> DISTRICT OF COLUMBIA
> $+\boldsymbol{+}+\boldsymbol{+}$ ALCOHOLIC BEVERAGE CONTROL BOARD
> $+\boldsymbol{+}+\boldsymbol{+}$
> MEETING

IN THE MATTER OF:

Wyoming Cube \& Bale, LLC, : t/a Sandbox Restaurant
3251 Prospect Street, NW : Protest
Retailer CR - ANC 2E : Hearing License No. 110062
Case \#18-PRO-00081
(Application for New License)

Wednesday,
February 13, 2019
The Alcoholic Beverage Control Board met in the Alcoholic Beverage Control Hearing Room, Reeves Building, 2000 14th Street, N.W., Suite 400S, Washington, D.C. 20009, Chairperson Donovan W. Anderson, presiding.

PRESENT:
DONOVAN W. ANDERSON, Chairperson
BOBBY CATO, JR., Member
MIKE SILVERSTEIN, Member
JAMES SHORT, Member
REMA WAHABZADAH, Member

ALSO PRESENT:

MARK BRASHEARS, ABRA Investigator
KAREN TAMMANY CRUSE, CAG

## BENJAMIN DOWER

## KEVIN EDGAR

ROBERT ELLIOTT, APPLICANT

## ELIZABETH EMES

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RONA LEFF, APPLICANT
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RICK MURPHY, ANC 2E
JAKE YOON, APPLICANT

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1:38 p.m.

CHAIRPERSON ANDERSON: All right. And so the one and only hearing that we now have on our calendar for the rest of this afternoon is a Protest Hearing, Case No. 18-PRO-00081, Sandbox Restaurant, License No. 110062.

Would the parties, please, approach and identify themselves for the record, please?

It's informal, so you can have a seat unless you -- you can stand if you want to introduce yourself, but these proceedings are informal. So I'll start with the licensee.

MR. ELLIOTT: Yes, Robert Elliott and with Ms. Rona Leff and Jake Yoon. I am the owner and both of them are officers.

CHAIRPERSON ANDERSON: So you are the owner. There is a sign-in sheet there, sir. You can sign your name on it.

MR. ELLIOTT: Yes.
CHAIRPERSON ANDERSON: But I'll have-what are the names of the other folks? I'm
sorry. They can introduce themselves.
MR. YOON: Jake Yoon.
CHAIRPERSON ANDERSON: Jake who?
MR. YOON: Jake Yoon.
CHAIRPERSON ANDERSON: Can you spell
your name for the record, please?
MR. YOON: J-A-K-E Y-O-O-N.
CHAIRPERSON ANDERSON: Y-0-0?
MR. YOON: N.
CHAIRPERSON ANDERSON: N.
MR. YOON: Yes.
CHAIRPERSON ANDERSON: Okay. And you, ma'am?

MS. LEFF: Rona, R-O-N-A, Leff, L-E-FF.

CHAIRPERSON ANDERSON: All right. So who are the Protestants?

MR. MURPHY: The Protestant, I am Rick Murphy. I'm ANC Commissioner in Georgetown. I'm here representing ANC-2E. To my right is --

MS. CRUSE: Karen Tammany --
MR. MURPHY: -- Karen. I'm sorry.

MS. CRUSE: Karen Tammany Cruse with the Citizens Association of Georgetown.

MR. MURPHY: And seated behind us we have representatives of a Group of Seven who have also protested.

MS. CRUSE: Abutting neighbors.
MR. MURPHY: Abutting neighbors.
CHAIRPERSON ANDERSON: Why are they not -- because we have -- so the Protestants are the ANC, the Citizens Association of Georgetown and a Group of?

MR. MURPHY: Seven.
CHAIRPERSON ANDERSON: So who is the designated representative for the Group of Seven? Well, you can come up who -- the designated representative, you can come up, pull a chair up and then you guys can as a preliminary matter -because remember you have your own standing, so all the -- all right.

And so I'm sorry, who is the designated representative for the group? I'm sorry again, your name again, ma'am, please?

MS. EMES: Elizabeth Emes, E-M-E-S.
CHAIRPERSON ANDERSON: Your last name again? I know you spelled it, but I was writing your first name.

MS. EMES: That's okay. It's Emes, E, as in Edward, M-E-S.

CHAIRPERSON ANDERSON: Okay. All
right. Let's take a -- we will be off the record for a minute, please.
(Whereupon, the above-entitled matter went off the record at 1:40 p.m. and resumed at 1:42 p.m.)

CHAIRPERSON ANDERSON: All right. We're back on the record. Sorry for that pause. All right. I know that when we had -- all right. This is a Protest Hearing and so let me explain the process. I know that I have done that during the Protest Hearing (Status), but we are here today.

And so basically, what will occur is that we will start with the introduction of parties. I'll ask for if there are any
preliminary issues. If miraculously you guys decide that, because we are now here, you want to -- you have agreed to terms and the Board can memorialize it, if folks want to do that, that's fine with me. We can do that or we can do the hearing. I always give options.

But anyway, we will do that. Then we will have the Protestant can -- will -- we will start with the Applicant. The Applicant gives his opening statement. Then the Protestant will give their opening statement. Then the Board will call its witness. The Board's witness is the ABRA Investigator. He will go through the report that he has written.

The Board will ask questions of the Investigator. Once the Board has asked questions of the Investigator, then we will -- I'll have the Protestant have -- the burden is on the Applicant, but what I'll do is that I'll have the Protestants ask questions of the Investigator first and then we will have the Applicant ask questions of the Investigator.

No, I'll have the Applicant ask questions of the Investigator first. And then the Protestant will ask questions. If based on the questions that were asked, then the Board will ask, might ask some other questions and I'll give you an opportunity to follow-up.

Once that is done, then the Applicant will present its case. And after the Applicant presents its case, then the Protestant will present their case.

And so basically what I'll ask when you do your opening statement is basically tell me what it is that you are seeking and what is it that you are asking the Board to do from the Applicant's perspective and from the Protestant's perspective.

So just as a preliminary issue, for the Applicant, how many witnesses do you have?

MR. ELLIOTT: Three.
CHAIRPERSON ANDERSON: You have three witnesses. And I know there are three Protestants, so many the Protestants can tell me
how are -- is it -- are you doing one case, are you working jointly or are you doing separate cases? How is it you are going to present your case?

MR. MURPHY: We are doing one case.
CHAIRPERSON ANDERSON: You are going to do one case. Okay. That's more efficient. And how many witnesses do you have?

MR. MURPHY: We have three witnesses.
CHAIRPERSON ANDERSON: You have three witnesses.

MR. MURPHY: Well, three witnesses, plus myself. I'm going to authenticate a photograph that I took.

CHAIRPERSON ANDERSON: How are you -how do you -- tell me, are you an attorney, sir?

MR. MURPHY: I am.
CHAIRPERSON ANDERSON: Fine. All right. You are an attorney.

Well, are you an attorney, sir?
MR. ELLIOTT: I am.
CHAIRPERSON ANDERSON: Well, then now
that I'm dealing with attorneys on both sides, then I have different expectations. So when I'm dealing with attorneys, then I have different expectations. If there were no attorneys here, then I have a -- but so we have attorneys and attorneys know how -- it's an administrative hearing. It's not as formalistic as a court, but there are still -- it's still formal.

This is what \(I\) do in my other job. I'm an -- I do Administrative Law, so I'm familiar with the practice. So but as I said before, we still have objections, but it's not as formalistic as when we are in court.

All right. So there is a time line.
Each side is supposed to have 90 minutes to present its case. For the most part, I am not going to necessarily stick to the 90 minutes. I'll give you an opportunity to present your case. But \(I\) don't -- if it is not, there is really no reason for us to have the same, being redundant.

So spend your time -- don't spend 20
minutes cross-examining a witness, because that takes away from your time. Your best -- unless the witness says something that is just so -- you need to spend 20 minutes cross-examining him or her, then that's fine. But I think the best evidence is you spend most of the time presenting your case from your light. So just keep that in mind.

But each side is supposed to have 90 minutes. So that's three hours, so I'm glad that it's a Protest Hearing that starts at 1:30, 2:00, so it should be heard at a reasonable period of time. We will take as much time as we need for everyone to testify, but just be mindful that there is really no reason for us to have redundant testimony by each witness.

So what we will start then is that we will have the Applicant can give us an opening, his opening statement.

MR. ELLIOTT: And, Mr. Chairman --
CHAIRPERSON ANDERSON: And speak up.
There is a microphone there.

MR. ELLIOTT: Yes.
CHAIRPERSON ANDERSON: He needs to hear you and so just, please, speak up, so we can hear.

MR. ELLIOTT: Yes, please, if you can't hear me, please, let me know.

So I'm pleased to be here. I'm Robert
Elliott. I filed the application for the same number of seats as are in our Certificate of Occupancy, which is 121 indoors and 168 outdoors.

I actually acquired the control of the real estate in 1983 and it housed as many as seven restaurants. Right now, there are five: Captain Milano, Peacock Cafe, Bangkok, well now, Mai Thai, this one and the one replacing Morton's after 37 years.

But when I acquired this property, there was only one restaurant. And it was based on a trial and error experience to try and make the property work, but I think it is a property important to the community and important to Georgetown because it is an acre and a quarter
and 40 percent of it is open, so it has this main courtyard and it has five other outdoor places.

And when I first acquired it, I tried to use it various ways. One of the first times I did, actually was have the Georgetown Symphony, which I think no longer exists, \(I\) had them do a full symphony concert in this courtyard and many, many people came.

I traveled all over Georgetown and put out notices. At one time for a couple of years, we had a nursery in there with plants and shrubs and so forth, Bloomin Newman.

We had two large sculpture exhibits, one in the '80s and one I think about 15 years later. The first one over a period of weeks had 6,000 visitors, including a bus load of people from Pennsylvania, it was a spectacular exhibit. I have in this space where the restaurant is, which is replacing Chinese Disco, and that replaced Georgetown Billiards, I originally put Georgetown Court artist space and it was an art gallery that we ran for more or less the public
benefit. It hardly sold anything, but it was judged by the Washington Post to be the biggest event in the art world of Washington that year. That was around 1984.

So we also at times had a coffee house operating in one of the courtyards, but largely for the last 33 years, the courtyards have been unused. They have been sitting there pretty sterile and unused. And part of the reason for that is that as each restaurant applied for its license and this was 20 years ago or more, because these restaurants that are there are 20 to 26 years old now.

At that time, it took a year to go to Protest Hearing. And so Mr. Emes, and his wife, Mrs. Emes is here, and Mrs. Cruse, and at that time, Ms. Harney from the citizens association would say to the restaurant well, either agree to what we want or wait a year and restaurants can't wait a year.

So they all signed agreements that they wouldn't use the courtyard. And the issue
of whether they should or shouldn't never came before the ABC Board, because of this history of making these agreements.

What we are facing now is that Georgetown really has slipped and this affects this application and it affects what we are trying to do. I went up this morning and I walked from M Street to P and there were 15 vacancies, 15 vacancies all around us. And the restaurants have been working harder just to hold their own. One of the reasons that we have these restaurants for 20 to 27 years and even 37 is our rents are not substantial. We do not press for high rents.

The rents, I just removed Cafe Milano at about \(\$ 42\) a foot for 17 years. The other restaurants are similar. And we see that a lot of times restaurants are going out of business because they are in a \(\$ 75\) or \(\$ 100\) a foot space and restaurants just can't pay that. They usually can't pay more than 7 percent of their gross revenue and be healthy.

So as stores have come along through Georgetown, they have tended to fail to pay more and they have replaced restaurants. Restaurants are -- numbers of restaurants are down.

And I'll show you this experience, too, because -- well, let me say this. So we got to June last year and Chinese Disco's 10-year lease was up. They presented a buyer, Samuel Gobrial, all I had to do was sign-off, he would keep on going with Chinese Disco, replace existing ownership, pay rent. I wouldn't have to pay a cent. And we interviewed them and I took him and his wife to dinner and I really looked at them. There was no problem with them, but there was a problem with that business.

And they wanted to continue it and improve it. And so we took the plunge and we did not allow that transfer. And so since then, we have had an empty space. I have invested over \$400,000 between lost income since then and over \$200,000 of renovations trying to do something better. And we are excited about doing something
better.
Two years ago, the old Georgetown board said to us, it's one of our exhibits, in a hearing that they wanted to see some life in this courtyard. And if you go from the top of Georgetown all the way to the river, you will find that the sidewalks are narrow, that it is difficult to walk. There is no place to sit. There is one front yard of a church, south of \(M\), this is the only place that is a fairly large open space, just off of \(N\) and Wisconsin that could be the kind of place you find in lots of other cities here and abroad.

So this is where we are going. We are trying to accomplish something to the community that would put some life in the courtyard. This raises questions about the nearby residents and we recognize that. And when you hear our evidence, you are going to hear all the things we are trying to do and have proposed to you to keep them from suffering adverse impacts.

The residents we are talking about are
really 7 of the 35 condominium units facing the main courtyard. There are Protestants from M Street, Mrs. Emes and her daughter and Mr. Emes own two apartment houses and Mr. and Mrs. Emes live in the lower level of those properties and have large backyards.

But we will show you that they can't see this, there is a three story building, masonry building between them and this. They can't see it. And we have taken a decibel meter and they can't hear it. We cranked the sound up to the level of an airplane going overhead with intense sound in the courtyard yesterday, we took our decibel meter and we walked all the way around the back to the lot line and there is a school, which we also own, and past to the west boundary of that school and there is no difference in the ambient sound level with that sound on and off nor can it be heard over there, because sound is blocked by masonry.

So we don't think they can hear it or see it, so \(I\) come back to the fact that it is the
residents who have the real interest here. They are the ones that, of the condominium, are the 7 looking down and the other 28 . And there 22 have signed to support this application, including a full 168 seats. Five of the seven facing that courtyard approve of this and support this application.

Now why are we thinking to have these seats out there? Here is what we want to do. We want to have an art-walk through the property. We want to have sculptures in various places. We want to have these restaurant seating at the ground level. We want people to come in there and have a very pleasant, quiet experience. We have no music, no loudspeakers and we will clear it out completely at 10:00 p.m., that's the exact same time that National Airport closes.

And we don't think that this will have adverse impacts on the residents. I think all of these factors, \(I\) have never been here before \(I\) have to say, I did look at the statute 25-312 and the Board considers the overall characteristics
of the area, including population, density and general commercial and residential activities, this property is zoned mixed-use MU-4.

It is the only block, I think, in Georgetown where the entire block on both sides is MU-4 at Prospect Street where the four restaurants are that have sidewalk dining, MU-4.

And the reason the residents support this is there are people who didn't move to Potomac, Maryland or some place on a leafy side street. In fact, one of them just moved from Potomac to this property and they want urban life. It comes with some cost, but this is a mixed-use property and it has -- it is close to the public transportation. You go right down the stairs and have dinner at four or five restaurants, there are things around.

What Georgetown doesn't have is, except for Blues Alley, any quality
entertainment. So another aspect of our application is that we want to be a venue indoors only up to 10:00 p.m. for young musicians and to
have them come there professionally, have them get an opening here to be exposed professionally.

And we have been looking for such musicians. We have already had two, one singing group and one saxophonist perform there because last November we ran the restaurant without a liquor license for a little while just to get the kinks out of it and because DCRA said I'm still uncomfortable finishing up your restaurant inspection if you are not about to open. Okay, we will open.

And in that context, we have some very good entertainment. And I think that the very important thing to understand about this place, this space is not our primary -- our prime real estate. It is in a basement. It's in the street, it is a story above Prospect, but when you come through that courtyard and you go into that restaurant, you are in basement space on three sides. And on the fourth side half is glass, half is part going into the rest of the building.

In addition, to go in and out of that space, you go in left, go back to the back, turn right, turn right, come back into the space. And when people open the door, sound does not come out and I think that Mrs. Emes would acknowledge that there is no sound problem as to what is done indoors.

But we do not intend to have, and by any addition that we put on, rock bands, this is not what we want. We don't want loud noisy entertainment. And as an indication of our sincerity on this, we put in that the entertainment would stop at 10:00 p.m. Chinese Disco didn't even start having customers until 11:00 p.m., that's a different crowd. They would come in there at 11:00, 12:00, 1:00, 2:00, that's not what this is about.

I probably have used up more than you are used to having for a time limit.

MEMBER SILVERSTEIN: Say whatever you have.

MR. ELLIOTT: Far more. Okay. I
think I can stop there and I had more to say, but I'll save it.

CHAIRPERSON ANDERSON: Well, you can weave that into the questions that you ask witnesses and then maybe in closing you can wrap that up.

MR. ELLIOTT: That's readily apparent.
I am an attorney, but I'm appearing as a principal here. I am a key witness.

CHAIRPERSON ANDERSON: No, I'm fine. When I said -- when I asked who is an attorney, I know that there are certain things that --

MR. ELLIOTT: Yes.
CHAIRPERSON ANDERSON: -- generally
and this might not be your practice area, but as an attorney, there are just certain things that we know that we do. I mean, if someone -- you can do an objection. You can do cross-exam. You can do objections, you can raise objections.

From that perspective, I mean, not that -- yeah, so, yeah. Yes, sir?

MR. MURPHY: Okay. All right. There
is a preliminary matter that \(I\) have to note that Mr. Elliott did a fair amount of testifying during his opening statement. Did that count against his 90 minutes?

CHAIRPERSON ANDERSON: Well, no. One of the things \(I\) said is that although each side has 90 minutes, \(\mathbf{I}\) 'm not -- don't -- I am not going to say -- I'm not timing you. We are not-you are not being timed. I'm just asking folks to be mindful.

MR. MURPHY: Sure.
CHAIRPERSON ANDERSON: So but he did-his opening statement was probably around 10 or 11 minutes, so I mean, I'm not going to tell you to speak for 20 minutes, but if you speak for longer than 5 minutes, I'm not going to say 5 minutes. But so you can use it as a guide.

MR. MURPHY: Well, I can assure you that the Protestants will not push the envelope on time here.

CHAIRPERSON ANDERSON: If this hearing
had started at 4:30 maybe, but since it started
earlier, we do have a lot more flexibility. Okay. So go ahead. And this is -- we don't have any other hearings for today.

MR. MURPHY: Chair Anderson, Members of the Board, my name is Rick Murphy. I am the Chair of ANC-2E and the representative of Single Member District 3 in Georgetown, which is the district in which the premises at issue here is located.

I have been an ANC Commissioner in Georgetown for a little over two years. During those two years, I have successfully negotiated voluntary agreements with four current or perspective ABRA licensees, two of which operate or will operate establishments in the 3200 Block of Prospect Street right in the same complex.

We were not able to negotiate a settlement agreement in this case, because the Applicant is not willing to compromise in any way his insistence upon being permitted to stay open 24 hours a day, seven days a week and to operate an open-air 168 seat summer garden on the floor
of what could fairly be described as a box canyon where sound ricochets off the canyon walls flowing upward to the windows of numerous residents who directly overlook this courtyard.

Let me be perfectly clear, while I am not certain the Applicant's operation will qualify as a restaurant, because it won't have a kitchen with a stove, I am certain that ANC-2E would like to see a successful restaurant in this location.

For that reason, ANC-2E does not oppose the issuance of a Retailer's Class C Restaurant License to the Applicant.

However, ANC-2E does oppose the
Applicant's request to be granted permission to operate a summer garden in a uniquely inappropriate space as well as Applicant's request to be allowed to draw patrons to that space 24 hours a day, seven days a week, they will proceed through the neighborhood and through these overlooking residences.

Applicant's request to be permitted --
we also oppose Applicant's request to be permitted to impose a cover charge, which implies the intention to draw large numbers of patrons to the space for events for which he will charge admission.

Granting the Applicant's request would radically change the neighborhood. Awarding a summer garden endorsement to this Applicant could have a domino effect in the immediate vicinity. As Mr. Elliott pointed out, there are two restaurants located at the same address, who hold ABRA licenses, Peacock Cafe and Mai Thai, they share an adjoining courtyard behind their restaurants. It is connected with the courtyard addition in this case.

Their licenses do not permit them to serve patrons in that courtyard. If the pending application were to be granted, as sure as night follows day, you would be looking at applications for substantial changes for those two licenses so they would be permitted to serve patrons in their courtyard.

ANC-2E believes that once you have considered all of the evidence presented today, you will conclude that issuing a license with a summer garden endorsement that allows an establishment to operate 24 hours a day, seven days a week and impose a cover charge, would have a seriously negative effect on the peace, order and quiet in our community.

Our presentation will be brief and limited to matters that are clearly relevant. I will authenticate the Protestant's Exhibit 2 and I will call three witnesses, all of whom are residents of the Madelon Condominium, that's the building that directly overlooks within 50 feet of this courtyard. They will each testify briefly about how noise in the courtyard affects them.

I also intend to briefly cross-examine Mr. Elliott and Inspector Brashears. Thank you all.

CHAIRPERSON ANDERSON: All right. I just want to point out, remember if, say for
example, they weren't asking for a liquor license, they could operate \(24 / 7\) and there would be nothing that this Board could do, so we -- our jurisdiction, we can limit the hours that they can operate, the hours that they can serve alcohol because it is inside. If I'm being an attorney being maybe -- but if they -- if by 10:00 they decide that they are no longer serving alcohol, then -- but --

MR. MURPHY: We understand it, but the placard pointed out 24/7, so we had to approach that as well.

CHAIRPERSON ANDERSON: Well, we will address it later on.

MR. ELLIOTT: Mr. Chair?
CHAIRPERSON ANDERSON: Sir, you can address it later on.

MR. ELLIOTT: I think it may help to clarify, the 24 hours is not too important. We get a trickle of people. This is not the issue.

CHAIRPERSON ANDERSON: Well, I don't--
MR. ELLIOTT: The issue --

CHAIRPERSON ANDERSON: Well, I don't the hours, that's why at some point I need to make sure that it is clear specifically what is it that the -- and I see that there are certain things that you had made in your opening that was not addressed in the opening from the Applicant. So I want to make sure that, at least at the closing, it is clear that the Applicant will say to the Board specifically this is what I am seeking.

MR. ELLIOTT: Um-hum.
CHAIRPERSON ANDERSON: And then as you have done in your opening, you are saying what it is that you oppose. And then you were very specific in the sense that we do not want the Board or we do not want the Board to say, for example, if they want to operate 24 hours and then you are going to say that we do not -- we are not going to -- we do not agree to that.

If there is a compromise that can be met, if you want to say that we are willing to, as you said, you are not opposed to the granting
of the license. I guess what you are saying is that if the license is granted, then these are the conditions that we are asking. That there should be no summer garden or things like that.

MR. MURPHY: Right.
CHAIRPERSON ANDERSON: So yeah, but I just want to make sure that when I leave here today, when the Board leaves here today, it is clear what it is that both sides are asking the Board to do. Okay. All right.

So the Board will call its first witness and that is Investigator Brashears.

Mr. Brashears, can you raise your right hand, please?

Whereupon,

\section*{INVESTIGATOR MARK BRASHEARS}
was called as a witness by the ABRA Board, and having been first duly sworn, assumed the witness stand and was examined and testified as follows:

INVESTIGATOR BRASHEARS: I do, sir.
CHAIRPERSON ANDERSON: Okay. You can have a seat.

\section*{DIRECT EXAMINATION}

CHAIRPERSON ANDERSON: Can you, please, identify yourself for the record, please?

THE WITNESS: Supervisory Investigator Mark Brashears with ABRA.

CHAIRPERSON ANDERSON: Mr. Brashears, how long have you been working for the Agency?

THE WITNESS: Approximately, five and a half years.

CHAIRPERSON ANDERSON: And what have been your duties and responsibilities working for the Agency?

THE WITNESS: ABRA Investigators conduct inspections and investigations of ABClicensed establishments throughout the District of Columbia.

CHAIRPERSON ANDERSON: Okay. All right. You did introduce yourself as Supervisory Investigator, so how long have you had that position, sir?

THE WITNESS: Approximately, five months.

CHAIRPERSON ANDERSON: Okay. Have you testified in Protest Hearings before, Mr. Brashears?

THE WITNESS: Yes, sir, \(I\) have.
CHAIRPERSON ANDERSON: In, approximately, how many Protest Hearings have you, do you recall, testified in?

THE WITNESS: I would say probably 10.
CHAIRPERSON ANDERSON: Okay. Thank
you. Now, are you familiar with this
establishment called the Sandbox Restaurant?
THE WITNESS: Yes, sir, I am.
CHAIRPERSON ANDERSON: And how did you become familiar with this establishment?

THE WITNESS: I was assigned the protest investigation of a Class CR new application for Wyoming Cube \& Bale, LLC t/a Sandbox located at 3251 Prospect Street, N.W., Washington, D.C.

CHAIRPERSON ANDERSON: Okay. Did there come a time that you wrote a report regarding your observations?

THE WITNESS: Yes, sir, I did.
CHAIRPERSON ANDERSON: So can you share with us what, can you share with the Board, information, who you have spoken with and what information you were able to gather as a result of this application?

THE WITNESS: Yes, sir. The new license application for Sandbox Restaurant was submitted by Wyoming Cube \& Bale and was received by ABRA and subsequently assigned to me.

The license application was being protested by: ANC-2E represented by Mr. Joe Gibbons; the Citizens Association of Georgetown represented by Ms. Pamela Moore; and a Group of Seven or more represented by Ms. Elizabeth Emes. The Protestants submitted letters to ABRA opposing Sandbox Restaurant's alcohol license application, based on the grounds of adverse impact on peace, order and quiet.

On Friday, September 21, 2018, I
visited the Sandbox Restaurant and I interviewed the owner, Mr. Robert Elliott. During that time,
the establishment was under renovation.
Accordingly, Mr. Elliott, his understanding was with the protest of the various groups was concerning noise and the fact that he had requested to operate 24 hours a day and the use of the summer garden and the courtyard.

Mr. Elliott also stated that he had originally had the idea to have somewhat of a hangout for college students from Georgetown and to give those individuals an opportunity to get away from campus and a place to study and come to at night.

He initially spoke of having study spaces, lamps, USB ports and things and to set up an area where alcohol could be had, but not heavily consumed and possibly have a kitchen operation utilizing food service professionals, but the operation being managed and, basically, ran or at least the operation ran by college students employing young people from the university.

He also stated that it was his
intention, at that time, to use the courtyard as a summer garden and that he has requested the hours of the courtyard end at 10:00 p.m. daily.

I interviewed from the Group of Seven or more telephonically and then I later in-person spoke with Ms. Elizabeth Emes regarding the Group of Seven or more's issues, the concerns for the Sandbox Restaurant's alcohol license application.

In addition, peace, order and quiet and Ms. Emes stated that the establishment, in her opinion, should not be licensed as a restaurant as the building is not equipped with a proper vent hood in the kitchen.

Ms. Emes stated that the establishment
is not allowed to use the outdoor space for anything other than maintenance and trash, yet the Applicant has requested a summer garden.

Ms. Emes stated the Applicant had plans to remove an existing row of windows and replace them with a moveable glass structure. Ms. Emes stated that this was a concern as the Applicant had requested an entertainment
endorsement and then the possibility would be that music would flow unabated from inside the establishment into the courtyard.

Ms. Emes also questioned the necessity of the licensee to serve alcohol 24 hours a day and to operate over 16 hours a day. And Ms. Emes stated that the use of the summer garden would adversely impact the neighborhood, especially those tenants of the condominium that look down into the courtyard.

Ms. Emes concluded by saying that the only way she would be okay with the summer garden is if it were totally enclosed with soundproof materials and the Protestants could sign-off on the plans.

> I also interviewed a Mr. Rick Murphy via email concerning ANC-2E's issues and concerns with Sandbox Restaurant's alcohol license application. Mr. Murphy indicated to me that the concerns that the Applicant proposed to construct the facility with a moveable front wall that could be opened into the courtyard where the

Applicant proposed to have, at that time, 166 patrons in the summer garden.

Mr. Murphy stated that the courtyard
is bordered on the south by a residential building with multiple units that directly overlook the courtyard that the Applicant proposes to fill with patrons 24 hours a day.

Mr. Murphy stated the Applicant is also seeking an entertainment endorsement. Mr. Murphy stated that over the years several other ABRA licensees have occupied the proposed premises, but to his knowledge none of the prior licenses have included a summer garden endorsement.

> Mr. Murphy stated that the establishment is not equipped with a stove or equipment required to exhaust the heat and odors generated by cooking and Mr. Murphy concluded by saying that the proposed premises will not have a kitchen in the traditional sense and should not be considered a restaurant for the purpose of the proposed license.

Finally, I spoke telephonically with Ms. Karen Cruse regarding the Citizens Association of Georgetown's concerns with the Sandbox Restaurant's alcohol license application. According to Ms. Cruse, the main concern she had was the potential for noise and disruptive behavior in the courtyard of the establishment.

Ms. Cruse also stated that even more unsettling was that the Applicant has applied for a 24-hour operating use of the summer garden. Ms. Cruse also stated that even if there were no entertainment on the summer garden, general noise from the patrons, such as talking, clattering of plates and silverware combined to create noise that ABRA and DCRA do not regulate.

Ms. Cruse also stated that the entire patio area is constructed of brick and any noise in the patio would reverberate and go straight up, ultimately bothering the people in the condominiums overlooking the courtyard.

Toward the end of the protest period, I revisited the Sandbox Restaurant in February,
early February 2019. I again spoke with Mr. Elliott. I wanted to follow-up with Mr. Elliott since the last time we had spoken concerning the establishment it was under construction and had not been completed.

When I entered the establishment, it looked very different from what Mr. Elliott and I had initially discussed. Mr. Elliott informed me that since completing the renovations, the restaurant had opened briefly and after operating for one week, Mr. Elliott realized that he could not sustain the operation of the restaurant utilizing the previous business model that we had discussed.

Mr. Elliott stated that he had decided to run a normal restaurant operation utilizing a professional chef, management staff and waiters. Mr. Elliott also stated that in addition to the previous food offerings, the menu would be expanded. Mr. Elliott also stated that he would be able to accomplish this as he was in the process of adding a vent hood to the kitchen.

Mr. Elliott stated that he would still hire local college students to work his baristas, to run a coffee operation and allow college students to frequent the establishment as previously discussed.

Mr. Elliott further stated that he believed that the establishment became more like a standard restaurant that it could be a success. He also stated that it was his intention to use the outside courtyard area as a summer garden, but stated he would not have music or entertainment outside.

He also stated that the concerns the neighbors had with the summer garden was due to the clattering of cups, plates and silverware. Mr. Elliott stated that he would be willing to utilize new items that would help minimize the noise and mitigate the noise created by these types of items.

He also stated that although the hours of operation requested for the establishment had been extended, he would still request the outdoor
operation to end at 10:00 p.m. daily.
Lastly, Mr. Elliott stated that he no longer had plans to open the front window of the establishment, it would remain closed.

I spoke to Mr. Elliott concerning the entertainment that the establishment would be offering. He stated that classical guitar, singers, poetry readings and book readings would be offered. He also stated that this establishment would hire and pay local performers to assist with their musical careers to get them started with paying gigs.

He also stated that there would be no hard rock music performed at the establishment and that the establishment would end entertainment at 10:00 p.m. daily. And Mr. Elliott reiterated that there would be no live entertainment on the summer garden.

As to the cuisine, Sandbox Restaurant plans to offer or originally planned to offer foods prepared via sous vide, a method of treating the food by partially cooking, followed
by vacuum packing it and chilling.
Mr. Elliott also stated that the establishment would offer a variety of other items that could be prepared by oven. And although the establishment is not currently situated to have a vent hood, there are still items that could be cooked in the oven, at this time, but again, Mr. Elliott did state that he was in the process of adding the vent hood.

Throughout the course of my protest investigation, ABRA Investigators visited the establishment, approximately 20 times. For the duration or the largest part of the duration, the establishment was under construction, so there were no ABRA violations noted. There were also no recent calls to service or noise complaints at the establishment.

And it was determined that over the previous year from 1 January 2018 through September 25, 2018, there were approximately 25 calls to service to 3251 Prospect Street, N.W. None of those calls for service that we could
find were attributed to Sandbox Restaurant. They was under the previous licensure of the Chinese Disco.

We also substantiated or went to 20 -or I'm sorry, eight calls to service for the Noise Taskforce from September 1, 2017 through January 1, 2019. Again, all of those instances were due to calls for the Chinese Disco.

And in reference to the issues raised by the Protestants with regard to the lack of a vent hood in the kitchen, I reached out to DCRA concerning that matter and according to the representative \(I\) spoke with, a restaurant is not required to have cooking equipment. If the menu does not offer cooked food items, there is no need for the stove or vent hood. The establishment may use an oven, microwave oven or other means in which to cook the food.

That concludes my report, sir.
CHAIRPERSON ANDERSON: Just let me ask you a quick question. About how many other establishments are close to this area, where this
restaurant would be, would operate?
THE WITNESS: According to the GIS Map System, 37 ABC-licensed establishments are within 1200 feet of the Sandbox Restaurant, sir.

CHAIRPERSON ANDERSON: And are you aware of the establishments that are around, how many of them have summer gardens?

THE WITNESS: According to ABRA records, of those 37 licensed establishments, 13 have summer garden endorsements. 17 have entertainment endorsements and 5 have cover charge endorsements.

CHAIRPERSON ANDERSON: Okay. Now, I know that you have stated that you thought the establishment was open for a week. Were you able to view it while it was open?

THE WITNESS: \(I\) was not, sir.
CHAIRPERSON ANDERSON: Okay.
THE WITNESS: That fell between a
period when the establishment -- the establishment initially was set up to get a license and protest. A substantial change was
put in for the summer garden, so the establishment was replacarded and it was during, I believe it was during, that time that the establishment operated.

CHAIRPERSON ANDERSON: Now, what specific hours was it that the establishment was seeking for the operation of the restaurant and the summer garden?

THE WITNESS: Yes, sir. The hours of operation and sales of alcohol, the establishment was asking for 24 -hour operating, 7 days a week, hours of sales from 8:00 a.m. to 2:00 a.m., Sunday through Thursday.

MEMBER SILVERSTEIN: What hours again?
THE WITNESS: 8:00 a.m. to 2:00 a.m.,
Sunday through Thursday and on Friday from 8:00 a.m. to 3:00 a.m., Saturday 8:00 a.m. to 3:00 a.m.

The hours for the summer garden, hours of operation and hours of sales were requested 8:00 a.m. to 10:00 p.m. Sunday through Saturday.

And the entertainment hours of 12:00
p.m. to 10:00 p.m. Sunday through Saturday. MEMBER SILVERSTEIN: Okay. The entertainment is indoors, not outdoors?

THE WITNESS: Correct, sir.
MEMBER SILVERSTEIN: Okay.
CHAIRPERSON ANDERSON: For the hours of sales, are those consistent or are those outside the hours that are similarly situated establishments in the vicinity?

THE WITNESS: I am not sure as far as the hours in the vicinity, but 8:00 a.m. to 2:00 a.m. and 8:00 a.m. to 3:00 a.m. are fairly standard operating hours for most ABC establishments.

CHAIRPERSON ANDERSON: Okay. Thank you. Mr. Brashears, are there any exhibits attached to your report? And if there are exhibits attached to your report, let us know what those exhibits are, please.

THE WITNESS: There are, approximately, 49 exhibits attached to the report.

CHAIRPERSON ANDERSON: So I would like to identify them, so \(I\) can move them into the record.

THE WITNESS: Okay, sir. Exhibit 1 is the Protestant's letter to ABRA from the ANC-2E.

Exhibit 2 is the Protestant's letter to ABRA from the Citizens Association of Georgetown.

Exhibit 3 is the Protestant's letters to ABRA from the Group of Seven or more.

Exhibit 4 are Court documents provided by Protestant Elizabeth Emes.

Exhibit 5 are also Court documents provided by Protestant Elizabeth Emes.

Exhibit 6 is the Sandbox Restaurant zoning information.

Exhibit 7 is the GIS System Map of ABC-licensed established within 1200 feet of the Sandbox Restaurant.

Exhibit 8 is the GIS System Map of schools, recreation centers or libraries located within 400 feet of the Sandbox Restaurant.

Exhibit 9 is a photo of Cafe Milano on Prospect Street.

Exhibit 10 is a photo of Peacock Cafe on Prospect Street, N.W.

Exhibit 11 is a photo of Mai Thai on Prospect Street, N.W.

Exhibit 12 is a photo of Booeymonger on Prospect Street, N.W.

Exhibits 13, 14, 15 and 16 are all of Colonial Parking on Prospect Street, N.W.

Exhibit 17, 18, 19 and 20 are photos of the Sandbox Restaurant.

Exhibit 21, 22, 23 and 24 are photos of the Sandbox Restaurant Summer Garden proposed area.

Exhibit 25 through 46 are photographs of the interior of the Sandbox Restaurant.

Exhibit 47 is a photo of the Sandbox Restaurant trash storage area.

Exhibit 48 is a photo of Sandbox Restaurant's recycle area.

And Exhibit 49 are the calls to
service from MPD for 3251 Prospect Street, N.W. (Whereupon, the abovereferred to documents were marked as Government Exhibit No. 1 through 49 for identification.)

CHAIRPERSON ANDERSON: All right.
Thank you. Do we have any questions by any Board Members? Go ahead, Mr. Short.

MEMBER SHORT: Good afternoon, Investigator Brashears. Thank you for an excellent report. I'm still trying to go through it here as we go along.

But some things that come to my mind is 3251 Prospect Street, for the record, can you briefly describe exactly what -- how it is laid out geographically and how all of these businesses and restaurants are associated with this new summer garden?

THE WITNESS: Yes, sir. I'll get to my notes on that, sir. So the characteristics of the neighborhood, as the Applicant had stated,
the area is a mixed-use MU-4 Zone. It is situated kind of in the center of the block on Prospect Street across from a parking area. It is a relatively, for that area, large-sized facility. There are four ABRA establishments near the Sandbox.

To the right of the Sandbox on
Prospect is Cafe Milano, to the left is Peacock Cafe. Mai Thai and Booeymonger are near the intersection of Prospect Street, N.W., and Potomac Street, N.W. Across the street from the entrance of Sandbox is a pay parking lot.

The outside of Sandbox, has the Applicant has stated, the establishment itself is mostly underground. The area is made of concrete, brick and steel. The front of the establishment has a set of large almost one-story high glass windows.

To get to the Sandbox Restaurant it is recessed into a courtyard off the main road. You basically have to walk down a corridor which opens up into a large summer garden and the
establishment is at the very back of that area.
The summer garden is such that it is in front of the establishment a considerable length in front of the establishment and there is also an upstairs area kind of to the right. And there is also an overhead, a walkway-style bridge that crosses over.

So basically, you can cut through, you can go up the stairs and pretty much all the way past the establishment through to the next street on an overhead walkway. But the establishment does set back off of Prospect Street.

MEMBER SHORT: Okay. Now, you described the commercial area. The residential area, how close is it to, in proximity, all of this?

THE WITNESS: There are some, as everyone, as both parties have testified or have spoken about in their opening, condominiums that look down into the courtyard. And then there are homes on the next street behind the establishment, townhomes and things.

MEMBER SHORT: Okay. If there were an outside cafe or the area they are requesting, and you have been an Investigator how long?

THE WITNESS: With ABRA almost 15 years, overall 25.

MEMBER SHORT: Okay. Now, your professional opinion of a summer garden for 128 seats in an open space, how could or would an Applicant when it comes to service, sales and consumption, how is it going to control 128 seats out there in the middle of that court?

THE WITNESS: Well, just to clarify, sir, the Applicant is requesting 168 seats in that area.

MEMBER SHORT: Okay.
THE WITNESS: The area itself is fairly enclosed on all sides with the exception of the entryway that you have to, like I said, kind of walk down a walkway to get to it.

MEMBER SHORT: Is it off of Prospect Street itself?

THE WITNESS: Yes, sir. And at one
point, the summer garden does kind of spread over into establishment behind the Peacock and Mai Thai, some of the establishments. So it's a very large brick area, courtyard area that runs behind all of those establishments in front of the Sandbox and then up some stairs to another level near the condominiums.

So you would have to have someone basically monitoring the entrance and exit as it goes through to Prospect Street.

MEMBER SHORT: So could other clubs in the area use that same area and bring their drinks out into the area or is that -- how would someone control the coming and going of who drinks and who doesn't drink?

THE WITNESS: I mean --
MEMBER SHORT: Who serves and who gets served?

THE WITNESS: -- obviously, sir, they would have to cordon off the access to the other summer gardens from their main patio. And you know, there is a number of ways they could do
that. You know, they could put up stanchions. They could put up a wall, if DCRA allowed it. They could have someone stationed there. It would just really be dependent on how many seats, how many people and, you know, how the crowd was. MEMBER SHORT: Okay. Also you described one portion of the restaurant, proposed restaurant, has a glass window, a large glass window?

THE WITNESS: Yes, sir.
MEMBER SHORT: And they are proposing to take that glass window out, so they can open to the outside?

THE WITNESS: No, sir. Mr. Elliott originally had talked about having that, an accordion-style configuration where it could be opened, but when we later spoke about it, he was not permitted to do that by DCRA. So the window will be staying in place.

MEMBER SHORT: Okay. Do you have any idea why DCRA would have refused that?

THE WITNESS: \(I\) do not, sir.

MEMBER SHORT: Okay. All right. Well, I thought you might have. But anyhow, teaching and cooking, you described that they don't have a kitchen right now, but DCRA said they didn't have to have. They don't have to have a hood induct in commercial-type cooking.

THE WITNESS: On my initial visit, the kitchen was under renovation. When I went back in early February, there was a convection oven, a microwave, what appeared to be a warming table and a couple of refrigerators. And when I spoke to Mr. Elliott about that, you know, they had made -- he had stated they had made some meals in the oven, but he stated that he had the materials for the vent hood and that he understood that he would be allowed to put the vent hood up. It would actually go through the building and not on the outside.

So my understanding is a vent hood would be forthcoming and eventually, you know, other cooking devices to go along with it. But as you have mentioned, sir, DCRA stated that an
establishment would not have to have a vent hood to be considered a restaurant or to have a kitchen.

MEMBER SHORT: Okay. And as far as the history of this establishment and the big courtyard and all the restaurants, I would imagine you have been there on several occasions or many occasions?

THE WITNESS: Yes, sir.
MEMBER SHORT: And was the issue with noise there before?

THE WITNESS: There were in the last year, as I stated -- well, prior to it becoming the Sandbox, there were approximately eight noise complaints at the establishment. Interestingly enough, I believe over half of those were made by Mr. Elliott contacting us that, you know, people were in the courtyard making noise as they were entering and exiting Chinese Disco. And of course, there was a large number of calls to service there for MPD.

MEMBER SHORT: So in this area, it
would be the same area with a summer garden?
THE WITNESS: The area that was getting the noise complaints was an open summer garden at that time that was used passing through an entrance and egress into the establishment that used to be Chinese Disco.

MEMBER SHORT: So I guess the question I'm asking, would they be using the same location for their summer garden where we had the noise complaints?

THE WITNESS: Yes, sir.
MEMBER SHORT: And my last question, at least for right now, this hearing is about peace, order and quiet. And we know there are several locations there where there are commercial restaurants and we know that there are residences just above that.

So I'm just asking now the same thing I'm reading about the protest. The noise with 168 people in the courtyard, which is not there now, how would that affect the residential area or would it have any -- make any difference?

THE WITNESS: I'm not a trained sound engineer. I know when it comes to noise violations, having worked the Noise Taskforce, there are certain things that have to be taken into consideration. And typically, noise of patrons is not one of those things that DCRA will violate it for.

It typically has to be amplified sound. So I can certainly understand the concerns of the neighbors with the noise of patrons and plates and whatnot, but I couldn't speak to, you know, how loud they could -- it could get, sir.

MEMBER SHORT: Okay. And it was also mentioned in opening statements that a lot of young people from the universities close by would be frequenting that area. Is that -- did you hear that same testimony?

THE WITNESS: Well, yes, sir. In my
talks with Mr. Elliott, basically, he stated that, you know, obviously he wanted to change to a more standard restaurant model, but would still
have some of the young people involved to give them a place to go to to study at night and things.

So my understanding would be yes, they would be coming and going.

MEMBER SHORT: And lastly, the history of this address and the location, in underage drinking or sale to minor violations, is it a history that you think might be good for this area in regards to 3251 Prospect Street and sale to minors?

THE WITNESS: I would have to say in respect to that, the previous establishment was more of, as Mr. Elliott stated, a lot of the time, the young people didn't arrive until after 10:00 p.m. and it went right through until 3:00 a.m. on the weekend. It was a place that routinely had, you know, loud music and drinking. It was also an establishment that, for the most part, operated minimally as a restaurant in the fact that they were written up for not having quarterly statements or not filing alcohol and
food sales.
So I guess what I'm saying is that the previous establishment was more of a bar and the understanding that I'm getting from Mr. Elliott and just seeing how the establishment is now laid out, there is no DJ booth. There is no loudspeakers. It appears to be more of a sitdown style restaurant with a coffee operation.

And compared to the last location, he has actually installed quite a few surveillance cameras with a very high resolution monitoring screen and recording device to basically capture what goes on at the establishment.

So from everything that I am looking at, it appears to be a functional restaurant that appears that it would be managed and operated properly.

MEMBER SHORT: Thank you very much for your testimony. Thank you, Mr. Chair.

CHAIRPERSON ANDERSON: Any other questions by any other Board Members? Mr. Silverstein?

MEMBER SILVERSTEIN: Yes, thank you for a fine report and you pretty much answered my question at the tail end of what you just said, but if you could very briefly go over how similar this is in what ways to the predecessor, Chinese Disco, and in what ways it differs.

THE WITNESS: The --
MEMBER SILVERSTEIN: Based on the latest iteration that we have, of course.

THE WITNESS: Well, just in my times walking through when it was the previous establishment, Chinese Disco, there were a handful of booths in the main area across from the bar, but everything else was pretty much standing room. And the times that I went in when they were operating, that's essentially what it was.
It was wall-to-wall people standing and drinking. I don't recall seeing anyone dining there. And a lot of times it was very darkly lit. The music was very loud. And now I go in, the floors are polished. It is nicely
painted. The establishment is filled with tables and chairs.

The proposed bar area is a very small area in the back. The large bar area now, the Applicant has proposed, that it is going to be a food service operation and coffee bar.

The plan for entertainment, Mr.
Elliott stated that there is a small riser, probably a \(10 \times 10\), that is going to go into the rear corner of the establishment, approximately a few inches off the floor, for poetry readings, musicians and things.

In addition, as I said, there seems to be a very good camera system. It is very welllit. It is -- in walking in and going through, it appears to be a totally different establishment.

MEMBER SILVERSTEIN: Pardon?
THE WITNESS: It appears compared to
the layout, the furnishings, the paint, it appears to be a totally different establishment from the last time \(I\) visited when it was Chinese

Disco.
MEMBER SILVERSTEIN: Thank you.
CHAIRPERSON ANDERSON: All right. Mr. Elliott, do you have any questions for the Investigator?

MEMBER SILVERSTEIN: Your time starts now.

MR. ELLIOTT: Thank you, Inspector Brashears, for all that work, the tremendous amount of work you did.

CROSS-EXAMINATION
BY MR. ELLIOTT:
Q I have just one question. I attended a seminar here at ABRA about compliance a couple of months ago. Could you verify what the policy is with respect to neighbors hearing sounds and whether they -- something in that seminar didn't really follow about assuming that windows are closed.

A Oh, I assume you are referring to the Noise Regulation. The Noise Regulation as it pertains to ABRA and an ABRA Investigator
substantiating a noise violation would be an ABRA Investigator or actually two Investigators would go into the residence and if they can hear the music from the licensed establishment, it could potentially be a noise violation, but that would also be based on the zoning involved and if the resident was an abutting property, so there are a lot of moving parts.

It is typically a case-by-case basis where you would have to check the zoning, make sure it wasn't abutting property owner, go into the establishment. It would -- so it's never cut and dry.

And as per like noise things, an ABRA Investigator has the authority to basically have an establishment close their doors and windows if they are making too much noise. But as far as substantiating any other type of noise complaint, typically that requires the Noise Taskforce, which is an actual DCRA Inspector with a calibrated piece of equipment taking into account all of the variables.

Q Just I don't want to belabor it, but I was wondering about was there was something about in a residence when it is checked, they close the windows of the residence. Is that not so?

A No, I believe you are correct, sir. I would have to double check the regulations.

Q Thank you. That's what I understood. All right. Thank you.

A Yes, sir.
CHAIRPERSON ANDERSON: Do you have any other questions?

MR. ELLIOTT: No, I have no more.
CHAIRPERSON ANDERSON: All right. Mr.
Murphy?
MR. MURPHY: I do have a few. Thank you, Chairman Anderson.

BY MR. MURPHY:
Q You just -- thank you for your work, Inspector Brashears, and it is very illuminating, but \(I\) do have a couple of questions.

A Yes, sir.

Q You just testified at length about how the proposed establishment in this premises would differ from the predecessor establishment, Chinese Disco, correct? And you also in your report and I think in your testimony, you mentioned that Mr. Elliott has promised that there would be no hard rock entertainment in the new establishment. Did I hear that correctly?

A That's correct, sir.
Q Okay. Now, if the Applicant were to obtain the license applied for, including the entertainment endorsement, would it be a violation of that license if one night he decided to put on Metallica say instead of quiet jazz?

A Unless it was a provision in a settlement agreement, my understanding is an entertainment endorsement is just that, an entertainment endorsement and he would be allowed to play whatever type of -- have any type of entertainment within the hours that are set forth on the ABC License.

Q And so in fact, he could change the
format from what he is now proposing back to something similar to what Chinese Disco had as long as he stayed within the ambit of the license in terms of hours?

A That's correct, sir.
Q And you also testified that the area that is really the focus of the neighborhood's concern, the courtyard is fairly enclosed.

A To a degree, yes, sir.
Q Yeah, right. Do you know how many passageways that would allow people from off the street to come in and go out that courtyard there?

A The passageways that I observed, there was one from the front. There was an overhead that went from the front all the way through to the back side. And I believe there was another one that came, the bridge that came across. So from what I could see, at least three. And then exits out of the back of the ABC establishments that came onto the courtyard.

Q I actually may have missed one, but I
count more than that. Would it be possible for someone walking on Prospect Street to turn north between what was the Morton space and Cafe Milano, which will soon be another restaurant, go down that passageway and access the courtyard?

A Yes, sir.
Q Okay. Then moving west, there is a fairly narrow passageway that you counted as the front door address of this establishment, so someone could come through there. How far is it from the sidewalk on Prospect Street to the front door of the proposed establishment?

A You know, I didn't take a measurement, but I did take a photograph from the street back to the establishment and it's a considerable way. It's probably further than the length of this room.

Q All right. And you have someone coming off Prospect Street would have to walk underneath the residential building to get to the courtyard and then onto the establishment, correct?

A Yes, sir.
Q Now, there is another passageway over between Mai Thai and Peacock Cafe, correct?

A I'm not aware of that, sir.
Q Well, if you didn't look to see whether someone could come up Prospect Street, go between Mai Thai and Peacock Cafe to access the courtyard behind those operations and then walk over to the courtyard?

A I did not as I believed that -- well, I noted that the establishment had rear doors that opened onto a long narrow summer garden that fed into the main courtyard.

Q Well, did you not notice that if you came out, if you were to come out of the establishment, go through the courtyard and turn right, there is an opening there that goes straight into this courtyard behind Mai Thai and Peacock Cafe.

A I did not note that.
Q You did not notice that. Well, I'm not under oath, but I'll represent that there is
such a thing.
CHAIRPERSON ANDERSON: Well --
BY MR. MURPHY:
Q And that connects to a passageway that goes between Mai Thai and Peacock Cafe that is open to the public.

A Yes, sir.
Q Okay. And then off \(M\) Street on the north side is it not possible for a patron of some establishment like say Martin's over there to come from \(M\) Street pass by the retail establishment up top or above and walk down stairs to get into the courtyard?

A Yes, sir.
Q Okay. So that's another way to get
in. Okay. And that's all \(I\) have on that.
Now, referring to your report, you
said you reviewed the records of the Noise Taskforce relevant to 3251 Prospect and you found eight complaints.

A Yes, sir.
Q During the period between September 1,

2017 and January 1, 2019.
A Yes, sir.
Q Now, did I understand your testimony correctly that you said all of those complaints were associated with Chinese Disco?

A Yes, sir, 3251 Prospect, yes, sir.
Q Okay. And were they all attributable to the noise emanating from the courtyard that we have been discussing here in front of the old Chinese Disco and in front of this establishment?

A I personally responded to four of those.

Q All right.
A And those were actual -- basically, it
was a combination of a settlement agreement situation for the use of the courtyard and the fact that people were being loud and rowdy leaving the establishment.

Q Now, before you came here today, did you know that Chinese Disco ceased operations in June of 2018?

A I did.

Q Okay. So in fact, the four noise complaints that you are personally aware of, they call took place between September 1, 2017 and June of 2018, correct?

A I believe so.
Q It would have to if it's Chinese Disco.

A Yes, sir.
Q It's closed, right? Okay. And the other four that you were not personally involved with, those would have had to had taken place in that nine month period, correct?

A Yes, sir.
Q So that's eight Noise Taskforce visits in just nine months. Is it fair to say it gets quite noisy in that courtyard if a number of people get out there?

A You could say that, sir.
Q Now, did you ever, in your visits and you have got a long list of visits to the establishment in your report, you spent a lot of time over there, actually observe customers being
served in the restaurant?
A I did not, sir.
Q Now, you do make reference to the fact that 13 establishments within 1200 feet of the Applicant's premises have summer gardens. Now, are any of those summer gardens in the space north of the residential building and south of the proposed establishment, which is the courtyard at issue in this place?

A To my knowledge, no, sir.
Q Are any of those summer gardens north of any of the buildings at 3251 Prospect Street?

A I'm not sure, sir. Most of the ones that I'm listing that have summer gardens are not in the immediate environment of the establishment.

Q Okay. Thank you, Inspector. MR. MURPHY: That's all I have. CHAIRPERSON ANDERSON: Any questions, any follow-up questions by any Board Members? All right. Hearing none, thank you very much, Mr. Brashears, for your testimony. You can step
down.
(Whereupon, the witness was excused.)
INVESTIGATOR BRASHEARS: Thank you.
CHAIRPERSON ANDERSON: Mr. Elliott, do you wish to call a witness?

MR. ELLIOTT: Yes, I do, Ms. Rona
Leff. And we have some blown up photographs, so I would like to set up the tripod where everyone can see it.

CHAIRPERSON ANDERSON: Except for us. I said except for us.

MR. ELLIOTT: I'm sorry?
CHAIRPERSON ANDERSON: If you set it up there, we can't see what it is.

MR. ELLIOTT: Oh, my sorry.
CHAIRPERSON ANDERSON: So I would say --

MR. ELLIOTT: So where should it be?
CHAIRPERSON ANDERSON: Well, maybe you can set up on the side.

MR. ELLIOTT: I could just show them.
CHAIRPERSON ANDERSON: Yeah, in order
for --
MR. MURPHY: Yeah, sure.
CHAIRPERSON ANDERSON: -- us to -- I know it would have been great to set it up there, but we are behind, so we would not be able to see those.

MR. ELLIOTT: I realize that, yeah.
CHAIRPERSON ANDERSON: All right.
MR. ELLIOTT: Okay.
CHAIRPERSON ANDERSON: So you are first. Ms. Elliott, can you raise your right hand, please?

MS. LEFF: Leff.
CHAIRPERSON ANDERSON: Ms. Leff, can you stand up please, ma'am? Stand up, yes. Whereupon,

\section*{RONA LEFF}
was called as a witness by the Licensee, and having been first duly sworn, assumed the witness stand and was examined and testified as follows:

MS. LEFF: Yes, I do.
CHAIRPERSON ANDERSON: Thank you.

Your witness, sir.

\section*{DIRECT EXAMINATION}

\section*{BY MR. ELLIOTT:}

Q State your name, please.
A Rona Leff.
Q And could you state your role with respect to the Applicant, Sandbox Restaurant?

A I do whatever work is needed on it. Sometimes I work full-time on it. I have taken the food handler's class and passed it. I have worked with the chef, Chef Will, and with a sous vide expert, a liaison he trusts, who I crack down. I have worked with the students to do various things that they are working on, getting vendors and deciding on certain equipment, things like that.

> I have also been part of the renovation work, which was extensive, and doing whatever was necessary to get the Certificate of Occupancy, health inspection, etcetera, all the documents. And I worked on the interior decoration and lighting.

Q And could you describe the role that this restaurant has in the immediate vicinity, including the --

MEMBER SILVERSTEIN: Excuse me, Mr. Chairman?

\section*{CHAIRPERSON ANDERSON: Yes?}

MEMBER SILVERSTEIN: I'm looking here for the Applicant's PIF and can't find it.

CHAIRPERSON ANDERSON: I don't know why you don't have it, Mr. Silverstein. I have it in front of me. Maybe you weren't given the right copy. You have Exhibits 1 through 36 and Exhibit 37 through 59?

MEMBER SILVERSTEIN: Oh, yeah, there we go. I'm sorry.

CHAIRPERSON ANDERSON: Go ahead, sir.
Go ahead.
MR. ELLIOTT: Okay.
BY MR. ELLIOTT:
Q Ms. Leff, would you describe the plan for this restaurant in terms of how it fits into the retail complex and the immediate vicinity in

Georgetown?
A Well, working with you, since I do work full-time with you --

MEMBER SILVERSTEIN: Please, speak closer to the microphone.

THE WITNESS: Yes, sure. We have been working to create a new vision for the property, 3251 Prospect, with the turnover of Morton's Restaurant after 37 years and the decline of retail in Georgetown due to online shopping. It's not just Georgetown, but also the development of other areas of the District.

There has been the quieting of Georgetown and now seems to be really the time for established properties, such as what is often called Georgetown Court, 3251, to morph and respond to changes impacting the business community, but also just generally the atmosphere of this section of the city.

BY MR. ELLIOTT:
Q And in trying to morph into that, what you described, what concept did you and I and
others working with us come up with?
A Well, we don't want to just turn over the property, meaning just lease it out again. To be thoughtful, what do we want there? And what do we want to create? So we want to breathe life into this courtyard, which is a very large portion of the property. It sat there largely unused for a very long time, as you mentioned.

We were emphatically urged by the old Georgetown Board to enliven it several years ago when we presented some structural changes to the property. And we want to enliven it and make it a wonderful place.

\section*{I think of other cities I visited} where there are thriving plazas and streetscapes and courtyards and really they are the memorable part of my trip. It's not just a monument somewhere. And that is a vision, we want to create an atmosphere on the property.

So one way we saw doing this is creating an art walk or a sculpture walk. It is one exciting element, something a little bit
different that we were working on. But this kind of feature has proven to be demanding, as demonstrated by similar kind of outdoor sculpture exhibit in Foggy Bottom. That is biennial exhibit and of an outdoor sculpture. It happens to be in front yards of people's homes, but it has gotten very big, very popular.

And also like Georgetown BID's GLOW event where there are light sculptures during the Christmas season sprinkled in various areas of Georgetown. It brings people in. It adds some dynamism, it adds a little excitement, a little culture.

So this, besides that it is exciting, is a project that is very doable for our property in terms of cost, space, timing, artists. We plan to focus on outdoor sculpture and located in various parts of the property, because the property is so large, 1 and \(1 / 4\) acres with 40 percent open space, which is required by zoning, there is plenty of area to do this.

We would like to have people enter
from one side of the property, let's say M Street, and walk through some of the sculpture, having a seat at the restaurant for service in the main courtyard and then exiting out onto Prospect. Well, of course, they can do it vice versa, too, go from Prospect to \(M\) and then out to Wisconsin.

Q I would like to have you look at Exhibit 7-- 17. It's in the book, but this is a blow up of it. And could you identify this exhibit?

A Yeah, that's a composite of photographs that I put together of possible sculptures, similar kinds of art that we will think about for inclusion in this art walk. Now, I'm - -
(Whereupon, the abovereferred to document was marked as Applicant Exhibit No. 17 for identification.) BY MR. ELLIOTT:

Q Can you identify any of the particular
photographs that you --
A Yeah, we're not looking to have anything stately and really solemn. We are looking for something that is fun and got a little zip to it. So up in the top left corner is Apex Sound by a local artist, Melissa Hill. On the other side the blue spikes, that's by a DC artist Michael Sirvet.

Q That's the one all the way to the right on the top?

A All the way to the right on the top, three blue spikes.

Down on the bottom left is what is called yarn bombing, which is kind of a new thing and you know it's just a modern way to infuse some art. Some of it is more high-end, highworld art, some of it is lower. But the notion is to have local, regional and international artists, established and emerging, tap style art, some projection art, light art, as well as, you know, metal and ceramic pedestal kind of art, but that gives some personality to the space and I
guess what we're seeking would be in the back of the seating and so people could wonder through it.

Q Ms. Leff, do you have the exhibits at the witness table there?

A No, I do not.
Q I'm going to pass you Exhibit 18 and ask you to identify that.

A This is an email summarization of some logistics and budget concerns that -MEMBER SILVERSTEIN: I'm sorry?

THE WITNESS: Logistics and budget concerns that was provided by the Washington Sculptors Group.

> (Whereupon, the abovereferred to document was marked as Applicant Exhibit No. 18 for identification.) BY MR. ELLIOTT:

Q And what is the Washington Sculptors Group?

A They are a professional about 400-
person group in D.C., but they have members internationally, too, D.C., Maryland, Virginia. We have been in discussions with them to help us do this art walk, both curator and market it. They do their own. They have worked on the Foggy Bottom Biennial Exhibit Exhibition.

And so this was the first step to start fleshing out, as I said, budget and logistics that we need to follow-up with to create such an art walk.

Q And did you and I meet with them?
A Yes, we met with them.
Q And have they in this given -generally given you some idea of a budget for an annual art program and sculpture program if they were to assist with it?

A Well, they gave -- in this proposal, what they were reciting is the costs, budget that the Foggy Bottom Biennial Art Exhibit does and there's would be probably about double the size of what we are thinking about, so you would have to extrapolate.

But yes, in fact, there is a budget, you know, curator's cost, cost for artists, stipends, things like that.

Q And approximately how much?
A They are saying \(\$ 50,000\), but again, that's for about double the size of what we would do.
Q Um-hum.

A So you would extrapolate it about 25.
MR. MURPHY: Sir, I would like to change the --

CHAIRPERSON ANDERSON: I'm sorry. Hold on. Yes, sir?

MR. MURPHY: May I object? I mean, we all want this to be informal and continue, but this is so far beyond bounds of relevance in this proceeding, it just seems to be that a lot of time is being wasted.

CHAIRPERSON ANDERSON: It's his time. I mean, it's his 90 minutes and if he believes this is the way he wants to present his case, I mean, I can't tell him how to present his case,
sir. Go ahead.
MEMBER SILVERSTEIN: I certainly --
CHAIRPERSON ANDERSON: Yes?
MEMBER SILVERSTEIN: -- agree with the Chair, but again, this has about peace, order and quiet and other than things bouncing off the sculpture, I'm not sure where you are going, sir.

CHAIRPERSON ANDERSON: Well, hold on. All right. I understand where you are going. I think that --

MR. ELLIOTT: All right.
CHAIRPERSON ANDERSON: -- but I think the issue, sir --

MR. ELLIOTT: It's --
CHAIRPERSON ANDERSON: -- talking the issue --

MR. ELLIOTT: -- the nature. We are finished with that.

CHAIRPERSON ANDERSON: Right. The issue is that maybe rather than 10 minutes, 5 minutes, I see you are giving some background information that you are trying to create a
sculpture garden, I see that. I think I hear that. But I don't think we need to go through the many --

MR. ELLIOTT: We are done with this.
CHAIRPERSON ANDERSON: All right.
MR. ELLIOTT: But it is at the core of the restaurant kind of outdoors that we have.

CHAIRPERSON ANDERSON: Okay.
BY MR. ELLIOTT:
Q Ms. Leff, I'm going to switch to the subject of a -- that Mr. Murphy raised whether the facility constitutes a kitchen. And this is Exhibit 47, can you identify what that is?

A That is you holding one of our big 30 pound pieces of brisket, that something very similar to that had been cooked in the kitchen along with rock chicken, quiches were baked, empanadas made, sweet breads made in that kitchen. Food is very able to be cooked in our kitchen.
(Whereupon, the abovereferred to document was
marked as Applicant Exhibit No. 47 for identification.) BY MR. ELLIOTT:

Q And in developing the concept of the food, can you identify this Exhibit 39?

A That is a photo of a student tasting that was held as the menu was being developed, the initial menu was being developed.
(Whereupon, the abovereferred to document was marked as Applicant Exhibit No. 39 for identification.)

THE WITNESS: People -- we had our chef come in. We ate dishes. The students gave a lot of feedback.

BY MR. ELLIOTT:
Q And I wanted to show you Exhibit 45, which says menu on it, and ask you briefly to state what this menu is.

A Well, that's our initial proposed menu. I think as with most establishments it's an evolving menu, a work in process. Once you
see what is popular, see what is available, seasonally things change.

> (Whereupon, the abovereferred to document was marked as Applicant Exhibit No. 45 for identification.)

THE WITNESS: But that's the basic of it is vegetarian and meat dishes, daily specials, pastas, and then food trends. Avocado toast and acai bowls, which students were very insistent on. They really like the acai bowls and the avocado toast. So that's --

BY MR. ELLIOTT:
Q Thank you. Let me change the subject.
I want to show you Exhibit 15, which is I think pertinent --

CHAIRPERSON ANDERSON: What number?
MR. ELLIOTT: 15. I think it is
upside down in the exhibit book, unfortunately.
BY MR. ELLIOTT:
Q But could you identify Exhibit 15?
A This is the purchase agreement, the
proposed purchase agreement that was under advisement from Mr. Gobrial to purchase Chinese Disco, the business and the assets, the personal property there.

> (Whereupon, the abovereferred to document was marked as Applicant Exhibit No. 15 for identification.) BY MR. ELLIOTT:

Q To your knowledge, was he prepared to buy the business and go straight forward July 1st?

A Oh, he was very prepared. He had substantial means and had spent hours in Chinese Disco surveying the operation, seeing what he wanted to change, yes.

Q Do you recall how many hours he said he spent in the establishment studying it?

A I don't remember exactly, but the number like 40 somehow relates to me. He spent a lot of time there.

Q Ms. Leff, did you have occasion to test the sound between the main courtyard and the
lot line of the backyard of Mr. and Mrs. Emes?
A Yes, I did.
Q And I want to show -- well, it's not an exhibit, but did you -- what device did you use?

A We used a decibel meter.
Q And how -- tell the Board how you conducted this sound test.

A Well, what we did is we set up a source of sound in the middle of the courtyard. It was an amplifier and it was turned on. So do you see where it says Sandbox Restaurant?

MR. ELLIOTT: Well, let me just for the record here, I am going to show you Exhibit 12. And I think we can just stipulate that that is a diagram of the courtyard in front of the property.
(Whereupon, the abovereferred to document was marked as Applicant Exhibit No. 12 for identification.)

CHAIRPERSON ANDERSON: Okay.

MR. ELLIOTT: Mr. Murphy?
MR. MURPHY: Um-hum.
BY MR. ELLIOTT:
Q And so you were saying that you set up a sound device to produce sound.

A Um-hum. About where the N is of the word Sandbox. And then we put it at its peak level.

Q This is the outdoor area.
A Yeah, I'm sorry, down there.
Q So you are pointing to --
A In the middle.
Q -- the area just outside the front window of Sandbox?

A Yes, on the brick patio.
Q Okay.
A And --
Q This is -- upward is north, correct?
A Upward is north, yes, towards Sandbox.
Q And so you have the Sandbox Restaurant and to the south an area opening up onto the courtyard, correct?

A Yes.
Q And then there is a bridge?
A There is a bridge.
Q That's a bridge. And then just below that is a larger block and just below it, it says Cafe Milano Kitchen?

A Yes.
Q And that is what we are talking about the main courtyard, correct?

A Yes.
Q This area from Sandbox down to the --
A Yes.
Q -- Cafe Milano Kitchen. And then where are the Emes' properties?

A The Emes' properties are to the left. You can see 3230N and 3226N.

Q Yes. So --
A And --
Q -- and then 3224, that's a preschool, correct?

A Yes.
Q Now, you put the sound producing
device here just outside of the restaurant and what was the decibel level generally at that location?

A It was about 75 there.
Q And did you also hear planes go over?
A We did hear airplanes go over, yes.
Q And what did they register at their maximum?

A They registered at their maximum 77.
Q Now, with the sound going, tell the Board where you went with the meter.

A So I walked toward --
Q South.
A I walked south, but I walked toward the building, so toward the Emes, but going south. And past where it says three-story high building, I just walked southwest, also south and then when we got to that other passage, so where it says Cafe Milano Kitchen, I turned left there.

Q Right.
A Right, yes. I don't know direction.
CHAIRPERSON ANDERSON: All right. Are
you - -
MR. ELLIOTT: I could try to shorten it, Mr. Chairman.

CHAIRPERSON ANDERSON: No, no, I'm not
-- no. I want to make sure that you are asking her a question and you are not leading her to answer, because --

MR. ELLIOTT: Okay.
CHAIRPERSON ANDERSON: -- I'm trying to figure out if she said she made a left and you are saying right, are you saying that she is correct that she made a left or are you correcting her by telling her, no, she didn't make a left, she made a right?

MR. ELLIOTT: I --
CHAIRPERSON ANDERSON: So I need you to --

MR. ELLIOTT: -- too much --
CHAIRPERSON ANDERSON: -- ask her a question. Let her identify what it is --

MR. ELLIOTT: Yes.
CHAIRPERSON ANDERSON: -- for us and
you identify it.
BY MR. ELLIOTT:
Q Why don't we start over. Just tell them briefly where you went to make a reading near the --

A Okay. So I started where we said in the middle of that small courtyard. I headed south and then I turned left past the three-story high building and went into the yard of the school all the way to the property line that divides the school and the 3226 and right about 10 feet before the structure of the building. So I was in the backyards.

Q And what decibel readings did you observe at that location?

A There it was, hold on let me see because \(I\) wrote it down, 47 or 48, it fluctuated a little bit.

Q And then did you make readings when -did we go back and turn the sound off?

A Yes, we did.
Q And did you make a reading in the same
location with the sound off?
A Yes, I did.
Q And what was the decibel reading?
A 47, 48. You could hear the church bells ringing.

Q Including yourself here, the sound machine over here at 70 some decibels, when you were standing in the backyard of the school?

A Nothing. I could hear nothing.
Q All right. I have one final question, Ms. Leff. There was quite a bit of testimony. I'm going to show you Exhibit 11, which I think Mr. Murphy can stipulate as a diagram of the eastern end of this block.

> (Whereupon, the abovereferred to document was marked as Applicant Exhibit No. 11 for identification.) BY MR. ELLIOTT:

Q And in Exhibit 11, there was this testimony about access to the main courtyard, there are various ways to come into it. And I am
going to point out various locations and ask you if there is or is not a wrought iron gate that can be locked.

First of all, on the northeast corner of that larger rectangle, there is a stair coming down. Is there a wrought iron gate that can be locked there?

A Yes, there can be, um-hum.
Q And incidentally did Chinese Disco always lock that when they were operating?

A Yes.
Q And then if you go down to what Mr. Murphy was referring to where you come in between Cafe Milano and Morton's, is there a passageway into the courtyard in that corner?

A Yes, there is.
Q And is there a wrought iron gate there that can be locked?

A Yes.
Q And is that locked at night?
A I don't know that it is still locked at night.

Q When Chinese Disco operated?
A Right, yes, but not now.
Q And then Mr. Murphy -- when we can just stipulate that there is an entrance here where Mr. Murphy was asking between Peacock Cafe and Bangkok Bistro, there is an entrance in there, but when you come back to this narrow courtyard behind those two restaurants, is there a wrought iron gate between that smaller courtyard and the big courtyard?

A Yes.
Q And can that be locked?
A Yes, and it was locked.
MR. ELLIOTT: No further questions.
CHAIRPERSON ANDERSON: Mr. Murphy, do you have any cross-examination?

MR. MURPHY: Yes. If I could, please, borrow Exhibit 11, Mr. Elliott?

MR. ELLIOTT: Yes.
MR. MURPHY: Thank you very much.
That's the one I want.

> CROSS-EXAMINATION

BY MR. MURPHY:
Q Okay. Before we get to that, Ms. Leff, you testified that back in 2017 the Old Georgetown Board encouraged you, meaning Mr. Elliott and his operation, to, I think the word was, enliven the courtyard.

Okay. Now, for the benefit of the folks here who don't live under the aegis of the Old Georgetown Board, could you explain what the Old Georgetown Board is?

A Well, Georgetown is a Historic District, so if you want to do changes to property, physical changes that can be seen from the street, there are certain parameters and/or signage, for example, you need to bring your proposal in front of the Old Georgetown Board and make a presentation.

Q All right. And the members of the Old Georgetown Board are three architects, correct?

A Yes.
Q Yes.
A I believe.

Q And they are charged with the obligation of just giving advice to the D.C. Government before construction permits are issued, correct?

A I don't know if they are just charged with advice. I think there are some legal implications of what you can do because it is a Historic District, but they do give advice.

Q Well, their job is to give advice to the D.C. Government. Only the D.C. Government can issue or refuse to issue building permits.

Now, did the Old Georgetown Board specifically encourage you to enliven the courtyard by opening a restaurant with a summer garden, an entertainment endorsement and a cover charge endorsement?

A No, Mr. Murphy, they did not do that.
Q Now, let me ask you about your sound machine. As I understand it, you placed it what here?

A No.
Q Initially up? It was --

A There or a little bit higher.
Q -- closer to the restaurant than the--
A Bridge.
Q -- bridge.
A It was, I think, right under the bridge.

Q Right under the bridge?
A Right under the bridge. Actually, now when you are saying that, because it was raining.

Q Okay. Now, did it point in any particular direction or did it let out sound in all directions?

A It was cocked and I believe that it was, hold on let me try to recall, pointing -- it was at an angle pointing west like this.

Q Like this?
A So last -- yeah, like that.
Q Okay. Okay. Okay. Now, and --
A I mean, yes.
Q -- did you ever move it? Was that the only place you put it?

A That's, I believe, where it was.

Q Okay. And so you took readings. I believe you said you took readings over here, right?

A We went into the school.
Q You went into the school? So you took readings from the school.

A Into the school backyard.
Q Backyard, okay.
A Um-hum.
Q From here, correct?
A By the fence.
Q Okay.
A As close to the Emes' property as I could get there.

Q Okay. And where else?
A All the way around, all along the path.

Q All along this path?
A That I -- no, that I walked, that I showed you, that we walked south. I walked south.

Q Through the --

A There.
Q Okay.
A Then can \(I\) just get up and show you? I think it is quicker.

Q It's up to the Board and to the Chairman.

CHAIRPERSON ANDERSON: Sure.

MR. MURPHY: Okay. That might be easiest.

THE WITNESS: So I walked here.

BY MR. MURPHY:
Q Okay.
A The gate is here, so --
Q Where you went in the school.
A -- I think it was here.

Q And Mr. Elliott, presented owns the school building, correct?

A Yes, he does.
Q Okay. So that's how he had access then.

A Yes.

Q Okay. And the sound machine was
taping all the time. Now, over here is, in fact right here, where the condominium units and that is what is called the Madelon Condominium are located, right?

A Well, across --
Q And they run --
A -- the hall.
Q Yeah, the run all the way for us here.
A Um-hum.
Q Okay. Did you go into any of those units to take readings?

A No, I did not.
Q Okay. What time of day did you do all this?

A Afternoon. I think it was probably about 3:30, between, hold on, 2:30 and 4:00.

Q Okay.
A 4:15.
Q Okay. And how warm was it?
A It was not warm.
Q It was not warm? Are you a sound engineer? Do you know how atmospheric conditions
can affect sound readings?
A No, I do not.
Q You don't know anything about that.
Okay. Now, did you ever place a sound machine here behind Mai Thai and Peacock?

A No, I did not.
Q You did not. So you don't have any indication though if some day we got a summer garden behind these locations, what kind of effect that would have on the ANC?

A I'm talking -- I'm just doing information for this hearing.

MR. MURPHY: No further questions.
MR. ELLIOTT: I have one redirect.
CHAIRPERSON ANDERSON: No, not yet.
Any questions by any Board Members? Yes, Mr. Short?

MEMBER SHORT: Ms. Leff?
THE WITNESS: Yes.
MEMBER SHORT: Good afternoon, still. We have had people that testify before this Board about sound. And normally those persons when
they are put on the stand are asked how are they trained? Do they have an engineering degree? Was their machine calibrated? Did any of that occur?

THE WITNESS: No, I am not sound expert by any means.

MEMBER SHORT: So where did you get the instrument from that you used for your test? THE WITNESS: Purchased it at retail.

MEMBER SHORT: Okay. Well, the
District Government has regulations about giving testimony that we are to take in as evidence if you are not trained and you are not an engineer and you haven't had your device calibrated to D.C. standards, then I would just make the suggestion to the Chair that we can't take that testimony as a part of our deliberation.

CHAIRPERSON ANDERSON: Mr. Short --
MEMBER SHORT: I'm just asking.
CHAIRPERSON ANDERSON: -- it's up to-the witness was -- the testimony was given. It is up to counsel to -- opposing counsel to object
to the nature of the testimony.
MEMBER SHORT: Okay. I have a question on another line.

CHAIRPERSON ANDERSON: Right. The counsel didn't object to the nature of the testimony, so therefore the testimony she has given will --

MEMBER SILVERSTEIN: We will give it the weight it deserves.

CHAIRPERSON ANDERSON: -- we will give it the weight that it is - but you can't object now, sir.

MR. MURPHY: No, I'm not going to object. I do -- if I may?

CHAIRPERSON ANDERSON: Yes, no.
MR. MURPHY: I did not object at the giving of the testimony, but \(I\) did raise the issue of the competence of the witness with respect to --

CHAIRPERSON ANDERSON: All right. Well, hold on, hold on. You -- during crossexamination, you are asking questions, so that's
there. Mr. Short is asking questions. It's the Board's opportunity to ask questions.

The way the process works is the Board will ask questions. I will give you an opportunity to ask any follow-up questions you want to ask, based on the questions that were asked by the Board and then the last word goes to the Applicant. You can ask -- and we are not going into new areas.

Whatever questions that you have, have -- are directly related to questions that the Board -- that were asked by the Board. So go ahead, Mr. Short.

MEMBER SHORT: Okay. You still have a copy of Exhibit 11?

THE WITNESS: I don't have it. I can see it there.

CHAIRPERSON ANDERSON: Could someone give her a copy of Exhibit 11, please?

THE WITNESS: Could I just get my exhibit --

CHAIRPERSON ANDERSON: No, you can't
have --
THE WITNESS: -- book there?
CHAIRPERSON ANDERSON: You can't have anything, ma'am. The only books you can have is when someone gives you something. So someone show her these exhibits.

MEMBER SHORT: Okay. Yes, that's fine. Okay.

MR. MURPHY: Here it is.
MEMBER SHORT: Okay. Okay. No problem. I have a copy in front of me, so if she needs it --

MR. MURPHY: For?
CHAIRPERSON ANDERSON: The witness needs it, so you can give it to her.

MR. MURPHY: All right. Okay.
CHAIRPERSON ANDERSON: She can hold on to it, please.

MEMBER SHORT: Thank you so very much.
Okay. There was some mention about steel gates--
THE WITNESS: Yes.
MEMBER SHORT: -- that lead from and
into the area that you want to have the sidewalk cafe. Are those gates exit or egress to the -away from the proposed site where you want to have the sidewalk cafe?

THE WITNESS: It would be ingress and egress.

MEMBER SHORT: I understand that. So the reason why that was put there is because if something happens inside one of the establishments or if something happens in the courtyard, people can get out and get away, correct?

THE WITNESS: (No audible answer.)
MEMBER SHORT: Other than that, they would be trapped if the gate is locked and --

THE WITNESS: Um-hum.
MEMBER SHORT: -- they can't get out?
the witness: Yes.
MEMBER SHORT: So what is going to happen if you get your -- this is granted, is someone going to be there to open that gate or let people out or how is that going to work?

THE WITNESS: Well, there isn't a gate. Hold on. There isn't a gate, Mr. --

MEMBER SHORT: Okay. But the reason why there are so many, and I say this because I'm a retired public safety person, and so the gates are there because if something happens on one side, you can get out the other side. So there-how many gates altogether are there?

THE WITNESS: One, two, three, four, I think four.

MEMBER SHORT: Okay. Most likely there are, because one from the east side of the --

THE WITNESS: Yeah, but there are more.

MEMBER SHORT: Let's stick to my question, just bear with me.

THE WITNESS: Okay.
MEMBER SHORT: Again, and I had asked this question of the Investigator when he was there, how are things going to be controlled if you have locked gates? And if the gates are
open, how are things going to be controlled in this space if people can just walk in through either four of those directions and walk out any four of those directions? What is in place to keep people safe there and that somebody just doesn't -- well, service and sales and the consumption, what controls are they going to have in that space?

THE WITNESS: Well, the --
MEMBER SHORT: If you don't know, you can say you don't know.

THE WITNESS: -- one thing I do want to just say this, there is one very large passageway that the Investigator mentioned that does not have a gate on it.

MEMBER SHORT: Okay. And that leads out to which street?

THE WITNESS: Prospect.
MEMBER SHORT: Correct. Now, but going back towards the residential areas, if there is a car on fire on Prospect Street or if there is -- if someone has it blocked up, and I
know -- I hate to mention this word, but this city is a target for terrorism.

THE WITNESS: Um-hum.
MEMBER SHORT: So if a terrorist were to put something in that path and block all those people in and all the other gates are locked, what is going to happen?

THE WITNESS: Well, there is exit onto \(M\) Street through the actual restaurant.

MEMBER SHORT: Well, ideally, the reason why there are so many is because when this was done, I would imagine the fire department had to sign-off on it, DCRA had to sign-off on it, zoning had to sign-off on it. And that was a part of the reason why that was allowed to be there, because people could get out and not be trapped by a locked gate.

So if you have 168 chairs out there and something happens, how are those people going to get out? If you don't know, you can say you don't know. I mean --

THE WITNESS: Well, there is -- I
don't have an exact plan in terms of \(I\) think that not all the iron gates would have to be locked. My vision of this is that there are seats. It's an outdoor seating area, so yeah, there are stanchions and cords, people aren't just --

MEMBER SHORT: I understand. Again, I have a lot of training in public safety.

THE WITNESS: Right.
MEMBER SHORT: What a lot of times people would do is bring their own chain and lock and put on the gate. It might sound not realistic to you, but those kinds of things happen when somebody has something on their mind that is not in the best interest --

THE WITNESS: Um-hum.
MEMBER SHORT: -- of the citizens or people they are trying to hurt. So we need to start thinking about those kind of things and that's something that I try, as best \(I\) can not every entity, but I try to bring that to the attention, to the public's attention.

THE WITNESS: Right.

MEMBER SHORT: Because when you start planning for 180 some seats, 160 some seats and you have all these other places, so we are just talking about 168 for what you want to do there. What about the other restaurants and things that are there and if something happens on either M Street or any of the other streets that they can get out to, then we need to have as much access to that street. That's the reason why I'm saying what plans do you have in place?

Because if you say to me well, we are going to have someone at this gate and we will have someone at that gate, we are going to have-these are the kind of things I would like to hear, as a public safety person, that you are-THE WITNESS: Right. MEMBER SHORT: -- planning for success. And so that someone coming there to do harm, they say we can't do it at that gate, because somebody is going to be there.

THE WITNESS: Well, I think that there are existing steel gates, but, like you said, at
the school they have a push bar gate, maybe we have to switch to a push bar gate.

MEMBER SHORT: That is required on all exit doors, that's a requirement.

THE WITNESS: But that would be --
MEMBER SHORT: In any building when people have to -- when you go to a place of public assembly, you have to push to get out, correct? And you can't push to get in, because they don't want people jamming against it. They want people to be able to get out.

But I'll leave that alone. And basically what I'm -- my questions pretty much were around --

THE WITNESS: The safety.
MEMBER SHORT: -- yes, pretty much safety. And that's all I have for right now, Mr. Chair. Thank you. Thank you very much, Ms. Leff.

\section*{CHAIRPERSON ANDERSON: Any other} questions by any other Board Members? All right. Mr. Murphy, do you have any questions? Do you
have any questions of the witness based on the questions that were asked by the Board?

MR. MURPHY: I do not, Mr. Chair.
CHAIRPERSON ANDERSON: All right. Mr. Elliott, do you have any questions of the witness based on the questions that were asked by Mr. Short?

BY MR. ELLIOTT:
Q Ms. Leff, Mr. Murphy asked you about--
CHAIRPERSON ANDERSON: By Mr. Short.
You can only do -- you are only doing questions based on questions that were asked by the Board Members.

MR. ELLIOTT: Oh, I'm sorry. Okay. No more questions.

CHAIRPERSON ANDERSON: Okay. Thank you. Thank you, Ms. Leff, for your testimony.
(Whereupon, the witness was excused.)
CHAIRPERSON ANDERSON: Do you have
another -- I thought I had explained to the parties that you will call your witness. The other side has questions to -- can cross-examine
them. Then the Board will have -- then the Board will ask questions.

MR. ELLIOTT: Yes, Mr. Chair.
CHAIRPERSON ANDERSON: Then we will keep on going and then we will -- we have to find some mechanism to end it. We don't just keep on giving each side an opportunity to clarify the record. So it's cross-examining, you ask questions from the Board and then you can ask on those.

All right. Do you have another witness, sir?

MR. ELLIOTT: Yes, I do. Jake Yoon.
CHAIRPERSON ANDERSON: All right. Can you raise your right hand, sir? Whereupon,

JAKE YOON
was called as a witness by the Licensee, and having been first duly sworn, assumed the witness stand and was examined and testified as follows:

MR. YOON: Yes.
CHAIRPERSON ANDERSON: All right.

Your witness. And, please, speak in the microphone. Okay?

MR. YOON: Okay.
CHAIRPERSON ANDERSON: Thanks.
DIRECT EXAMINATION

BY MR. ELLIOTT:
Q State your name, please.
A Jake Yoon.
Q And what do you do?
A I'm a senior at Georgetown University studying political economy.

Q And how long have been involved in the Sandbox Restaurant?

A Since last year.
Q I'm going to ask you only one question.

MR. ELLIOTT: I think we are running a little late here. I don't know and I do want Mr. Chairman to reserve 10 minutes for rebuttal. I know we are not exactly measuring it, but \(I\) don't want to use more than my 90 minutes.
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And I --

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CHAIRPERSON ANDERSON: Don't worry about that, sir, you will --

MR. ELLIOTT: Okay.
CHAIRPERSON ANDERSON: -- be fine.
BY MR. ELLIOTT:
Q You have with you there, Mr. Yoon, Exhibit 38. Could you tell the Board what that is?

A Exhibit 38 is the list of types of entertainment that we plan on hosting at Sandbox. (Whereupon, the abovereferred to document was marked as Applicant Exhibit No. 38 for identification.)

CHAIRPERSON ANDERSON: Can I say you don't -- can I say this? The Board cannot tell an establishment what type of entertainment they can have. So you don't necessarily need to have testimony on that, because we can't say you can't have -- we cannot tell you to have rap music. We cannot tell you to have classical music. We cannot tell you to have Indian music.

So I don't really need testimony on the type of music, because the Board cannot legally tell you. And I know that even in settlement agreements, people put in settlement agreements that you can only play this type of music and we will take that.

So you don't necessarily need to have testimony on the type of music. If you want to give a flavor of or background on what it is that you are going to present, but we don't need to go into -- we don't -- because even if you are doing hard rock and they don't like it, \(I\) can't tell you not to play hard rock music.

But if you just want to give a flavor of the atmosphere or the ambiance, you can do that, but we don't -- I don't need a lot of testimony on that end.

MR. ELLIOTT: Well, yes, Mr. Chairman, it is just flavor. And we are not going to be Sandbox and that was my only question. I have a lot more for Mr. Yoon, but I think I'm running too late, so \(I\) have no further questions.

CHAIRPERSON ANDERSON: All right. Let me say this. Although I've said you have 90 minutes, I am not going to tell you that you have run out of time, you can't present your case. Okay? So I don't want you to say well, you know, I'm running out of time.

I need you to present your case to the best of your abilities. I am not -- so I don't want you to say well, you know, I'm running out of time. I don't want to, because I want for both sides -- and what I'm going to do for you, I'm going to do for the Protestant.

That's not my tenure. Since I have been here as Chair, I personally don't have a clock there to say that, okay, you only have 5 more minutes and I try to give you some leeway.

I'm telling you that there is a time line because I don't want you to spend three hours and we haven't gotten anywhere. But so I don't need you to -- I don't want you to think that okay, I'm running out of time.

I want you to present your case. I
just interjected by saying to you that --
MR. ELLIOTT: Yeah.
CHAIRPERSON ANDERSON: -- it's not -if you just want to give testimony about the atmosphere and the ambiance, but as I said as far as the specific type of music you are going to play there, the Board cannot order you to play any specific type of music.

And even if you had, as I said before, a settlement agreement and you had agreed that you were going to play classical music or whatever type of music, we would not, because we would not -- we would take that out of the settlement agreement. Okay? Because that's --

MR. MURPHY: Oh, you would? Okay.
CHAIRPERSON ANDERSON: All right.
MR. ELLIOTT: So while I appreciate the generosity with your time, because I know you could limit it to exactly three hours --

CHAIRPERSON ANDERSON: Right. Yes, sir.

MR. ELLIOTT: -- but I don't want to
burden the Board. And so I will ask one more question.

BY MR. ELLIOTT:
Q Mr. Yoon, what do you see that the Sandbox has currently planned contributing to the Georgetown community?

A I see it as a way to revitalize the local economy in the Georgetown neighborhood. Given the decline in the national economic growth, it has affected our Georgetown neighborhood particularly restaurants and by hosting the list of activities shown on the Exhibit 38, we could increase the foot traffic in the area and students and residents alike in the community are looking for more high-quality entertainment.

As of now, only Blues Alley is one of the more prominent entertainment venues in the area. And so Sandbox aims to channel the energy of all the generations of D.C. community through entertainment.

MR. ELLIOTT: No further questions.

MR. MURPHY: Mr. Chairman, I would move to strike that answer. Mr. Yoon appears to be presenting himself as an expert in urban planning without any foundation following on your earlier comment about sound engineers.

CHAIRPERSON ANDERSON: Do you have any questions that you want to ask him, sir?

MR. MURPHY: I do not.
CHAIRPERSON ANDERSON: All right. I haven't been given Mr. -- I'm sorry, your last name again?

MR. YOON: Yoon.
CHAIRPERSON ANDERSON: Mr. Yoon's résumé. He wasn't qualified as an expert. And so therefore, I'll give it the weight that I think it is due. All right. If you have any -does the Board have any questions of the witness? All right. Thank you, sir, for your testimony. You can step down.
(Whereupon, the witness was excused.)
MR. YOON: Thank you.
MR. ELLIOTT: Your Honor?

CHAIRPERSON ANDERSON: Yes, do you
have another witness you want to call?
MR. ELLIOTT: Mr. Chairman, I'm calling myself.

CHAIRPERSON ANDERSON: All right. All
right. So can you raise your right hand, please?
All right. You can sit at the table. You can sit at the table. You don't have to go over there. You can sit right there at the table.

MR. ELLIOTT: Actually, I would prefer, because then I could see the exhibits.

CHAIRPERSON ANDERSON: It's fine then.
All right. Raise your right hand, please. Whereupon,

\section*{ROBERT ELLIOTT}
was called as a witness by the Licensee, and having been first duly sworn, assumed the witness stand and was examined and testified as follows:

MR. ELLIOTT: I do.
CHAIRPERSON ANDERSON: All right. So
let me see how we are going to do this. Go ahead.

\section*{DIRECT EXAMINATION}

THE WITNESS: Now, Mr. Chairman and Members of the Board, first of all, I would like to put under oath my opening statement. Everything I said is part of my testimony and is true. And I think that will help everybody move things along.

I would like to have Ms. Leff show you Exhibit 14. You asked about the OGB or what they actually -- Mr. Murphy, could you come up here where people can read and hold it high, Ms. Leff?

CHAIRPERSON ANDERSON: Well, she can do that. We have the exhibits in front of us.

THE WITNESS: Okay.
CHAIRPERSON ANDERSON: So you don't necessarily -- she doesn't have to hold it if you have it. I think you can just identify what it is, but we have --

THE WITNESS: Well, maybe I can use it then.

CHAIRPERSON ANDERSON: -- 14. We will have the exhibits in front of us.

THE WITNESS: All right. So basically, we went to the OGB and because they -CHAIRPERSON ANDERSON: What is the OGB, sir?

THE WITNESS: We went to the Old Georgetown Board on some modifications in the courtyard. And the two members, there were only two of the three present, they said things like the courtyard is really quite lovely, very underused, that improvements on the space would enhance the street life and get -- make it easier to get back there. And that it is very charming, it is quite unfortunate a missed opportunity.

And then Acting Chairman Richard Williams said I agree, yeah, I certainly agree with that. And if you have an opportunity to consider even expanding the project to do just that, that would go hand-in-hand with our endorsement.

So I think we are encouraging and we would certainly love to see the inner courtyard enhanced by just greater circulation from this
restaurant, from this dining facility. It could do remarkable things to enliven that and make it a great place to discover.

And then at the end he says so they gave us concept approval on something for the Morton's replacement restaurant, he said with strong encouragement to think about enlivening that courtyard, we will welcome you back. That is what really pushed us in the direction of trying to do more with this courtyard and taking the plunge of turning down a perfectly good sale. And believe me, it is hard these days to sign up for a vacancy when you have got vacancies all around you. We are full up.

And as I said in my opening statement, it's because we don't charge too much rent and we help these restaurants stay in business and they stay in business long-term, 20 years to 37.

So another thing to consider is
Exhibit 21 that is a Zoning Map.
(Whereupon, the above-
referred to document was
marked as Applicant Exhibit No. 21 for identification.)

THE WITNESS: What is the purpose of Mixed-Use Zoning? This -- all of the commercial area in Georgetown is Mixed-Use Zoning. The intention of it is not, in those areas, to separate out whole areas. They can only be residential. Whole areas can only be commercial. It brings them together. It brings people who want to have urban life and be in an urban place. And I'll go a little quicker and I'll just say more about that, but \(I\) mean there is a-in our exhibits, we have some description of the purpose of urban -- of Mixed-Use Zoning. It is really a reversal of everything that happened since 1920 when zoning really started and started separating not only communities, but races and it ended up with residential areas at various economic levels and then commercial in the middle.

And Mixed-Use Zoning, the predominant thrust of it is to bring everybody back together
to have people living above restaurants. And everybody who bought in there and lives there chose to live in a place that has restaurants under it. And the entire property, I mentioned that obviously \(I\) won't repeat it, the full block being any floor and both sides.

And then with that, under that zoning we get 40 percent more ability to build if you have a residential project. It is \(1.5 \times\) the land for commercial, but if you include residential you get 2.5 and if you had Inclusionary Zoning, which I proposed at the Domino site, you have 3 x the land area. So that is all on purpose, not only to bring everybody together, but to provide for low income cost people.

Then why are we asking for 168 seats? It sounds like a big number. Well, first of all, you never fill them all. You have somebody that comes in and takes a table for two, one person. You have a table for four with two or three people, sometimes four. So it is going to probably max out in a busy period at 120.

120 people spread over that area is not a big area. Ms. Leff, could you pull up Exhibits 2 and 3 ?

So we set it up for DCRA and by the way, I take to heart the fire issue you raised, the DCRA -- maybe it's 3 and 4 . It's the above the courtyard and at the courtyard level.

We had a second inspection and the DCRA said we want to inspect the upper seating. We set it up and they didn't comment on the gate, but I think you are right. The gates have to have push bars.

Now, when we set it up, the one on the left, which one is it, \(I\) don't see that one.

MS. LEFF: This is 6 and 7.
THE WITNESS: Okay. 6 is a view from above, that's what residents would see looking from their apartments.
(Whereupon, the abovereferred to document was marked as Applicant Exhibit No. 6 for identification.)

THE WITNESS: It is down there. It is 30 to 50 feet below. And at ground level, this exhibit on the right, which is, Ms. Leff?

MS. LEFF: 7.
THE WITNESS: 7. And there is the gate. A gate at the bottom there is one of the three gates.

> (Whereupon, the abovereferred to document was marked as Applicant Exhibit No. 7 for identification.)

THE WITNESS: So if you pick up the other gate -- so what actually we did was we put 191 seats in there just to show the Inspector that 168 seats fit easily. You can sit down the other one, just pick up the one on your right hand.

So you can see in there we had 191 seats there and so he came in and said we are going to have to flunk you. I said why? He said you are over. Never mind, we will take them away. So he came back and he said okay, now, you
have 168. But this was with 191, there is a lot of room in that courtyard.

You can have a dining room area toward the back, dining area toward the front, a walkthrough. You can have sculpture places along the walk and you can have cordoned off and definitely you have to have a service out there. You have to have waiters. You have to have a manager to do this. You can't do it right without that.

So the whole question of are people just going to be wandering around, is this going to be out of control? No, this is going to be properly run. Thank you. You can set that down.

So as I mentioned, it's a tough time now at least from our -- we had three people even look at Morton's in three years. Three people in three years. If the third one hadn't taken it, and he did, and you issued him a license, I would probably still be sitting there with a vacancy. It is very hard to lease to restaurants in Georgetown.

The restaurateurs aren't coming. They
won't come. They won't look. And they have gone elsewhere. So that is why we are doing this ourselves, because we want to operate it, but how are we going to do that by just leasing it to somebody? It wouldn't happen and just it's not as good as our other spaces.

So we took the plunge to try to make this a better place. And in that process, if you look at Exhibit 16, I detailed over \$400,000 I spent on that so far.
(Whereupon, the abovereferred to document was marked as Applicant Exhibit No. 16 for identification.)

THE WITNESS: And we took this, we took the rent off of what they would have paid, if we had done the transfer, and we took the other expenditures of \(\$ 299\) off of our books, so we spent this money and it is going up every month.

And this is -- we are hoping
Georgetown is open for business. We are hoping
that we are treated in a businesslike fashion. We are hoping that there is not going to be some overwhelming suspicion that this is all subterfuge to have some Chinese Disco in there again, because believe me, nobody in his right mind would shut down Chinese Disco, spend all this money all to have Chinese Disco again. This is not what we want.

I did not like Chinese Disco. And as the Inspector said, more than half the calls on them were from me. And I talked to the owners constantly about people are coming in with too much to drink and you are serving them. You can't do that. I went down there and sat with kids when they weren't feeling well at 2:00 in the morning.

I went down and talked to the security personnel, you are not asking people to be quiet. They just stood there with their arms closed. The kids would come out 2:00 in the morning and they had too much to drink. We don't want that. We are not doing that. And that's why I tried to
indicate in our hours that we are not going to be a bar. We are not going to be a late night rowdy place.

As I mentioned, the inside there is no sound issue. There really isn't a sound issue. The outside we have to look at. And I think that I would like to show you what we did with the inside. Ms. Leff, if you could show Exhibit 2? We are the landlord, so we have two full-time maintenance people on staff. We have-and we have power washed that place from top to bottom. We have, I'll show you a picture of it, a steam pressure power washer and we have two full-time maintenance people.
(Whereupon, the abovereferred to document was marked as Applicant Exhibit No. 2 for identification.)

THE WITNESS: The first thing we did was we power washed from the ceiling to the floor the whole kitchen. We really cleaned it out. We have security people all but 40 hours a week,
that costs a lot of money. And we also provide security to the residents at no cost.

The only 40 hours we don't have is when we have our maintenance men. So 24 hours a day, we have people on-site. As landlord, Rona and I work overlooking this courtyard. Our office looks over that courtyard.

So this has been something \(I\) have been working on for 33 years this property. Now, if you would just show them the exhibits, I don't have the list here, but the ones that show the renovation. Well, I do have the list. Excuse me one minute, Mr. Chairman.

I think they start at 26,26 on. So what we tried to create was a lot of our students, we are very much into this idea of students being a part of this, but our model is really more like Peacock Cafe where students are less than half the business.

CHAIRPERSON ANDERSON: Why don't you identify the exhibits? So what is exhibit 26 ?

THE WITNESS: Yes, okay. So 25 is--

CHAIRPERSON ANDERSON: What is Exhibit
\(25 ?\)
THE WITNESS: -- a picture of the front part with the coffee area at the time that we opened.

CHAIRPERSON ANDERSON: All right.
THE WITNESS: And there are customers in there. And there are polished floors that were ground off and epoxied that the Inspector mentioned. You can see all new lighting and to the right is a \(\$ 16\), 000 espresso machine we bought.

CHAIRPERSON ANDERSON: And what exhibit is that, sir?

MS. LEFF: 26.
CHAIRPERSON ANDERSON: I need you to identify. Remember everything is being -- we have a court reporter, so \(I\) need you to identify what the exhibit is.

THE WITNESS: Oh, I'm sorry. Yes, that is Exhibit --

MS. LEFF: 26.

THE WITNESS: -- 26. And let's just go right through the next 10 one-by-one, Ms. Leff. So 27 is seating in the main dining room. And you could move closer to the Board if you like.

And 28 --
CHAIRPERSON ANDERSON: No, we have them here. You just -- I just want you to identify them for the record, that's all.

THE WITNESS: Oh, okay. 28 is seating toward the back of the main dining room.

29 is a second room. The Inspector mentioned a small area for the handling and service of alcohol, that small bar is where we intend to put that. And there is about 30 seats in there.

30 is a reflecting room. It's only 7
feet by 7 feet and Ms. Leff actually designed this and built it herself. It is based upon an artist from Japan who does that kind of work and has an exhibit here in Washington.

31, we have really -- we totally
cleaned up, they were already in good condition. large -- lift that up a little higher, Ms. Leff, restrooms, two larger restrooms that are in very fine quality.

32 is the kitchen. Here we have done a lot of work. We replaced completely the three compartment sink. We -- one of the tests done at DCRA of whether you are a restaurant or a sandwich shop is do we wash dishes? We have commercial dish washing equipment toward the back there. We have hot surfaces, but yes, we don't have a hood.

The kitchen is spotless. It is beautiful. And we had a full-time chef working in there with a high degree of training. He was sous chef to Trabocchi and that's why we are experienced.

The next exhibit is the machine \(I\) mentioned, 33. This is a serious machine. Hot steam blasting with pressure. We use that to clean things and we use that to clean that entire restaurant.

34 is a photograph of one of the really fine entertainment groups that we brought in when we were briefly open, Chamille and her group from Howard University. And they performed just beautifully, that is her group.

And the stage that the Inspector mentioned is removable. I built it myself. It is only -- it only has like a 6 foot height to it. It is just \(2 \times 6\) and then plywood in two sections, so it's removed when it isn't in use. Just to raise people up a little bit, so they can be seen. So that's Exhibit 35 the performer.

Exhibit 36 is the kind of event we would like, that is a chess event of 14 colleges that we had after we closed. We opened it that one night for this event. And incidentally, the former chairman of the ANC in Georgetown was there playing chess, Roger Pauley.

37 is another kind of thing we like, that is a lecture to a lot of people about the last Grand Master or World Championship Chess Match. And on his computer he had all the moves
of the chess game and he explained it all. There is a much bigger crowd around than was gotten in that picture.
(Whereupon, the abovereferred to documents were marked as Applicant Exhibit No. 25 through 37 for identification.)

THE WITNESS: Okay. That's enough of those. In the exhibits, I --

CHAIRPERSON ANDERSON: Well, I need you to identify, if you are going to -- if you want all of these exhibits to go in the record, then you will need to go through all of the exhibits, so I need you to identify all of them.

THE WITNESS: Do you want me to go through the whole list?

CHAIRPERSON ANDERSON: If you want -if you are going to move them into evidence.

THE WITNESS: Okay. We will do it. Going back to the beginning, we have the signatures of about 22 units in the Madelon in
support of this application.
CHAIRPERSON ANDERSON: And what
exhibit is that, sir?
THE WITNESS: Number 1.
(Whereupon, the abovereferred to document was marked as Applicant Exhibit No. 1 for identification.)

CHAIRPERSON ANDERSON: All right.
THE WITNESS: No. 2 you have seen, it's the facade of the restaurant.

MR. MURPHY: Mr. Chairman, a
procedural question?
CHAIRPERSON ANDERSON: I'm sorry?
MR. MURPHY: A procedural question?
CHAIRPERSON ANDERSON: What is that, sir?

MR. MURPHY: Will the Protestants get an opportunity to object to the entry of these exhibits?

CHAIRPERSON ANDERSON: I'm going to -I will ask -- before \(I\) move them into evidence, I
will ask you, that's one of the reasons I'm asking him to go through all the documents.

MR. MURPHY: Okay. Thank you.
CHAIRPERSON ANDERSON: And then once he wants to move them into evidence, then I'll ask if you have any objection and the nature of your objection.

MR. MURPHY: Thank you.
CHAIRPERSON ANDERSON: Go ahead.
THE WITNESS: Included in Exhibit 1, Mr. Chairman, is -- are copies of three letters sent to the Board by residents in support.

We have already covered 2.
3 is the summer garden permit hours of several other Georgetown restaurants.
(Whereupon, the above-
referred to document was
marked as Applicant Exhibit
No. 3 for identification.)
THE WITNESS: Could I briefly cover that by testifying to it, at this point, or you just want me to go through all the exhibits?

CHAIRPERSON ANDERSON: You can do it whichever way you want to do it.

THE WITNESS: Okay. I mean, \(I\) don't need to testify at this time.

CHAIRPERSON ANDERSON: I think the bottom line is that these are -- I think I see the licenses are there, so you don't need to go through that, because --

THE WITNESS: All right.
CHAIRPERSON ANDERSON: -- obviously, these are ABRA establishments that were approved by ABRA. So you don't need to go through. You don't need to say what they are, sir.

THE WITNESS: No, I'm not going to tell you that. But, you know, Mr. Chairman, I was going to point out that we are the only one that is closing at -- our outdoor at 10:00 p.m.

CHAIRPERSON ANDERSON: Okay.
THE WITNESS: Reverie is at noon and these others are 1:00 and 2:00 in the morning.

CHAIRPERSON ANDERSON: Okay.
THE WITNESS: Exhibit 4 is the Reverie
voluntary agreement.
(Whereupon, the abovereferred to document was marked as Applicant Exhibit No. 4 for identification.)

THE WITNESS: In the Reverie case, ANC was fine with having a summer garden 1 inch from people's backyards directly in view, 22 feet, from a front door of a townhouse right into the summer garden and four of the backyards on the top of the restaurant and they look right over it 1 inch away into the summer garden.

So in addition, there are bedrooms about 12 feet away one floor up looking right into that summer garden. So the settlement agreement of Reverie is paragraph 4, Exhibit 4.

Exhibit 5 is the voluntary agreement of Brasserie, the replacement of Morton's.
(Whereupon, the abovereferred to document was marked as Applicant Exhibit No. 5 for identification.)

THE WITNESS: We have covered 6 and 7 already, the photographs from above and at ground level of the courtyard area.

Exhibit 8, this is interesting, if you look at Exhibit 8, yeah, that row of windows just above the ground is bedrooms, seven apartments with bedrooms.
(Whereupon, the abovereferred to document was marked as Applicant Exhibit No. 8 for identification.)

THE WITNESS: People prefer to buy those units than the ones on the back where the garden is not used and this comes back to the fact that people are looking for urban life.

And we have an exhibit that I'll come to of the value, relative values are higher where there is outdoor dining than where there isn't.

Exhibit 9 is four exhibits from Reverie.

> (Whereupon, the abovereferred to document was
marked as Applicant Exhibit No. 9 for identification.)

THE WITNESS: And the first one, Exhibit 9, the first photograph shows the summer garden in front of you there right up to that wooden fence and 12 foot backyard and there are bedrooms right there looking right into it. And those gardens are right next to it.

The next one, please. Then if you look at this one, this is the summer garden below and that wooden fence is the roof of the restaurant at Reverie, which is just off of Grace Street, and those are backyards. Those are attached to condominium units, so they are right above the restaurant and they look right over the edge to the summer garden, plus balconies up to the third story looking down on that one and yet that -- it's that summer garden permit was authorized by the Board a year ago and the ANC had no problem with it.

This is the kind of porous roof of the Reverie backyard, so it doesn't kill any sound or
anything, it just keeps the sun off of it.
And finally the fourth diagram is the -- a shot we made from Reverie and it is the northeast -- it's straight up or off to the right and you can see the summer garden is that whole dark area, yeah, pointing to the lower -- that area, yes, just to the lower right hand is the summer garden going up about 80 feet and then you have the townhouses around it to the south, townhouses to the east, condominiums to the north and houses to the west.

This is much more enclosed, it is much closer. These people aren't at the fourth and fifth floor. These people are at the second floor. These people are at the ground floor and this one is allowed to go to midnight. What we are asking for is 10:00 p.m. when National

Airport shuts down.
The next exhibit is our entire block.
I just -- we don't need to move that into evidence, but if an issue comes up about it, that would be useful.

Then Exhibit 11 you have already seen, that's the eastern part of our block. And it is an architect's diagram which was done in connection with my processing something to OGB that is unrelated.

And 12 is the diagram that you saw which I think it's helpful to the Board in all this discussion, because it shows where the Emes' apartment houses are, where the school is, where Sandbox is, where the three-story building dividing courtyard from the Emes is, where Cafe Milano is, at least the back of the kitchen, the restaurant itself is where it says Exhibit 12 and where our main courtyard is. I think that's a helpful exhibit.

Exhibit 13 is -- did you pull Exhibit 13? Exhibit 13 will actually show you the threestory building which blocks all the sound. Anybody can go there.
(Whereupon, the abovereferred to document was marked as Applicant Exhibit

No. 13 for identification.)
THE WITNESS: You don't have to be an engineer to see that no sound from that courtyard can get that area where the trees are, which is the Emes' lot line, you just can't do it. You are in the main courtyard. It is at 70 decibels. You walk around the back. We filmed it all. We can show it to the neighbors. I have it on my iPhone. We filmed all of the readings. It dropped right now from 70 coming in that backyard to 46 to 48 . We turned it off at 46 to 48 . So take it for what it's worth. I'm not an engineer, but anybody could go there and see the same thing.

Exhibit 14 is the votes from the OGB, but also we filed electronically the whole hearing from OGB, because those folks are out of that hearing.

> (Whereupon, the abovereferred to document was marked as Applicant Exhibit No. 14 for identification.)

THE WITNESS: Exhibit 15 was the agreement with Mr. Gobrial, which we turned down that sale and that's a true and correct copy of that agreement.

Exhibit 16 I have already covered. It's the investment \(I\) have made in this effort so far, over \$400, 000.

Exhibit 17 is the sample sculptures and art work that this covered.

Exhibit 18 was the Washington Sculptor's Group, essentially, a proposal to us, the beginning of a proposal to us.

Exhibit 19 is some academic material on the purpose of Mixed-Use Zoning.

Exhibit 20 shows the real estate values.

> (Whereupon, the abovereferred to documents were marked as Applicant Exhibit No. 19 and 20 for identification.)
> THE WITNESS: And I want to spend a
moment on this. Would you pull Exhibit 20, please? I had a realtor send me all of the sales for the last 10 years. And I can tell you that the values in the building are about constant through that 10 years.

It started out in the range you see there \(\$ 650\) to \(\$ 750\) and they have stayed there. So on the left is the units facing Prospect Street and those don't have balconies and people love those units and they don't mind having bedrooms right above the sidewalk dining. And so those average the sale of \(\$ 729\) per square foot.

If you go around the back side where there is balconies that are 5 feet deep, which are nice, only sterile courtyard up until now, and those sell or sold for an average of \(\$ 678\) and that's that exhibit.

And I can testify that those are the numbers that came off the multiple listing report for closed sales, actual closed sales and actual square feet. That is our evidence on real estate values.

I have shown you Exhibit 21, which is the Zoning Map.

And Exhibit 22, Mr. -- I'm not going to dwell on this, but the fact is we have sent all of those estimates, two drafts of a voluntary agreement. One is in -- the second one is in this exhibit.

CHAIRPERSON ANDERSON: All right. I'm going to -- that document, we -- I don't -- for hearings, we don't discuss settlement -- what was discussed in settlement. So I'm not necessarily going to -- you can talk about --

THE WITNESS: Okay.
CHAIRPERSON ANDERSON: -- so I don't know what folks refused, but you could -- I mean, you could talk about what --

THE WITNESS: I understand, Mr.
Chairman.
CHAIRPERSON ANDERSON: -- you are
seeking.
THE WITNESS: Let me strike from the exhibit the settlement agreement. But on the
record, we were told by the ANC they will not negotiate unless as a pre-condition, we give up all outdoor seating, so they refused to negotiate adamantly.

> (Whereupon, the abovereferred to document was marked as Applicant Exhibit No. 22 for identification.)

THE WITNESS: And that was repeated by Mr. Murphy last week when I handed him these exhibits. So while he is asserting that we didn't negotiate, we wanted to negotiate. We wanted to talk about all these things like what kind of entertainment, what the concept is, what we could work out with the neighbors, but ANC and the Citizens Association were adamant that they won't talk to us.

And that was on the record, that wasn't settlement discussion. The correspondence the first page of that exhibit is on the record. 23 -- I'm sorry, 25, I think I have lost my train of thought. Bear with me a moment.

23, well, here is another thing that you could take into account. We proposed to the OMB a sliding glass wall under the pedestrian bridge, so that we could possibly have some seating behind it around the fountain later. And Mr. Murphy introduced an opposition, a resolution in opposition to it because it would give us opposition -- give us momentum, as he put in his resolution, build momentum for our application here.
(Whereupon, the abovereferred to document was marked as Applicant Exhibit No. 23 for identification.)

THE WITNESS: So by opposing that, it made the neighbors worse-off in order to have a better case to present to you. That's unfortunate and only turned it down, so now that's dead.

Exhibit 25 through, just bear with me, please, 37 we have already identified a moment ago.

And 38, Mr. Yoon testified to the types of entertainment.

39, Ms. Leff testified to, the Tasting event.

40 consists of some information about decibels.

> (Whereupon, the abovereferred to document was marked as Applicant Exhibit No. 40 for identification.)

THE WITNESS: Every time decibel doubles in sound intensity and anyone can tell that an airplane going over there goes from an ambient level of about 50 to 70 , so that's four times the normal sound. I made the graph. I'm not a scientist, but I'm sure you have been over there and so I'm taking into account what effect the people quietly talking in the courtyard have when you have an airplane going every two minutes drowning out the conversation. That is a big factor. And we will close when they close.

And 41 is the official website of the

National Airport that they close at 10:00.
42, we made a recording of the Emes' lovely two little Jack Russell dogs which bark morning and night. And we are all kind of used to it.

43 is something I want to show you, because I did this for these residents and I did it in response to something which Ms. Emes said. We will put on these tables a metal, a thin metal, covering. This is from one of our bake pans. And we will put under it some type of padding. This is a cloth. And the reason is dishes.

This is a wood surface table. Clang, clang, clang, clang, that's what they don't want to hear. I understand that, we don't want them to hear that. You put the cloth, you put another level, clang, clang, clang, clang, it's like onetenth of what it is if you have hard surface. Clang, clang, clang. We could probably make it quieter. But that's what we are going to do. We are not going to have people clanking stuff down
on a metal table out there, so that's that Exhibit 43.

44, we -- there is malnutrition on the campus of Georgetown University. There is serious malnutrition and so we hoped -- our chef has an honors degree in nutrition and we think that we could contribute to the solution to the malnutrition up there.

> (Whereupon, the abovereferred to documents were marked as Applicant Exhibit No. 41 through 44 for identification.)

THE WITNESS: 45 is the menu Ms. Leff testified to.

46 is Will Harner's résumé and a picture of him. And he has worked in quite a few places and he is a very outstanding person, 10 years of experience, magna cum laude from Johnson and Wales. He is a seriously well-trained chef and I was going to have him testify here today, but he is doing a large event contracted by the

Ritz Hotel at 23rd Street, so he is unavailable.
(Whereupon, the abovereferred to document was marked as Applicant Exhibit No. 46 for identification.)

THE WITNESS: You saw 47, which is all ingredients which show that we do cook. We don't just buy some sliced brisket and stick it in a bun.

48, the installation of a hood.
(Whereupon, the abovereferred to document was marked as Applicant Exhibit No. 48 for identification.)

THE WITNESS: We have gotten very far on this. We had a structural engineer examine our structural dwellings. There is a report from him in here and he found a route to go through the structure and up the back of the building. We have as was mentioned by the Inspector an 8 foot hood. We have a ventilation unit. We have Caliber, a very fine mechanical engineer. We
have complete systems, a very good installer of hoods and that's as far as we have gotten. We don't have a price. We want to do it. We don't know what it would cost.

The rest of the exhibits were only in case there were certain kinds of testimony that we would use for cross-examination.

And then 58 is a letter that the former chairman, who is still on the ANC Board, wrote to me, a copy to others, in which he talked about my contributions to Georgetown. (Whereupon, the abovereferred to document was marked as Applicant Exhibit No. 58 for identification.)

CHAIRPERSON ANDERSON: What exhibit you said?

THE WITNESS: 58. I'm not going to move it into --

CHAIRPERSON ANDERSON: No, the reason, just that I'm numbering them. Okay.

THE WITNESS: 58 is a letter from the
chairman saying as a longtime resident, you are very active in the community affairs, an activist, you wear many hats and so forth.

And 59 just good to know who you are dealing with. I have been an attorney for 52 years in the District of Columbia. I was the General Counsel hired who implemented the Section 8 program.
(Whereupon, the abovereferred to document was marked as Applicant Exhibit No. 59 for identification.)

THE WITNESS: I have been involved in moderate and low income housing all my life. I have been involved in civil rights litigation from 1968 when I sued the D.C. General Hospital, the requirement to perform abortions, all the way up to 2005 when Bill Quigley and I filed a suit in New Orleans to block the destruction, we represented 10,000 black public housing families and we filed a suit in Federal Court to block the destruction of all of their housing.

CHAIRPERSON ANDERSON: What exhibit is that?

MS. LEFF: 59.
CHAIRPERSON ANDERSON: What exhibit are you talking about?

THE WITNESS: I'm telling -- that's testimony. So that leads up to Exhibit 59.

CHAIRPERSON ANDERSON: Okay.
THE WITNESS: Which is two -- eight
years later, when the hurricane started, I got people together and \(I\) said we lost that suit. We lost our trial. We lost our appeal, southern judges kicked out. It was a tragedy. Very good housing where people went out in the hurricane be safe was torn down for no reason.

So 59 and finally is just a sample of recent civil rights work where \(I\) was the key person to get together a very large working group to present the misuse of relief money as to minorities, renters and low income people. There is a lot more \(I\) could offer if there is any need to do that.

But the final thing I would mention as to all that is \(I\) have a good record at the store. I have personally owned and operated a restaurant for that long, about 14 months, it was called Chefs Restaurant Uncorked Restaurant, Inc., never complained and, in fact, Mrs. Emes -- Mr. Emes and the late Virginia Emes ate there as customers. I can testify to that, all the neighbors ate there as customers. It was a French restaurant. It was properly run and I never ever had any complaint before the ABC Board or from neighbors about this restaurant. So I have a good record here, it's from 1989/90.

So those are my exhibits.
CHAIRPERSON ANDERSON: Any other testimony? That's the extent of your testimony, sir?

MR. ELLIOTT: It wasn't the way I was going to do this. So if you will give me one second, I could -- could we just take like -- I just have to see, because \(I\) know \(I\) didn't give some -- I had planned to go in a different order.

CHAIRPERSON ANDERSON: You can take a minute to wrap up.

MR. ELLIOTT: Thank you. I'll just look through here. I'm sure there are some things I meant to say.

CHAIRPERSON ANDERSON: Well, remember we have cross-examination, so it might come out then.

MR. ELLIOTT: Mr. Murphy has an exhibit and it is part of the building facing the courtyard. On the third level are three residences: a one bedroom, a two bedroom, a two bedroom; all three signed Exhibit 1 in support of this application. They are the closest to the seating.

The next floor up there are four, two of them are here and they are opposed: Mr. Edgar and Mr. Dower. The other two have signed in support of this application. So 5 out of 7 support it, 2 are against it as to the people looking straight at that courtyard.

And let me give you an example, also
this is something I want to include in my testimony. I converted that building to a condominium and at a time when all the units were for sale, a medical doctor and his wife wanted to buy one. Their daughter lives at Eden Place, the next block.

Where did they choose? They chose of all things a two bedroom apartment right over the patio outdoor dining of Cafe Milano. They didn't want to live some place where they looked at an evergreen. They wanted to see people coming and going.

And that, I mean, it just speaks the fact that they chose that one, they must have wanted it. And that's what we have experienced is this is a negative to have these courtyards enlivened and be part of a vibrant place instead of looking like they are abandoned is not a negative and it is not a negative on real estate values.

Let me just take one more second and page through here. Oh, the 24 hours. Now, as I
mentioned when we first started, it's not critical. We have dining against ourselves to ask for less, we put in the application, it's not critical. We will never get a lot of people in the middle of the night.

So if you prescribe hours that end at 2:00 or 3:00 or whatever you decide, that's what we are going to live with. The other thing I would say is we want to be a coffee business, so as to starting up again, these coffee houses start at 6:00 in the morning, at latest 7:00.

So if we were to be pushed to 8:00, we won't have a breakfast/coffee business. It's all up to you. The 24 hour thing is not critical. It's something that accommodated the students because they wake up in the middle of the night, they are really jammed in in dorm rooms, there is about 6,000 of them up there. I don't know, three-quarters of the undergrads are in dorm rooms. When they wake up in the middle of the night or they have to get up at 4:00 to do a term paper, sometimes they go to the library. It's
open 24 hours a day.
A lot of them said we would like to go to this place, have coffee, play with our laptop, get our books out and we are there 24 hours a day anyway. So we thought well, it easy, we can do that, but this is not a big make or break issue. Having 168 seats really is a critical mass and is critical to what we are trying to do and that is very important to us. Again, whatever you do, we will have to see what you decide. We have got very opposing views here, but I think that we have gone a long way to assure the residents with the hours, with no amplified sound, with no outdoor entertainment, even with this little invention of mine, \(I\) have worked with these residents for 10 years and we are not there to bother residents.

So we will just -- whatever you decide on, it's our application and it's up to you. You have broad --

CHAIRPERSON ANDERSON: Remember you have closing --

THE WITNESS: -- discretion.
CHAIRPERSON ANDERSON: -- and so you are -- this is you testifying, so that's more so towards closing, sir.

THE WITNESS: Okay. I think I have covered the past use of the courtyards. And one more, just one more second, please. All right. That concludes my testimony.

CHAIRPERSON ANDERSON: All right. We are going to take a 10 minute break and during the 10 minute break -- for a 10 minute break and then we will have cross-examination.

You are under oath, sir, so I'm going to ask that you do not discuss -- I'm going to ask for you not to have any conversations with anyone for this 10 minute break that we have.

MR. ELLIOTT: I will not.
CHAIRPERSON ANDERSON: Thank you, sir. As an officer of the Court, so don't have any -we are going to just not have you have any conversations with anyone during the break. So we will be back. We are off the record 10
minutes.
(Whereupon, the above-entitled matter went off the record at 4:26 p.m. and resumed at 4:36 p.m.)

CHAIRPERSON ANDERSON: All right. We are back on the record. So it's crossexamination, so Mr. Murphy?

MR. MURPHY: Yes. Thank you, Chairman Anderson. Unfortunately, this may take a few minutes longer than \(I\) had anticipated now that \(I\) have heard Mr. Elliott's testimony, but I will try and shorten it up.

CROSS-EXAMINATION
BY MR. MURPHY:
Q Mr. Elliott, I was going to march you through the various entities that \(I\) know of involved in Prospect, but maybe make it simpler.

Is it fair to say that you control the entity that it would be the landlord to the Applicant?

A Are you asking if \(I\) control the landlord entity?

Q Yes.
A I do.
Q You do. And you control the Applicant as well?

A I do.
Q And at what point was -- at some point the residential building was converted from an apartment building to a condominium building, correct?

A 2006 .
Q In 2006. Now, did you control the entity that did the conversion to the conduits?

A Well, I took the major role. I had partners up until then. And but it was my idea and my partner getting a loan, so I took the lead on it.

Q You took the lead on it and when the units in the residential building were sold, you were taken away when you did the negotiating of the sales?

A I actually sold about a third of them and then realtors sold about two-thirds, that's
correct.
Q Yeah, but you were representing the entity that sold them, correct?

A Actually by then \(I\) owned that entity.
Q You owned them.
A Yeah, that's -- in -- at the end of 2006, I became 100 percent owner and the partners took back the mortgage.

Q Okay.
A So yes, so but during all of the condominium, there was only one person, me.

Q So you are the man who, at least since 2006 or ' 07 , is in charge of everything that goes on?

A In fairness, \(I\) am in charge of the whole thing from 1983, it's just \(I\) had an involvement of partners.

Q Okay. Fair enough. So you are in charge of the entity that would lease the premises to the three restaurants that are currently operating in the complex, correct?

A Yes.

Q Okay. That would be Cafe Milano, Peacock Cafe and Mai Thai?

A Yes.
Q Okay. Now, none of these restaurants is currently permitted to serve customers on the patio at the rear of their establishments, correct?

MR. ELLIOTT: Mr. Chairman, I'm going to object that this is going far afield and it gets us into some complexity.

CHAIRPERSON ANDERSON: Well, it's a yes or no answer, sir, so --

MR. ELLIOTT: It is not correct.
CHAIRPERSON ANDERSON: -- you just answer yes or no.

MR. ELLIOTT: Your facts are not correct.

CHAIRPERSON ANDERSON: Well, at this point --

MR. MURPHY: Well, wait a minute. Which --
will --
MR. MURPHY: -- let me explore that then.

BY MR. MURPHY:
Q Which of those entities has permission from ABRA to offer table service on the patio behind their establishments?

A They all -- none of them have summer garden permits out there, none of them.

Q So that was my question.
A No, it wasn't. There is more to ABRA than just summer garden permits.

CHAIRPERSON ANDERSON: Well, I think the question was which of the three establishments can operate a summer garden. So--

THE WITNESS: There are no summer garden permits out there.

CHAIRPERSON ANDERSON: I'm sorry, you said what?

THE WITNESS: There are no summer garden permits for any of those three courtyards. That's your question. That answers the question.

CHAIRPERSON ANDERSON: All right. Let's move on. All right.

MR. MURPHY: Okay.
BY MR. MURPHY:
Q Now, what was the name of the establishment? Well, we have already heard it, Chinese Disco operated an ABRA-licensed establishment on the premises where you are planning to put the Sandbox, correct?

A Yes, it was actually Prospect Fine Dining, Inc., I think, and it had two trade names at the time, something called George and then it changed to Chinese Disco.

Q Okay. Did Chinese Disco or Prospect Fine Dining have a cover charge endorsement?

A Not to my knowledge.
Q Okay. Was Chinese Disco open seven days a week?

A I think it had authority to, but it really operated, to my knowledge, Wednesday to Sunday.

Q Was Chinese Disco open 24 hours a day?

A Never.
Q Now, did Chinese Disco have a permit to serve patrons in the courtyard where you are planning to put 168 seats?

A In other words, a summer garden permit?

Q Yes.
A Never.
Q Now, isn't it true nevertheless that residents who resided in units that overlooked that courtyard complained about noise generated by patrons of Chinese Disco who passed through that courtyard?

A Yes, I was one of them.
(Simultaneous speaking.)
Q Well, I'm happy.
A I live there.
Q Pretty noisy in that courtyard -(Simultaneous speaking.)

A -- simply noisy, but when they let out at 2:00 in the morning and some of them -there'd be some rowdy kids and they would be
sitting on their hands, the security people and the off-duty police would be sitting on their hands and nobody asked those kids to be quiet and that was a part of the problem.

I told the owner that over and over, these are not bad people, but you are serving them too much and then your security people are doing nothing.

Q Now, your application for Sandbox would allow Sandbox to remain open until 2:00 a.m. from Sunday to Thursday and 3:00 a.m. on Friday and Saturday, correct?

A That's correct.
Q Okay. So what is to prevent there being kids hanging out in the courtyard at that time of night when you are the licensee?

A Well, I guess from what the Chairman said, this is a dilemma because you have an application. You know what you want to do. And then as a turning point, what if you just come in and have hard rock? And I don't know the answer to that and I think he said that even if you put
the type of music in the voluntary agreement, the ABC Board will knock it out.

So I guess every application, that is every license that is granted, there is always the possibility that somebody will do something completely different and completely worse than what was presented to the ABC Board. We have every incentive to have this operated properly. It does not create value there and it's not wellreceived on the part of the public if it is not a very good establishment.

And for that matter, I mean, if the
Board felt nervous enough about people leaving there at 2:00 or 3:00 in the morning, they could shorten the hours. They have broad authority, I think, to grant the license subject to such conditions as they think is appropriate.

Q Now, Mr. Elliott, Chinese Disco closed in June of 2018, correct?

A They went right to the last day, \(I\) think. They -- June 30, they ran right to the end, I think, and then they gave us the keys.

Q Okay. Now, as part of the problems at Chinese Disco, did it occasionally occur that patrons would line up in the courtyard extending all the way out to Prospect Street waiting to get in?

A Well, what I saw was they did two things. One, they would put a desk partly into the courtyard and they would line up to there. Other times they could put it under -- 50 feet from the sidewalk, which was entirely under a building, that was a better arrangement, because once they got out in the courtyard, then there was noise that, you know, kids just talking there and lined up.

And so I would go down and ask them to move the desk back to the edge of the building. Don't bring it into the courtyard.

Q To your knowledge, did Chinese Disco have an endorsement that allowed them to have a cover charge for events at their establishment?

A I don't know. They have got a public record. I never heard of it.

Q Now, and I'll represent to you they did not have a cover charge endorsement.

A Um-hum.
Q Now, if there are events in your restaurant for which there is a cover charge, might that result in patrons lining up in the courtyard waiting to pay the cover charge and enter the facility, much as was true during Chinese Disco days?

A I really don't think so. The idea is to charge \(\$ 5\) or \(\$ 10\) in order to pay entertainers and musicians such as Chamille and her group from Howard and we would be lucky if we could get a lot of people to that, but the pricing of the restaurant would be such there is not a lot of extra money there to pay people, but we wanted to pay these musicians. We wanted them to have a professional engagement.

And we have been talking to a lot of these young musicians and that's what they want. They want a venue in which they can perform with dignity and professionally. And that's the only
reason we want the cover charge.
And I noticed there was something in the voluntary agreement about promoters. We don't want promoters. We don't want someone coming in and like running the place. All we want in a cover charge is a modest charge that could fund paying the musicians and whoever else performs. That's the idea.

Q Well, let me follow-up on that. If this proves not to work, if the concept you have described in such detail to the Board proves not to be profitable, is there anything that would prevent you from changing the marketing focus, so long as Sandbox remains in compliance with the license ABRA grants?

A I honestly don't know. The most I know about the ABC Laws is what I have learned here today from the Chairman, that there is a problem there, that people can end up doing something different than what they say. I don't really know. It's a legal question you are asking, \(I\) don't want to answer it.

Q We have had some testimony about the loitering and gates --

A Correct.
Q -- that are attached at three of the points ingress and egress, correct?

A Right.
Q Those wrought iron gate that -- in the passage way between the courtyard that is at issue in this proceeding and the courtyard behind Peacock and Mai Thai, correct?

A There is, yeah. It's right -- when you come through that 50 foot long entrance, just off to the left about 10 feet is a big wrought iron gate that \(I\) put in. I do not current use actually, because it enables us to lock off that courtyard.

Q Well, to your knowledge, Mr. Elliott, is that iron gate, was it ever locked while Chinese Disco was operating?

A Well, the problem was trash. The trash room is in the main courtyard, so Peacock Cafe had to bring their trash through there.

Q So you got to leave the wrought iron gate open?

A Well, we could close it, but we were locking it until they were closed and we did lock it and we locked the other three -- the other two. That's a tricky operation problem. I also put a date -- there is another entrance into that courtyard and I put a little wrought iron gate there, too.

Q Now, you said again you have applied for the right to operate a summer garden up to 10:00 p.m. in the evening, correct?

A Yes.
Q Okay. And you said you are going to close it at 10:00 p.m. How are you going to go about doing that?

A We wouldn't serve after 9:00.
Q All right.
A And by 10:00 we would tell people it's
all over, so we have to clear the courtyard.
Q Okay.
A That's what I'm undertaking. I mean,
that's the -- the strongest thing I can do to assure residents that there won't be any problem here is to have that completely closed down and not used by 10:00 every night.

Q Okay. Well, at 10:00 every night, by 10:00 every night will you move all the tables and chairs inside?

A Well, there are several ways, things to do. You tip them up, you can cordon off so people can't even go into those areas. It's impossible to move all those tables every night, but you can put the chairs up on the tables. The public doesn't go to a place where all the chairs are sitting upside down on the tables and take them back down, I mean.

Q But it's true, is it not, that there will be, at the very least, two points of ingress into that courtyard from other establishments in the neighborhood after 10:00 at night? The passageway from Prospect Street straight in and the passageway from behind Peacock and Mai Thai will be open and people can come in and do what
they want to do at those tables and chairs, correct?

A Well, first of all it isn't necessary to keep the gate, the second gate open for one thing. And we can move the peacock trash back to where it used to be, which is to the west of that gate. At that point, we can lock that gate. That would have to require Cafe Milano to go into their supplementary kitchen through a different door.

The only reason we left it open was they kept going back and forth to their prep kitchen through that gate, but there is a door facing the main courtyard that they could use instead. So if we made those two changes, we can lock that gate.

Q Now, if you were to -- you testified at length about your concept here and you talked about chess tournaments here, if you were to get an ABRA License here, would you be required to continue holding chess tournaments in the space?

A Morally. I mean, that's what I told
them I'm going to do. But as the Chairman pointed out, it doesn't work that way legally. I don't know what to tell you about that, Rick. I mean, how -- what is anybody supposed to say if you are going to be a doubting Thomas and say well, maybe you are going to do something totally different?

This is what we plan to do. This is what we have invested in. This is what works for us. And as you say, it has to work commercially, but this is where we are going with this. And we have been steady on this ever since last summer.
Q Okay. Mr. Elliott, when you ran through your exhibits, you referred to Exhibit 4, which is the voluntary agreement between ANC-2E and the entity that owns the Reverie, correct?

A I did.
Q Okay. I'm just curious is there a reason why you didn't include the attachment to that agreement when you included in the books for the Board?

A I guess I don't have it. I don't know
if I ever saw it. I have this agreement up to the signature page, 505. If you show me more, probably the first time I saw it.

Q Well, I'll just ask you a question first. You definitely said, and I direct your attention to paragraph 4, summer garden, subparagraph (b) and it says, and correct me if I'm wrong, "At all times the summer garden will be covered," current plans attached hereto. Is that what it says?

A Yes it does.
Q Is it true or is it not, Mr. Elliott, that the plans attached are detailed plans of a covering that is intended to prevent sound being dispersed into the neighborhood adjoining Reverie?

A That is absolutely not going to happen, because I've seen the material rolled up down there and it is not going to stop sound. And it is sort of -- I had a picture of it. The picture is --

Q Are you a sound engineer?

A I know enough about sound, Mr. Murphy, that you can't stop sound with that material. It's about this thick. It's rolled up back there. I looked at it. It will help. But the fact is that the residences nearby are 12 feet away to 1 inch away, it's not going to stop the sound. That's why probably they have the 12 hour -- the midnight limit on their outdoor service.

Q All right. Is it true, Mr. Elliott, that the voluntary agreement between Reverie and ANC-2E requires that all ingress/egress into the summer garden be through the restaurant?

A Yes, it does.
Q So it's unlike your summer garden where you've got other points of ingress and egress?

A Yeah, I noticed that and I was trying to think how could we do that, but since we are all the way to the back, I don't know who to do that. I don't think it makes much difference, because once someone comes in, they are there in the summer garden whether they come in through
the alley or they came in through the restaurant, they are in the area dining.

And when you come out of Reverie, you come out into an alley, you don't come out to the street. You come out into an alley and then people can hear you there. It's a stone alley. It's masonry buildings, but they did the best they could with their agreement.

Q Well, and let me ask you a question, because you have also testified that on behalf of the ANC, I refuse to negotiate.

A That's correct.
Q Now, you have seen that Reverie got a settlement agreement that required them to do a covering to prevent noise from going into the adjoining townhouses. Do you disagree with about how effective it will be?

A They haven't shown me. I am not familiar with what the covering is, but I know that they have a summer garden very close to neighbors.

MR. MURPHY: Well, it's a matter of
record it is the -- but I'll be happy to hand Mr. Elliott a copy of a complete agreement since he didn't include a complete agreement among his exhibits.

CHAIRPERSON ANDERSON: Is the
agreement in your disclosure?
MR. MURPHY: The agreement was not in my disclosure. I didn't know he was going to do this until I saw his.

CHAIRPERSON ANDERSON: Then --
MR. MURPHY: It is in your records however.

CHAIRPERSON ANDERSON: It's in ABRA's records. Okay.

MR. MURPHY: But the point is they agreed to do some sort of a covering.

BY MR. MURPHY:
Q Now, you testified that I refused to negotiate with respect to a summer garden.

A On the record, there wasn't settlement discussions. You told me in writing that unless we drop the whole outdoor seating, you weren't
negotiating. That was a non-starter, that's why.
Q Do you recall, Mr. Elliott, the first time you took me over in the courtyard and described what you intended to do that I said, Mr. Elliott, that might work if you put a top on it so the sound won't go up. Do you remember me saying that?

A I remember the conversation, yes.
Q Yes, I did say that.
A You were -- yeah, you were receptive to using the outdoors if we put a top on it and I said but the problem is we already have so much indoor space and --

Q I did offer to do something very similar to what Reverie did, correct?

A That's the only conversation we ever had about it was would I be willing to cover it? Cover the outdoor area.

Q We had two conversations like that, Mr. Elliott.

A Well, I invited you to my home and you met the French couple, \(I\) remember that.

Q There was another --
A I walked you through and showed you the outdoor dining of the Brasserie Liberte, The Chanterelle Restaurant, but when it came down to negotiating --
(Simultaneous speaking.)
Q Now --
A -- well, let me finish my answer.
Q Okay.
A When it came down to negotiating the voluntary agreement, you wanted me to produce --

Q You didn't answer the question.
A -- if I didn't drop --
CHAIRPERSON ANDERSON: Gentlemen, gentlemen, gentlemen?

MR. MURPHY: Thank you.
CHAIRPERSON ANDERSON: All right. You ask a question. Sir, you answer. No back and forth.

MR. MURPHY: I'll move on.
CHAIRPERSON ANDERSON: So all right, let's move on.

BY MR. MURPHY:
Q Exhibit 23, would you, please, look at Exhibit 23?

A Yes.
Q All right. You had represented to the Board that Exhibit 23 is a resolution passed by the ANC objecting to the proposal you made to the Old Georgetown Board. Would you explain to me exactly where it says that?

A Well, no, it says defer action. And I think the ANC was present at the OGB meeting and probably said something like that, too. That is fair. It wasn't a flat out opposition, it was defer action, but then the OGB turned it down.

Q But in fact if you read the resolution, the ANC is in opposition.

A I stand corrected.
Q Now, during your direct testimony you had a demonstration with cup on a piece of wood and said that well, if we put table cloths on the tables, it will deaden the sound. That's the short form, is that close to what your testimony
was?
A We were thinking of thin metal and a pad under it.

Q Okay.
A Because if you put table cloths, you are in a whole different expense level.

Q Okay. So --
A We aren't thinking tablecloths out there.

Q -- if you get the license you have applied for, would there be anything to keep you from changing out the tables and not having a thin pad in the table on top of it, on the flat surface on top?

A It's the same question over and over that I'm not going to come in here and say A and then do the opposite. I don't know what to say to that. I mean, this is what we have proposed to do. I am going to do what I said I am going to do.

Q Well, what recourse would your neighbors have if you were to come in here and
say \(A\) and then do the opposite?
A That's a legal question. I don't have the answer to, Mr. Murphy. I don't really know how this works, but I do think that that would happen, that would be the case in every ABC application and that's why I think the quality of the Applicant really matters.

Q Now, you also both during your opening and during your testimony here, you made the flat statement that National Airport closes at 10:00 p.m. Is that what you said?

A To refine that, it's heavy aircraft.
Q Heavy aircraft?
A Yeah, the little light planes can go all night.

Q It states -- well, in fact, isn't it true, Mr. Elliott, that National Airport does not close at 10:00. What happens is if an airline flies a Stage 3 Aircraft into National Airport after 10:00, they get fined?

A I'm unfamiliar with that.
Q Oh.
(Simultaneous speaking.)
A But --
Q Are you saying --
A -- they --
Q -- the last time a Stage 3 Aircraft ever flew into National Airport was three years ago?

A I'm just unfamiliar with the technicality. I looked at their website and it indicates that --

Q But you represented that the airport closes at 10:00.

A Except for light aircraft and I think -- I thought it did. I thought that's what the thrust of their website thing is. And living on the top floor of a building, that's when I hear it stop. But I know small aircraft can go in there later, can go in there all night.

Q Is it your testimony that a full-size Boeing 737 is not going to be able to fly into National Airport after 10:00?

A That I don't know, Mr. Murphy. But
the planes that do fly there, the heavy planes that do fly there that we hear all day long, they seem to stop around 10:00. Last night they stopped at 10:15 for some reason.

MR. MURPHY: I have no further questions.

THE WITNESS: Thank you.
CHAIRPERSON ANDERSON: All right. Any questions by any Board Members? Go ahead, Mr. Short.

MEMBER SHORT: Again, really good evening still or afternoon still, not evening yet.

You say you have been at this property for how long?

THE WITNESS: 1983.
MEMBER SHORT: 1983. Okay. Again, I had some work with public safety and I could tell you there are some other public assembly establishments in Georgetown that have the gates. But they have the panic hardware.
the witness: Yes.

MEMBER SHORT: And that's for people to be able to get out. And if anybody comes in, you put a security code on the outside of the gate.

THE WITNESS: Yes.
MEMBER SHORT: And then you would be totally legal.

THE WITNESS: Right.
MEMBER SHORT: If you have anybody who had to work there or had that code, they can come and go and anybody that has to get out in an emergency, they can go.

THE WITNESS: Right.
MEMBER SHORT: And then there are some other things you could do to keep those from chaining it, but we don't have to go through that today.

> THE WITNESS: I understand that.
> MEMBER SHORT: I would simply say to you there are a lot of things that could happen and one might be to totally have control of that space out there. If every patron had to have a
wristband on, so that means if the ABC Investigators came by and people were sitting there drinking that didn't have a wristband on, that means that you didn't authorize them to come there to drink or they were a younger age or whatever else. That could help your crowd control and get stanchions.

So if the inside of those stanchions they don't have a bracelet on, then you've got problems.

THE WITNESS: Okay.
MEMBER SHORT: And you've got problems if the Investigator comes.

THE WITNESS: Right.
MEMBER SHORT: So there is things you can do and I'm quite sure if you were to work some things out with the citizens, I have heard you talk about a few things today and settlement agreements normally take care of those issues where you can't go back. Once you sign that agreement and it goes into your file, you can't say A and B and do B.

THE WITNESS: Right.
MEMBER SHORT: Because once everybody signs that you will do A, close at 10:00, stanchions, wristbands, no loud music outside, that might be something that maybe, you know, you could work on, but I'm just a person who knows the business in the city needs to function, but not at the expense of the citizens who pay their taxes.

And if I bought a condo over top of a restaurant, then I know that there are certain things that happen, but \(I\) was expected to be controlled to a point where I could tolerate or I could live with it.

And so we mentioned Chinese Disco and you are right, they sat in this same seat that you are in now and it was really a problem that the attitude they had. And I was wondering if anybody had talked to them, because they just seemed like they didn't care.

So as a landlord, \(I\) hope we don't ever have to go through that again in that space. I
can tell you a lot about Grace Street and that other whole area up there, but again, it has functioned well for a lot of years and we shouldn't let it fall off now.

And again, I really think that pretty much if you work with our Investigators, work with the community, there should be some way -it sounds like everything was working pretty well, other than the outside area, the summer garden.

But again, I hope you take the advice on the panic bars and the security code.

THE WITNESS: Yes.
MEMBER SHORT: And stanchions and crowd control.

THE WITNESS: I will. I will. We have put panic bars before.

MEMBER SHORT: You put the tables and the chairs and at night you chain them up.

THE WITNESS: Yeah.
MEMBER SHORT: You can't take down the chairs off the tables --

THE WITNESS: Thank you.
MEMBER SHORT: -- because they are chained together.

THE WITNESS: Exactly.
MEMBER SHORT: That happens at 10:00 everybody knows that you are gone. So again working with the community, there's a long of things that could probably happen. If the chess games are going on, and by the way I love chess myself just for the record, but if chess games are going on and you have folks, forgive me I'm sorry, but at any rate, chess games and you have the groups coming in and you have the art and those things going on, it doesn't sound like the Chinese Disco to me.

THE WITNESS: Yeah.
MEMBER SHORT: And I'm glad to hear that. Thank you. That's all I have, Mr. Chair.

CHAIRPERSON ANDERSON: Any other questions? Yes, Mr. Silverstein?

MEMBER SILVERSTEIN: And first I would say to my friend, Mr. Short, there is no reason
to be off the record about loving chess. You can be interruptive and I'll always love you for it.

Mr. Elliott, tell me what you think of the previous tenant, Chinese Disco. What did they do wrong? And how are you going to right that?

THE WITNESS: The first thing they did wrong was they sold us a Bill of Goods. They had a list of like 40 organizations and this was going to be a private event place and they had corporations, they had International Development Bank, they had the Obama Campaign.

Then they opened and after a few months, we said where are these organizations? No answer. And after about six months, where are these meetings? When are you going to do what you promised you were going to do? And they said you know what it's a bar.

I think Mrs. Cruse probably had the same experience. We all got taken. And once you have a 10-year lease, and they paid their rent, and what are you going to do? What I did was I
did call them in here. I did talk to the offduty police. I talked particularly with security people. I talked to those owners. There is something really worrying me. I got them on the phone at 2:00 in the morning.

And I helped a girl that was in distress out there. And I sat with her for 25 minutes, got her up on a chair and she said I want to go to sleep. I said you go to sleep, I'm calling 911. Then she started coming around and I had our security guy sit with her until she was healthy enough to go home. And I told him if she falls asleep, you call 911.

Because there is nobody in this room more opposed to excessive drinking. My oldest son is in serious trouble over a drinking problem that developed over 25 years and he has had two operations from falls and, you know, this is not on my watch. I'm not having anybody drink too much. It's the worst thing.

And those people who come tottering in there, you know what they do? They are young and
they don't have much money, some of them, and so what they do is they get a bottle in somebody's apartment and they have a lot to drink, but that's not entertaining. So what do they do? Go over to Chinese Disco at 11:00 at night and buy one drink, but they already came in over the limit.

And you know, it's too bad they don't blow an alcohol test on the way in to a place and just not let them in, because I saw people who are not walking in a straight line trying to get through the door. And the security people won't do anything. And when that guy was checking out that sale, that purchase, he told me a girl went up to have a drink, five bartenders and they were all on their iPhones and she couldn't even order a drink. And somebody else ordered in pizza. A pizza delivery to the door and they are reporting to you 40 percent food sales. How could they possibly have had 40 percent food sales, but I guess their book showed it.

So from A to \(Z\) that was just a
nightmare for me for 10 years and I took the plunge and stopped it. And now I'm here and I am over \(\$ 400,000\) into this trying to do something a lot better and something that would be a focal point for the community. Not a noisy, busy place. Not Disneyland. But people should go into that courtyard, that's what it is for.

MEMBER SILVERSTEIN: Well, we have been here for three hours and I think that your description of what went wrong with Chinese Disco is the one thing \(I\) hope everybody in this room agrees with. I have no further questions.

CHAIRPERSON ANDERSON: Any last questions? I guess the only question I want to ask you, sir, regarding the summer garden, you said the summer garden, the seating was 30 feet below. So how close is -- would the summer garden -- how close it is to the apartments, the residences?

THE WITNESS: Okay. Every -- so the slab in there \(I\) think is 13 feet on the first floor and then 12, 12, 12 . So when you get to
the third floor, the floor is 25 feet, so if someone is standing who is 5 feet tall and he is hearing it at 30 feet on that level and if you go up to the next floor and 12 , so instead of 30 , it's 42. And we never see anybody on those balconies.

Ron and I , our offices look right out on those seven balconies, never is anybody ever out there. So it's really indoors and they keep their doors closed.

CHAIRPERSON ANDERSON: But I'm saying but do people -- but the balconies you are talking about, folks can be out on their balconies?

THE WITNESS: They could be, but they never use them. You can go from one end of the week to the other, I work weekends, too, and I never see my neighbors two of whom I face are here. I never see them out there.

CHAIRPERSON ANDERSON: Well --
THE WITNESS: Never. Mr. Emes has a lot of plants out there, but I never see Mr.

Emes. So I mean, but they are entitled to be out there and I don't think this will interfere with them, particularly closing at 10:00. No music and so forth.

CHAIRPERSON ANDERSON: So was it -- is
it correct that you are stating that you never -if you were to be granted a license, that you will never use promoters?

THE WITNESS: That's correct. No promoters.

CHAIRPERSON ANDERSON: Now, are you saying that if you were to be granted a license, you would put these paddings on the table to --

THE WITNESS: I would plan to use things, actual metal over a pad, so it would act just like that. You wouldn't hear the glasses and silverware and stuff. I mean, it's a thin metal, because we leave them out there as you wipe them off in the morning.

CHAIRPERSON ANDERSON: All right.
Now, tell me about this Exhibit 48, that is this installation of a hood. What's that about?

THE WITNESS: Oh, okay. So it would be better if we could have a hood.

CHAIRPERSON ANDERSON: I can't hear you, sir.

THE WITNESS: Is this better?
CHAIRPERSON ANDERSON: Yeah.
THE WITNESS: A hood would definitely be a good thing. And the problem had been when people who have looked at it is going laterally a long distance and going up the middle of the back of the office building. It can be done. Cafe Milano goes about 70 feet laterally.

But now, we have discovered that the slab above the kitchen is not post-tensioned. This means that you don't risk severing a posttensioned cable and you have an explosion and you have about a 6 to 10 foot hole through the concrete slab. This is very dangerous.

That whole building is not post-
tensioned. Until last week, for 33 years, I thought it was, but an engineer came in and studied the drawings and he said it's not post-
tensioned.
So then in the report he has got a little diagram from the structural drawings and he has indicated exactly where we can go through that slab without any structural problem and that could handle a 12 to 18 foot hood opening that size. So now we have the hood and we have the ventilation machine for the roof, so now we are working with Caliber, a mechanical engineer, who has done the replacement of Morton's Restaurant.

They are very good. And they originally -- recently did renovation of Cafe Milano's HVAC, so they are computing cubically per minute in order to have a vent that could go all the way up to the roof. And then nobody is going to smell that. It's going to be five stories up and going in the air.

So it's not going to have any impact on the community to have that hood, so that would expand the culinary possibilities, because as Rona pointed out, we have these other ways of cooking, but they do confine us. We are still a
restaurant.
DCRA passed the same issue. I went down there at Christmas for a C of O and the zoning guy said tell me your menu and he asked all the same questions. They -- that's exactly what they do. They decide if you are a restaurant or not. And they said we were, but the hood would help.

CHAIRPERSON ANDERSON: I guess what I'm saying is that is there something that you are going to do or is it something that you are thinking about doing?

THE WITNESS: As far -- here is as far as we have gotten. It is now doable. We have professionals working on it. We don't have any cost. We don't know if it is \(\$ 50,000\) or \$150,000. Without the cost information, we can't make a decision. I know Inspector Brashears put in his report that \(I\) said \(I\) was going to do it, that wasn't my wording.

I told him what I'm telling you that we are making good progress on this and it looks
like we could be able to do it. He I guess heard me say we are going to do it. I can't tell you we are going to do it without knowing what it costs.

CHAIRPERSON ANDERSON: All right.
THE WITNESS: We would like to do it.
CHAIRPERSON ANDERSON: All right.
Would this prevent you from operating a legitimate restaurant?

THE WITNESS: Operating?
CHAIRPERSON ANDERSON: A legitimate restaurant.

THE WITNESS: Legitimate restaurant.
CHAIRPERSON ANDERSON: Legitimate restaurant.

THE WITNESS: No way. You can do fantastic cooking without a hood. I went down -the DCRA people sent me over to the Health Department. A very senior woman there, sorry I don't remember her name, she has been there for like 35 years, and she actually knew all of these kitchens, she had been in them all. She knew
every kitchen in our place. We once had seven restaurants.

And we talked a long time and she said without a hood, here are the rules: No excess smoke, no fumes, no excess heat, no excess odors.

MEMBER SHORT: No deep frying.
THE WITNESS: No deep frying. No gas. No gas, no deep frying. No heavy frying, these are the rules.

MEMBER SHORT: Oh, I know them quite well. If the Chair will permit me?

CHAIRPERSON ANDERSON: No. It's - I'll tell you --

MEMBER SHORT: Your plan would have to be approved.

CHAIRPERSON ANDERSON: Sir?
MEMBER SHORT: And for your plan to be approved, you know the price of everything.

CHAIRPERSON ANDERSON: Okay.
MEMBER SHORT: You have to have the engineer do the drawings on that and make sure that - -

THE WITNESS: Correct.
MEMBER SHORT: -- because the fire department has to sign-off. The building inspector would have to sign-off. And the health department would have to sign-off.

CHAIRPERSON ANDERSON: All right.
THE WITNESS: Yes, I am very familiar, because we replaced the whole fire suppression system in our building about eight years ago and we met with the Fire Marshal in south end and then --

MEMBER SHORT: The EPA requires you have the filter so when it goes out, you won't see any smoke or smell anything outside.

THE WITNESS: All right.
MEMBER SHORT: It's expensive, but it's well worth it to the community.

THE WITNESS: Yeah.
CHAIRPERSON ANDERSON: All right.
Thank you, sir. I don't have any other questions. Do you have any follow-up questions based on the questions that we asked?

MR. MURPHY: Just one other follow-up, if I may.

\section*{RECROSS -EXAMINATION}

BY MR. MURPHY:
Q Mr. Elliott, when you were testifying to a question from, \(I\) believe, Board Member Short discussing Chinese Disco, you said, and this is paraphrase, \(I\) couldn't write fast enough to get a precise quote, once they get a 10-year lease and they paid their rent, what can you do? Did you say something like that?

A I did.
Q Okay. Now --
A Well, I did what I could, but you can't just --

Q Yeah.
A -- what \(I\) meant is will they terminate it?

Q What do you say to the neighbors once you get a license with 168 seat summer garden endorsement and a cover charge endorsement, what can they do if you change your format, change the
marketing, the kind of patrons you have coming into that summer garden? What will the recourse for the neighbors and the community be?

A Well, first of all that's really why you should have negotiated with us to try to work out those details. Instead, we are here and we don't have an agreement. We never had any negotiations. And I don't know what to say to that.

I mean, you have asked about it quite a few times, what if something else happens in that space? And I don't know what to say to it. This is what we plan to do.

MR. MURPHY: I have no further questions.

CHAIRPERSON ANDERSON: Do you have any
-- and do you need to clarify anything, any statements you made before or are you fine? MR. ELLIOTT: Let's see as to clarify what we --

\section*{CHAIRPERSON ANDERSON: I'm not -- it's}
-- the reason I'm going there, is because
normally if there was another witness, you would have had a chance to --

MR. ELLIOTT: Yeah.
CHAIRPERSON ANDERSON: -- as some follow-up questions to what the Board asked. So I'm just asking you and then we will just end this.

MR. ELLIOTT: I think that I've said everything that \(I\) came here to say.

CHAIRPERSON ANDERSON: All right. MR. ELLIOTT: And I might have missed a few points.

CHAIRPERSON ANDERSON: All right.
MR. ELLIOTT: But I think I have been clear.

CHAIRPERSON ANDERSON: Okay. Fine.
MR. ELLIOTT: And thank you very much.
CHAIRPERSON ANDERSON: All right. So do you rest? Meaning that, you have no more witnesses to present.

MR. ELLIOTT: We don't. And as far as moving things in evidence, \(I\) don't know what the
procedure is.
CHAIRPERSON ANDERSON: Well, we will-at the end we will discuss that.

MR. ELLIOTT: Okay.
CHAIRPERSON ANDERSON: All right.
MR. ELLIOTT: Thank you very much.
CHAIRPERSON ANDERSON: All right.
Thank you.
(Whereupon, the witness was excused.)
CHAIRPERSON ANDERSON: I am going
to --
MR. ELLIOTT: We didn't identify Exhibit 24. I see that it kind of -- it's a stray here.

CHAIRPERSON ANDERSON: I don't know what -- I don't remember if we did, but --

MR. ELLIOTT: It should have went in.
CHAIRPERSON ANDERSON: -- at the end of the case, \(I\) will -- we will talk about that. We will talk about the documents. All right.

Mr. Murphy, do you have -- do you wish to call a witness?

MR. MURPHY: I do wish to call witnesses.

CHAIRPERSON ANDERSON: Who is your first witness?

MR. MURPHY: I think my first witness is myself solely for the purpose of authenticating, identifying and authenticating Protestant's Exhibits 1 and 2.

Exhibit 1 is a picture 1 took of the courtyard with my camera facing --
(Whereupon, the abovereferred to document was marked as Protestant Exhibit No. 1 for identification.)

CHAIRPERSON ANDERSON: I guess what I was saying, why is it necessary to do that at the beginning of your case? You can do that later on. I mean --

MR. MURPHY: Okay.
CHAIRPERSON ANDERSON: -- I'm just saying --

MR. MURPHY: Well, that's fine. I --

CHAIRPERSON ANDERSON: No, I'm just asking why is it that --

MR. MURPHY: I mean, I will be showing this exhibit to some of my witnesses, so I just thought it would be good.

CHAIRPERSON ANDERSON: You can ask some witness.

MR. MURPHY: Okay.
CHAIRPERSON ANDERSON: And let them identify what it is.

MR. MURPHY: That's fine. Then I call as my first witness Mr. Ben Dower.

MEMBER SHORT: Last name?
MR. MURPHY: Dower, D-O-W-E-R.
CHAIRPERSON ANDERSON: Mr. Dower,
raise your right hand.
Whereupon,
BENJAMIN DOWER
was called as a witness by the Protestant, and having been first duly sworn, assumed the witness stand and was examined and testified as follows:

MR. DOWER: I do.

CHAIRPERSON ANDERSON: Okay. Your witness.

\section*{DIRECT EXAMINATION}

BY MR. MURPHY:
Q Mr. Dower, could you state your full name for the record, please?

A Benjamin Dower. B-E-N-J-A-M-I-N D-O-W-E-R.

Q Okay. Are you a resident of the Madelon Condominium?

A I am.
Q Okay. And which unit do you live in?
A \(\quad 410\).
Q Okay. Now, I'm going to hand you a copy of Protestant's Exhibit 1, which all Members of the Board have a copy of this in their notebooks. Could you show it to them and point to where your unit is, please?

CHAIRPERSON ANDERSON: Hold on, hold on a minute, please. Okay. Go ahead, yeah. Go ahead.

THE WITNESS: Yes, it's the one in the
top right corner on the fourth floor with the -there is some lavender on the left there. You're might not be in color.

CHAIRPERSON ANDERSON: All right.
BY MR. MURPHY:
Q Okay. So you overlook the courtyard, correct?

A I do directly.
Q Could you estimate how many feet it is between your windows and the floor of the courtyard?

A I think the Applicant's estimate was fairly correct at about 40 feet.

Q Okay, about 40 feet. When did you purchase Unit 410?

A August 2007.
Q At the time you purchased Unit 410, were any representations made to you about outdoor seating in the courtyard?

A Yes, one was.
Q Who made the representations to you?
A One of the selling agents of the

Applicant, Jessica DuBose.
Q So Ms. DuBose worked for Mr. Elliott, is that correct?

A That was my understanding.
Q Have you resided in Unit 410 ever since you purchased it?

A I have.
Q Okay. At the time you purchased Unit 410, were the premises that are currently occupied by the Sandbox Restaurant occupied by another establishment?

A I believe there was a billiard parlor there, at the time.

Q Okay. It was not a bar?
A No, not to my understanding.
Q At some point did a bar or restaurant move into the space?

A Yes, that was George or Chinese Disco in the summer of 2009, two years after I moved in.

Q Did George, later Chinese Disco, sell alcoholic beverages to customers?

A Yes.
Q Did those two entities have live entertainment?

A I know they had DJs.
Q Okay. Now, did either George or Chinese Disco ever seat customers in the courtyard?

A Yes. I'm sorry, no, did not seat customers in the courtyard.

Q During the time George and Chinese Disco occupied the premises, were you ever disturbed by any noise in the courtyard?

A Yes, frequently.
Q Would you explain to the Board what caused the disturbance?

A Well, the courtyard was a place where customers would congregate. We have talked a lot about the layout of the courtyard and it is complicated. There is a lot of different choke points, as I think Mr. Short was correct to point out. The places where IDs were checked. There is places you can go out beyond if you wanted to
be able to get back in, so people that hang out, they would bring their drinks out. They would smoke.

When they were leaving, they would stop to urinate or vomit on the way out quite frequently. And sometimes the establishment was not so good at keeping order for people that were coming and going. And so they would just hang out in the courtyard drinking.

Q Now, just to be clear, Mr. Dower, you are not opposing the issuance of an ABRA License to this Applicant, correct?

A No, I am not.
Q Okay. What is it that you oppose about the application?

A The combination of the courtyard seating for a beer garden, the 24 hour operation and the idea of having a cover charge that would kind of exacerbate the problems related to choke points managing customers going in and out, having them wait in line to collect their money and serving alcohol as early as 8:00 a.m. when
customers perhaps haven't even left from the night before.

I disagree with what the Inspector said that is a standard alcohol service hour for the neighborhood. I think you would be hardpressed to find an alcoholic drink at 8:00 a.m. in that neighborhood.

Q Thank you, Mr. Dower.
MR. MURPHY: Your witness, Mr.
Elliott.
CROSS-EXAMINATION
BY MR. ELLIOTT:
Q Mr. Dower, I'm going to pass you what is identified as Exhibit 29, at least the first several pages of it pertaining to your sale contract. Take a look at that and see if you can identify those pages.

Do you recognize that?
A I do.
Q So would you look at paragraph -- so could you tell the Board what that document is? It's an excerpt from what document?

A It is titled Purchase Agreement. I believe it was a Letter of Intent or a term sheet that was signed in the summer of 2007 for me to purchase my unit from the Applicant.

Q If you look at the last of the pages I gave you, a signature page with your name on it, would you look at that?

A Yes.
Q And does that refresh your recollection that this was actually a settlement agreement?

A I don't think the sale happened on the 25th day of February 2007.

Q Right. But the -- all right. Well, you said what you think it is.

So would you look at paragraph 22 on page 24? And partway down, about 10 lines down I'll read this to you: "Purchaser further acknowledges that the condominium is located in an area of the District of Columbia that is known for its vibrant nightlife and is adjacent to or near commercial, retailers, restaurants, bars,
hotel, entertainment and/or parking facilities and activities and is a mixed-use project located in an urban setting that may be subject to certain street and neighborhood noises, light sources and odors."

Do you see that?
A I do.
Q And isn't it correct that that was part of the agreement made with you?

A Yes.
MR. ELLIOTT: No further questions. Thank you.

CHAIRPERSON ANDERSON: Are there any questions by any Board Members? No questions? All right.

MR. MURPHY: Well, can I ask a question on redirect after --

CHAIRPERSON ANDERSON: No one asked a question.

MR. MURPHY: Okay.
CHAIRPERSON ANDERSON: No one up here asked a question. Thank you very much, sir.

Please, step down.
(Whereupon, the witness was excused.)
CHAIRPERSON ANDERSON: Do you have another witness?

MR. MURPHY: Yes, we do, a Mr. Kevin Edgar, please.

CHAIRPERSON ANDERSON: Edgar?
MR. MURPHY: Yes.
MEMBER SHORT: Is it Kevin Edgar?
CHAIRPERSON ANDERSON: Mr. Edgar, can
you raise your right hand?
Whereupon,

\section*{KEVIN EDGAR}
was called as a witness by the Protestant, and having been first duly sworn, assumed the witness stand and was examined and testified as follows:

MR. EDGAR: Yes, I do.
CHAIRPERSON ANDERSON: All right. Go ahead, please.

\section*{DIRECT EXAMINATION}

BY MR. MURPHY:
Q Okay. Would you state your full name
for the record, please, Mr. Edgar?
A Kevin Edgar.
Q Okay.
A Last name spelled E-D-G-A-R.
Q Are you a resident of Madelon Condominium?

A I am.
Q Which unit?
A I live in Unit 314.
Q 314. Now, I will hand you a copy of Protestant's Exhibit 1 and ask you if you can -if it's possible to point where your unit is and show it to the Board Members. They have their own copies.

CHAIRPERSON ANDERSON: All right. I'm sorry, what exhibit is this?

MR. MURPHY: Exhibit -- Protestant's Exhibit 1, Mr. Chairman.

CHAIRPERSON ANDERSON: Okay.
THE WITNESS: Members of the Board, my unit is to the right of the bridge. You cannot see it directly from this photo.

BY MR. MURPHY:
Q So it's just a wee bit outside of the walk --

A Just a little bit outside the walkway, the covered walkway.

Q So you are beyond the covered walkway. You overlook the passageway that goes through the other courtyard, correct?

A I agree. Yes, I agree.
Q Okay. Now, where is your bedroom?
A My bedroom on my side of the building, my unit entrance is on the third floor, but my bedroom is on the second floor or right above the Peacock Cafe Restaurant, so about 12 feet above ground level.

Q Okay.
A And I can hear all the noise from the courtyard from my bedroom.

Q Now, when you purchased Unit 314, when did you purchase Unit 314?

A In July of 2007.
Q And have you resided there ever since?

A I have.
Q Okay. Now, at the time you purchased exhibit -- I mean, Unit 314, did you sign a purchase agreement?

A I did.
Q Okay. And did that purchase agreement contain a paragraph 22? Well, first, let me go and ask a foundation question.

Did you hear --
A I did.
Q -- Mr. Dower's testimony?
A Yes, I did.
Q Did your purchase agreement include the same paragraphs?

A Yes, it did.
Q Okay. Now, did you see anything in that paragraph, in that purchase agreement that would commit you to not opposing an application to put a summer garden, you know, no more than 30 feet from your bedroom window?

A I did not.
Q Now, after you purchased Unit 314, did
there come a time when the premises that are currently occupied by the Sandbox Restaurant were occupied by another establishment?

A Yes.
Q And there were two establishments, correct?

A Correct.
Q And what were their names?
A The first was George, which opened in 2009 and then became Chinese Disco at some point thereafter.

Q Now, during the time that George and Chinese Disco occupied the premises, were you ever disturbed by noise in the courtyard?

A I was.
Q What caused the noise?
A Drunk people, people coming and leaving, people trying to leave through the courtyard that backs up to my bedroom in back of the Peacock Cafe and Mai Thai Restaurant.

Q So is your testimony that there would be frequently people coming from the courtyard in
front of George or Chinese Disco, as the case may be --

A Yeah.
Q -- passing through where we heard there is a gate that is never locked into the space right under your bedroom window?

A That is correct.
Q Okay. Now, how does noise travel in that area?

A It travels in every direction.
Q Okay. Now, the space you overlook, it's adjacent to the homes on M Street and the street that are occupied by Mr. and Mrs. Emes?

A It is.
Q And Madelon, correct?
A Correct.
Q Now, just to be clear as Mr. Dower was, you do not oppose the issuance of an ABRA License to Mr. Elliott's entity, correct?

A I do not.
Q Okay. What you oppose is -- what do you oppose about this application?

A I oppose the amount of seating proposed, 168 beer garden seating, in the courtyard as well as the length of time that alcohol would be served into the courtyard.

Q Now, how many times over the course of the time that George and Chinese Disco were there could you estimate you were awakened by noise in the courtyard?

> A Many. I can't put a number of it. I am not a heavy sleeper, but Thursday nights, which for most of us is a work day, you know, a work night, they were open. That would be a frequent problem. The weekend it all -- it just depended. It depended on the time of year. It depended on the amount of the crowds. There were times when I would go down and speak to their security, who didn't do anything.

I would agree with Mr. Elliott, the police whether they were on duty or off duty, did not do much at all. I emailed, Mr. Elliott was on some of those emails, their ownership. Their ownership became hostile toward people that
complained about noise. It was very frustrating. Q I have --

A One person tried to scale a wall behind my bedroom and impaled himself once, that was a fun night. Anyway, there was a lot of problems with the people from that restaurant, excuse me, bar.

MR. MURPHY: I have no further questions for Mr. Edgar. CHAIRPERSON ANDERSON: Mr. Elliott? MR. ELLIOTT: I just have one clarification.

CROSS-EXAMINATION
BY MR. ELLIOTT:
Q Mr. Edgar?
A Yes.
Q I want to show you what has been
marked as Exhibit 12.
A Yes.
Q And I put a little dot on it right to the left and downward where -- is that correct that that is where your apartment is? There is a
turret in the middle and then right behind the Emes' apartment building, 3226 is your residence, correct?

A I would say it is further to the right, the dot that you placed.

Q It goes right out to the corner of this, right?

A Yes.
Q Yeah, it does.
A Yes.
Q It goes out.
A Yes, that is correct.
MR. ELLIOTT: No further questions. That's showing where it is.

CHAIRPERSON ANDERSON: All right. Any questions by any Board Members? Yes, Mr. Short?

MEMBER SHORT: Mr. Edgar, your testimony so far has been quite compelling and it sounds like you don't oppose the license. And it sounds like probably if they reduced the number of seats out there and they had security guards, a certain number, which could be in an agreement,
whenever they open up they would have to have that certain number of -- whenever they are open, outside, they would have to have security out there, a certain number and stick with that number.

If they ever get caught without that, then it would be something they would have to answer to the Board about. But again, it sounds like this might be able to work, but if he closes every night at 10:00 out there, those chairs are chained down, and security, even when it's open on the inside, they make sure nobody bothers those chairs and if all of that is in the agreement and he doesn't live up to it, there are some things that this Board could help the residents out with.

THE WITNESS: I think you are correct, yes.

MEMBER SHORT: Okay. That's all I have, Mr. Chair.

CHAIRPERSON ANDERSON: Any questions,
Mr. - -

MEMBER SILVERSTEIN: No.
CHAIRPERSON ANDERSON: -- Elliott, based on the question that Mr. Short asked?

MR. ELLIOTT: No questions.
CHAIRPERSON ANDERSON: Mr. Murphy?
MR. MURPHY: No questions.
CHAIRPERSON ANDERSON: Thank you, Mr. Edgar, for your testimony. You can step down.

MR. EDGAR: Thank you.
(Whereupon, the witness was excused.)
CHAIRPERSON ANDERSON: Do you have another witness, sir?

MR. MURPHY: I have one more, Mr. Philippe Reines.

CHAIRPERSON ANDERSON: Can you raise your right hand, sir? Whereupon,

\section*{PHILIPPE REINES}
was called as a witness by the Protestant, and having been first duly sworn, assumed the witness stand and was examined and testified as follows:

MR. REINES: I do.

CHAIRPERSON ANDERSON: Thank you.
Your witness.

\section*{DIRECT EXAMINATION} BY MR. MURPHY:

Q Mr. Reines, would you state your full name for the record, please?

A It's Philippe, P-H-I-L-I-P-P-E, Reines, R-E-I-N-E-S.

Q I apologize.
A No one gets it right.
Q Do you own a unit in Madelon
Condominiums?

A I do.
Q Which unit?
A No. 414.
Q Where is Unit 414 located in relation to the courtyard in front of the Sandbox Restaurant? And here again, I will show you a copy of Exhibit 1 . If you could point out to the Board Members where your unit is?

A These four windows.
Q Come again, please?

A It's a duplex, so the four windows.
Q Okay. When did you purchase Unit 414?
A I moved in mid-August 2014 and I closed on the sale in the spring of 2015.

Q And so you rented before you moved in?
A We had a contract but it was just cleared in 2015.

Q Have you resided in Unit 414 ever since you purchased it?

A Yes.
Q At the time you purchased Unit 414, were the premises that are currently occupied by the Sandbox Restaurant, occupied by another entity, another establishment?

A I believe it was. I remember the shift in time, but it was George/Chinese Disco.

Q Now, did George or Chinese Disco ever seat customers in the courtyard?

A I don't recall. I don't recall paying attention to what they were doing unless they found their way into my eardrums.

Q Okay. Well, tell us about them
finding their way into your eardrums.
A Well, it was on occasion. I'm sorry to belabor the point of the previous two witnesses, but it would depend on the night. It would typically be towards the weekend, certainly the weekend nights. And it is hard to describe, except it is noise one would expect from an outside seating area.

Q So well, maybe you could expand on that a little bit for the Members of the Board. Describe the courtyard and how noise travels in that courtyard.

A So the courtyard is roughly squared, but it in no way is it square in that it is confined in terms of egress and ingress. It has -- the way I see it and, please, tell me to stop seeing it this way, \(I\), back in the days when I would go out, would have loved a space like that, because it would have been very hard to monitor and enforce what Mr. Elliott is outlining as very, you know, genuine attempts on his part to mitigate behavior.

But as I -- it has been a while since I have been a college student. I wasn't a Georgetown student, but I would have done what many of them do now, which is congregate, stay later, be loud, not that they are doing anything completely out of the ordinary, they are doing what kids do, but it is loud.

And you know, in a former life I was also a bartender who worked in a restaurant. I know there are some spaces that are more conducive to it. Usually outdoor seating is in front of a restaurant. There is a host, a hostess stand where it's easier to monitor.

This is just -- was not built for this purpose and therefore it is not suited for this purpose and it is almost folly to think that it could be controlled.

You know, for my time working in restaurants, I know that customers get a say in how the restaurant is run. If you are playing Bach and someone says hey, it's a little boring, can you put on Billy Joel? You are going to put
on Billy Joel.
If someone says \(I\), you know, want to sit outside even after you are closed, you are going to look the other way. And again, that isn't what they do with any ill-intent. I don't think anyone is saying anyone has ill-intent, but it is the reality of it.

And I do think restaurants who have those kind of spaces typically employ personnel and security to enforce it to make sure things stay within their own rules. And you would be talking in this space about a significant number, given that you -- I mean, not to -- I get lost back there, you know, sometimes when I'm trying to walk to P Street. There is a UPS store. There is like four or five ways in and out.

There are staircases up and I think one aspect that might not have been explored is that people are going to naturally -- you know, if I spilled lots of water, the water is going to go to its lowest point without my say so. There are also doors into our condominium. There are
several doors that, yes, they are locked, but people are going to try.

They are going to buzz. There are going to be people who are drinking and again, that's understandable, but this is not the location for it. And it is giving you -- I was listening to the questions you were asking Kevin, Mr. Edgar, and I think everyone would love a scenario where you could say if this happened at this time, this didn't happen after that time.

It's very hard in practice to affect those restrictions. And again, that's not imputing anyone's intent or ability. I think Mr. Elliott has been very honest in admitting that you can't control. And he has acknowledged, you know, he can't -- you don't know what you don't know.

But I do think the one that I haven't heard a lot today is the factor of the people themselves and human nature and it could be good human nature, but problematic.

Q Well, and my question was also
directed to the configuration of you have got courtyard with a tall building on the south. A fairly tall building on the west. Another tall building on the east. How does sound travel within that courtyard?

A I am not an audio expert. I do know that it travels into my unit, whether I'm outside on the balcony or not. I also heard Mr. Elliott say that he doesn't see me outside. I hope you are not looking at midnight outside.

But I am, you know, and I also would note that whatever audio testing was done, was not certainly done from inside my unit, which I think is the relevant part of it. You just hear it. I mean, I grew up in New York City. I'm not, you know, a stranger to noise, but there is a difference between a fire truck going by, a bus stopping and people congregating.

That last group is just very
different, because it's not going anywhere. And it is very hard to control. I don't think I am going to look at this space and say oh, audio
only travels up into the clouds. I mean, it is like talking to a box. I mean, it's sort of this, imagine if I lived here, we lived here and you had this as the courtyard.

You know, it's also we live on the third and fourth floor, but there really is no second floor. You are talking about a really short distance here. I mean, if there was a fire, I think we would all jump out the window and land pretty well.

Q Now, let me ask a question. We have heard from Mr. Elliott that his plan is to close the summer garden and sweep it of patrons at 10:00 every night and that would prevent any sort of noise.

Do patrons sometimes leave restaurants to come outside and smoke and hang out?

A Yeah. I mean, usually. I think we have all been in a place where the lights come on as that sort of signal time to leave and everyone -- their eyes adjust and you don't run out and say okay, time to leave. You linger. You might
still have a drink in your hand. You might be halfway through a cigarette. You might still be talking to someone.

It just doesn't -- I have worked in four restaurants again long ago, but \(I\) don't think much has changed. That is just not human nature for people to wrap up immediately.

Q Okay. And I'm going to assume without looking, but you tell me if I'm wrong, that you have paragraph 2 in your purchase agreement, just like everybody else?

A I assume so.
Q Yeah. All right. At the time you purchased your unit, did Mr. Elliott or Mr. Elliott's representatives give you any reason to believe that he would put a summer garden in the courtyard?

A I don't recall actually having an interaction with Mr. Elliott or any representative, just the seller's agent.

Q Well, did you -- as you looked through the unit and looked out the window, did you have
any reason to think there would be a summer garden out there?

A Absolutely not. I felt like because of all the restaurants, it felt like a common utility area. Utility might be the wrong word, but I know what goes on, you know, behind restaurants. You have got garbage. You have got people doing all sorts of things. You have people in the restaurant smoking. It did not feel like a communal area.

And I do remember being told by the seller's agent that it was never used for anything like that. And I wasn't surprised because it didn't seem -- it just seemed kind of behind the curtains, not exactly built as stage. Q And just to be clear with you as well, do you oppose the issuance of an ABRA License to the Applicant?

A No.

Q But you do oppose a summer garden endorsement, correct?

A Yes, because \(I\) don't think that there
is a way to reasonable ameliorate the sound. Q Okay. And do you also oppose an endorsement to allow the Applicant to charge -place a cover charge for events?

A Yes. As Mr. Dower said, that compounds the problem.

Q Okay.
MR. MURPHY: I have no further questions.

CHAIRPERSON ANDERSON: Mr. Elliott, any questions?

MR. ELLIOTT: No questions. Thank you.

CHAIRPERSON ANDERSON: Any questions by any Board Members? Yes, Mr. Short?

MEMBER SHORT: Okay. Mister?
MEMBER SILVERSTEIN: Reines.
MEMBER SHORT: Reines, okay. Mr. Reines, you don't oppose it and suppose the number were lower and there was no music ever to be out there, no amplified music, no speakers, no anything, and they had to close every night at

10:00 and secure it and it would have to have security while they are open because the bottom line is we know they won't be open in February. There was no one out there.

And we know it's probably going to be as soon as the cherry blossoms come out until the end of October or early November and no music. I think I heard some people say that. And the number maybe not 168 , maybe something they can work out in an agreement, something manageable. And then what happens is maybe in a year or when it comes down to renew the license, if he wants to ask for a larger number, with no complaints from the community.

But just like the people that were there before him or before this applicant, it took us a while, but the Government does work and we -- Chinese Disco carried this to the very end and so any licensee that comes in there in that space or any space inside sooner or later, the District of Columbia, I know this Agency, will due its due diligence in making sure that they
don't stay there and continue disruptions.
So I would just like to say \(I\) have only been on the Board now maybe four going on five years, but \(I\) have seen a lot of Chinese Discos come and go. And I would like to think as long as everyone is on board, \(I\) want the citizens to have every assurance that if the license is issued, that they are making an agreement with you, they are going to look to that agreement, because if we find that they aren't, then there are some consequences.

But thank you for your testimony.
THE WITNESS: Thank you. In fact, I should note something you had said earlier. You were asking about hypothetical terrorism. For those who live there, it's actually not a hypothetical.

There was an incident a few years ago where it was reported that it was -- there was an elaborate attempt on the Saudi Ambassador to the United States' life that involved a bombing at Cafe Milano.

MEMBER SHORT: Um-hum.
THE WITNESS: I know that sounds crazy, but for those who remember it, it was crazy.

MEMBER SHORT: Well, let me say this again. Some of the recommendations and maybe some of the things that \(I\) think we have agreed upon is that the panic bar has to go on all those gates, so people just can't come and go. If you live there, you will have the code. You can always come in and the panic bar will always let you go out.

And there are some other things you can do to keep from chaining the gates together, little meshes, which can make it decorative, but I do know in Georgetown there are some places like that right now. And so they don't seem to have any problems. Once those gates go up, you can't come and go like you want to.

If you don't have wristbands and you are sitting at his outside place, then you don't get served. And if the Investigator comes in and
finds somebody without that wristband, once you guys make an agreement, if you agree to that, then you have a lot more control. It can happen.

There are some places in town that were problems before and once they came forth and we talked about it and went through the same kind of -- we haven't heard from the people since. So it works.

MEMBER SHORT: Thank you. That's all I have, Mr. Chair.

CHAIRPERSON ANDERSON: Mr. Elliott, any questions you want to ask the witness based on the --

MR. ELLIOTT: No questions.
CHAIRPERSON ANDERSON: Mr. Murphy, any
questions you want to ask the witness based on the comments made by --

MR. MURPHY: No, thank you, Mr.
Chairman.
CHAIRPERSON ANDERSON: Thank you, sir. You can step down.
(Whereupon, the witness was excused.)

CHAIRPERSON ANDERSON: Do you have any other witnesses, sir?

MR. MURPHY: I do not.
CHAIRPERSON ANDERSON: Do you rest?
MR. MURPHY: We rest.
CHAIRPERSON ANDERSON: All right.
Let's talk about the -- hold on. Does the Applicant -- do you have a rebuttal witness that you're trying to call or do you need --

MR. ELLIOTT: No, we're done.
CHAIRPERSON ANDERSON: Okay, fine. All right.

So, we'll do closing. The Applicant goes first and Protestant goes last. Are you ready for closing or you want a couple of minutes?

MR. ELLIOTT: I'm going to waive closing. I think you've heard our whole case and you know the principal points --

CHAIRPERSON ANDERSON: All right. What I want to tell you, as part of closing, tell me what you want, so you don't have to wrap up,
so just tell me what is it that you're asking the Agency Board to give to you? You're applying for a license, and tell me what specifically you're asking for, so --

MR. ELLIOTT: All right.
CHAIRPERSON ANDERSON: -- when we make
a decision, \(I\) will know what it is that I'm looking at when the -- and I'm asking the same as the Protestant also, but one of the things that I will do -- let me -- before you do that, let's go through the documents, all right?

So, let's go to the documents to see what documents you're going to introduce in the record, so I'll start with you, all right, so let's go through the documents, sir.

So, we had testimony in Number 1, so I know Mr. Elliott -- I'm sorry, Mr. Murphy, you said that you have issues with Number 1. What are you concerned with Number 1 ?

MR. MURPHY: My concern with Number 1 is it is total hearsay. None of the alleged signatories in these petitions are here to be
crossed examined. We don't know what they were told at the time they were asked to sign those documents or the letters. We don't -- we didn't have an opportunity to cross-examine them about precisely what their experiences are and what the relevance might be to this proceeding. I think it would be inappropriate to allow them into evidence.

CHAIRPERSON ANDERSON: Mr. Elliott?
MR. ELLIOTT: The -- each of them
signed under a clear statement that they supported the 168 seats to ten, used only to ten p.m. and support entertainment endorsement and the liquor license. Each of them had that -right at the top of the signature page, they all signed in front of me. And these are all proper signatures, and nobody said they didn't support it.

These are the 22 I found, and every one of them supported it, so I think for what it's worth, I agree with Mr. Murphy. It's not the same as cross-examining, but I think the

Board does receive letters from the public and requests from the public in this form, and it's given whatever weight you all may decide to give it, and I don't think it should be excluded.

It's very important to this proceeding
to know that 5 out of 7 facing that main courtyard supported us, and 22 out of 35 supported us, and there's 5 against.

CHAIRPERSON ANDERSON: I'm going to admit it, but I 'll give it the weight that it is. The Board is not going to make the decision based on the statements.
(Whereupon, the above-referred to document was received into evidence as Applicant Exhibit No. 1.)

CHAIRPERSON ANDERSON: All right, so
Number 2?
MR. MURPHY: No objection.
(Whereupon, the above-referred to
document was received into evidence as
Applicant Exhibit No. 2.)
CHAIRPERSON ANDERSON: Number 3?

MR. MURPHY: No objection.
(Whereupon, the above-referred to document was received into evidence as Applicant Exhibit No. 3.)

CHAIRPERSON ANDERSON: Number 4?
MR. MURPHY: I object. The document

CHAIRPERSON ANDERSON: Because it's not complete?

MR. MURPHY: It's not complete.
CHAIRPERSON ANDERSON: All right. Then, and the only thing that's missing from the document is the drawing.

MR. MURPHY: Is the architectural drawings that showed that there was a sound baffling device required before this voluntary agreement was signed.

CHAIRPERSON ANDERSON: And I hear your objection, and this is the only reason I'm going to admit it, because within the paragraph, it states that -- I think I'll go specific to the paragraph that talks about the summer -- it makes
reference to it, so there's a specific reference, I think, in B. Let me go back. All right.

When I went -- after looking at it, I think it's subparagraph \(B\) that talks about some of that, yes. It's -- I'm sorry. Yes, B. Covered -- oh, no, I'm sorry, no. Summer garden, yes.

MR. MURPHY: Mr. Chair, it does make reference to covered per the plans attached, but without the plans, it's not clear to the reader that the plans are -- or that the cover is designed to protect the residents that are nearby from the sound.

CHAIRPERSON ANDERSON: I'll exclude it. And -- I'll exclude that, but it's part of ABRA's records because it's the settlement agreement to say, because it's not the complete document, but it's a settlement agreement that's a part of ABRA's records, but there is an objection, because a complete document is not here, so I'll exclude Number 4, okay, so I will exclude Number 4. And the reason I'm excluding
it because it's not the complete document.
All right, Number 5.
MR. MURPHY: No objection.
(Whereupon, the above-referred to document was received into evidence as Applicant Exhibit No. 5.)

CHAIRPERSON ANDERSON: Number 6?
MR. MURPHY: No objection.
(Whereupon, the above-referred to document was received into evidence as Applicant Exhibit No. 6.)

CHAIRPERSON ANDERSON: Number 7?
MR. MURPHY: No objection.
(Whereupon, the above-referred to
document was received into evidence as
Applicant Exhibit No. 7.)
CHAIRPERSON ANDERSON: 8?
MR. MURPHY: No objection.
(Whereupon, the above-referred to document was received into evidence as Applicant Exhibit No. 8.)

CHAIRPERSON ANDERSON: 9?

MR. MURPHY: Object for the same reason. We've got an incomplete document talking about what's been agreed between the neighborhood and Reverie, so any reference to how things were laid out there is, it's --

CHAIRPERSON ANDERSON: What number are we talking about? 9 ?

MR. MURPHY: 9, Reverie summer garden seating borders adjacent to residences. It's a picture and it's a picture that doesn't show the cover that Reverie has been required to place to protect those residents.

CHAIRPERSON ANDERSON: All right. What was the purpose -- what's the purpose of Number 9 ?

MR. ELLIOTT: It's actually four photographs, and the four photographs show you the, that the residents nearby that summer garden are closer, are very close to the summer garden, much closer. They're an inch away in some cases. They're above the restaurant looking down, they're across the street looking straight in at
ground level, so I think these photographs are important together with my testimony to show that there's an instance where the ABC Board issued a summer garden permit with the ANC agreeing with the restaurant.

CHAIRPERSON ANDERSON: I'm going to admit for -- I'm sorry. I'm going to admit Number 9 for the reasons stated.
(Whereupon, the above-referred to document was received into evidence as Applicant Exhibit No. 9.)

All right, Number 10?
MR. MURPHY: No objection.
(Whereupon, the above-referred to
document was received into evidence as
Applicant Exhibit No. 10.)
CHAIRPERSON ANDERSON: 11?
MR. MURPHY: No objection.
(Whereupon, the above-referred to document was received into evidence as

Applicant Exhibit No. 11.)
CHAIRPERSON ANDERSON: 12?

MR. MURPHY: No objection.
(Whereupon, the above-referred to document was received into evidence as

Applicant Exhibit No. 12.)
CHAIRPERSON ANDERSON: 13?
MR. MURPHY: No objection.
(Whereupon, the above-referred to
document was received into evidence as
Applicant Exhibit No. 13.)
CHAIRPERSON ANDERSON: 14?
MR. MURPHY: I'm going to object to that, because as Mr. Elliott has testified, it didn't represent what he didn't say what he represented it to say.

CHAIRPERSON ANDERSON: Yes, I was confused, so what's Number 14? I'm sorry.

MR. MURPHY: Number 14 is --
CHAIRPERSON ANDERSON: No, no, I'm siding with you. I'm agreeing with you, so that's what I'm asking.

Mr. Elliott, what is Number 14?
MR. ELLIOTT: It's very important to
see what the \(0 G B\) said to us, and we've filed electronically and served on all the Protestants the full hearing, so then we typed up the quotes that we wanted to read to you, but the full hearing was submitted to, and to Mr. Murphy and CAG and the Group 7 electronically.

MR. MURPHY: My mistake, Mr. Chair.
I was thinking it was the resolution we introduced.

CHAIRPERSON ANDERSON: Okay.
MR. MURPHY: All right. I'm going to object to this one on the grounds of relevance.

CHAIRPERSON ANDERSON: Which one?
MR. MURPHY: This is 14. What the OGB may have urged Mr. Elliott to do architecturally with the courtyard is irrelevant to this Board's consideration about what you should be doing.

CHAIRPERSON ANDERSON: All right, I agree with you, so I'm going to exclude Number 14 on the basis of relevance.
\(15 ?\)
MR. MURPHY: No objection.
(Whereupon, the above-referred to document was received into evidence as Applicant Exhibit No. 15.)

CHAIRPERSON ANDERSON: 16?
MR. MURPHY: No objection.
(Whereupon, the above-referred to
document was received into evidence as Applicant Exhibit No. 16.)

CHAIRPERSON ANDERSON: 17?
MR. MURPHY: No objection.
(Whereupon, the above-referred to document was received into evidence as Applicant Exhibit No. 17.)

CHAIRPERSON ANDERSON: 18 ?
MR. MURPHY: No objection.
(Whereupon, the above-referred to document was received into evidence as Applicant Exhibit No. 18.)

CHAIRPERSON ANDERSON: \(19 ?\)
MR. MURPHY: No objection. Although,
I question the relevance.
CHAIRPERSON ANDERSON: Well, I'll
admit that, so I'll overrule the objection.
(Whereupon, the above-referred to document was received into evidence as Applicant Exhibit No. 19.)

CHAIRPERSON ANDERSON: Number 20?
MR. MURPHY: No objection.
(Whereupon, the above-referred to
document was received into evidence as
Applicant Exhibit No. 20.)
CHAIRPERSON ANDERSON: 21?
MR. MURPHY: No objection.
(Whereupon, the above-referred to document was received into evidence as

Applicant Exhibit No. 21.)
CHAIRPERSON ANDERSON: Is there a 22?

MR. MURPHY: 22?
CHAIRPERSON ANDERSON: Is there a 22?
I don't have a 22. It jumps from 21 to 23.
Does anyone have a 22? Does someone have a 22 based on what's on the record? So, there's no 22 --

CHAIRPERSON ANDERSON: Protestant's
refusal to negotiate.
CHAIRPERSON ANDERSON: I'm sorry, what's Number 22?

MEMBER SILVERSTEIN: Protestant's refusal to negotiate.

CHAIRPERSON ANDERSON: Oh, okay, all right. I know why there's no 22. I eliminated Number 22, because 22 was on my settlement from our discussions, so I already eliminated Number 22, because that's why \(I\) don't have Number 22 in my records.

MR. ELLIOTT: Mr. Chairman, I would like to admit the first two pages. That's an authentic --

CHAIRPERSON ANDERSON: I'm not going to -- the purpose of it is to say that these are the settlement discussions that we have had, and I'm not going to admit that into evidence. You did testify, because settlement -- when you have settlement conferences, folks might agree to do certain things to settle the matter, so I'm not going to --

MR. ELLIOTT: I'm not going to belabor it, but the point was if it were known that they wouldn't negotiate, so I don't --

CHAIRPERSON ANDERSON: Well, you testified to that, and so, therefore, I don't think we need -- you already put the best evidence, so there's no need for us to have this. No, ma'am, you can't say anything at this moment, so I'm going to -- Number 22, I'm excluding 22.

23?
MR. MURPHY: 23 that's where Mr. Elliott represented the resolution passed by the ANC as being, as urging the Old Georgetown Board to disapprove his concept design, and as Mr.

Elliott has admitted, that's simply not true. We can leave it in, but I wanted to make sure the Board understands that that was misrepresentation of what the ANC did.

CHAIRPERSON ANDERSON: So, but what is
Exhibit 23? I'm sorry, Mr. Elliott. I'm sorry.
Mr. Elliott, what is Exhibit 23?

MR. ELLIOTT: It's a resolution by the ANC, and I think, Mr. Murphy just said it's okay to come in, but as was clarified in testimony, it didn't urge the disapproval. It urged deferral.

CHAIRPERSON ANDERSON: Are these the actual minutes of the ANC?

MR. ELLIOTT: We typed it.
MR. MURPHY: Oh, yes, it came from them.

CHAIRPERSON ANDERSON: Mr. Murphy, is this the actual minutes of the ANC?

MR. MURPHY: It is the actual minutes of the ANC.

CHAIRPERSON ANDERSON: All right.
MR. MURPHY: It's a correct representation of the resolution.

CHAIRPERSON ANDERSON: Then, I'm going allow 23. All right.
(Whereupon, the above-referred to document was received into evidence as Applicant Exhibit No. 23.)

CHAIRPERSON ANDERSON: \(24 ?\)

MR. MURPHY: No objection.
(Whereupon, the above-referred to document was received into evidence as Applicant Exhibit No. 24.)

CHAIRPERSON ANDERSON: 25?
MR. MURPHY: No objection.
(Whereupon, the above-referred to
document was received into evidence as
Applicant Exhibit No. 25.)
CHAIRPERSON ANDERSON: \(26 ?\)
MR. MURPHY: No objection.
(Whereupon, the above-referred to
document was received into evidence as
Applicant Exhibit No. 26.)
CHAIRPERSON ANDERSON: \(27 ?\)
MR. MURPHY: No objection.
(Whereupon, the above-referred to document was received into evidence as Applicant Exhibit No. 27.)

CHAIRPERSON ANDERSON: 28?
MR. MURPHY: No objection.
(Whereupon, the above-referred to
document was received into evidence as Applicant Exhibit No. 28.)

CHAIRPERSON ANDERSON: 29?
MR. MURPHY: No objection.
(Whereupon, the above-referred to
document was received into evidence as
Applicant Exhibit No. 29.)
CHAIRPERSON ANDERSON: 30?
MR. MURPHY: No objection.
(Whereupon, the above-referred to document was received into evidence as Applicant Exhibit No. 30.)

CHAIRPERSON ANDERSON: 31?
MR. MURPHY: No objection.
(Whereupon, the above-referred to document was received into evidence as Applicant Exhibit No. 31.)

CHAIRPERSON ANDERSON: 32?
MR. MURPHY: No objection.
(Whereupon, the above-referred to document was received into evidence as Applicant Exhibit No. 32.)

\section*{CHAIRPERSON ANDERSON: 33?}

MR. MURPHY: No objection.
(Whereupon, the above-referred to document was received into evidence as Applicant Exhibit No. 33.)

CHAIRPERSON ANDERSON: 34?
MR. MURPHY: No objection.
(Whereupon, the above-referred to document was received into evidence as Applicant Exhibit No. 34.)

CHAIRPERSON ANDERSON: 35?
MR. MURPHY: No objection.
(Whereupon, the above-referred to document was received into evidence as Applicant Exhibit No. 35.)

CHAIRPERSON ANDERSON: \(36 ?\)
MR. MURPHY: No objection.
(Whereupon, the above-referred to document was received into evidence as Applicant Exhibit No. 36.)

CHAIRPERSON ANDERSON: \(37 ?\)
MR. MURPHY: No objection.
(Whereupon, the above-referred to document was received into evidence as Applicant Exhibit No. 37.)

CHAIRPERSON ANDERSON: 38?
MR. MURPHY: No objection.
(Whereupon, the above-referred to document was received into evidence as Applicant Exhibit No. 38.)

CHAIRPERSON ANDERSON: 39?
MR. MURPHY: No objection.
(Whereupon, the above-referred to document was received into evidence as Applicant Exhibit No. 39.)

CHAIRPERSON ANDERSON: 40?
MR. MURPHY: Let me look.
CHAIRPERSON ANDERSON: It's a menu.
It was giving examples of the menu.
(Simultaneous speaking.)
CHAIRPERSON ANDERSON: Oh, yes, 40.
What about 40?
MR. MURPHY: Object on the grounds of relevance.

CHAIRPERSON ANDERSON: I -- we did not -- I can't substantiate where 40 came from, so I will exclude 40.

MR. MURPHY: 41 -- pardon me.
CHAIRPERSON ANDERSON: Hold on, please.

41?
MR. MURPHY: Object on the grounds of relevance.

CHAIRPERSON ANDERSON: Mr. Murphy, what is 41?

MR. MURPHY: Mr. Murphy or Mr. Elliott?

CHAIRPERSON ANDERSON: I'm sorry. Mr. Elliott. I apologize.

MR. ELLIOTT: It's information from the national airport saying -- I don't want to misstate it -- that they closed noisy operations basically at ten p.m. I thought it was relevant when you're trying to judge the sound impact of the courtyard dining, then have the airplanes going over until then, and once they stopped, the
dining is gone too, so it seems relevant.
CHAIRPERSON ANDERSON: Where did this come from? Where --

MR. ELLIOTT: It came off their website. Yes, the website link is right there. Yes, we took it off their website.

MR. MURPHY: Mr. Chairman, if I may point out? It is not what Mr. Elliott represents it to be. In fact, in the highlighted language, it says, "The DCA Nighttime Noise Rule is not an operational curfew at Reagan National."

CHAIRPERSON ANDERSON: I'm going to
exclude 41, because it was -- I remember
specifically the discussions, and it's been introduced the same way. The airport closed at ten o'clock, and based on the testimony, that was that, so.

All right, 42, Mr. Murphy?
MR. MURPHY: I won't object to it only because it proves that noise travels very well in that neighborhood.

CHAIRPERSON ANDERSON: You know what?

I think it's relevant.
(Whereupon, the above-referred to document was received into evidence as Applicant Exhibit No. 42.)

MR. ANDERSON: 43?
MR. MURPHY: No objection.
(Whereupon, the above-referred to
document was received into evidence as
Applicant Exhibit No. 43.)
CHAIRPERSON ANDERSON: 44?
MR. MURPHY: Irrelevant. Object on the grounds of relevance.

CHAIRPERSON ANDERSON: I don't think that's relevant too.

And the only reason that \(I\) ask you, Mr. Elliott, is because \(I\) heard you -- you made the statement, and \(I\) don't think that was irrelevant. That's something that Georgetown needs to take care of themselves, and so \(I\) don't think that's relevant to this hearing.

45?
MR. MURPHY: Again, I don't see what
the relevance is.
CHAIRPERSON ANDERSON: I mean, this is a menu, a proposed -- this is a menu, so I think that -- I mean, you're not objecting that for them having a restaurant, and this doesn't --

MR. MURPHY: No, that's correct.
CHAIRPERSON ANDERSON: Right.
(Whereupon, the above-referred to document was received into evidence as Applicant Exhibit No. 45.)

CHAIRPERSON ANDERSON: So, 46?
MR. MURPHY: No objection.
(Whereupon, the above-referred to
document was received into evidence as
Applicant Exhibit No. 46.)
CHAIRPERSON ANDERSON: 47?
MR. MURPHY: No objection.
(Whereupon, the above-referred to
document was received into evidence as
Applicant Exhibit No. 47.)
CHAIRPERSON ANDERSON: 48?
MR. MURPHY: No objection.
(Whereupon, the above-referred to document was received into evidence as Applicant Exhibit No. 48.)

CHAIRPERSON ANDERSON: 49?
MR. MURPHY: No objection as long as the redacted versions have all been substituted so the social security numbers --

CHAIRPERSON ANDERSON: The document that I have -- the document -- at least that I was looking at, it was redacted. There are no personal -- at least when I looked at it -- let me look. Let me make sure.

The documents that I looked at, yes, the social security number was redacted. Yes, it was redacted in the documents that \(I\) have in front of me.
(Whereupon, the above-referred to document was marked and received into evidence as Applicant Exhibit No. 49.)

CHAIRPERSON ANDERSON: All right. 50?
MR. MURPHY: Mr. Chairman, we're not offering 50 to 57 , because that was just going to
be rebuttal evidence and didn't come up.
CHAIRPERSON ANDERSON: Okay, so we'll
take out 50 to 57 . Hold on one minute.
All right. 58?
MR. MURPHY: Object on the grounds of relevance.

CHAIRPERSON ANDERSON: Mr. Elliott, what is 58?

MR. ELLIOTT: That's basically just character evidence. The Chairman of the ANC had a very nice thing to say about me, and I would like to put that in evidence.

MR. MURPHY: If I may, Mr. Chairman? Mr. Elliott's character has not been introduced as an issue in this proceeding.

CHAIRPERSON ANDERSON: Oh, I'll allow that. It's -- a lot of people like to have nice things in the public record about themselves, so we're not disputing that it is.
(Whereupon, the above-referred to
document was received into evidence as
Applicant Exhibit No. 58.)

CHAIRPERSON ANDERSON: 59?
MR. MURPHY: Object on the grounds of relevance.

CHAIRPERSON ANDERSON: Mr. Elliott, what is 59?

MR. ELLIOTT: Same as 58. It's a major thing, 150 people on a conference call from the Gulf area plus Puerto Rico, and it's character evidence.

CHAIRPERSON ANDERSON: All right. Is 59, is that titled, "DHRC Policy Working Group?" Is that what it's titled?

MR. ELLIOTT: Yes. It's an example of what we were seeing, sent back and forth over time, several times --

CHAIRPERSON ANDERSON: Because I don't know -- I don't see -- all I saw -- all I'm looking at is an email sent to a bunch of people, and that doesn't -- this doesn't tell me anything, so \(I\) don't know why this is in the --

MR. ELLIOTT: Right.
CHAIRPERSON ANDERSON: I don't know
why this is in the record.
MR. ELLIOTT: But with my testimony, I was explaining some of my civil rights work for the last 52 years, and this was the latest thing I did was organize this very large -- it just grew and grew. It started out with five people. CHAIRPERSON ANDERSON: I'm going to exclude 59, Mr. Elliott.

So, I have gone through the records, and we have submitted Applicant's documents 1 through 59, and the record has mentioned what documents are being excluded.

So, the Protestant, \(I\) know we didn't necessarily go through your -- what documents did you have, sir? Because I know we didn't necessarily go through --

MR. MURPHY: Yes. The only two I had were Protestant's Exhibit 1, which is a photograph of the condominium building taken from immediately under the bridge and essentially the middle of the summer garden that Mr. Elliot proposes.

MR. ELLIOTT: And I can authenticate it. I took it myself.

CHAIRPERSON ANDERSON: We can move on, Mr. Elliott.

MR. ELLIOTT: I have no objection to
1 and 2.
(Whereupon, the above-referred to
document was received into evidence as
Protestant Exhibit No. 1.)
CHAIRPERSON ANDERSON: Number 2?
MR. MURPHY: That's just the diagrams.
Mr. Elliott's diagrams with an \(X\) on it from where I was standing to take the other picture.

CHAIRPERSON ANDERSON: Okay, that's fine. All right, so \(I\) will include your two documents. They're included. All right.
(Whereupon, the above-referred to document was marked and received into evidence as Protestant Exhibit No. 2.)

CHAIRPERSON ANDERSON: That was the records, okay. Let's -- all right. So, what I need then from you then, Mr. -- I know you don't
want to do a formal, the formal closing at this time, so all \(I\) need from you is to tell us, just tell me briefly what is it that you want the ABC Board to do.

MR. ELLIOTT: Yes. We think that the -- well, we would like what we applied for, but I think that we wouldn't serve alcohol in the morning. It's just everybody gets those hours, so number one is we would be okay with alcohol starting at 11:30 a.m. all days instead of the earliest legal hour.

Number 2, as I --
CHAIRPERSON ANDERSON: So, you're asking alcohol to be served from 11:30 till what time?

MR. ELLIOTT: Until the maximum hours that we've applied. Everybody seemed to get two and three, and so we would stay with that.

CHAIRPERSON ANDERSON: So, you're asking for 11:30, all right. What time are you asking to serve? So, you're asking to serve alcohol from 11:30 a.m. until 2:00 a.m., Monday
through Friday.
MR. ELLIOTT: Yes.
CHAIRPERSON ANDERSON: I'm sorry.
MR. ELLIOTT: Sunday through Thursday.
CHAIRPERSON ANDERSON: I'm sorry. So, you're asking for alcohol service 11:30 a.m. until 2:00 a.m. when?

MR. ELLIOTT: Sunday through Thursday.
CHAIRPERSON ANDERSON: Sunday through Thursday. And what about Friday?

MR. ELLIOTT: Actually, that will be fine seven days a week.

CHAIRPERSON ANDERSON: Seven days a week, okay.

MR. ELLIOTT: And I wish that we could make an offer of shorter hours if we got the full 168 seats, but \(I\) don't think it works that way.

CHAIRPERSON ANDERSON: You tell me what it is that you want, so what about -- okay, so that's for your establishment. What are the hours that you're asking for your establishment to?

MR. ELLIOTT: So that's it, and then the hours of what I testified to for the summer garden, stopping at ten, completely cleared.

CHAIRPERSON ANDERSON: So, summer garden, what are the hours for the summer garden?

MR. ELLIOTT: Eight a.m.
CHAIRPERSON ANDERSON: Eight a.m.
MR. ELLIOTT: Yes.
CHAIRPERSON ANDERSON: Till what time?
MR. ELLIOTT: It's eight a.m. to ten p.m.

CHAIRPERSON ANDERSON: In the summer garden, all right.

MR. ELLIOTT: But, you know, if the Board wants to move the eight up, that would be -

CHAIRPERSON ANDERSON: Well, we said by sharp.

MR. ELLIOTT: If the Board decides -(Simultaneous speaking.)

CHAIRPERSON ANDERSON: You said that you want to serve breakfast. That's what I
thought you said, correct?
MR. ELLIOTT: We want to.
CHAIRPERSON ANDERSON: So, you said that you want to be open from eight a.m. to ten p.m. That's what you're asking --

MR. ELLIOTT: Correct. Now, the next thing I could tell you is on the 24 -hour service, as I said all along here, we're not that keen on that. If you don't want us to do that, we would like to start serving coffee and food at 6:30 like all the other coffeehouses do, and then not have the 24 hours, but we're still asking for 24 hours.

We don't think it's going to be harmful at all, but in your discussion you don't want to have that, then we would close the operation at the latest at the alcohol service limit, which we just said would be two a.m. every day, but we would like to open for basically coffeehouse type food and beverage at 6:30 in order to do a coffee thing.

> If you don't give us that, then, I
guess, we would have operational hours the same as the alcohol, which would be eight to two, so all this up to you, but that's our position.

CHAIRPERSON ANDERSON: Okay. That's what you're seeking, all right. Okay. Thank you.

You have an opportunity, Mr. Murphy, to do the regular type of closing, so --

MR. MURPHY: I think I need a drink.
(Laughter.)
CHAIRPERSON ANDERSON: All right.
MR. MURPHY: I will not go into
closing here. I think the evidence make it clear that this is a unique space. It's not like summer garden on a sidewalk. It's not like summer garden confined behind a single restaurant. It's a unique space both in terms of multiple points, egress and ingress.

It's unique space in terms of the way it is constructed, the topography, so to speak, in the way noise carries. It's a unique space in a sense of the number of residents that are
really, really, really close to where these tables are going to be.

Beyond that, it's a space that has been there since 1980 -some odd before Mr. Elliott acquired it, and there's never been a summer garden back there despite the fact there have been several ABRA license for some of these in the space where he wants to put the Sandbox Restaurant, so what we are really here opposing is putting a summer garden in this space, because it's going to make a radical change to our neighborhood.

We also oppose the cover charge endorsement, because we think that is just going to regenerate the old Chines Disco problem. We'll be right back with patrons lining up through the summer garden out the passageway and onto Prospect Street.

Mr. Elliott has agreed to give up on the \(24 / 7\) operation. We've opposed that as well, which obviously, if he didn't serve alcohol, they wouldn't have any limits on that, but we opposed
that as well, because that's an opportunity for people that have been drinking to continue to be in the location or in the courtyard causing commotion that affects the residents.

So, that's it, short and sweet. You know, if -- as I said when I started, my goal, Board Member Short, is always to settle these things, and I've successfully and amply settled four out of five since I've been an ANC Commissioner.

We just can't get over the hump of the summer garden unless something's done that we can be sure is going to prevent any noise from flying into these residential units.

CHAIRPERSON ANDERSON: All right. Let me ask -- I was going to ask my question by general counsel. What are -- going back to the Applicant. You had asked for a capacity in the summer garden. What was the capacity you had asked for?

MR. ELLIOTT: Same as the -- well, outdoors -- we were told by DCRA, outdoor doesn't
have capacity, just seats, and we have the same seats as in the COO 168 indoors capacity --

CHAIRPERSON ANDERSON: So, what does the -- all right. What does the certificate of occupancy for the indoor states?

MR. ELLIOTT: It states 200 capacity, 121 seats.

CHAIRPERSON ANDERSON: All right. That's indoor?

MR. ELLIOTT: That's indoor.
CHAIRPERSON ANDERSON: And, so -- but there's no certificate of occupancy for outside?

MR. ELLIOTT: Yes, we do. We have that in the certificate of occupancy. It's noted right there, 168 seats outdoors.

CHAIRPERSON ANDERSON: So, the certificate of -- your certificate of occupancy said 168 outdoors?

MR. ELLIOTT: Yes, it does.
MEMBER SHORT: Mr. Chair, can I
correct about something?
CHAIRPERSON ANDERSON: Yes, Mr. Short.

MEMBER SHORT: Outside, because you have 168 seats, you can't have any more unless -that's what's granted to you?

MR. ELLIOTT: That's it.
MEMBER SHORT: But you can't have people standing out there, because you'll get -the investigator will come down on you pretty hard, so one seat, one person.

MR. ELLIOTT: I see.
MEMBER SHORT: Interior might be a little different, but the exterior -- and again, I've heard both of you talk about maybe limiting that to more manageable hours, but anyway, you guys would have to work it out.

One thing this Chairman said that I really liked when he says, "If you guys can't work it out, you're not going to like the opposite in either one of you," so you when come in together and work something out you both can agree to, it normally leaves everybody with a smile on your face, because we're going to do what we think is right if you guys can't come to
a settlement.
MR. MURPHY: If I may interject in response to that? Mr. Short, it's well to note that the predecessor ABRA license holder here, the now infamous Chinese Disco, had a settlement agreement that limited occupancy on the inside to 99. We've agreed to allow Mr. Elliott to have 200 on the inside. Now, I just want to offer that as an indication that this is not scorched earth as far as the ANC is concerned.

MEMBER SHORT: Okay, I understand. I understand.

CHAIRPERSON ANDERSON: But they're saying you have a certificate of occupancy for the -- it said the outdoor facility 168.

MR. ELLIOTT: It's right in there.
CHAIRPERSON ANDERSON: Okay.
MR. ELLIOTT: And you have that, of course, in the application.

CHAIRPERSON ANDERSON: All right. And the record is now closed.

Do the parties wish to file proposed
findings of fact and conclusion of law or waive their right to do so?

MR. MURPHY: You go first.
CHAIRPERSON ANDERSON: It appears that you folks don't want to do it, because you're both are looking at each other, so I'll make the decision for you. You don't want to do it.

MR. ELLIOTT: I don't.
CHAIRPERSON ANDERSON: Because you're looking at each other and saying, "Okay, let me see who's going to..." All right, so the parties waive it, so then the Board will issue a decision within 90 days. All right. All right.

So, hold on one minute, please.
All right. As Chairperson of the
Alcoholic Beverage Control Board for the District of Columbia, and accordance with Section 405 of the Open Meetings Amendment Act of 2010, I move that the ABC Board hold a closed meeting for the purpose of seeking legal advice from our counsel on Case Number 18-PRO-00081, Sandbox Restaurant.

Per Section 405(b)(4) of the Open Meetings

Amendment Act of 2010, and deliberating upon Case Number 18-PRO-00081, Sandbox Restaurant, for the reasons cited in Section \(405(b)(13)\) of the Open Meetings Amendment Act of 2010.

Is there a second?
MEMBER SHORT: Second.
CHAIRPERSON ANDERSON: Mr. Short has second the motion.

I will now take a roll call vote on the motion, of course, now that it's been second.

Ms. Wahabzadah?
MEMBER WAHABZADAH: I agree.
CHAIRPERSON ANDERSON: Mr.
Silverstein?
MEMBER SILVERSTEIN: I agree.
CHAIRPERSON ANDERSON: Mr. Short?
MEMBER SHORT: I agree.
CHAIRPERSON ANDERSON: Mr. Anderson? Yes, I agree.

As it appears that the motion has passed, I hereby give notice that the ABC Board will hold a closed meeting in the ABC Board

Conference Room pursuant to the Open Meetings Amendment Act of 2010, and issue an order within 90 days.

I want to thank both parties for being here today to present. And the Board will look at the evidence, and we will make the decision and we'll issue an order accordingly. Thank you very much.
(Whereupon, the above-entitled matter went off the record at 6:23 p.m.)
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This is to certify that the foregoing transcript

In the matter of: Wyoming Cube \& Bale, LLC, t/a Sandbox Restaurant

Before: DC ABRA

Date: 2-13-19

Place: Washington, DC
was duly recorded and accurately transcribed under my direction; further, that said transcript is a true and accurate record of the proceedings.

> Neae \(\operatorname{lors} \rho\) ------------------Court Reporter```

