 46 to 48. We turned it off at 46 to 48. So | |
| 12 take it for what it's worth. I'm not an | |
| 13 engineer, but anybody could go there and see th | е |
| 14 same thing. | |
| 15 Exhibit 14 is the votes from the OG | в, |
| 16 but also we filed electronically the whole | |
| 17 hearing from OGB, because those folks are out o | f |
| 18 that hearing. | |
| 19 (Whereupon, the above- | |
| 20 referred to document was | |
| 21 marked as Applicant Exhib | it |
| No. 14 for identification | .) |
| | |

| 1 | THE WITNESS: Exhibit 15 was the |
|----|---|
| 2 | agreement with Mr. Gobrial, which we turned down |
| 3 | that sale and that's a true and correct copy of |
| 4 | that agreement. |
| 5 | Exhibit 16 I have already covered. |
| 6 | It's the investment I have made in this effort so |
| 7 | far, over \$400,000. |
| 8 | Exhibit 17 is the sample sculptures |
| 9 | and art work that this covered. |
| 10 | Exhibit 18 was the Washington |
| 11 | Sculptor's Group, essentially, a proposal to us, |
| 12 | the beginning of a proposal to us. |
| 13 | Exhibit 19 is some academic material |
| 14 | on the purpose of Mixed-Use Zoning. |
| 15 | Exhibit 20 shows the real estate |
| 16 | values. |
| 17 | (Whereupon, the above- |
| 18 | referred to documents were |
| 19 | marked as Applicant Exhibit |
| 20 | No. 19 and 20 for |
| 21 | identification.) |
| 22 | THE WITNESS: And I want to spend a |
| | |

moment on this. Would you pull Exhibit 20,
 please? I had a realtor send me all of the sales
 for the last 10 years. And I can tell you that
 the values in the building are about constant
 through that 10 years.

6 It started out in the range you see
7 there \$650 to \$750 and they have stayed there.
8 So on the left is the units facing Prospect
9 Street and those don't have balconies and people
10 love those units and they don't mind having
11 bedrooms right above the sidewalk dining. And so
12 those average the sale of \$729 per square foot.

13 If you go around the back side where 14 there is balconies that are 5 feet deep, which 15 are nice, only sterile courtyard up until now, 16 and those sell or sold for an average of \$678 and 17 that's that exhibit.

18 And I can testify that those are the 19 numbers that came off the multiple listing report 20 for closed sales, actual closed sales and actual 21 square feet. That is our evidence on real estate 22 values.

I have shown you Exhibit 21, which is 1 2 the Zoning Map. And Exhibit 22, Mr. -- I'm not going 3 4 to dwell on this, but the fact is we have sent 5 all of those estimates, two drafts of a voluntary agreement. One is in -- the second one is in 6 7 this exhibit. CHAIRPERSON ANDERSON: All right. 8 I'm 9 going to -- that document, we -- I don't -- for 10 hearings, we don't discuss settlement -- what was discussed in settlement. So I'm not necessarily 11 12 going to -- you can talk about --13 THE WITNESS: Okay. 14 CHAIRPERSON ANDERSON: -- so I don't 15 know what folks refused, but you could -- I mean, you could talk about what --16 17 THE WITNESS: I understand, Mr. 18 Chairman. 19 CHAIRPERSON ANDERSON: -- you are 20 seeking. 21 THE WITNESS: Let me strike from the 22 exhibit the settlement agreement. But on the

record, we were told by the ANC they will not 1 2 negotiate unless as a pre-condition, we give up all outdoor seating, so they refused to negotiate 3 4 adamantly. 5 (Whereupon, the abovereferred to document was 6 7 marked as Applicant Exhibit No. 22 for identification.) 8 9 THE WITNESS: And that was repeated by 10 Mr. Murphy last week when I handed him these 11 exhibits. So while he is asserting that we 12 didn't negotiate, we wanted to negotiate. We wanted to talk about all these things like what 13 14 kind of entertainment, what the concept is, what 15 we could work out with the neighbors, but ANC and 16 the Citizens Association were adamant that they 17 won't talk to us. 18 And that was on the record, that 19 wasn't settlement discussion. The correspondence 20 the first page of that exhibit is on the record. 21 23 -- I'm sorry, 25, I think I have 22 lost my train of thought. Bear with me a moment.

23, well, here is another thing that 1 2 you could take into account. We proposed to the OMB a sliding glass wall under the pedestrian 3 bridge, so that we could possibly have some 4 5 seating behind it around the fountain later. And Mr. Murphy introduced an opposition, a resolution 6 7 in opposition to it because it would give us opposition -- give us momentum, as he put in his 8 9 resolution, build momentum for our application 10 here. 11 (Whereupon, the above-12 referred to document was 13 marked as Applicant Exhibit No. 23 for identification.) 14 15 THE WITNESS: So by opposing that, it 16 made the neighbors worse-off in order to have a 17 better case to present to you. That's 18 unfortunate and only turned it down, so now 19 that's dead. 20 Exhibit 25 through, just bear with me, 21 please, 37 we have already identified a moment 22 ago.

1 And 38, Mr. Yoon testified to the 2 types of entertainment. 39, Ms. Leff testified to, the Tasting 3 event. 4 5 40 consists of some information about decibels. 6 7 (Whereupon, the abovereferred to document was 8 9 marked as Applicant Exhibit 10 No. 40 for identification.) 11 THE WITNESS: Every time decibel 12 doubles in sound intensity and anyone can tell 13 that an airplane going over there goes from an 14 ambient level of about 50 to 70, so that's four 15 times the normal sound. I made the graph. I'm 16 not a scientist, but I'm sure you have been over 17 there and so I'm taking into account what effect 18 the people quietly talking in the courtyard have 19 when you have an airplane going every two minutes 20 drowning out the conversation. That is a big 21 factor. And we will close when they close. 22 And 41 is the official website of the

| 1 | National Airport that they close at 10:00. |
|----|---|
| 2 | 42, we made a recording of the Emes' |
| 3 | lovely two little Jack Russell dogs which bark |
| 4 | morning and night. And we are all kind of used |
| 5 | to it. |
| 6 | 43 is something I want to show you, |
| 7 | because I did this for these residents and I did |
| 8 | it in response to something which Ms. Emes said. |
| 9 | We will put on these tables a metal, a thin |
| 10 | metal, covering. This is from one of our bake |
| 11 | pans. And we will put under it some type of |
| 12 | padding. This is a cloth. And the reason is |
| 13 | dishes. |
| 14 | This is a wood surface table. Clang, |
| 15 | clang, clang, clang, that's what they don't want |
| 16 | to hear. I understand that, we don't want them |
| 17 | to hear that. You put the cloth, you put another |
| 18 | level, clang, clang, clang, clang, it's like one- |
| 19 | tenth of what it is if you have hard surface. |
| 20 | Clang, clang, clang. We could probably make it |
| 21 | quieter. But that's what we are going to do. We |
| 22 | are not going to have people clanking stuff down |

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| 1 | | T |
|----|---|---|
| 1 | on a metal table out there, so that's that | |
| 2 | Exhibit 43. | |
| 3 | 44, we there is malnutrition on the | |
| 4 | campus of Georgetown University. There is | |
| 5 | serious malnutrition and so we hoped our chef | |
| 6 | has an honors degree in nutrition and we think | |
| 7 | that we could contribute to the solution to the | |
| 8 | malnutrition up there. | |
| 9 | (Whereupon, the above- | |
| 10 | referred to documents were | |
| 11 | marked as Applicant Exhibit | |
| 12 | No. 41 through 44 for | |
| 13 | identification.) | |
| 14 | THE WITNESS: 45 is the menu Ms. Leff | |
| 15 | testified to. | |
| 16 | 46 is Will Harner's résumé and a | |
| 17 | picture of him. And he has worked in quite a few | |
| 18 | places and he is a very outstanding person, 10 | |
| 19 | years of experience, magna cum laude from Johnson | |
| 20 | and Wales. He is a seriously well-trained chef | |
| 21 | and I was going to have him testify here today, | |
| 22 | but he is doing a large event contracted by the | |
| | | |

Ritz Hotel at 23rd Street, so he is unavailable. 1 2 (Whereupon, the abovereferred to document was 3 4 marked as Applicant Exhibit 5 No. 46 for identification.) You saw 47, which is all 6 THE WITNESS: ingredients which show that we do cook. We don't 7 just buy some sliced brisket and stick it in a 8 9 bun. 10 48, the installation of a hood. 11 (Whereupon, the above-12 referred to document was 13 marked as Applicant Exhibit No. 48 for identification.) 14 15 THE WITNESS: We have gotten very far 16 on this. We had a structural engineer examine 17 our structural dwellings. There is a report from 18 him in here and he found a route to go through 19 the structure and up the back of the building. 20 We have as was mentioned by the Inspector an 8 foot hood. We have a ventilation unit. We have 21 22 Caliber, a very fine mechanical engineer. We

1 have complete systems, a very good installer of 2 hoods and that's as far as we have gotten. We don't have a price. We want to do it. We don't 3 know what it would cost. 4 5 The rest of the exhibits were only in case there were certain kinds of testimony that 6 7 we would use for cross-examination. And then 58 is a letter that the 8 9 former chairman, who is still on the ANC Board, 10 wrote to me, a copy to others, in which he talked 11 about my contributions to Georgetown. 12 (Whereupon, the above-13 referred to document was 14 marked as Applicant Exhibit 15 No. 58 for identification.) 16 CHAIRPERSON ANDERSON: What exhibit 17 you said? 18 THE WITNESS: 58. I'm not going to 19 move it into --20 CHAIRPERSON ANDERSON: No, the reason, 21 just that I'm numbering them. Okay. THE WITNESS: 58 is a letter from the 22

| ĺ | |
|----|---|
| 1 | chairman saying as a longtime resident, you are |
| 2 | very active in the community affairs, an |
| 3 | activist, you wear many hats and so forth. |
| 4 | And 59 just good to know who you are |
| 5 | dealing with. I have been an attorney for 52 |
| 6 | years in the District of Columbia. I was the |
| 7 | General Counsel hired who implemented the Section |
| 8 | 8 program. |
| 9 | (Whereupon, the above- |
| 10 | referred to document was |
| 11 | marked as Applicant Exhibit |
| 12 | No. 59 for identification.) |
| 13 | THE WITNESS: I have been involved in |
| 14 | moderate and low income housing all my life. I |
| 15 | have been involved in civil rights litigation |
| 16 | from 1968 when I sued the D.C. General Hospital, |
| 17 | the requirement to perform abortions, all the way |
| 18 | up to 2005 when Bill Quigley and I filed a suit |
| 19 | in New Orleans to block the destruction, we |
| 20 | represented 10,000 black public housing families |
| 21 | and we filed a suit in Federal Court to block the |
| 22 | destruction of all of their housing. |

CHAIRPERSON ANDERSON: What exhibit is 1 2 that? 3 MS. LEFF: 59. 4 CHAIRPERSON ANDERSON: What exhibit 5 are you talking about? I'm telling -- that's 6 THE WITNESS: 7 testimony. So that leads up to Exhibit 59. CHAIRPERSON ANDERSON: 8 Okay. 9 THE WITNESS: Which is two -- eight 10 years later, when the hurricane started, I got 11 people together and I said we lost that suit. We 12 lost our trial. We lost our appeal, southern 13 judges kicked out. It was a tragedy. Very good 14 housing where people went out in the hurricane be 15 safe was torn down for no reason. 16 So 59 and finally is just a sample of 17 recent civil rights work where I was the key person to get together a very large working group 18 19 to present the misuse of relief money as to 20 minorities, renters and low income people. There is a lot more I could offer if there is any need 21 22 to do that.

| 1 | But the final thing I would mention as |
|----|---|
| 2 | to all that is I have a good record at the store. |
| 3 | I have personally owned and operated a restaurant |
| 4 | for that long, about 14 months, it was called |
| 5 | Chefs Restaurant Uncorked Restaurant, Inc., never |
| 6 | complained and, in fact, Mrs. Emes Mr. Emes |
| 7 | and the late Virginia Emes ate there as |
| 8 | customers. I can testify to that, all the |
| 9 | neighbors ate there as customers. It was a |
| 10 | French restaurant. It was properly run and I |
| 11 | never ever had any complaint before the ABC Board |
| 12 | or from neighbors about this restaurant. So I |
| 13 | have a good record here, it's from 1989/90. |
| 14 | So those are my exhibits. |
| 15 | CHAIRPERSON ANDERSON: Any other |
| 16 | testimony? That's the extent of your testimony, |
| 17 | sir? |
| 18 | MR. ELLIOTT: It wasn't the way I was |
| 19 | going to do this. So if you will give me one |
| 20 | second, I could could we just take like I |
| 21 | just have to see, because I know I didn't give |
| 22 | some I had planned to go in a different order. |
| | |

1 CHAIRPERSON ANDERSON: You can take a 2 minute to wrap up. Thank you. I'll just 3 MR. ELLIOTT: 4 look through here. I'm sure there are some 5 things I meant to say. CHAIRPERSON ANDERSON: Well, remember 6 7 we have cross-examination, so it might come out 8 then. 9 MR. ELLIOTT: Mr. Murphy has an 10 exhibit and it is part of the building facing the 11 courtyard. On the third level are three 12 residences: a one bedroom, a two bedroom, a two 13 bedroom; all three signed Exhibit 1 in support of 14 this application. They are the closest to the 15 seating. 16 The next floor up there are four, two 17 of them are here and they are opposed: Mr. Edgar 18 and Mr. Dower. The other two have signed in 19 support of this application. So 5 out of 7 20 support it, 2 are against it as to the people 21 looking straight at that courtyard. 22 And let me give you an example, also

this is something I want to include in my testimony. I converted that building to a condominium and at a time when all the units were for sale, a medical doctor and his wife wanted to buy one. Their daughter lives at Eden Place, the next block.

7 Where did they choose? They chose of 8 all things a two bedroom apartment right over the 9 patio outdoor dining of Cafe Milano. They didn't 10 want to live some place where they looked at an 11 evergreen. They wanted to see people coming and 12 going.

13 And that, I mean, it just speaks the 14 fact that they chose that one, they must have 15 wanted it. And that's what we have experienced 16 is this is a negative to have these courtyards 17 enlivened and be part of a vibrant place instead 18 of looking like they are abandoned is not a 19 negative and it is not a negative on real estate 20 values.

Let me just take one more second and
page through here. Oh, the 24 hours. Now, as I

mentioned when we first started, it's not critical. We have dining against ourselves to ask for less, we put in the application, it's not critical. We will never get a lot of people in the middle of the night.

6 So if you prescribe hours that end at 7 2:00 or 3:00 or whatever you decide, that's what 8 we are going to live with. The other thing I 9 would say is we want to be a coffee business, so 10 as to starting up again, these coffee houses 11 start at 6:00 in the morning, at latest 7:00.

12 So if we were to be pushed to 8:00, we 13 won't have a breakfast/coffee business. It's all 14 up to you. The 24 hour thing is not critical. 15 It's something that accommodated the students 16 because they wake up in the middle of the night, 17 they are really jammed in in dorm rooms, there is 18 about 6,000 of them up there. I don't know, three-quarters of the undergrads are in dorm 19 20 When they wake up in the middle of the rooms. 21 night or they have to get up at 4:00 to do a term 22 paper, sometimes they go to the library. It's

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open 24 hours a day.

2 A lot of them said we would like to go to this place, have coffee, play with our laptop, 3 4 get our books out and we are there 24 hours a day 5 anyway. So we thought well, it easy, we can do that, but this is not a big make or break issue. 6 Having 168 seats really is a critical 7 mass and is critical to what we are trying to do 8 9 and that is very important to us. Again, 10 whatever you do, we will have to see what you 11 decide. We have got very opposing views here, 12 but I think that we have gone a long way to 13 assure the residents with the hours, with no 14 amplified sound, with no outdoor entertainment, 15 even with this little invention of mine, I have worked with these residents for 10 years and we 16 17 are not there to bother residents. 18 So we will just -- whatever you decide 19 on, it's our application and it's up to you. You 20 have broad --21 CHAIRPERSON ANDERSON: Remember you 22 have closing --

| 1 | THE WITNESS: discretion. |
|----|---|
| 2 | CHAIRPERSON ANDERSON: and so you |
| 3 | are this is you testifying, so that's more so |
| 4 | towards closing, sir. |
| 5 | THE WITNESS: Okay. I think I have |
| 6 | covered the past use of the courtyards. And one |
| 7 | more, just one more second, please. All right. |
| 8 | That concludes my testimony. |
| 9 | CHAIRPERSON ANDERSON: All right. We |
| 10 | are going to take a 10 minute break and during |
| 11 | the 10 minute break for a 10 minute break and |
| 12 | then we will have cross-examination. |
| 13 | You are under oath, sir, so I'm going |
| 14 | to ask that you do not discuss I'm going to |
| 15 | ask for you not to have any conversations with |
| 16 | anyone for this 10 minute break that we have. |
| 17 | MR. ELLIOTT: I will not. |
| 18 | CHAIRPERSON ANDERSON: Thank you, sir. |
| 19 | As an officer of the Court, so don't have any |
| 20 | we are going to just not have you have any |
| 21 | conversations with anyone during the break. So |
| 22 | we will be back. We are off the record 10 |
| | |

1 minutes. 2 (Whereupon, the above-entitled matter 3 went off the record at 4:26 p.m. and resumed at 4 4:36 p.m.) 5 CHAIRPERSON ANDERSON: All right. We are back on the record. So it's cross-6 7 examination, so Mr. Murphy? Thank you, Chairman 8 MR. MURPHY: Yes. 9 Unfortunately, this may take a few Anderson. 10 minutes longer than I had anticipated now that I 11 have heard Mr. Elliott's testimony, but I will 12 try and shorten it up. 13 CROSS-EXAMINATION 14 BY MR. MURPHY: 15 Q Mr. Elliott, I was going to march you 16 through the various entities that I know of 17 involved in Prospect, but maybe make it simpler. 18 Is it fair to say that you control the 19 entity that it would be the landlord to the 20 Applicant? 21 Α Are you asking if I control the 22 landlord entity?

| 1 | Q Yes. |
|----|---|
| 2 | A I do. |
| 3 | Q You do. And you control the Applicant |
| 4 | as well? |
| 5 | A I do. |
| 6 | Q And at what point was at some point |
| 7 | the residential building was converted from an |
| 8 | apartment building to a condominium building, |
| 9 | correct? |
| 10 | A 2006. |
| 11 | Q In 2006. Now, did you control the |
| 12 | entity that did the conversion to the conduits? |
| 13 | A Well, I took the major role. I had |
| 14 | partners up until then. And but it was my idea |
| 15 | and my partner getting a loan, so I took the lead |
| 16 | on it. |
| 17 | Q You took the lead on it and when the |
| 18 | units in the residential building were sold, you |
| 19 | were taken away when you did the negotiating of |
| 20 | the sales? |
| 21 | A I actually sold about a third of them |
| 22 | and then realtors sold about two-thirds, that's |
| | |

correct.

2 Q Yeah, but you were representing the 3 entity that sold them, correct? 4 Α Actually by then I owned that entity. 5 You owned them. 0 Yeah, that's -- in -- at the end of 6 Α 2006, I became 100 percent owner and the partners 7 took back the mortgage. 8 9 Q Okay. 10 So yes, so but during all of the Α 11 condominium, there was only one person, me. 12 Q So you are the man who, at least since 13 2006 or '07, is in charge of everything that goes 14 on? 15 Α In fairness, I am in charge of the 16 whole thing from 1983, it's just I had an 17 involvement of partners. 18 0 Okay. Fair enough. So you are in 19 charge of the entity that would lease the 20 premises to the three restaurants that are 21 currently operating in the complex, correct? 22 Α Yes.

| 1 | Q Okay. That would be Cafe Milano, |
|----|--|
| 2 | Peacock Cafe and Mai Thai? |
| 3 | A Yes. |
| 4 | Q Okay. Now, none of these restaurants |
| 5 | is currently permitted to serve customers on the |
| 6 | patio at the rear of their establishments, |
| 7 | correct? |
| 8 | MR. ELLIOTT: Mr. Chairman, I'm going |
| 9 | to object that this is going far afield and it |
| 10 | gets us into some complexity. |
| 11 | CHAIRPERSON ANDERSON: Well, it's a |
| 12 | yes or no answer, sir, so |
| 13 | MR. ELLIOTT: It is not correct. |
| 14 | CHAIRPERSON ANDERSON: you just |
| 15 | answer yes or no. |
| 16 | MR. ELLIOTT: Your facts are not |
| 17 | correct. |
| 18 | CHAIRPERSON ANDERSON: Well, at this |
| 19 | point |
| 20 | MR. MURPHY: Well, wait a minute. |
| 21 | Which |
| 22 | CHAIRPERSON ANDERSON: the attorney |
| | |

will --1 2 MR. MURPHY: -- let me explore that 3 then. 4 BY MR. MURPHY: 5 Which of those entities has permission 0 from ABRA to offer table service on the patio 6 7 behind their establishments? They all -- none of them have summer 8 Α 9 garden permits out there, none of them. 10 So that was my question. 0 11 Α No, it wasn't. There is more to ABRA 12 than just summer garden permits. 13 CHAIRPERSON ANDERSON: Well, I think 14 the question was which of the three 15 establishments can operate a summer garden. So--16 THE WITNESS: There are no summer 17 garden permits out there. 18 CHAIRPERSON ANDERSON: I'm sorry, you 19 said what? 20 THE WITNESS: There are no summer 21 garden permits for any of those three courtyards. 22 That's your question. That answers the question.

| l | |
|----|---|
| 1 | CHAIRPERSON ANDERSON: All right. |
| 2 | Let's move on. All right. |
| 3 | MR. MURPHY: Okay. |
| 4 | BY MR. MURPHY: |
| 5 | Q Now, what was the name of the |
| 6 | establishment? Well, we have already heard it, |
| 7 | Chinese Disco operated an ABRA-licensed |
| 8 | establishment on the premises where you are |
| 9 | planning to put the Sandbox, correct? |
| 10 | A Yes, it was actually Prospect Fine |
| 11 | Dining, Inc., I think, and it had two trade names |
| 12 | at the time, something called George and then it |
| 13 | changed to Chinese Disco. |
| 14 | Q Okay. Did Chinese Disco or Prospect |
| 15 | Fine Dining have a cover charge endorsement? |
| 16 | A Not to my knowledge. |
| 17 | Q Okay. Was Chinese Disco open seven |
| 18 | days a week? |
| 19 | A I think it had authority to, but it |
| 20 | really operated, to my knowledge, Wednesday to |
| 21 | Sunday. |
| 22 | Q Was Chinese Disco open 24 hours a day? |
| | |
| | |

1 Α Never. 2 Q Now, did Chinese Disco have a permit 3 to serve patrons in the courtyard where you are planning to put 168 seats? 4 5 Α In other words, a summer garden permit? 6 7 0 Yes. 8 Α Never. 9 Now, isn't it true nevertheless that Q 10 residents who resided in units that overlooked 11 that courtyard complained about noise generated 12 by patrons of Chinese Disco who passed through 13 that courtyard? 14 Α Yes, I was one of them. 15 (Simultaneous speaking.) 16 Q Well, I'm happy. 17 Α I live there. 18 Pretty noisy in that courtyard --Q 19 (Simultaneous speaking.) 20 Α -- simply noisy, but when they let out 21 at 2:00 in the morning and some of them --22 there'd be some rowdy kids and they would be

sitting on their hands, the security people and
 the off-duty police would be sitting on their
 hands and nobody asked those kids to be quiet and
 that was a part of the problem.

5 I told the owner that over and over, 6 these are not bad people, but you are serving 7 them too much and then your security people are 8 doing nothing.

9 Q Now, your application for Sandbox
10 would allow Sandbox to remain open until 2:00
11 a.m. from Sunday to Thursday and 3:00 a.m. on
12 Friday and Saturday, correct?

13

That's correct.

Α

14 Q Okay. So what is to prevent there 15 being kids hanging out in the courtyard at that 16 time of night when you are the licensee?

A Well, I guess from what the Chairman said, this is a dilemma because you have an application. You know what you want to do. And then as a turning point, what if you just come in and have hard rock? And I don't know the answer to that and I think he said that even if you put the type of music in the voluntary agreement, the ABC Board will knock it out.

So I guess every application, that is 3 4 every license that is granted, there is always 5 the possibility that somebody will do something completely different and completely worse than 6 7 what was presented to the ABC Board. We have every incentive to have this operated properly. 8 9 It does not create value there and it's not well-10 received on the part of the public if it is not a 11 very good establishment.

12 And for that matter, I mean, if the 13 Board felt nervous enough about people leaving 14 there at 2:00 or 3:00 in the morning, they could 15 shorten the hours. They have broad authority, I 16 think, to grant the license subject to such 17 conditions as they think is appropriate.

18 Q Now, Mr. Elliott, Chinese Disco closed
19 in June of 2018, correct?

20 A They went right to the last day, I 21 think. They -- June 30, they ran right to the 22 end, I think, and then they gave us the keys.

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Now, as part of the problems at 1 Q Okay. 2 Chinese Disco, did it occasionally occur that patrons would line up in the courtyard extending 3 4 all the way out to Prospect Street waiting to get 5 in? Well, what I saw was they did two 6 Α One, they would put a desk partly into 7 things.

8 the courtyard and they would line up to there. 9 Other times they could put it under -- 50 feet 10 from the sidewalk, which was entirely under a 11 building, that was a better arrangement, because 12 once they got out in the courtyard, then there 13 was noise that, you know, kids just talking there 14 and lined up.

And so I would go down and ask them to
move the desk back to the edge of the building.
Don't bring it into the courtyard.

18 Q To your knowledge, did Chinese Disco 19 have an endorsement that allowed them to have a 20 cover charge for events at their establishment?

A I don't know. They have got a public
record. I never heard of it.

| 1 | Q Now, and I'll represent to you they |
|----|--|
| 2 | did not have a cover charge endorsement. |
| 3 | A Um-hum. |
| 4 | Q Now, if there are events in your |
| 5 | restaurant for which there is a cover charge, |
| 6 | might that result in patrons lining up in the |
| 7 | courtyard waiting to pay the cover charge and |
| 8 | enter the facility, much as was true during |
| 9 | Chinese Disco days? |
| 10 | A I really don't think so. The idea is |
| 11 | to charge \$5 or \$10 in order to pay entertainers |
| 12 | and musicians such as Chamille and her group from |
| 13 | Howard and we would be lucky if we could get a |
| 14 | lot of people to that, but the pricing of the |
| 15 | restaurant would be such there is not a lot of |
| 16 | extra money there to pay people, but we wanted to |
| 17 | pay these musicians. We wanted them to have a |
| 18 | professional engagement. |
| 19 | And we have been talking to a lot of |
| 20 | these young musicians and that's what they want. |
| 21 | They want a venue in which they can perform with |
| 22 | dignity and professionally. And that's the only |
| | |

1

reason we want the cover charge.

| 2 | And I noticed there was something in |
|----|---|
| 3 | the voluntary agreement about promoters. We |
| 4 | don't want promoters. We don't want someone |
| 5 | coming in and like running the place. All we |
| 6 | want in a cover charge is a modest charge that |
| 7 | could fund paying the musicians and whoever else |
| 8 | performs. That's the idea. |
| 9 | Q Well, let me follow-up on that. If |
| 10 | this proves not to work, if the concept you have |
| 11 | described in such detail to the Board proves not |
| 12 | to be profitable, is there anything that would |
| 13 | prevent you from changing the marketing focus, so |
| 14 | long as Sandbox remains in compliance with the |
| 15 | license ABRA grants? |
| 16 | A I honestly don't know. The most I |
| 17 | know about the ABC Laws is what I have learned |
| 18 | here today from the Chairman, that there is a |
| 19 | problem there, that people can end up doing |
| 20 | something different than what they say. I don't |
| 21 | really know. It's a legal question you are |
| 22 | asking, I don't want to answer it. |

| 1 | Q We have had some testimony about the |
|----|---|
| 2 | loitering and gates |
| 3 | A Correct. |
| 4 | Q that are attached at three of the |
| 5 | points ingress and egress, correct? |
| 6 | A Right. |
| 7 | Q Those wrought iron gate that in the |
| 8 | passage way between the courtyard that is at |
| 9 | issue in this proceeding and the courtyard behind |
| 10 | Peacock and Mai Thai, correct? |
| 11 | A There is, yeah. It's right when |
| 12 | you come through that 50 foot long entrance, just |
| 13 | off to the left about 10 feet is a big wrought |
| 14 | iron gate that I put in. I do not current use |
| 15 | actually, because it enables us to lock off that |
| 16 | courtyard. |
| 17 | Q Well, to your knowledge, Mr. Elliott, |
| 18 | is that iron gate, was it ever locked while |
| 19 | Chinese Disco was operating? |
| 20 | A Well, the problem was trash. The |
| 21 | trash room is in the main courtyard, so Peacock |
| 22 | Cafe had to bring their trash through there. |
| | |
| | |

1 Q So you got to leave the wrought iron 2 gate open?

| 3 | A Well, we could close it, but we were |
|----|---|
| 4 | locking it until they were closed and we did lock |
| 5 | it and we locked the other three the other |
| 6 | two. That's a tricky operation problem. I also |
| 7 | put a date there is another entrance into that |
| 8 | courtyard and I put a little wrought iron gate |
| 9 | there, too. |
| 10 | Q Now, you said again you have applied |
| 11 | for the right to operate a summer garden up to |
| 12 | 10:00 p.m. in the evening, correct? |
| 13 | A Yes. |
| 14 | Q Okay. And you said you are going to |
| 15 | close it at 10:00 p.m. How are you going to go |
| 16 | about doing that? |
| 17 | A We wouldn't serve after 9:00. |
| 18 | Q All right. |
| 19 | A And by 10:00 we would tell people it's |
| 20 | all over, so we have to clear the courtyard. |
| 21 | Q Okay. |
| 22 | A That's what I'm undertaking. I mean, |
| | |

1 that's the -- the strongest thing I can do to
2 assure residents that there won't be any problem
3 here is to have that completely closed down and
4 not used by 10:00 every night.

5 Q Okay. Well, at 10:00 every night, by 6 10:00 every night will you move all the tables 7 and chairs inside?

Well, there are several ways, things 8 Α 9 You tip them up, you can cordon off so to do. 10 It's people can't even go into those areas. 11 impossible to move all those tables every night, 12 but you can put the chairs up on the tables. The 13 public doesn't go to a place where all the chairs 14 are sitting upside down on the tables and take 15 them back down, I mean.

16 0 But it's true, is it not, that there 17 will be, at the very least, two points of ingress 18 into that courtyard from other establishments in 19 the neighborhood after 10:00 at night? The 20 passageway from Prospect Street straight in and 21 the passageway from behind Peacock and Mai Thai 22 will be open and people can come in and do what

they want to do at those tables and chairs,
 correct?

| 3 | A Well, first of all it isn't necessary |
|----|---|
| 4 | to keep the gate, the second gate open for one |
| 5 | thing. And we can move the peacock trash back to |
| 6 | where it used to be, which is to the west of that |
| 7 | gate. At that point, we can lock that gate. |
| 8 | That would have to require Cafe Milano to go into |
| 9 | their supplementary kitchen through a different |
| 10 | door. |
| 11 | The only reason we left it open was |
| 12 | they kept going back and forth to their prep |
| 13 | kitchen through that gate, but there is a door |
| 14 | facing the main courtyard that they could use |
| 15 | instead. So if we made those two changes, we can |
| 16 | lock that gate. |
| 17 | Q Now, if you were to you testified |
| 18 | at length about your concept here and you talked |
| 19 | about chess tournaments here, if you were to get |
| 20 | an ABRA License here, would you be required to |
| 21 | continue holding chess tournaments in the space? |
| 22 | A Morally. I mean, that's what I told |

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them I'm going to do. But as the Chairman 1 2 pointed out, it doesn't work that way legally. Ι don't know what to tell you about that, Rick. 3 Ι 4 mean, how -- what is anybody supposed to say if 5 you are going to be a doubting Thomas and say well, maybe you are going to do something totally 6 7 different?

8 This is what we plan to do. This is 9 what we have invested in. This is what works for 10 us. And as you say, it has to work commercially, 11 but this is where we are going with this. And we 12 have been steady on this ever since last summer.

Q Okay. Mr. Elliott, when you ran through your exhibits, you referred to Exhibit 4, which is the voluntary agreement between ANC-2E and the entity that owns the Reverie, correct?

17

A I did.

18 Q Okay. I'm just curious is there a 19 reason why you didn't include the attachment to 20 that agreement when you included in the books for 21 the Board?

22

A I guess I don't have it. I don't know

if I ever saw it. I have this agreement up to 1 2 the signature page, 505. If you show me more, 3 probably the first time I saw it. 4 Well, I'll just ask you a question 0 5 first. You definitely said, and I direct your attention to paragraph 4, summer garden, 6 subparagraph (b) and it says, and correct me if 7 I'm wrong, "At all times the summer garden will 8 9 be covered," current plans attached hereto. Is 10 that what it says? 11 Yes it does. Α Is it true or is it not, Mr. Elliott, 12 Q 13 that the plans attached are detailed plans of a 14 covering that is intended to prevent sound being 15 dispersed into the neighborhood adjoining 16 Reverie? 17 Α That is absolutely not going to 18 happen, because I've seen the material rolled up 19 down there and it is not going to stop sound. 20 And it is sort of -- I had a picture of it. The 21 picture is --22 0 Are you a sound engineer?

I know enough about sound, Mr. Murphy, 1 Α 2 that you can't stop sound with that material. It's about this thick. It's rolled up back 3 4 I looked at it. It will help. But the there. 5 fact is that the residences nearby are 12 feet away to 1 inch away, it's not going to stop the 6 7 sound. That's why probably they have the 12 hour -- the midnight limit on their outdoor service. 8 9 All right. Is it true, Mr. Elliott, 0 10 that the voluntary agreement between Reverie and 11 ANC-2E requires that all ingress/egress into the 12 summer garden be through the restaurant? 13 Α Yes, it does. 14 So it's unlike your summer garden 0 15 where you've got other points of ingress and 16 egress? 17 Α Yeah, I noticed that and I was trying 18 to think how could we do that, but since we are 19 all the way to the back, I don't know who to do 20 I don't think it makes much difference, that. 21 because once someone comes in, they are there in 22 the summer garden whether they come in through

the alley or they came in through the restaurant,
 they are in the area dining.

And when you come out of Reverie, you come out into an alley, you don't come out to the street. You come out into an alley and then people can hear you there. It's a stone alley. It's masonry buildings, but they did the best they could with their agreement.

9 Q Well, and let me ask you a question,
10 because you have also testified that on behalf of
11 the ANC, I refuse to negotiate.

12

22

A That's correct.

13 Q Now, you have seen that Reverie got a 14 settlement agreement that required them to do a 15 covering to prevent noise from going into the 16 adjoining townhouses. Do you disagree with about 17 how effective it will be?

A They haven't shown me. I am not familiar with what the covering is, but I know that they have a summer garden very close to neighbors.

MR. MURPHY: Well, it's a matter of

| 1 record it is the but I'll be happy to hand Mr. 2 Elliott a copy of a complete agreement since he 3 didn't include a complete agreement among his 4 exhibits. 5 CHAIRPERSON ANDERSON: Is the 6 agreement in your disclosure? 7 MR. MURPHY: The agreement was not in 8 my disclosure. I didn't know he was going to do 9 this until I saw his. 10 CHAIRPERSON ANDERSON: Then 11 MR. MURPHY: It is in your records 12 however. 13 CHAIRPERSON ANDERSON: It's in ABRA's 14 records. Okay. 15 MR. MURPHY: But the point is they 16 agreed to do some sort of a covering. 17 EY MR. MURPHY: 18 Q Now, you testified that I refused to 19 negotiate with respect to a summer garden. 20 A On the record, there wasn't settlement 21 discussions. You told me in writing that unless 22 we drop the whole outdoor seating, you weren't | | |
|--|----|---|
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| 21 discussions. You told me in writing that unless | 19 | negotiate with respect to a summer garden. |
| | 20 | A On the record, there wasn't settlement |
| 22 we drop the whole outdoor seating, you weren't | 21 | discussions. You told me in writing that unless |
| | 22 | we drop the whole outdoor seating, you weren't |
| II. In the second se | | |

negotiating. That was a non-starter, that's why. 1 2 Q Do you recall, Mr. Elliott, the first 3 time you took me over in the courtyard and 4 described what you intended to do that I said, 5 Mr. Elliott, that might work if you put a top on it so the sound won't go up. Do you remember me 6 7 saying that? I remember the conversation, yes. 8 Α 9 Yes, I did say that. 0 10 Α You were -- yeah, you were receptive to using the outdoors if we put a top on it and I 11 12 said but the problem is we already have so much 13 indoor space and --14 0 I did offer to do something very 15 similar to what Reverie did, correct? 16 Α That's the only conversation we ever 17 had about it was would I be willing to cover it? 18 Cover the outdoor area. 19 0 We had two conversations like that, 20 Mr. Elliott. 21 Α Well, I invited you to my home and you 22 met the French couple, I remember that.

There was another --1 Q 2 Α I walked you through and showed you 3 the outdoor dining of the Brasserie Liberte, The Chanterelle Restaurant, but when it came down to 4 5 negotiating --(Simultaneous speaking.) 6 7 0 Now ---- well, let me finish my answer. 8 Α 9 Q Okay. 10 Α When it came down to negotiating the 11 voluntary agreement, you wanted me to produce --You didn't answer the question. 12 Q 13 -- if I didn't drop --Α 14 CHAIRPERSON ANDERSON: Gentlemen, 15 gentlemen, gentlemen? 16 MR. MURPHY: Thank you. 17 CHAIRPERSON ANDERSON: All right. You 18 ask a question. Sir, you answer. No back and 19 forth. 20 MR. MURPHY: I'll move on. 21 CHAIRPERSON ANDERSON: So all right, 22 let's move on.

| 1 | BY MR. MURPHY: |
|----|---|
| 2 | Q Exhibit 23, would you, please, look at |
| 3 | Exhibit 23? |
| 4 | A Yes. |
| 5 | Q All right. You had represented to the |
| 6 | Board that Exhibit 23 is a resolution passed by |
| 7 | the ANC objecting to the proposal you made to the |
| 8 | Old Georgetown Board. Would you explain to me |
| 9 | exactly where it says that? |
| 10 | A Well, no, it says defer action. And |
| 11 | I think the ANC was present at the OGB meeting |
| 12 | and probably said something like that, too. That |
| 13 | is fair. It wasn't a flat out opposition, it was |
| 14 | defer action, but then the OGB turned it down. |
| 15 | Q But in fact if you read the |
| 16 | resolution, the ANC is in opposition. |
| 17 | A I stand corrected. |
| 18 | Q Now, during your direct testimony you |
| 19 | had a demonstration with cup on a piece of wood |
| 20 | and said that well, if we put table cloths on the |
| 21 | tables, it will deaden the sound. That's the |
| 22 | short form, is that close to what your testimony |
| | |

| 1 | was? |
|----|--|
| 2 | A We were thinking of thin metal and a |
| 3 | pad under it. |
| 4 | Q Okay. |
| 5 | A Because if you put table cloths, you |
| 6 | are in a whole different expense level. |
| 7 | Q Okay. So |
| 8 | A We aren't thinking tablecloths out |
| 9 | there. |
| 10 | Q if you get the license you have |
| 11 | applied for, would there be anything to keep you |
| 12 | from changing out the tables and not having a |
| 13 | thin pad in the table on top of it, on the flat |
| 14 | surface on top? |
| 15 | A It's the same question over and over |
| 16 | that I'm not going to come in here and say A and |
| 17 | then do the opposite. I don't know what to say |
| 18 | to that. I mean, this is what we have proposed |
| 19 | to do. I am going to do what I said I am going |
| 20 | to do. |
| 21 | Q Well, what recourse would your |
| 22 | neighbors have if you were to come in here and |
| | |

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say A and then do the opposite?

A That's a legal question. I don't have the answer to, Mr. Murphy. I don't really know how this works, but I do think that that would happen, that would be the case in every ABC application and that's why I think the quality of the Applicant really matters.

Q Now, you also both during your opening
and during your testimony here, you made the flat
statement that National Airport closes at 10:00
p.m. Is that what you said?

12 A To refine that, it's heavy aircraft.
13 Q Heavy aircraft?

14AYeah, the little light planes can go15all night.

16 0 It states -- well, in fact, isn't it 17 true, Mr. Elliott, that National Airport does not 18 close at 10:00. What happens is if an airline 19 flies a Stage 3 Aircraft into National Airport 20 after 10:00, they get fined? I'm unfamiliar with that. 21 Α 22 Q Oh.

(Simultaneous speaking.) 1 2 Α But --Are you saying --3 0 4 Α -- they --5 -- the last time a Stage 3 Aircraft Q ever flew into National Airport was three years 6 7 ago? I'm just unfamiliar with the 8 Α 9 technicality. I looked at their website and it 10 indicates that --11 0 But you represented that the airport 12 closes at 10:00. 13 Except for light aircraft and I think Α 14 -- I thought it did. I thought that's what the 15 thrust of their website thing is. And living on 16 the top floor of a building, that's when I hear 17 it stop. But I know small aircraft can go in 18 there later, can go in there all night. 19 Is it your testimony that a full-size 0 20 Boeing 737 is not going to be able to fly into 21 National Airport after 10:00? 22 Α That I don't know, Mr. Murphy. But

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the planes that do fly there, the heavy planes 1 2 that do fly there that we hear all day long, they 3 seem to stop around 10:00. Last night they 4 stopped at 10:15 for some reason. 5 MR. MURPHY: I have no further questions. 6 Thank you. 7 THE WITNESS: CHAIRPERSON ANDERSON: All right. 8 Any 9 questions by any Board Members? Go ahead, Mr. 10 Short. 11 MEMBER SHORT: Again, really good evening still or afternoon still, not evening 12 13 yet. 14 You say you have been at this property 15 for how long? 16 THE WITNESS: 1983. 17 MEMBER SHORT: 1983. Okay. Again, I 18 had some work with public safety and I could tell 19 you there are some other public assembly 20 establishments in Georgetown that have the gates. 21 But they have the panic hardware. 22 THE WITNESS: Yes.

| | 2 |
|----|---|
| 1 | MEMBER SHORT: And that's for people |
| 2 | to be able to get out. And if anybody comes in, |
| 3 | you put a security code on the outside of the |
| 4 | gate. |
| 5 | THE WITNESS: Yes. |
| 6 | MEMBER SHORT: And then you would be |
| 7 | totally legal. |
| 8 | THE WITNESS: Right. |
| 9 | MEMBER SHORT: If you have anybody who |
| 10 | had to work there or had that code, they can come |
| 11 | and go and anybody that has to get out in an |
| 12 | emergency, they can go. |
| 13 | THE WITNESS: Right. |
| 14 | MEMBER SHORT: And then there are some |
| 15 | other things you could do to keep those from |
| 16 | chaining it, but we don't have to go through that |
| 17 | today. |
| 18 | THE WITNESS: I understand that. |
| 19 | MEMBER SHORT: I would simply say to |
| 20 | you there are a lot of things that could happen |
| 21 | and one might be to totally have control of that |
| 22 | space out there. If every patron had to have a |
| | |
| | |

wristband on, so that means if the ABC 1 2 Investigators came by and people were sitting there drinking that didn't have a wristband on, 3 4 that means that you didn't authorize them to come 5 there to drink or they were a younger age or That could help your crowd 6 whatever else. control and get stanchions. 7 So if the inside of those stanchions 8 9 they don't have a bracelet on, then you've got 10 problems. 11 THE WITNESS: Okay. 12 MEMBER SHORT: And you've got problems 13 if the Investigator comes. 14 THE WITNESS: Right. 15 MEMBER SHORT: So there is things you 16 can do and I'm quite sure if you were to work 17 some things out with the citizens, I have heard 18 you talk about a few things today and settlement 19 agreements normally take care of those issues 20 where you can't go back. Once you sign that 21 agreement and it goes into your file, you can't 22 say A and B and do B.

| | | 2 |
|----|---|---|
| 1 | THE WITNESS: Right. | |
| 2 | MEMBER SHORT: Because once everybody | |
| 3 | signs that you will do A, close at 10:00, | |
| 4 | stanchions, wristbands, no loud music outside, | |
| 5 | that might be something that maybe, you know, you | |
| 6 | could work on, but I'm just a person who knows | |
| 7 | the business in the city needs to function, but | |
| 8 | not at the expense of the citizens who pay their | |
| 9 | taxes. | |
| 10 | And if I bought a condo over top of a | |
| 11 | restaurant, then I know that there are certain | |
| 12 | things that happen, but I was expected to be | |
| 13 | controlled to a point where I could tolerate or I | |
| 14 | could live with it. | |
| 15 | And so we mentioned Chinese Disco and | |
| 16 | you are right, they sat in this same seat that | |
| 17 | you are in now and it was really a problem that | |
| 18 | the attitude they had. And I was wondering if | |
| 19 | anybody had talked to them, because they just | |
| 20 | seemed like they didn't care. | |
| 21 | So as a landlord, I hope we don't ever | |
| 22 | have to go through that again in that space. I | |
| | | |
| | | |

can tell you a lot about Grace Street and that 1 2 other whole area up there, but again, it has functioned well for a lot of years and we 3 shouldn't let it fall off now. 4 5 And again, I really think that pretty much if you work with our Investigators, work 6 7 with the community, there should be some way -it sounds like everything was working pretty 8 9 well, other than the outside area, the summer 10 garden. But again, I hope you take the advice 11 12 on the panic bars and the security code. 13 THE WITNESS: Yes. 14 MEMBER SHORT: And stanchions and 15 crowd control. 16 THE WITNESS: I will. I will. We 17 have put panic bars before. 18 MEMBER SHORT: You put the tables and 19 the chairs and at night you chain them up. 20 THE WITNESS: Yeah. 21 MEMBER SHORT: You can't take down the 22 chairs off the tables --

1 THE WITNESS: Thank you. 2 MEMBER SHORT: -- because they are chained together. 3 4 THE WITNESS: Exactly. 5 That happens at 10:00 MEMBER SHORT: everybody knows that you are gone. 6 So again 7 working with the community, there's a long of things that could probably happen. If the chess 8 9 games are going on, and by the way I love chess 10 myself just for the record, but if chess games are going on and you have folks, forgive me I'm 11 12 sorry, but at any rate, chess games and you have 13 the groups coming in and you have the art and 14 those things going on, it doesn't sound like the 15 Chinese Disco to me. 16 THE WITNESS: Yeah. 17 MEMBER SHORT: And I'm glad to hear 18 Thank you. That's all I have, Mr. Chair. that. 19 CHAIRPERSON ANDERSON: Any other 20 questions? Yes, Mr. Silverstein? 21 MEMBER SILVERSTEIN: And first I would 22 say to my friend, Mr. Short, there is no reason

to be off the record about loving chess. 1 You can 2 be interruptive and I'll always love you for it. Mr. Elliott, tell me what you think of 3 4 the previous tenant, Chinese Disco. What did 5 they do wrong? And how are you going to right that? 6 The first thing they did 7 THE WITNESS: wrong was they sold us a Bill of Goods. 8 They had 9 a list of like 40 organizations and this was 10 going to be a private event place and they had 11 corporations, they had International Development 12 Bank, they had the Obama Campaign. 13 Then they opened and after a few 14 months, we said where are these organizations? 15 No answer. And after about six months, where are 16 these meetings? When are you going to do what 17 you promised you were going to do? And they said 18 you know what it's a bar. 19 I think Mrs. Cruse probably had the 20 same experience. We all got taken. And once you 21 have a 10-year lease, and they paid their rent, 22 and what are you going to do? What I did was I

did call them in here. I did talk to the off duty police. I talked particularly with security
 people. I talked to those owners. There is
 something really worrying me. I got them on the
 phone at 2:00 in the morning.

And I helped a girl that was in 6 distress out there. And I sat with her for 25 7 minutes, got her up on a chair and she said I 8 9 want to go to sleep. I said you go to sleep, I'm 10 Then she started coming around and calling 911. 11 I had our security guy sit with her until she was 12 healthy enough to go home. And I told him if she 13 falls asleep, you call 911.

Because there is nobody in this room more opposed to excessive drinking. My oldest son is in serious trouble over a drinking problem that developed over 25 years and he has had two operations from falls and, you know, this is not on my watch. I'm not having anybody drink too much. It's the worst thing.

And those people who come tottering in there, you know what they do? They are young and

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they don't have much money, some of them, and so what they do is they get a bottle in somebody's apartment and they have a lot to drink, but that's not entertaining. So what do they do? Go over to Chinese Disco at 11:00 at night and buy one drink, but they already came in over the limit.

And you know, it's too bad they don't 8 9 blow an alcohol test on the way in to a place and 10 just not let them in, because I saw people who 11 are not walking in a straight line trying to get 12 through the door. And the security people won't 13 do anything. And when that guy was checking out 14 that sale, that purchase, he told me a girl went 15 up to have a drink, five bartenders and they were 16 all on their iPhones and she couldn't even order 17 a drink. And somebody else ordered in pizza. Α 18 pizza delivery to the door and they are reporting 19 to you 40 percent food sales. How could they 20 possibly have had 40 percent food sales, but I 21 quess their book showed it.

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So from A to Z that was just a

nightmare for me for 10 years and I took the 1 2 plunge and stopped it. And now I'm here and I am over \$400,000 into this trying to do something a 3 4 lot better and something that would be a focal 5 point for the community. Not a noisy, busy Not Disneyland. But people should go 6 place. 7 into that courtyard, that's what it is for. Well, we have 8 MEMBER SILVERSTEIN: 9 been here for three hours and I think that your 10 description of what went wrong with Chinese Disco 11 is the one thing I hope everybody in this room 12 agrees with. I have no further questions. 13 CHAIRPERSON ANDERSON: Any last 14 I guess the only question I want to questions? 15 ask you, sir, regarding the summer garden, you 16 said the summer garden, the seating was 30 feet 17 below. So how close is -- would the summer 18 garden -- how close it is to the apartments, the 19 residences? 20 THE WITNESS: Okay. Every -- so the 21 slab in there I think is 13 feet on the first 22 floor and then 12, 12, 12. So when you get to

the third floor, the floor is 25 feet, so if 1 2 someone is standing who is 5 feet tall and he is hearing it at 30 feet on that level and if you go 3 4 up to the next floor and 12, so instead of 30, 5 it's 42. And we never see anybody on those balconies. 6 Ron and I, our offices look right out 7 on those seven balconies, never is anybody ever 8 9 So it's really indoors and they keep out there. 10 their doors closed. 11 CHAIRPERSON ANDERSON: But I'm saying 12 but do people -- but the balconies you are 13 talking about, folks can be out on their 14 balconies? 15 THE WITNESS: They could be, but they 16 never use them. You can go from one end of the 17 week to the other, I work weekends, too, and I 18 never see my neighbors two of whom I face are 19 here. I never see them out there. 20 CHAIRPERSON ANDERSON: Well --21 THE WITNESS: Never. Mr. Emes has a 22 lot of plants out there, but I never see Mr.

| 1 | Emes. So I mean, but they are entitled to be out |
|----|--|
| 2 | there and I don't think this will interfere with |
| 3 | them, particularly closing at 10:00. No music |
| 4 | and so forth. |
| 5 | CHAIRPERSON ANDERSON: So was it is |
| 6 | it correct that you are stating that you never |
| 7 | if you were to be granted a license, that you |
| 8 | will never use promoters? |
| 9 | THE WITNESS: That's correct. No |
| 10 | promoters. |
| 11 | CHAIRPERSON ANDERSON: Now, are you |
| 12 | saying that if you were to be granted a license, |
| 13 | you would put these paddings on the table to |
| 14 | THE WITNESS: I would plan to use |
| 15 | things, actual metal over a pad, so it would act |
| 16 | just like that. You wouldn't hear the glasses |
| 17 | and silverware and stuff. I mean, it's a thin |
| 18 | metal, because we leave them out there as you |
| 19 | wipe them off in the morning. |
| 20 | CHAIRPERSON ANDERSON: All right. |
| 21 | Now, tell me about this Exhibit 48, that is this |
| 22 | installation of a hood. What's that about? |
| | |
| | |

| 1 | THE WITNESS: Oh, okay. So it would |
|----|---|
| 2 | be better if we could have a hood. |
| 3 | CHAIRPERSON ANDERSON: I can't hear |
| 4 | you, sir. |
| 5 | THE WITNESS: Is this better? |
| 6 | CHAIRPERSON ANDERSON: Yeah. |
| 7 | THE WITNESS: A hood would definitely |
| 8 | be a good thing. And the problem had been when |
| 9 | people who have looked at it is going laterally a |
| 10 | long distance and going up the middle of the back |
| 11 | of the office building. It can be done. Cafe |
| 12 | Milano goes about 70 feet laterally. |
| 13 | But now, we have discovered that the |
| 14 | slab above the kitchen is not post-tensioned. |
| 15 | This means that you don't risk severing a post- |
| 16 | tensioned cable and you have an explosion and you |
| 17 | have about a 6 to 10 foot hole through the |
| 18 | concrete slab. This is very dangerous. |
| 19 | That whole building is not post- |
| 20 | tensioned. Until last week, for 33 years, I |
| 21 | thought it was, but an engineer came in and |
| 22 | studied the drawings and he said it's not post- |

tensioned.

| 2 | So then in the report he has got a |
|----|---|
| 3 | little diagram from the structural drawings and |
| 4 | he has indicated exactly where we can go through |
| 5 | that slab without any structural problem and that |
| 6 | could handle a 12 to 18 foot hood opening that |
| 7 | size. So now we have the hood and we have the |
| 8 | ventilation machine for the roof, so now we are |
| 9 | working with Caliber, a mechanical engineer, who |
| 10 | has done the replacement of Morton's Restaurant. |
| 11 | They are very good. And they |
| 12 | originally recently did renovation of Cafe |
| 13 | Milano's HVAC, so they are computing cubically |
| 14 | per minute in order to have a vent that could go |
| 15 | all the way up to the roof. And then nobody is |
| 16 | going to smell that. It's going to be five |
| 17 | stories up and going in the air. |
| 18 | So it's not going to have any impact |
| 19 | on the community to have that hood, so that would |
| 20 | expand the culinary possibilities, because as |
| 21 | Rona pointed out, we have these other ways of |
| 22 | cooking, but they do confine us. We are still a |

restaurant.

| DCRA passed the same issue. I went |
|---|
| down there at Christmas for a C of O and the |
| zoning guy said tell me your menu and he asked |
| all the same questions. They that's exactly |
| what they do. They decide if you are a |
| restaurant or not. And they said we were, but |
| the hood would help. |
| CHAIRPERSON ANDERSON: I guess what |
| I'm saying is that is there something that you |
| are going to do or is it something that you are |
| thinking about doing? |
| THE WITNESS: As far here is as far |
| as we have gotten. It is now doable. We have |
| professionals working on it. We don't have any |
| cost. We don't know if it is \$50,000 or |
| \$150,000. Without the cost information, we can't |
| make a decision. I know Inspector Brashears put |
| in his report that I said I was going to do it, |
| that wasn't my wording. |
| I told him what I'm telling you that |
| we are making good progress on this and it looks |
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like we could be able to do it. He I guess heard 1 2 me say we are going to do it. I can't tell you we are going to do it without knowing what it 3 4 costs. 5 CHAIRPERSON ANDERSON: All right. THE WITNESS: We would like to do it. 6 CHAIRPERSON ANDERSON: 7 All right. Would this prevent you from operating a 8 9 legitimate restaurant? 10 THE WITNESS: Operating? 11 CHAIRPERSON ANDERSON: A legitimate 12 restaurant. 13 THE WITNESS: Legitimate restaurant. 14 CHAIRPERSON ANDERSON: Legitimate 15 restaurant. 16 THE WITNESS: No way. You can do 17 fantastic cooking without a hood. I went down --18 the DCRA people sent me over to the Health 19 Department. A very senior woman there, sorry I 20 don't remember her name, she has been there for 21 like 35 years, and she actually knew all of these 22 kitchens, she had been in them all. She knew

every kitchen in our place. We once had seven 1 2 restaurants. And we talked a long time and she said 3 4 without a hood, here are the rules: No excess 5 smoke, no fumes, no excess heat, no excess odors. No deep frying. MEMBER SHORT: 6 7 THE WITNESS: No deep frying. No gas. 8 No gas, no deep frying. No heavy frying, these 9 are the rules. 10 MEMBER SHORT: Oh, I know them quite 11 If the Chair will permit me? well. 12 CHAIRPERSON ANDERSON: No. It's --13 I'll tell you --14 MEMBER SHORT: Your plan would have to 15 be approved. 16 CHAIRPERSON ANDERSON: Sir? 17 MEMBER SHORT: And for your plan to be 18 approved, you know the price of everything. 19 CHAIRPERSON ANDERSON: Okay. 20 MEMBER SHORT: You have to have the 21 engineer do the drawings on that and make sure 22 that --

1 THE WITNESS: Correct. 2 MEMBER SHORT: -- because the fire 3 department has to sign-off. The building 4 inspector would have to sign-off. And the health 5 department would have to sign-off. CHAIRPERSON ANDERSON: All right. 6 7 THE WITNESS: Yes, I am very familiar, because we replaced the whole fire suppression 8 9 system in our building about eight years ago and 10 we met with the Fire Marshal in south end and 11 then --12 MEMBER SHORT: The EPA requires you 13 have the filter so when it goes out, you won't 14 see any smoke or smell anything outside. 15 THE WITNESS: All right. 16 MEMBER SHORT: It's expensive, but 17 it's well worth it to the community. 18 THE WITNESS: Yeah. 19 CHAIRPERSON ANDERSON: All right. 20 Thank you, sir. I don't have any other 21 questions. Do you have any follow-up questions 22 based on the questions that we asked?

MR. MURPHY: Just one other follow-up, 1 2 if I may. 3 **RECROSS-EXAMINATION** 4 BY MR. MURPHY: 5 Mr. Elliott, when you were testifying Q to a question from, I believe, Board Member Short 6 7 discussing Chinese Disco, you said, and this is paraphrase, I couldn't write fast enough to get a 8 9 precise quote, once they get a 10-year lease and 10 they paid their rent, what can you do? Did you 11 say something like that? 12 Α I did. 13 Q Okay. Now --14 Well, I did what I could, but you Α 15 can't just --16 0 Yeah. 17 Α -- what I meant is will they terminate 18 it? 19 What do you say to the neighbors once 0 20 you get a license with 168 seat summer garden 21 endorsement and a cover charge endorsement, what 22 can they do if you change your format, change the

marketing, the kind of patrons you have coming 1 2 into that summer garden? What will the recourse for the neighbors and the community be? 3 Well, first of all that's really why 4 Α 5 you should have negotiated with us to try to work out those details. Instead, we are here and we 6 7 don't have an agreement. We never had any negotiations. And I don't know what to say to 8 9 that. 10 I mean, you have asked about it quite 11 a few times, what if something else happens in 12 that space? And I don't know what to say to it. 13 This is what we plan to do. 14 MR. MURPHY: I have no further 15 questions. 16 CHAIRPERSON ANDERSON: Do you have any 17 -- and do you need to clarify anything, any 18 statements you made before or are you fine? 19 MR. ELLIOTT: Let's see as to clarify 20 what we --21 CHAIRPERSON ANDERSON: I'm not -- it's 22 -- the reason I'm going there, is because

normally if there was another witness, you would 1 2 have had a chance to --3 MR. ELLIOTT: Yeah. 4 CHAIRPERSON ANDERSON: -- as some 5 follow-up questions to what the Board asked. So I'm just asking you and then we will just end 6 7 this. MR. ELLIOTT: I think that I've said 8 9 everything that I came here to say. 10 CHAIRPERSON ANDERSON: All right. 11 MR. ELLIOTT: And I might have missed 12 a few points. 13 CHAIRPERSON ANDERSON: All right. 14 MR. ELLIOTT: But I think I have been 15 clear. 16 CHAIRPERSON ANDERSON: Okay. Fine. 17 MR. ELLIOTT: And thank you very much. 18 CHAIRPERSON ANDERSON: All right. So 19 do you rest? Meaning that, you have no more 20 witnesses to present. 21 MR. ELLIOTT: We don't. And as far as 22 moving things in evidence, I don't know what the

1 procedure is. 2 CHAIRPERSON ANDERSON: Well, we will--3 at the end we will discuss that. 4 MR. ELLIOTT: Okay. 5 All right. CHAIRPERSON ANDERSON: Thank you very much. 6 MR. ELLIOTT: 7 CHAIRPERSON ANDERSON: All right. Thank you. 8 9 (Whereupon, the witness was excused.) 10 CHAIRPERSON ANDERSON: I am going 11 to --12 MR. ELLIOTT: We didn't identify 13 Exhibit 24. I see that it kind of -- it's a 14 stray here. 15 CHAIRPERSON ANDERSON: I don't know 16 what -- I don't remember if we did, but --17 MR. ELLIOTT: It should have went in. 18 CHAIRPERSON ANDERSON: -- at the end 19 of the case, I will -- we will talk about that. 20 We will talk about the documents. All right. 21 Mr. Murphy, do you have -- do you wish 22 to call a witness?

MR. MURPHY: I do wish to call 1 2 witnesses. CHAIRPERSON ANDERSON: 3 Who is your first witness? 4 5 MR. MURPHY: I think my first witness is myself solely for the purpose of 6 7 authenticating, identifying and authenticating Protestant's Exhibits 1 and 2. 8 9 Exhibit 1 is a picture I took of the 10 courtyard with my camera facing --11 (Whereupon, the above-12 referred to document was 13 marked as Protestant Exhibit No. 1 for identification.) 14 15 CHAIRPERSON ANDERSON: I guess what I 16 was saying, why is it necessary to do that at the 17 beginning of your case? You can do that later 18 on. I mean --19 MR. MURPHY: Okay. 20 CHAIRPERSON ANDERSON: -- I'm just 21 saying --MR. MURPHY: Well, that's fine. 22 I --

1 CHAIRPERSON ANDERSON: No, I'm just 2 asking why is it that --I mean, I will be showing 3 MR. MURPHY: 4 this exhibit to some of my witnesses, so I just 5 thought it would be good. CHAIRPERSON ANDERSON: You can ask 6 7 some witness. 8 MR. MURPHY: Okay. 9 CHAIRPERSON ANDERSON: And let them 10 identify what it is. 11 MR. MURPHY: That's fine. Then I call 12 as my first witness Mr. Ben Dower. 13 MEMBER SHORT: Last name? 14 MR. MURPHY: Dower, D-O-W-E-R. 15 CHAIRPERSON ANDERSON: Mr. Dower, 16 raise your right hand. 17 Whereupon, 18 BENJAMIN DOWER 19 was called as a witness by the Protestant, and 20 having been first duly sworn, assumed the witness stand and was examined and testified as follows: 21 22 MR. DOWER: I do.

1 CHAIRPERSON ANDERSON: Okay. Your 2 witness. 3 DIRECT EXAMINATION 4 BY MR. MURPHY: 5 Mr. Dower, could you state your full Q name for the record, please? 6 Benjamin Dower. 7 Α B-E-N-J-A-M-I-N D-O-8 W-E-R. 9 Okay. Are you a resident of the Q 10 Madelon Condominium? 11 Α I am. 12 Okay. And which unit do you live in? Q 13 410. Α 14 Okay. Now, I'm going to hand you a Q copy of Protestant's Exhibit 1, which all Members 15 16 of the Board have a copy of this in their 17 notebooks. Could you show it to them and point 18 to where your unit is, please? 19 CHAIRPERSON ANDERSON: Hold on, hold 20 on a minute, please. Okay. Go ahead, yeah. Go 21 ahead. 22 THE WITNESS: Yes, it's the one in the

top right corner on the fourth floor with the --1 2 there is some lavender on the left there. You're 3 might not be in color. 4 CHAIRPERSON ANDERSON: All right. 5 BY MR. MURPHY: So you overlook the courtyard, 6 0 Okay. 7 correct? I do directly. 8 Α 9 Could you estimate how many feet it is Q 10 between your windows and the floor of the 11 courtyard? I think the Applicant's estimate was 12 Α 13 fairly correct at about 40 feet. 14 Q Okay, about 40 feet. When did you 15 purchase Unit 410? 16 Α August 2007. 17 0 At the time you purchased Unit 410, 18 were any representations made to you about 19 outdoor seating in the courtyard? 20 Α Yes, one was. 21 Q Who made the representations to you? 22 Α One of the selling agents of the

Applicant, Jessica DuBose. 1 2 Q So Ms. DuBose worked for Mr. Elliott, 3 is that correct? That was my understanding. 4 Α 5 Have you resided in Unit 410 ever Q 6 since you purchased it? I have. 7 Α Okay. At the time you purchased Unit 8 Q 9 410, were the premises that are currently 10 occupied by the Sandbox Restaurant occupied by another establishment? 11 12 Α I believe there was a billiard parlor 13 there, at the time. 14 Okay. It was not a bar? 0 15 No, not to my understanding. Α 16 0 At some point did a bar or restaurant 17 move into the space? 18 Α Yes, that was George or Chinese Disco 19 in the summer of 2009, two years after I moved 20 in. 21 Q Did George, later Chinese Disco, sell 22 alcoholic beverages to customers?

| 1 | A Yes. |
|----|---|
| 2 | Q Did those two entities have live |
| 3 | entertainment? |
| 4 | A I know they had DJs. |
| 5 | Q Okay. Now, did either George or |
| 6 | Chinese Disco ever seat customers in the |
| 7 | courtyard? |
| 8 | A Yes. I'm sorry, no, did not seat |
| 9 | customers in the courtyard. |
| 10 | Q During the time George and Chinese |
| 11 | Disco occupied the premises, were you ever |
| 12 | disturbed by any noise in the courtyard? |
| 13 | A Yes, frequently. |
| 14 | Q Would you explain to the Board what |
| 15 | caused the disturbance? |
| 16 | A Well, the courtyard was a place where |
| 17 | customers would congregate. We have talked a lot |
| 18 | about the layout of the courtyard and it is |
| 19 | complicated. There is a lot of different choke |
| 20 | points, as I think Mr. Short was correct to point |
| 21 | out. The places where IDs were checked. There |
| 22 | is places you can go out beyond if you wanted to |

2 they would bring their drinks out. They would smoke. 3 4 When they were leaving, they would 5 stop to urinate or vomit on the way out quite And sometimes the establishment was 6 frequently. 7 not so good at keeping order for people that were coming and going. And so they would just hang 8 9 out in the courtyard drinking. 10 Now, just to be clear, Mr. Dower, you Q 11 are not opposing the issuance of an ABRA License 12 to this Applicant, correct? 13 Α No, I am not. 14 Okay. What is it that you oppose 0 15 about the application? 16 Α The combination of the courtyard 17 seating for a beer garden, the 24 hour operation 18 and the idea of having a cover charge that would 19 kind of exacerbate the problems related to choke 20 points managing customers going in and out, 21 having them wait in line to collect their money 22 and serving alcohol as early as 8:00 a.m. when

be able to get back in, so people that hang out,

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customers perhaps haven't even left from the 1 2 night before. 3 I disagree with what the Inspector said that is a standard alcohol service hour for 4 5 the neighborhood. I think you would be hardpressed to find an alcoholic drink at 8:00 a.m. 6 7 in that neighborhood. Q 8 Thank you, Mr. Dower. 9 MR. MURPHY: Your witness, Mr. 10 Elliott. 11 CROSS-EXAMINATION 12 BY MR. ELLIOTT: 13 Q Mr. Dower, I'm going to pass you what is identified as Exhibit 29, at least the first 14 15 several pages of it pertaining to your sale 16 contract. Take a look at that and see if you can 17 identify those pages. 18 Do you recognize that? 19 I do. Α 20 So would you look at paragraph -- so 0 21 could you tell the Board what that document is? 22 It's an excerpt from what document?

It is titled Purchase Agreement. 1 Α Ι 2 believe it was a Letter of Intent or a term sheet that was signed in the summer of 2007 for me to 3 4 purchase my unit from the Applicant. 5 If you look at the last of the pages 0 I gave you, a signature page with your name on 6 7 it, would you look at that? 8 Α Yes. 9 And does that refresh your 0 10 recollection that this was actually a settlement 11 agreement? 12 Α I don't think the sale happened on the 13 25th day of February 2007. 14 0 Right. But the -- all right. Well, 15 you said what you think it is. 16 So would you look at paragraph 22 on 17 page 24? And partway down, about 10 lines down 18 I'll read this to you: "Purchaser further 19 acknowledges that the condominium is located in 20 an area of the District of Columbia that is known 21 for its vibrant nightlife and is adjacent to or 22 near commercial, retailers, restaurants, bars,

hotel, entertainment and/or parking facilities 1 2 and activities and is a mixed-use project located 3 in an urban setting that may be subject to 4 certain street and neighborhood noises, light 5 sources and odors." Do you see that? 6 7 Α I do. And isn't it correct that that was 8 Q 9 part of the agreement made with you? 10 Α Yes. 11 MR. ELLIOTT: No further questions. 12 Thank you. 13 CHAIRPERSON ANDERSON: Are there any 14 questions by any Board Members? No questions? 15 All right. 16 MR. MURPHY: Well, can I ask a 17 question on redirect after --18 CHAIRPERSON ANDERSON: No one asked a 19 question. 20 MR. MURPHY: Okay. 21 CHAIRPERSON ANDERSON: No one up here 22 asked a question. Thank you very much, sir.

Please, step down. 1 2 (Whereupon, the witness was excused.) CHAIRPERSON ANDERSON: 3 Do you have 4 another witness? 5 MR. MURPHY: Yes, we do, a Mr. Kevin Edgar, please. 6 7 CHAIRPERSON ANDERSON: Edgar? 8 MR. MURPHY: Yes. 9 MEMBER SHORT: Is it Kevin Edgar? 10 Mr. Edgar, can CHAIRPERSON ANDERSON: 11 you raise your right hand? 12 Whereupon, 13 KEVIN EDGAR 14 was called as a witness by the Protestant, and 15 having been first duly sworn, assumed the witness 16 stand and was examined and testified as follows: 17 MR. EDGAR: Yes, I do. 18 CHAIRPERSON ANDERSON: All right. Go 19 ahead, please. 20 DIRECT EXAMINATION 21 BY MR. MURPHY: 22 Okay. Would you state your full name Q

for the record, please, Mr. Edgar? 1 2 Α Kevin Edgar. 3 0 Okay. 4 Α Last name spelled E-D-G-A-R. 5 Are you a resident of Madelon Q Condominium? 6 7 Α I am. Which unit? 8 Q I live in Unit 314. 9 Α 10 Now, I will hand you a copy of 314. Q Protestant's Exhibit 1 and ask you if you can --11 12 if it's possible to point where your unit is and 13 show it to the Board Members. They have their 14 own copies. 15 CHAIRPERSON ANDERSON: All right. I'm 16 sorry, what exhibit is this? 17 MR. MURPHY: Exhibit -- Protestant's 18 Exhibit 1, Mr. Chairman. 19 CHAIRPERSON ANDERSON: Okay. 20 THE WITNESS: Members of the Board, my 21 unit is to the right of the bridge. You cannot 22 see it directly from this photo.

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| 1 | BY MR. MURPHY: |
|----|---|
| 2 | Q So it's just a wee bit outside of the |
| 3 | walk |
| 4 | A Just a little bit outside the walkway, |
| 5 | the covered walkway. |
| 6 | Q So you are beyond the covered walkway. |
| 7 | You overlook the passageway that goes through the |
| 8 | other courtyard, correct? |
| 9 | A I agree. Yes, I agree. |
| 10 | Q Okay. Now, where is your bedroom? |
| 11 | A My bedroom on my side of the building, |
| 12 | my unit entrance is on the third floor, but my |
| 13 | bedroom is on the second floor or right above the |
| 14 | Peacock Cafe Restaurant, so about 12 feet above |
| 15 | ground level. |
| 16 | Q Okay. |
| 17 | A And I can hear all the noise from the |
| 18 | courtyard from my bedroom. |
| 19 | Q Now, when you purchased Unit 314, when |
| 20 | did you purchase Unit 314? |
| 21 | A In July of 2007. |
| 22 | Q And have you resided there ever since? |
| | |

| 1 | A I have. |
|----|---|
| 2 | Q Okay. Now, at the time you purchased |
| 3 | exhibit I mean, Unit 314, did you sign a |
| 4 | purchase agreement? |
| 5 | A I did. |
| 6 | Q Okay. And did that purchase agreement |
| 7 | contain a paragraph 22? Well, first, let me go |
| 8 | and ask a foundation question. |
| 9 | Did you hear |
| 10 | A I did. |
| 11 | Q Mr. Dower's testimony? |
| 12 | A Yes, I did. |
| 13 | Q Did your purchase agreement include |
| 14 | the same paragraphs? |
| 15 | A Yes, it did. |
| 16 | Q Okay. Now, did you see anything in |
| 17 | that paragraph, in that purchase agreement that |
| 18 | would commit you to not opposing an application |
| 19 | to put a summer garden, you know, no more than 30 |
| 20 | feet from your bedroom window? |
| 21 | A I did not. |
| 22 | Q Now, after you purchased Unit 314, did |
| | |

there come a time when the premises that are 1 2 currently occupied by the Sandbox Restaurant were occupied by another establishment? 3 4 Α Yes. 5 And there were two establishments, 0 6 correct? 7 Α Correct. And what were their names? 8 Q 9 The first was George, which opened in Α 10 2009 and then became Chinese Disco at some point 11 thereafter. 12 Q Now, during the time that George and 13 Chinese Disco occupied the premises, were you 14 ever disturbed by noise in the courtyard? 15 Α I was. 16 0 What caused the noise? 17 Α Drunk people, people coming and 18 leaving, people trying to leave through the 19 courtyard that backs up to my bedroom in back of 20 the Peacock Cafe and Mai Thai Restaurant. 21 0 So is your testimony that there would 22 be frequently people coming from the courtyard in

front of George or Chinese Disco, as the case may 1 2 be --3 Α Yeah. -- passing through where we heard 4 0 5 there is a gate that is never locked into the space right under your bedroom window? 6 7 Α That is correct. Okay. Now, how does noise travel in 8 Q 9 that area? 10 It travels in every direction. Α 11 Q Okay. Now, the space you overlook, 12 it's adjacent to the homes on M Street and the 13 street that are occupied by Mr. and Mrs. Emes? 14 Α It is. 15 And Madelon, correct? Q 16 Α Correct. 17 Now, just to be clear as Mr. Dower 0 was, you do not oppose the issuance of an ABRA 18 19 License to Mr. Elliott's entity, correct? 20 Α I do not. 21 0 Okay. What you oppose is -- what do 22 you oppose about this application?

1 Α I oppose the amount of seating 2 proposed, 168 beer garden seating, in the courtyard as well as the length of time that 3 4 alcohol would be served into the courtyard. 5 Now, how many times over the course of 0 the time that George and Chinese Disco were there 6 7 could you estimate you were awakened by noise in the courtyard? 8 9 I can't put a number of it. Α Many. Ι 10 am not a heavy sleeper, but Thursday nights, 11 which for most of us is a work day, you know, a 12 work night, they were open. That would be a 13 frequent problem. The weekend it all -- it just 14 depended. It depended on the time of year. It 15 depended on the amount of the crowds. There were 16 times when I would go down and speak to their 17 security, who didn't do anything. 18 I would agree with Mr. Elliott, the 19 police whether they were on duty or off duty, did 20 not do much at all. I emailed, Mr. Elliott was 21 on some of those emails, their ownership. Their 22 ownership became hostile toward people that

complained about noise. It was very frustrating. 1 2 Q I have --3 One person tried to scale a wall Α behind my bedroom and impaled himself once, that 4 5 was a fun night. Anyway, there was a lot of problems with the people from that restaurant, 6 7 excuse me, bar. MR. MURPHY: I have no further 8 9 questions for Mr. Edgar. 10 CHAIRPERSON ANDERSON: Mr. Elliott? 11 MR. ELLIOTT: I just have one 12 clarification. 13 CROSS-EXAMINATION 14 BY MR. ELLIOTT: 15 Q Mr. Edgar? 16 Α Yes. 17 I want to show you what has been 0 18 marked as Exhibit 12. 19 Α Yes. 20 And I put a little dot on it right to 0 21 the left and downward where -- is that correct 22 that that is where your apartment is? There is a

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turret in the middle and then right behind the 1 2 Emes' apartment building, 3226 is your residence, 3 correct? 4 Α I would say it is further to the 5 right, the dot that you placed. It goes right out to the corner of 6 0 7 this, right? 8 Α Yes. 9 Yeah, it does. Q 10 Α Yes. 11 Q It goes out. 12 Α Yes, that is correct. 13 MR. ELLIOTT: No further questions. 14 That's showing where it is. 15 CHAIRPERSON ANDERSON: All right. Any 16 questions by any Board Members? Yes, Mr. Short? 17 MEMBER SHORT: Mr. Edgar, your 18 testimony so far has been quite compelling and it 19 sounds like you don't oppose the license. And it 20 sounds like probably if they reduced the number 21 of seats out there and they had security guards, 22 a certain number, which could be in an agreement,

whenever they open up they would have to have that certain number of -- whenever they are open, outside, they would have to have security out there, a certain number and stick with that number.

If they ever get caught without that, 6 7 then it would be something they would have to answer to the Board about. But again, it sounds 8 9 like this might be able to work, but if he closes 10 every night at 10:00 out there, those chairs are 11 chained down, and security, even when it's open 12 on the inside, they make sure nobody bothers 13 those chairs and if all of that is in the 14 agreement and he doesn't live up to it, there are 15 some things that this Board could help the 16 residents out with. 17 THE WITNESS: I think you are correct,

18 yes. 19 MEMBER SHORT: Okay. That's all I 20 have, Mr. Chair. 21 CHAIRPERSON ANDERSON: Any questions, 22 Mr. --

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| 1 | MEMBER SILVERSTEIN: No. |
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| 2 | CHAIRPERSON ANDERSON: Elliott, |
| 3 | based on the question that Mr. Short asked? |
| 4 | MR. ELLIOTT: No questions. |
| 5 | CHAIRPERSON ANDERSON: Mr. Murphy? |
| 6 | MR. MURPHY: No questions. |
| 7 | CHAIRPERSON ANDERSON: Thank you, Mr. |
| 8 | Edgar, for your testimony. You can step down. |
| 9 | MR. EDGAR: Thank you. |
| 10 | (Whereupon, the witness was excused.) |
| 11 | CHAIRPERSON ANDERSON: Do you have |
| 12 | another witness, sir? |
| 13 | MR. MURPHY: I have one more, Mr. |
| 14 | Philippe Reines. |
| 15 | CHAIRPERSON ANDERSON: Can you raise |
| 16 | your right hand, sir? |
| 17 | Whereupon, |
| 18 | PHILIPPE REINES |
| 19 | was called as a witness by the Protestant, and |
| 20 | having been first duly sworn, assumed the witness |
| 21 | stand and was examined and testified as follows: |
| 22 | MR. REINES: I do. |
| | |

1 CHAIRPERSON ANDERSON: Thank you. 2 Your witness. 3 DIRECT EXAMINATION 4 BY MR. MURPHY: 5 Mr. Reines, would you state your full Q name for the record, please? 6 7 It's Philippe, P-H-I-L-I-P-P-E, Α Reines, R-E-I-N-E-S. 8 9 Q I apologize. 10 No one gets it right. Α 11 Do you own a unit in Madelon Q Condominiums? 12 13 Α I do. Which unit? 14 0 15 No. 414. Α Where is Unit 414 located in relation 16 0 17 to the courtyard in front of the Sandbox 18 Restaurant? And here again, I will show you a 19 copy of Exhibit 1. If you could point out to the 20 Board Members where your unit is? 21 These four windows. Α 22 Q Come again, please?

It's a duplex, so the four windows. 1 Α 2 Q Okay. When did you purchase Unit 414? I moved in mid-August 2014 and I 3 Α closed on the sale in the spring of 2015. 4 5 And so you rented before you moved in? 0 We had a contract but it was just 6 Α 7 cleared in 2015. Have you resided in Unit 414 ever 8 Q 9 since you purchased it? 10 Α Yes. 11 At the time you purchased Unit 414, 0 12 were the premises that are currently occupied by 13 the Sandbox Restaurant, occupied by another 14 entity, another establishment? I believe it was. I remember the 15 Α 16 shift in time, but it was George/Chinese Disco. 17 0 Now, did George or Chinese Disco ever 18 seat customers in the courtyard? 19 I don't recall. I don't recall paying Α 20 attention to what they were doing unless they 21 found their way into my eardrums. Okay. Well, tell us about them 22 Q

finding their way into your eardrums.

2 Α Well, it was on occasion. I'm sorry to belabor the point of the previous two 3 4 witnesses, but it would depend on the night. It 5 would typically be towards the weekend, certainly the weekend nights. And it is hard to describe, 6 7 except it is noise one would expect from an outside seating area. 8

9 Q So well, maybe you could expand on 10 that a little bit for the Members of the Board. 11 Describe the courtyard and how noise travels in 12 that courtyard.

13 Α So the courtyard is roughly squared, 14 but it in no way is it square in that it is 15 confined in terms of egress and ingress. It has 16 -- the way I see it and, please, tell me to stop 17 seeing it this way, I, back in the days when I 18 would go out, would have loved a space like that, 19 because it would have been very hard to monitor 20 and enforce what Mr. Elliott is outlining as very, you know, genuine attempts on his part to 21 22 mitigate behavior.

But as I -- it has been a while since 1 2 I have been a college student. I wasn't a Georgetown student, but I would have done what 3 4 many of them do now, which is congregate, stay 5 later, be loud, not that they are doing anything completely out of the ordinary, they are doing 6 7 what kids do, but it is loud. And you know, in a former life I was 8 9 also a bartender who worked in a restaurant. Ι 10 know there are some spaces that are more 11 conducive to it. Usually outdoor seating is in 12 front of a restaurant. There is a host, a 13 hostess stand where it's easier to monitor. 14 This is just -- was not built for this 15 purpose and therefore it is not suited for this 16 purpose and it is almost folly to think that it 17 could be controlled. 18 You know, for my time working in 19 restaurants, I know that customers get a say in 20 how the restaurant is run. If you are playing 21 Bach and someone says hey, it's a little boring, 22 can you put on Billy Joel? You are going to put

on Billy Joel.

| 2 | If someone says I, you know, want to |
|----|---|
| 3 | sit outside even after you are closed, you are |
| 4 | going to look the other way. And again, that |
| 5 | isn't what they do with any ill-intent. I don't |
| 6 | think anyone is saying anyone has ill-intent, but |
| 7 | it is the reality of it. |
| 8 | And I do think restaurants who have |
| 9 | those kind of spaces typically employ personnel |
| 10 | and security to enforce it to make sure things |
| 11 | stay within their own rules. And you would be |
| 12 | talking in this space about a significant number, |
| 13 | given that you I mean, not to I get lost |
| 14 | back there, you know, sometimes when I'm trying |
| 15 | to walk to P Street. There is a UPS store. |
| 16 | There is like four or five ways in and out. |
| 17 | There are staircases up and I think |
| 18 | one aspect that might not have been explored is |
| 19 | that people are going to naturally you know, |
| 20 | if I spilled lots of water, the water is going to |
| 21 | go to its lowest point without my say so. There |
| 22 | are also doors into our condominium. There are |

several doors that, yes, they are locked, but people are going to try.

They are going to buzz. 3 There are 4 going to be people who are drinking and again, 5 that's understandable, but this is not the location for it. And it is giving you -- I was 6 7 listening to the questions you were asking Kevin, Mr. Edgar, and I think everyone would love a 8 9 scenario where you could say if this happened at 10 this time, this didn't happen after that time. 11 It's very hard in practice to affect 12 those restrictions. And again, that's not 13 imputing anyone's intent or ability. I think Mr. 14 Elliott has been very honest in admitting that 15 you can't control. And he has acknowledged, you 16 know, he can't -- you don't know what you don't 17 know. 18 But I do think the one that I haven't 19 heard a lot today is the factor of the people 20 themselves and human nature and it could be good 21 human nature, but problematic.

Q Well, and my question was also

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directed to the configuration of you have got courtyard with a tall building on the south. A fairly tall building on the west. Another tall building on the east. How does sound travel within that courtyard?

A I am not an audio expert. I do know that it travels into my unit, whether I'm outside on the balcony or not. I also heard Mr. Elliott say that he doesn't see me outside. I hope you are not looking at midnight outside.

11 But I am, you know, and I also would 12 note that whatever audio testing was done, was 13 not certainly done from inside my unit, which I 14 think is the relevant part of it. You just hear 15 I mean, I grew up in New York City. it. I'm 16 not, you know, a stranger to noise, but there is 17 a difference between a fire truck going by, a bus 18 stopping and people congregating.

19 That last group is just very
20 different, because it's not going anywhere. And
21 it is very hard to control. I don't think I am
22 going to look at this space and say oh, audio

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only travels up into the clouds. I mean, it is like talking to a box. I mean, it's sort of this, imagine if I lived here, we lived here and 4 you had this as the courtyard.

5 You know, it's also we live on the third and fourth floor, but there really is no 6 7 second floor. You are talking about a really short distance here. I mean, if there was a 8 9 fire, I think we would all jump out the window 10 and land pretty well.

11 0 Now, let me ask a question. We have 12 heard from Mr. Elliott that his plan is to close 13 the summer garden and sweep it of patrons at 14 10:00 every night and that would prevent any sort 15 of noise.

16 Do patrons sometimes leave restaurants 17 to come outside and smoke and hang out?

18 Α Yeah. I mean, usually. I think we 19 have all been in a place where the lights come on 20 as that sort of signal time to leave and everyone 21 -- their eyes adjust and you don't run out and 22 say okay, time to leave. You linger. You might

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still have a drink in your hand. You might be 1 2 halfway through a cigarette. You might still be 3 talking to someone. It just doesn't -- I have worked in 4 5 four restaurants again long ago, but I don't That is just not human think much has changed. 6 nature for people to wrap up immediately. 7 And I'm going to assume without 8 Q Okay. 9 looking, but you tell me if I'm wrong, that you 10 have paragraph 2 in your purchase agreement, just 11 like everybody else? 12 Α I assume so. 13 Q Yeah. All right. At the time you 14 purchased your unit, did Mr. Elliott or Mr. 15 Elliott's representatives give you any reason to 16 believe that he would put a summer garden in the 17 courtyard? 18 Α I don't recall actually having an 19 interaction with Mr. Elliott or any 20 representative, just the seller's agent. 21 0 Well, did you -- as you looked through 22 the unit and looked out the window, did you have

1 2 any reason to think there would be a summer garden out there?

Absolutely not. I felt like because 3 Α of all the restaurants, it felt like a common 4 5 utility area. Utility might be the wrong word, but I know what goes on, you know, behind 6 restaurants. You have got garbage. You have got 7 people doing all sorts of things. 8 You have 9 people in the restaurant smoking. It did not 10 feel like a communal area. 11 And I do remember being told by the 12 seller's agent that it was never used for 13 anything like that. And I wasn't surprised 14 because it didn't seem -- it just seemed kind of 15 behind the curtains, not exactly built as stage. 16 0 And just to be clear with you as well, 17 do you oppose the issuance of an ABRA License to 18 the Applicant? 19 Α No. 20 But you do oppose a summer garden 0 21 endorsement, correct? 22 Α Yes, because I don't think that there

is a way to reasonable ameliorate the sound. 1 2 Q Okay. And do you also oppose an 3 endorsement to allow the Applicant to charge --4 place a cover charge for events? 5 Α As Mr. Dower said, that Yes. compounds the problem. 6 7 0 Okay. MR. MURPHY: I have no further 8 9 questions. 10 CHAIRPERSON ANDERSON: Mr. Elliott, 11 any questions? 12 MR. ELLIOTT: No questions. Thank 13 you. 14 CHAIRPERSON ANDERSON: Any questions 15 by any Board Members? Yes, Mr. Short? 16 MEMBER SHORT: Okay. Mister? 17 MEMBER SILVERSTEIN: Reines. 18 MEMBER SHORT: Reines, okay. Mr. 19 Reines, you don't oppose it and suppose the 20 number were lower and there was no music ever to 21 be out there, no amplified music, no speakers, no 22 anything, and they had to close every night at

10:00 and secure it and it would have to have security while they are open because the bottom line is we know they won't be open in February. There was no one out there.

And we know it's probably going to be 5 as soon as the cherry blossoms come out until the 6 7 end of October or early November and no music. Ι think I heard some people say that. And the 8 9 number maybe not 168, maybe something they can 10 work out in an agreement, something manageable. 11 And then what happens is maybe in a year or when 12 it comes down to renew the license, if he wants 13 to ask for a larger number, with no complaints 14 from the community.

15 But just like the people that were 16 there before him or before this applicant, it 17 took us a while, but the Government does work and 18 we -- Chinese Disco carried this to the very end 19 and so any licensee that comes in there in that 20 space or any space inside sooner or later, the 21 District of Columbia, I know this Agency, will 22 due its due diligence in making sure that they

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don't stay there and continue disruptions. 1 2 So I would just like to say I have only been on the Board now maybe four going on 3 4 five years, but I have seen a lot of Chinese 5 Discos come and go. And I would like to think as long as everyone is on board, I want the citizens 6 7 to have every assurance that if the license is issued, that they are making an agreement with 8 9 you, they are going to look to that agreement, 10 because if we find that they aren't, then there 11 are some consequences. 12 But thank you for your testimony. 13 THE WITNESS: Thank you. In fact, I 14 should note something you had said earlier. You 15 were asking about hypothetical terrorism. For 16 those who live there, it's actually not a 17 hypothetical. 18 There was an incident a few years ago 19 where it was reported that it was -- there was an 20 elaborate attempt on the Saudi Ambassador to the 21 United States' life that involved a bombing at 22 Cafe Milano.

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| 1 | MEMBER SHORT: Um-hum. |
|----|---|
| 2 | THE WITNESS: I know that sounds |
| 3 | crazy, but for those who remember it, it was |
| 4 | crazy. |
| 5 | MEMBER SHORT: Well, let me say this |
| 6 | again. Some of the recommendations and maybe |
| 7 | some of the things that I think we have agreed |
| 8 | upon is that the panic bar has to go on all those |
| 9 | gates, so people just can't come and go. If you |
| 10 | live there, you will have the code. You can |
| 11 | always come in and the panic bar will always let |
| 12 | you go out. |
| 13 | And there are some other things you |
| 14 | can do to keep from chaining the gates together, |
| 15 | little meshes, which can make it decorative, but |
| 16 | I do know in Georgetown there are some places |
| 17 | like that right now. And so they don't seem to |
| 18 | have any problems. Once those gates go up, you |
| 19 | can't come and go like you want to. |
| 20 | If you don't have wristbands and you |
| 21 | are sitting at his outside place, then you don't |
| 22 | get served. And if the Investigator comes in and |

finds somebody without that wristband, once you 1 2 guys make an agreement, if you agree to that, then you have a lot more control. 3 It can happen. 4 There are some places in town that 5 were problems before and once they came forth and we talked about it and went through the same kind 6 7 of -- we haven't heard from the people since. So it works. 8 9 MEMBER SHORT: Thank you. That's all 10 I have, Mr. Chair. 11 CHAIRPERSON ANDERSON: Mr. Elliott, 12 any questions you want to ask the witness based 13 on the --14 MR. ELLIOTT: No questions. Mr. Murphy, any 15 CHAIRPERSON ANDERSON: 16 questions you want to ask the witness based on 17 the comments made by --18 MR. MURPHY: No, thank you, Mr. 19 Chairman. 20 CHAIRPERSON ANDERSON: Thank you, sir. 21 You can step down. 22 (Whereupon, the witness was excused.)

1 CHAIRPERSON ANDERSON: Do you have any 2 other witnesses, sir? I do not. 3 MR. MURPHY: 4 CHAIRPERSON ANDERSON: Do you rest? 5 MR. MURPHY: We rest. CHAIRPERSON ANDERSON: All right. 6 Let's talk about the -- hold on. Does the 7 Applicant -- do you have a rebuttal witness that 8 9 you're trying to call or do you need --10 MR. ELLIOTT: No, we're done. 11 CHAIRPERSON ANDERSON: Okay, fine. 12 All right. 13 So, we'll do closing. The Applicant 14 goes first and Protestant goes last. Are you 15 ready for closing or you want a couple of 16 minutes? 17 MR. ELLIOTT: I'm going to waive 18 closing. I think you've heard our whole case and 19 you know the principal points --20 CHAIRPERSON ANDERSON: All right. 21 What I want to tell you, as part of closing, tell 22 me what you want, so you don't have to wrap up,

| 1 | so just tell me what is it that you're asking the |
|----|---|
| 2 | Agency Board to give to you? You're applying for |
| 3 | a license, and tell me what specifically you're |
| 4 | asking for, so |
| 5 | MR. ELLIOTT: All right. |
| 6 | CHAIRPERSON ANDERSON: when we make |
| 7 | a decision, I will know what it is that I'm |
| 8 | looking at when the and I'm asking the same as |
| 9 | the Protestant also, but one of the things that I |
| 10 | will do let me before you do that, let's go |
| 11 | through the documents, all right? |
| 12 | So, let's go to the documents to see |
| 13 | what documents you're going to introduce in the |
| 14 | record, so I'll start with you, all right, so |
| 15 | let's go through the documents, sir. |
| 16 | So, we had testimony in Number 1, so |
| 17 | I know Mr. Elliott I'm sorry, Mr. Murphy, you |
| 18 | said that you have issues with Number 1. What |
| 19 | are you concerned with Number 1? |
| 20 | MR. MURPHY: My concern with Number 1 |
| 21 | is it is total hearsay. None of the alleged |
| 22 | signatories in these petitions are here to be |
| | |

crossed examined. We don't know what they were 1 2 told at the time they were asked to sign those documents or the letters. We don't -- we didn't 3 4 have an opportunity to cross-examine them about 5 precisely what their experiences are and what the relevance might be to this proceeding. 6 I think 7 it would be inappropriate to allow them into evidence. 8

CHAIRPERSON ANDERSON:

Mr. Elliott?

10 MR. ELLIOTT: The -- each of them 11 signed under a clear statement that they 12 supported the 168 seats to ten, used only to ten 13 p.m. and support entertainment endorsement and 14 the liquor license. Each of them had that --15 right at the top of the signature page, they all 16 signed in front of me. And these are all proper 17 signatures, and nobody said they didn't support 18 it. 19

19 These are the 22 I found, and every 20 one of them supported it, so I think for what 21 it's worth, I agree with Mr. Murphy. It's not 22 the same as cross-examining, but I think the

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| 1 | Board does receive letters from the public and |
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| 2 | requests from the public in this form, and it's |
| 3 | given whatever weight you all may decide to give |
| 4 | it, and I don't think it should be excluded. |
| 5 | It's very important to this proceeding |
| 6 | to know that 5 out of 7 facing that main |
| 7 | courtyard supported us, and 22 out of 35 |
| 8 | supported us, and there's 5 against. |
| 9 | CHAIRPERSON ANDERSON: I'm going to |
| 10 | admit it, but I'll give it the weight that it is. |
| 11 | The Board is not going to make the decision based |
| 12 | on the statements. |
| 13 | (Whereupon, the above-referred to |
| 14 | document was received into evidence as |
| 15 | Applicant Exhibit No. 1.) |
| 16 | CHAIRPERSON ANDERSON: All right, so |
| 17 | Number 2? |
| 18 | MR. MURPHY: No objection. |
| 19 | (Whereupon, the above-referred to |
| 20 | document was received into evidence as |
| 21 | Applicant Exhibit No. 2.) |
| 22 | CHAIRPERSON ANDERSON: Number 3? |
| | |
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MR. MURPHY: No objection. 1 2 (Whereupon, the above-referred to 3 document was received into evidence as 4 Applicant Exhibit No. 3.) 5 CHAIRPERSON ANDERSON: Number 4? I object. 6 MR. MURPHY: The document 7 CHAIRPERSON ANDERSON: Because it's 8 9 not complete? 10 MR. MURPHY: It's not complete. 11 CHAIRPERSON ANDERSON: All right. 12 Then, and the only thing that's missing from the 13 document is the drawing. 14 MR. MURPHY: Is the architectural 15 drawings that showed that there was a sound 16 baffling device required before this voluntary 17 agreement was signed. 18 CHAIRPERSON ANDERSON: And I hear your 19 objection, and this is the only reason I'm going 20 to admit it, because within the paragraph, it 21 states that -- I think I'll go specific to the 22 paragraph that talks about the summer -- it makes

reference to it, so there's a specific reference, 1 2 I think, in B. Let me go back. All right. When I went -- after looking at it, I 3 4 think it's subparagraph B that talks about some 5 of that, yes. It's -- I'm sorry. Yes, B. 6 Covered -- oh, no, I'm sorry, no. Summer garden, 7 yes. Mr. Chair, it does make 8 MR. MURPHY: 9 reference to covered per the plans attached, but 10 without the plans, it's not clear to the reader 11 that the plans are -- or that the cover is 12 designed to protect the residents that are nearby 13 from the sound. 14 CHAIRPERSON ANDERSON: I'll exclude 15 it. And -- I'll exclude that, but it's part of 16 ABRA's records because it's the settlement 17 agreement to say, because it's not the complete 18 document, but it's a settlement agreement that's 19 a part of ABRA's records, but there is an 20 objection, because a complete document is not 21 here, so I'll exclude Number 4, okay, so I will 22 exclude Number 4. And the reason I'm excluding

| 1 | 2 |
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| 1 | it because it's not the complete document. |
| 2 | All right, Number 5. |
| 3 | MR. MURPHY: No objection. |
| 4 | (Whereupon, the above-referred to |
| 5 | document was received into evidence as |
| 6 | Applicant Exhibit No. 5.) |
| 7 | CHAIRPERSON ANDERSON: Number 6? |
| 8 | MR. MURPHY: No objection. |
| 9 | (Whereupon, the above-referred to |
| 10 | document was received into evidence as |
| 11 | Applicant Exhibit No. 6.) |
| 12 | CHAIRPERSON ANDERSON: Number 7? |
| 13 | MR. MURPHY: No objection. |
| 14 | (Whereupon, the above-referred to |
| 15 | document was received into evidence as |
| 16 | Applicant Exhibit No. 7.) |
| 17 | CHAIRPERSON ANDERSON: 8? |
| 18 | MR. MURPHY: No objection. |
| 19 | (Whereupon, the above-referred to |
| 20 | document was received into evidence as |
| 21 | Applicant Exhibit No. 8.) |
| 22 | CHAIRPERSON ANDERSON: 9? |
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Object for the same 1 MR. MURPHY: 2 We've got an incomplete document talking reason. about what's been agreed between the neighborhood 3 4 and Reverie, so any reference to how things were 5 laid out there is, it's --CHAIRPERSON ANDERSON: 6 What number are 7 we talking about? 9? 9, Reverie summer garden 8 MR. MURPHY: 9 seating borders adjacent to residences. It's a 10 picture and it's a picture that doesn't show the 11 cover that Reverie has been required to place to 12 protect those residents. 13 CHAIRPERSON ANDERSON: All right. 14 What was the purpose -- what's the purpose of 15 Number 9? 16 MR. ELLIOTT: It's actually four 17 photographs, and the four photographs show you 18 the, that the residents nearby that summer garden 19 are closer, are very close to the summer garden, 20 much closer. They're an inch away in some cases. 21 They're above the restaurant looking down, 22 they're across the street looking straight in at

ground level, so I think these photographs are 1 2 important together with my testimony to show that 3 there's an instance where the ABC Board issued a 4 summer garden permit with the ANC agreeing with 5 the restaurant. CHAIRPERSON ANDERSON: I'm going to 6 7 admit for -- I'm sorry. I'm going to admit Number 9 for the reasons stated. 8 9 (Whereupon, the above-referred to 10 document was received into evidence as 11 Applicant Exhibit No. 9.) 12 All right, Number 10? 13 MR. MURPHY: No objection. 14 (Whereupon, the above-referred to 15 document was received into evidence as 16 Applicant Exhibit No. 10.) 17 CHAIRPERSON ANDERSON: 11? 18 MR. MURPHY: No objection. 19 (Whereupon, the above-referred to 20 document was received into evidence as 21 Applicant Exhibit No. 11.) 22 CHAIRPERSON ANDERSON: 12?

| 1 | MR. MURPHY: No objection. |
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| 2 | (Whereupon, the above-referred to |
| 3 | document was received into evidence as |
| 4 | Applicant Exhibit No. 12.) |
| 5 | CHAIRPERSON ANDERSON: 13? |
| 6 | MR. MURPHY: No objection. |
| 7 | (Whereupon, the above-referred to |
| 8 | document was received into evidence as |
| 9 | Applicant Exhibit No. 13.) |
| 10 | CHAIRPERSON ANDERSON: 14? |
| 11 | MR. MURPHY: I'm going to object to |
| 12 | that, because as Mr. Elliott has testified, it |
| 13 | didn't represent what he didn't say what he |
| 14 | represented it to say. |
| 15 | CHAIRPERSON ANDERSON: Yes, I was |
| 16 | confused, so what's Number 14? I'm sorry. |
| 17 | MR. MURPHY: Number 14 is |
| 18 | CHAIRPERSON ANDERSON: No, no, I'm |
| 19 | siding with you. I'm agreeing with you, so |
| 20 | that's what I'm asking. |
| 21 | Mr. Elliott, what is Number 14? |
| 22 | MR. ELLIOTT: It's very important to |
| | |

see what the OGB said to us, and we've filed 1 2 electronically and served on all the Protestants the full hearing, so then we typed up the quotes 3 4 that we wanted to read to you, but the full 5 hearing was submitted to, and to Mr. Murphy and CAG and the Group 7 electronically. 6 7 MR. MURPHY: My mistake, Mr. Chair. I was thinking it was the resolution we 8 9 introduced. 10 CHAIRPERSON ANDERSON: Okav. 11 MR. MURPHY: All right. I'm going to 12 object to this one on the grounds of relevance. 13 CHAIRPERSON ANDERSON: Which one? 14 MR. MURPHY: This is 14. What the OGB 15 may have urged Mr. Elliott to do architecturally 16 with the courtyard is irrelevant to this Board's 17 consideration about what you should be doing. 18 CHAIRPERSON ANDERSON: All right, I 19 agree with you, so I'm going to exclude Number 14 20 on the basis of relevance. 21 15? 22 MR. MURPHY: No objection.

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| 1 | (Whereupon, the above-referred to | |
| 2 | document was received into evidence as | |
| 3 | Applicant Exhibit No. 15.) | |
| 4 | CHAIRPERSON ANDERSON: 16? | |
| 5 | MR. MURPHY: No objection. | |
| 6 | (Whereupon, the above-referred to | |
| 7 | document was received into evidence as | |
| 8 | Applicant Exhibit No. 16.) | |
| 9 | CHAIRPERSON ANDERSON: 17? | |
| 10 | MR. MURPHY: No objection. | |
| 11 | (Whereupon, the above-referred to | |
| 12 | document was received into evidence as | |
| 13 | Applicant Exhibit No. 17.) | |
| 14 | CHAIRPERSON ANDERSON: 18? | |
| 15 | MR. MURPHY: No objection. | |
| 16 | (Whereupon, the above-referred to | |
| 17 | document was received into evidence as | |
| 18 | Applicant Exhibit No. 18.) | |
| 19 | CHAIRPERSON ANDERSON: 19? | |
| 20 | MR. MURPHY: No objection. Although, | |
| 21 | I question the relevance. | |
| 22 | CHAIRPERSON ANDERSON: Well, I'll | |
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| 1 | admit that, so I'll overrule the objection. |
| 2 | (Whereupon, the above-referred to |
| 3 | document was received into evidence as |
| 4 | Applicant Exhibit No. 19.) |
| 5 | CHAIRPERSON ANDERSON: Number 20? |
| 6 | MR. MURPHY: No objection. |
| 7 | (Whereupon, the above-referred to |
| 8 | document was received into evidence as |
| 9 | Applicant Exhibit No. 20.) |
| 10 | CHAIRPERSON ANDERSON: 21? |
| 11 | MR. MURPHY: No objection. |
| 12 | (Whereupon, the above-referred to |
| 13 | document was received into evidence as |
| 14 | Applicant Exhibit No. 21.) |
| 15 | CHAIRPERSON ANDERSON: Is there a 22? |
| 16 | MR. MURPHY: 22? |
| 17 | CHAIRPERSON ANDERSON: Is there a 22? |
| 18 | I don't have a 22. It jumps from 21 to 23. |
| 19 | Does anyone have a 22? Does someone |
| 20 | have a 22 based on what's on the record? So, |
| 21 | there's no 22 |
| 22 | CHAIRPERSON ANDERSON: Protestant's |
| | |

| refusal to negotiate. |
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| CHAIRPERSON ANDERSON: I'm sorry, |
| what's Number 22? |
| MEMBER SILVERSTEIN: Protestant's |
| refusal to negotiate. |
| CHAIRPERSON ANDERSON: Oh, okay, all |
| right. I know why there's no 22. I eliminated |
| Number 22, because 22 was on my settlement from |
| our discussions, so I already eliminated Number |
| 22, because that's why I don't have Number 22 in |
| my records. |
| MR. ELLIOTT: Mr. Chairman, I would |
| like to admit the first two pages. That's an |
| authentic |
| CHAIRPERSON ANDERSON: I'm not going |
| to the purpose of it is to say that these are |
| the settlement discussions that we have had, and |
| I'm not going to admit that into evidence. You |
| did testify, because settlement when you have |
| settlement conferences, folks might agree to do |
| certain things to settle the matter, so I'm not |
| going to |
| |

I'm not going to belabor 1 MR. ELLIOTT: 2 it, but the point was if it were known that they wouldn't negotiate, so I don't --3 4 CHAIRPERSON ANDERSON: Well, you 5 testified to that, and so, therefore, I don't think we need -- you already put the best 6 7 evidence, so there's no need for us to have this. 8 No, ma'am, you can't say anything at 9 this moment, so I'm going to -- Number 22, I'm 10 excluding 22. 11 23? 12 MR. MURPHY: 23 that's where Mr. 13 Elliott represented the resolution passed by the 14 ANC as being, as urging the Old Georgetown Board 15 to disapprove his concept design, and as Mr. 16 Elliott has admitted, that's simply not true. We 17 can leave it in, but I wanted to make sure the 18 Board understands that that was misrepresentation 19 of what the ANC did. 20 CHAIRPERSON ANDERSON: So, but what is 21 Exhibit 23? I'm sorry, Mr. Elliott. I'm sorry. 22 Mr. Elliott, what is Exhibit 23?

MR. ELLIOTT: It's a resolution by the 1 2 ANC, and I think, Mr. Murphy just said it's okay 3 to come in, but as was clarified in testimony, it 4 didn't urge the disapproval. It urged deferral. 5 CHAIRPERSON ANDERSON: Are these the actual minutes of the ANC? 6 7 MR. ELLIOTT: We typed it. Oh, yes, it came from 8 MR. MURPHY: 9 them. 10 CHAIRPERSON ANDERSON: Mr. Murphy, is 11 this the actual minutes of the ANC? 12 MR. MURPHY: It is the actual minutes 13 of the ANC. 14 CHAIRPERSON ANDERSON: All right. 15 MR. MURPHY: It's a correct 16 representation of the resolution. 17 CHAIRPERSON ANDERSON: Then, I'm going 18 allow 23. All right. 19 (Whereupon, the above-referred to 20 document was received into evidence as 21 Applicant Exhibit No. 23.) 22 CHAIRPERSON ANDERSON: 24?

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| 1 | MR. MURPHY: No objection. |
| 2 | (Whereupon, the above-referred to |
| 3 | document was received into evidence as |
| 4 | Applicant Exhibit No. 24.) |
| 5 | CHAIRPERSON ANDERSON: 25? |
| 6 | MR. MURPHY: No objection. |
| 7 | (Whereupon, the above-referred to |
| 8 | document was received into evidence as |
| 9 | Applicant Exhibit No. 25.) |
| 10 | CHAIRPERSON ANDERSON: 26? |
| 11 | MR. MURPHY: No objection. |
| 12 | (Whereupon, the above-referred to |
| 13 | document was received into evidence as |
| 14 | Applicant Exhibit No. 26.) |
| 15 | CHAIRPERSON ANDERSON: 27? |
| 16 | MR. MURPHY: No objection. |
| 17 | (Whereupon, the above-referred to |
| 18 | document was received into evidence as |
| 19 | Applicant Exhibit No. 27.) |
| 20 | CHAIRPERSON ANDERSON: 28? |
| 21 | MR. MURPHY: No objection. |
| 22 | (Whereupon, the above-referred to |
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| 1 | document was received into evidence as |
| 2 | Applicant Exhibit No. 28.) |
| 3 | CHAIRPERSON ANDERSON: 29? |
| 4 | MR. MURPHY: No objection. |
| 5 | (Whereupon, the above-referred to |
| 6 | document was received into evidence as |
| 7 | Applicant Exhibit No. 29.) |
| 8 | CHAIRPERSON ANDERSON: 30? |
| 9 | MR. MURPHY: No objection. |
| 10 | (Whereupon, the above-referred to |
| 11 | document was received into evidence as |
| 12 | Applicant Exhibit No. 30.) |
| 13 | CHAIRPERSON ANDERSON: 31? |
| 14 | MR. MURPHY: No objection. |
| 15 | (Whereupon, the above-referred to |
| 16 | document was received into evidence as |
| 17 | Applicant Exhibit No. 31.) |
| 18 | CHAIRPERSON ANDERSON: 32? |
| 19 | MR. MURPHY: No objection. |
| 20 | (Whereupon, the above-referred to |
| 21 | document was received into evidence as |
| 22 | Applicant Exhibit No. 32.) |
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| 1 | CHAIRPERSON ANDERSON: 33? |
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| 2 | MR. MURPHY: No objection. |
| 3 | (Whereupon, the above-referred to |
| 4 | document was received into evidence as |
| 5 | Applicant Exhibit No. 33.) |
| 6 | CHAIRPERSON ANDERSON: 34? |
| 7 | MR. MURPHY: No objection. |
| 8 | (Whereupon, the above-referred to |
| 9 | document was received into evidence as |
| 10 | Applicant Exhibit No. 34.) |
| 11 | CHAIRPERSON ANDERSON: 35? |
| 12 | MR. MURPHY: No objection. |
| 13 | (Whereupon, the above-referred to |
| 14 | document was received into evidence as |
| 15 | Applicant Exhibit No. 35.) |
| 16 | CHAIRPERSON ANDERSON: 36? |
| 17 | MR. MURPHY: No objection. |
| 18 | (Whereupon, the above-referred to |
| 19 | document was received into evidence as |
| 20 | Applicant Exhibit No. 36.) |
| 21 | CHAIRPERSON ANDERSON: 37? |
| 22 | MR. MURPHY: No objection. |
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CHAIRPERSON ANDERSON: I -- we did not 1 2 -- I can't substantiate where 40 came from, so I will exclude 40. 3 4 MR. MURPHY: 41 -- pardon me. 5 CHAIRPERSON ANDERSON: Hold on, please. 6 7 41? MR. MURPHY: Object on the grounds of 8 9 relevance. 10 CHAIRPERSON ANDERSON: Mr. Murphy, 11 what is 41? 12 MR. MURPHY: Mr. Murphy or Mr. 13 Elliott? 14 CHAIRPERSON ANDERSON: I'm sorry. Mr. 15 Elliott. I apologize. 16 MR. ELLIOTT: It's information from 17 the national airport saying -- I don't want to 18 misstate it -- that they closed noisy operations 19 basically at ten p.m. I thought it was relevant 20 when you're trying to judge the sound impact of 21 the courtyard dining, then have the airplanes 22 going over until then, and once they stopped, the

dining is gone too, so it seems relevant. 1 2 CHAIRPERSON ANDERSON: Where did this come from? Where --3 4 MR. ELLIOTT: It came off their 5 Yes, the website link is right there. website. Yes, we took it off their website. 6 7 MR. MURPHY: Mr. Chairman, if I may It is not what Mr. Elliott represents 8 point out? 9 it to be. In fact, in the highlighted language, 10 it says, "The DCA Nighttime Noise Rule is not an 11 operational curfew at Reagan National." 12 CHAIRPERSON ANDERSON: I'm going to 13 exclude 41, because it was -- I remember 14 specifically the discussions, and it's been 15 introduced the same way. The airport closed at 16 ten o'clock, and based on the testimony, that was 17 that, so. 18 All right, 42, Mr. Murphy? 19 MR. MURPHY: I won't object to it only 20 because it proves that noise travels very well in 21 that neighborhood. 22 CHAIRPERSON ANDERSON: You know what?

I think it's relevant. 1 2 (Whereupon, the above-referred to 3 document was received into evidence as 4 Applicant Exhibit No. 42.) 5 MR. ANDERSON: 43? MR. MURPHY: No objection. 6 7 (Whereupon, the above-referred to document was received into evidence as 8 9 Applicant Exhibit No. 43.) 10 CHAIRPERSON ANDERSON: 44? 11 MR. MURPHY: Irrelevant. Object on 12 the grounds of relevance. 13 CHAIRPERSON ANDERSON: I don't think 14 that's relevant too. 15 And the only reason that I ask you, 16 Mr. Elliott, is because I heard you -- you made 17 the statement, and I don't think that was 18 irrelevant. That's something that Georgetown 19 needs to take care of themselves, and so I don't 20 think that's relevant to this hearing. 21 45? 22 MR. MURPHY: Again, I don't see what

the relevance is.

| 2 | CHAIRPERSON ANDERSON: I mean, this is |
|----|---|
| 3 | a menu, a proposed this is a menu, so I think |
| 4 | that I mean, you're not objecting that for |
| 5 | them having a restaurant, and this doesn't |
| 6 | MR. MURPHY: No, that's correct. |
| 7 | CHAIRPERSON ANDERSON: Right. |
| 8 | (Whereupon, the above-referred to |
| 9 | document was received into evidence as |
| 10 | Applicant Exhibit No. 45.) |
| 11 | CHAIRPERSON ANDERSON: So, 46? |
| 12 | MR. MURPHY: No objection. |
| 13 | (Whereupon, the above-referred to |
| 14 | document was received into evidence as |
| 15 | Applicant Exhibit No. 46.) |
| 16 | CHAIRPERSON ANDERSON: 47? |
| 17 | MR. MURPHY: No objection. |
| 18 | (Whereupon, the above-referred to |
| 19 | document was received into evidence as |
| 20 | Applicant Exhibit No. 47.) |
| 21 | CHAIRPERSON ANDERSON: 48? |
| 22 | MR. MURPHY: No objection. |

(Whereupon, the above-referred to 1 2 document was received into evidence as 3 Applicant Exhibit No. 48.) CHAIRPERSON ANDERSON: 4 49? 5 MR. MURPHY: No objection as long as the redacted versions have all been substituted 6 so the social security numbers --7 CHAIRPERSON ANDERSON: The document 8 9 that I have -- the document -- at least that I 10 was looking at, it was redacted. There are no personal -- at least when I looked at it -- let 11 12 me look. Let me make sure. 13 The documents that I looked at, yes, 14 the social security number was redacted. Yes, it 15 was redacted in the documents that I have in 16 front of me. 17 (Whereupon, the above-referred to 18 document was marked and received into 19 evidence as Applicant Exhibit No. 49.) 20 CHAIRPERSON ANDERSON: All right. 50? 21 MR. MURPHY: Mr. Chairman, we're not 22 offering 50 to 57, because that was just going to

be rebuttal evidence and didn't come up. 1 2 CHAIRPERSON ANDERSON: Okay, so we'll take out 50 to 57. Hold on one minute. 3 4 All right. 58? MR. MURPHY: Object on the grounds of 5 relevance. 6 7 CHAIRPERSON ANDERSON: Mr. Elliott, what is 58? 8 9 MR. ELLIOTT: That's basically just 10 character evidence. The Chairman of the ANC had 11 a very nice thing to say about me, and I would 12 like to put that in evidence. 13 MR. MURPHY: If I may, Mr. Chairman? 14 Mr. Elliott's character has not been introduced 15 as an issue in this proceeding. 16 CHAIRPERSON ANDERSON: Oh, I'll allow 17 that. It's -- a lot of people like to have nice 18 things in the public record about themselves, so 19 we're not disputing that it is. 20 (Whereupon, the above-referred to 21 document was received into evidence as 22 Applicant Exhibit No. 58.)

| 1 | CHAIRPERSON ANDERSON: 59? |
|----|---|
| 2 | MR. MURPHY: Object on the grounds of |
| 3 | relevance. |
| 4 | CHAIRPERSON ANDERSON: Mr. Elliott, |
| 5 | what is 59? |
| 6 | MR. ELLIOTT: Same as 58. It's a |
| 7 | major thing, 150 people on a conference call from |
| 8 | the Gulf area plus Puerto Rico, and it's |
| 9 | character evidence. |
| 10 | CHAIRPERSON ANDERSON: All right. Is |
| 11 | 59, is that titled, "DHRC Policy Working Group?" |
| 12 | Is that what it's titled? |
| 13 | MR. ELLIOTT: Yes. It's an example of |
| 14 | what we were seeing, sent back and forth over |
| 15 | time, several times |
| 16 | CHAIRPERSON ANDERSON: Because I don't |
| 17 | know I don't see all I saw all I'm |
| 18 | looking at is an email sent to a bunch of people, |
| 19 | and that doesn't this doesn't tell me |
| 20 | anything, so I don't know why this is in the |
| 21 | MR. ELLIOTT: Right. |
| 22 | CHAIRPERSON ANDERSON: I don't know |
| | |

why this is in the record. 1 2 MR. ELLIOTT: But with my testimony, I was explaining some of my civil rights work for 3 4 the last 52 years, and this was the latest thing 5 I did was organize this very large -- it just grew and grew. It started out with five people. 6 CHAIRPERSON ANDERSON: 7 I'm going to exclude 59, Mr. Elliott. 8 9 So, I have gone through the records, 10 and we have submitted Applicant's documents 1 11 through 59, and the record has mentioned what 12 documents are being excluded. 13 So, the Protestant, I know we didn't 14 necessarily go through your -- what documents did 15 you have, sir? Because I know we didn't 16 necessarily go through --17 MR. MURPHY: Yes. The only two I had 18 were Protestant's Exhibit 1, which is a 19 photograph of the condominium building taken from 20 immediately under the bridge and essentially the 21 middle of the summer garden that Mr. Elliott 22 proposes.

| 1 | MR. ELLIOTT: And I can authenticate |
|----|---|
| 2 | it. I took it myself. |
| 3 | CHAIRPERSON ANDERSON: We can move on, |
| 4 | Mr. Elliott. |
| 5 | MR. ELLIOTT: I have no objection to |
| 6 | 1 and 2. |
| 7 | (Whereupon, the above-referred to |
| 8 | document was received into evidence as |
| 9 | Protestant Exhibit No. 1.) |
| 10 | CHAIRPERSON ANDERSON: Number 2? |
| 11 | MR. MURPHY: That's just the diagrams. |
| 12 | Mr. Elliott's diagrams with an X on it from where |
| 13 | I was standing to take the other picture. |
| 14 | CHAIRPERSON ANDERSON: Okay, that's |
| 15 | fine. All right, so I will include your two |
| 16 | documents. They're included. All right. |
| 17 | (Whereupon, the above-referred to |
| 18 | document was marked and received into |
| 19 | evidence as Protestant Exhibit No. 2.) |
| 20 | CHAIRPERSON ANDERSON: That was the |
| 21 | records, okay. Let's all right. So, what I |
| 22 | need then from you then, Mr I know you don't |

| 1 | want to do a formal, the formal closing at this |
|----|--|
| 2 | time, so all I need from you is to tell us, just |
| 3 | tell me briefly what is it that you want the ABC |
| 4 | Board to do. |
| 5 | MR. ELLIOTT: Yes. We think that the |
| 6 | well, we would like what we applied for, but I |
| 7 | think that we wouldn't serve alcohol in the |
| 8 | morning. It's just everybody gets those hours, |
| 9 | so number one is we would be okay with alcohol |
| 10 | starting at 11:30 a.m. all days instead of the |
| 11 | earliest legal hour. |
| 12 | Number 2, as I |
| 13 | CHAIRPERSON ANDERSON: So, you're |
| 14 | asking alcohol to be served from 11:30 till what |
| 15 | time? |
| 16 | MR. ELLIOTT: Until the maximum hours |
| 17 | that we've applied. Everybody seemed to get two |
| 18 | and three, and so we would stay with that. |
| 19 | CHAIRPERSON ANDERSON: So, you're |
| 20 | asking for 11:30, all right. What time are you |
| 21 | asking to serve? So, you're asking to serve |
| 22 | alcohol from 11:30 a.m. until 2:00 a.m., Monday |
| | |

through Friday.

| 2 | MR. ELLIOTT: Yes. |
|----|---|
| 3 | CHAIRPERSON ANDERSON: I'm sorry. |
| 4 | MR. ELLIOTT: Sunday through Thursday. |
| 5 | CHAIRPERSON ANDERSON: I'm sorry. So, |
| 6 | you're asking for alcohol service 11:30 a.m. |
| 7 | until 2:00 a.m. when? |
| 8 | MR. ELLIOTT: Sunday through Thursday. |
| 9 | CHAIRPERSON ANDERSON: Sunday through |
| 10 | Thursday. And what about Friday? |
| 11 | MR. ELLIOTT: Actually, that will be |
| 12 | fine seven days a week. |
| 13 | CHAIRPERSON ANDERSON: Seven days a |
| 14 | week, okay. |
| 15 | MR. ELLIOTT: And I wish that we could |
| 16 | make an offer of shorter hours if we got the full |
| 17 | 168 seats, but I don't think it works that way. |
| 18 | CHAIRPERSON ANDERSON: You tell me |
| 19 | what it is that you want, so what about okay, |
| 20 | so that's for your establishment. What are the |
| 21 | hours that you're asking for your establishment |
| 22 | to? |

MR. ELLIOTT: So that's it, and then 1 2 the hours of what I testified to for the summer garden, stopping at ten, completely cleared. 3 4 CHAIRPERSON ANDERSON: So, summer 5 garden, what are the hours for the summer garden? 6 MR. ELLIOTT: Eight a.m. 7 CHAIRPERSON ANDERSON: Eight a.m. 8 MR. ELLIOTT: Yes. 9 CHAIRPERSON ANDERSON: Till what time? 10 MR. ELLIOTT: It's eight a.m. to ten 11 p.m. 12 CHAIRPERSON ANDERSON: In the summer 13 garden, all right. 14 MR. ELLIOTT: But, you know, if the 15 Board wants to move the eight up, that would be -16 17 CHAIRPERSON ANDERSON: Well, we said 18 by sharp. 19 MR. ELLIOTT: If the Board decides --20 (Simultaneous speaking.) 21 CHAIRPERSON ANDERSON: You said that 22 you want to serve breakfast. That's what I

thought you said, correct? 1 2 MR. ELLIOTT: We want to. 3 CHAIRPERSON ANDERSON: So, you said 4 that you want to be open from eight a.m. to ten 5 That's what you're asking -p.m. 6 MR. ELLIOTT: Correct. Now, the next 7 thing I could tell you is on the 24-hour service, as I said all along here, we're not that keen on 8 9 If you don't want us to do that, we would that. 10 like to start serving coffee and food at 6:30 11 like all the other coffeehouses do, and then not have the 24 hours, but we're still asking for 24 12 13 hours. 14 We don't think it's going to be 15 harmful at all, but in your discussion you don't 16 want to have that, then we would close the 17 operation at the latest at the alcohol service 18 limit, which we just said would be two a.m. every 19 day, but we would like to open for basically 20 coffeehouse type food and beverage at 6:30 in 21 order to do a coffee thing. 22 If you don't give us that, then, I

guess, we would have operational hours the same 1 2 as the alcohol, which would be eight to two, so all this up to you, but that's our position. 3 4 CHAIRPERSON ANDERSON: Okay. That's 5 what you're seeking, all right. Okay. Thank 6 you. 7 You have an opportunity, Mr. Murphy, 8 to do the regular type of closing, so --9 MR. MURPHY: I think I need a drink. 10 (Laughter.) 11 CHAIRPERSON ANDERSON: All right. 12 MR. MURPHY: I will not go into 13 closing here. I think the evidence make it clear It's not like 14 that this is a unique space. 15 summer garden on a sidewalk. It's not like 16 summer garden confined behind a single 17 restaurant. It's a unique space both in terms of 18 multiple points, egress and ingress. 19 It's unique space in terms of the way 20 it is constructed, the topography, so to speak, 21 in the way noise carries. It's a unique space in 22 a sense of the number of residents that are

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really, really, really close to where these
 tables are going to be.

Beyond that, it's a space that has 3 been there since 1980-some odd before Mr. Elliott 4 5 acquired it, and there's never been a summer garden back there despite the fact there have 6 7 been several ABRA license for some of these in the space where he wants to put the Sandbox 8 9 Restaurant, so what we are really here opposing 10 is putting a summer garden in this space, because 11 it's going to make a radical change to our 12 neighborhood.

We also oppose the cover charge endorsement, because we think that is just going to regenerate the old Chines Disco problem. We'll be right back with patrons lining up through the summer garden out the passageway and onto Prospect Street.

Mr. Elliott has agreed to give up on the 24/7 operation. We've opposed that as well, which obviously, if he didn't serve alcohol, they wouldn't have any limits on that, but we opposed

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that as well, because that's an opportunity for 1 2 people that have been drinking to continue to be in the location or in the courtyard causing 3 commotion that affects the residents. 4 So, that's it, short and sweet. 5 You know, if -- as I said when I started, my goal, 6 7 Board Member Short, is always to settle these things, and I've successfully and amply settled 8 9 four out of five since I've been an ANC 10 Commissioner. 11 We just can't get over the hump of the 12 summer garden unless something's done that we can 13 be sure is going to prevent any noise from flying into these residential units. 14 15 CHAIRPERSON ANDERSON: All right. Let 16 me ask -- I was going to ask my question by 17 general counsel. What are -- going back to the 18 Applicant. You had asked for a capacity in the 19 summer garden. What was the capacity you had 20 asked for? 21 MR. ELLIOTT: Same as the -- well, 22 outdoors -- we were told by DCRA, outdoor doesn't

have capacity, just seats, and we have the same 1 2 seats as in the COO 168 indoors capacity --CHAIRPERSON ANDERSON: 3 So, what does 4 the -- all right. What does the certificate of 5 occupancy for the indoor states? 6 MR. ELLIOTT: It states 200 capacity, 7 121 seats. 8 CHAIRPERSON ANDERSON: All right. 9 That's indoor? 10 MR. ELLIOTT: That's indoor. 11 CHAIRPERSON ANDERSON: And, so -- but 12 there's no certificate of occupancy for outside? 13 MR. ELLIOTT: Yes, we do. We have 14 that in the certificate of occupancy. It's noted 15 right there, 168 seats outdoors. 16 CHAIRPERSON ANDERSON: So, the 17 certificate of -- your certificate of occupancy 18 said 168 outdoors? 19 Yes, it does. MR. ELLIOTT: 20 MEMBER SHORT: Mr. Chair, can I 21 correct about something? 22 Yes, Mr. Short. CHAIRPERSON ANDERSON:

| 1 | MEMBER SHORT: Outside, because you |
|----|--|
| 2 | have 168 seats, you can't have any more unless |
| 3 | that's what's granted to you? |
| 4 | MR. ELLIOTT: That's it. |
| 5 | MEMBER SHORT: But you can't have |
| 6 | people standing out there, because you'll get |
| 7 | the investigator will come down on you pretty |
| 8 | hard, so one seat, one person. |
| 9 | MR. ELLIOTT: I see. |
| 10 | MEMBER SHORT: Interior might be a |
| 11 | little different, but the exterior and again, |
| 12 | I've heard both of you talk about maybe limiting |
| 13 | that to more manageable hours, but anyway, you |
| 14 | guys would have to work it out. |
| 15 | One thing this Chairman said that I |
| 16 | really liked when he says, "If you guys can't |
| 17 | work it out, you're not going to like the |
| 18 | opposite in either one of you," so you when come |
| 19 | in together and work something out you both can |
| 20 | agree to, it normally leaves everybody with a |
| 21 | smile on your face, because we're going to do |
| 22 | what we think is right if you guys can't come to |
| | |

a settlement.

| 2 | MR. MURPHY: If I may interject in |
|----|---|
| 3 | response to that? Mr. Short, it's well to note |
| 4 | that the predecessor ABRA license holder here, |
| 5 | the now infamous Chinese Disco, had a settlement |
| 6 | agreement that limited occupancy on the inside to |
| 7 | 99. We've agreed to allow Mr. Elliott to have |
| 8 | 200 on the inside. Now, I just want to offer |
| 9 | that as an indication that this is not scorched |
| 10 | earth as far as the ANC is concerned. |
| 11 | MEMBER SHORT: Okay, I understand. I |
| 12 | understand. |
| 13 | CHAIRPERSON ANDERSON: But they're |
| 14 | saying you have a certificate of occupancy for |
| 15 | the it said the outdoor facility 168. |
| 16 | MR. ELLIOTT: It's right in there. |
| 17 | CHAIRPERSON ANDERSON: Okay. |
| 18 | MR. ELLIOTT: And you have that, of |
| 19 | course, in the application. |
| 20 | CHAIRPERSON ANDERSON: All right. And |
| 21 | the record is now closed. |
| 22 | Do the parties wish to file proposed |
| | |

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findings of fact and conclusion of law or waive 1 2 their right to do so? 3 MR. MURPHY: You go first. CHAIRPERSON ANDERSON: It appears that 4 5 you folks don't want to do it, because you're both are looking at each other, so I'll make the 6 decision for you. You don't want to do it. 7 8 MR. ELLIOTT: I don't. 9 CHAIRPERSON ANDERSON: Because you're 10 looking at each other and saying, "Okay, let me see who's going to ... " All right, so the parties 11 12 waive it, so then the Board will issue a decision 13 within 90 days. All right. All right. 14 So, hold on one minute, please. 15 All right. As Chairperson of the 16 Alcoholic Beverage Control Board for the District 17 of Columbia, and accordance with Section 405 of 18 the Open Meetings Amendment Act of 2010, I move 19 that the ABC Board hold a closed meeting for the 20 purpose of seeking legal advice from our counsel 21 on Case Number 18-PRO-00081, Sandbox Restaurant. 22 Per Section 405(b)(4) of the Open Meetings

| 1 | Amendment Act of 2010, and deliberating upon Case |
|----|---|
| 2 | Number 18-PRO-00081, Sandbox Restaurant, for the |
| 3 | reasons cited in Section 405(b)(13) of the Open |
| 4 | Meetings Amendment Act of 2010. |
| 5 | Is there a second? |
| 6 | MEMBER SHORT: Second. |
| 7 | CHAIRPERSON ANDERSON: Mr. Short has |
| 8 | second the motion. |
| 9 | I will now take a roll call vote on |
| 10 | the motion, of course, now that it's been second. |
| 11 | Ms. Wahabzadah? |
| 12 | MEMBER WAHABZADAH: I agree. |
| 13 | CHAIRPERSON ANDERSON: Mr. |
| 14 | Silverstein? |
| 15 | MEMBER SILVERSTEIN: I agree. |
| 16 | CHAIRPERSON ANDERSON: Mr. Short? |
| 17 | MEMBER SHORT: I agree. |
| 18 | CHAIRPERSON ANDERSON: Mr. Anderson? |
| 19 | Yes, I agree. |
| 20 | As it appears that the motion has |
| 21 | passed, I hereby give notice that the ABC Board |
| 22 | will hold a closed meeting in the ABC Board |
| | |

Conference Room pursuant to the Open Meetings Amendment Act of 2010, and issue an order within 90 days. I want to thank both parties for being here today to present. And the Board will look at the evidence, and we will make the decision and we'll issue an order accordingly. Thank you very much. (Whereupon, the above-entitled matter went off the record at 6:23 p.m.)

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