## DISTRICT OF COLUMBIA

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## ALCOHOLIC BEVERAGE AND CANNABIS BOARD

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MEETING
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IN THE MATTER OF:
Noah Limited
Liability Company, LLC :
t/a Boulevard Lounge
6233 Georgia Ave NW
Retailer CT - ANC 4B
License No. 115385
Case \#23-CMP-00017
(Operating After Hours,
Substantial Change
Increase in Occupancy,
Allowed a Patron to leave:
the Establishment with :
an Alcoholic Beverage
in an Open Container,
Interfered with an ABCA :
Investigation, Failed to :
Conspicuously Post ABC :
Window Lettering)

Show Cause
: Hearing

Wednesday
March 27, 2024
The Alcoholic Beverage and Cannabis
Board met via WebEx videoconference, Chairperson
Donovan W. Anderson presiding.
PRESENT:
DONOVAN W. ANDERSON, Chairperson
SILAS GRANT, Member
JAMES SHORT, JR., Member
ALSO PRESENT:
CHARLES JAMESON, DC ABCA Staff
THEODROS GIRMA, Applicant
INVESTIGATOR RHODA GLASGOW, DC ABCA
COLLIN CENCI, DC OAG
P-R-O-C-E-E-D-I-N-G-S
(10:50 a.m.)

CHAIRPERSON ANDERSON: And we now move to our show cause hearing's calendar. So, we have a show cause hearing for our case Number 23-CMP-00017, Boulevard Lounge. And I assume that it's the same two attorneys for this case?

MR. CENCI: To my knowledge, the licensee is our representative in this case. CHAIRPERSON ANDERSON: I'm sorry, I apologize. All right, so Mr. -- all right, I apologize. So, Mister, okay, this is not your case Mr. Mixon, is that correct?

MR. MIXON: That's correct. I can tell you that it's not ours.

CHAIRPERSON ANDERSON: All right.
Thank you, have a great day, sir.
MR. MIXON: Thank you.
CHAIRPERSON ANDERSON: All right, so we can, Mr. Girma, do you have a camera you can turn on, sir?

MR. GIRMA: Yes, sir.
CHAIRPERSON ANDERSON: Good morning, sir.

MR. GIRMA: Good morning, sir.

CHAIRPERSON ANDERSON: All right. Mr. Cenci, can you please identify yourself for the record?

MR. CENCI: Good morning, Members of the Board, Collin Cenci, C-O-L-L-I-N C-E-N-C-I, Assistant Attorney General with the Office of the Attorney General for the District of Columbia representing the District today.

CHAIRPERSON ANDERSON: Mr. Girma, can you identify yourself for the record by spelling and stating your name?

MR. GIRMA: My name is T-H-E-O-D-R-OS, last name is G-I-R-M-A. I'm owner of Boulevard Lounge.

CHAIRPERSON ANDERSON: Good morning, hold on one minute, please. I'm trying to do too many things, so. Okay. Hold on, hold on.

All right, Mr. Cenci, are there any preliminary matters in this case?

MR. CENCI: No, Chairperson. The Government is ready to proceed.

CHAIRPERSON ANDERSON: All right.
Hold on, please.
All right, this is for a show cause hearing. And how the sharing goes, is that the
burden is on the Government to prove its case. So, the Government will have, will go first, in the sense that the Government will have an opportunity to do an opening statement. Mr. Girma, you'll also have an opportunity to do an opening statement.

Once, the Government and upon their
licensee has done an opening statement, then the Government will call its first witness. The Government will call its first witness, question the witness. And Mr. Girma, you'll have an opportunity to cross examine the witness. And once you've cross examined the witness, then the Board will have an opportunity to ask questions of the witness.

After the Government has rested its case, then Mr. Girma, if you do have witnesses you wish to call, I will swear them in. And you can call the witness, or if you're -- do you plan to call any witnesses today, sir, or are you the only witness?

MR. GIRMA: I'm the only witness right now.

CHAIRPERSON ANDERSON: All right. And so, I will swear you in, and then you can present
your case. So, you can -- the Government is going to do an opening statement. And you can offer to do an opening statement, or you can reserve the right to do the opening statement until the Government has presented its case.

And so, an opening statement is not testimony. It's you just telling us, giving us an overview of the case. and what it is that you plan to, when it's time for you to put your case on, what it is that you -- how you will defend yourself. And what the witness that you are going to call, which is yourself, just to give an overview of the testimony that witness will provide.

Are there any questions prior to us starting this hearing?

MR. GIRMA: No, not so far.
CHAIRPERSON ANDERSON: All right,
fine. Does the Government wish to do an opening statement?

MR. CENCI: Yes.
CHAIRPERSON ANDERSON: Go ahead, sir. OPENING STATEMENT

MR. CENCI: May it please the Board, good morning. We're here today in the show cause
matter of Noah Limited Liability Company, trading as, Boulevard Lounge, located at 6233 Georgia Avenue NW, Washington DC 20011.

This case is about an establishment that egregiously ignored the terms of its $A B C$ license. And failed to maintain the establishment in a way that conforms with its license responsibilities. Today you're going to hear that on the morning of February 5th, 2023, ABCA responded to reports the Boulevard Lounge was operating over capacity.

You'll hear how ABCA's investigation revealed that the establishment was operating, selling alcohol, and providing entertainment after its licensed hours, and the establishment was operating over capacity. And that the establishment allowed a patron to exit the establishment with an open container of alcohol.

You'll also hear a follow-up
inspection by ABCA revealed that the establishment did not have its required window lettering, and the establishment was unable to provide its invoices to ABCA upon request.

The show cause notice issued in this matter concerns charges that the licensee, one,
interfered with an ABCA investigation -- my apologies -- operated, sold alcohol, and provided entertainment outside of Board approved hours in violation of D.C. Code Section 25-762(a) and (b) (13).

Two, made a substantial change in operations without Board approval, exceeding the establishment's approved occupancy limit in violation of D.C. Code Section 25-762(a) and (b)(1).

Three, knowingly allowed a patron to exit the establishment with an alcoholic beverage in an open container in violation of D.C. Code Section 25-113(a)(2).

Four, interfered in an ABCA investigation by failing to produce documents requested by an ABCA investigator within 48 hours of the request, in violation of D.C. Code Section 25-823(a)(5)(e).

And five, failed to conspicuously post required lettering in violation of D.C. Code Section 25-711(b).

The District bears the burden of proof in this case. We must show you that the Respondent is liable for each of these five
charges by a substantial evidence in the record. We accept that burden, and we're going to be able to meet it with the testimony of our witness, former ABCA Investigator, Rhoda Glasgow.

Ms. Glasgow is going to testify that she responded to a call for an ABCA investigator at Boulevard Lounge on February 5th, 2023. The evidence will show that when ABCA arrived, after the establishment's licensed hours of sale had ended, over 130 patrons were crammed inside of the establishment, whose license capacity was only 24.

She's going to tell you that while she was there, she was able to order an alcoholic drink, was served one, and then exited the establishment with that drink still in her hand. And you'll hear, how she returned to the establishment a week later, where she observed that the establishment did not have its required window lettering, and it failed to produce invoices for its alcohol purchases within 48 hours of her making a request for those documents.

At the end of this hearing, it's going
to be clear that the licensee violated the terms
of its license, and then interfered at the subsequent investigation. The establishment cannot be permitted to repeatedly ignore the rules of its license with ABCA. That's why at the end of this hearing, I'm going to ask that you find in favor of the District of Columbia. And apply the maximum penalty consistent with D.C. Code Section 25-830. Thank you.

CHAIRPERSON ANDERSON: Thank you. Mr. Girma, do you wish to make an opening statement now, or do you want to reserve until you present your case?

MR. GIRMA: I can open it. I can go right now.

CHAIRPERSON ANDERSON: You want to give an opening statement now, sir?

MR. GIRMA: Yes, sir.
CHAIRPERSON ANDERSON: Okay. Go ahead, sir.

MR. GIRMA: So, what I'm trying to tell you guys is like on that date, first of all, that the capacity we had at the time, it was 88. I been doing the businesses over a year and a half. No, investigators didn't say anything about it until after a year and a half. They
find out that the application was wrong. And then they came back that day, and that's what happened.

And the second thing is I have until 6:00 from Wednesday to Sundays, I have a license that the hours, you guys have allowed me to open until ten minutes until 6:00 in the morning. It said on the record, you guys can check it.

And then our capacity is, ours stayed the whole time. I make sure just 88, because since I have that on my license. That 138, I never seen nobody counted. It's nobody counted at all. But the alcohol, they say they did it. I never seen it.

And my knowledge is, the only thing we do is the entertainment after that certain hours, which is the hours you guys allow me to sell it and drink. But I have the right to stay until 6:00 in the morning on Wednesday to Sunday. So, that's what I just want to say, sir. That's all. CHAIRPERSON ANDERSON: All right, so, that's your opening and then once the Government has presented its case, then I will swear you in, and you can further elaborate on how you're going to -- and then, yes.

MR. GIRMA: Okay.
CHAIRPERSON ANDERSON: All right, so, does the Government have a witness that it wishes to call?

MR. CENCI: Yes, Mr. Chairperson, at this time, the Government calls Rhoda Glasgow.

CHAIRPERSON ANDERSON: Ms. Glasgow, can you raise your right hand, please? WHEREUPON,

## RHODA GLASGOW

was called for examination by Counsel for the District, having been first duly sworn, assumed the witness stand, was examined and testified as follows:

THE WITNESS: I do.
CHAIRPERSON ANDERSON: All right, thank you. Your witness.

DIRECT EXAMINATION
MR. CENCI: Good morning, Ms. Glasgow. Could you please state and spell your first and last name for the record?

THE WITNESS: Rhoda Glasgow, R-H-O-D-A G-L-A-S-G-O-W. BY MR. CENCI:

Q Ms. Glasgow, on February 5th, 2023,
where did you work?
A The Alcoholic Beverage Cannabis Administration.

Q What was your position with ABCA at that time?

A I was an investigator.
Q How long were you an investigator, at the time, on February 5th, 2023?

A Approximately five years.
Q What are some of your duties and responsibilities when you were serving in that role?

A I conducted inspections and investigations of licensed ABC establishments in the District of Columbia.

Q Are you familiar with an establishment located at 6233 Georgia Avenue NW, Washington DC, called the Boulevard Lounge?

A I am.
Q How are you familiar with that establishment?

A I visited the establishment on February 5th of 2023.

Q Why did you visit the establishment that day?

A We received a call from MPD, stating that the establishment was operating outside of its occupancy, over its occupancy.

Q So, you said you went to the establishment that morning. What did you do once you arrived?

A I approached the establishment from the front entrance, and the door was locked. So, I went around to the back area at the alleyway entrance. And there was a long line of people waiting to get in the establishment. I joined the line and waited until I was allowed to enter.

And I entered the establishment. I was told I had to pay $\$ 20$ for a cover charge. And I paid that. And I entered the establishment after being searched.

Q About what time was it on February 5th, 2023 when you entered the establishment?

A Approximately 3:45 a.m. in the morning, Sunday morning.

Q When you got inside, of Boulevard Lounge, at 3:45 a.m., what did you see?

A There was a lot of people in there. The place was really packed. Yes, there was a lot of people in there and loud music from a DJ,
speakers.
Q Were you able to see that DJ
performing?
A Yes.
Q And you said there were a lot of patrons inside the establishment. Were you able to determine approximately how many patrons were inside the establishment?

A Yes. So, after I entered the establishment, after being searched, I proceeded to the bar. I ordered an alcoholic beverage. And then I started walking through the establishment, getting a head count of the amount of patrons that was in there.

Q What was that head count you arrived at, when you counted up all the patrons you saw inside the establishment?

A So, at the time, while I was counting, I counted about 130.

Q And you say, at the time you were counting, was that number changing?

A Yes. It was a clue, because a lot of, there were letting more people in the establishment at the time. So, I was counting while I was walking through the establishment.

But at the time, there were still letting more people in.

Q Did it appear to you that more people were entering the establishment, than were leaving the establishment while you were counting?

A That's correct.
Q You also said that you went to the bar to order an alcoholic drink. What did you go to the bar and order?

A It was a mixture of orange juice and vodka.

Q Did you see the bartender pour this drink for you?

A Yes. Did you see the bartender pour alcohol into this drink?

A Yes.
Q Once you were served this drink, were you able to determine if there was any alcohol in the beverage?

A Yes, because I tasted it.
Q And did you taste alcohol?
A Yes.
Q Investigator, is it part of your responsibility when you were an ABCA

Investigator, to draft case reports for your investigations?

A Yes.
Q And would you recognize a copy of the case report for this case, if I were to show it to you?

A Yes.
MR. CENCI: Permission to share my screen with what should be in evidence as the Case Report for Case No. 23-CMP-00017.

CHAIRPERSON ANDERSON: Mr. Jameson, can you allow Mr. Cenci to share his screen, please?

CHAIRPERSON ANDERSON: Go ahead, sir. Thank you.

MR. CENCI: Great, Investigator Glasgow, I'm just going to scroll through this slowly --

CHAIRPERSON ANDERSON: You're not, Mr. Cenci, you're not sharing your screen, sir.

MR. CENCI: I'm sorry. I thought that it went through. All right.

CHAIRPERSON ANDERSON: Now, you are, yes.

MR. CENCI: Can you see my screen now?

CHAIRPERSON ANDERSON: Yes, sir. the WItness: Yes.

MR. CENCI: All right, I'm going to scroll through this slowly, please review it silently to yourself.
(Pause.)
MR. CENCI: All right, Investigator Glasgow, is this the report that you drafted for your investigation?

THE WITNESS: Yes.
MR. GIRMA: Can I ask a question?
CHAIRPERSON ANDERSON: I'm sorry. No, sir, you cannot ask a question at this juncture. Once he is done asking questions. You can then, you'll have an opportunity to ask the investigator questions. If the only thing you can do if he asks her a question, you could object to the question that he's asking. And then you can tell me why you want to object. But you will have an opportunity once he's done, to question her about the contents of the report. Okay.

MR. GIRMA: Yes.
MR. CENCI: All right. Ms. Glasgow, I'm just going to re-ask my question. Is this
the report that you drafted for this investigation?

THE WITNESS: Yes.
MR. CENCI: Mr. Chairperson, the District would just like to confirm for the record, that the Government's Exhibits, the Case Report for Boulevard Lounge is already in evidence pursuant to 23 DCMR Section 1713.10. CHAIRPERSON ANDERSON: Yes, sir. That is so.

BY MR. CENCI:
Q All right, Ms. Glasgow. I'm going to direct your attention to what's marked within this report as Exhibits 1 and 2. All right, Investigator Glasgow, are you able to see those pictures?

A Yes.
Q All right. What are those pictures of?

A The alcoholic beverage I purchased.
Q All right, Investigator, when you had this alcoholic beverage in your hands, what did you do next? You said you counted the patrons inside the establishment. So, what did you do after that?

A I'm sorry, repeat that?
Q You said, you had this alcoholic beverage, you counted up the patrons inside the establishment. What did you do after that?

A Well, I tasted the alcoholic, the drink of course to make sure, to determine that it was alcohol. And then, I made contact with my team that was waiting outside, which was Investigator Brashears (phonetic), SI Investigator Brashears and Investigator Puente. And Investigator Brashears advised that since I had everything that I needed, I could exit the establishment, which I did, with the drink in my hand.

Q When you exited the establishment, with that drink in your hand, was that drink, did that drink still have alcohol in it?

A Yes.
Q Did you have to walk by any security guards or bar staff, in order to exit the establishment?

A Security guards.
Q And did you attempt to conceal this alcoholic beverage as you walked out of the establishment?

A No.
Q Did anyone attempt to stop you from exiting the establishment with the alcoholic beverage in your hand?

A No.
MR. CENCI: All right, I'm going to stop sharing my screen.

BY MR. CENCI:
Q Ms. Glasgow, did you conduct any further investigation that evening, or was your part of the investigation done on February 5th, 2023?

A For that moment, it was completed, for, in my undercover capacity, yes, that night.

Q Did you have any reason to go back to Boulevard Lounge at a later date?

A Yes, I was advised by my supervisor, I should return to the establishment to conduct a regulatory inspection.

Q And when did you conduct that regulatory inspection?

A Approximately, about a week later. I want to say, February the 11th.

Q Okay. When you visited the establishment on February 11th, 2023, did you
speak to anybody from the establishment?
A I spoke to the owner, Mr. Girma.
Q Is that the person who is also on the screen with us now?

A That is, yes.
Q All right. What did you speak with him about when you conducted this regulatory inspection?

A So, I entered the establishment, I introduced myself as an ABRA Investigator, and I advised him that I was there to conduct a regulatory inspection. He allowed me to do so. I asked him a series of questions. I asked him for his alcohol invoices and purchases. He said he does not have that.

I asked him who does he order alcoholic beverages from? He said he orders alcoholic beverages from Breakthru Beverage. And he also said that he buys alcohol from liquor stores. I also told him while I was doing my inspection, I observed that there was no window lettering. And he didn't respond to that.

I told him that this is something that he needed for his establishment. And I completed the inspection and I advised him of the
violations. And then I exited the establishment.
Q Okay. And you say, you advised him of the violations. What violations did you advise him of?

A The fact that he did not have invoices available for me at the moment. The fact that he did not have window lettering displayed on the exterior of his establishment.

Q Well, I'd just go a little bit further into those invoices, All right, within 48 hours of you making that request for those invoices, did Mr. Girma follow up with you to provide those invoices you requested?

A No.
Q Ms. Glasgow as part of your investigation into Boulevard Lounge, were you able to review the terms of its $A B C$ license?

A Yes.
Q All right. Were you able to determine what was the capacity was said on that license for Boulevard Lounge?

A I believe it's 24, at the time, on the alcohol license, was 24.

Q And turning to his hours of operation, do you know when the hours of sale, service and
consumption of alcoholic beverages were supposed to end for Boulevard Lounge, on Saturdays like February 5th, 2023?

A At 3:00 a.m.
Q At the time of the violations, as part of your investigation, were you able to determine what the hours of operation for the establishment were?

A Yes, so though the hours of operation was 10:00 a.m. to 6:00 a.m., Thursday through Sunday. And Monday through Wednesday was 10:00 a.m. to 2:00 a.m.

The hours of sales were 10:00 a.m. to 2:00 a.m. that would be from Sunday through Wednesday. And 10:00 a.m. to 3:00 a.m. for Friday and Saturday. And your entertainment hours was 10:00 a.m. to 2:00 a.m., Sunday through Wednesday. And 10:00 a.m. to 3:00 a.m., Friday and Saturdays.

MR. CENCI: So, Investigator Glasgow -

MR. GIRMA: Objection, objection.
CHAIRPERSON ANDERSON: Yes, sir. What's the nature of your objection? Well, hold on -- all right. When you object, Mr. Girma, you
have to object to the question that's been asked by the attorney. You cannot object to the answer that was given.

MR. GIRMA: Okay.
CHAIRPERSON ANDERSON: You have to object, so, if the attorney asks a question. You can object to the question, but you can't object to the answer she gave. What I'd suggest that you do, write a note, so therefore when you have an opportunity to question her, you can ask, you can question her about her answer.

MR. GIRMA: Okay. I would like to repeat the question he asked. Because I want to make sure I got to understand it, what time he need.

CHAIRPERSON ANDERSON: I think he asked her about the hours of operation, if that was the hour -- the hours of operation, the hours of sales and service?

MR. GIRMA: But he asked her what she see on the license, on my license?

CHAIRPERSON ANDERSON: I think that's what she was just testifying to. Can we, Mr. Cenci, can you ask the witness again, the question that you asked about the hours of
operation, and the hours of sales and service, and entertainment, please?

MR. CENCI: Yes, Ms. Glasgow, I'll make it simpler. Do you recall at the time of your investigation, what were the various hours that the license allowed the establishment to operate, provide entertainment, and allow sale of alcohol?

THE WITNESS: So, according to the ABCA license, their entertainment hours were 10:00 a.m. to 2:00 a.m. and 10:00 a.m. to 3:00 a.m. The 10:00 a.m. to 3:00 a.m. would be Fridays and Saturdays.

The hours of sales would be 10:00 a.m. to 2:00 a.m., 10:00 a.m. to 3:00 a.m. on Fridays and Saturdays. And the hours of operation would be 10:00 a.m. to 6:00 a.m. on Sundays. 10:00 a.m. to 2:00 a.m. Monday, Tuesdays. And 10:00 a.m. to 6:00 a.m. Wednesday through Saturday.

MR. CENCI: And Mr. Chairperson, I would just like the Board to take administrative notice that February 5th, 2023, was a Sunday morning. Therefore, the licensing hours for Saturdays would apply.

BY MR. CENCI:

Q All right, now, Ms. Glasgow, with those terms in mind, when you conducted your investigation of Boulevard Lounge, were they operating over capacity?

A Yes.
Q When you conducted your investigation, were they selling, servicing and allowing the consumption of alcohol after their license hours?

A Yes.
Q And during your investigation, did they provide entertainment, outside of their licensed hours?

A Yes.
MR. CENCI: Thank you very much, Ms. Glasgow. I have no further questions at this time.

CHAIRPERSON ANDERSON: All right, Mr. Girma, do you have any questions of Ms. Glasgow? MR. GIRMA: Yes, yes.

CHAIRPERSON ANDERSON: You can ask her, sir. Go ahead.

CROSS EXAMINATION
MR. GIRMA: Okay. And Ms. when you came, when you investigated, when you asked me the license, what did you see that entertainment
hours you guys allow me to do?
THE WITNESS: The entertainment hours was 10:00 a.m. to 2:00 a.m. Sunday through Thursday. And 10:00 a.m. to 3:00 a.m. Friday to Saturday.

> BY MR. GIRMA:

Q You never seen any 6:00 a.m., Wednesday through Sunday?

A Entertainment hours are not -entertainment hours were from 10:00 a.m. to 2:00 a.m. and 10:00 a.m. to 3:00 a.m.

Q Yes, but when you see my license, when you asked me, when you came into the Boulevard, you asked me my license. And I provided to you. It was on the wall. So, when you see it on my license, it says from Wednesday to Sunday, and then Monday to Tuesday, what did you see on my license what the ABC's allow to do, the hours, to 3:00?

A You're, are you asking me for hours of operation, or your entertainment hours?

Q Operation hours, and then the entertainment hours?

A So, your licensed hours --
Q Go ahead.

A Your licensed hours are 10:00 a.m. to 6:00 a.m. on Sunday. 10:00 a.m. to 2:00 a.m. Monday through Tuesday. 10:00 a.m. to 6:00 a.m. Wednesday through Saturday. That's, those are your operation hours.

Your entertainment hours are 10:00 a.m. to 2:00 a.m. Sunday through Thursday. And 10:00 a.m. to 3:00 a.m. Friday and Saturday.

Q Oh, okay. So, the other question is like, you know, what you said it is, you know, you count 130. So, how did you like counting them all?

A I walked through the establishment and did a head count.

Q So, you were able to count every one of them, or did you have any things on your hand just to count it out?

A I counted it.
Q Okay. The other question is when you order the drink, did you receive any receipt from them? Because we allow to the people, every customer, did you receive any receipt?

A I --
Q Or would you provide it for us?
A I don't recall.

Q Because I'm like, my operation is every one of our customers, I make sure they have that because if anything happened is I don't want to, you know, blame by employees, or I don't want to blame the customer. So, that's our number one rule $I$ have is in my establishment.

MR. CENCI: Objection. Testimony and not cross --

CHAIRPERSON ANDERSON: All right. Sustained. Mr. Girma, you need to ask her a question, sir. When you testify, you can explain, but now you're asking her questions. So, you can frame that in the form of a question, sir.

MR. GIRMA: Okay. I can ask, that's all.

CHAIRPERSON ANDERSON: You're sure. You don't have any other questions you want to ask her, sir?

MR. GIRMA: Yes, that's all.
CHAIRPERSON ANDERSON: All right, thanks. Ms. Glasgow, can you explain their hours of operation are from 10:00 a.m. to 6:00 a.m. Can you tell us, what does that mean to you as an investigator?

THE WITNESS: That means they can operate, they can be open for operation, but they can't have entertainment past your entertainment hours. So, they can be open, and operating to that time, that timeframe.

CHAIRPERSON ANDERSON: Can they sell alcohol from 10:00 a.m. to 6:00 a.m.?

THE WITNESS: So, their hours of sale, let me see if I can pull this up. So, that is there for the hours of sale. Their hours of sale is from 10:00 a.m. to 2:00 a.m. and 10:00 a.m. to 3:00 a.m. So, they can sell alcohol within the time of sales, but they can operate until 6:00 a.m. Basically, they can be open, doing business function between that time. But the hours of sale -- I'm sorry.

CHAIRPERSON ANDERSON: Go ahead, I'm sorry, ma'am.

THE WITNESS: But the hours of sale is limited to their sale hours. So, they can't sell alcohol past the time that they're allowed to.

CHAIRPERSON ANDERSON: Oh, fine. Now, did you, you also stated that you counted. Did you, did you use a clicker to count the folks in the establishment?

THE WITNESS: No, I did not have a clicker.

CHAIRPERSON ANDERSON: So, you're saying that you counted 138 people and, I'm sorry, you said 130 persons and more were coming in. So, did you, how did you document that in, was that documented in your report?

THE WITNESS: I counted from counting the individuals in the room, yes. And I documented that that's what I counted. I did not have a clicker, so. I walked through the establishment and counted.

CHAIRPERSON ANDERSON: And you're saying that their license stated that their occupancy was $24 ?$ Is that what you're -- was that what you testified to?

THE WITNESS: So, at the time, their alcohol license is 24, but their CFO was 88.

CHAIRPERSON ANDERSON: So, what's the difference? If their CFO had 88 and their alcohol license have 24, why could they not have 88 people in their establishment? I can't hear you, ma'am.

THE WITNESS: I'm not sure why the numbers conflict. I'm not sure.

CHAIRPERSON ANDERSON: No, I'm going to ask you a question. No, I'm not asking you why they conflict, I'm saying if their alcohol license says 24 and if their CFO says 88, how many people can they legally have in the establishment based on -- how many people can they have in their establishment based on ABRA's regulation?

THE WITNESS: Well, I believe that the CFO allows them to have 88 in total occupancy. So, they probably could have 88 as a total occupancy. That's as much as I know. Maybe they can have 88 as total occupancy, but I'm not sure why they were only allowed 24 on the alcohol license.

CHAIRPERSON ANDERSON: All right. I don't have any other questions. Any questions by any of the Board Members? Go ahead, Mr. Short.

MEMBER SHORT: Good afternoon, or no, it's still good morning, Investigator Glasgow.

THE WITNESS: Good morning.
MEMBER SHORT: Investigator Glasgow, on the day that you did your inspection, which was February 5th, was it? Yes, February the 5th?

THE WITNESS: Uh-huh.

MEMBER SHORT: Which was the, you said when you got to the establishment, that the front door was locked?

THE WITNESS: That is correct, yes.
MEMBER SHORT: No matter the hours of operation, sales or service of alcohol or CFO, are owners allowed, licensees allowed to lock the door with people in the building?

THE WITNESS: I don't think that is appropriate. I think it's a fire hazard. Can you hear me?

MEMBER SHORT: So -- I hear you, yes. So, the door was locked in the front, and you went to the rear. So, while you were in the establishment, during your inspection, undercover as it was, was there anyway that you could tell, if you could get out of the front door or not?

THE WITNESS: No, there was not. I actually walked up to the front door to see if I can push it open, but I was not able to.

MEMBER SHORT: So, in case of an emergency, with those numbers of people in there, regardless of the number 24 or 88 , no one could have escaped had there been an incident in the rear of that building. Is that correct?

THE WITNESS: That is my assumption, yes.

MEMBER SHORT: Did you know when you went out for the inspection, did you have all the credentials for this establishment as an operating business to sell alcohol in the District of Columbia?

THE WITNESS: Yes.
MEMBER SHORT: Okay, when you returned, what date was that on your second inspection?

THE WITNESS: It was a week later on the 11th.

MEMBER SHORT: What hour was that, what hour was that, ma'am?

THE WITNESS: Approximately 2:45 p.m. in the afternoon.

MEMBER SHORT: Was anyone inside of the, was there any business going on at that time?

THE WITNESS: No.
MEMBER SHORT: And how many persons were in the building besides you and the owner?

THE WITNESS: It was just the both of us.

MEMBER SHORT: And when you questioned him about the operations, and you buying alcohol there at 3:00 o'clock in the morning, or 3:45 a.m., what was his answer to you? How did he explain that?

THE WITNESS: So, on my visit, the week later, I did not disclose that $I$ was there for, in an undercover capacity the week before. I did not let him, I did not disclose that information to him.

MEMBER SHORT: To your knowledge, has he ever denied selling alcohol after hours, ever?

THE WITNESS: No. He did not deny it.
MEMBER SHORT: When you were showing your beverage of alcohol, which you testified about, and you tasted it. You consumed part of it to find out the evidence, how many other people were buying, purchasing and did you observe, drinking alcohol?

THE WITNESS: Yes, there was a lot of people buying and drinking alcohol at the time I was there, which I noticed.

MEMBER SHORT: That was at 3:45 a.m.?
THE WITNESS: Yes.
MEMBER SHORT: Way past the time he
was legally allowed to serve alcohol?
THE WITNESS: Yes.
MEMBER SHORT: And the exit door on the front was locked?
the WITNESS: Yes.
MEMBER SHORT: Thank you for your testimony. Thank you for your report. That's all that I have, Mr. Chairman.

CHAIRPERSON ANDERSON: Thank you, Mr. Short. Any other questions by any Board Members? Yes, Mr. Grant.

MEMBER GRANT: Ms. Glasgow, how are you?

MR. SLOAN: Good morning, how are you? I'm well, thank you.

MEMBER GRANT: Good. How long were you employed with ABCA as an investigator?

THE WITNESS: Approximately, five years.

MEMBER GRANT: In that five-year period, did you ever intentionally go to an investigation to make a purchase and receive a receipt in response to making that request for a purchase?

THE WITNESS: In an undercover
capacity?
MEMBER GRANT: Yes.
THE WITNESS: In this particular establishment, $I$ don't recall getting a receipt. But in undercover -- but in other investigations I did receive receipts, yes.

MEMBER GRANT: Have you ever asked for it, or you just received it?

THE WITNESS: It's both.
MEMBER GRANT: Okay. Just a question for my clarification, when you were discussing the difference between the serving hours and the operation hours, in that window, post 2:00 a.m. but prior to 6:00 a.m., that 2:01 to 5:59 a.m. period where they can operate, but not serve alcohol. are they allowed to have any alcoholic drinks out in the main area? I.e., if I had a bottle of champagne at my table, but it wasn't totally consumed, but I purchased it before 2:00 a.m.?

THE WITNESS: I believe, that if the purchase was already made, but not sure.

MEMBER GRANT: Okay. Those are my only questions. Thank you.

CHAIRPERSON ANDERSON: All right,
thank you, Mr. Grant.
Mr. Girma, do you have any questions of the Investigator, based on the questions that were asked by the Board Members? Just on the questions that the Board Members asked her, you can ask questions of her.

MR. GIRMA: Question, yes, okay, when you find out about the 24, did you ever investigate that when you go back to that office? Did you check any applications I submitted?

THE WITNESS: Regarding?
MR. GIRMA: Regarding to the occupancy?

THE WITNESS: At the time my report was drafted, your license remained -- the rules of your license remained the same.

MR. GIRMA: No one investigated about that occupancy?

MR. CENCI: Objection.
CHAIRPERSON ANDERSON: I'm going to overrule the objection. I think there's an issue. So, I, there might be some confusion. So, I'll allow him to ask the question. What about, capacity, sir?

MR. GIRMA: So, what she investigate
the next week she came, is she check that it was 24. And then she talk, capacity. So, if ever she, you know, report that to the office or to investigate or check my applications to resolve that confusion, you know we have between the office and the Boulevard? Because it's been -CHAIRPERSON ANDERSON: All right, remember you're asking her questions, sir. So, if there are questions that you're asking her, if not, remember you'll have an opportunity later on to make a statement.

MR. GIRMA: That's all, that's all I have.

CHAIRPERSON ANDERSON: All right. Mr. Cenci, do you have any redirect? REDIRECT EXAMINATION BY MR. CENCI:

Q Ms. Glasgow, first, you received a couple of questions from the Board Members about interpretation of different ABCA rules and regulations. Ms. Glasgow, do you still work for ABCA?

A I do not.
Q Where do you work now?
A Board of Ethics in Government

Accountability.
Q In the District of Columbia?
A Yes.
Q How long have you been working in that role?

A Since August of 2023.
Q Did you leave ABCA at that same time, August of 2023?

A I did.
Q So, according to what, the question you received from the Board Members, as you're no longer an investigator of ABCA, is this just based on your best recollection of the ABCA rules and regulations?

A Yes.
MR. CENCI: All right. I want to turn our attention to something that Mr. Girma asked you about, his licensed hours. I'm going to share my screen with what is in evidence in Government's Exhibit 1. This is marked within that Exhibit, as Exhibit 21. Investigator, do you see this document?

THE WITNESS: I do.
BY MR. CENCI:
Q What is this document?

A It's a regulatory inspection.
Q When, did you complete this regulatory inspection document?

A Yes.
Q And when did you complete that document?

A February 11th, 2023.
Q As part of this document, did you record the operation hours, hours of sales, and entertainment hours for the establishment?

A Yes.
Q Ms. Glasgow, how did you get the hours that I'm highlighting here, those hours of operation, sales, and entertainment?

A From his posted alcohol license.
Q Just so I'm clear for the record, you recorded these numbers directly from the posted license in the establishment?

A Yes.
Q All right. I'm going to -- and I'm sorry. And what do these numbers say under hours of sales and entertainment hours, that you recorded directly from the license in the establishment?

A Sunday 10:00 a.m. to 6:00 a.m. Monday

10:00 a.m. to 2:00 a.m. Tuesday 10:00 a.m. to 2:00 a.m. Wednesday through Saturday 10:00 a.m. to 6:00 a.m., operation hours.

Hours of sale, Sunday through Thursday 10:00 a.m. to 2:00 a.m. Friday through Saturday 10:00 a.m. to 3:00 a.m. That is hours of sale.

Entertainment hours 10:00 a.m. to 2:00 a.m. through Thursday. And Fridays and Saturdays 10:00 a.m. to 3:00 a.m.

MR. CENCI: All right. Investigator, I'm going to scroll up to a different part of your report. Stop right here. Let's just scroll through a few photographs contained in your report.
(Pause.)
BY MR. CENCI:
Q Investigator, do you recognize those four photographs that I just showed you?

A Yes.
Q Who took those photographs?
A Can you scroll through again? So, I took that photograph, that one, that photograph as well.

Q So, let's go through one at a time, so the record is clear, all right. Did you take the
photograph in Exhibit 5?
A Yes.
Q Did you take the photograph in Exhibit $6 ?$

A Yes.
Q Did you take the photograph in Exhibit $7 ?$

A That photograph was taken by SI Brashears.

Q Okay. Now, let's just focus on the ones you took, 5 and 6. When did you take these photographs?

A I was at the bar area, after I ordered the alcoholic beverage.

Q This was during your investigation on February 5th, 2023?

A Yes.
Q And all right. Based on what you saw in this photograph, the picture that you took, does the establishment appear crowded or not crowded?

A Crowded.
Q Based on your recollection of what you saw throughout the rest of the establishment, was the entire establishment crowded to this degree?

A Yes.
Q You got quite a few questions about -I stopped sharing my screen. You have quite a few questions about how you counted up the patrons in the establishment. Ms. Glasgow, are you able to tell the difference between 90 people and 130 people?

A Yes, walking through, yes.
Q Ms. Glasgow, is there any question in your mind, that there were at least 90 people in the establishment during your investigation?

A Yes.
MR. CENCI: Thank you very much, Ms. Glasgow. No further questions.

CHAIRPERSON ANDERSON: Thank you very much, Ms. Glasgow for your testimony. You're free to go. Have a great day, ma'am.

THE WITNESS: Thank you.
CHAIRPERSON ANDERSON: Does the Government have another witness it wishes to call?

MR. CENCI: No, we do not, Chairperson. And the District rests its case-in-chief.

CHAIRPERSON ANDERSON: Okay, fine.

Mr. Girma, are you ready to present your case, sir?

MR. GIRMA: Yes, sir.
CHAIRPERSON ANDERSON: All right, you said that you're the only witness, sir?

MR. GIRMA: So far, yes.
CHAIRPERSON ANDERSON: What do you mean, so far. You're the only witness. Are you planning --
(Simultaneous speaking.)
MR. GIRMA: Yes, yes. I'm the only one right now, yes.

CHAIRPERSON ANDERSON: Can you raise your right hand, sir? WHEREUPON,

THEODROS GIRMA was called for examination as the Applicant, having been first duly sworn, assumed the witness stand, was examined and testified as follows:

THE WITNESS: I do.
CHAIRPERSON ANDERSON: Go ahead, sir.
DIRECT EXAMINATION
THE WITNESS: Yes, so, first of all, the drink they're talking about is, she took the drink with her outside, is what she's like. But
we never sell any drink, that's why we do not allow it, not stopping anybody to coming in and out really. Because most of them just like sodas, juices and water. And then other ones are hookahs, what we sell.

The employees have clickers, the security have clickers and the promoter has a clickers, and then my partner, she has a clicker. So, what we do is like we don't, a shift is like whenever, like, you know -- understand about a door. Open it and then right after the door is like, understanding there is a click-in. And then we have a radio to let them know, just close it. That's another thing.

So, there is no ways she can count those people without a clickers. And then 130 that's exaggerated. The other thing is, that our occupancy this has been to the Boulevard, and in the offices, there was so much confusion. This is not the first cases of being asked it for. Please understand, is I talked to them, there is no solution for me. And I went there and asked for to -- one of the employee there, she pull it up the documents and she showed me it was there so, we found out that
there was mistakes.
But even though we found out a mistake, I guess there is nobody to fix it. And then finally, they asked me to do that. They gave me the placard also. So, when I post that, it I had the case but the neighbors, and then so on.

About the pictures, if you see it, like you never seen any bottles, any clickers, people, one, two people they have the pictures. I don't know how she got into behind the bar. So, she just, some of them is that the investigators I think, Mr. Mark or one of them, his colleague. You know, they came inside a lot of times and then they went inside. I saw them impression, they took a pictures.

I don't think, you know, she's behind the bar, because we not allowed anybody to come, any lounges or restaurant, any cafes, nobody allow you to stand behind the bar. So, it has to be the investigators, Mr. Mark, or is the colleague because they came and then they taking pictures and they walk around behind the bars. So, I believe that pictures is taken by them. So, I think that's the last thing that
she said, is when she came back in and I provided all the documents. And then I think, Mr. Collin asked her, and then, she asking me if I said her drink is after hours? And then I never, she never asked me about that. I never answer anything.

When she came, I let her leave, opened the door, because I don't have a business at all. So, on the daytime, it was closed. I open sometimes 9:00 p.m. or 10:00 p.m. Probably, I have all of the investigators that witness, the max customers I have probably like ten or nine every day.

And then that the reason is I do that entertainment is the after hours, because of that coverage, the cover charge and then because that's the only things I can make money out of it. That's why I allow everybody to do, to get the drinks, they can walk, but if they smoke, I'm not allowed them to smoke a cigarette inside. So, they went outside. So, that's why she's free to walk out of, to the car.

As far as selling liquors, it would be restricted, because I have enough securities to do that. But I was honest doing the right thing,
that's why I allow everybody to leave free. The only thing is I'm not allowed them to go and standing outside. And that's all I have to say.

CHAIRPERSON ANDERSON: All right, Mr.
Cenci, do you have any questions of the, of Mr. Girma?

MR. CENCI: No cross examination.
CHAIRPERSON ANDERSON: Mr. Girma, I guess one of the charges, operate outside of approved hours. And your hours of operation are until 6:00 a.m. Tell me, as a businessperson, what time can you serve alcohol to?

THE WITNESS: Sunday through
Thursdays, 10 to 2:00 a.m. And Friday and Saturday until 3:00 a.m.

CHAIRPERSON ANDERSON: So, what happens between, since you're open until 6:00 a.m., so, are you able to serve alcohol until 6:00 a.m. during that, between 3:00 a.m. and 6:00 a.m., sir?

THE WITNESS: No.
CHAIRPERSON ANDERSON: You stated, that -- I didn't understand when you said that, why folks can leave the establishment with alcohol. Can you explain that to me, again, sir?

THE WITNESS: Well, I said is, it's not alcohol we're selling. We're selling, like most of them they're already done, but most people are still just want to stay late. So, they come in, so, the promoter that I have, that's what I had him to do.

So, when they have it, they have a water with ice, if they want. A juice with ice or without it, or soda. But that's why they don't have any liquors in it. That's why it's just like, if someone is like, they need a water with a cup. It's, you know, we can give it to them.

CHAIRPERSON ANDERSON: No, I thought you said, folks could leave with a cup. I'm just, that's what I was just trying to get some clarification --

THE WITNESS: What I'm trying is like they can leave, let's say they can leave with a cup, which is, that's the juice, nothing else to my knowledge. And in my establishment, I'll make sure I'm not selling liquors after 2:00 or 3:00 a.m. So, what I do is I just serve them, if they need any drinks, I can, a beverage like juices, orange, soda, water, all kind of stuff. That's
why there is a liquors, it's not liquor in it, most of them.

CHAIRPERSON ANDERSON: No, I, but how do we -- if someone is allowed that, and explain to me, because how, if someone is leaving your establishment with, it doesn't matter what time.

THE WITNESS: Uh-huh.
CHAIRPERSON ANDERSON: With a cup that you say contains juice. How do we know that it's juice? So, I guess what I'm trying to find -do you allow people to leave --
(Simultaneous speaking.)
THE WITNESS: Because --
CHAIRPERSON ANDERSON: -- your
establishment with -- go ahead, sir.
THE WITNESS: That shows all my employees is, they know that, that's and hours, which is the legal hours is at 3:00 for example. So, all my employees watching just so they know is after that is, you know, we close it, even the registers, they close.

And then after that, it was, it was the, whatever we sell it, the hookah or everything. So, I'm not allowing any employees, my employees is to sell any liquors, because I
don't want to take that risk for that matter. CHAIRPERSON ANDERSON: All right. Now, Ms. Glasgow testified that your ABRA license says, that you could have 24 . That it's, your occupancy is 24, however you're saying your certificate of occupancy says 88 . So, what does it mean, to you, that your ABRA license only said you could have 24? What does that mean to you, sir?

THE WITNESS: So, what happened was, you know, when I submitted the application, it's through my agent, you know, the old capacities that I have is 88. And then I already send it, all the application to the ABRA. But when I got approved and then got the license, I didn't check the occupancy on the license. And then, I think they didn't check the old capacity, a copy of the old capacity. I send it to them.

There was, they gave to me, I was accredited at least, like a year and a half. Every investigator that came through that lounge is, they checked. They asked me, the first thing they asked me, my IDs, my license, and those two, or three things, or our capacity. They checked it. I checked it. We never notice it for a year
and a half.
So, after the year and a half is, this thing is, just for some reason, it's just they realize it. My license says 24 . And then they tell me it says, like you got to, you know, let the people go. I'm like, why? You know, my old capacity is 88 . So, that's the moment after a year and a half later, me and then those investigators, they came and said that it is my license says 24.

So, that's why I went to the ABRA office the next day. I talked to this lady. She helped me out. She pulled all the documents. We went through it. And then finally, the application, the one we had it, it was the agent made a mistake. So, that's why the license says 24. My old capacity says 88.

And then they said just to me, to fix that, so, I can -- they can't fix it. So, they have to give me the placard. I just have to post it for 45 days. And then that's what I did.

CHAIRPERSON ANDERSON: So, what's the occupancy today, on your ABRA license?

THE WITNESS: The ABRA license now is the, it was the other cases I had. They reduce
it. They gave me 50.
CHAIRPERSON ANDERSON: So, you're saying -- I'm sorry.
(Simultaneous speaking.)
CHAIRPERSON ANDERSON: So, the license that you have, today. What does, what's the occupancy on that license? What does it, what number is on that license, sir?

THE WITNESS: 50. But still, like the one that I have it is 24. Still on ours, it says 24, but I got approved because I had another case. And then, you know, I won that case. And then, they gave me the minimum occupancy for now. It was, it's supposed to be 50. But that, I went there. I'm still struggling to get the license, but I don't know what's going on, on the other side. So, I can't tell you that.

CHAIRPERSON ANDERSON: So, are you -I'm confused. So, you're saying that they gave you, ABRA gave you 50, but you don't have the license in your hand, that says 50? Is that what you're saying? They never sent the license?

THE WITNESS: The Board approved me 50, and then, if I got to prove it, then 50. So, when I went to the offices, I should have that
license to replace the 24 one. But I never got it. I keep going back and forth with them. CHAIRPERSON ANDERSON: All right. Ms.
Glasgow said that, let's see. So, Ms. Glasgow first testified that she had asked you for receipts, and you did not provide her with the requested receipts, either that day or within 24 hours. So, can you explain that?

THE WITNESS: Yes. First, at the time, our orders, all the liquors, it was like probably eight months or probably a year, because I don't have any business at all, like I told you guys. It's just like maybe every day, I have like five, six people. So, there is, all the drinks that I have is, you know, I couldn't sell it at the time. That's why I didn't have anything.

But she asked me that, like okay, all
right, so, what else you do besides the distributions? Like, I finally did, I don't like, most of the people that $I$ have is they drinking beers. Like all the beer, and still like I have it. But sometimes the people they ask me after, you know, like late nights. Or it can be, like the drink that I don't have. So,
our drinks are beers.
That's what I told her, but that answer just doesn't make her -- but after the hours, like 8:00, 9:00 o'clock because people are asking me, but a drink that I don't have, so I can go out and buy it. Just one case of something.

CHAIRPERSON ANDERSON: All right. I don't have any other questions. Any other questions by any other Board Members? Go ahead, Mr. Short. You're on mute, Mr. Short.

MEMBER SHORT: Mr. Girma, how long have you been in business in the District?

THE WITNESS: I've been, I think four and a half years.

MEMBER SHORT: The business that you're at now, is that the only one you've ever had?

THE WITNESS: Yes, sir.
MEMBER SHORT: Is it possible that Mr. Cenci, could you put the report from Investigator Glasgow back up, and take us to the history of this licensee, investigative history?

MR. CENCI: Yes, Mr. Short. One moment, please.

MEMBER SHORT: Thank you. Mr. Girma. THE WITNESS: Yes, sir.

MEMBER SHORT: Of the four charges that you're charged with, are you guilty of any of those charges?

THE WITNESS: Four charges.
MEMBER SHORT: The four charges that you are before this Board, for today. Should I read them to you?

THE WITNESS: What was this one, I mean, could you be --

CHAIRPERSON ANDERSON: Mr. -- are you asking him, Mr. Short, about his investigative history, or --

MEMBER SHORT: Mr. Chairman, I'll take those, I will, I just wanted to talk about this investigative history, if that's okay.

CHAIRPERSON ANDERSON: I was just asking, what were you asking here? Because I think he's confused. That's why I'm asking you.

MEMBER SHORT: I want to take the confusion out. And I understand he's confused. He's been in business for four or five years, as he's testified. And now, we're looking at his investigative history. Can we go there, Mr.

Chair?
Now, go back down, please to Number 1, on that -- actually, Number 5. Really, Number 5. So, on CMP, Case 22-CMP-00047, you were charged, sir. Is that correct?

THE WITNESS: What year is this, what day?

MEMBER SHORT: You were charged with this one on 6-29-22.

THE WITNESS: Okay. Can you give me a moment, let me read it through? See what it is. MEMBER SHORT: Yes, read it through. THE WITNESS: Okay. (Pause.)

THE WITNESS: There is like a certain -- the thing is I just talked to Mr. Collin through emails. I believe, you know, there's like two cases, like are settled, without knowing or talked to the lawyers, because there was like my new cases. I never got having the hearing before.

So, some of them is like, I shouldn't stand for it.

MEMBER SHORT: I understand that's the

THE WITNESS: I believe I'm telling you off the top, I don't remember. It's just too long. But in my knowledge is I think I did, without like knowing what $I$ have to do.

MEMBER SHORT: Well --
THE WITNESS: Because that's, thinking that, I make a mistake making a deal with that Mr. Collin at the time. But it could be.

MEMBER SHORT: Okay. Let's go to Number 4, which was Case Number 22-CMP-0079. Are you familiar with that particular case?

THE WITNESS: Let's see, this is the interference like. I don't understand. Because I never interfered with an investigations. This is the, they keep telling me that because I provided everything. You know, they, I did everything they asked me. I don't know what it means, when they say, it's like that I interfere.

MEMBER SHORT: Okay. I understand. So, now, you're saying you've been in business now for five years, and this, these were just two. So, let's go to Number 3. Case Number 22-251-00032. So, by now, you've been in business for a couple of years, and you know, you've asked a lot of questions. And you know, that you have
to come before this Board when you are found in violation.

So, what happened on Case Number 3, with 00032?

THE WITNESS: Like I said, earlier is Number 3, that's what you're asking me, right? Number 3?

MEMBER SHORT: Yes.
THE WITNESS: Yes, so, like I told you, it was a lot of confusions between the Boulevard and then the investigation of the hours, because I never did any operation outside of approval hours. Like I have that, like until 6:00 in the morning.

This is like been going on every case that I have, is some of them, I make a mistake. I settled. I was either going to the hearing because I didn't understand it at the time. I'm new to the business. But now, I'm telling you, this is like they keep saying that, but I have the hours until 6:00 o'clock.

MEMBER SHORT: Okay, I --
THE WITNESS: Huh?
MEMBER SHORT: Go ahead, no, you can finish.

THE WITNESS: Yes, so like, I never worked over the approval hours. They approved me until 6:00 in the morning. So, you can check what day. I don't know the days, but like a front door to us, like I have hours until 6:00 o'clock. Six in the morning.

MEMBER SHORT: Okay. Let's go to January 22nd, 2023.

CHAIRPERSON ANDERSON: Mr. Short, that case is has not been adjudicated yet. So, we can't talk about that case, sir.

MEMBER SHORT: I'll leave it alone. But at any rate, when you're operating, even to 6:00 o'clock in the morning, do you normally lock the door with people inside of your establishment?

THE WITNESS: No. I'm not lock -(Simultaneous speaking.) MEMBER SHORT: Why would the door -THE WITNESS: Because, go ahead. MEMBER SHORT: Do you normally lock the door, the front door?

THE WITNESS: Sometimes, like I lock it and then I let the security to stand by the door, to make sure. Sometimes, you know, like we
-- it's supposed to be open. Office opens, and security is there. And sometimes people, they keep, you know, trying to open it and leave it open. They, because it's a mirror, I don't know if they are taking a picture. IF they see it as, just like a whole mirror, like people they fell on it, stuff like that.

That's why trying to protect the people, but just what I, for emergency purposes, I always have securities by the door, or close by the doors. That's why we lock it because I don't want anybody to, you know, hurt themselves.

MEMBER SHORT: Would you be shocked to know that's it's illegal for you to lock the door, with security persons notwithstanding? It's illegal to lock the door while you have patrons inside.

THE WITNESS: Like now, I know, but just a lot of laws I didn't know about then, sir. MEMBER SHORT: So, what have you learned from all of these instances of you coming before this Board, about doing business in the District of Columbia, selling alcohol, when you have hours to sell alcohol and hours that you can't?

THE WITNESS: I, I --
(Simultaneous speaking.)
MEMBER SHORT: You notice you can't sell alcohol -- what -- go ahead. I was trying to ask a question, but go ahead.

THE WITNESS: Well, go ahead, sorry.
MEMBER SHORT: All right, thank you. The question I was going to ask you is, between your alcohol selling hours and the hours of 6:00 a.m. in the morning, did you know that you could not sell alcohol?

THE WITNESS: Yes, sir.
MEMBER SHORT: Well, what would you be doing in business between the hours of 3:00 and 6:00?

MEMBER SHORT: So, that's like the biggest things I do, like the money selling makers, a lot of money for hookahs, and then the cover charge. Because the cover charge is $\$ 20$. The hookah is \$60. And then all the juice and waters, like \$5 to \$7.

MEMBER SHORT: Okay. So, when you're, when persons are smoking hookah pipes, and hookah pipes are quite hot aren't they?

THE WITNESS: No.

MEMBER SHORT: Aren't they, don't they require heat to burn tobacco or whatever product that they're smoking?

THE WITNESS: Yes, charcoal. How many charcoal pipes do you have in your establishment?

THE WITNESS: Well, what do you mean?
MEMBER SHORT: How many hookah pipes, one, two, how many?

THE WITNESS: Like the bottle, it can be like 20, or 25.

MEMBER SHORT: And each one of them has charcoal in it, correct?

THE WITNESS: It depends on the days. Sometimes, the people, they don't smoke. They just want to come and relax, dance, listen to music, drink water. Sometimes, you know, 10, 15. Sometimes, five, just depends on the day. Just, that's how the business goes, sir.

MEMBER SHORT: I understand. So, again, I'll just ask, while people are inside of your establishment, and you have the door locked, even with a security guard, you realize that, that is not legal?

THE WITNESS: Yes, like I said, I've didn't know a lot of the rules back then. Now, I
do. But I thought like, I did the right thing to protect the people. It's like some people when they dance, and like they trip and so, that's the glass inside, $I$ don't want them to get hurt. Like there's a lot of rules I didn't know, because I was new to the business. I should understand the law before I open. You know, I should read a lot or have advisors to me. So, that's the biggest mistake $I$ made.

MEMBER SHORT: Have you learned, tell me what you've have learned since, in the five years. Tell me what you have learned that you won't do anymore?

THE WITNESS: I learned I have to know every rules that ABRA has. And then, just doing the business by the rule, the law they have. I should do that, yes.

MEMBER SHORT: So, all good businessmen should do that. Correct?

THE WITNESS: Yes, sir.
MEMBER SHORT: Okay, thank you very much for your honesty. That's all the I have, Mr. Chair.

THE WITNESS: Thank you.
CHAIRPERSON ANDERSON: Thank you, Mr.

Short. Any other questions by any other Board Members?

All right, Mr. Cenci, any questions of the witness based on the questions that were asked by the Board?

CROSS EXAMINATION
MR. CENCI: Yes, briefly. Mr. Girma, with Mr. Short, you just discussed the prices of several expensive beverages you sell at Boulevard Lounge. What is the price for a regular mixed alcoholic beverage, at Boulevard?

THE WITNESS: Like \$7, it's depending on what drink it is you want. Like a regular, like \$7, \$10. Beer is \$4. On the, like on the regular times, a beer is \$4. Some drink is \$7, some almost \$10.

MR. CENCI: Okay. No further questions.

CHAIRPERSON ANDERSON: Mr. Girma, is there any, I know that the Board asked you questions. Mr. Cenci asked you questions. So, do you need to explain any of your answers at this juncture?

THE WITNESS: Yes, one thing is like, they're asking me about, I think a 2022, which is
like I don't know, but I'm not prepared for that. I should have reviewed, but I didn't know they can bring that up.

Like I said, is, you know, I made mistakes, a lot of mistakes. And then I settle a lot of cases, which I should have won. I should have fought for it. Same ones, I made a mistake about, you know, some (unintelligible) so I just, I hope you know that and understand that.

CHAIRPERSON ANDERSON: All right. do you rest, meaning that you don't have anything else you want to say regarding this case?

MR. GIRMA: Yes.
CHAIRPERSON ANDERSON: Okay. So, what we're going to do. The Government is going to do a closing statement. And the Government will state to us what it is that they approve and what it is that they want the Board to do. Once the Government has done that, then you can also wrap up your case, and you can also be specific in what is it that you want the Board to do regarding the charges that you have in front of you. Okay.

MR. GIRMA: Okay.
CHAIRPERSON ANDERSON: All right, so

Government can move forward with its closing statement.

## CLOSING STATEMENT

MR. CENCI: Thank you, Mr. Chair and may it please the Board. We happen to have a case of a licensee following the terms, that it wanted, and not the terms that it had. The Government has met its burden today of proving five charges to you, Members of the Board. Each of those charges were met by testimony of Rhoda Glasgow. Now, what were those charges?

Well, there is some ones that are very easy for us to get settled on right now. Charge Number 5. Failure to conspicuously post the required lettering for the establishment in violation of D.C. Code Section 25-711(b).

Ms. Glasgow told you that when she got there for regulatory inspection on February 11th, 2023, there was no window lettering present. There's been no testimony to contradict that. There's no evidence to contradict that. There's nothing to go against the testimony of Ms. Glasgow in this instance. The Government has proven that the licensee if liable for this charge.

And similarly, Charge Number 4. That the licensee interfered with an ABCA investigation by failing to produce documents requested by an ABCA Investigator within 48 hours of the request, in violation of D.C. Code Section 25-823(a)(5)(e).

Now, the licensee on questions from Chairperson Anderson, claimed that those receipts, those documents were asked for, though he didn't have a track. He had them for a couple of months ago, but not for the entire time. But ABCA licensees have record keeping obligations. The licensee should have had its receipts and its invoices for work purchases that it made from wholesale distributors.

And, as Ms. Glasgow indicated, in her direct testimony, that the establishment was purchasing alcohol from liquor stores, nonwholesale licensees. Well, you need to retain those records as well. And that's important because licensees are not allowed to purchase from non-wholesale distributors. They're not allowed to supplement that, with the exception of specific circumstances, when the wholesalers are not open.

How is that determined, how is that proven? It's by the establishment retaining its records, showing that on this day, that the wholesaler was closed. That it was required to purchase from a liquor store because that was the only option it had available to it. The Board has decided other cases, of establishments that deal with purchasing from liquor stores, when they're not supposed to. It's well settled.

The licensee had purchasing obligations and it didn't follow those obligations. But most importantly, when Ms. Glasgow asked the licensee for documents it was supposed to have, the licensee did not provide them.

And so, then we get to the charges that Mr. Girma did provide his testimony to attempt to contest. Charge Number 3. Knowingly allowing a patron to exit the establishment with an alcoholic beverage in an open container in violation of D.C. Code Section 25-113(h)(2)(a)(2).

Well, Ms. Glasgow testified today, and here is what she told you. She told you that she purchased an alcoholic beverage. She walked
right up to the bar at Boulevard Lounge. She asked for an alcoholic beverage, orange juice and vodka. And she paid for that beverage.

She was given that beverage. She tasted that beverage to ensure that it had alcohol in it. She saw the beverage being poured, and saw alcohol being poured into the cup. She could tell she had an alcoholic beverage in her hands.

And what did she do? She turned around and she walked, holding that cup. And she told you, she didn't attempt to conceal it. She told you the cup still had alcohol in it. Clear as day, she walked to that back door of the establishment. The only unlocked door in the establishment, past the security guard, walked right out.

Mr. Girma has offered his testimony, to say, well, his establishment just doesn't sell alcohol after hours. So, there's no need to check. But there was a lack of clarity from Mr. Girma, on if someone had purchased an alcoholic beverage, before the hours of sale had ended for the establishment.

Well, what would happen then, they
didn't finish the alcoholic beverage? Do we still permit her to walk out of the establishment? How can the establishment tell if the beverage does or doesn't have alcohol in it? The establishment should not be allowing patrons to walk out of the establishment with open containers of alcohol.

It was clear that there was no attempt by that security to ask Ms. Glasgow if that was an alcoholic drink, to try to stop Ms. Glasgow in any capacity. She was just allowed to walk right outside with it. That is a violation under Charge 3.

Now we come to Charge 2. If the establishment exceeded the approved occupancy limit? Now, there's been some dispute back and forth. What was the establishment license then? The certificate of occupancy says 88 . Ms. Glasgow said, at the time of the investigation, the licenses that she looked at to copy the information down into her regulatory inspection, it said 24. Mr. Girma, now says, that it's 50. Doesn't have that document from ABCA yet, but he has approval from ABCA to operate at 50.

But all these numbers throwing around,
avoid the main point of it. Ms. Glasgow testified that she, she could tell the difference between the highest possible number -- and there are two more -- 90, two over 88. She could tell the difference between 90 and 130 people. She walked through the establishment. She did a head count. She counted a 130 people, and said more people were coming in. She said, more people were coming in, than leaving the establishment, while she was doing that count, 130.

Well over the licensed capacity on the license. Well over the licensed capacity on the revised license, Mr. Girma is claiming. And over the certificate of occupancy. There is no question, the licensee was over his capacity. There's been no testimony and no evidence that suggests that Ms. Glasgow was incorrect, that there was a way that she made a mistake. She knows the difference between 90 and 130. And she told you what she saw.

And so, we come to the last charge.
Operating, selling alcohol, providing entertainment, outside of the Board approved hours. Now, operating, the establishment's licensed hours are until 6:00 a.m. That's
understood. But we looked with Ms. Glasgow at her regulatory inspection. She told you that she pulled the hours on that inspection form that she filled out, from the license in the establishment, one week, after she had conducted her undercover investigation. Where she saw those 130 people, at $3: 45$ in the morning. Fortyfive minutes after the end of the licensed hours of sale. After the licensed hours of sale, for any alcoholic beverage selling establishment in the District of Columbia on a Saturday.

And what did Ms. Glasgow check off? She showed you that at that time, the hours of sale on Saturday, 10:00 a.m. to 3:00 a.m. Yet, she bought an alcoholic beverage herself. Tasted it, and walked out the door with it. That right there, immediate, is the licensee selling alcohol after hours. Serving alcohol after hours and allowing the consumption of alcohol after hours. And the entertainment hours. Now, if Mr. Girma had changed the hours after the fact, it may avoid the potential of infractions in the future. But what we have to look at is what the license said at the time of the investigation. And what does the license
say? She copied right from that document, 10:00 a.m. to 3:00 a.m. on a Saturday. Again, there is not a question here. It's not something that's up for debate.

You look in the case report, that is part of the record, you'll see a photograph of the DJ she saw performing. She told you she saw that the DJ performing herself. She heard the DJ performing. The DJ was providing entertainment after the licensed hours of 3:00 a.m. Ms.

Glasgow didn't even enter until 3:45.
Members of the Board, this
establishment violated the terms of its license. Now, it can say that it doesn't conduct business way. That it doesn't sell alcohol after hours. It only serves horseshoes and sodas. That is contradicted, not by a generalization, but by a person who exchanged money for a beverage herself.

We have no reasons to doubt Ms.
Glasgow's testimony. But we can say, this is what she saw. This is what she documented. And this is what she testified to, with consistency. The establishment is liable for all five of the charges in the District's notes. And it is for
that reason, that we're going to ask you to find the establishment liable for all five and impose the maximum possible penalty under D.C. Code $25-$ 830. Thank you.

CHAIRPERSON ANDERSON: Thank you, sir. Mr. Girma, on each of the charges, what is it you want to the Board to do?

MR. GIRMA: Okay. First of all, I want to just clarify what Mr. Collin has cited. The first is that the receipts of other distributions that I ordered, I think I open this establishment, I had the places like, for so long, but like I opened that in 2021. Since then, it's like for two years, since I never had any customers. I couldn't plan any more. So, the first time I bought the invoices that I had is, so long, and I put it somewhere, at the time she asked me, I couldn't find it. Since then is, I never have anything. Every investigators that require me to have a record of this, but every time they come here, it's like I'm by myself, or like the bartender, that's it. We never have any customers for so long. I've been struggling, that's why I was doing an extra dance. So, I couldn't provide
anything first.
I didn't have any customers at all. The daytime is closed. Sometimes we're open 9:00 p.m., 10:00 p.m. or 8:00 p.m. because there's nothing going on. I was on the edge at the time, when she asked me that.

The other thing is the alcohol, why is she buying if she's the only one, and she tasted it, then she's the one she cited. And to me, is as a professional investigators, to back up her stories, even though like I allowed a new receipt for every one of our customers. They pay cash, even like when they order it, and then we give a receipt that amounts how much that the prices is. And then based on that is the customers, they can see how much we charge. And then they just pay with a card or cash.

She should have had that receipt with her. Or even if they didn't ask her, like if she didn't get it. Or she should ask them, so she back up her story. So, now is I'm going be fined based on one person's say this. I don't know her personality. I just don't want to say this, but like, based on one person's decisions, she didn't get punished for it. But if she's really doing
her jobs the right ways. She should have a receipt so, she can back up her story.

The other thing is the occupancies we been talking about that back and forth. I didn't see all the investigations, but we can check the record on this for since 2021, on the way until they find out, there's investigators that have been coming every month, every two weeks. Especially in the summers. Because it has a lot of things going on with the promoter that I have, which is a personal thing. It's not like official things.

So, then everybody asking me, but they didn't file attentions, they check it. Every time they asking me that license. They saw it, I saw it but nobody seen that number. It was a mistake like I told you. Because back and forth, we dealing with that, with ABRA, the office, it's the ABRA office.

The entertainment, that's where we said is the entertainment, it's like you got to play the music, because if you don't sell -- I'm not selling any liquors, but like people they want, they want to stay late, they need the music. You allow them to, that's another reason
they just don't want to go home. They just want to spend the time, a little more time. So, that's why we allow them to do that. I don't think that's against the rule. So, I just want to clarify what he said. So, thank you for you guys time.

CHAIRPERSON ANDERSON: All right, thank you. The record is now closed.

All right, let me close the case. As Chairperson of the Alcoholic Beverage and Cannabis Board for the District of Columbia, in accordance with D.C. Code Section 2575 of the Open Meetings Act, I move that ABC Board hold a closed meeting for the purpose of seeking legal advice from our counsel on Case Number 23-CMP-00017, Boulevard Lounge, pursuant to D.C. Official Code Section 2575(b)(4)(a) of the Open Meetings Act, and deliberating upon Case Number 23-CMP-00017, Boulevard Lounge for the reason cited in D.C. Official Code Section 2575(b)(13) of the Open Meetings Act. Is there a second?

MEMBER GRANT: I second the motion. CHAIRPERSON ANDERSON: Mr. Grant has seconded the motion. We'll now have a roll call
vote.
(Roll call)
MEMBER SHORT: Mr. Short?
MEMBER SHORT: Short, I agree.
CHAIRPERSON ANDERSON: Mr. Grant.
MEMBER GRANT: Grant, I agree.
CHAIRPERSON ANDERSON: And Mr.
Anderson, I agree.
The matter passes 3-0-0. All right, as it appears, the motion has passed. I hereby give notice that the $A B C$ Board will recess its proceedings to hold a closed meeting pursuant to Section 2575 of the Open Meetings Act. Thank you very much for your presentation this morning. The Board will issue a decision within 90 days. Thank you, have a great day.
(Whereupon, the above-entitled matter went off the record at 12:28 p.m.)

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