



## MEDICAL CANNABIS PROGRAM REPORT | NOVEMBER 2021

1. Total unique active patients—**12,041 (↑)**
  - Set to lapse:
    - i. December 2021—167
    - ii. January 2022—90
2. Total unique active caregivers—**55 (no change)**
3. Total unique active healthcare practitioners—**595 (↑)**
4. Total unique patients who purchased cannabis from a registered DC dispensary—**7,986**
5. Sales by residency:

	D.C.	Non-DC
Individual Patients	3,722	4,264
Total Transactions	10,283	8,610
In-store Transactions	9,646	8,610
Delivery Transactions	637	-
Average Transaction	\$133	\$174
In-Store Average	\$128	\$174
Delivery Average	\$219	-
In-store Total	\$1,230,736	\$1,500,443
Delivery Total	\$139,627	-
Total Sales	\$1,370,363	\$1,500,443

8. Top five (5) residencies of non-DC patients who purchased cannabis from a registered DC dispensary:
  - MD—**1,672**
  - VA—**1,458**
  - FL—**241**
  - PA—**217**
  - NJ—**119**

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9. Total sales for November—**\$4,810,301 (↑)**  
(FY21 November sales—\$3,975,463)

- Cultivation Centers—**\$1,939,495 (↑)**  
(2020 total--\$1,226,974)
- Dispensaries—**\$2,870,806 (↑)**  
(2020 total--\$2,748,489)

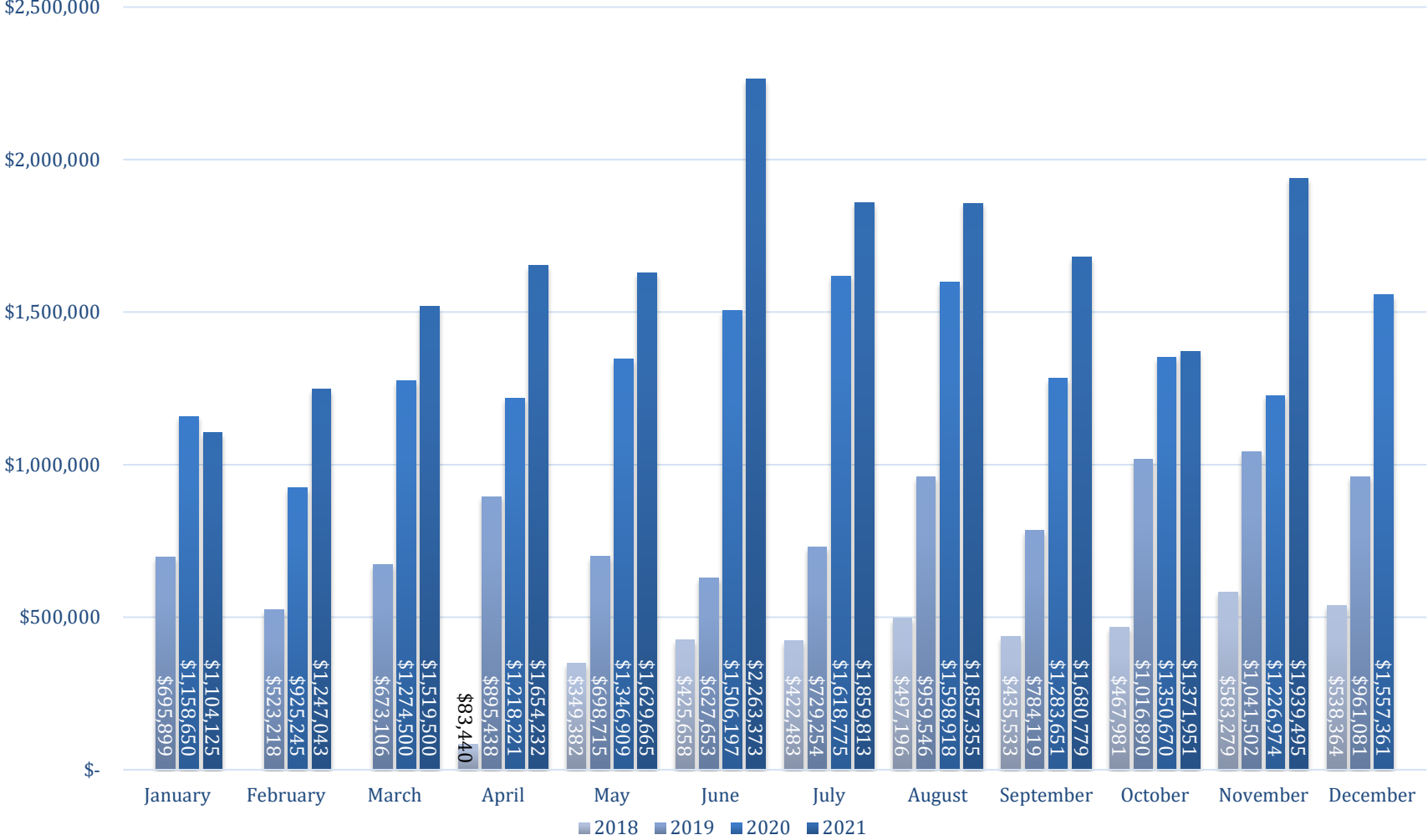
10. Total sales to date for FY22 (October 1-November 30)—**\$8,989,099 (↑)**  
(FY21 October 1-November 30—\$8,216,889)

- Cultivation Centers—**\$3,311,446 (↑)**  
(FY21—\$2,577,644)
- Dispensaries—**\$5,677,653 (↑)**  
(FY21—\$5,639,245)

11. Product sales by type:

	Total Sold	Value
Concentrate	92g	\$6,757
Flower/Bud	157642g	\$1,812,975
Infused Edible (each)	7,339	\$172,385
Infused Concentrate (each)	15,556	\$726,556
Infused Topical (each)	728	\$24,972
Keif	187g	\$6,978
Shake/Trim	18,798g	\$120,183

# Cultivation Center Sales 2018-2021



## Dispensary Sales 2018-2021

