DISTRICT OF COLUMBIA + + + + + ALCOHOLIC BEVERAGE CONTROL BOARD + + + + + MEETING

IN THE MATTER OF: : : Albo Corp. : t/a Eleven Market : 1936 11th Street NW : Protest : Hearing Retailer B - ANC 1B License No. 60236 : Case #17-PRO-00064 : : (Application to Renew : the License) : ------

> Wednesday May 16, 2018

The Alcoholic Beverage Control Board met in the Alcoholic Beverage Control Hearing Room, Reeves Building, 2000 14th Street, N.W., Suite 400S, Washington, D.C. 20009, Chairperson Donovan W. Anderson, presiding.

PRESENT:

DONOVAN W. ANDERSON, Chairperson

NICK ALBERTI, Member

BOBBY CATO, JR., Member

MIKE SILVERSTEIN, Member

JAMES SHORT, Member

ALSO PRESENT:

DESTA ENKENYELESH, Licensee

EARL JONES, ABRA Investigator

JERRY JOHNSON, ANC-1802

ANITA NORMAN, ANC-1B01

## T-A-B-L-E O-F C-O-N-T-E-N-T-S

WITNESS DIR	ECT	CROSS	REDIRECT	RECROSS	BOARD
Earl Jones	12	19			14/24
Bereket Tumebo	34	38			38
Desta Enkenyelesh	40	42			45
Anita Norman	47	52	69		56
Jerry Johnson	72	74			74

EXHIBITS

IDENTIFIED RECEIVED

AGENCY

AGI	21/0		
1	-	Protest Announcement	9
2	-	ANC-1B Protest Letter	9
3	-	Pic of Eleven Market Front	12
4	-	Lease Sign Pic	12
5	-	Email to Anita Norman	12
6	-	Norman Email Response	12
7	-	Email to Jerry Johnson	12
8	-	DC Zoning Map	12
9	-	DC Zoning Map Explanation	12
10	-	GIS Info Regarding ABC	
		Establishments Within 1200	
		Feet of Eleven Market	12
11	-	GIS Info Regarding Rec.	
		Centers, Schools and	
		Libraries near Eleven Market	12
12	-	U Street, N.W., Establishments	
		Near Eleven Market	12
13	-	T Street, N.W., Residential	
		Property Near Eleven Market	12
14	-	Property Across the Street	
		From Eleven Market	12
15	-	Property Across the Street	
		Towards T Street, N.W.	12
16	-	Eleven Market Interior Pic	12
17	-	Eleven Market Interior Pic	12
18	_	Eleven Market Interior Pic	12
т0	_	HIEVEN MAINEL INCEITOI FIC	12
19	-	MPD Calls for Service	12

EXHIBITS IDENTIFIED RECEIVED	
LICENSEE	
1 - Enkenyelesh Written Statement 94 94	
Closing Statement by Licensee	2
Closing Statement by Protestant	5

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P-R-O-C-E-E-D-I-N-G-S
1:44 p.m.
CHAIRPERSON ANDERSON: All right.
We're back on the record calling our Protest
Hearing, Case No. 17-PRO-00064, Eleven Market,
License No. 60236.
Would the parties, please, approach
and identify themselves for the record? And
could everyone, please, come up, please?
Can you raise your right hand, sir?
Again, I know that do you faithfully translate
these proceedings from Amharic?
INTERPRETER: Yes.
CHAIRPERSON ANDERSON: From Amharic to
English and from English to Amharic?
INTERPRETER: Yes, sir, I do.
CHAIRPERSON ANDERSON: All right. Can
you have a seat? And I would like everyone to
again identify themselves for the record and
sign-in on the sign-in sheet, please.
MS. ENKENYELESH: Desta, D-E-S-T-A,
Enkenyelesh, E-N-K-E-N-Y-E-L-E-S-H.

1	MR. TUMEBO: Tumebo, T-U-M-E-B-O,
2	Bereket, B-E-R-E-K-E-T.
3	CHAIRPERSON ANDERSON: And there is a
4	sign-in sheet there, so, please, make sure that
5	you sign-in your name, please. Yes?
6	MR. JOHNSON: I'm Jerry Johnson. I am
7	the Single Member District Commissioner for ANC-
8	1B02.
9	MS. NORMAN: Anita Norman, I'm the ABR
10	Chair for 1 ANC-1B. I am also the ANC
11	Commissioner for 1B01.
12	CHAIRPERSON ANDERSON: So I'm sorry,
13	your name again, sir? You are Mister? So who is
14	designated by the chair to do this matter?
15	MS. NORMAN: He is.
16	CHAIRPERSON ANDERSON: All right. All
17	right. All right. All right. Mr. Jones, when
18	you come back identify yourself for the record,
19	please.
20	MR. JOHNSON: Good afternoon to the
21	Board again.
22	CHAIRPERSON ANDERSON: Good afternoon.

1 **INVESTIGATOR JONES:** Investigator Earl 2 Jones. CHAIRPERSON ANDERSON: All right. 3 4 Good afternoon. You can have a seat, yes. Well, 5 let me swear you in again. I'm going to swear everybody in. 6 7 INVESTIGATOR JONES: Yes, sir. 8 CHAIRPERSON ANDERSON: Do you swear or 9 affirm to tell the truth and nothing but the truth? 10 11 INVESTIGATOR JONES: Yes, sir. 12 CHAIRPERSON ANDERSON: All right. All This is a continuation from -- we had 13 right. 14 started this Protest Hearing, I think, two weeks ago, I believe two weeks ago. And as part of 15 16 this Protest Hearing, the Board had called its 17 first witness, so the Board's witness had 18 testified. 19 In the presentation of the case, I 20 think we were at, the portion of the case that we 21 were at, was the Board's witness was -- we were 22 trying to get all the documents moved into

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evidence and there were some concerns regarding the documents.

Now, so we are going to continue from 3 4 that portion to have the documents, that the 5 Board's documents be moved into evidence. They said you should never assume, but 6 7 I was assured by our General Counsel's office, 8 that both the licensee and the protestant were 9 given a copy of the documents. I'm looking at the witnesses in front of me and I don't see any 10 documents, but since our General Counsel assured 11 12 me that the documents were given to both parties, 13 I am going on with the understanding that both 14 parties have all of the documents. If I'm incorrect, please, correct the 15 16 record as we speak. 17 No questions by anyone? All right. 18 All right. So what I was doing, so Mr. Jones? 19 **INVESTIGATOR JONES:** Yes, sir. 20 CHAIRPERSON ANDERSON: I think where 21 we are, I would like -- I know you testified before there were some documents. 22 I know your

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1	report, so what I'll ask you to do is to let's
2	go through your report. I need to find out from
3	your report are there exhibits to your report?
4	So I would like you to identify the
5	exhibits that are part of your report.
6	INVESTIGATOR JONES: Sure. The first
7	exhibit is the protest announcement from our
8	Agency, ABRA.
9	(Whereupon, the above-
10	referred to document was
11	marked as Agency Exhibit No.
12	1 for identification.)
13	CHAIRPERSON ANDERSON: Okay. That's
14	Exhibit 1?
15	INVESTIGATOR JONES: Yes, sir.
16	CHAIRPERSON ANDERSON: All right.
17	INVESTIGATOR JONES: Exhibit 2 is the
18	Protest Letter from ANC-1B, James Turner.
19	(Whereupon, the above-
20	referred to document was
21	marked as Agency Exhibit No.
22	2 for identification.)

CHAIRPERSON ANDERSON: Just give me 1 2 one minute, please, sir. **INVESTIGATOR JONES:** 3 Yes, sir. 4 CHAIRPERSON ANDERSON: Okay. What exhibit are you at now? 5 INVESTIGATOR JONES: I just spoke of 6 7 Exhibit 2, so I'm going onto Exhibit 3. 8 CHAIRPERSON ANDERSON: Okay. 9 INVESTIGATOR JONES: Okay. Exhibit 3 is a picture of the front of Eleven Market. 10 11 CHAIRPERSON ANDERSON: Okay. 12 INVESTIGATOR JONES: Exhibit 4 is a 13 picture of the lease sign. It's outside of 14 Eleven Market. 15 CHAIRPERSON ANDERSON: Okay. 16 INVESTIGATOR JONES: Exhibit 5 is an email to Commissioner Norman. 17 18 CHAIRPERSON ANDERSON: You can go 19 ahead. 20 **INVESTIGATOR JONES:** Okay. 21 CHAIRPERSON ANDERSON: Yeah, please. INVESTIGATOR JONES: Exhibit 6 is the 22

1 email response from Commissioner Norman. 2 Exhibit 7 is an email to Commissioner Johnson. 3 4 Exhibit 8 is a copy of the Zoning Map, 5 the DC Zoning Map. Exhibit 9 is a copy of the Zoning Map 6 7 explanation. 8 Exhibit 10 is a copy of the GIS 9 information regarding ABC establishments within 1200 feet of Eleven Market. 10 11 Exhibit 11 is a copy of the GIS 12 regarding rec centers, schools and libraries in the vicinity of Eleven Market. 13 14 Exhibit 12 is a photo of ABC 15 establishments next to Eleven Market leading to U 16 Street, N.W. 17 Exhibit 13 is a photo of residential 18 property leading towards T Street, N.W., on the 19 same side of Eleven Market. 20 Exhibit 14 is a photo of property 21 across the street from Eleven Market. 22 Exhibit 15 is a photo of property

across the street from Eleven Market leading to T 1 2 Street, N.W. Exhibit 16 is a photo of the interior 3 of Eleven Market. 4 5 Exhibit 17 is another photo of the interior of Eleven Market. 6 7 Exhibit 18 is a third picture of the 8 interior of Eleven Market. And Exhibit 19 is the calls for 9 service from MPD. 10 (Whereupon, the above-11 12 referred to documents were 13 marked as Agency Exhibit No. 14 3 through 19 for 15 identification.) 16 CHAIRPERSON ANDERSON: Okay. **All** 17 right. Thank you. 18 INVESTIGATOR JONES: Yes, sir. 19 CHAIRPERSON ANDERSON: Oh, let me ask 20 -- let me move on and ask you another question. 21 Investigator Jones, did you provide a 22 supplemental report to your initial report

regarding this matter? 1 2 INVESTIGATOR JONES: Yes, I did, sir. CHAIRPERSON ANDERSON: And what's the 3 4 supplemental report that you provided? INVESTIGATOR JONES: The supplemental 5 report is basically a continuation of the 6 7 monitoring of the establishment for the protest 8 issues that the ANC had regarding the renewal of the license for Eleven Market. 9 I had monitored the establishment on 10 11 six separate occasions and during those times, I 12 did not find any ABRA violations regarding any of 13 the protest issues. And again, we are not 14 qualified to speak on real property values. CHAIRPERSON ANDERSON: So what time 15 16 periods did you monitor the establishment? 17 INVESTIGATOR JONES: Oh, during all 18 different times, sir. I monitored, the first 19 date was, 5/3/18 on a Thursday from 9:45 p.m. to 20 10:00 p.m.; Friday, the next night at 5/4/18, I 21 monitored at 11:25 to 11:40 p.m.; Saturday, 22 5/5/18, 8:30 p.m. to 8:50 p.m.; Monday, I was on

1	dayshift, so I monitored the establishment from
2	11:45 a.m. to 12:15 p.m.; Tuesday, 5/8/18, 2:20
3	p.m. to 2:30 p.m.; Thursday, 5/10/18, 9:20 a.m.
4	to 9:45 a.m.
5	CHAIRPERSON ANDERSON: All right. All
6	right. Thank you, sir.
7	INVESTIGATOR JONES: Yes, sir.
8	CHAIRPERSON ANDERSON: Are there do
9	any Board Members have any questions regarding
10	this protest of the Investigator? Yes, Mr.
11	Alberti?
12	MEMBER ALBERTI: Investigator, thank
13	you for your report.
14	INVESTIGATOR JONES: Yes, sir.
15	MEMBER ALBERTI: So in your report I
16	see that you talked to Ms. Desta
17	INVESTIGATOR JONES: Yes, sir.
18	MEMBER ALBERTI: about the protest.
19	And it says here that you emailed you were
20	told that Commissioner Johnson was the person
21	CHAIRPERSON ANDERSON: Hold on a
22	minute. Hold on one minute, Mr. Alberti. When

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are you translating for her, sir? Does she -- is 1 2 it that she is going to tell you that she needs your help or are you -- how does -- how are you 3 4 translating for her? 5 INTERPRETER: So far I have been translating for her. 6 7 CHAIRPERSON ANDERSON: I'm sorry, what, sir? 8 9 INTERPRETER: So far I have been 10 translating for her. 11 CHAIRPERSON ANDERSON: Yes, but I'm 12 just saying to you that questions are being asked 13 and I don't see any translation going on, so I want to make sure that -- at least I have an 14 understanding is it that she is -- you are 15 16 assisting her or are you translating everything word for word? 17 18 INTERPRETER: I'm translating. 19 CHAIRPERSON ANDERSON: How are you 20 doing your translation, sir? 21 INTERPRETER: Oh --22 CHAIRPERSON ANDERSON: Are you

assisting her? Are you translating everything 1 2 that is stated here today? I am translating 3 INTERPRETER: 4 everything which is being stated here. 5 CHAIRPERSON ANDERSON: Well, I don't see it, so I want to make sure that I'm seeing 6 7 it, sir. 8 INTERPRETER: Yes, sir. 9 CHAIRPERSON ANDERSON: Thank you. Go 10 ahead, Mr. Alberti. 11 MEMBER ALBERTI: Okay. I will start 12 So I see in your report that you talked again. 13 to -- spoke to Ms. Desta about the protest. 14 INVESTIGATOR JONES: Yes, sir. 15 MEMBER ALBERTI: In your report, you 16 contacted Commissioner Norman and he referred you 17 to Commissioner Johnson. 18 INVESTIGATOR JONES: She referred me 19 to Commissioner Johnson. 20 MEMBER ALBERTI: Yes. 21 INVESTIGATOR JONES: Yes, sir. 22 MEMBER ALBERTI: And you said you sent

1	an email to Commissioner Johnson?
2	INVESTIGATOR JONES: Yes, sir.
3	MEMBER ALBERTI: Did he respond to
4	your email?
5	INVESTIGATOR JONES: I don't recall
6	his response, sir, no.
7	MEMBER ALBERTI: Okay. Because it
8	so you never spoke to the protestants about the
9	details explaining the basis of their concerns?
10	INVESTIGATOR JONES: No, sir.
11	MEMBER ALBERTI: Okay. That was it.
12	Thank you.
13	CHAIRPERSON ANDERSON: Any other
14	questions for
15	MEMBER ALBERTI: Well, I'm sorry.
16	CHAIRPERSON ANDERSON: Go ahead, Mr.
17	Alberti.
18	MEMBER ALBERTI: So just to be clear,
19	just to get this on the record and I know this is
20	in your report, but so Ms. Desta believes that
21	the that at least one of the primary concerns
22	is the sale of singles for the protest?

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1 INVESTIGATOR JONES: From what I 2 understand, sir, from what I gathered from her 3 was yes, her issue -- well, she said that one of the issues and one of the main issues is that 4 5 they no longer want her to sell single sale 6 beers. 7 MEMBER ALBERTI: Okay. Thank you. 8 INVESTIGATOR JONES: Yes, sir. 9 MEMBER ALBERTI: That's it. Thank 10 you. 11 CHAIRPERSON ANDERSON: Any other 12 questions by any of the Board Members? A11 13 right. Ms. Desta, are there -- do you have any 14 specific questions of the Board witness regarding 15 this report? MS. ENKENYELESH: All what he said 16 17 is --18 CHAIRPERSON ANDERSON: I can't hear 19 you, sir. MS. ENKENYELESH: All what he stated 20 21 is right. That would explain anything out of the 22 law.

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1	CHAIRPERSON ANDERSON: The reason
2	all right. This is your opportunity. He
3	testified about the protest. So if there is any
4	questions you want to ask him about the testimony
5	that he gave last week, two weeks ago or what was
6	what he stated, this is your opportunity to
7	ask. So you are saying you don't have any
8	questions. Is that correct?
9	MS. ENKENYELESH: No, sir.
10	CHAIRPERSON ANDERSON: All right. Do
11	you have any questions of the Board witness, sir?
12	MR. JOHNSON: I'll start.
13	CROSS-EXAMINATION
14	BY MR. JOHNSON:
15	Q Inspector Jones, first of all, I
16	apologize for my non-responsiveness. The Office
17	of the ANC was very slow to get my email going.
18	I took over for another ANC commissioner, so
19	A Yes, sir.
20	Q I did not receive that email until
21	a significant amount of time had passed after you
22	had sent it.

Yes, sir.

Α

2 So on each of the visits to Eleven Q Market, approximately, how much time did you 3 spend at the establishment each time? 4 5 I can't tell you each time, but the Α 6 time frame was probably from 10 to 30 to 40 It all depends on the 7 minutes each time. 8 traffic, how hot, you know, of pedestrians as well as vehicular traffic. 9 10 Right. I noticed that none of your 0 11 visits occurred say in the second half of the 12 afternoons between the hours of 3:00 and 6:00 13 when single sales can be very active in this 14 neighborhood, especially with people returning 15 home from work and double parking. Was there a 16 reason why you didn't visit the establishment 17 during those times? 18 Α Not that I can say. I didn't realize 19 that single sales happen between 3:00 and 6:00. 20 I thought that if you wanted beer, that you buy a 21 beer at all times of the day when the store is

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So I monitored the times that I was able

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open.

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1 to get over there and between doing other work, 2 but the other thing is is that I also chose my times methodically, because I tried to get a 3 4 large time frame as far as the span of when the 5 store was open. So I picked -- when I was working 6 7 dayshift, I would pick times early in the 8 mornings, because I know some stores in the area, 9 they had people that loitered outside of the stores waiting for the stores to open to purchase 10 11 beer. I never saw any of that. 12 I went during midday. I went during 13 the evenings and I went at night. So, yeah, I 14 mean, from my supplemental, no, I didn't go 15 between 3:00 and 6:00. 16 0 Um-hum. 17 Α So, no, it wasn't by design or 18 anything like that, no, sir. 19 At your previous testimony, you 0 testified that Desta actually informed you of her 20 21 reliance on the sales of singles. Is that --22 Α Yes, sir. Yes, sir.

1 Did you witness evidence that supports Q 2 that basis that her business model does rely heavily on the sales of singles? 3 Well, what I will say is when I was 4 Α 5 interviewing her and it was at night, there was minimal traffic. 6 There may have been three 7 people that had come in and I was there for 8 almost an hour with her. And there was only one 9 individual that came in and purchased a single So I can't really tell you what she 10 sale beer. 11 thrives on. I know that's what she --12 That's what she told you? Q 13 Α Exactly. 14 Right. Q 15 Α Yes, yes. 16 0 So did you notice any loitering during 17 any of those visits? 18 Α Not that I can say. During my initial 19 interview with her, there were individuals, there was two individuals who rode up on bicycles. 20 21 They came in, they purchased their items, grocery 22 items, they got on their bicycle and they left.

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1 I never -- during that time, I didn't see anybody 2 loitering outside of the establishment, on the sidewalk. 3 And during the monitoring times, I 4 5 didn't see anybody loitering. I just happened to 6 see people who may have been in the area who were 7 standing on the sidewalk area, but not directly 8 in front of the establishment. 9 Did you notice any issues with trash 0 or litter? 10 11 I didn't see any trash directly in Α 12 front of the establishment. There -- I noticed 13 on a couple of occasions that there was trash 14 towards the curb. 15 0 Um-hum. 16 Α And going town towards T Street, but 17 I didn't notice any clutter or any instances of 18 accumulation of trash in front of the 19 establishment. 20 Okay. Nothing even around the litter 0 21 can that is in front of her property? 22 Α I didn't see anything on the can, no,

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sir. 1 2 MR. JOHNSON: I have no further questions. 3 4 MR. TUMEBO: Can I speak? 5 CHAIRPERSON ANDERSON: No. Not --6 this is an opportunity to cross-examine the Board 7 witness and so I would ask you first if you had 8 questions of the witness. You said no. That was 9 his opportunity to ask questions of the witness. So unless the Board has questions and you want to 10 11 ask, then -- and I guess -- so no, you can't 12 speak. 13 However, I see that Mr. Short is going 14 to ask a question, so go ahead, Mr. Short, ask 15 your question. 16 MEMBER SHORT: Good afternoon, 17 Investigator. 18 INVESTIGATOR JONES: Good afternoon, 19 sir. 20 MEMBER SHORT: So how many, 21 approximately, visits did you make during your 22 investigation?

1	INVESTIGATOR JONES: During the
2	initial investigation, I made and excuse me
3	because this was a while ago, it was five
4	separate occasions on and on the second time
5	during the supplemental, it was six times.
6	The reason that the visits were so
7	infrequent or so minimal was because I had a
8	short span to get the report done. I only had a
9	week to get it done.
10	MEMBER SHORT: Okay. Now, during
11	those visits, how much traffic did you see in the
12	store? Was it busy? Was it
13	INVESTIGATOR JONES: Like I said,
14	during my initial interview, there may have been
15	three people that had come in and I was there for
16	an hour. I know that I had gone in three other
17	times inside the store and there may have been
18	one to two people that were there. The other
19	times that I monitored the establishment was from
20	the curbside.
21	MEMBER SHORT: Okay. Now, your
22	knowledge of single sales, I guess, is pretty

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thorough because you're an Investigator for ABRA. 1 2 INVESTIGATOR JONES: Yes, sir. Can you just for the 3 MEMBER SHORT: 4 record indicate to us what was the reason for the 5 ban or the Council intervening in certain communities for single sales, to your knowledge? 6 INVESTIGATOR JONES: Well, from what 7 8 I can -- from what I got from it and what I can 9 surmise is that a lot of the stores are in 10 extremely urban areas and the cliental normally 11 go for single beers. And with that, a lot of times they will come in for the single beers. 12 They will come back for more single beers, but 13 14 that also just kind of lends to public 15 intoxication. That leads to trash and litter 16 issues. 17 And so they really want to kind of 18 condense that down to not do the sales in certain 19 areas, because of some of those issues. 20 MEMBER SHORT: Okay. I quess during 21 your six visits, was the -- who did you talk to at the store? 22

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1	INVESTIGATOR JONES: I only
2	MEMBER SHORT: Who did you interview?
3	INVESTIGATOR JONES: just during my
4	initial interview, I only spoke to Ms. Desta.
5	The if we are monitoring an establishment, we
6	don't necessarily go in to speak to anyone,
7	unless there is an issue that pops up.
8	MEMBER SHORT: Okay.
9	INVESTIGATOR JONES: So other than
10	and that's why I mentioned to you I had gone into
11	the store a couple of other times or three other
12	times and then every other time that I monitored
13	was from the curbside.
14	MEMBER SHORT: Were there any language
15	barriers when you spoke with
16	INVESTIGATOR JONES: Not that I know
17	of, sir.
18	MEMBER SHORT: Everything went pretty
19	much English between you two?
20	INVESTIGATOR JONES: Yes, sir.
21	MEMBER SHORT: Okay. And so did you
22	do regulatory inspections while you were there

2	INVESTIGATOR JONES: Yes, sir.
3	MEMBER SHORT: And did you turn up
4	anything? Was everything
5	INVESTIGATOR JONES: Everything seemed
6	to be fine. They didn't have any type of drug
7	paraphernalia, meaning, you know, the rolling
8	papers, the single cigarettes, those types of
9	things. They didn't have any of those things.
10	They mostly had they had grocery items, a lot
11	of candy, because I am assuming that they have
12	kids that come there after school, that type of
13	thing.
14	MEMBER SHORT: Yeah.
15	INVESTIGATOR JONES: And towards the
16	side and the right side of the store as well as
17	the rear are all the coolers where they have the
18	juices and sodas and alcohol.
19	MEMBER SHORT: Okay.
20	INVESTIGATOR JONES: But no, they
21	didn't I didn't see anything that popped up to
22	me that said that this was a violation.

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1	MEMBER SHORT: Okay. Good. Thank
2	you. That's all I have, Mr. Chair. Thank you
3	very much.
4	INVESTIGATOR JONES: Yes, sir.
5	CHAIRPERSON ANDERSON: Any other
6	questions by any other Board Members? Do you
7	have any specific questions of the witness based
8	on the questions that Mr. Short asked?
9	INTERPRETER: I'm sorry, sir.
10	CHAIRPERSON ANDERSON: You need to
11	speak up. I can't hear you.
12	INTERPRETER: Yeah.
13	MEMBER SILVERSTEIN: Put the
14	microphone close to you.
15	INTERPRETER: Okay.
16	MEMBER SILVERSTEIN: Very good.
17	INTERPRETER: You are asking her if
18	she has a question, basically a question?
19	CHAIRPERSON ANDERSON: Based on
20	INTERPRETER: Is there
21	CHAIRPERSON ANDERSON: Mr. Short asked
22	the witness some questions.

1       INTERPRETER: Exactly. Is that         2       CHAIRPERSON ANDERSON: So based on the         3       questions that Mr. Short asked the witness and         4       his answers, do you have any specific questions         5       to the witness based on the questions that Mr.         6       Short had asked?         7       MS. ENKENYELESH: No, sir, I don't         8       have.         9       CHAIRPERSON ANDERSON: All right.         10       Thank you. Do you have any specific questions of         11       the witness based on the questions that Mr. Short         12       had asked?         13       MR. JOHNSON: We do not, but         14       CHAIRPERSON ANDERSON: All right.         15       Thank you. Thank you, Mr. Jones.         16       INVESTIGATOR JONES: Thank you, sir.	
3 questions that Mr. Short asked the witness and his answers, do you have any specific questions to the witness based on the questions that Mr. Short had asked? MS. ENKENYELESH: No, sir, I don't have. 9 CHAIRPERSON ANDERSON: All right. 10 Thank you. Do you have any specific questions of the witness based on the questions that Mr. Shor had asked? 13 MR. JOHNSON: We do not, but 14 CHAIRPERSON ANDERSON: All right. 15 Thank you. Thank you, Mr. Jones.	
<ul> <li>his answers, do you have any specific questions</li> <li>to the witness based on the questions that Mr.</li> <li>Short had asked?</li> <li>MS. ENKENYELESH: No, sir, I don't</li> <li>have.</li> <li>CHAIRPERSON ANDERSON: All right.</li> <li>Thank you. Do you have any specific questions of</li> <li>the witness based on the questions that Mr. Short</li> <li>had asked?</li> <li>MR. JOHNSON: We do not, but</li> <li>CHAIRPERSON ANDERSON: All right.</li> <li>Thank you. Thank you, Mr. Jones.</li> </ul>	f
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14CHAIRPERSON ANDERSON: All right.15Thank you. Thank you, Mr. Jones.	
15 Thank you. Thank you, Mr. Jones.	
16 INVESTIGATOR JONES: Thank you, sir.	
17 CHAIRPERSON ANDERSON: I want to that	nk
18 you for your testimony, sir.	
19 INVESTIGATOR JONES: Um-hum. Good	
20 afternoon to the Board.	
21 CHAIRPERSON ANDERSON: All right.	
22 (Whereupon, the witness was excused.	)

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1	CHAIRPERSON ANDERSON: All right. Do
2	you wish to call a witness, ma'am? This is your
3	opportunity now to tell us why is it that we
4	should renew your license. So do you have any
5	witnesses you want to call?
6	MS. ENKENYELESH: Yes.
7	CHAIRPERSON ANDERSON: And who is the
8	witness you are calling, ma'am?
9	MS. ENKENYELESH: Him.
10	CHAIRPERSON ANDERSON: Can you call
11	you can sit over there, sir. Can you raise your
12	right hand? I'm sorry, what's his name? Oh, you
13	need to translate for him, too?
14	INTERPRETER: Yes.
15	CHAIRPERSON ANDERSON: Do you speak
16	English, sir?
17	MR. TUMEBO: A little bit. I need
18	translator.
19	CHAIRPERSON ANDERSON: You what?
20	MR. TUMEBO: I need translator.
21	MEMBER SHORT: He needs the translator
22	he said.

1 CHAIRPERSON ANDERSON: All right. So 2 If I can, did he say 3 MEMBER ALBERTI: 4 that? 5 CHAIRPERSON ANDERSON: Yes, that's what he said. So why don't you just raise your 6 7 right hand. 8 Whereupon, 9 BEREKET TUMEBO was called as a witness by the Licensee, and 10 having been first duly sworn, assumed the witness 11 12 stand and was examined and testified as follows: 13 MR. TUMEBO: Yes, yes, sir. 14 CHAIRPERSON ANDERSON: All right. 15 MR. TUMEBO: Yes, sir. 16 CHAIRPERSON ANDERSON: All right. So 17 you can come back and sit over here, sir, so --18 all right. 19 I am now depending on you, sir, to 20 faithfully translate these proceedings, for you 21 not to take an interpretation because this is 22 what is going to happen. You are translating for

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1 the applicant and you are also translating for 2 the witness. So therefore, because I was not aware that the witness needed a translator, so 3 4 therefore, I have to depend on you that you are 5 stating exactly what the witness is stating and that you are not summarizing anything. 6 7 INTERPRETER: Yes, sir. 8 CHAIRPERSON ANDERSON: All right. So 9 I need to make sure that that's what -- exactly 10 what you are going to do. 11 INTERPRETER: Yes. 12 CHAIRPERSON ANDERSON: All right. 13 Yes, ma'am, what are the questions that you --14 what is the test -- what are the questions you want to ask your first witness, ma'am? 15 16 And I think one of the things that you 17 can do is she can ask him a question in Amharic, 18 this is what -- okay. She can ask him the 19 question in Amharic, you translate the question 20 for us and then you can translate his answer. So 21 we can start off by him telling us what his name 22 is.

1	MR. TUMEBO: Tumebo, Tumebo.
2	CHAIRPERSON ANDERSON: Thank you, sir.
3	Okay. So now she can ask you questions. So she
4	can ask him the questions in Amharic. I need you
5	to translate what she is asking him for us.
6	INTERPRETER: Okay.
7	CHAIRPERSON ANDERSON: And then once
8	he answers the questions, then you can translate
9	his answers for us.
10	INTERPRETER: Yes, sir.
11	DIRECT EXAMINATION
12	BY MS. DESTA:
13	Q In all this, throughout the long time
14	we have been operating that business, we haven't
15	done anything out of the law.
16	CHAIRPERSON ANDERSON: No, hold on,
17	hold on. Ma'am, he is your witness. What is it
18	you want him to testify to? So you need to ask
19	him a question. Therefore, the translator you
20	are speaking to him in Amharic. Okay. I need
21	the translator to translate to us what you are
22	telling him. Once you ask him the question, the

translator will translate his answer. 1 2 So what is the question? So first, ask him a question, so it will be translated for 3 4 So what's the question you want to ask him, us. 5 ma'am? BY MS. DESTA: 6 7 Q The neighborhood has told us to remove 8 the beer advertisement from the outside and we 9 have removed that. CHAIRPERSON ANDERSON: All right. 10 All right. All right. All right. Why is he -- ask 11 12 her why is he here? 13 MS. ENKENYELESH: Because he --14 CHAIRPERSON ANDERSON: No, no, no, no. Why is he here? You ask her why is he here. 15 16 MS. ENKENYELESH: He came to testify 17 for me the facts that we don't do anything. 18 CHAIRPERSON ANDERSON: Well, why is he 19 -- okay. What is he here to testify about, 20 specifically? What is it that she wants him to 21 say? 22 MS. ENKENYELESH: Because ABRA told us

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not to sell anything under 16 ounce, we don't do 1 2 that and he knows. CHAIRPERSON ANDERSON: All right. 3 All 4 right. So ask him a question. Sir, do you sell 5 alcohol, single alcohol under 16 ounces? You're asking him, not her. 6 7 THE WITNESS: No, we don't sell. 8 CHAIRPERSON ANDERSON: What is the 9 question you want to ask him, ma'am? 10 MS. ENKENYELESH: That he testify for 11 us that we don't do -- we don't engage in any 12 business operation without -- out of the authorization of ABRA. 13 14 CHAIRPERSON ANDERSON: All right. 15 This is what I'm going to do. All right. Okav. 16 Tell -- ask him to state what is it that he wants 17 to state. He is here, why is he here? Tell us 18 why he is here. 19 **INTERPRETER:** Okay. 20 THE WITNESS: That we do our best to 21 clean up, to protect the cleanliness of the area, the neighborhood. And nobody -- we make sure 22

nobody hangs out, loiters around in front of the 1 2 store and nobody drinks around -- drinks beer around the store, outside of the store. 3 4 And inside the store, we don't sell without checking their age. And I came to 5 testify about this. 6 CHAIRPERSON ANDERSON: That's it? 7 8 THE WITNESS: Yes, sir. 9 CHAIRPERSON ANDERSON: Not you, ma'am. 10 I mean, he is the one who is testifying. We have to be -- you say you haven't asked him? 11 You're 12 not asking him the question, so I'm doing it a little bit differently to, basically, tell me why 13 14 he is here to testify. So you will get your opportunity, but that's just him. 15 16 So he doesn't -- you don't have 17 anything else to say, sir, is that correct? 18 THE WITNESS: Yes. 19 CHAIRPERSON ANDERSON: All right. Mr. 20 Johnson, you can now ask him questions. 21 MR. JOHNSON: I have no questions. 22 CHAIRPERSON ANDERSON: Do we have any

questions? Does the Board have any questions of 1 2 the witness? Mr. Alberti? MEMBER ALBERTI: 3 Okay. Ms. Desta 4 believes that the ANC is very concerned about the 5 sale of singles. Have they complained to you about that? 6 7 THE WITNESS: No. 8 No, they have not? MEMBER ALBERTI: 9 All right. All right. I have no further 10 questions. No other questions. 11 All right. CHAIRPERSON ANDERSON: All 12 right. Thank you, sir, for your testimony. I'm 13 sorry, Mr. Johnson, do you have any questions of 14 the witness based on the question Mr. Alberti 15 It has to be based on the question that asked? Mr. Alberti asked. 16 17 CROSS-EXAMINATION 18 BY MR. JOHNSON: 19 Would you ask him if he has seen me in 0 20 the store conversing with Ms. Desta with respect 21 to the issue of the single sales? 22 Α Yes, sir.

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1	MR. JOHNSON: No further questions.
2	CHAIRPERSON ANDERSON: All right.
3	Thank you.
4	MEMBER SILVERSTEIN: They get a chance
5	to cross.
6	CHAIRPERSON ANDERSON: Who? Cross
7	who?
8	MEMBER SILVERSTEIN: Him.
9	CHAIRPERSON ANDERSON: Cross who? She
10	just did that, that was it. That was it. This
11	is her they didn't have any questions, so they
12	already said that they had no questions to cross
13	him, so that's so
14	MEMBER SILVERSTEIN: Okay.
15	CHAIRPERSON ANDERSON: Mr. Alberti
16	asked a question, then I gave them an opportunity
17	to ask
18	MEMBER SILVERSTEIN: Thank you for
19	clarifying.
20	CHAIRPERSON ANDERSON: based on
21	all right.
22	(Whereupon, the witness was excused.)

1	CHAIRPERSON ANDERSON: So can you
2	raise your have her raise her right hand,
3	please.
4	Whereupon,
5	DESTA ENKENYELESH
6	was called as a witness by the Licensee, and
7	having been first duly sworn, assumed the witness
8	stand and was examined and testified as follows:
9	MS. ENKENYELESH: Yes.
10	CHAIRPERSON ANDERSON: You can have a
11	seat.
12	DIRECT EXAMINATION
13	CHAIRPERSON ANDERSON: What is it that
14	you want to say, ma'am?
15	MS. ENKENYELESH: What I want to state
16	is that so far I haven't done anything out of the
17	law. And all the neighbors whoever comes to
18	visit our store, they tell us they will help us
19	if we have any problem, but none of them has
20	complained.
21	We
22	CHAIRPERSON ANDERSON: No, no, sir,
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Sir, you can't say nothing. This is her 1 sir. 2 chance to talk, so you need to -- don't let me remove you from the table. 3 What I know is the 4 MS. ENKENYELESH: 5 residents of the area, they come to our store to -- for help and we do -- we support them as much 6 7 as we do. And I don't remember any complaint 8 from any of the neighbors. 9 But who -- what now is I think the 10 complaint is from people who want to buy my 11 house. 12 CHAIRPERSON ANDERSON: I don't 13 understand. 14 MS. ENKENYELESH: There are people who are giving me -- who are -- yeah, who are giving 15 16 me hard time to buy the house, the building. 17 That's my understanding, except those people I 18 have never received any complaint from the 19 residents around the store. 20 CHAIRPERSON ANDERSON: Anything else 21 you want to state? Just remember, you are 22 telling us why we should renew your liquor

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1 license, so what is it -- so that's what this is 2 about. MS. ENKENYELESH: We haven't done 3 4 anything out of the rules of ABRA, because of 5 that, that's why I want my license to be renewed. CHAIRPERSON ANDERSON: Is that it? 6 7 MS. ENKENYELESH: No, no. Even when 8 some people stand around the store for -- around 9 the -- in the public area, when we call the police and then the police told us not to call 10 them, because they have the right to stand where 11 12 they stand, because it's a public area. That's 13 the only thing I know. 14 CHAIRPERSON ANDERSON: All right. Is 15 that it? 16 MS. ENKENYELESH: Yes, sir. 17 CHAIRPERSON ANDERSON: Do you have any 18 questions, Mr. Johnson, of the witness? 19 MR. JOHNSON: I do. 20 CROSS-EXAMINATION 21 BY MR. JOHNSON: 22 Q Would you ask Ms. Desta --

1 CHAIRPERSON ANDERSON: You don't have 2 to say do you ask, just --MR. JOHNSON: Okay. Yes. 3 4 CHAIRPERSON ANDERSON: -- ask a 5 question, please. BY MR. JOHNSON: 6 7 0 To what extent does Desta rely on the 8 sale of singles for the viability of her 9 business? In right now, most of my income comes 10 Α from singles. My business is slow. 11 So slow. 12 CHAIRPERSON ANDERSON: I didn't hear 13 the last thing she said. 14 INTERPRETER: So slow, that's what she 15 said. 16 CHAIRPERSON ANDERSON: Who? 17 INTERPRETER: It's slow, that's what 18 she said. 19 CHAIRPERSON ANDERSON: All right. She spoke in English. 20 INTERPRETER: 21 BY MR. JOHNSON: 22 Q So most of her sales are from singles,

1	is what she said? Did I understand that?
2	A Yes, single. We sell the singles and
3	other items in the store. Without that, we
4	cannot exist.
5	MR. JOHNSON: No further questions.
6	CHAIRPERSON ANDERSON: What
7	conversations, if any, have you had with the ANC
8	regarding single sales?
9	MS. ENKENYELESH: I didn't have any
10	conversation with them, but they saw the
11	advertisement and they they saw the license
12	renewal notice, the license renewal notice and
13	then they came and they protested here.
14	CHAIRPERSON ANDERSON: But I'm saying
15	but what did they say to you? What did they want
16	you to do?
17	INTERPRETER: She is referring to Mr.
18	Johnson.
19	MS. ENKENYELESH: He told us not to
20	sell singles, because it's not good for the
21	neighborhood. And I replied to him saying we are
22	operating under our license and we are doing our

best to keep the business going normal. 1 2 CHAIRPERSON ANDERSON: All right. Any other questions by any other Board Members? 3 4 MS. ENKENYELESH: I have written this 5 letter for the Board. CHAIRPERSON ANDERSON: What letter is 6 7 that? What? Hold on, what -- all right. No. 8 She said she wrote a letter that she wants to 9 read for the Board? Is that what she said? 10 MS. ENKENYELESH: Um-hum. 11 INTERPRETER: Yes. 12 MS. ENKENYELESH: Yes. 13 CHAIRPERSON ANDERSON: Oh. 14 I give to her, yeah. MS. ENKENYELESH: 15 INTERPRETER: I already gave it to 16 who? 17 MS. ENKENYELESH: For the Board, I 18 give, yeah. This letter already I give it. 19 CHAIRPERSON ANDERSON: What's this 20 letter about? No, you don't have to do that. 21 I'm just trying to find out. 22 MS. ENKENYELESH: About the complaint,

1 the area. 2 CHAIRPERSON ANDERSON: Okay. You 3 can --4 MS. ENKENYELESH: They crowded, they 5 say so many things. CHAIRPERSON ANDERSON: Okay. 6 So when you do closing, then you can go through the 7 8 letter. All right. Any -- are we -- does any 9 other Board Members have any questions of her? All right. Do you have anything else 10 to -- well, at this -- do you have anything else 11 12 you want to say? I mean, I'm going to give you 13 an opportunity later on to talk about the letter. 14 Is this -- that's all you have to say? 15 MS. ENKENYELESH: Yes. 16 CHAIRPERSON ANDERSON: All right. **All** 17 right. The protestant, do you wish to make -- do 18 you have any witnesses you plan to call? 19 MR. JOHNSON: I have one witness, my 20 colleague. CHAIRPERSON ANDERSON: Will you call 21 her, please? 22

1	MR. JOHNSON: Yes. Commissioner
2	Norman, will you, please
3	CHAIRPERSON ANDERSON: Can you raise
4	your right hand?
5	Whereupon,
6	ANITA NORMAN
7	was called as a witness by the Protestant, and
8	having been first duly sworn, assumed the witness
9	stand and was examined and testified as follows:
10	MS. NORMAN: I do.
11	CHAIRPERSON ANDERSON: All right. All
12	right. So you can have a seat. Ask her a
13	question, but remember to go slow, since we have
14	a translator here.
15	DIRECT EXAMINATION
16	BY MR. JOHNSON:
17	Q Commissioner Norman, have you looked
18	at the voluntary agreement from 2006?
19	A I have.
20	CHAIRPERSON ANDERSON: Hold on, hold
21	on. All right. You ask a question. Give him an
22	opportunity to translate

1	MR. JOHNSON: All right.
2	CHAIRPERSON ANDERSON: before she
3	answers the question. And then he needs to
4	remember translate and maybe she understand
5	English, I don't know. But since we have a
6	translator here
7	MR. JOHNSON: Yes.
8	CHAIRPERSON ANDERSON: that we are
9	paying for, I'm making sure the translator does
10	his job. All right.
11	BY MR. JOHNSON:
12	Q With respect to the recitation in the
13	or the recital, I guess, in the agreement that
14	states "No sale of single 12 ounce cans or
15	bottles of beer," my question is are you aware
16	that sales of 12 ounce cans or bottles of beer
17	are uncommon, at this point, and if so, what
18	sizes of singles would you say are most commonly
19	sold in ANC-1B?
20	A If single sale beers are sold in ANC-
21	1B
22	Q Can you speak louder, please?

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1 Single sale beers are sold in ANC-1B. Α 2 Q In what sizes? What sizes are common? Probably larger sizes maybe, but not --3 Α Do you know what size? Do you know 4 0 5 the volume of those container sizes? Are they 6 16s, 20s, 24s? 7 Α I think so. 8 Have you visited this establishment? Q 9 I have and I have spoken to Ms. Desta Α about information contained in the settlement 10 11 agreement and we spoke a little while about it 12 and I also talked to a neighbor to the north of 13 her. 14 And what did you learn from that Q 15 neighbor? 16 Α Well, I learned from the neighbor, his name was Paul Carlson, he worked -- he owns Vena 17 18 -- I think it's called VenaTech. 19 INTERPRETER: Can you give me a chance 20 to translate? 21 THE WITNESS: Oh, sorry. 22 **INTERPRETER:** Yes.

1	THE WITNESS: There are concerns. Ms.
2	Desta said that the tree lines were high between
3	her establishment and VenaTech and it was
4	contributing, I think, to the decrease in her
5	business. I guess people not being able to see
6	her business and come and shop.
7	And when I talked to the owner of
8	VenaTech, he said he kept the trees high because
9	he didn't want to see his customer he didn't
10	want his customers to see the people hanging out
11	and drinking in front of the establishment in
12	addition to seeing the loitering.
13	Well, in addition to see the
14	loitering, he also mentioned about the trash,
15	which I noted, not directly in front of her
16	establishment in front of the door or anything,
17	but right by the litter can right in front of her
18	establishment, curbside.
19	And when I talked to Ms. Desta, I just
20	walked around the store just to see some of the
21	things that were in our voluntary agreement that
22	were also I could see in the store, which were

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1 the posters that were covering more than the 2 allotted amount of window space. And she had a couple of signs about 3 4 not selling to minors. They were small signs. 5 One was hanging high and one was visible, but they were small. 6 7 BY MR. JOHNSON: 8 Anything else? Q 9 That was it. I didn't observe anyone Α 10 hanging out at the time that I visited the 11 establishment, which was in the evening, one 12 evening. That's it. 13 MR. JOHNSON: No further questions. 14 CHAIRPERSON ANDERSON: Do you have any questions you want to ask her, ma'am? 15 16 INTERPRETER: It's another question. 17 CHAIRPERSON ANDERSON: You're asking 18 her -- no. 19 INTERPRETER: Yeah. 20 CHAIRPERSON ANDERSON: She has to ask 21 her a question. If she doesn't have any 22 questions to ask her, then we can move on. Based

on the testimony she just gave. 1 2 CROSS-EXAMINATION BY MS. ENKENYELESH: 3 She is the person, Commissioner Norman 4 0 5 referred to. Is the one who just told --CHAIRPERSON ANDERSON: You are asking 6 her a question. So what's the question that is 7 8 being asked of that lady, based on the testimony 9 that she just gave? 10 INTERPRETER: A question. 11 BY MS. ENKENYELESH: 12 We -- it's not --Q 13 CHAIRPERSON ANDERSON: It has to be a 14 question. 15 **INTERPRETER:** Yeah. 16 BY MS. ENKENYELESH: 17 0 We have removed the beer sign and what 18 did we do except try to keep the front area 19 clean. 20 CHAIRPERSON ANDERSON: No, ma'am. You 21 are asking the witness a question. If you don't 22 have a question for the witness, then say you

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1 don't have any. It's not -- this is not for you 2 to give a -- no. All right. Ma'am, all right. 3 Okay. 4 MS. ENKENYELESH: I don't have any 5 questions. CHAIRPERSON ANDERSON: 6 No, hold on. I don't want to get frustrated. This is the way 7 8 this works. She just testified, right? This is 9 your opportunity to question her on the testimony she just gave. 10 11 MS. ENKENYELESH: No. 12 CHAIRPERSON ANDERSON: If you do not 13 have -- hold on, hold on, miss. If you do not 14 have any questions of her on the testimony that she just gave, that's fine. 15 MS. ENKENYELESH: I want to tell her 16 17 about Paul. 18 CHAIRPERSON ANDERSON: About what? 19 INTERPRETER: Paul. 20 CHAIRPERSON ANDERSON: You want to ask her about Paul. Who is Paul? I don't -- what 21 22 about Paul? Ask her.

1	BY MS. ENKENYELESH:
2	Q The neighbor, our neighbor.
3	A Um-hum.
4	Q He is the one who is pressuring me to
5	sell the house.
6	CHAIRPERSON ANDERSON: All right.
7	Hold on. The question you were asked is that who
8	is Paul?
9	THE WITNESS: Paul Carlson owns
10	VenaTech next door to her. He is the one who has
11	the high trees that separates VenaTech from
12	Eleven Market.
13	CHAIRPERSON ANDERSON: All right. Do
14	you know whether or not Paul has had any
15	conversations with her regarding selling her
16	property?
17	THE WITNESS: No, I don't.
18	CHAIRPERSON ANDERSON: All right. Any
19	other questions you want to add, ma'am?
20	INTERPRETER: She said he asked me
21	every day.
22	CHAIRPERSON ANDERSON: Ask her that

ask her if she knows that. Ask the question 1 2 then. He is the one who is 3 MS. ENKENYELESH: 4 complaining. He is the one who --5 CHAIRPERSON ANDERSON: You are asking -- remember, you are asking her a question. 6 Ask 7 her if she knows -- ask her is he the only person 8 who is complaining. Ask -- that's the question. 9 That's the question that No, no, no. she -- is this the only neighbor who has been 10 11 complaining about the store, ma'am? 12 THE WITNESS: He is the only one that 13 I talked to, but I have heard from others in -on our committee that this establishment has 14 people hanging out loitering, that's actually 15 16 what prompted me to go by there to see what was 17 going on at the time. 18 So other -- Paul is not the one --19 only one who complained. It was other people on 20 our committee who noted what was happening in 21 your area. 22 CHAIRPERSON ANDERSON: Any other

questions? 1 2 BY MS. ENKENYELESH: Who is the other one? 3 0 4 Α Just committee members. 5 CHAIRPERSON ANDERSON: All right. Any other questions? Yes, Mr. Short? 6 No? 7 MEMBER SHORT: Yes. I would like to 8 ask, I have a copy of the voluntary agreement 9 that was signed. Were you a party to that? THE WITNESS: 10 No. 11 CHAIRPERSON ANDERSON: Remember, we 12 need to give him --13 MEMBER SHORT: Okay. 14 CHAIRPERSON ANDERSON: -- a chance to 15 translate. 16 INTERPRETER: Thank you. 17 MEMBER SHORT: Okay. This agreement 18 apparently was signed and agreed upon upon the 19 opening of this location? 20 THE WITNESS: I cannot say that for 21 sure. 22 MEMBER SHORT: Could we get her a copy

1 of it, Mr. Chair? 2 CHAIRPERSON ANDERSON: Ask her the date. 3 4 MEMBER SHORT: Yeah, 2006. 5 MEMBER ALBERTI: Ask her if she is familiar with it. 6 7 MEMBER SHORT: Yes, well, that's what 8 I was trying to do. 9 CHAIRPERSON ANDERSON: Well, she said she didn't sign it, but ask her if she is 10 familiar with it, yes. 11 12 MEMBER SHORT: Okay. MEMBER ALBERTI: Ask her if she is 13 familiar with it. 14 15 MEMBER SHORT: Are you familiar with 16 this document? 17 THE WITNESS: Yes, I did read it, yes. 18 MEMBER SHORT: It looks like the 19 voluntary agreement was made on the 30th day of March 2006? 20 21 THE WITNESS: Yes. 22 MEMBER SHORT: Is that the same time

1 this store opened up? 2 THE WITNESS: I don't know that. Ι don't know the answer to that. 3 4 MEMBER SHORT: Okay. Well, look at --5 on the same page, look at No. 2. Um-hum. 6 THE WITNESS: 7 MEMBER SHORT: Which reads "No sale of 8 alcoholic beverages for consumption in public 9 space." 10 THE WITNESS: Yes. 11 "Applicant shall not MEMBER SHORT: 12 sell alcoholic beverages to any person the 13 applicant knows or reasonably should know will 14 consume the beverages in public space or will 15 divide containers among several persons while in 16 public space. Specifically, prohibit all sales 17 of Mad Dog 20/20, blunts, single cigars and 18 rolling papers of any kind. No sale of single 19 ounce cans or bottles." 20 CHAIRPERSON ANDERSON: 12 ounces. 21 MEMBER SHORT: 12 ounces forgive me, 22 12 ounce cans or bottles of beer.

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1	THE WITNESS: Um-hum, yes.
2	MEMBER SHORT: So and I see that the
3	licensee was Eleven Market, 1936 11th Street,
4	N.W. And it was made in agreement with ANC-1B.
5	Why would that be necessary to put in
6	the settlement agreement, in your opinion?
7	THE WITNESS: Just like the
8	Investigator testified to, people drink, they
9	share containers, they share cups. They hang out
10	in public. They are intoxicated. They are
11	disruptive. They are not necessarily
12	disruptive, but they we have police calls to
13	the establishment. They litter. So they just
14	are a public nuisance.
15	MEMBER SHORT: Okay. So apparently
16	the applicant or the renewent, in this case
17	THE WITNESS: Um-hum.
18	MEMBER SHORT: agreed to this when
19	they opened up?
20	THE WITNESS: Yes.
21	MEMBER SHORT: And this is now 2018
22	and they want to change it. Is that what this is

about? 1 2 THE WITNESS: Yes. MEMBER SHORT: Okay. That's all I 3 have for right now, Mr. Chair. 4 5 CHAIRPERSON ANDERSON: Mr. Silverstein? 6 7 Thank you for MEMBER SILVERSTEIN: 8 your service, Commissioner Norman. 9 Are there any other stores in the area, in the neighborhood off-premise stores, 10 stores with off-premise licenses? 11 12 THE WITNESS: Off-premise licenses? 13 MEMBER SILVERSTEIN: Meaning that you 14 can buy there and take out. 15 THE WITNESS: Yes. 16 MEMBER SILVERSTEIN: Not restaurants. 17 THE WITNESS: Yes. 18 MEMBER SILVERSTEIN: Do they have 19 similar limitations on single sales or is this kind of an outlier because it's either stricter 20 21 or more lenient than the competition? THE WITNESS: I'm not sure in that I'm 22

actually the commissioner of 1B01. I think that 1 2 might be a better answer for the commissioner for 3 1B02 to say, to answer that. 4 MEMBER SILVERSTEIN: So you can't say 5 whether there are other licensed establishments, B Licenses, off-premise licenses, that have 6 7 exactly the same as what this has now? 8 I know in 1B01 we have THE WITNESS: 9 We have single sales. that. I am not sure as to 10 how many are in 1B02. 11 MEMBER SILVERSTEIN: Do you have any 12 that are stricter than this? That apply to not 13 just the 12 ounce, but to all other --14 THE WITNESS: Again, I would have to defer to the commissioner of that area. 15 16 MEMBER SILVERSTEIN: So you don't know 17 whether this gives Eleven a competitive advantage 18 over other competition because this is a looser 19 settlement agreement than other stores in your 20 neighborhood have? This -- you can't tell us 21 that this is a general neighborhood policy and a 22 level playing field?

1	THE WITNESS: I cannot, only because,
2	you know, depending on the type of establishment,
3	the number of complaints, we would incorporate an
4	agreement based on the concerns that residents
5	have, the commissioner has about an
6	establishment, so I cannot speak to it. I don't
7	know.
8	MEMBER SILVERSTEIN: Okay. This has
9	been somewhat answered, but I'm going to ask
10	again.
11	THE WITNESS: Okay.
12	MEMBER SILVERSTEIN: And hopefully get
13	a more succinct answer.
14	How does this current situation, this
15	settlement agreement that is there now, cause any
16	specific problems? And what are those specific
17	problems caused by the gaps that you perceive in
18	this settlement agreement?
19	THE WITNESS: The specific problems
20	are the complaints from residents and business
21	owners about the people who come to the area and
22	

They are sharing drinks. They are littering. 1 2 They are just hanging out and they are being disruptive to other businesses. 3 MEMBER SILVERSTEIN: Well, then how 4 5 would you want this to be changed? What's the hole that you want to patch in the bucket? 6 7 THE WITNESS: To not allow for the 8 sale of these single bottles of beer, to prevent 9 people from congregating and sharing and loitering and being a nuisance in front of her 10 11 establishment and within the general area. 12 MEMBER SILVERSTEIN: Do you have any 13 specific ideas, language as to how we do that? 14 THE WITNESS: Preventing the sale of --15 This simply says MEMBER SILVERSTEIN: 16 12 ounce. 17 THE WITNESS: -- I would think 16 18 ounces or less. 19 MEMBER SILVERSTEIN: Thank you. No 20 further questions. 21 CHAIRPERSON ANDERSON: Ms. Norman, you are the commissioner for 1B02? 22

	о 
1	THE WITNESS: 1.
2	CHAIRPERSON ANDERSON: 1B01?
3	THE WITNESS: 1B01.
4	CHAIRPERSON ANDERSON: How many
5	establishments in your Single Member District
6	that sell how many establishments do you do
7	you know how many establishments do you have in
8	your Single Member District?
9	THE WITNESS: How many establishments?
10	CHAIRPERSON ANDERSON: Yeah, that
11	sells alcohol. Similar establishments in your
12	District that sells alcohol. I'm sorry, B. Bs
13	and basically, do you have any other convenience
14	stores in your
15	THE WITNESS: I do. I have one
16	similar to hers.
17	CHAIRPERSON ANDERSON: You have one?
18	THE WITNESS: Well, at least one
19	recently that I have done a settlement agreement.
20	CHAIRPERSON ANDERSON: But I'm saying
21	but how many similar establishments to hers do
22	you have in your Single Member District?

		6
1	THE WITNESS: A few.	
2	CHAIRPERSON ANDERSON: What do you	
3	call a few? Give me some numbers. I'm trying to	
4	find out.	
5	THE WITNESS: One, two	
6	CHAIRPERSON ANDERSON: One?	
7	THE WITNESS: No. It's at least two.	
8	CHAIRPERSON ANDERSON: Two?	
9	THE WITNESS: At least two. There are	
10	two that	
11	CHAIRPERSON ANDERSON: So you have at	
12	least two	
13	THE WITNESS: Two.	
14	CHAIRPERSON ANDERSON: similar	
15	convenience stores in your establishment in	
16	your SMD. Is that correct?	
17	THE WITNESS: Yes, yes.	
18	CHAIRPERSON ANDERSON: And out of the	
19	two, how many of them sell single sales? How	
20	many of them are allowed to sell single	
21	containers of alcohol?	
22	THE WITNESS: Both of them.	

1	CHAIRPERSON ANDERSON: Both of them?
2	THE WITNESS: Both of them.
3	CHAIRPERSON ANDERSON: So why are
4	these establishments you tell me why you
5	allow these establishments in your Single Member
6	District, but we should not allow her
7	establishment to have the same rights as what
8	your the establishments in your Single Member
9	District have.
10	THE WITNESS: Well, we tried to get
11	that stopped before and it we weren't able to.
12	We did a settlement agreement and we tried to
13	prevent the establishment from selling single
14	sale alcohol containers and we were unsuccessful.
15	We put other things into place to try to curb
16	that behavior, such as asking the patrons to move
17	along, not allowing them to kind of loiter and
18	litter and congregate.
19	CHAIRPERSON ANDERSON: But our
20	Investigator testified that there was no
21	loitering. The area was clean. So tell me where
22	when is the loitering? Where is the loitering

1	if our Investigator testified to say I have been
2	there on at these occasions
3	THE WITNESS: Um-hum.
4	CHAIRPERSON ANDERSON: and I have
5	not seen any loitering. I have not seen any
6	trash. So what is it that we are missing?
7	THE WITNESS: I can only report what
8	has been reported to me by the owner next door,
9	other committee members, the commissioner of that
10	area would speak to that. I didn't see any
11	loitering when I was there, but I did see trash
12	in the area.
13	CHAIRPERSON ANDERSON: What do you
14	mean in the area? In front of the establishment?
15	THE WITNESS: Yes.
16	CHAIRPERSON ANDERSON: Or in the area?
17	THE WITNESS: In front of the
18	establishment, but on the sidewalk closer to the
19	litter can.
20	CHAIRPERSON ANDERSON: So how do you
21	know this is her trash?
22	THE WITNESS: I don't know

1 specifically that it is her trash, but it's in 2 front of her establishment. And the trash wasn't overflowing or anything. It was, you know, 3 4 congregated around the litter can on the outside 5 of it and I'm not sure how that got there. CHAIRPERSON ANDERSON: 6 I'm not familiar with the neighborhood, so tell me about 7 8 this neighborhood where this establishment is 9 located. THE WITNESS: It's a residential 10 11 housing. It's a couple of -- her store. There 12 is a restaurant next to it. It's close to U Street. It's about -- it sits about 100 feet in 13 14 from U Street, 100 or 150 feet in. 15 This is a high CHAIRPERSON ANDERSON: 16 traffic area? 17 THE WITNESS: Um, probably not as high 18 traffic as U Street itself, because it's off of U 19 Street. 20 CHAIRPERSON ANDERSON: All right. All 21 right. Any other questions by any of the Board Members? All right. All right. Do you have any 22

1 questions to ask the commissioner based on the 2 questions that were asked by the Board? 3 MS. ENKENYELESH: No, sir. 4 CHAIRPERSON ANDERSON: Do you have any 5 clarifying questions, sir, that you want to ask 6 the commissioner based on the questions that the 7 Board just asked? 8 MR. JOHNSON: I do. 9 CHAIRPERSON ANDERSON: Go ahead. REDIRECT EXAMINATION 10 11 BY MR. JOHNSON: 12 What's the name of the establishment? Q 13 Α (No audible answer.) 14 What's the name of this establishment? Q 15 Eleven Market. Α 16 0 And what does the name market convey 17 to you? 18 Α That they would sell more food and 19 sundries, that kind of thing than beer or 20 alcohol. 21 0 And the other A Licensees in my Single 22 Member District are Serv U Liquors, Gallagher &

1 Graham Fine Spirits and FB Liquors. Would you 2 imagine that a store that advertises itself as a liquor store would have the same products 3 available for customers that a market would have? 4 5 Α No. Do you believe that a market should be 6 0 driving -- deriving most of its sales from single 7 8 beer sales? 9 CHAIRPERSON ANDERSON: Well, all 10 right. 11 THE WITNESS: No. 12 CHAIRPERSON ANDERSON: All right. The 13 questions you are supposed to ask are questions 14 based on the questions that the Board asked. 15 MR. JOHNSON: Okay. The last one was 16 not. The other ones were, because they were 17 related to the other establishments. 18 CHAIRPERSON ANDERSON: I just want to 19 point out to you. Well, I did ask her about the establishments in her District. 20 I never asked 21 her about establishments in this Single Member 22 District, but I'll give you some leeway, but

1	what's the next question you are asking?
2	MR. JOHNSON: I believe that's the end
3	of my questions.
4	CHAIRPERSON ANDERSON: All right.
5	Thank you. You can step down, ma'am.
6	(Whereupon, the witness was excused.)
7	CHAIRPERSON ANDERSON: All right. Do
8	you have any witnesses or any other testimony
9	that you want to provide?
10	(No audible answer.)
11	CHAIRPERSON ANDERSON: Do you have any
12	other witnesses or any other testimony that you
13	want to give?
14	MR. JOHNSON: Um, I have no other
15	witnesses. With respect to additional testimony,
16	I do have a couple of things. Should I hold
17	those until my final?
18	CHAIRPERSON ANDERSON: All right. So
19	let me ask you, I guess what I'm trying to find
20	out is that do you want to testify?
21	MR. JOHNSON: I think I have I'll
22	testify very briefly, sure.

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1	CHAIRPERSON ANDERSON: Can you raise
2	your right hand, sir?
3	Whereupon,
4	JERRY JOHNSON
5	was called as a witness by the Protestant, and
6	having been first duly sworn, assumed the witness
7	stand and was examined and testified as follows:
8	MR. JOHNSON: I do. I so swear.
9	CHAIRPERSON ANDERSON: And remember
10	that whatever you say, she has an opportunity to
11	cross-examine you on it and we are going to do
12	the same thing, too.
13	MR. JOHNSON: Yes.
14	CHAIRPERSON ANDERSON: Go ahead. And
15	go slowly, because it is being translated,
16	please.
17	DIRECT EXAMINATION
18	THE WITNESS: I think the extent of my
19	testimony is merely acknowledging the Exhibit No.
20	19 with the 16 police calls. I think that's
21	somewhat reflective of the situation that the
22	Investigator, for reasons that I think are a

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1	result of the his poor choices of times for
2	visiting this business, but I think there is
3	sufficient evidence that and especially if you
4	look at the times in the event summaries, you
5	will see that most of the calls are, in fact,
6	late afternoon, 4:00, 4:00, 5:00.
7	CHAIRPERSON ANDERSON: Hold on, you
8	are going by the Board document?
9	THE WITNESS: I'm going by the Event
10	Search Summary, Exhibit No. 19.
11	CHAIRPERSON ANDERSON: Hold on just
12	for one minute, please.
13	MEMBER ALBERTI: Exhibit No. 19 to the
14	protest report?
15	THE WITNESS: Protest report.
16	MEMBER ALBERTI: Is that correct?
17	THE WITNESS: Yes.
18	CHAIRPERSON ANDERSON: Okay.
19	MEMBER ALBERTI: Thank you.
20	CHAIRPERSON ANDERSON: All right.
21	Yes, go ahead.
22	THE WITNESS: So my only point is to

1 bring to your attention that the vast majority of 2 those calls did, in fact, take place in the latter half of the afternoon or early evening. 3 4 If you remember the times that the 5 Inspector came, two were late in the evening, at least two were early in the morning, around 9:00 6 in the morning. 7 He did not make visits during 8 the times that most of the activity has been 9 brought to our attention is occurring. 10 CHAIRPERSON ANDERSON: That's all you 11 have to say? 12 THE WITNESS: That's all I have to 13 say. 14 CHAIRPERSON ANDERSON: Do you have any 15 questions, ma'am, of him, based on what he just 16 stated? 17 CROSS-EXAMINATION 18 BY MS. ENKENYELESH: 19 Are you saying that he didn't come in 0 20 the morning? 21 Α He only came in the morning or late in 22 the evening. He did not come during the high

traffic times that correspond to when police 1 2 calls have been made. 3 Q He has been there repeatedly, even 4 when there is high traffic. CHAIRPERSON ANDERSON: All right. 5 Let me ask you a question. 6 7 Going back to Exhibit 19, what is 8 Exhibit 19? 9 MEMBER ALBERTI: Wait, is he done? 10 CHAIRPERSON ANDERSON: Well, yes, she 11 was cross-examining him. 12 MEMBER ALBERTI: Oh, okay. Okay. 13 CHAIRPERSON ANDERSON: That was her 14 cross-examination. 15 MEMBER ALBERTI: I'm sorry, it's 16 getting late. I'm sorry. 17 CHAIRPERSON ANDERSON: That was her 18 cross-examination of him. 19 MEMBER ALBERTI: All right. 20 CHAIRPERSON ANDERSON: All right. So 21 let's go back to Exhibit 19. What is Exhibit 19 and what are these calls of service? What are 22

1 they, sir, from your -- since you are saying they 2 were late afternoon. Um-hum. 3 THE WITNESS: 4 CHAIRPERSON ANDERSON: What are they? THE WITNESS: I actually don't know 5 what the police designations are for --6 7 MS. NORMAN: Disorderly conduct it 8 looks like. 9 THE WITNESS: Some are disorderly 10 conduct, according to my colleague. 11 CHAIRPERSON ANDERSON: No, it can be--12 I'm asking -- remember, I'm cross-examining you, 13 so --14 THE WITNESS: Oh. 15 CHAIRPERSON ANDERSON: So this is not 16 a colleague stuff, so I'm asking you. You 17 brought -- you are the one who brought it to our 18 attention to say late afternoon, so I'm asking 19 you, from your viewpoint, what are all these calls for service? 20 21 THE WITNESS: I believe they represent 22 complaints that have been made by neighbors or

some entity who has seen activity taking place 1 2 that they clearly did not believe should be taking place and a call to MPD was made. 3 But with respect to the specific 4 5 behaviors, I do not know exactly for each of these matters what the specific behavior was. 6 7 CHAIRPERSON ANDERSON: All right. THE WITNESS: I do believe that the 8 9 document speaks for itself, however. CHAIRPERSON ANDERSON: I'm reading the 10 11 document and there is one, two, three, four. There are only four, although it has the address, 12 13 but there are only four mentioned of Eleven 14 Market, that's what I'm seeing. I see it all has the same address, but on that document, only four 15 16 specifically states Eleven Market. No, you can't consult with her. 17 So I 18 guess what I'm trying to find out is that I don't 19 know whether or not all of these -- I'm asking 20 you do you know whether or not all of these 21 incidents were incident-specific to Eleven 22 Market?

1	If you don't know, you can say you
2	don't know.
3	THE WITNESS: Yeah, well, I do not
4	know the answer to that question. I will say
5	that the upstairs of the Eleven Market is a small
6	tax preparation business, so I'm assuming that
7	the tax preparation business upstairs is not the
8	source of the calls.
9	CHAIRPERSON ANDERSON: Mr. Alberti?
10	MEMBER ALBERTI: So, Mr. Johnson, I'll
11	continue down this line of questioning.
12	First of all, I know that DISO is
13	disorderly.
14	THE WITNESS: Yes.
15	MEMBER ALBERTI: I know that. Do you
16	have any idea what TFT1 and TFT2 are?
17	THE WITNESS: I do not know.
18	MEMBER ALBERTI: Okay. Great. Mr.
19	Short, please. I am fairly confident that those
20	signify traffic violations. But you can't you
21	have no knowledge that my assumption isn't
22	correct, right?

1	THE WITNESS: That could actually
2	denote the problem with the double parking
3	patrons who are going into the business, so if
4	it's a parking issue that corresponds to this
5	address, that would be my assumption.
6	MEMBER ALBERTI: That it's a traffic
7	issue?
8	MS. NORMAN: Yes.
9	THE WITNESS: It seems plausible.
10	MEMBER ALBERTI: All right.
11	THE WITNESS: If it, in fact, is.
12	MEMBER ALBERTI: You don't know that
13	it's specifically for double parking, right?
14	THE WITNESS: No.
15	MEMBER ALBERTI: All right. And you
16	haven't testified earlier that double parking was
17	an issue. Neither one, neither you nor your
18	colleague, commissioner, have testified that
19	double parking was an issue. Am I correct?
20	THE WITNESS: I guess I did not
21	specifically testify in that short period of
22	testifying

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1 MEMBER ALBERTI: All right. 2 THE WITNESS: -- that --Do you know what ITT 3 MEMBER ALBERTI: 4 open, is probably open container. Would you 5 assume that that's probably correct? Do you agree with me there? 6 7 THE WITNESS: That seems plausible. 8 So and then SEEC, do MEMBER ALBERTI: 9 you know what that means? I do not know. 10 THE WITNESS: All right. 11 MEMBER ALBERTI: Neither 12 do I. So the only ones I can be confident, I've 13 got one, two, three, four, five, six, seven, 14 eight, I've got -- counting the open container, I've got nine that seem specific to the things 15 16 that you testified to earlier as being concerned. 17 THE WITNESS: Um-hum. 18 MEMBER ALBERTI: That's nine for the 19 entire year. Am I correct? 20 THE WITNESS: Um-hum. 21 MEMBER ALBERTI: And you believe that that's a concern? Nine calls for the entire 22

1 year? 2 MS. NORMAN: That's when people called. 3 4 THE WITNESS: Those were just the 5 times when people called. How one should characterize nine calls over the course of a 6 7 year, I guess, is a matter of debate. 8 Yeah, well, it is. MEMBER ALBERTI: 9 It is, that's why I'm asking you. THE WITNESS: Right. I think for a 10 market, I think it is. 11 12 MEMBER ALBERTI: Okay. 13 THE WITNESS: Absolutely, for a 14 market. 15 So okay, let's go MEMBER ALBERTI: 16 back to the off-premise As and Bs in your Single 17 Member District. How many are there? 18 THE WITNESS: I believe there are 19 three As. 20 MEMBER ALBERTI: Any Bs? 21 THE WITNESS: I'm not seeing any Bs on 22 the list.

1	MEMBER ALBERTI: We have a whole list
2	here courtesy of our Investigator, so I'm trying
3	to find it again. Can someone help me out? I
4	know I saw it in the preliminary report. I can't
5	find it again.
6	CHAIRPERSON ANDERSON: If you go on
7	page 4, it has all the list well
8	MEMBER ALBERTI: Yeah, I know, and so
9	page 4.
10	CHAIRPERSON ANDERSON: Okay.
11	MEMBER ALBERTI: Okay. Here we go,
12	page 4 and 5. All right. So yeah, right, I
13	count one, two, three, four, five, I count five
14	As and Bs and you say how many, three of those
15	are in your Single Member District?
16	THE WITNESS: Yes, I believe so.
17	MEMBER ALBERTI: Okay. Do any of
18	those have settlement agreements that restrict
19	singles?
20	MS. NORMAN: This is a new one.
21	CHAIRPERSON ANDERSON: No, you can't
22	consult. You can't consult, sir.

1	8. I
1	MEMBER ALBERTI: Please, please, he is
2	testifying. He is testifying. And if need be,
3	we will put him up on the stand, so he can't
4	consult.
5	THE WITNESS: Sure, sure.
6	CHAIRPERSON ANDERSON: If you don't
7	know, say you don't know.
8	THE WITNESS: I don't know the answer
9	to that.
10	CHAIRPERSON ANDERSON: All right.
11	MEMBER ALBERTI: You don't know?
12	THE WITNESS: I have been an ANC
13	Commissioner for just a matter of months, so
14	and I have one of the highest concentrations of
15	liquor licenses in the entire city.
16	MEMBER ALBERTI: I know, but we are
17	talking about off-premise.
18	THE WITNESS: Yes.
19	MEMBER ALBERTI: Okay.
20	THE WITNESS: Well, no, I'm talking
21	about all liquor licenses, so
22	MEMBER ALBERTI: I know.

THE WITNESS: I don't I will say
that I have not reviewed each and every of the
settlement agreements. However, when I did
review this one and saw that it dated from 2006
and recognized that it was outdated and that the
operator was not adhering to the spirit of the
agreement to the detriment of my neighborhood,
but, yes.
MEMBER ALBERTI: And how okay. So
I'm going to come back to that statement, but how
many of the establishments in your Single Member
District are Class B?
THE WITNESS: I don't believe any. I
don't see any Bs in the list that
MEMBER ALBERTI: This is the only one?
THE WITNESS: This is where is
oh, yes, um, that's an A, that's an A and that's
an A. I guess you are right, this is the only
one.
MEMBER ALBERTI: Okay. All right.
Okay. How are they not adhering to the spirit of
that, their current settlement agreement? Eleven

1 Market, I mean.

2	THE WITNESS: The well, I think it
3	has been very clear both in her statement and in
4	the statement of the Investigator that,
5	unfortunately, she is relying to a great extent
6	on the sales of singles to maintain the viability
7	of her business, which I do believe is not
8	consistent with what one would expect for a
9	market.
10	MEMBER ALBERTI: Okay. I have no
11	further questions. Thank you.
12	CHAIRPERSON ANDERSON: Mr.
13	Silverstein?
14	MEMBER SILVERSTEIN: Thank you for
15	your service, Commissioner.
16	A question about the Event Search
17	Summary. We had a hearing a couple of months ago
18	in this room that involved a protest and the
19	protestants brought up an Event Search Summary
20	that had over 100 events on it and many of them
21	were disorderly and things of that sort.
22	And what we learned was that this

particular establishment was on a corner and catty-cornered from it was a Metro stop. And when the police are called, they are called to an address, the closest address was this establishment.

6 No one was evading the fare at this 7 Tortilla restaurant. How do we know that these 8 calls for service were, in fact, to an address 9 simply because there was something going on in 10 the street or because of something that was a 11 direct nexus to the operations of this 12 establishment? We need to establish that.

13 THE WITNESS: My response is that this 14 establishment does somewhat stand out in that it 15 is the only business that does single sales of 16 alcohol that are frequently consumed in close 17 proximity to the business.

18 The adjacent business is a wine bar.
19 I'm not aware of any problems associated with
20 that wine bar.

21 Across the street is a bus stop where 22 there is not a high concentration of people

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1

2

3

4

5

congregating, unlike bus stops on U Street and
 14th Street. This bus stop on 11th does not have
 that same type of environment.

4 So to your point, I do not believe 5 that this establishment is the recipient of bad behavior that is approximate to it. I believe 6 7 that this establishment is, in fact, the source. 8 MEMBER SILVERSTEIN: Thank you. 9 THE WITNESS: Of that behavior. 10 MEMBER SILVERSTEIN: No further 11 questions, Mr. Chairman. 12 MEMBER SHORT: I have a follow-up. 13 CHAIRPERSON ANDERSON: Yes, Mr. Short? 14 MEMBER SHORT: I am very familiar with this block. In fact, as a kid, I used to live in 15 16 the neighborhood there. And so as a fireman, I 17 heard about it on 9th and R Street, so I got to 18 know the area quite, quite well. 19 Between 11th and U Street to 11th and 20 T Street, approximately, how many buildings are 21 there? THE WITNESS: From 11th and U to 11th 22

1	and T?
2	MEMBER SHORT: Yes.
3	THE WITNESS: On that block?
4	MEMBER SHORT: Yes, that's the block
5	that this business is in.
6	THE WITNESS: I'm not sure how many
7	houses are on that block. However, I will say
8	this, that it is that this is the one of
9	only three commercial properties on the west side
10	of 11th. The remaining houses, which is probably
11	as many as 20, between Eleven Market and T Street
12	are all residential properties in a Residential
13	Zone.
14	MEMBER SHORT: Thank you. Now, that's
15	what I was trying to get you to say.
16	THE WITNESS: Got it.
17	MEMBER SHORT: There are 90-some
18	percent of the properties on 11th Street between
19	U Street and T Street where this business is
20	located, the 1900 Block, 90 percent of those are
21	residential.
22	THE WITNESS: Yes. Thank you for

Thank you. I'm just 1 MEMBER SHORT: 2 trying to --THE WITNESS: -- clarifying that. 3 4 MEMBER SHORT: -- say I know the 5 neighborhood quite well. And one other thing I 6 really want to get on the record is this, and I hope that this Board doesn't get into the 7 8 practice of a community and a business have a 9 contract, that's what I consider a SA to be, an 10 agreement. 11 And this Board shouldn't be in the 12 business of saying because someone doesn't want 13 to do it, what they signed on to do, to change 14 it. And but I'm only one vote. And that's just 15 my thought process right now. 16 But this is a residential street. And 17 you say that there is a -- now, I know that you 18 said there is a wine bar. 19 That's correct. THE WITNESS: 20 MEMBER SHORT: On the same side of the street a couple doors up, right? 21 22 THE WITNESS: Um-hum.

1 MEMBER SHORT: And then there was a 2 retail store on the corner by 11th and U Street. And then across used to be the floral shop. 3 4 THE WITNESS: That's Lee's Floral 5 Shop. MEMBER SHORT: And on --6 7 THE WITNESS: It has been there for 8 40-some years. 9 MEMBER SHORT: -- U Street. 10 THE WITNESS: Yes, correct. 11 MEMBER SHORT: Okay. Other than that, 12 it's residential? 13 THE WITNESS: Other than that, you are 14 exactly right. 15 MEMBER SHORT: Okay. That's all. Ι 16 wanted to get that on the record, Mr. Chair. 17 Thank CHAIRPERSON ANDERSON: Okay. 18 you. Any other questions by any other Board 19 Members? 20 Ma'am, do you have any questions of 21 him based on the questions that the Board just 22 asked?

1	MS. ENKENYELESH: No, I do not.
2	CHAIRPERSON ANDERSON: Do you need to
3	Mr. Johnson, based on the questions the Board
4	asked you, do you need to provide any
5	clarification on an issue that based on the Board
6	just asked you?
7	MR. JOHNSON: I do not.
8	CHAIRPERSON ANDERSON: All right.
9	Thank you. Do you rest?
10	MR. JOHNSON: I don't know that
11	CHAIRPERSON ANDERSON: Is that it?
12	MR. JOHNSON: Yeah, do we just get a
13	final statement? Is that
14	CHAIRPERSON ANDERSON: Yes.
15	MR. JOHNSON: Yes.
16	CHAIRPERSON ANDERSON: So that's it?
17	MR. JOHNSON: Yes. The
18	CHAIRPERSON ANDERSON: All right. All
19	right. Ma'am, you have you said you have some
20	statement there you want to read, so this is the
21	end of the case. So tell the Board what is it
22	that you want the Board to do?

1	MS. ENKENYELESH: I want the Board to
2	see my letter.
3	CHAIRPERSON ANDERSON: Well, can you
4	read the letter? Someone can read the letter?
5	Well, what
6	MS. ENKENYELESH: Already I give to
7	them.
8	CHAIRPERSON ANDERSON: Well, I don't
9	know what the letter is, ma'am, so I don't know
10	who you gave it to.
11	MS. ENKENYELESH: For the office last
12	time you told us
13	CHAIRPERSON ANDERSON: Well, so what
14	is it? Tell me what it is. Can
15	MS. ENKENYELESH: The crowd of the
16	neighborhood and the problem just
17	CHAIRPERSON ANDERSON: Well, so why
18	don't you tell us what is in the letter?
19	MS. ENKENYELESH: Because U Street
20	area is crowded, the my area can also be
21	crowded.
22	CHAIRPERSON ANDERSON: All right. Let

1	me all right. Hold on, hold on, hold on. All
2	right. Mr. Johnson, there is a you got the
3	PIF from her, right? You got yes, you got her
4	documents. Nobody, no one stated that they
5	didn't get each other's documents.
6	MR. JOHNSON: Right.
7	CHAIRPERSON ANDERSON: Is that
8	correct?
9	MR. JOHNSON: Right, that's correct.
10	CHAIRPERSON ANDERSON: And within her
11	documents, there is a statement that she made.
12	MR. JOHNSON: I have
13	CHAIRPERSON ANDERSON: Have you seen
14	it.
15	MR. JOHNSON: seen it, yes.
16	CHAIRPERSON ANDERSON: You have seen
17	it?
18	MR. JOHNSON: Yes.
19	CHAIRPERSON ANDERSON: All right. So
20	I'm going to move this into evidence, because
21	this is her statement.
22	MR. JOHNSON: All right.

1	
1	CHAIRPERSON ANDERSON: And so I will
2	make sure that I read it.
3	(Whereupon, the above-
4	referred to document was
5	marked as Licensee Exhibit
6	No. 1 for identification and
7	was received into evidence.)
8	CHAIRPERSON ANDERSON: All right. And
9	I will make sure that before the Board makes a
10	decision
11	MR. JOHNSON: Thank you.
12	CHAIRPERSON ANDERSON: it's on the
13	petition behind petitioner, it's No. 4, under
14	Tab 4. All right.
15	Is there anything else you want to say
16	to the Board, ma'am, before you rest? You can
17	still I'm going to read the letter, but is
18	there anything else you want to state and what
19	you want us to do?
20	MS. ENKENYELESH: I want the Board to
21	renew my license, because I because nobody
22	stands in the in front of my store, but in the

Neal R. Gross and Co., Inc. Washington DC

public store -- I mean, the public area people 1 2 sometimes people hung out. And that's not my responsibility. 3 4 CHAIRPERSON ANDERSON: Anything else, 5 ma'am? That's it? No, sir, unless 6 MS. ENKENYELESH: there is a question. 7 8 CHAIRPERSON ANDERSON: Mr. Johnson? 9 MR. JOHNSON: I guess I'll just 10 reiterate what I said previously, which is that this is a pretty simple matter of an outdated 11 12 settlement agreement. It does not reflect the 13 types of products that are typically for sale for 14 immediate consumption. The settlement agreement is limited to 15 16 12 ounces, which was the common size in 2006, but 17 as we have seen larger sizes are now much more 18 commonly sold in establishments like this. And the larger sizes actually pose a bigger problem 19 20 for the community. 21 It's unfortunate that this market 22 relies so heavily on single sales for their

viability, but it is the situation. 1 2 CHAIRPERSON ANDERSON: That's it? Is that it? 3 4 MR. JOHNSON: That's it. CHAIRPERSON ANDERSON: So what is it 5 6 you want us to do? 7 MR. JOHNSON: I would like you to 8 alter the settlement agreement so as to reflect 9 the types of single containers that are sold for immediate consumption, which are now 16 ounces, 10 20 ounces, 24 ounces, 32 and, of course, 40s, 11 because any of those sizes are, in fact, single 12 13 containers for immediate consumption, which was 14 the spirit of the original agreement, which was 15 that she would not be selling single containers 16 of alcohol for immediate consumption. So --17 CHAIRPERSON ANDERSON: All right. So 18 you are asking the Board to prohibit this 19 establishment from selling any container, no matter what size it is, any single container 20 21 irrespective of the size? That's what you are 22 asking us to do?

1	MR. JOHNSON: Yes. I'm not aware of
2	containers larger than 40 ounces, but I believe
3	all single containers up to 40 ounces, all of
4	which are known to be common should be
5	prohibited, which would be consistent with the
6	spirit of the original agreement.
7	CHAIRPERSON ANDERSON: All right. All
8	right. I want to thank you very much. I think I
9	always ask these questions and I have a difficult
10	time explaining to the parties and so I'll say
11	this.
12	Do you wish to rest on the record or
13	do you want to write a legal brief to bring the
14	to close this case?
15	MR. JOHNSON: No.
16	CHAIRPERSON ANDERSON: No. The
17	applicant, the protestant said no and I the
18	applicant probably says no, too, so you want us
19	to make a decision on the hearing, the testimony
20	that was given today. Is that correct?
21	MS. ENKENYELESH: What else can I say?
22	CHAIRPERSON ANDERSON: I'm sorry?

I	
1	MS. ENKENYELESH: What else can I say?
2	CHAIRPERSON ANDERSON: Nothing else.
3	All right. Okay. This matter is then the
4	matter is closed.
5	As Chairperson of the Alcoholic
6	Beverage Control Board for the District of
7	Columbia and in accordance with DC Official Code
8	Section 2-574(b) of the Open Meetings Act, I move
9	that the ABC Board hold a closed meeting for the
10	purpose of seeking legal advice from our counsel
11	on Case No. 17-PRO-00064, Eleven Market, pursuant
12	to DC Official Code Section 2-574(b)(4) of the
13	Open Meetings Act and deliberating upon Case No.
14	17-PRO-00064, Eleven Market, for the reasons
15	cited in DC Official Code Section 2-574(b)(13) of
16	the Open Meetings Act. Is there a second?
17	MEMBER SHORT: Second.
18	CHAIRPERSON ANDERSON: Mr. Short has
19	seconded the motion. I will now take a roll call
20	vote on the motion before us now that it has been
21	seconded.
22	Mr. Silverstein?

1 MEMBER SILVERSTEIN: I agree. 2 CHAIRPERSON ANDERSON: Mr. Short? 3 MEMBER SHORT: I agree. 4 CHAIRPERSON ANDERSON: Mr. Alberti? 5 MEMBER ALBERTI: I agree. CHAIRPERSON ANDERSON: Mr. Cato? 6 7 MEMBER CATO: I agree. 8 CHAIRPERSON ANDERSON: Mr. Anderson? 9 I agree. As it appears that the motion has 10 passed, I hereby give notice that the ABC Board 11 12 will recess these proceedings to hold a closed meeting in the ABC Board conference room pursuant 13 14 to Section 2-574(b) of the Open Meetings Act and 15 we will issue a decision within 90 days on the 16 protest. 17 Thank you. Have a good day. 18 MR. JOHNSON: Thank you, Chair. 19 MS. NORMAN: Thank you. 20 (Whereupon, the Protest Hearing was 21 concluded at 3:30 p.m.) 22

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## CERTIFICATE

This is to certify that the foregoing transcript

In the matter of: Albo Corp.

Before: DC ABRA

Date: 05-16-2018

Place: Washington, DC

was duly recorded and accurately transcribed under my direction; further, that said transcript is a true and accurate record of the proceedings.

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