#### DISTRICT OF COLUMBIA

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## ALCOHOLIC BEVERAGE CONTROL BOARD

+ + + + + MEETING

IN THE MATTER OF:

:

Eleana, LLC,

t/a Secret Lounge :

1928 9th Street NW : Protest Hearing

License #107123 : (Status)

Retailer CT - ANC 1B : Case # 20-PRO-00023 :

(Application to Renew : the License) :

Thursday
November 19, 2020

The Alcoholic Beverage Control Board met via WebEx videoconference, Chairperson Donovan W. Anderson presiding.

### PRESENT:

DONOVAN W. ANDERSON, Chairperson BOBBY CATO, JR., Member RAFI ALIYA CROCKETT, Member EDWARD S. GRANDIS, Member JENI HANSEN, Member

## ALSO PRESENT:

SIMONE ANDREWS, DC ABRA Staff DEREJE DANEALE, Licensee DAVID FOX, Licensee's Counsel EVAN SCHLOM, Protestant PIERSON STOECKLEIN, Protestant

1	P-R-O-C-E-E-D-I-N-G-S
2	10:54 a.m.
3	CHAIRPERSON ANDERSON: The next case
4	on our calendar is Case Number 20-PRO-00023,
5	Secret Lounge, License Number 107123.
6	And, Ms. Andrews, can you please
7	elevate the rights of the licensee and I think
8	it's a Westminster Neighborhood Association and I
9	believe there is a Group of Five or more
10	protesting, please.
11	MS. ANDREWS: Sure. Stand by.
12	CHAIRPERSON ANDERSON: Thank you.
13	I'll ask all parties if you have a camera please
14	turn your camera on. I see some names I don't
15	see so.
16	MS. ANDREWS: That's all, Mr. Chair.
17	CHAIRPERSON ANDERSON: Yes. All
18	right. Mr. Fox and I think and then Mr. and
19	Mrs. Daneale, if you have a camera, please turn
20	them on because I want to make sure that you're
21	there.
22	MR. FOX: David Fox, here.
23	MR. DANEALE: I'm here.
24	CHAIRPERSON ANDERSON: All right.
25	Okay, fine. All right. I can't see you, but

	we're fine. Okay.
2	MR. FOX: I think Mr. Daneale is on
3	now as well. I see his camera is on.
4	CHAIRPERSON ANDERSON: Right. I don't
5	see Mr. Fox.
6	MR. FOX: Fox is here. Just one
7	moment. I'm turning it on.
8	CHAIRPERSON ANDERSON: All right.
9	MR. FOX: We're having an issue.
10	CHAIRPERSON ANDERSON: Okay.
11	MR. FOX: I think we would be prepared
12	to go ahead without the video if that's okay with
13	you.
14	CHAIRPERSON ANDERSON: Okay. That is
15	fine. That is fine. All right. So let's start
16	with the introduction of parties. Let's start
17	with the licensee. So you are the representative
18	from the licensee, Mr. Fox?
19	MR. FOX: Yes.
20	CHAIRPERSON ANDERSON: This is for the
21	record. And say and spell your name, please.
22	MR. FOX: My name is David Fox, F-O-X.
23	And I represent the Secret Lounge.
24	CHAIRPERSON ANDERSON: And who else is
25	on the line as far as Secret Lounge?

This is Dereje Daneale. 1 MR. DANEALE: 2 CHAIRPERSON ANDERSON: Can you spell 3 it? Spell your name for the record, sir, please. MR. DANEALE: D-E-R-E-J-E, the last 4 5 name is Daneale, D-A-N-E-A-L-E. CHAIRPERSON ANDERSON: All right. 6 7 Thank you. And who is the protestant? 8 MR. SCHLOM: Good morning, Mr. 9 Chairman, Evan Schlom. And that's E-V as in 10 Victor-A-N as in Nancy, S as in Sam, C as in 11 Charlie, H-L-O-M as in Mary, on behalf of the 12 Group of Eight. Although I would note for the record 13 14 that this morning the Group of Eight submitted a 15 letter to April Randall and Martha Jenkins 16 withdrawing our protest in this matter. 17 I'm not sure if the Board has received 18 that letter yet or if the Board would entertain 19 an oral motion to do that, that would be fine as 20 well. 21 But I'm aware that the Westminster 22 Neighborhood Association is continuing their 23 protest. And I just received a text message from 24 the representative of Westminster Neighborhood

Association saying that he's muted, and they

1	won't let him off mute.
2	CHAIRPERSON ANDERSON: Who is who?
3	Who is that person?
4	MR. SCHLOM: Pierson Stoecklein.
5	CHAIRPERSON ANDERSON: Ms. Andrews,
6	can you please elevate the rights of Pierson
7	Stoecklein, please?
8	MS. ANDREWS: Mr. Chair, he may be a
9	call in because I don't see his name as an
10	attendee. Mr. Schlom, is he a call in?
11	MR. SCHLOM: Yes. He's a dial in. In
12	fact, he just texted me. It's clear that he's
13	listening to you right now.
14	MS. ANDREWS: Okay.
15	MR. SCHLOM: So his number is a 901
16	area code.
17	MS. ANDREWS: Okay. Okay. Could you
18	announce yourself, please? I just unmuted the
19	line that begins with 901.
20	MR. STOECKLEIN: This is Pierson
21	Stoecklein on behalf of the Westminster
22	Neighborhood Association.
23	(Simultaneous speaking.)
24	CHAIRPERSON ANDERSON: Can you please,
25	sir, can you please spell your name for the

record, please? 1 That is P-I-E-2 MR. STOECKLEIN: Sure. 3 R-S-O-N, last name S-T-O-E-C-K-L-E-I-N. 4 CHAIRPERSON ANDERSON: All right. 5 Thank you. Mr. Schlom, the Agency had received 6 your written. But if you want, you can make an 7 oral motion, and I will formally dismiss it. 8 you can make an oral motion to dismiss if you 9 want to. 10 MR. SCHLOM: Sure. The Group of Eight 11 moves to withdraw its protest in this matter. 12 Although to be clear, the Westminster 13 Neighborhood Association is not moving to 14 withdraw its protest. 15 CHAIRPERSON ANDERSON: That's fine. 16 All right. So the motion from the Group of Eight 17 is to withdraw, the group is to withdraw. 18 They're making an oral motion. Is there a 19 second? I make a motion that we dismiss them 20 from the protest as a party in this process. Is 21 there a second? 22 MEMBER CATO: Bobby Cato --23 MEMBER CROCKETT: Member Crockett 24 seconds. 25 CHAIRPERSON ANDERSON: Both Mr. Cato

1	and Ms. Crockett have seconded the motion. I
2	will now have a roll call vote on the motion that
3	has been properly seconded by Mr. Cato and Ms.
4	Crockett. And Mr. Cato?
5	MEMBER CATO: I agree.
6	CHAIRPERSON ANDERSON: Ms. Crockett?
7	MEMBER CROCKETT: Rafi Crockett, I
8	agree.
9	CHAIRPERSON ANDERSON: Ms. Hansen?
10	MEMBER HANSEN: Jeni Hansen, I agree.
11	CHAIRPERSON ANDERSON: Mr. Grandis?
12	MEMBER GRANDIS: Ed Grandis, I agree.
13	CHAIRPERSON ANDERSON: And Mr.
14	Anderson, I agree. The matter passes 5-0-0. So
15	the Board has voted that the group is no longer a
16	party in this protest. However if they so want
17	to participate with the civic association, with
18	the association, obviously, it's their right.
19	Okay. Thank you. So, I'm sorry. Who
20	is representing the civic association here? I'm
21	sorry. The Westminster Neighborhood Association?
22	(Simultaneous speaking.)
23	MR. STOECKLEIN: Pierson Stoecklein,
24	Mr. Chairman.
25	CHAIDDEDGON ANDEDGON. Obar Mr

I apologize, sir. All right. 1 Stoecklein. 2 Mr. Fox, are there any -- as far as the licensee 3 is concerned, are there any preliminary matters? MR. FOX: No preliminary matters 4 5 except to say that we have not been given the details of the protest. 6 7 CHAIRPERSON ANDERSON: The parties 8 they have not had -- it is my understanding that 9 there was a mediation on 10/27. So are you 10 saying that since you had mediation on 10/27 that 11 you don't know what the protest is about, sir? 12 MR. FOX: That is correct. CHAIRPERSON ANDERSON: And I don't ask 13 14 what happens. But let me ask you a question. 15 And the Board, what happens in mediation is confidential so it's not shared with the Board. 16 But the only question I'm going to ask you about 17 18 mediation, did the parties have mediation on 19 10/27/2020? 20 MR. FOX: No, sir. 21 MR. SCHLOM: We did, Mr. Chairman. I 22 wonder if --23 (Simultaneous speaking.) 24 CHAIRPERSON ANDERSON: Hold on. Hold 25 Hold on. Hold on one minute. Mr. Schlom, on.

	you're not a party to this case. Tou can't say
2	nothing. So Mr. Stoecklein has to speak up. And
3	Mr. Fox, I know that I can no longer see your
4	client so.
5	MR. DANEALE: I'm here.
6	CHAIRPERSON ANDERSON: I know you're
7	there. I'm just saying before I saw your
8	picture, but your picture has disappeared. But I
9	see that you're online so. My record says that
10	there was a mediation. So let me ask, Mr.
11	Stoecklein. Mr. Stoecklein, was there a
12	mediation held on October 27, 2020?
13	MR. STOECKLEIN: Yes, there was, Mr.
14	Chairman.
15	MR. FOX: Mr. Chairman, may I jump in?
16	CHAIRPERSON ANDERSON: Yes, Mr. Fox.
17	MR. FOX: I was retained about a week
18	ago. I was not advised that there had been a
19	mediation.
20	CHAIRPERSON ANDERSON: All right. So
21	
22	MR. FOX: I know a few details, but
23	I'm not satisfied that I know all of the
24	concerns.
25	CHAIRPERSON ANDERSON: All right. Mr.

Fox, that is a conversation you need to have with your client. Okay? That's between you and your client. But the record reflects that a mediation was held on the 27th.

And so therefore once you further

flesh this out with your client, I would hope

that you have a better idea what the issues are

in this case. I just want to say that. Okay.

So I just want the record to reflect that a

mediation was held, and I believe that Mr.

Daneale had confirmed that he participated in the

mediation. Is that correct, Mr. Daneale?

MR. DANEALE: Yes. I participated in

that mediation.

CHAIRPERSON ANDERSON: All right.

MR. DANEALE: I gave him the documents, all information what he wants.

CHAIRPERSON ANDERSON: Mr. Daneale, Mr. Daneale, Mr. Daneale, I don't need to be a part of the conversation that you've had with your client. I'm not asking that. The only thing I'm asking you to confirm is that a mediation was held.

Whatever conversation you've had with your attorney, that is attorney/client

privileged. And I'm not trying to -- I don't 1 2 want you to divulge that. All I wanted to 3 establish for the record is that there was a 4 mediation. That the parties met in mediation. 5 And I would hope that since the parties went through mediation that both sides 6 7 should be aware what their issues are that are 8 being protested. Okay? All right. 9 Are there any other preliminary 10 matters from you, Mr. Stoecklein, or from Mr. Fox 11 that needs to be brought to the Board's 12 attention? MR. FOX: Not at this time from Mr. 13 14 Fox. 15 CHAIRPERSON ANDERSON: Thank you. 16 MR. STOECKLEIN: Mr. Chairman, this is 17 Pierson Stoecklein on behalf of the WNA. We are 18 preparing a proposed Settlement Agreement and 19 will be providing that to the parties' new counsel when he is able to familiarize himself 20 21 with the facts of the case. 22 CHAIRPERSON ANDERSON: All right. 23 Well, I'm hoping that you will have -- do Fine. 24 you have Mr. Fox's contact information? 25 MR. STOECKLEIN: I do not.

1	CHAIRPERSON ANDERSON: Mr. Fox, after
2	this at the end of these proceedings, can you
3	please contact Mr. Stoecklein and provide him
4	or better yet, let me do this on the record. Mr.
5	Fox, what is your contact information, please?
6	MR. FOX: Telephone 202-276-3050,
7	office address 1333 Connecticut Avenue Northwest,
8	Suite 400, ZIP Code 20036.
9	CHAIRPERSON ANDERSON: Do you have an
LO	email, sir?
L <b>1</b>	MR. FOX: Yes, I do. davide like
L2	in elephant fox@gmail.
L3	CHAIRPERSON ANDERSON: All right.
L <b>4</b>	Okay. So the parties have I have ensured that
L5	there is a way for the parties to communicate
L6	although this is not my role. But I'm making
L <b>7</b>	sure that the parties can properly communicate
L8	moving forward. Any other preliminary matter
L9	that needs to be addressed?
20	MR. FOX: Not from us.
21	CHAIRPERSON ANDERSON: Okay. Thank
22	you.
23	MR. STOECKLEIN: No, Mr. Chairman.
24	CHAIRPERSON ANDERSON: Thank you very
25	much. The Board is unable normally the Board

would provide a date for a protest hearing. 1 2 However, because of the pandemic emergency, we're 3 still looking at the calendar. So we would 4 provide you a date for the protest hearing. 5 But in the interim I would ask the parties if they are available to continue 6 7 If the parties are able to settle this talking. 8 matter through a Settlement Agreement, the Board, 9 of course, will welcome that because at least a decision will be made and both side are active in 10 11 the results. 12 However, if you're unable to sign a 13 Settlement Agreement, then we will have a hearing 14 at a date to be determined in the new year. 15 Okay? 16 MR. STOECKLEIN: Mr. Chairman? 17 CHAIRPERSON ANDERSON: Yes, Mr. --18 MR. STOECKLEIN: This is Mr. 19 Stoecklein on behalf of WNA. I apologize. Ι 20 have one more question. 21 CHAIRPERSON ANDERSON: Yes. 22 MR. STOECKLEIN: And I'm not sure how 23 to handle it procedurally so I apologize. 24 there are aspects of the proposed Settlement 25 Agreement that based on our mediation --

(Simultaneous speaking.)

CHAIRPERSON ANDERSON: Can you hold on one moment, please?

MR. STOECKLEIN: Pardon me? I realize
I can't divulge the contents of the mediations,
but there are aspects of the mediations that
require that there be some kind of coordination,
or at least it was suggested by the mediation,
there be some kind of coordination with the
general counsel of ABRA in order to retain a
global settlement across all of the
establishments for which WNA is protesting the
license renewals.

That line of communication has not yet been opened. And so that is going to significantly hinder our ability to reach a settlement in this matter and all of the other matters before you today in which WNA is protesting. There are four of them, in fact.

So I just wanted to make you and the other Board members aware of that because without the involvement of general counsel, we will have challenges.

CHAIRPERSON ANDERSON: Well, the only thing the Board can state, I can't think about a

global settlement. There is only the protest case that's before me is this case, 20-PRO-00023, Secret Lounge. So that is the only protest that I can talk about because that's the only case.

So I'm not quite sure what global

Settlement Agreement -- and I'm unaware whether

or not the agency can give you advice on a global

settlement because these are all individual

licensees. And so therefore whatever settlement

agreement is reached, it will be for this one

establishment.

Maybe if you're protesting other establishments, maybe you can have similar language. But it has to be an individual Settlement Agreement that addresses each individual licensee.

MR. STOECKLEIN: Yes. I appreciate that, Mr. Chairman.

CHAIRPERSON ANDERSON: I'm sorry?

MR. STOECKLEIN: I appreciate that.

I appreciate your indulgence. Nonetheless, I

wanted to make the Board aware of what had been

offered to us by one of the ABRA representatives
in assistance.

So we will pursue it individually. We

will hope for a resolution. 1 2 CHAIRPERSON ANDERSON: I would sav 3 that -- I would welcome you to call our general 4 counsel, Martha Jenkins, and let me look for her 5 phone number. MR. STOECKLEIN: I have her 6 7 information, Mr. Chairman. Thank you. 8 CHAIRPERSON ANDERSON: So you're 9 welcome after this call to contact our general 10 counsel, Martha Jenkins, and then she will 11 provide you whatever guidance that you require. 12 But I just want to remind the parties that these are individual cases. And so these 13 are individual licensees. And so if a Settlement 14 15 Agreement comes, it will be a Settlement 16 Agreement for the Secret Lounge. So it's not 17 going to be a Settlement Agreement that's going 18 to cover 10 establishments. So you would have to 19 send in 10 Settlement Agreements. But it has to 20 be a one Settlement Agreement that covers this 21 particular licensee. Okay? 22 MR. STOECKLEIN: That is understood. 23 Thank you. 24 CHAIRPERSON ANDERSON: All right.

Thanks. All right. So as stated before, this

matter will be scheduled for a protest hearing at a date to be determined. The Agency will provide you with the date of the protest hearing.

Both parties if they believe that settlement is impending, then they can ask the Agency to postpone the protest hearing to a date that's mutually agreeable to both parties.

So I support settlements and so we will work with both sides to ensure that we can facilitate dates and give both sides as much opportunity that they require to come to an agreement. And if they can't come to an agreement, of course, we'll have a hearing.

Okay?

All right. So now that we've scheduled this matter for a protest hearing, there are a few things that I would like to instruct you about. So a protest hearing is focused and addresses only those issues that are being protested.

You either have already received or will soon be receiving an email from Imani Moreland that contains a copy of a Protest Information Form, PIP, and a copy of an Exhibit Form.

Both parties are required to complete 1 2 and submit the Protest Information Form, PIP, and 3 the Exhibit Form at least seven days before the 4 date of the hearing. 5 If we do not receive a copy of your forms seven days before the hearing, your 6 7 application or your protest may be subject to 8 dismissal. These documents not only need to be 9 submitted to ABRA but to the opposing party as well. 10 11 Please know that these documents 12 greatly assist the Board in narrowing the protest 13 issues, facilitating the process and keeping the 14 parties on point during the hearing. 15 Each side will have 90 minutes to present their case. This includes all direct and 16 17 cross-examination of witnesses. The Board does 18 not intend to hear testimony on matters that are 19 not relevant to those issues that are being 20 protested nor will the Board tolerate repetitive 21 testimony. 22 Are there any questions by either 23 side? 24 MR. FOX: No questions.

CHAIRPERSON ANDERSON:

25

We thank

Okay.

you greatly for your cooperation. If at any time 1 2 you have any questions leading up to the hearing, 3 please do not hesitate to contact Assistant General Counsel April Randall at 202-442-4353. 4 So you can either contact Ms. Randall 5 or you can contact the general counsel, and we'll 6 7 provide whatever technical assistance that you 8 need to facilitate this process. 9 I thank everyone for their 10 participation today and good luck in your negotiation. And as I have stated if this matter 11 12 doesn't go to a protest hearing, I'm happy 13 because it says that the parties have been able to work this matter out to their mutual 14 15 satisfaction. If not, the Board will convene a 16 protest hearing and make a decision. All right? 17 So thank you very much and have a 18 great day. 19 MR. FOX: Thank you, sir. 20 CHAIRPERSON ANDERSON: All right. 21 MR. STOECKLEIN: Thank you. 22 CHAIRPERSON ANDERSON: Thank you. 23 (Whereupon, the above-entitled matter 24 went off the record at 10:14 a.m.)

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This is to certify that the foregoing transcript

In the matter of: Secret Lounge

Before: DCABRA

Date: 11-19-20

Place: teleconference

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Court Reporter

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