DISTRICT OF COLUMBIA

+ + + + +

ALCOHOLIC BEVERAGE CONTROL BOARD

+ + + + +

MEETING

IN THE MATTER OF:

:

Lovable Business, LLC, : t/a Infusion Club and : Restaurant :

1725 Columbia Road, N.W.: Protest

Retailer CT - ANC 1C : Hearing (Status)

License No. 108251 : Case #18-PRO-00002 : (Application for a New :

License) :

Wednesday March 7, 2018

The Alcoholic Beverage Control Board met in the Alcoholic Beverage Control Hearing Room, Reeves Building, 2000 14th Street, N.W., Suite 400S, Washington, D.C. 20009, Chairperson Donovan W. Anderson, presiding.

PRESENT:

DONOVAN W. ANDERSON, Chairperson NICK ALBERTI, Member BOBBY CATO, JR., Member MIKE SILVERSTEIN, Member JAMES SHORT, Member

ALSO PRESENT:

KELLY BURCHELL, Attorney for Licensee

TED GUTHRIE, ANC 1C

ERMIAS HAILE, Licensee

ELLEN JAFFE, Group of 15

DENIS JAMES, Kalorama Citizens Association

MATTHEW WEXLER, Group of 5

P-R-O-C-E-E-D-I-N-G-S

2 | 9:42 a.m.

CHAIRPERSON ANDERSON: Good morning, everyone. I would like to welcome you to the regularly scheduled meeting of the District of Columbia Alcoholic Beverage Control Board.

Please know that today's hearings will be conducted in accordance with D.C. Official Code Section 2-574 of the Open Meetings Act.

Today is March 7, 2018. I would first like to introduce Members of the Board with us today. To my far right is Mr. Bobby Cato. To my immediate right is Mr. Nick Alberti. To my far left is Mr. Mike Silverstein and to my immediate left is Mr. James Short. My name is Donovan Anderson. I'm the Chairman of the Board. We have five Members in attendance today and we do have a quorum.

I would like to mention two things before we get started. First of all, if you have any electronic devices, pagers, cell phones or such, please, make certain that they are turned

off to avoid any interruption of the proceedings.

Secondly, there is a piece of paper on each table. When you come forward as your case is called, please, take a seat at the table and, please, sign-in. This is to ensure the correct spelling of your name for the record.

Additionally, when you introduce yourself for the record, please, spell your name aloud for the court reporter.

I would note that the approximate time is 9:44 a.m.

Our first order of business is our Protest (Status) Calendar, Case No. 18-PRO-00002, Infusion Club and Restaurant, License No. 108251.

Would the parties, please, approach and identify themselves for the record, please?

Let's start with the licensee, with the Applicant. Good morning.

MR. BURCHELL: Kelly Burchell, K-E-L-L-Y B, as in boy, U-R-C-H-E-L-L on behalf of Lovable Business, LLC. Would you like me to spell the client name?

CHAIRPERSON ANDERSON: Yeah, go ahead,
sir.
MR. BURCHELL: Go ahead? L-O-V-A-B-L-
E space B-U-S-I-N-E-S-S comma L-L-C.
CHAIRPERSON ANDERSON: And I know
there is no requirement, but I see that the
Licensee is not here. Is there some reason why
the Licensee is not here?
MR. BURCHELL: There was an issue with
traffic today. I guess there was an accident.
He is running a little bit late, but he is on his
way.
CHAIRPERSON ANDERSON: Do you want us
to wait for him or do you want us to move
forward?
MR. BURCHELL: Oh, we are ready to
move forward.
CHAIRPERSON ANDERSON: Okay. Fine.
MR. BURCHELL: Okay.
CHAIRPERSON ANDERSON: All right. Go
ahead.
MR. GUTHRIE: Ted Guthrie, T-E-D G-U-

1	T-H-R-I-E, for ANC-1C.
2	CHAIRPERSON ANDERSON: Go ahead.
3	MS. JAFFE: Ellen Jaffe, E-L-L-E-N J-
4	A-F-F-E, for the Group of 15.
5	MR. JAMES: Good morning. Denis James
6	representing Kalorama Citizens Association.
7	CHAIRPERSON ANDERSON: Good morning.
8	MR. JAMES: D-E-N-I-S J-A-M-E-S.
9	MR. WEXLER: Good morning. Matthew
10	Wexler on behalf of the Group of Five. It's M-A-
11	T-T-H-E-W last name W-E-X-L-E-R.
12	CHAIRPERSON ANDERSON: Mr. Wexler,
13	it's my understanding that there was you were
14	granted conditional standing and so, therefore,
15	you were supposed to have produced four members
16	here today, four additional members. Are there
17	four additional members at this hearing today,
18	sir?
19	MR. WEXLER: No, there are not.
20	CHAIRPERSON ANDERSON: Mr. Burchell,
21	are there any preliminary matters that you want
22	to raise?

1	MR. BURCHELL: Not at this time.
2	CHAIRPERSON ANDERSON: All right.
3	Well, I'll raise an issue. As far as the Group
4	of Five or More, they were granted, the Group of
5	Five or More, preliminary standing at the Roll
6	Call Hearing. The Group of Five or More were
7	specifically advised that in order to be granted
8	full standing, that four additional members were
9	supposed to be present here today to give that
10	group full standing.
11	In speaking to Mr. Wexler, he informed
12	me that there are not four additional members
13	here. With that said, I'm making a motion to the
14	Board that the Group of Five or More be dismissed
15	from these proceedings.
16	MEMBER SHORT: Second.
17	CHAIRPERSON ANDERSON: Mr. Short has
18	seconded the motion.
19	All those in favor say aye.
20	ALL: Aye.
21	MR. WEXLER: Can I make a request
22	before

CHAIRPERSON ANDERSON: You can't make a request, sir. I specifically asked you a question. You gave me no -- you were told -- were you told at the Roll Call Hearing that you were given conditional standing and that in order for you to be granted full standing, you must have four additional members show up here today, sir? Were you told that?

MR. WEXLER: Yes.

CHAIRPERSON ANDERSON: And so are there four additional members for your group here today?

MR. WEXLER: No, there are not. But if we can just have a second, so that my group can hopefully joint --

CHAIRPERSON ANDERSON: There is one, two, three. There is not five. There has to be five people here today, sir, and there is one, two, three, four people standing in front of me and even if by -- you were to try to get them to join your group, you still don't have five people in front of me today.

So whatever you want to do today, it's irrelevant. There has to be five people here to get standing.

The Group of 15 or More I assume, at that Roll Call, there were five people there or I'm not sure how many people were there, but they were granted standing.

You did not have sufficient. You were specifically told. I asked you today if there were four additional folks here. You told me no. You gave me no explanation, so, therefore, I'm making the motion and the motion has been seconded.

All those in favor say aye.

ALL: Aye.

CHAIRPERSON ANDERSON: Those opposed?

The matter passes 5-0-0. The Group of Five or

More has been dismissed as a party in these

proceedings.

And what that means, you can still participate with either the ANC, the Kalorama Citizens Association or the Group of 15 or More,

CHAIRPERSON ANDERSON: All right. Are there any other preliminary matters that either side wants to raise today? Did somebody file a motion? Come on folks. It's not me to tell you what you do -- you did what you -- all right.

Okay. If you file motions, when I say are there any preliminary matters, you need to tell me. If you file motions, tell me what you filed and what you want me to do. I shouldn't be pulling this out of you. Go ahead, Mr. Guthrie. Go ahead, sir. Yes?

MR. GUTHRIE: There are two things.

CHAIRPERSON ANDERSON: What are they, please, yes.

MR. GUTHRIE: One is the Motion to
Dismiss for failure to show up at the mediation.
And the second would be our request to put the
hearing date off until April, so that -- we are
in the process of actively negotiating and coming

1	to terms, but our problem is tonight is the only					
2	ANC meeting in March before the hearing is					
3	scheduled. And if we don't get it resolved					
4	before 7:00 tonight, we can't vote on it tonight,					
5	so we would have to put it off until our meeting					
6	in the first week, the first Wednesday of April,					
7	rather than having to go through the subsequent,					
8	we need to have this set over.					
9	We would like to have it set over into					
10	April. It looks like there is a very good chance					
11	that it will all get resolved and that everything					
12	will go away, but, you know,					
13	CHAIRPERSON ANDERSON: Does that					
14	MR. GUTHRIE: the clock is ticking					
15	for a resolution if we have to have it done					
16	today.					
17	CHAIRPERSON ANDERSON: include the					
18	other two groups? Are they a party to this					
19	settlement agreement?					
20	MR. GUTHRIE: We have all					
21	MR. JAMES: Yes.					
22	MR. GUTHRIE: been involved in the					

process.

CHAIRPERSON ANDERSON: So if the Board was to postpone the Protest Hearing to give the ANC a chance to vote on it, the other two parties will also --

MR. GUTHRIE: Yes.

CHAIRPERSON ANDERSON: -- would be a part of that settlement agreement. Okay.

Because the reason I'm asking is because if -- you have asked -- if you are asking for a postponement and the other two group, they don't agree, and the Applicant doesn't agree --

MR. GUTHRIE: Right.

CHAIRPERSON ANDERSON: All right. So let's start with the first issue. The first issue is that there was a motion filed stating that -- a dismissal motion because the Applicant did not participate in mediation. That's -- so you filed a motion.

It's my understanding that the Applicant filed a response. So what's the response from the Applicant?

MR. BURCHELL: The response was that initially my client when he had agreed to the mediation date, he accidentally entered the mediation date incorrectly into his calendar and missed the mediation.

Since that time, I have come on as counsel and we immediately scheduled another time for us to meet, that was last Sunday. The parties did sit down. They went over a draft of the agreement. We were able to agree on some parts of the agreement. There are a few matters that are still outstanding and there is an agreement with the parties to try and meet today and try and resolve a lot of the remaining issues.

So the parties are discussing the settlement agreement in good faith. It was just an issue with an electronic device and the date was entered in incorrectly.

CHAIRPERSON ANDERSON: Well, let me -- all right. You filed a motion stating that there was no mediation. There was a mediation. Is

that still an issue? Are you withdrawing your 1 2 motion? Are you asking the Board to -- because you filed a motion saying that there was no 3 4 mediation. 5 The representation I'm told is that there is mediation. So is that -- are you --6 just on the motion --7 8 MR. GUTHRIE: Okay. 9 CHAIRPERSON ANDERSON: -- based on the 10 fact that there was now a mediation was held, are 11 you withdrawing your motion? 12 MR. GUTHRIE: No. We had discussions 13 with the other side. It was not a facilitated 14 mediation --15 CHAIRPERSON ANDERSON: All right. 16 MR. GUTHRIE: -- with Ms. Fletcher. 17 CHAIRPERSON ANDERSON: All right. 18 Any --19 MS. JAFFE: And we are nowhere near a 20 settlement, as far as I can tell. 21 CHAIRPERSON ANDERSON: That's a 22 different issue. We are not talking about a

1	settlement. We are talking about the motion.					
2	MS. JAFFE: Okay.					
3	MR. JAMES: I would like to speak on					
4	the motion.					
5	CHAIRPERSON ANDERSON: I'm going to go					
6	through every one. Okay. Go ahead, ma'am. I					
7	did not write your name down. Give me your name					
8	again before you speak.					
9	MS. JAFFE: My name?					
10	CHAIRPERSON ANDERSON: Yes.					
11	MS. JAFFE: Ellen Jaffe.					
12	CHAIRPERSON ANDERSON: Ms. Jaffe, go					
13	ahead, Ms. Jaffe.					
14	MS. JAFFE: I just was concerned that					
15	even though we have potentially scheduled a					
16	meeting for late this afternoon, my feeling from					
17	our last discussion is that we are not really					
18	close enough to any kind of final thing that we					
19	would have it before the ANC met.					
20	CHAIRPERSON ANDERSON: All right.					
21	MS. JAFFE: That is all					
22	CHAIRPERSON ANDERSON: All right.					

1	MS. JAFFE: I wanted to say.					
2	CHAIRPERSON ANDERSON: Mr. James?					
3	MR. JAMES: Yes. So I believe					
4	CHAIRPERSON ANDERSON: This is just on					
5	the motion for were you a part of the motion					
6	or was it just the ANC?					
7	MR. JAMES: Yes.					
8	CHAIRPERSON ANDERSON: So the motion					
9	was jointly filed by					
10	MR. JAMES: By all four					
11	MS. JAFFE: By all.					
12	CHAIRPERSON ANDERSON: Okay. Go					
13	ahead.					
14	MR. JAMES: parties were parties					
15	waiting for					
16	CHAIRPERSON ANDERSON: All right. Go					
17	ahead.					
18	MR. JAMES: clarification. So the					
19	time is not ripe for the motion discussion,					
20	because the protestants have until close of					
21	business tomorrow. We have three days under 23					
22	DCMR 1716.6 to answer their motion and respond to					

		17			
1	it.				
2	CHAIRPERSON ANDERSON: Right.				
3	MR. JAMES: So we				
4	CHAIRPERSON ANDERSON: All right.				
5	MR. JAMES: that's just the way it				
6	is.				
7	CHAIRPERSON ANDERSON: All right.				
8	MR. JAMES: You know, it shouldn't be				
9	discussed.				
10	CHAIRPERSON ANDERSON: Well				
11	MR. JAMES: It shouldn't.				
12	CHAIRPERSON ANDERSON: thank you				
13	for indicating that to me, Mr. James. I see that				
14	there is another party at the table, so could				
15	that person identify themself for the record,				
16	please?				
17	MR. HAILE: My name is Ermias Haile				
18	and I'm the manager for Infusion Club and				
19	Restaurant.				
20	CHAIRPERSON ANDERSON: Can you spell				
21	your name for the record?				
22	MR. HAILE: E-R-M-I-A-S last name				

Haile, H-A-I-L-E.

CHAIRPERSON ANDERSON: All right.

Does any side, either side, want to make any
other representation regarding the Motion to
Dismiss?

MR. BURCHELL: There is one additional piece of information --

CHAIRPERSON ANDERSON: Yes.

MR. BURCHELL: -- that I want to make sure is clear before the Board. Another issue with my client was that there was another attorney that was handling the matter. Some of the information regarding this case was not handed over, so that's another reason for the delay and we apologize for that.

But we have exchanged drafts, a prospect of settlement agreement. There has been discussions between the parties, even as recently as last night. There was a draft that was sent over. So we wanted to make sure that is clear that we are working with the parties to try and resolve the issue.

1	MR. JAMES: Sir, I wish to make a
2	further comment?
3	CHAIRPERSON ANDERSON: Yes, go ahead,
4	Mr. James.
5	MR. JAMES: So this is a Status
6	Hearing and we were the purpose of it is to
7	report on our progress towards settlement or not.
8	And for the Board to make a date and tell us our
9	responsibilities for Protest Hearing.
10	It's not a motion's hearing. The
11	Board has never advertised it as a motion's
12	hearing. The Board's Assistant General Counsel
13	wrote to us yesterday saying, oh, it can be
14	you can argue your motions in front of the Board.
15	Well, it hasn't been properly noticed.
16	And we haven't had our time, so I just wanted
17	this to be on the record that
18	CHAIRPERSON ANDERSON: All right. Mr.
19	James
20	MR. JAMES: we still have rights.
21	We
22	CHAIRPERSON ANDERSON: Mr. James, with

all due respect, November is going to be three years I have been on the Board as Chair and every Protest Hearing that I have ever had, I have asked for preliminary -- are there any preliminary issues.

And preliminary issues mean that if someone has filed a motion, in all the Protest Hearings we have spent an extensive period of time at this hearing arguing the motion. So that's -- at least -- I don't know what happened before I got here as Chair, but since I have been here, this is my -- I'm about to enter my third year, that's the way it has been that we -- that it is argued.

I'm hearing that you are saying that you filed a motion. The Applicant responded.

And you have -- and you want to respond to their response. And our rules say that you have three days. You can respond in three days. So yes, you want to file opposition and nothing is wrong with the General Counsel saying to you that you can make the oral motion or people can even make

oral motions here.

One of the -- for example, I made a decision this morning because when I knocked out the Group of Five or More, counsel could have said to me oh, he was supposed to have brought four other members here. They are not here. I'm making an oral motion that they be dismissed.

So motions can always be made and motions are made at these hearings.

Now, the ruling is I'm going to make a recommendation to the Board regarding the issue. It is right, but -- and the recommendation I'm making to the Board. All right.

Any -- so, Mr. James, you are saying that it's not right for us to discuss these motions today. That's your position. Is that correct?

MR. JAMES: Yes.

CHAIRPERSON ANDERSON: Do we have any other representations from the other side?

MR. BURCHELL: Well, the reply is a

discretionary argument that could be submitted.

There has been no additional information that has been provided by the other side that shows any new argument or anything that they wish to refute in our -- in the motion that we filed. Nothing that shows that we aren't working with the other side.

So unless there is some additional

information that could be valuable, we submit that waiting an additional day only serves to delay the decision.

MR. JAMES: The Board wouldn't -CHAIRPERSON ANDERSON: Go ahead, yes.

MR. JAMES: -- have information on whether or not, you know, we are providing any new argument or information or any relevant information, because we are not supposed to create new argument with this type of motion until we actually file it.

CHAIRPERSON ANDERSON: All right.

MR. JAMES: It will be on Thursday.

That should perhaps be taken up by the Board next

Wednesday. If you want to schedule a motion's hearing then, I think that would be the appropriate thing to do.

CHAIRPERSON ANDERSON: All right. Any other comments by any of the Board -- I'm sorry, by any other parties? Do we have any questions?

Do any Board Members have any questions before we rule, before I make a -- I ask for a vote?

Do we have any questions by any Board Members? Hearing none, on the motion that was filed by the protestant to dismiss the application, based on its failure to participate in mediation, my motion that I'm making to the Board is that we dismiss the motion.

And the reason why I'm -- although, Mr. James, you are stating that you still have three more days to respond, the reason why I'm asking the Board to dismiss it is because mediation is not mandatory.

So therefore, they do not have to participate in mediation. There is nothing in the law that says that it is -- that mediation is

mandatory and that if the party does not 1 2 participate in mediation, that the matter can be 3 dismissed. So because it's not mandatory, it's 4 voluntary, then you responding in a couple of days to their motion, it's irrelevant, because 5 the motion cannot stand. 6 7 And so that's the motion I'm making to the Board that the motion be dismissed, because 8 9 based on the failure -- yes, Mr. James? 10 MR. JAMES: Well, there is a 11 regulation --12 CHAIRPERSON ANDERSON: What's the 13 regulation? 14 MR. JAMES: -- about mediation and it 15 says the parties shall attend mediation, shall 16 have mediation. 17 CHAIRPERSON ANDERSON: Shall is not --18 it says shall. Shall does not mean that must. 19 Shall is not -- it's not mandatory. And so 20 therefore -- and the representation that was made 21 is that there was some confusion. There was an

The Applicant is not saying that they are

not open to mediation. And so, therefore, they 1 2 are saying that -- the view is that it's not mandatory. And the representation that has been 3 4 made by the Applicant today is that they are open 5 to attend mediation. And so, therefore, I believe that the 6 motion should fall. And so, therefore, is there 7 8 a second? 9 MEMBER SHORT: Second. 10 CHAIRPERSON ANDERSON: Mr. Short has 11 seconded the motion. 12 All those in favor say aye. 13 ALL: Aye. 14 CHAIRPERSON ANDERSON: All those 15 The matter passes 5-0-0. So therefore, opposed? 16 the motion, your motion is dismissed. All right. 17 Now, the other issue is now the 18 parties are asking for leave. Now, if you are 19 asking for leave because you are saying that 20 there is some settlement agreement, that the ANC 21 needs to sign-off on it and that all the other

parties are a part of it, I mean, that is

something that the parties can jointly make a motion to the Board to continue the Protest Hearing to give -- if there is a settlement agreement, that -- to give the parties further time to go to their respective -- that's something -- you don't have to do that today.

MR. GUTHRIE: Well, I know we don't have to do that today, but I thought as long as we were here, that is a status issue --

CHAIRPERSON ANDERSON: Right.

MR. GUTHRIE: -- that is very, obviously, going to come up. And rather than doing the phone calls back and forth and last minute stuff, it seemed to me that, as long as the Applicant doesn't have an objection to it, that you folks could order it now, so that we know where we stand and we can establish it.

CHAIRPERSON ANDERSON: It's -- all right. It's a new license. And so we do have a timeline when it is that this needs to be granted. What is the Applicant's position on the Motion to Postpone? This matter is scheduled for

a Protest Hearing on March 28th at 4:30. 1 2 What is being asked is that -- I'm being told, the representation that is being 3 4 told, but it appears that there is -- I'm not 5 hearing that all the other parties are in agreement that there is a settlement agreement on 6 7 the table, that the ANC needs to take it to --8 for a vote. 9 MR. JAMES: We are not there yet. 10 MR. GUTHRIE: Yes, we need to take it 11 for a vote. The problem is that our meeting for 12 the month of March is tonight. 13 CHAIRPERSON ANDERSON: All right. 14 MR. GUTHRIE: And unless we get these final matters --15 16 CHAIRPERSON ANDERSON: Okay. 17 MR. GUTHRIE: -- filled out, we are 18 not going to be able to do it until the first 19 Wednesday of April, which comes after the 28th. 20 CHAIRPERSON ANDERSON: Okay. Okay. 21 That's fine. Would the Applicant agree to a 22 continuance?

1	MR. BURCHELL: Not at this time, Your			
2	Honor.			
3	CHAIRPERSON ANDERSON: You would or			
4	would not?			
5	MR. BURCHELL: We do not agree. We			
6	would prefer to keep the March 28th date set.			
7	And if we do reach a settlement agreement, then			
8	the parties can file a joint motion. We would be			
9	fine. We would prefer to go that route.			
10	MR. GUTHRIE: Fine.			
11	CHAIRPERSON ANDERSON: Yes, Mr. James?			
12	MR. JAMES: Just one further comment.			
13	The KCA has been dismissed for not attending a			
14	Board mediation in the past and I just would like			
15	to point out that it is patently unfair to treat			
16	the licensee in a different manner than you do			
17	the protestants, especially when there is no must			
18	associated.			
19	CHAIRPERSON ANDERSON: I'm not aware			
20	of that, Mr. James. But if you			
21	MR. JAMES: It's in the past.			

at some point, with a copy of that Board Order that stated that the KCA was dismissed from the case based specifically because they did not show up at mediation, I will -- all right.

So but I'm just saying, at some point.

I'm not aware of that, but as I'm being -- what I

do when I'm here, I'm a lawyer and although -
you have to be a lawyer to be Chair, but I'm not

the lawyer for the Agency. And so, therefore,

the decision, every decision that is made by me,

it's based on consultation with our lawyers.

And so the information that is given to me, that I'm sharing with my Board Members, is that from a legal perspective, that the Board has been told that it is not mandatory, so, therefore, that's why the motion falls. That is the law that has been given to me.

And then I advise we have the Board, we will sit here, we will hear the discussion, and I will make recommendations to the Board based on the legal advice that is given and then the Board will make. And so that's how I make my

decisions. So that was the law, find out what the law is and then we are open to discussion.

I made the recommendation to the Board, what I specifically stated is that based on the interpretation of the law, mediation is not mandatory. You read the language and you said shall and shall doesn't say must.

And also from what I'm being told, the representation that has been made by the Applicant is that there wa a mix-up why they did not show up and that they are open to do mediation. All right.

So because the Board is on a specific timeline, when is it that we have to issue, make a decision on a new license. For a renewal, whether or not -- I could say to the licensee you have asked for a continuance of the Protest Hearing, the licensee objects, but the Board could decide that we will grant the request because he has operated.

Now, he is not in -- he is in

opposition and so, therefore, we are preventing him from opening up. Of course, if there is a settlement that is reached or, as you have stated, that the ANC needs to sign-off on the settlement, at that point, my assumption is that they will agree and will jointly make a motion to the Board to continue it, because a settlement was reached.

And the Board is aware that in order for the settlement to take effect, that the ANC has to have a public vote on the matter. And I think, in that particular case, it would not be preventing. So there would be no reason for us not to grant the motion under those circumstances.

But at this juncture, because the licensee states that they object and we are preventing him from opening his business, then I cannot entertain this motion. But the Board though, if all the parties agree as we progress, would be open to revisit the motion and I would hope that the licensee would, at that juncture,

feel secure and confident that this is going to 1 2 happen, so, therefore, yes, we can continue the matter because it will be settled. 3 Okay? 4 MR. JAMES: Thank you for that. 5 CHAIRPERSON ANDERSON: All right. there any other preliminary matters in this case? 6 All right. So as I stated before, the hearing is 7 currently scheduled for March 28th at 4:30. 8 9 However, the Board will be open to consider a 10 postponement if a joint motion is provided to the 11 Board stating that all the parties are agreeing, 12 are in agreement to continue this matter because 13 we have a settlement agreement and we just need 14 to have a public vote. 15 All right. Now, do I need to read the 16 instructions or are -- all the parties are fully-17 versed with the instructions of a Protest 18 Hearing? 19 MR. BURCHELL: Go ahead and read it. 20 CHAIRPERSON ANDERSON: Okay. Let me 21 read it. Which one, should I read it or --22 We are familiar with the MR. JAMES:

situation.

CHAIRPERSON ANDERSON: Okay. All right. Okay.

MR. JAMES: And we will get written-CHAIRPERSON ANDERSON: Okay. Let me-I'll read them. Okay. All right.

Now that we have scheduled this matter for a Protest Hearing, there are a few things I would like to instruct the Applicant and the protestants about, so that the Protest Hearing is focused and addresses only those issues that are being protested.

The Board does not intend to hear testimony on matters that are not relevant to this case. You should have received by electronic or regular mail a letter explaining the protest process, a copy of the Protest Information Form and a copy of the Exhibit Form. If you do not have these documents, please, contact Assistant General Counsel Ms. April Randall following this hearing.

It is imperative that you review the

rules closely and follow them before and during the Protest Hearing. You are also required to complete and submit the Protest Information Form (PIF) and the Exhibit Form seven days before the date of the hearing. These two forms and accompanying documents need to be submitted to ABRA's Legal Division and to all opposing parties in this matter.

If we do not receive a copy of your PIF, your application or your protest, whichever side you are representing, may be subject to dismissal. Likewise, if we do not receive a copy of the Exhibit Form and the exhibits themselves, your exhibits may be excluded from the record upon a finding that the opposing party has been prejudiced or no good cause for failure to submit has been shown.

Likewise witnesses other than a party may also be subject to exclusion if not identified on the PIF.

Accordingly, these forms are very important as they greatly assist the Board in

narrowing the protest issues, facilitating the process and keeping the parties on point during the hearing. They likewise provide notice to the opposing parties enabling them to better prepare for the hearing.

We thank you greatly for your cooperation. If you have any questions today or at any time leading up to the hearing, please, do not hesitate to contact AGC Randall at (202) 442-4353.

Thank you very much. Regarding the mediation issue, Ms. Fletcher is in the room, you can meet with her. She is at the back of the room. You can meet with her today and she will give you a date to reschedule the mediation hearing.

As I said before, if you believe that you are close to settlement and you want to postpone the protest, send a joint request to the Board and we will consider it and more likely grant it.

Okay. Thank you, guys. Thank you

ı	
1	very much for being here today.
2	MR. BURCHELL: Thank you.
3	MR. JAMES: Thank you.
4	MS. JAFFE: Thank you.
5	(Whereupon, the Protest (Status)
6	Hearing was concluded at 10:14 a.m.)
7	
8	
9	
LO	
L1	
L2	
L3	
L4	
L5	
L6	
L7	
L8	
L9	
20	
21	
22	

	İ	1	l
Α	5:20 6:2,7,12,20	assumption 31:5	4:21 16:21 31:18
A-F-F-E 6:4	7:2,17 8:1,10,16	attend 24:15 25:5	
a.m 3:2 4:11 36:6	9:16 10:4,16	attendance 3:17	C
able 13:10 27:18	11:13,17 12:2,7	attending 28:13	calendar 4:13 13:4
ABRA's 34:7	12:14 13:20 14:9	attorney 2:11 18:12	Call 7:6 8:4 9:5
accident 5:10	14:15,17,21 15:5	avoid 4:1	called 4:4
accidentally 13:3	15:10,12,20,22	aware 28:19 29:6	calls 26:13
accompanying	16:2,4,8,12,16	31:9	case 1:11 4:3,13
34:6	17:2,4,7,10,12,20	aye 7:19,20 9:14,15	18:13 29:3 31:12
Act 3:9	18:2,8 19:3,18,22	25:12,13	32:6 33:15
actively 10:22	21:20 22:13,20		Cato 1:20 3:12
	23:4 24:12,17	B	cause 34:16
additional 6:16,17	25:10,14 26:10,18	B 4:20	cell 3:21
7:8,12 8:7,11 9:10	27:13,16,20 28:3	B-U-S-I-N-E-S-S	certain 3:22
18:6 22:2,8,10	28:11,19,22 32:5	5:4	Chair 20:2,11 29:8
Additionally 4:7	32:20 33:2,5	back 26:13 35:13	Chairman 3:16
addresses 33:11	answer 16:22	based 14:9 23:12	Chairperson 1:17
advertised 19:11	apologize 18:15	24:9 29:3,11,21	1:19 3:3 5:1,5,13
advice 29:21	appears 27:4	30:5	5:18,20 6:2,7,12
advise 29:18	Applicant 4:18	behalf 4:20 6:10	6:20 7:2,17 8:1,10
advised 7:7	12:12,17,21,22	believe 16:3 25:6	8:16 9:16 10:4,16
afternoon 15:16	20:16 24:22 25:4	35:17	11:13,17 12:2,7
AGC 35:9	26:15 27:21 30:11	better 35:4	12:14 13:20 14:9
Agency 29:9	33:9	Beverage 1:3,15,16	14:15,17,21 15:5
agree 12:12,12	Applicant's 26:21	3:6	15:10,12,20,22
13:10 27:21 28:5		bit 5:11	16:2,4,8,12,16
31:6,20	application 1:12 23:12 34:10	Board 1:3,15 3:6,11	17:2,4,7,10,12,20
agreed 13:2	approach 4:15	3:16 7:14 12:2	18:2,8 19:3,18,22
agreeing 32:11	appropriate 23:3	14:2 18:10 19:8	21:20 22:13,20
agreement 11:19		19:11,14 20:2	23:4 24:12,17
12:8 13:10,11,13	April 10:21 11:6,10	21:11,13 22:12,22	25:10,14 26:10,18
13:17 18:17 25:20	27:19 33:20	23:5,7,9,14,18	27:13,16,20 28:3
26:4 27:6,6 28:7		24:8 26:2 28:14	28:11,19,22 32:5
32:12,13	argue 19:14	29:1,13,14,18,20	32:20 33:2,5
ahead 5:1,3,21 6:2	argued 20:14	29:22 30:4,14,19	chance 11:10 12:4
10:13,13 15:6,13	arguing 20:9	31:7,9,19 32:9,11	circumstances
16:13,17 19:3	argument 22:1,4,16 22:18	33:13 34:22 35:20	31:15
22:13 32:19	_	Board's 19:12	Citizens 2:15 6:6
Alberti 1:20 3:13	asked 8:2 9:9 12:10	Bobby 1:20 3:12	9:22
Alcoholic 1:3,15,16	20:4 27:2 30:18	boy 4:20	clarification 16:18
3:6	asking 12:9,10 14:2	brought 21:5	clear 18:10,20
aloud 4:9	23:18 25:18,19	Building 1:16	client 4:22 13:2
ANC 1:10 2:12 9:21	assist 34:22	Burchell 2:11 4:19	18:11
11:2 12:4 15:19	Assistant 19:12	4:19 5:3,9,16,19	clock 11:14
16:6 25:20 27:7	33:20	6:20 7:1 13:1 18:6	close 15:18 16:20
31:4,10	associated 28:18	18:9 21:22 28:1,5	35:18
ANC-1C 6:1	Association 2:15	32:19 36:2	closely 34:1
Anderson 1:17,19	6:6 9:22	business 1:8 4:12	Club 1:8 4:14 17:18
3:3,16 5:1,5,13,18	assume 9:4	มนอ เกเ ซออ 1.0 4.12	Olub 1.0 4.14 17.10
	I		

Code 3:8 days 16:21 20:19 13:18 33:16 fine 5:18 10:3 27:16 20:19 23:17 24:5 Ellen 2:14 6:3 15:11 27:21 28:9.10 **Columbia** 1:1,9 3:6 **come** 4:3 10:7 13:6 34:4 enabling 35:4 **first** 3:10,20 4:12 **DCMR** 16:22 11:6,6 12:15,15 26:12 ensure 4:5 **comes** 27:19 **decide** 30:20 enter 20:12 27:18 **coming** 10:22 decision 21:3 22:11 **entered** 13:3,19 **five** 3:17 6:10 7:4,5 comma 5:4 29:10,10 30:16 entertain 31:19 7:6,14 8:17,18,21 comment 19:2 decisions 30:1 **Ermias** 2:13 17:17 9:2,5,17 21:4 28:12 delay 18:15 22:11 error 24:22 Fletcher 14:16 comments 23:5 **Denis** 2:15 6:5 especially 28:17 35:12 **device** 13:18 establish 26:17 focused 33:11 complete 34:3 concerned 15:14 devices 3:21 example 21:2 **folks** 9:10 10:7 concluded 36:6 different 14:22 exchanged 18:16 26:16 conditional 6:14 excluded 34:14 **follow** 34:1 28:16 8:5 discretionary 22:1 exclusion 34:19 following 33:21 **discuss** 21:16 **Exhibit** 33:18 34:4 conducted 3:8 **Form** 33:18.18 34:3 confident 32:1 discussed 17:9 34:13 34:4.13 confusion 24:21 discussing 13:16 **exhibits** 34:13,14 forms 34:5,21 consider 32:9 discussion 15:17 explaining 33:16 forth 26:13 35:20 16:19 29:19 30:2 explanation 9:11 forward 4:3 5:15,17 consultation 29:11 discussions 14:12 extensive 20:8 **four** 6:15,16,17 7:8 contact 33:20 35:9 18:18 7:12 8:7,11,19 F dismiss 10:19 18:5 continuance 27:22 9:10 16:10 21:6 facilitated 14:13 30:18 23:11,14,18 front 8:19,22 19:14 continue 26:2 31:7 facilitating 35:1 dismissal 12:17 full 7:8,10 8:6 fact 14:10 32:2,12 34:12 fully-32:16 failure 10:19 23:12 **Control** 1:3,15,16 dismissed 7:14 further 19:2 26:4 24:9 34:16 9:18 21:7 24:3,8 28:12 3:6 faith 13:17 25:16 28:13 29:2 cooperation 35:7 G fall 25:7 **District** 1:1 3:5 **copy** 29:1 33:17,18 **G-U-** 5:22 falls 29:16 34:9,12 Division 34:7 familiar 32:22 **General** 19:12 correct 4:5 21:18 documents 33:19 far 3:12.13 7:3 20:21 33:20 counsel 13:7 19:12 34:6 14:20 give 7:9 12:3 15:7 20:21 21:4 33:20 doing 26:13 **favor** 7:19 9:14 26:3,4 35:15 **Donovan** 1:17,19 couple 24:4 25:12 given 8:5 29:12,17 course 31:2 3:15 feel 32:1 29:21 court 4:9 draft 13:9 18:19 feeling 15:16 **go** 5:1,3,20 6:2 **create** 22:18 **drafts** 18:16 file 10:6,9,11 20:20 10:13,13 11:7,12 **CT** 1:10 due 20:1 22:19 28:8 15:5,6,12 16:12 currently 32:8 Ε **filed** 10:11 12:16,19 16:16 19:3 22:13 D 26:5 28:9 32:19 E 5:4 12:21 13:21 14:3 **D-E-N-I-S** 6:8 **E-L-L-E-N** 6:3 16:9 20:7,16 22:5 going 15:5 20:1 **D.C** 1:17 3:8 **E-R-M-I-A-S** 17:22 21:10 26:12 27:18 23:11 date 10:21 13:3.4 effect 31:10 filled 27:17 32:1 either 9:21 10:5 final 15:18 27:15 good 3:3 4:18 6:5,7 13:18 19:8 28:6 34:5 35:15 18.3 **find** 30:1 6:9 11:10 13:17 day 22:10 electronic 3:21 **finding** 34:15 34:16

grant 30:20 31:14 35:21 granted 6:14 7:4,7 8:6 9:7 26:21 greatly 34:22 35:6 group 2:14,16 6:4 6:10 7:3,4,6,10,14 8:11,14,21 9:4,17 9:22 12:11 21:4 **groups** 11:18 **guess** 5:10 **Guthrie** 2:12 5:22 5:22 10:13,15,18 11:14,20,22 12:6 12:13 14:8,12,16 26:7,11 27:10,14 27:17 28:10 quys 35:22 Н H-A-I-L-E 18:1 17:22 18:1 **handed** 18:14 handling 18:12

Haile 2:13 17:17,17 happen 32:2 happened 20:10 hear 29:19 33:13 hearing 1:10,16 6:17 7:6 8:4 10:21 11:2 12:3 19:6.9 19:10,12 20:3,9 20:15 23:2,10 26:3 27:1,5 30:19 32:7,18 33:8,10 33:21 34:2,5 35:3 35:5,8,16 36:6 **hearings** 3:7 20:8 21:9 **held** 14:10 hesitate 35:9 **Honor** 28:2 hope 31:22

identified 34:20 identify 4:16 17:15

hopefully 8:15

immediate 3:13,14 immediately 13:7 imperative 33:22 important 34:22 include 11:17 incorrectly 13:4,19 indicating 17:13 information 18:7 18:13 22:2.9.14 22:16,17 29:12 33:18 34:3 informed 7:11 **Infusion** 1:8 4:14 17:18 initially 13:2 instruct 33:9 instructions 32:16 32:17 intend 33:13 interpretation 30:6 interruption 4:1 **introduce** 3:11 4:7 involved 11:22 irrelevant 9:2 24:5 issue 5:9 7:3 12:15 12:16 13:18 14:1 14:22 18:10,22 21:12 25:17 26:9 30:15 35:12 issues 13:15 20:5.6

J-6:3 J-A-M-E-S 6:8 Jaffe 2:14 6:3,3 14:19 15:2,9,11 15:11,12,13,14,21 16:1,11 36:4 James 1:21 2:15 3:15 6:5,5,8 11:21 15:3 16:2,3,7,10 16:14,18 17:3,5,8 17:11,13 19:1,4,5 19:19,20,22 21:15 21:19 22:12,14,21 23:16 24:9,10,14 27:9 28:11,12,20

33:11 35:1

J

28:21 32:4,22 33:4 36:3 join 8:21 joint 8:15 28:8 32:10 35:19 jointly 16:9 26:1 31:6 JR 1:20 juncture 31:16,22

K K-E-L-4:19 Kalorama 2:15 6:6 9:21 KCA 28:13 29:2 keep 28:6 keeping 35:2 Kelly 2:11 4:19 kind 15:18 knocked 21:3 know 3:7 5:5 11:12 17:8 20:10 22:15 26:7,17

L

L-L-C 5:4 **L-O-V-A-B-L-** 5:3 **L-Y** 4:20 language 30:7 late 5:11 15:16 law 23:22 29:17 30:1,2,6 lawyer 29:7,8,9 lawyers 29:11 leading 35:8 **leave** 25:18.19 **left** 3:14,15 legal 29:14,21 34:7 **let's** 4:17 12:15 **letter** 33:16 license 1:10.12 4:14 26:19 30:16 **licensee** 2:11,13 4:17 5:7,8 28:16 30:17,19 31:17,22 likewise 34:12,18

LLC 1:8 4:21 long 26:8,14 looks 11:10 lot 13:14 Lovable 1:8 4:21

M **M-A-** 6:10 ma'am 15:6 mail 33:16 making 7:13 9:12 21:7.13 23:13 24:7 manager 17:18 mandatory 23:19 24:1,3,19 25:3 29:15 30:7 manner 28:16 **March** 1:14 3:10 11:2 27:1,12 28:6 32:8 **matter** 1:7 9:17 18:12 24:2 25:15 26:22 31:11 32:3 32:12 33:7 34:8 matters 6:21 10:5 10:10 13:11 27:15 32:6 33:14 **Matthew** 2:16 6:9 me-- 33:5 mean 20:6 24:18 25:22 means 9:20 mediation 10:19 12:18 13:3,4,5,22 13:22 14:4,6,10 14:14 23:13,19,21 23:22 24:2,14,15 24:16 25:1,5 28:14 29:4 30:6 30:13 35:12,15 meet 13:8,13 35:13 35:14 meeting 1:5 3:5 11:2,5 15:16

35:3

little 5:11

27:11

Meetings 3:9

Member 1:20,20,21

1:21 7:16 25:9 Nick 1:20 3:13 33:17 35:2 13:9,13,16 16:14 **members** 3:11,17 **night** 18:19 16:14 18:18.21 produced 6:15 6:15,16,17 7:8,12 note 4:10 23:6 24:15 25:18 progress 19:7 25:22 26:1,4 27:5 31:20 8:7,11 21:6 23:7 notice 35:3 23:10 29:13 **noticed** 19:15 properly 19:15 28:8 31:20 32:11 mention 3:19 November 20:1 32:16 34:7 35:2,4 prospect 18:17 met 1:16 15:19 **parts** 13:11 **protest** 1:9 4:13 0 Mike 1:21 3:14 party 9:18 10:1 12:3 19:9 20:3,7 object 31:17 **minute** 26:14 11:18 17:14 24:1 26:2 27:1 30:18 objection 26:15 **missed** 13:5 34:15,18 32:17 33:8,10,17 **objects** 30:19 mix-up 30:11 passes 9:17 25:15 33:17 34:2.3.10 obviously 26:12 month 27:12 patently 28:15 35:1,19 36:5 Official 3:8 morning 3:3 4:18 people 8:18,19,21 protestant 23:11 oh 5:16 19:13 21:5 6:5,7,9 21:3 9:2,5,6 20:22 protestants 16:20 **Okay** 5:18,19 10:2 motion 7:13,18 period 20:8 28:17 33:10 10:9 12:8 14:8 9:12,12 10:7,18 protested 33:12 **person** 17:15 15:2.6 16:12 perspective 29:14 **provide** 28:22 35:3 12:16,17,19 13:21 27:16,20,20 32:3 14:2,3,7,11 15:1,4 **phone** 26:13 provided 22:3 32:20 33:2,3,5,6 16:5,5,8,19,22 phones 3:21 32:10 35:22 providing 22:15 18:4 20:7,9,16,22 **piece** 4:2 18:7 open 3:9 25:1,4 21:7 22:5,18 **PIF** 34:4,10,20 **public** 31:11 32:14 30:2,12 31:21 23:10,13,14 24:5 **please** 3:7,22 4:4,5 pulling 10:12 32:9 24:6,7,8 25:7,11 4:8,15,16 10:17 purpose 19:6 opening 31:2,18 25:16,16 26:2,22 17:16 33:19 35:8 **put** 10:20 11:5 operated 30:21 point 28:15 29:1,5 28:8 29:16 31:6 Q **opposed** 9:16 31:14,19,21 32:10 31:5 35:2 question 8:3 25:15 **motion's** 19:10,11 position 21:17 **questions** 23:6,7,9 **opposing** 34:7,15 23:1 26:21 35:4 35:7 **motions** 10:9,11 postpone 12:3 opposition 20:20 **quorum** 3:18 19:14 21:1,8,9,17 26:22 35:19 31:1 **move** 5:14,17 postponement R oral 20:22 21:1,7 12:11 32:10 raise 6:22 7:3 10:6 Ν order 4:12 7:7 8:5 potentially 15:15 **Randall** 33:21 35:9 **N.W** 1:9,16 26:16 29:1 31:9 prefer 28:6,9 reach 28:7 name 3:15 4:6,8,22 outstanding 13:12 prejudiced 34:16 reached 31:3.8 6:11 15:7,7,9 preliminary 6:21 Ρ read 30:7 32:15,19 17:17,21,22 7:5 10:5,10 20:4,5 P-R-O-C-E-E-D-I-... 32:21,21 33:6 narrowing 35:1 20:6 32:6 3:1 **ready** 5:16 near 14:19 prepare 35:4 need 10:10 11:8 pagers 3:21 **really** 15:17 **present** 1:18 2:9 paper 4:2 **reason** 5:7 12:9 27:10 32:13,15 7:9 part 12:8 16:5 18:14 23:15,17 34:6 presiding 1:17 **needs** 25:21 26:20 25:22 31:13 preventing 31:1,13 participate 9:21 reasons 30:3 27:7 31:4 31:18 12:18 23:12,21 **receive** 34:9,12 negotiating 10:22 problem 11:1 27:11 24:2 received 33:15 never 19:11 proceedings 4:1 particular 31:12 recommendation **new** 1:12 22:4,16 7:15 9:19 10:2 parties 4:15 12:4 21:11,13 30:4

process 10:22 12:1

22:18 26:19 30:16

	1	1	ı
recommendations	revisit 31:21	settlement 11:19	19:5 26:9 36:5
29:20	right 3:12,13 5:20	12:8 13:17 14:20	Street 1:16
record 4:6,8,16	7:2 10:4,8 12:13	15:1 18:17 19:7	stuff 26:14
17:15,21 19:17	12:14 13:21 14:15	25:20 26:3 27:6	subject 34:11,19
34:14	14:17 15:20,22	28:7 31:3,5,7,10	submit 22:9 34:3
Reeves 1:16	16:16 17:2,4,7	32:13 35:18	34:16
refute 22:4	18:2 19:18 21:12	seven 34:4	submitted 22:1
regarding 18:4,13	21:14,16 22:20	sharing 29:13	34:6
21:11 35:11	23:4 25:16 26:10	Short 1:21 3:15	subsequent 11:7
regular 33:16	26:19 27:13 29:4	7:16,17 25:9,10	sufficient 9:8
regularly 3:5	30:13 32:5,7,15	show 8:7 10:19	Suite 1:17
regulation 24:11,13	33:3,6	29:3 30:12	Sunday 13:8
relevant 22:16	rights 19:20	shown 34:17	supposed 6:15 7:9
33:14	ripe 16:19	shows 22:3,6	21:5 22:17
remaining 13:14	Road 1:9	side 10:6 14:13	sure 9:6 18:10,20
renewal 30:16	Roll 7:5 8:4 9:5	18:3,3 21:21 22:3	
reply 21:22	room 1:16 35:12,14	22:7 34:11	TED 500
report 19:7	route 28:9	sign-in 4:5	T-E-D 5:22
reporter 4:9	rule 23:8	sign-off 25:21 31:4	T-H-R-I-E 6:1
representation	rules 20:18 34:1	Silverstein 1:21	T-T-H-E-W 6:11
14:5 18:4 24:20	ruling 21:10	3:14	t/a 1:8
25:3 27:3 30:10	running 5:11	sir 5:2 6:18 8:2,8,18	table 4:3,4 17:14
representations		10:14 19:1	27:7
21:21		sit 13:9 29:19	take 4:4 27:7,10
representing 6:6	saying 14:3 19:13	situation 33:1	31:10
34:11	20:15,21 21:15	somebody 10:6	taken 22:22
request 7:21 8:2	24:22 25:2,19 29:5	sorry 23:5	talking 14:22 15:1 Ted 2:12 5:22
10:20 30:20 35:19	says 23:22 24:15	space 5:4	tell 10:7,10,11
required 34:2	24:18	speak 15:3,8	14:20 19:8
requirement 5:6	schedule 23:1	speaking 7:11	terms 11:1
reschedule 35:15	scheduled 3:5 11:3	specific 30:14	testimony 33:14
resolution 11:15	13:7 15:15 26:22	specifically 7:7 8:2	thank 17:12 32:4
resolved 11:3 11	32:8 33:7	9:9 29:3 30:5	35:6,11,22,22
resolved 11:3,11 respect 20:1	seat 4:4	spell 4:8,22 17:20 spelling 4:6	36:2,3,4
respective 26:5	second 7:16 8:14	spent 20:8	themself 17:15
respective 26.5	10:20 25:8,9	stand 24:6 26:17	thing 15:18 23:3
20:17,19 23:17	seconded 7:18	standing 6:14 7:5,8	things 3:19 10:15
responded 20:16	9:13 25:11	7:10 8:5,6,19 9:3	33:8
responding 24:4	Secondly 4:2	9:7	think 23:2 31:12
response 12:21,22	Section 3:9	start 4:17 12:15	third 20:12
13:1 20:18	secure 32:1	started 3:20	thought 26:8
responsibilities	see 5:6 17:13	stated 29:2 30:5	three 8:17,19 16:21
19:9	send 35:19	31:4 32:7	20:1,18,19 23:17
Restaurant 1:9	sent 18:19	states 31:17	Thursday 22:21
4:14 17:19	serves 22:10	stating 12:16 13:21	ticking 11:14
Retailer 1:10	set 11:8,9 28:6	23:16 32:11	time 4:10 7:1 13:6,7
review 33:22	settled 32:3	status 1:10 4:13	16:19 19:16 20:9
II		•	•

I		
26:5 28:1 35:8	20:17,20 23:1	1C 1:10 2:12
timeline 26:20	35:18	
30:15	wanted 16:1 18:20	2
today 3:10,12,17	19:16	2-574 3:9
5:10 6:16,17 7:9	wants 10:6	2000 1:16
8:7,12,18,22 9:1,9	Washington 1:17	20009 1:17
10:6 11:16 13:13	_	2018 1:14 3:10
	way 5:12 17:5	2010 1.14 3.10 202 35:9
21:17 25:4 26:6,8	20:13	23 16:21
35:7,14 36:1	Wednesday 1:14	
today's 3:7	11:6 23:1 27:19	28th 27:1,19 28:6
told 8:3,4,8 9:9,10	week 11:6	32:8
14:5 27:3,4 29:15	welcome 3:4	3
30:9	went 13:9	
tomorrow 16:21	Wexler 2:16 6:9,10	4
tonight 11:1,4,4	6:12,19 7:11,21	<u> </u>
27:12	8:9,13 10:3	4:30 27:1 32:8
traffic 5:10	whichever 34:10	400S 1:17
treat 28:15	wish 19:1 22:4	4353 35:10
try 8:20 13:13,14	withdrawing 14:1	442- 35:9
18:21	14:11	
turned 3:22	witnesses 34:18	5
two 3:19 8:17,19	working 18:21 22:6	5 2:16
10:15 11:18 12:4	wouldn't 22:12	5-0-0 9:17 25:15
12:11 34:5	write 15:7	
	written 33:4	6
type 22:18		
U	wrong 20:20	7
U-R-C-H-E-L-L 4:20	wrote 19:13	7 1:14 3:10
understanding	X	7:00 11:4
6:13 12:20		8
unfair 28:15	Υ	
uman 20.15	Yeah 5:1	9
V	year 20:13	
valuable 22:9	years 20:2	9:42 3:2 9:44 4:11
versed 32:17	yesterday 19:13	9:44 4.11
view 25:2	Josiciaay 19.10	
voluntary 24:4	Z	
vote 11:4 12:4 23:8		
27:8,11 31:11	0	
II *		
32:14	1	
W	10:14 36:6	
W 1:17,19	108251 1:10 4:14	
W-E-X-L-E-R 6:11	14th 1:16	
	15 2:14 6:4 9:4,22	
wa 30:11	1716.6 16:22	
wait 5:14	1725 1:9	
waiting 16:15 22:10	18-PRO-00002 1:11	
want 5:13,14 6:21	4:13	
	T. 10	1
9:1 10:12 18:3,9		

<u>C E R T I F I C A T E</u>

This is to certify that the foregoing transcript

In the matter of: Lovable Business, LLC

Before: DC ABRA

Date: 03-07-18

Place: Washington, DC

was duly recorded and accurately transcribed under my direction; further, that said transcript is a true and accurate record of the proceedings.

Court Reporter

Mac Nous &