DISTRICT OF COLUMBIA

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ALCOHOLIC BEVERAGE CONTROL BOARD

+ + + + + MEETING

IN THE MATTER OF:

:

456, LLC, t/a To Be Determined

1723 Columbia Road NW : Fact Finding

Retailer CT - ANC 1C : Hearing

License No. 98732 :

:

(Request to Extend :
Safekeeping) :

Wednesday, January 9, 2019

The Alcoholic Beverage Control Board met in the Alcoholic Beverage Control Hearing Room, Reeves Building, 2000 14th Street, N.W., Suite 400S, Washington, D.C. 20009, Chairperson Donovan W. Anderson, presiding.

PRESENT:

DONOVAN W. ANDERSON, Chairperson NICK ALBERTI, Member BOBBY CATO, JR., Member MIKE SILVERSTEIN, Member JAMES SHORT, Member

ALSO PRESENT:

MATTHEW KNOPP, Licensee

SIDON YOHANNES, Licensee's Counsel

1	P-R-O-C-E-E-D-I-N-G-S
2	11:00 a.m.
3	CHAIRPERSON ANDERSON: All right. We
4	are back on the record. Our next case is a Fact-
5	Finding Hearing, it's 456, LLC t/a To Be
6	Determined, License No. 98732.
7	Will the parties, please, approach and
8	identify themselves for the record, please?
9	MS. YOHANNES: Sidon Yohannes on
10	behalf of the licensee.
11	CHAIRPERSON ANDERSON: Good morning,
12	Ms. Yohannes.
13	MR. KNOPP: Matthew Knopp.
14	CHAIRPERSON ANDERSON: Matthew who,
15	sir? I didn't hear your name.
16	MR. KNOPP: Matthew Knopp.
17	CHAIRPERSON ANDERSON: Mr. Knapp?
18	Knopp?
19	MR. KNOPP: Knopp.
20	CHAIRPERSON ANDERSON: Good morning,
21	sir. How are you doing?
22	MR. KNOPP: I'm good. How are you?

CHAIRPERSON ANDERSON: All right.

This is another request for an extension to

further extend safekeeping, a request for this

establishment. This license has been in

safekeeping since 2015 and I'm trying to find

out, this is a CT License, and is this in Adams

Morgan?

MS. YOHANNES: Yes, it is.

CHAIRPERSON ANDERSON: The CT License is in Adams Morgan maybe in 2015 when the license was in operation, that there was a, I'm sorry, what's the word, I forgot?

MEMBER ALBERTI: Moratorium?

CHAIRPERSON ANDERSON: There was a moratorium. Thank you, Mr. Alberti. There was a moratorium in the Adams Morgan area for this type of license. So there is no longer a moratorium. So I guess what I'm trying to find out is why is it that this license is not in operation? And you can start off, sir, did you ever operate? Was this -- did you purchase this license in 2015 or did something happen in 2015 and we are now in

2019.

Why is this license not in operation?

And this is a request to extend safekeeping and so the request to extend safekeeping is through March 31, 2019. It's now January. So is it -- even if we were to grant the request, is it realistic that this license will be on board by March 31, 2019 or are we talking about you again, even if we were to grant this extension, then you would have to come back for September 31, 2019.

So talk me through the process and let me know where we -- what has occurred. Where are we? And realistically, when is it that you believe this license will be on board?

MS. YOHANNES: And I'll let Mr. Knopp answer that, but just in terms, preliminarily, it was a transfer application that was approved, so it was a license that was purchased. And I will let you speak as to the time line and what you have been doing in searching for a different property.

CHAIRPERSON ANDERSON: So let me ask

you, it was transferred from an -- so there was an operating place, establishment that closed and so it was transferred in 2015 to him? And so if it was transferred, why did you not operate in the establishment?

And I don't know, because I don't know the history, why did you not operate in the location that the license was transferred from to you?

MR. KNOPP: The building that it was in when we went in, and that was the initial idea is that we were going to operate in that location, to the actual property, the property was in such disarray it still hasn't been -- that building still hasn't opened back up with the amount of construction they have done since then.

And the person that owned the building wasn't offering any kind of building, build-out for us or repairs. It was basically, you know, come in and fix my building and we couldn't go there and open up and be approved, basically, by the Health Board or anything like that.

They had done -- the person who had had the space had, basically, shot the place up. There is open, you know, wiring. He had knocked a wall out between another building and it wasn't secure. There wasn't -- I forget what the word-we had a contractor come in and look at it. It needed to have steel beams put to actually make it work, but he actually hadn't had the permit to knock the wall out, so you basically had to build up between two whole buildings.

And again, it still hasn't done that, hasn't done that, so since we transferred it over, as properties have become available, my partner and I, we have looked at, you know, what is available. And a lot of the issues we have come across being in Adams Morgan, because that's where we want to do, it's where I have a business now, it's where I live and it's where I want to--I would like to open the bar at, you know, as soon as I can, because again I'm sitting on something that I'm paying, you know, fees for that is just sitting and not being used.

But I have come into a lot of issues within Adams Morgan is that properties are owned by people that aren't necessarily trying to rent them. They put, you know, for rent or for lease, but they are not actually really trying. They are holding out for something that is just not feasible for somebody to come in and try to open a small business.

You know, if I was a major corporation, it wouldn't be a huge issue, but I know The Post the other day wrote -- had something, they wrote up an article about basically in that neighborhood how a lot of small businesses are not being able to stay afloat these days because of these owners that have these properties that are sitting on them and they don't need to rent them, because they have owned them for so long.

The other issue I have come into is we will go into a space and, again, it's something that has sat vacant for so long that there is so much problems with the building, that you can't

even go in. I would have to spend more money than I have to even try to open. So by the time I would spend all that money, I couldn't even open a business.

MS. YOHANNES: So and to directly answer your question, when the license was initially or just say when the license was initially purchased, it was purchased with every intention to operate. It took quite some time after the purchase in order to realize that that property that they were seeking to operate at or that premises was not going to work.

Since that time, I mean, they have a broker, Pat Patrick, who they worked with and they are continuing to work with. We have correspondence from him to show you today, if you want to see that, just saying that they have been working with him and he is looking at properties currently to show that they have every intention to operate as soon as they sign a lease to a property.

They want to be in Adams Morgan,

that's where they live, that's where they have a business. They have lived there for about 20 years. And that is -- and so now we are requesting that the Board extend the safekeeping request, and I understand your concern in that come March we may or may not be ready.

CHAIRPERSON ANDERSON: You aren't.

You are not going to -- I'm not -- it doesn't

appear that you are even ready, so that's why I'm

already thinking to September.

MS. YOHANNES: That's correct. You know, but a property could be available tomorrow and we could be ready to move forward on that.

But I think that what we are trying to show the Board is that we are making every effort. He has made every effort, Matthew as well as Nicholas, the other owner, in order to find the correct or the right property. You need a right spot to make your business work. And that is what he is seeking to do.

CHAIRPERSON ANDERSON: Well, as I have stated before, when this license was transferred

in 2015, I understand why you need to hold onto 1 the license, because there were no other licenses 2 available. But we have now lifted the 3 moratorium, so there is really nothing to say 4 5 that he could come in tomorrow and apply for a new license and we will grant that and there will 6 7 be no moratorium to prevent him from getting this type of license moving forward. 8 9 MS. YOHANNES: Well, since -- there is 10 also the process. You have to go through the 11 entire process and that is a burden on him, that 12 is a burden on, I mean, the fact that they have 13 had this license in safekeeping. They have had 14 paid fees. Have paid to keep it current. And would like another opportunity to see if they can 15 16 start to operate their business this year. 17 MEMBER ALBERTI: Can I ask a quick 18 question? 19 CHAIRPERSON ANDERSON: Go ahead, Mr. 20 Alberti.

Mr. Barclay, if I understand you correctly, you

MEMBER ALBERTI:

21

22

Just so I'm clear,

1	have limited your search to the Adams Morgan
2	vicinity?
3	MR. KNOPP: That was that's where
4	I would like to operate, yes.
5	MEMBER ALBERTI: So you haven't looked
6	anywhere else?
7	MR. KNOPP: We have looked 14th Street
8	area and then Columbia Heights over, like
9	MEMBER ALBERTI: Okay.
10	MR. KNOPP: up in that area.
11	MEMBER ALBERTI: So generally that
12	MR. KNOPP: Yeah.
13	MEMBER ALBERTI: general
14	neighborhood?
15	MR. KNOPP: Yes.
16	MEMBER ALBERTI: Broad neighborhood.
17	MR. KNOPP: Yes.
18	MEMBER ALBERTI: All right. And you
19	won't it's not within your consideration to
20	look elsewhere in the city? Is that correct?
21	MR. KNOPP: I mean, it is, you know,
22	if there is the right spot. There just I

haven't had anything presented to me that is, you 1 2 know --But have you looked? 3 MEMBER ALBERTI: 4 I mean, you said you haven't looked. 5 MR. KNOPP: Well, we have looked. 6 MEMBER ALBERTI: I mean, when you 7 said --8 MR. KNOPP: I didn't understand. 9 MEMBER ALBERTI: -- presented to you--I didn't understand. 10 MR. KNOPP: 11 MEMBER ALBERTI: Let me say this. 12 MR. KNOPP: All right. 13 MEMBER ALBERTI: No one is going to 14 come and say hey, I hear you've got a license, come locate, that's not the way it works. 15 16 mean, it has happened, but generally it's the 17 person with the license goes looking. And in my 18 understanding, you haven't looked outside that 19 And really you're telling us you have no area. 20 intentions to. Not even coming up in the next 21 six months. 22 I mean, I can. MR. KNOPP: I mean,

again, it's something that we were looking in
that specific area because that's where we wanted
to be able to open something up, because what we
like to do, there is not something there.

MEMBER ALBERTI: I got you.

MR. KNOPP: Okay.

MEMBER ALBERTI: I don't fault you and I understand why that is, but in assessing how likely it is you are going to find something, it limits you.

MS. YOHANNES: Their focus -MEMBER ALBERTI: In reality.

MS. YOHANNES: Right. Their focus has been in the Adams Morgan area, because like Mr.

Knopp said that that is where they want to run their business, because that's where they live and that's where they have other businesses.

However, they have seen, and particularly, I believe, Nicholas, his partner has seen, places outside of Adams Morgan. And dealing with, you know, the current situation of where they are, that's something that they are

considering and talking to the real estate broker about.

MR. KNOPP: A lot of it was, you know, we were waiting on this hotel that opened up just this past -- last -- within the last six months, The Lion that opened up right there. So what we were doing and a lot of people were not renting at the time, loss of -- there is a lot of properties on Columbia Road right now that we are waiting to see coming -- they are supposed to be coming available.

Again, the person that I have that does the real estate, Pat, he has done the real estate down there for the last almost 40 years. So he has got his ear on the ground of basically, okay, this is going to come up and this is coming up available. Here is what I'm -- and as everything comes up, I'm in there as soon as it is and as soon as I'm able to see something.

Again, it's something I -- you know, it's sitting there and I'm paying fees on it because it's something I want to be able to use.

1 It's something I want to be able to move forward 2 with. It's something I've been trying to move forward with, it's just --3 4 MEMBER ALBERTI: So, Mr. Knopp, in 5 reality, how long are you willing to wait? 6 this is a question I have to wonder. I mean, is 7 it 10 years, 20 years? I mean --8 MR. KNOPP: No. 9 MEMBER ALBERTI: -- your life goes on, 10 you know, things happen. 11 MR. KNOPP: No. 12 MEMBER ALBERTI: How long, in your 13 mind, looking, sitting here, are you willing to wait? 14 MS. YOHANNES: Based on the Board's 15 16 questions, I think this is something that Mr. 17 Knopp can take back to his broker, take back to 18 his partner, but at this point, I don't -- there 19 is no harm to anybody in the community. There is 20 no -- I mean, he is the only one that will be 21 prejudiced by the Board granting an extension.

And at the very least, we request that you grant

an extension to keep the license in safekeeping until at least March, until they figure out what they want to do.

CHAIRPERSON ANDERSON: I don't mean to talk about what is on our agenda, but I have an agenda. If you look at our agenda, we have a hearing this afternoon and the person is making the same arguments. We are having a Contested Fact-Finding Hearing, the same arguments.

And there is -- as I said before, when there was a moratorium on the part of the license, that was an easy argument, because it's like I'm sitting -- I'm holding this license because I want to be in this area and I know if I give it up, I cannot apply for another license. That no longer exists.

So the valuable -- the value of the license that you had in 2015 is not the same as it is now in 2019. So as I'm stating, even if I was to recommend to the Board that we grant this request, you are going to come back again to us in September.

No, you -- right after March, you are going to come back to us again to say I need an extension through September 31st and it can't be that you come back on September 31st and say that we are still looking. You have been looking for four years and at some point, it's -- you have to do something, because you just can't say well, we are still looking, we are still looking.

And what I'm saying is this is not a license that -- you can easily apply for a new license in Adams Morgan and so, therefore, once you find the location, you can apply for the license and you will get it without -- because you have to go through the same process, that you probably would have to go through with the license that you have.

So I'm just saying that if we -- I'm going to recommend to the Board that we -- because it's now January, so I'm going to recommend to the Board that we grant the extension through March 31, 2019, but it cannot be when you come back for September, because I

1	know you are going to come back for September, to
2	say that we are still looking.
3	It has to you have to have some
4	concrete steps in what's moving on, because I
5	believe that at some point the Board is going to
6	say you are holding on to a license and why? And
7	all if you are doing is looking, it doesn't
8	appear that there is any urgency in utilizing
9	this license.
LO	And so at some point, you have to make
L1	a decision. Yes, ma'am?
L 2	MS. YOHANNES: Understood, understood.
L3	But there understood.
L 4	CHAIRPERSON ANDERSON: You can I'm
L5	listening.
L6	MS. YOHANNES: They are still thinking
L7	about
L8	CHAIRPERSON ANDERSON: Because you
L9	MS. YOHANNES: there is still some
20	value here.
21	CHAIRPERSON ANDERSON: are making
22	arguments for the

1	MS. YOHANNES: Right.
2	CHAIRPERSON ANDERSON: further
3	extension. So I'm listening.
4	MS. YOHANNES: Right.
5	CHAIRPERSON ANDERSON: All right.
6	MS. YOHANNES: Right. There is still
7	some value here and I mean, at this point, I
8	would just request that we request the extension
9	until March and we will move forward and consider
10	what we need to, at that point.
11	CHAIRPERSON ANDERSON: Any other
12	questions by any other Board Members?
13	MR. KNOPP: I was just curious, was
14	the mora I didn't understand. I didn't
15	realize that the moratorium had lifted anyway. I
16	just didn't was that something that happened
17	recently?
18	CHAIRPERSON ANDERSON: We did that
19	this a couple of months ago.
20	MR. KNOPP: Okay. I just didn't I
21	mean, I didn't realize that.

1	MR. KNOPP: I just wasn't sure of
2	that.
3	CHAIRPERSON ANDERSON: Do you I
4	thought you said you own a restaurant in do
5	you own another establishment?
6	MR. KNOPP: I own a I have another
7	business.
8	CHAIRPERSON ANDERSON: What not an
9	ABC License?
10	MR. KNOPP: No.
11	CHAIRPERSON ANDERSON: All right.
12	Well, the did ask us. We have extended the
13	moratorium for another three years, I think, and
14	we have extended somewhat. However, restaurants
15	are excluded. So anyone can open can apply
16	for a restaurant license in this area. There is
17	no longer a moratorium on a restaurant license.
18	Yes, Ms. Yohannes?
19	MS. YOHANNES: This is actually a
20	tavern license.
21	CHAIRPERSON ANDERSON: Oh, this is a
22	tavern?

1	MR. KNOPP: It's a CT.
2	MS. YOHANNES: Yes.
3	CHAIRPERSON ANDERSON: Did we what
4	did we do with the
5	MEMBER ALBERTI: I'm not I could be
6	wrong, you can correct me, but I don't think this
7	area was included in the former moratorium area.
8	CHAIRPERSON ANDERSON: Okay.
9	MEMBER ALBERTI: It is now. We have
10	extended the moratorium area, but and that
11	moratorium is on nightclubs, but not on CTs, I
12	don't believe. Its
13	MR. KNOPP: I was initially when
14	we
15	MEMBER ALBERTI: The new the
16	current moratorium is only on nightclubs. So it
17	doesn't cover this. And I believe that the
18	former moratorium did not cover this area. I
19	could be wrong. But in any case, the current one
20	doesn't.
21	MS. YOHANNES: I would have to check.
22	CHAIRPERSON ANDERSON: All right. So

well, you can check on that. And if you come back and tell us that, since I don't have the documents in front of me, if you come and tell us that this is in the Moratorium Zone, then that's a better argument to say why you need to hold onto the license, because you can't apply for another one.

And so that should be in the request when you -- because I know you -- I am always thinking ahead and that's why, because it's January. It's not apparent to me that you are going to have a place in March. And even if you identify a place in March, you will not -- you have to -- I know that you are going to request for -- even if you find a place tomorrow, I doubt -- unless this place is all set, I doubt you will be ready to open by March 31st.

MR. KNOPP: Right.

CHAIRPERSON ANDERSON: So you would still have to act -- still have to request another, but then at least you will say to us this is where I am. I have signed a lease and we

1	believe that it is going to take this period of
2	time to do the build-out for us to open. But it
3	can't be that I'm still looking, because this is
4	four years.
5	MR. KNOPP: Understood.
6	CHAIRPERSON ANDERSON: Okay. So with
7	that said, I then make a motion that we grant the
8	extension through March 31, 2019. Is there a
9	second?
10	MEMBER SILVERSTEIN: Second.
11	CHAIRPERSON ANDERSON: Mr. Silverstein
12	has seconded the motion.
13	All those in favor say aye.
14	ALL: Aye.
15	CHAIRPERSON ANDERSON: Those opposed?
16	The matter passes 5-0-0.
17	But you have your marching orders,
18	sir.
19	MR. KNOPP: Okay.
20	CHAIRPERSON ANDERSON: I appreciate
21	what you are trying to do, but it has been four
22	years.

MR. KNOPP: Yeah, I just like I
said, I was just under the initial assumption
that that was a moratorium license initially and
then that's why when we got it and that's what I
was told when it was transferred, but again, we
will have to look at it.
CHAIRPERSON ANDERSON: Well, your
attorney will let you know.
MR. KNOPP: Yes, absolutely.
CHAIRPERSON ANDERSON: And based on
that, the arguments to request an extension, the
based on that, the arguments to request an
extension will be probably more we might
depending on what is submitted, then maybe you
don't have to come back. The Board will say
okay, fine, I understand and so we will approve
it through September 2019.
But there has to be some type of
urgency
MR. KNOPP: Understood.
CHAIRPERSON ANDERSON: in finding
a location. All right?

1	MR. KNOPP: Um-hum.
2	CHAIRPERSON ANDERSON: Thank you, sir.
3	MR. KNOPP: Thank you.
4	CHAIRPERSON ANDERSON: Have a good
5	day.
6	MR. KNOPP: Appreciate it.
7	MS. YOHANNES: Thank you.
8	CHAIRPERSON ANDERSON: We are in
9	recess until 11:30 here.
10	(Whereupon, the Fact-Finding Hearing
11	was concluded at 11:20 a.m.)
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<u>C E R T I F I C A T E</u>

This is to certify that the foregoing transcript

In the matter of: 456

Before: DCABRA

Date: 01-09-19

Place: Washington, DC

was duly recorded and accurately transcribed under my direction; further, that said transcript is a true and accurate record of the proceedings.

Court Reporter

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