> DISTRICT OF COLUMBIA
> ++++++
> ALCOHOLIC BEVERAGE CONTROL BOARD +++++
> MEETING

| IN THE MATTER OF: |  |
| :---: | :---: |
| Liberty Development |  |
| Group, Inc., | Fact Finding |
| t/a To Be Determined | Hearing |
| 1358 H Street, NE |  |
| Retailer CT - ANC 6A |  |
| License \#115615 |  |
| (Request to Extend |  |
| Safekeeping) |  |
|  | esday |
|  | , 2022 |

The Alcoholic Beverage Control Board met via WebEx videoconference, Chairperson Donovan W. Anderson presiding.

PRESENT:
DONOVAN W. ANDERSON, Chairperson BOBBY CATO, JR., Member RAFI ALIYA CROCKETT, Member
EDWARD S. GRANDIS, Member JENI HANSEN, Member JAMES SHORT, JR., Member

## ALSO PRESENT:

SARAH FASHBAUGH, DC ABRA Staff
STEPHEN HESSLER, Licensee
STEPHEN O'BRIEN, Licensee's Counsel
P-R-O-C-E-E-D-I-N-G-S
10:54 a.m.

CHAIRPERSON ANDERSON: The next case on our calendar is a fact-finding hearing on Liberty Development Group, trade name to be determined, License \#115615.

Ms. Fashbaugh, can you please elevate the right of the participants in this case, please.

MS. FASHBAUGH: Stephen Hessler, your rights have been elevated.

That is all, Mr. Chair.
CHAIRPERSON ANDERSON: I'm sorry, Mr. Hessler, is Mr. O'Brien your attorney, sir?

MR. HESSLER: Yes, good morning. My name is Steve Hessler, and Mr. O'Brien is assisting me as counsel in this matter.

CHAIRPERSON ANDERSON: Is he supposed to be here today, sir?

MR. HESSLER: Yes, sir. I thought so.
CHAIRPERSON ANDERSON: All right.
Ms. Fashbaugh, can you look to see if you see Mr. O'Brien, please.

MS. FASHBAUGH: I don't.
CHAIRPERSON ANDERSON: I believe he
might be having some -- Mr. Hessler, are you able to contact him to see if he's having some challenges getting online, sir?

MR. HESSLER: Yes, if you don't mind, I will call his cell.

CHAIRPERSON ANDERSON: Why don't you mute your line while you call him, sir, please. MR. HESSLER: Your Honor, I'd like to report two things, if I may.

CHAIRPERSON ANDERSON: Yes.
MR. HESSLER: First, I just tried to call Mr. O'Brien and there was no answer. Yesterday in connection with confirming today's appearance, we were told by staff that we should log in at 11:00, so maybe he is abiding by that.

CHAIRPERSON ANDERSON: Yes, I was told that he's on his way. I'll wait a couple of minutes for him to $\log$ on. I was advised that he was coming, so he should log on shortly, hopefully.

Ms. Fashbaugh, do you see Mr. O'Brien? I'm not sure -- the calendar says 10:30, so I'm not quite sure how staff would advise you 11:00, but at least my calendar said this matter was scheduled for 10:30.

So we have all the cases stacked up at 10:30, and we call them based on we're not sure they can be settled or but we rapidly move through the calendar. But I did receive a message that Mr. O'Brien is on his way. It is now 11:00, 11:01, and I'm trying to find out if he -- excuse me.
(Simultaneous speaking.)
MS. FASHBAUGH: He just arrived.
CHAIRPERSON ANDERSON: Thank you.
Mr. O'Brien.
MR. O'BRIEN: Good morning, Mr. Chair. Sorry, misunderstanding.

CHAIRPERSON ANDERSON: All right. Good morning, sir. Yes, I can see you now.

All right. Good morning, Mr. O'Brien, can you please spell and state your name for the record and your representation, sir.

MR. O'BRIEN: Thank you. I'm Stephen, S-T-E-P-H-E-N. Last name, O'Brien, O, apostrophe, B-R-I-E-N. I'm counsel for the licensee, Liberty Development.

CHAIRPERSON ANDERSON: Good morning, Mr. O'Brien.

Mr. Hessler, can you please spell and
state your name for the record, please?
MR. HESSLER: Yes, good morning. My name is Stephen, S-T-E-P-H-E-N, Hessler, H-E-S-S-L-E-R, on behalf of Liberty Development Group Inc. Thank you.

CHAIRPERSON ANDERSON: Good morning, sir.

All right, this is a fact-finding hearing. The reason that we have a fact-finding hearing is that this is a license that has been in -- this is a CT license.

The address is 1358 H Street
Northeast. This is licensed has been in safekeeping since November of 2019. This is the fifth request that's been made for safekeeping. The Board routinely -- we want licenses to be utilized. I see our licenses as a -- it's not that if you were to give the license up that you would have a problem applying for another CR license.

The Board is just asking for some clarification. Where are we, and why another request for safekeeping has been made.

MR. O'BRIEN: Mr. Chair, I'll start, but I'll allow Mr. Hessler to speak as to the
substance.
I disagree that one can give up a license or not extend safekeeping and simply apply for another license because in the future -- because that application ensures public notice opportunity for protest -- extensive delay in the application process to adjudicate the protest.

So across the board, not with respect necessarily to this particular license, there are reasons to keep the safekeeping license alive as opposed to rolling the dice with the new application at some point in the future.

Having said this, Mr. Hessler's activities spans several contiguous buildings in this block starting with 1350, 5-0, H Street Northeast, which presently is licensed by the Board as Gallery 0, LLC. That's a CX license for art gallery events-type space.

This application in 405.1 status -let me go back a step just so this is not confusing. The 1350 H Street Northeast encompasses both that number and what might be referred to as 1352.

Then moving east, the 1354 building is controlled by Mr. Hessler, and that is a 405.1
application for a CT license.
1356 is the summer garden attached in part to 1358, which is the subject of today's hearing.

The intention over the recent years has been to find a suitable replacement tenant for 1358. Given his other activities contiguous to 1358, Mr. Hessler has been very picky, for a lack of a better word, as to who he might want to rent to.

He rented to the previous licensee, Impala, here and it did not work out. Not only did it not work out financially, but sometimes the activities at Impala detracted from what he was trying to accomplish at 1350 through 1354.

My understanding if you're talking to Mr. Hessler is that he has rejected a number of tenant suitors for various reasons but did not comport with his desires as to what kind of activities he wants in that block.

It is my understanding from talking to Mr. Hessler in preparation for this hearing that he has now pivoted. He is not going to look for a tenant anymore for this building. Rather, he is going to seek to integrate this building into
the activities of 1350 through 1354.
So the reason for extension of safekeeping is changing here as we talk, but we have not decided at this point how we're going to structure it. Eventually, we may compact to a single license encompassing all of those three addresses.

The present activity is as I say an event space. They do weddings there. It's not open on a daily basis to walk into, but they do weddings there and they do what I'm going to call social justice-type events.

But maybe this is a good point for me to turn it over to Mr. Hessler and describe what it is he intends to do with 1350 through 54 and to roll into that, 58, which includes the summer garden, 56.

Steve Hessler?
MR. HESSLER: Yes, good morning. To the Board, I'd like to thank you for giving me a few minutes.

Full disclosure, I am a lawyer. I am a real estate trial attorney, but this is not just me. Liberty Development Group is my wife, Mary Ellen (phonetic), and me 50/50. We have
owned property on $H$ Street since 1998. We are longtime occupants there, and we have a plan.

I'd like to share some facts and not take too long doing it. The 1358 H Street building was, until June of 2019, rented to Impala.

I am a litigator, and I sued Impala for possession because of a number of defaults. And they gave me the keys, they gave us the keys, in June of 2019, three years ago.

The facts that I'd like you to consider, which would justify the previous extensions and then allow you hopefully to reconsider or consider a short further extension are as follows.

We took the property back in the summer of 2019. Took some time to inspect it and realized it was in horrible condition. The first thing that we had to do was assess a structural problem in the basement. The second thing we had to do was clean it out because it was unhealthy.

Once we cleaned out the building and got it to a respectable state so that we would avoid an adverse tax situation, we then started looking around to see whether a replacement
tenant would work, but it was COVID. There was a pandemic starting in March of 2020.

By the end of 2020, commercial tenants and brokers approached us. I guess I have to stick with the word picky, which my attorney used, but I am informed by the fact that I have handled commercial landlord tenant cases since 1976.

So I bring to the table a lot of experience. I don't want to be a doctor that has to heal myself. So my wife and I took a careful look at restaurateurs and taverns and et cetera, et cetera, and decided that it wasn't going to work for two reasons.

First of all, either somebody did not have a track record or they were undercapitalized. And secondly, the 1356 portion of these properties, that address is a vacant it's vacant. It is not unused; it is vacant. It's not in true (phonetic).

That courtyard space, if you went there today, it's like the Garden of Eden, and we have weddings. Tomorrow, we have a corporate event for a small business. On Saturday, we have a wedding that we'd use the courtyard, which is
right next door.
On Monday, in celebration of Juneteenth, the entire complex is open. We are hosting Jazz for Justice as a collaboration between female jazz musicians, The Legal Aid Society and Jazz for Justice. We're going to be open from 3:00 until about 8:00 for a jam session to support social justice.

The relevance of that courtyard is that it is the summer garden which, from a use standpoint and a licensing standpoint, relates to 1358. And Mr. O'Brien correctly referred to the fact that sharing the courtyard has become a problem.

So back to Number 1, Mr. O'Brien is correct. To make sure that we have the best use, the best community use, the most consistent use and the most logical use for this space, we are not going to re-rent to some long-term tenant. We're going to use it ourselves.

Number 2, we are maintaining the property so that we can use it and then pass whatever inspections are necessary. So first of all in February of this winter, the building next door, we call it the IMM building, it's shut
down, it's vacant, spraying a leak through the common wall. We had to fix that. Thousands of dollars.

Number 2, as of two days ago, we rehabilitated our walk-in freezer, and that was $\$ 4,000$. So we're not letting this building go. We are spending money and applying attention to the physicality and integrity of our building.

Number 3, we are pivoting, which is the word of the day, so that Liberty Development, which is the owner of the building and the gallery operation, which is the four buildings traveling west, we're going to use. We anticipate using 1358 ourselves in some of the following ways.

The social and industry and entertainment market is changing. The day of the sit-down restaurant, that's not -- there's a couple of sit-down restaurants on $H$ Street that are doing very, very well. But our business model is to use that building for ourselves with a full kitchen, sit down inside service, outside in the courtyard as a component to what we're already doing.

So the notion of integration is spot-
on. And I think the last fact, which might be regarded as aspirational, we're not sitting around Waiting for Godot, so to speak.

Assuming we can fix the building, get the structural aspect fixed, assuming that we can get the building in shape and assuming that we can get some programming and some ideas, we're planning on using this property and this license, 1358, by fourth quarter of 2022.

I'll leave it at that and hope that you would understand that this is sort of a work in progress. We are a unique space. I'd invite any of you to come walk through it. It's wonderful. People love it.

So the use has pivoted from an arm's length rental to some restaurant to where we're going to use it ourselves for some of the most fun, culturally-enriching and tasty stuff going on on H Street. Thank you.

CHAIRPERSON ANDERSON: Mr. Hessler, would you consider -- because you're asking for extensions through September 30th. Yes, this is through September 30th, 2022. So you said fourth quarter, what do you consider fourth quarter?

MR. HESSLER: Well, I believe fourth
quarter would be October 1 . So to the extent that we have the confirmation or the confidence, rather, that we have a license that we can do things ourselves, we would start booking -- or not booking; that sounds like it's third party.

But we would start setting up events for the fourth quarter of 2022 and the winter of 2023, January, February, March, April, because the 1358 building is self-contained. It has a kitchen inside. If it had its own license, there could be indoor activities similar to what we're doing outside.

For instance, if we were to have a wedding in February, the courtyard could be open if it's nice weather or not. We could have a wedding inside that we produced. So the answer to your question are booking and setting up events and promoting them in the fourth quarter of 2022 and actually starting to execute and perform business and have functions in the fourth quarter of 2022 going forward.

CHAIRPERSON ANDERSON: Now, if the Board was to -- and I just want to ask you this because I think you're kind of answering it already. But this, again, this request is
through September 30th, 2022.
So if you were to come back to the Board requesting another extension, what is it that the Board -- if this license is unable to utilized fully by October 1st, if you were to come back to the Board for another extension, what it is that the Board should have expected from you by that time?

MR. HESSLER: Well, this is why I have a lawyer, but my factual answer, my intuitive answer would be I would have to come back to you at the end of the third quarter with something more than blowing hot air.

I would have to show steps that we took to bring the building itself into compliance so that we could get a certificate of occupancy, show that the systems are in order and that we are DCRA compliant.

We would have to show you the timeline that's required in setting up event. And Number 3, if I were you in front of you again, Mr. Anderson, I would give you a list of events that are in the queue and I would -- well, I can't invite you because that would be unethical, but I would give you a list of events with specifics.

Because this is sort of a new enter -I talked to bartenders -- I represent restaurants, $I$ represent people on the Street. And I'm finding that people are looking for something different.

So at the risk of sounding goofy, I would say to you, Mr. Anderson, I would come back to you, if necessary, in two and a half or three months and give you a list of interesting, different things that we are going to do that need a license that we are going to do ourselves and here's a timeline and here are specifics. I would not come and blow smoke.

MR. HESSLER: Thank you, Mr. Hessler. I want to comment on a comment that you made in the sense that as you stated as an attorney, it would have been unethical on your part to invite myself or any Board members to come to your establishment. I just want to underline that comment. Thank you for raising that point, sir. Thank you.

MR. HESSLER: Well, Your Honor, the reason $I$ say that is because $I$ am so -- my wife and $I$ are so proud of this space. There's a long story, we won't go in it. But we've spent a lot
of time and a lot of our own money on the buildings next door.

And so almost by habit, I invite anybody that I'm talking to about our space. I invite them to visit, but $I$ can't do that here and I'm not.

MR. O'BRIEN: I will point out that the Board may inspect licensed premises at any time.
(Simultaneous speaking.)
CHAIRPERSON ANDERSON: Thank you, Mr.
O'Brien, for raising that.
Are there any questions by any Board members?

MEMBER GRANDIS: Yes.
CHAIRPERSON ANDERSON: Mr. Grandis, is
that you?
MEMBER GRANDIS: Yes. Yes, sir.
(Simultaneous speaking.)
CHAIRPERSON ANDERSON: -- sir.
MEMBER GRANDIS: Thank you.
Mr. O'Brien, thank you for your attendance today with the presentation you made. I'm a little puzzled because I don't know the history of this particular license, but help me
understand.
Am I incorrect that part of the proposal of the applicant is that they are going to incorporate this premises with the activities of the contiguous premises at some point?

MR. O'BRIEN: Yes, to integrate.
MEMBER GRANDIS: Yes, okay.
MR. O'BRIEN: Under what license umbrella that may fall at this moment remains uncertain. It is conceivable that we could ask that the 1358 license, the existing tavern license be extended to encompass all the way to the 1350, which is already licensed under CX.

It is possible that we may ask that the 1350 Gallery 0 CX License be extended to 1358 to allow constant free flow between these various buildings in an integrated event facility.

That's a bit up in the air right now, but I think that's going to be resolved for certain by the time we come back to see the Board in October.

MEMBER GRANDIS: Just for the record here. Is there a moratorium on that block of any type of ABC license?

MR. O'BRIEN: No.

MEMBER GRANDIS: Okay. If the Board would decide not to grant the continuation of safekeeping, what's the harm?

MR. O'BRIEN: The harm is we would have to go out and apply for a new license, and that would it open it up to placarding, protest possibility.

And at the risk of being argumentative, many protests are understandable. Other protests are irrational, but cause all sorts of delay.

I tell people new license application, if it's protested and if it cannot be settled by settlement agreement, you're talking eight to nine months before the Board's written decision is received. And delay harms and kills business deals.

MEMBER GRANDIS: Thank you, but Mr. O'Brien, this request is being made by the property owner which in its own very definition, the property owner controls that space.

So it's not as if this was a tenant that's coming to us saying that we'd like to continue safekeeping to protect their economic interest because the tenant may find that having
lost that safekeeping they're going to have to placard to get a new license.

But merely being told that the thinking of the property owner of that property and contiguous properties is thinking of different options. Quite frankly, they sound very interesting.

The thing is I don't think my ending safekeeping is there any harm to the property owner because part of the thinking that's on the record today is that they may use the existing license next door to have that expanded into this space, which as you know would be a substantial change, which as you know probably would be placard.

So I'm just sort of -- I don't see the need for continuing safekeeping because I don't think it harms either the property owner or the applicant, unless you all can further educate me. Because I think that this property owner has complete control of what happens --
(Simultaneous speaking.)
MR. O'BRIEN: Yes, there's placarding and then there's placarding. Placarding of a substantial change request doesn't deprive the
licensee of the ability to continue to do what is authorized under the license, even if the substantial change is ultimately denied.

A new license application starting from scratch is an entirely different animal. We're reviewing now, and our thinking clearly has evolved here.

The Board's scheduling of this factfinding hearing has provoked discussion between Mr. Hessler and his wife and me about where are we going from here.

But one of the alternatives, which we expect to have resolved by the end of this quarter, which is only three months away.

One of those alternatives is use of the existing tavern license. So we would not want to be deprived of that alternative, but I hope would not be a premature decision by the Board to terminate safekeeping.
(Simultaneous speaking.)
MEMBER GRANDIS: The final question then is this contiguous property, what type of license or licenses does it currently have?

MR. O'BRIEN: 1350, which also encompasses 1352, has a CX license for an event
space. 1354 has a CT license in 405.1 status. That license has not been activated. And then of course 1358 and its contiguous summer garden, 1356, is a tavern license.

MEMBER GRANDIS: Thank you, and thank you for your being here today and your client to help us understanding their situation. Thank you.

MR. O'BRIEN: Thank you.
CHAIRPERSON ANDERSON: Thank you, Mr. Grandis. Any other questions by any other Board members?

MEMBER SHORT: Mr. Chair, I have a question.
(Simultaneous speaking.)
MEMBER SHORT: What is the community's concerns or have you got any feedback from the ANC Commission or any community groups regarding the use of this property?

MR. O'BRIEN: I'll let Mr. Hessler answer that.

MR. HESSLER: Thank you, Your Honor.
Every time that we've appeared before the ANC, we are greeted warmly, supported by other businesses that speak up. You're asking
about the ANC, so the ANC Alcoholic Beverage Subcommittee routinely, as necessary, supports what we ask for and what we do.

The neighbors that I see every day when I dump the trash or sweep the space love what we do and ask us, when are you going to do more?

MR. O'BRIEN: Mr. Hessler, in addition to the private weddings that you host, could you recite some examples of recent events that have been hosted at 1350 and 1352?

MR. HESSLER: Yes. My wife is a practicing artist, and we support local artists. We have, I'd say on average, five or six art openings and art shows per year. We do not charge the local artists one penny for the show. And if they sell something off of the wall of the gallery, which is the 1354 building, they keep every penny.

The events sometimes involve music for which we have an endorsement, and we have a bar where we can make a little bit of money to keep the lights on. So we do art openings and art shows. We are a part of the $H$ Street Festival.
on Monday, June 20th as I mentioned
before, we are the venue partner with Jazz for Justice for a social justice jazz day, familyoriented. The gallery --

MR. O'BRIEN: Do I recall something about student musicians in the past months?

MR. HESSLER: Yes. About in April, we were the host venue for East of the River jazz band. There is a group of parents and music teachers who sponsor East of the River -- it's not East of the River jazz. It's East of the River Steel Band. And so we were the host venue.

We had a bar. It was a Saturday afternoon fundraiser for the East of the River Steel Band. Parents, teachers, friends. That's the sort of the thing that we do with our license. And we have gotten inquiries from other non-profit groups. There's a lot of interest.

So other examples of what we've done in the past, we have been the venue partner for the Krampus Mart, which is always December 6th. It is a Christmas time holiday kick-off march of these fantastical figures with the Batala Women's Drum Core, The Mars Dancer. And we fill the courtyard with dancers and music.

It's December the 6th. We've done it
every year except the pandemic. And so I guess off the top of my head, $I$ could explain more, but it's art and culture and bringing people together, dogs, kids, you name it. And so -MR. O'BRIEN: Okay. Chief Short, does that respond to your question?

MEMBER SHORT: Thank you very much. That's all I have. Thank you very much. Yes, that's what $I$ wanted to hear.

Thank you. That's all I have, Mr.
Chair.
CHAIRPERSON ANDERSON: Thank you, Mr. Short.

Any other questions by any of the Board members? Any final comments you want to make, Mr. O'Brien or Mr. Hessler?

MR. O'BRIEN: No, sir.
CHAIRPERSON ANDERSON: Thank you. The Board will take this matter under advisement on whatever decision that we will make. The Board has not many decision whether or not we're going to approve or disapprove of this extension.

The purpose of this hearing is to get just some factual information from you to see --
as I stated before, this is the fifth request for a safekeeping, and we just want to make sure that we have a good understanding of why is it that a request has been made.

And just generally, $I$ believe that if enough information is given -- we normally do fact-finding hearings where enough information is not made in the request. So the more information that you provide in your request for -- just generally that you provided in your request for safekeeping to the Board, then the Board would have less questions to ask.

And so when we don't have enough information, that's why we have these hearings so more information can be provided. We'll take this matter under advisement and advise you of our decision shortly.

All right, thank you for your presentation today.

MR. HESSLER: Thank you.
MR. O'BRIEN: Thank you --
(Simultaneous speaking.)
CHAIRPERSON ANDERSON: Thank you.
(Whereupon, the above-entitled matter went off the record at 11:32 a.m.)


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Neal R. Gross and Co., Inc.

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Before: DC ABRA

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