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\text { DISTRICT OF COLUMBIA } \\
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| IN THE MATTER OF: | $:$ |
| :--- | :--- |
| SST Management, LLC, | $:$ |
| t/a BIN-1301 | $:$ |
| 1301 U Street NW | Show Cause |
| Retailer CT - ANC 1B | $:$ Hearing |
| License No. 91682 | $:$ |
| Case \#19-CMP-00050 | $:$ |
| (Substantial Change | $:$ |
| without Board Approval | $:$ |
| [Increase in Occupancy]) |  |

Wednesday<br>December 4, 2019

The Alcoholic Beverage Control Board met in the Alcoholic Beverage Control Hearing Room, Reeves Building, 2000 14th Street, N.W., Suite 400S, Washington, D.C. 20009, Chairperson Donovan W. Anderson, presiding.

PRESENT:

DONOVAN W. ANDERSON, Chairperson
BOBBY CATO, JR., Member
RAFI ALIYA CROCKETT, Member
JAMES SHORT, JR., Member

## ALSO PRESENT:

JOHN LUI, DC OAG
JANON COSTLEY, Applicant
DAVID BAILEY, Applicant
INVESTIGATOR GEORGE GARCIA, DC ABRA
P-R-O-C-E-E-D-I-N-G-S
11:21 a.m.

CHAIRPERSON ANDERSON: All right. Our next case is Case Number 19-CMP-00050, BIN-1301, License Number 91682. Will the parties please approach and identify themselves for the record, please.

MR. LEE: Good morning, Mr.
Chairperson. John Lui on behalf of the District of Columbia.

CHAIRPERSON ANDERSON: Good morning, Mr. Lui.

MR. COSTLEY: Janon Costley, BIN-1301.
CHAIRPERSON ANDERSON: Mr. --
MR. COSTLEY: Costley, C-O-S-T-L-E-Y.
CHAIRPERSON ANDERSON: C-O --
MR. COSTLEY: S-T-L-E-Y.
CHAIRPERSON ANDERSON: Mr. Costley. MR. COSTLEY: Yes.

CHAIRPERSON ANDERSON: Good morning.
MR. COSTLEY: Good morning.
MR. BAILEY: David Bailey on behalf of 1301 Wine and Bar.

CHAIRPERSON ANDERSON: I didn't hear your last name.

MR. BAILEY: Bailey.
CHAIRPERSON ANDERSON: Bailey. Good morning, Mr. Bailey. Good morning. Are there any preliminary matters in this case?

MR. LUI: No, Mr. Chairperson. We are ready to proceed.

CHAIRPERSON ANDERSON: All right.
This is a show-cause hearing status -- I'm sorry, this is a show-cause hearing. Did the parties disclose any documents that they're relying on this morning?

MR. LUI: The District did.
CHAIRPERSON ANDERSON: All right. Were you guys here at the status hearing that we had for this case?

MR. COSTLEY: No, we had to have a postpone because it was --

CHAIRPERSON ANDERSON: So you were not here at the status hearing leading up to this one.

MR. COSTLEY: No.
CHAIRPERSON ANDERSON: All right.
Does the government wish to make an opening statement?

MR. LUI: Very briefly. Good morning,

Board Members. We are here today in the showcause matter of SST Management, LLC, trading as BIN-1301, located at 1301 U Street, NW.

The show-cause notice issued in this matter concerns the charge that the licensee failed to follow the terms of the board-approved license by increasing the occupancy of the licensed establishment, in violation of D.C. Code Section 25-823A(7).

You will hear today from Investigator Garcia, George Garcia, and the evidence will show that the establishment had actually doubled, more than doubled, its occupancy beyond what was approved in its board-approved license.

And we have just one witness to call today, Mr. -- Investigator George Garcia.

CHAIRPERSON ANDERSON: All right. What's your relationship to the establishment?

MR. COSTLEY: I'm the general manager.
CHAIRPERSON ANDERSON: And you are who, sir?

MR. BAILEY: I'm the agent;
representing agent.
CHAIRPERSON ANDERSON: You're the agent?

MR. BAILEY: Yes.
CHAIRPERSON ANDERSON: So did you provide -- what do you mean, you're the agent?

MR. BAILEY: The establishment gave me approval to represent them in any hearings and things --

CHAIRPERSON ANDERSON: I'm sorry, do we have a copy of that on the --

MR. BAILEY: Yes, that's been submitted.

CHAIRPERSON ANDERSON: All right. I'm sorry. Your name again?

MR. COSTLEY: Janon Costley.
CHAIRPERSON ANDERSON: C-O-S -- and you're Mr. Bailey, right?

MR. BAILEY: Yes, sir.
CHAIRPERSON ANDERSON: So either Mr. Costley or Mr. Bailey, do you wish to make an opening statement or do you defer until you present your case?

MR. BAILEY: We'll defer until we present our case.

CHAIRPERSON ANDERSON: All right.
Fine. Does the Government have a witness?
MR. LUI: Yes, Mr. Chairperson.

CHAIRPERSON ANDERSON: Who is that?
MR. LUI: Investigator George Garcia. CHAIRPERSON ANDERSON: Mr. Garcia, can you raise your right hand, please? WHEREUPON,

## GEORGE GARCIA

was called as a witness by Counsel for the Government and, having been first duly sworn, assumed the witness stand, was examined and testified as follows:

CHAIRPERSON ANDERSON: Have a seat.
Thank you. Your witness, sir.
MR. LUI: Could you please state and spell your first and last name?

THE WITNESS: George Garcia, G-E-O-R-G-E, G-A-R-C-I-A.

MR. LUI: Mr. Garcia, where are you currently employed?

THE WITNESS: ABRA.
MR. LUI: And what is ABRA?
THE WITNESS: The Alcoholic Beverage Regulation Administration.

MR. LUI: And what is your position and role at ABRA?

THE WITNESS: I'm an investigator.

MR. LUI: And how long have you been an investigator for ABRA?

THE WITNESS: For about seven months now.

MR. LUI: And what are your duties and responsibilities as an investigator for ABRA?

THE WITNESS: I conduct inspections and investigations of ABC-licensed establishments in the District of Columbia.

MR. LUI: And are you familiar with BIN-1301?

THE WITNESS: Yes.
MR. LUI: How are you familiar with this establishment?

THE WITNESS: On March 23, 2019, we went to do an inspection, as we were tasked with the Board's task force.

MR. LUI: What happened that evening?
THE WITNESS: The establishment were on a compliance list for ABRA for noise, so we went into the establishment just to notify them of the complaint, and their occupancy was a little over, just by looking at it.

MR. LUI: And then what happened after that; that evening?

THE WITNESS: Well, myself, Investigator Felicia Dantzler, along with Investigator Mark Ruiz, went into the establishment to conduct a regulatory inspection and just to make sure, and I went into the establishment to conduct an occupancy check, so I utilized a clicker to count how many people were inside the establishment.

MR. LUI: Can you tell me more about the counter? What is it?

THE WITNESS: The counter is just a small device that, once you push that button, it counts once, so each time you push the button down, it counts once.

MR. LUI: How accurate is the counter?
THE WITNESS: It's accurate.
MR. LUI: And have you ever used a counter before?

THE WITNESS: Yes.
MR. LUI: Approximately how many times have you used a counter before?

THE WITNESS: I would say more than 30.

MR. LUI: What else happened that evening when you were on your occupancy check?

THE WITNESS: We verified their ABC license, along with the certificate of occupancy.

MR. LUI: What was the board-approved license; what did it say?

THE WITNESS: For the ABRA license? MR. LUI: Yes.

THE WITNESS: Thirty. Their total occupancy was 30 for the inside of the establishment.

MR. LUI: And when you utilized the counter, how many patrons did you count?

THE WITNESS: Sixty-three.
MR. LUI: Mr. Chairperson, at this time, the Government would like the Board to take administrative notice of the case report and Investigation 19-CMP-00050. Public record as well.

CHAIRPERSON ANDERSON: So moved. MR. LUI: No further questions of this witness.

## CHAIRPERSON ANDERSON: Either Mr.

 Costley or Mr. Bailey, do you have any questions to ask -- one person, do you have any questions to ask the investigator? Who's asking the questions?MR. BAILEY: I will be.
CHAIRPERSON ANDERSON: Yes, Mr.
Bailey.
MR. BAILEY: Thanks. So, Investigator, where did you work at prior to being an ABRA investigator?

THE WITNESS: Perspecta, as a contractor.

MR. BAILEY: As a contractor. As I understand, you stated that, by looking at it, you could tell that it was over capacity.

THE WITNESS: Correct.
MR. BAILEY: How, by looking at it, could you tell that the establishment was over capacity?

THE WITNESS: Because I couldn't maneuver throughout the establishment.

MR. BAILEY: Okay. Also, did you notice, were there any changes, additional seating, at the establishment that was created to increase their occupancy?

THE WITNESS: I'm sorry?
MR. BAILEY: Were there additional seats in the establishment than what was permitted on the occupancy level?

THE WITNESS: I can't recall.
MR. BAILEY: So you never counted the amount of seats that were at the establishment? THE WITNESS: No.

MR. BAILEY: Are you aware that the occupancy load that's listed on the certificate of occupancy is for seating capacity?

THE WITNESS: I'm sorry, say that again?

MR. BAILEY: Are you aware that the occupancy load listed on the CFO is for seating capacity?

THE WITNESS: No, I'm not.
MR. BAILEY: Okay. Well, on the certificate of occupancy, where it says, occupancy load, it says, 30 number of seats, and that's what was permitted. That's what the establishment was operating as.

My next question is, so you have any training as far as like, you know, knowing what overcapacity could be?

THE WITNESS: Yes.
MR. BAILEY: Okay. What training did you receive?

THE WITNESS: Training from ABRA.

MR. BAILEY: From ABRA. Okay. Did you ever notify the fire marshal, fire inspector, about the possible violation?

THE WITNESS: I can't recall.
MR. BAILEY: You can't recall. Do you recall how many people were outside on the summer garden that evening?

THE WITNESS: I can't recall.
MR. BAILEY: So you never counted the amount of people that were on the summer garden nor the people inside. At any time, could the people that were on the summer garden have entered the establishment while you were in there counting?

THE WITNESS: No.
MR. BAILEY: They couldn't. Okay. Next question is, did you -- when after you discovered this possible violation, what did you instruct the establishment to do at that time?

THE WITNESS: I didn't instruct the establishment to do anything. The establishment was notified that they were in violation due to their occupancy.

MR. BAILEY: And my next question, did the establishment start making people exit out of
the establishment after you informed them of that?

THE WITNESS: The establishment stopped people from entering the establishment, but $I$ can't recall if they had -- I didn't see anyone exit the establishment.

MR. BAILEY: Okay. So I mean, how long after you notified them of the violation did you stay?

THE WITNESS: I'm sorry?
MR. BAILEY: How long after you notified them of the possible violation did you stay at the establishment?

THE WITNESS: We were probably at the establishment for about, approximately, 15, 30 minutes.

MR. BAILEY: So you said, at that time, when you all came in, they stopped letting anybody in after you notified them, but you never witnessed them start telling people that they had to leave out.

THE WITNESS: No.
MR. BAILEY: No further questions.
CHAIRPERSON ANDERSON: Any questions by any of the Board Members? Yes, Mr. Short.

MEMBER SHORT: Good morning still, Mr. Garcia, or Investigator Garcia.

THE WITNESS: Good morning.
MEMBER SHORT: The statement was made and the question was asked, when you saw the number of people in this establishment, did it look like it was safe to you?

THE WITNESS: No.
MEMBER SHORT: And when you counted with your counter, you counted how many people?

THE WITNESS: Sixty-three people.
MEMBER SHORT: The certificate of occupancy says, what is their maximum number of people they can have in their establishment?

THE WITNESS: The occupancy load says 30.

MEMBER SHORT: Okay. And that means standing, sitting, or anything, just 30 people, correct? Standing, sitting, or whatever.

THE WITNESS: Right.
MEMBER SHORT: Only 30 people. And when you notified them it was a dangerous condition and you counted the people, did they attempt to abate or get some of the people out, or did they just keep on functioning?

THE WITNESS: The establishment continued to function. I'm not sure if they had people exit while my colleagues were outside. I didn't witness anyone leave the establishment, I just witnessed people not being able to enter the establishment.

MEMBER SHORT: So the dangerous condition continued.

THE WITNESS: Correct.
MEMBER SHORT: Okay. And the question was asked, did you call the fire marshal, the District of Columbia Fire Department, and you answered, no?

THE WITNESS: I did not.
MEMBER SHORT: Okay. Would you do that the next time? Would you call the next time?

THE WITNESS: I would.
MEMBER SHORT: Good. Thank you. That's all I have, Mr. Chair.

CHAIRPERSON ANDERSON: Any other questions by any other Board Members? Mr. Bailey, do you have any questions of the witness based on the questions that were asked by the Board?

MR. BAILEY: No, sir.
CHAIRPERSON ANDERSON: Mr. --
MR. LUI: No.
CHAIRPERSON ANDERSON: -- Lui?
MR. LUI: No, Mr. Chairperson.
CHAIRPERSON ANDERSON: Mr. Garcia, thank you for your testimony. You can step down.

THE WITNESS: Thank you.
CHAIRPERSON ANDERSON: Does the Government have any other witnesses?

MR. LUI: No, Mr. Chairperson.
CHAIRPERSON ANDERSON: Does the Government rest?

MR. LUI: We just have closing remarks.

CHAIRPERSON ANDERSON: Mr. Bailey, how do you present -- how do you present -- propose to defend the establishment?

MR. BAILEY: Well, the --
CHAIRPERSON ANDERSON: Are you making an opening statement now? Tell me, are you making an opening statement, you going to testify, which one is it?

MR. BAILEY: I'm going to make the opening statement.

CHAIRPERSON ANDERSON: You're going to make the opening statement?

MR. BAILEY: Right.
CHAIRPERSON ANDERSON: Okay. Go ahead.

MR. BAILEY: Okay. The investigator stated that the occupancy load says 30 , and we're showing the certificate of occupancy, you can clearly see that it states seating capacity. It did not allow the certificate to also include what the actual standing capacity is, which we did go down to DC ABRA, there was a lot of mixup with their CFO and the building permit number.

Finally got that squared away and it actually showed what our total amount of people would be allowed into the establishment, not just seating. The capacity was done based on --

CHAIRPERSON ANDERSON: No, are you making -- are you -- all right. I'm sorry to cut you.

MR. BAILEY: Okay.
CHAIRPERSON ANDERSON: The reason I'm saying that, if you're testifying, $I$ need to swear you in. If you're just doing an opening statement, you're fine. That's why I was asking
you which one were you doing, and it appears that you're testifying, so --

MR. BAILEY: And I need to testify then.

CHAIRPERSON ANDERSON: Then if you're testifying, then can you raise your right hand. WHEREUPON,

## DAVID BAILEY

was called as a witness by Counsel for the Respondent and, having been first duly sworn, assumed the witness stand, was examined and testified as follows:

CHAIRPERSON ANDERSON: Okay. Go ahead.

THE WITNESS: Going back to what I was stating was that, the actual violation is for, like, when I read up on it, that it is, if the establishment has created an area in which they allow additional occupants to come in, the establishment never increased their seating capacity at any time.

The amount of seats that were permitted for the establishment was the amount of seats that were in the establishment.

As I was also stating about the CFO,
we had an incorrect CFO that did not also allow or have our -- what the standing capacity in the establishment could be. It only had seating capacity.

We have since then gotten that corrected with DCRA and are filing that in with ABRA so that that will be on record as well.

And once we -- like, their occupancy load that's listed now that the DCRA approved is now 49 people inside, and 31 persons on the outside of the establishment.

We can actually state, that does not include, like, the staff members and things of that nature as well.

So like, one of my biggest concerns is that the establishment itself did not make any substantial changes to the place to allow additional patrons to come in. They continued with the amount of seats that they were permitted to have, according to their CFO and according to what was approved by the board.

And they did stop -- initially, the investigator stated that the establishment stopped people from coming in and then recanted that statement, I think, and saying that the
establishment did not stop anyone from coming in, when asked by Board Member Short, said that the establishment did nothing to stop the amount of people from going in, that they continued to operate, but he stated earlier in his statement that the establishment did stop the patrons from coming in, but he did not witness -- because he did not stay as they asked the people to leave. That's it.

CHAIRPERSON ANDERSON: That's it? Mr.
Lui?
MR. LUI: On the date of the violation, the ABC license says, capacity, 30, right?

THE WITNESS: That's correct.
MR. LUI: And on that evening, Investigator Garcia counted more than 30 patrons that evening.

THE WITNESS: That's correct, sir.
MR. LUI: I have no further questions.
CHAIRPERSON ANDERSON: And so, Mr.
Bailey, so how many people did your ABRA say that you can have in your establishment?

THE WITNESS: The ABRA license reflects what our seating capacity is.

CHAIRPERSON ANDERSON: Which is what? THE WITNESS: Thirty seats inside. CHAIRPERSON ANDERSON: So are you aware that you cannot exceed what's on your -irrespective of what your certificate of occupancy states, that you cannot exceed what your ABRA license states unless you come back to ABRA and ask them to increase it?

THE WITNESS: It was to my understanding that we couldn't increase the amount of seats that we put into the establishment, other than what's already been approved.

CHAIRPERSON ANDERSON: I'm sorry, I didn't understand that.

THE WITNESS: That we couldn't increase the amount of seats that were already approved by ABRA.

CHAIRPERSON ANDERSON: Right, you could or couldn't? You could or could not?

THE WITNESS: Could not. I'm sorry, yes, could not add additional seats that were not already approved.

CHAIRPERSON ANDERSON: But so are you saying that you could have additional standing
folks?
THE WITNESS: What I'm stating is that, the -- originally, when they got the CFO, it never permitted them to add the amount of people that -- or total allowed inside the establishment. It only allowed for them to have a seating -- what their seating capacity is.

CHAIRPERSON ANDERSON: Right.
THE WITNESS: And not what their total amount of people that could be inside of the establishment.

CHAIRPERSON ANDERSON: So what does the certificate of occupancy that you currently have, what does it state? What's the total amount of people that can be --

THE WITNESS: Are you referring to the one that was approved by you all or the one that

CHAIRPERSON ANDERSON: I'm asking you, you said that you have a corrected certificate of occupancy.

THE WITNESS: Right.
CHAIRPERSON ANDERSON: So how many people does that certificate of occupancy -- how many people can you have in the establishment
based on this, as you state, revised certificate of occupancy?

THE WITNESS: It's 49 persons inside and 31 persons on the summer garden.

CHAIRPERSON ANDERSON: So Mr. Garcia said that there were 63 people inside. Is that right? That was the testimony by Mr. Garcia.

THE WITNESS: Right. He also stated there was no way that somebody could come inside the establishment, so it was either they were told they couldn't come in or they were still going in and out. So that was one of my questions to him, but he said that they wouldn't allow anybody in, but then he said that the establishment, you know, continued to operate.

CHAIRPERSON ANDERSON: I thought his testimony was that -- I thought the question that was asked was that there were no -- that no additional folks were allowed in, but he didn't recall whether or not folks had left to reduce the number.

THE WITNESS: No, in the statement after Board Member Short asked him, he said that the establishment did nothing, and they continued to operate. Continued to operate as normal.

CHAIRPERSON ANDERSON: So what is it that you're saying the establishment did?

THE WITNESS: I mean, I'm just trying to get --

CHAIRPERSON ANDERSON: I'm asking you, sir. You're defending your establishment.

THE WITNESS: Okay.
CHAIRPERSON ANDERSON: So I'm asking, what did the --

THE WITNESS: Well, I am defending my establishment, I was trying to ask the investigator, was there any way that people could have been still entering and exiting the establishment as he was counting, meaning, the people that were allowed right there on the summer garden, right outside the door, are going in and out of the inside of the establishment.

So would it be possible for that person to be -- another person to be counted as somebody was leaving out.

CHAIRPERSON ANDERSON: So do you know whether or not the establishment has come back to ABRA with this revised certificate of occupancy?

THE WITNESS: We have the date to submit, we just got it the other week, and so we
came in -- well, we were going to come down today to submit it to ABRA.

CHAIRPERSON ANDERSON: Do you have a copy of the document to provide to the Board?

THE WITNESS: I don't have a copy to give to the Board. I do have our certificate of occupancy.

CHAIRPERSON ANDERSON: We could make a copy. You know, sir, if you're coming to a hearing, and you're making representation, you need to have a copy of the document to provide. I don't know who you are, although you're under oath, so can we get a copy of the document?

THE WITNESS: Yes.
CHAIRPERSON ANDERSON: Can you give it to -- any other questions by any other Board Members? Go ahead, Mr. Short.

MEMBER SHORT: Your name again, sir, is?

THE WITNESS: David Bailey.
MEMBER SHORT: Mr. Bailey?
THE WITNESS: Yes, sir.
MEMBER SHORT: The law states you can't have more people in than you're allowed to have, you're only allowed to have 30 people.

That's your capacity. Thirty people. Is it correct that you had over 60?

THE WITNESS: I cannot testify to that. I was not there, sir.

MEMBER SHORT: Did you have 30?
THE WITNESS: It was at least 30 people in there.

MEMBER SHORT: It was over 30?
THE WITNESS: I said, it could --
MEMBER SHORT: Was it over 40, sir?
THE WITNESS: From what I gathered, there was at least about 30, at least 30 people, that were in there.

MEMBER SHORT: The investigator said he counted 60.

THE WITNESS: Yes.
MEMBER SHORT: With a counter.
THE WITNESS: Yes, sir.
MEMBER SHORT: Do you use a counter for people coming in and leaving your establishment?

THE WITNESS: They do use a counter now, as when they have a doorman present.

MEMBER SHORT: Did you have a counter that night?

THE WITNESS: No, they did not.
MEMBER SHORT: Okay. The investigator did.

THE WITNESS: Yes, sir.
MEMBER SHORT: Your current CFO that you are getting a copy made says 49 , correct?

THE WITNESS: Yes.
MEMBER SHORT: You were still over by 20-something people, correct?

THE WITNESS: Not to --
MEMBER SHORT: If you had 60 people there, which were counted by the investigator, you don't know how many you had because you didn't have a counter, so you were over the number that -- I'm looking now, it's -- it says, 49. So were you over even with the new document you just provided? Were you over that night?

THE WITNESS: According to what the investigator's stating, yes.

MEMBER SHORT: What do you think? Do you think you were over?

THE WITNESS: Sir, as I said, I wasn't present at the establishment that night.

MEMBER SHORT: Oh, you weren't there.
THE WITNESS: No, sir.

MEMBER SHORT: Thank you. That's all I have, Mr. Chair. Thank you.

CHAIRPERSON ANDERSON: Any other questions by any other Board Members?

MEMBER CROCKETT: I have some.
CHAIRPERSON ANDERSON: Yes, Ms.
Crockett.
MEMBER CROCKETT: Mr. Bailey.
the witness: Yes.
MEMBER CROCKETT: Your establishment was issued this ABRA license in 2016.

THE WITNESS: That's correct.
MEMBER CROCKETT: And it clearly
states that your capacity is 30 , correct?
THE WITNESS: Yes, ma'am.
MEMBER CROCKETT: Because unlike the
CFO that you keep referring to, which says 30 seats, the ABRA license itself says, capacity, 30. It doesn't make a distinction between seats or individuals.

THE WITNESS: That's correct.
MEMBER CROCKETT: So at what point did you realize, it's been over three years, that your capacity was only 30 at your establishment?

THE WITNESS: Well, I wasn't there
prior to. I just came on recently for the establishment. So when they called me up and had me come take a look at things, that's when I instructed them that they had to -- that was the initial, like, 1 know you're saying 30 seats, but you got to get -- you need to go back down to DCRA now. They will allow you to add the additional amount of people that you're totally allowed inside the establishment.

MEMBER CROCKETT: Okay. Thank you.
CHAIRPERSON ANDERSON: Any other Board Members? All right. Yes, go ahead, Mr. Lui.

MR. LUI: Just closing remarks.
CHAIRPERSON ANDERSON: Do you have any questions?

MR. LUI: I have no questions.
CHAIRPERSON ANDERSON: I mean, come on. I'm keeping track. Any questions?

MR. LUI: No further questions.
CHAIRPERSON ANDERSON: All right. And do you have any other witnesses, sir?

MR. BAILEY: Other than the GM, he's here, that was actually there at the --

CHAIRPERSON ANDERSON: You tell me. I'm asking you, do you have any other additional
witnesses?
MR. BAILEY: Yes.
CHAIRPERSON ANDERSON: Mr. Costley, can you raise your right hand, please?

CHAIRPERSON ANDERSON: Are you going to ask him questions?

MR. BAILEY: No.
CHAIRPERSON ANDERSON: Are you going to ask him questions?

MR. LUI: No.
CHAIRPERSON ANDERSON: So why is he --
is he going to say something?
MR. BAILEY: Well, I'll ask him an initial question, but he's just going to testify to what happened that evening.

CHAIRPERSON ANDERSON: No, you need to ask him a question. So since your a witness, Mr. Costley, why don't you go over there.

MR. COSTLEY: Yes.
CHAIRPERSON ANDERSON: Go over there, please. Can you raise your right hand, please? WHEREUPON,

JANON COSTLEY
was called as a witness by Counsel for the Respondent and, having been first duly sworn,
assumed the witness stand, was examined and testified as follows:

CHAIRPERSON ANDERSON: All right. You want to ask him a question, sir? And because he's there, $I$ don't want him making statements. You need to ask him questions. You know what he's about to say, so you need to ask questions for him to elicit --

MR. BAILEY: Okay. That's fine.
CHAIRPERSON ANDERSON: Yes.
MR. BAILEY: Okay. Mr. Costley, when did you find out about the --

CHAIRPERSON ANDERSON: Ask him to state his name and his --

MR. BAILEY: Oh, I'm sorry. Can you state your name for the record and what you were --

CHAIRPERSON ANDERSON: -- who he is, where does he work --

THE WITNESS: Janon Costley, general manager, BIN-1301.

MR. BAILEY: Okay. When did you become aware that you needed to increase your occupancy level on your CFO?

THE WITNESS: It was actually, you
know, that evening because, you know, we noticed that the certificate of occupancy was different than total capacity in the space. We noted the space is much larger than 30 seats, but we only had 30 seats as the capacity on the certificate of occupancy.

So I made you aware and you recommended that we should go down and try to address the situation. Our renewal was coming up, so we decided to increase our occupancy and address the issue as a part of our renewal process.

As soon as we were informed by the agent that we had -- we were over occupancy, I addressed it with them on the spot and my manager at the time, you know, also made the reference and showed them that there was a difference between the seating capacity and on the document it says, capacity, so we were confused.

What's the total capacity? Because seating capacity and capacity doesn't include my kitchen staff, the bartender, all the other people that worked there, so it was very confusing for us.

So as soon as they told us that there
may be an issue, we asked people to leave, we put somebody on the door, and we made sure that we addressed the issue at the time until we figured out -- and we've done that since then, until we established what the issue is between the total occupancy of the space versus the seating occupancy.

And that was just -- that's -- you know, we had no issue at the time. We said, hey, there's some confusion between what the certificate of occupancy states and what the actual license states, and we addressed it at the time.

And subsequently, we filed to increase the occupancy, based upon the total occupancy load, as opposed to just the seating capacity.

MR. BAILEY: Okay. At the time the investigator came in, were people still entering and exiting the establishment at the time when they came in?

THE WITNESS: I'm not sure, because there were people in and out, so I'm not sure whether or not people were coming inside from the patio and outside, but once he did come in and we had the initial conversation, and he spoke with
my manager, they informed me and we started to have people leave out of the building.

MR. BAILEY: And you said, since then, what arrangements have you made to ensure that --

THE WITNESS: Well, we have somebody on the door and he makes sure that he's looking at the headcount of the space to make sure that we're, based upon our understanding, because we don't want to get another violation, of what's on the ABRA license.

MR. BAILEY: That's all.
THE WITNESS: On our busiest nights, which would be Thursday, and Friday, and Saturday.

CHAIRPERSON ANDERSON: Mr. Lui?
MR. LUI: Just some brief questions. Mr. Costley, how long have you been the general manager of BIN-1301?

THE WITNESS: A year and some change.
MR. LUI: And what were you doing
prior to that?
THE WITNESS: I own a few businesses.
MR. LUI: Any restaurants?
THE WITNESS: No.
MR. LUI: Are you familiar with the
licensing process?
THE WITNESS: I've become familiar with it, which is why we have someone that's working with us now that used to be a former ABRA officer.

MR. LUI: You testified that you had people leave, could you expand on what you mean by that; had people leave; had --

THE WITNESS: We made sure that, you know, people exited the building to get to the number that was in question.

MR. LUI: What do you mean by that?
THE WITNESS: And also, the investigator said, we'll be back in, you know, an hour, whatever, just make sure that your capacity is at what's stated on your ABRA license, so that's what we did at the time.

MR. LUI: Did you ask customers to leave?

THE WITNESS: Yes.
MR. LUI: Okay. You asked customers to leave that night.

THE WITNESS: Yes.
MR. LUI: No further questions.
CHAIRPERSON ANDERSON: Mr. Costley,
how do you keep track of how many people are left in your establishment? Prior to this incident, how did you -- how did the establishment keep track of, irrespective of what the number is, how did you keep -- how do you keep track of your occupancy?

THE WITNESS: It was based upon -- we typically don't get that busy. I mean, it's a -you know, and it's not something that we had to do before, but as the popularity of our venue increased, more people were coming, so we had to have someone at the door that would physically count the people.

Until then, we didn't realize that we should have probably had a clicker, but we didn't.

CHAIRPERSON ANDERSON: So what do you have -- how do you keep track of the occupancy now?

THE WITNESS: Well, the doorman has a clicker.

## CHAIRPERSON ANDERSON: Any other

 questions for any of the Board Members? Go ahead, Mr. Short.MEMBER SHORT: Mr. Costley, what is
your knowledge of the building code in Washington, D.C.?

THE WITNESS: I don't have that much knowledge of building codes.

MEMBER SHORT: Okay. Well, let me inform you as a person who used to work for the city.

THE WITNESS: Okay.
MEMBER SHORT: The total occupancy means the number of clients you have in your building. It doesn't count your staff, it doesn't count your family, it doesn't count any visitors you might have, only paying customers. That says you could only have 30 on that particular night, is that correct?

THE WITNESS: On which document?
MEMBER SHORT: On your certificate of occupancy.

THE WITNESS: It says, total seated capacity.

MEMBER SHORT: Seating, sir, says, total number of people, so if you have --

THE WITNESS: That's not what we were informed at DCRA.

MEMBER SHORT: Sir, if you don't know
the building code, $I$ suggest that you get one.
THE WITNESS: Okay.
MEMBER SHORT: You're in business, correct?

THE WITNESS: Yes.
MEMBER SHORT: Hopefully you don't run into this problem again.

THE WITNESS: Understood, sir.
MEMBER SHORT: Thirty means only thirty people, paying customers, your new one says, 49. You can only have 49 customers in your building when you're open for business selling alcohol. Do you understand that?

THE WITNESS: Based upon what you just informed me, but based upon the knowledge that we've, kind of, gained over the last couple of weeks in going through this process of trying to --

MEMBER SHORT: This is a question. If you were correct, then why are you sitting there today trying to justify what you didn't count --

THE WITNESS: I'm not trying to justify. I'm just basing it on -- you asked me about my knowledge, and I'm just addressing my knowledge, that's all. And I said, you may be
right, but based upon the questions that we asked, because we did want to understand the difference, and we were told that, yes, there is an occupancy for kitchen staff that would be included in the number. We were told that.

MEMBER SHORT: Sir, that is not true.
Only paying customers. You can only have, now, since you're going to submitting this, for 49, but until this is approved, you can only have 30 people, paying customers, in your business. Period.

THE WITNESS: Okay.
MEMBER SHORT: And every time the investigator comes in, counts over, now, 49, or whatever you have posted on the wall in your business, that's seating, standing at the bar, whatever else.

THE WITNESS: Okay.
MEMBER SHORT: You can only have that number of paying customers in your business. THE WITNESS: Okay. MEMBER SHORT: Hopefully we won't see you again for the same thing. Hopefully not.

THE WITNESS: Okay. I hope not either. We want to be in compliance. I'm not
trying to argue with you or disagree with you. MEMBER SHORT: Okay. I understand. Okay. But your answers --

THE WITNESS: I would like to learn as well.

MEMBER SHORT: -- sound like you were still slightly confused when you said you want to talk about how many people you have working for you.

THE WITNESS: Okay. No.
MEMBER SHORT: That number is not included --

THE WITNESS: Okay. Understood.
MEMBER SHORT: -- in your occupancy.
THE WITNESS: Understood.
MEMBER SHORT: And if the investigator comes there again and sees the same thing, he's probably going to write you a ticket again.

THE WITNESS: We won't have that problem.

MEMBER SHORT: Okay. Thank you. That's all I have, Mr. Chair. Thank you very much.

THE WITNESS: Thank you.
CHAIRPERSON ANDERSON: Any other
questions by any of the Board Members? Do you know what the -- your previous certificate of occupancy, do you know what it stated that your -- what it stated your occupancy load was?

THE WITNESS: According to the
document, it says, seated capacity. Even when we went to DCRA, they also looked at it and said it doesn't include your total occupancy of the space, and we gave them the rendering to the space, with the bar, with the seats that we have, and they actually went through the process of telling us how many people could actually be in the space, and it's based upon the number of bathrooms that we had.

We only had two bathrooms. If we had more bathrooms, we could actually have more people in the space, seated and standing.

CHAIRPERSON ANDERSON: Thank you, sir. I don't know what DCRA does and that's not my job to question DCRA.

THE WITNESS: Understood.
CHAIRPERSON ANDERSON: We just go with what DCRA says.

THE WITNESS: I understand.
CHAIRPERSON ANDERSON: Okay. All
right. Mr. Lui, do you have any questions based on the questions that were asked?

MR. LUI: No questions.
CHAIRPERSON ANDERSON: Mr. Bailey, any questions on him based on the questions that were asked by the Board?

MR. BAILEY: No, sir.
CHAIRPERSON ANDERSON: Thank you very much, sir, Mr. Costley, for your testimony. You can have a seat.

THE WITNESS: Thank you.
CHAIRPERSON ANDERSON: Do you have any witnesses or do you rest?

MR. BAILEY: I'm going to rest, sir.
CHAIRPERSON ANDERSON: All right. Do you have a rebuttal witness?

MR. LUI: No rebuttal witness.
CHAIRPERSON ANDERSON: Do you wish to close?

MR. LUI: Yes, Mr. Chairperson.
CHAIRPERSON ANDERSON: Go ahead, sir.
MR. LUI: The Government has provided sufficient evidence for the Board to find that the licensee failed to follow the terms of their board-approved license by increasing the
occupancy of the licensed establishment in violation of D.C. Code Section 25-823A(7).

We heard from Investigator Garcia that on the evening of March 23, 2019, he visited the establishment to conduct an occupancy check, he reviewed the ABC license, which stated, indicated, that the maximum capacity is 30 people.

He determined that the establishment was in violation by using a counter. The counter is accurate. He has used this counter before. And on that evening, he determined that there were 63 patrons.

That's double the approved -- what's approved on its license. It's irrelevant what the establishment did that evening in terms of trying to ask people to leave. They were in violation of the board-approved license when the investigator did his investigation, a compliance check, for occupancy.

The Government has, therefore, met its burden by a preponderance of the evidence and has proven the charge. The Government asks that the Board, as provided under D.C. Code Section 25830, a fine under that code provision. Thank
you.
CHAIRPERSON ANDERSON: Thank you. All right, Mr. Bailey, you can wrap-up through a closing statement and then tell us what is it you're asking the Board to do.

MR. BAILEY: In closing, for the establishment, they were not -- unfortunately, were not aware of what they could operate as. And since then, they have now been made aware of and have made those steps to make sure that these issues do not happen again.

Also, going through the necessary steps to make sure that a proper certificate of occupancy has been done and getting ready to submit that to be approved.

They have hired someone now to be at the door during their busy nights to assure that they do not go over whatever the approved occupancy load, whether it be 30 or 49.

We're asking the Board just to -- if we could possibly get a warning. That's what I would like to have, is a warning, like he had. He did comply that evening with -- excuse me, not comply, but he did, at the end of that night, tell people that they had to leave, and then
stopped people from coming in when he was made aware that he couldn't have more than 30 people inside, not just the 30 seats.

CHAIRPERSON ANDERSON: All right.
That's it?
MR. BAILEY: Yes, sir.
CHAIRPERSON ANDERSON: The record is
now closed. Do the parties wish to file proposed findings of fact and conclusion of law or waive their right to do so? Meaning that, do you want the Board to make a decision based on the presentation that was made today, or do you want to read, review -- wait for the transcript to be issued, and then you can read the transcript, and then make legal arguments about what it is that you want the Board to do?

MR. BAILEY: The Board to make the decision.

CHAIRPERSON ANDERSON: I'm sorry? MR. BAILEY: The Board to do the decision.

CHAIRPERSON ANDERSON: All right. Mr. Lui?

MR. LUI: The Government waives.
CHAIRPERSON ANDERSON: All right. As

Chairperson of the Alcoholic Beverage Control Board for the District of Columbia, in accordance with D.C. Official Code Section 2574B of the Open Meetings Act, $I$ move that the ABC Board hold a closed meeting for the purpose of seeking legal advice from our counsel on Case Number 19-CMP00050, BIN-1301, pursuant to D.C. Official Code Section 2574B(4), of the Open Meetings Act, and deliberating upon Case Number 19-CMP-00050, BIN1301, for the reasons cited in D.C. Official Code Section 2574B(13) of the Open Meetings Act. Is there a second?

MEMBER SHORT: Second.
CHAIRPERSON ANDERSON: Mr. Short has seconded the motion. I will now take a roll call vote on the motion that has been second. Ms. Crockett?

MEMBER CROCKETT: I agree.
CHAIRPERSON ANDERSON: Mr. Cato?
MEMBER CATO: I agree.
CHAIRPERSON ANDERSON: Mr. Short.
MEMBER SHORT: I agree.
CHAIRPERSON ANDERSON: Mr. Anderson.
I agree. As it appears that the motion has passed, I hereby give notice that the ABC Board
will recess these proceedings to hold a closed meeting in the ABC Board conference room, pursuant to Section 2574B(b) of the Open Meetings Act. Thank you very much for your presentation. MR. LUI: Thank you.

CHAIRPERSON ANDERSON: We'll issue a decision -- hold on a minute. We'll issue a decision in 90 days. Yes, Ms. --

MEMBER CROCKETT: I'm looking at the new certificate of -- this is an FYI to you.

MR. BAILEY: Okay.
MEMBER CROCKETT: I'm looking at your new certificate of occupancy, I'm a proud Dunbar graduate, I can do math, your CFO states that you can have 30 seats and 13 standing, which equals 49. That's not the math that $I$ was taught in D.C. public schools.

So you might want to look at that and get that sorted out, because 13 plus 30 has always equaled 43. So before you have any other discrepancies with your CFO, I'm encouraging you to figure out what that's about.

MR. BAILEY: I'm not seeing what you're --

MEMBER CROCKETT: In the conditions
and restrictions section, it says, bar cocktail lounge with 30 seats/13 standing, indoors, equals total occupant load of 49.

MR. BAILEY: Okay.
MEMBER CROCKETT: Forty-three, as far as I can tell.

MR. BAILEY: I got you.
MEMBER CROCKETT: So avoid any further confusion about how many people you can have in your space, you might want to go back to DCRA.

MR. COSTLEY: This might have happened before.

CHAIRPERSON ANDERSON: All right. MEMBER CROCKETT: Thank you.

CHAIRPERSON ANDERSON: The board is in recess until our 1:30 hearing. Thank you. Good day.
(Whereupon, the hearing in the aboveentitled matter was concluded at 12:01 p.m.)

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