# DISTRICT OF COLUMBIA

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ALCOHOLIC BEVERAGE AND CANNABIS BOARD

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IN THE MATTER OF: :

Canal Square Associates, LP

License No. 118463

(Request to Extend : Safekeeping)

Wednesday October 25, 2023

The Alcoholic Beverage and Cannabis Board met via WebEx videoconference, Chairperson Donovan W. Anderson presiding.

## PRESENT:

DONOVAN W. ANDERSON, Chairperson BOBBY CATO, JR., Member EDWARD S. GRANDIS, Member JENI HANSEN, Member JAMES SHORT, JR., Member

### ALSO PRESENT:

JOSE ORELLANA, DC ABCA Staff MICHAEL WILDING, Licensee MANALLE MAHMOUD, Licensee Counsel

1	P-R-O-C-E-E-D-I-N-G-S	
2	2:08 p.m.	
3	CHAIRPERSON DONOVAN: The next case on	
4	our calendar is a fact-finding hearing for Canal	
5	Square Associates, trade name to be determined.	
6	License No. 118463.	
7	Mr. Orellana, can you please elevate	
8	the rights of the licensee in this case.	
9	MR. ORELLANA: Manalle Mahmoud, your	
10	access has been elevated.	
11	Michael Wilding, your access has been	
12	elevated.	
13	That appears to be all, Chairman.	
14	CHAIRPERSON DONOVAN: Thank you. I	
15	don't see Mr. Wilding but, Ms. Mahmoud, can you	
16	please spell and state your name for the record.	
17	MS. MAHMOUD: Of course. Good	
18	afternoon, Mr. Chairman and members of the Board.	
19	I'm Manalle Mahmoud with Mallios O'Brien &	
20	Sandground on behalf of the licensee. M-A-N-A-L-	
21	L-E M-A-H-M-O-U-D.	
22	CHAIRPERSON DONOVAN: And I see you,	
23	Mr. Wilding. Mr. Wilding, can you please	
24	identify yourself for the record.	
25	MR. WILDING: Yes. With Canal Square	

1 Associates my name is Mike Wilding, M-I-K-E W-I-2 L-D-I-N-G. CHAIRPERSON DONOVAN: And what's your 3 4 relationship to this license, sir? 5 MR. WILDING: I am the CFO. 6 CHAIRPERSON DONOVAN: All right. This 7 is a request for safekeeping of the license. This is a fact-finding hearing. A request came 8 9 in for the license to remain in safekeeping until March 31, 2024. We know that this license has 10 11 been in safekeeping for a period so the Board --12 Mr. Wilding, can you please mute your line, sir. 13 14 What I would like the parties to do is 15 just to provide us with some background, where are we with this license, and what is the status 16 in getting this license back into being an active 17 18 license. 19 MR. WILDING: We are --CHAIRPERSON DONOVAN: I'm sorry. 20 21 on, Mr. Wilding. Hold on. 2.2 Ms. Mahmoud, are you speaking for --23 who is speaking? You are the attorney. MS. MAHMOUD: Mr. Wilding will explain 2.4 25 what's happened with the previous tenant that was

lined up and the DOA of putting the license back into action.

CHAIRPERSON DONOVAN: Thank you.

Mr. Wilding, let me just explain to you what's going on. You have an attorney so I normally refer to the attorney unless the attorney tells me that the client will speak. It is for your own protection why I refer to your attorney, sir. Now that your attorney has stated that you can go forward, please go ahead.

MR. WILDING: Okay. Thank you. Sorry about that. Yes, so we have a restaurant here in our building. It's a restaurant space. In May of 2022 we had a tenant lined up for that space. Then shortly thereafter in June we had a fire in the space which we are still in the process of fixing. That's really the reason that we want to continue the safekeeping.

CHAIRPERSON DONOVAN: I guess what I'm saying, sir, you've had a fire. You stated that you've had a fire in this space in June of '22. this is over a year so what has taken a year since you're saying that -- just tell me what was the extent of the fire and how long is this process going to take?

2.2

2.4

1 MR. WILDING: The sire was extensive. 2 The restaurant is right now completely gutted so a new restaurant tenant will have to come in and 3 It's literally 4 really outfit the restaurant. 5 empty. It has just taken that period of time to 6 get it to the point where we can now show it. 7 CHAIRPERSON DONOVAN: So where are you 8 -- do you have any potential clients -- I'm 9 sorry, any potential applicants or is it still 10 open? 11 MR. WILDING: No. We have shown it to 12 several potential tenants so it's an active -- as 13 far as trying to get it leased we are active in 14 that manner. 15 CHAIRPERSON DONOVAN: Do you have any 16 concrete -- any concrete type of leads in the 17 sense that we're in active negotiation with a 18 potential client or is it still trying to see who 19 is interested in this space? 20 MR. WILDING: No. There have been 21 active leads that I can get you information on if 2.2 that is required. 23 CHAIRPERSON DONOVAN: All right. Say, 2.4 for example, if you were to find a tenant and

sign a contract at least tomorrow, how long do

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1 you believe it would take that tenant to open for 2 business? Probably six months. 3 MR. WILDING: CHAIRPERSON DONOVAN: All right. 4 Now, 5 if the Board was to grant this extension, it would be through March 31, 2024. So what you're 6 7 saying to me you do not -- even if you have a 8 tenant today, it wouldn't -- say if you were to sign a lease tomorrow, it wouldn't -- it doesn't 9 10 appear that this license would be in operation as 11 of April 1, 2024. Is that correct? 12 MR. WILDING: Yeah, if six months were 13 the case, you know, one of the reasons we also would like to have the extension is that we find 14 15 it favorable to a perspective tenant, you know, that this license is there. 16 17 CHAIRPERSON DONOVAN: Any questions by 18 any of the Board members? 19 Any final comments before I bring this 20 matter to closure? MS. MAHMOUD: No, thank you, Mr. 21 2.2 Chair5. 23 CHAIRPERSON DONOVAN: All right. The Board will take this matter under advisement 2.4 25 based on the testimony that was provided today.

1 What I will say is I have not reviewed the 2 submissions that were made, but it always helps if one -- maybe in this case it has been done. 3 It always helps if you provide the 4 5 Board with significant information, enough information so we will know that the licensee is 6 7 actively trying to find someone for the space so 8 that information, whatever information. 9 I would prefer not just a letter 10 saying that -- I'm not saying we're done with 11 this case but I'm just saying generally I would 12 prefer not just a letter saying that we're asking 13 for another six months but that you provide us 14 some background, where we've been, and what is 15 your projection of how much time it will take to 16 utilize this license. 17 MS. MAHMOUD: Yes. 18 CHAIRPERSON DONOVAN: You have a 19 question you want to ask, Mr. Short? 20 I quess this question MEMBER SHORT: 21 would go to Mr. Wilding. 2.2 Mr. Wilding, the fire happened June of 23 2022. Correct? 2.4 MR. WILDING: Correct. 25 MEMBER SHORT: What has been done in

1 that space since the fire? 2 MR. WILDING: It's been completely 3 gutted. It's hard to describe but, I mean, it's a 13,000 square foot space that was a really nice 4 5 looking restaurant. You walk in there now and it looks like, you know, you've walked into --6 7 MEMBER SHORT: I understand. 8 question I'm asking you is what repairs have been 9 done and do you have any documentation as to who did the repairs, what condition is it in now 10 11 since the fire over a year ago? Is there any 12 documentation you can provide the Board that 13 you're moving forward other than just to say to 14 take your word for it? 15 Is there any documentation that you 16 can provide this Board stating that the space has been cleared of all fire debris and damages and 17 18 that construction can take place at anytime? 19 there any documentation that you can provide this 20 Board? Anything? 21 MR. WILDING: Yes. 2.2 MEMBER SHORT: When can you provide 23 that? 2.4 MR. WILDING: As soon as you want it.

MEMBER SHORT: You're the one asking

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	us for an extension. The reason why we're having	
2	this hearing today is we want something today.	
3	MR. WILDING: You got it. I can	
4	provide it today.	
5	MEMBER SHORT: Okay. Well, I'll just	
б	say this. Once I see what you provide today, I'm	
7	ready to vote. Thank you very much for your	
8	testimony today.	
9	MR. WILDING: Okay. Thank you.	
10	MEMBER SHORT: That's all I have, Mr.	
11	Chair.	
12	CHAIRPERSON DONOVAN: Thank you.	
13	Ms. Mahmoud, I guess on behalf of your	
14	client, is it realistic that he can provide the	
15	Agency with this document today?	
16	MS. MAHMOUD: Yes. We should be able to	
17	get some documentation today or, at the latest,	
18	tomorrow. I'll hop on a call and hopefully we'll	
19	have everything to you today, Mr. Chair.	
20	CHAIRPERSON DONOVAN: Thank you.	
21	All right. Thank you very much. Have	
22	a great day.	
23	MR. WILDING: Thank you.	
24	(Whereupon, the above-entitled matter	
25	went off the record at 2:20 p.m.)	

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# <u>C E R T I F I C A T E</u>

This is to certify that the foregoing transcript

In the matter of: Canal Square

Before: DC ABCA

Date: 10-25-23

Place: teleconference

was duly recorded and accurately transcribed under my direction; further, that said transcript is a true and accurate complete record of the proceedings.

Court Reporter

Mac Nous &