## DISTRICT OF COLUMBIA

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## ALCOHOLIC BEVERAGE AND CANNABIS BOARD

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MEETING

| IN THE MATTER OF: |
| :---: |
| Iraklion, LLC |
| t/a Iraklion |
| 1412 I Street NW |
| Retailer CN - ANC 2C |
| License No. 116082 |
| Case \#23-PRO-00078 |
| (Transfer of License |
| to New Location) |

> Wednesday
> March 6, 2024
The Alcoholic Beverage and Cannabis Board met via WebEx videoconference, Chairperson Donovan W. Anderson presiding.

## PRESENT:

DONOVAN W. ANDERSON, Chairperson
SILAS GRANT, JR., Member JAMES SHORT, JR., Member
ALSO PRESENT:
JOSE ORELLANA, DC ABCA Staff
JOHN FIORITO, Applicant
RICHARD BIANCO, Applicant Counsel
D'JUAN O'DONALD, JPMorgan JESSICA FARMER, JPMorgan
ASHLEY WILTSHIRE, Seven Building Associates TED BROWNFIELD, 15th and H Street Associates
LYLE BLANCHARD, Group of 5+
SPENCER RITCHIE, Group of 5+
TERRY LYNCH, Protestant
JOHN BRANCH, 2nd District Commander TREVOR HEWICK, Witness

Neal R. Gross and Co., Inc.

P-R-O-C-E-E-D-I-N-G-S
1:33 p.m.

CHAIRPERSON ANDERSON: Good afternoon. We're back on the record. Good afternoon, everyone. And welcome to the afternoon session of the ABC Board. My name is Donovan Anderson. I'm Chairman of the Board. Joining here this afternoon are two other Board Members, Mr. James Short and Mr. Silas Grant. The Board has three members for the conduct of business this afternoon. And that constitutes a quorum.

If you have any questions or any concerns this afternoon with IT issues, please address those in the chat.

And we have one case this afternoon. It's a continuation. And so the case I will be calling is Case number 23-PRO-00078, Iraklion, License number 116082. Good morning Mr. Orellana. Can you please elevate the parties in this case?

## MR. ORELLANA: Good afternoon.

 Jessica Farmer, your access has been elevated. Don Fiorito, your access has been elevated. Lauren, your access has been elevated. Mr.Blanchard, your access has been elevated.
Richard Bianco, your access has been elevated. Spencer B. Ritchie, Esq., your access has been elevated. And Terry Lynch, your access has been elevated. There's also Christopher Cohen, your access has been elevated. That is all, Chair.

CHAIRPERSON ANDERSON: Thank you, sir. I would like all the attorneys to turn their cameras on, please. All right. This is a continuation of the protest hearing that was started two weeks ago.

And the licensee had presented his case. So we are about to start the Protestant's presentation. And prior to start the Protestant's case in chief, Mr. Bianco, it's my understanding, or I saw that you had filed a motion.

Is that a motion that's still active?
I know that the Protestant had not responded. But is it a motion that the Board needs to make a determination on?

MR. BIANCO: So I'm hoping not actually. Since I filed the motion I've had occasion to speak with Protestant's counsel. And I now understand that what's being proposed is
that Mr. Ritchie will be appearing in place of Ms. Smith, who is not available today for reasons that have been disclosed to me, but I don't necessarily need to put on the record.

And so, I do not object to Mr.
Ritchie, I guess filling the shoes of Ms. Smith. So, you know, provided that's the case, then I don't have a problem.

If there was some notion, or there was going to be some major change on the side of the Protestants where he was going to be coming in and standing as lead counsel, I think then I would have a problem. But provided that it's going to be in the same capacity as the attorney they're losing, I'm okay with it.

CHAIRPERSON ANDERSON: All right.
Thank you. So you're withdrawing your motion?
MR. BIANCO: Provided that we have from Protestants that representation that Mr. Ritchie is filling the shoes of Ms. Smith who is unavailable.

CHAIRPERSON ANDERSON: Mr. Blanchard, do you -- I'm sorry. Who is she, who's, what's it, which, Mr. Blanchard, is Mr. Ritchie on your team? Or is Mr. Ritchie with Ms. Farmer?

MR. BLANCHARD: Good afternoon, Mr. Anderson. Yes. Mr. Ritchie is an attorney in my firm. He's on my team replacing Alexandria Smith. Ms. Smith, her mother is on her deathbed essentially. And cannot be here today.

CHAIRPERSON ANDERSON: So, I don't have a problem with the substitution. So I believe that what counsel has stated. He doesn't have an objection. And so, we'll move on.

All right. This is, as I previously advised the parties two weeks ago, it is my intent that this hearing will be over at 5 o'clock today. That's what I want everyone to shoot toward.

So therefore, I want everyone to shoot for us to, we're going to complete this case today, okay. No matter how long it takes, this case will be completed today.

However, I'm hoping we can conclude it by 5 o'clock. But all right. So, the only other, only thing we're going to do, I will take a break every two hours.

So, I will look to see where we are. And in approximately every two hours I'll try to take a break. So, I mean, if one needs to use
the restroom, or whatever they need to do. So that's what I'm going to do.

We're all attorneys. I do not, the Board does not require redundant or repetitive testimony. So let's call our witnesses. Let's get to the point, the point that needs to be made. And let's move on.

And, all right. So, who's the first witness we're calling?

MS. FARMER: The first witness for today is going to be D'Juan O'Donald of JPMorgan. CHAIRPERSON ANDERSON: All right. D'Juan O'Donald from JP. I'm sorry.

MS. FARMER: He is present with me here. So we're going to switch out, Mr. Cohen, and just get Mr. Cohen to be granted access to share his screen. He is going to be the one who shares ours today.

CHAIRPERSON ANDERSON: Okay, that's fine. Mr. Orellana. So access has been granted. So, Mr., is it O'Donald? You said Mr. O'Donald?

MS. FARMER: Yes.
CHAIRPERSON ANDERSON: All right. Mr. O'Donald, you're far away for me, sir. But I understand how we're trying to have this done.

But can you raise your right hand, please, sir? WHEREUPON,

D'JUAN O'DONALD
was called for examination by Counsel for the Protestants and, having first been duly sworn, was examined and testified as follows.

CHAIRPERSON ANDERSON: Thank you.
Your witness.

## DIRECT EXAMINATION

BY MS. FARMER:
Q Thank you. Mr. O'Donald, could you please state your name for the record?

A D'Juan O'Donald.
Q And are you currently employed by the Protestant, JPMorgan?

A Yes.
Q What is your job title?
A Executive Director.
Q And what are some of your job responsibilities?

A Assessing, analyzing, sourcing, closing on real estate transactions, commercially, globally, as well as disposing, selling, and distributing redevelopments.

Q And do any of your job
responsibilities involve property in the District of Columbia?

A Yes.
Q Where are JPMorgan's headquarters located within Washington, D.C.?

A JPMorgan's Mid Atlantic Headquarters Regional Bases are located at 875 15th Street, Northwest, between, or the corner of 15th Street and I Street.

Q When did JPMorgan purchase that building?

A Approximately May of 2018.
Q And can you tell me a little bit about the building?

A Sure. It's a 12 story building. It has a below grade. There are a number of conferencing facilities and community centers at the ground floor and throughout the building.

There's a terrace, a outdoor terrace on the 11th floor. And there's also a pretty expansive rooftop penthouse area that oversees unobstructed to the Washington Monument.

Q Do you know why JPMorgan chose this particular location for its D.C. office?

A Yes. It was a time where JPMorgan had
at least two separate locations, located sort of in the central business district area at 800 Connecticut, and another at 601 Pennsylvania, which is closer to the Capitol building.

The goal was to consolidate the employee base under one roof. And so purchasing this asset was the culmination of those efforts and strategy.

Q Approximately how many employees are located in the D.C. office?

A Approximately range over 600 people.
Q Okay. And can you explain a little bit for the Board the proximity to the Applicant's proposed location to the JPMorgan building?

A Sure. It is located, connected to an alleyway directly behind our building, through a loading dock area, which I believe is less than ten or 12 feet, potentially (audio interference).

Q Now, I'm going to show our first exhibit here. This is a photograph that was included in Exhibit 10 of the pick. But we will call it Protestant's 1, I suppose. Could you tell me what we're looking at here?
(Whereupon, the above-referred to
document was marked as Protestant Exhibit 1 for identification.)

MR. O'DONALD: Sure. So we are located off of the 11th floor terrace, looking eastward behind the building to some of the neighboring properties, including which below appears to be the building in question.

BY MS. FARMER:
Q Okay. So, and I just want to clarify for the record here. The building that appears to be much lower than the other buildings? Is that what you're referring to?

A That's correct.
Q Okay. And that's the proposed site of the Applicant's location?

A Yes. That's my understanding.
Q And do all of the terraces overlook the Applicant's rooftop?

A Each, so there's one terrace on the 11th floor that wraps around the building, that you're able to see the building in question. There's a penthouse rooftop open area that you can also see, look to the neighboring building in question.

MS. FARMER: Okay. I will now move to
admit Protestant's 1.
CHAIRPERSON ANDERSON: I'm sorry. Just to -- All right. So what if you -- All right. Let me do it this way.

MS. FARMER: Sure.
CHAIRPERSON ANDERSON: Saying that just to keep the record, so at least we will know where the documents are. So you're saying that was initially Exhibit 10?

MS. FARMER: That's correct.
CHAIRPERSON ANDERSON: So why don't we just have it at, as Exhibit 10. So when, if, for anyone who, if they're going through your exhibits that's in the record, then it's easier to identify what the document was. All right.

MR. BIANCO: Mr. Anderson, $I$ have a, just a point of clarification.

CHAIRPERSON ANDERSON: What is that?
MR. BIANCO: Exhibit 10 to the PIP is a series of 15 or 20 photos.

CHAIRPERSON ANDERSON: All right.
MR. BIANCO: Are all of them being moved in, or just this one?

CHAIRPERSON ANDERSON: That's what I'm -- Hold on a minute, because I'm looking for the
documents. That's what, I'm here, so I'm actually looking for the documents at the same time to see if I have them.

So, is this a separate document? Or --

MS. FARMER: So, this is one photo of the many that were included in Exhibit 10. I do not plan to belabor and go through all 20 or so of the photos. There were only a handful that we plan to use with this witness.

CHAIRPERSON ANDERSON: Are you, I'm sorry. All right. All right. Well, you know what, let's go to Exhibit 1. And specifically for the record tell us what Exhibit 1 is again, just to clarify the record.

MS. FARMER: Exhibit 1 is one photo out of the composite Exhibit 10 from JPMorgan's PIP.

CHAIRPERSON ANDERSON: And what is the specific photo from Exhibit 10? What is the specific photo you're moving into the record?

MS. FARMER: So, this is a photograph that is from Protestant JPMorgan's terrace that overlooks the Applicant's proposed site.

CHAIRPERSON ANDERSON: All right.

Okay. Any objection, Mr. Bianco?
MR. BIANCO: No objection.
CHAIRPERSON ANDERSON: So moved. So, I just want to make sure that if someone reads the transcript then they'll know exactly what is it, the document that we just moved into evidence. Okay. Go ahead.
(Whereupon, the above-referred to document was received into evidence as Protestant Exhibit 1.)

BY MS. FARMER:
Q Understood. Mr. O'Donald, is there any limitation on who has access from JPMorgan to this terrace space?

A So, for the 11th floor terrace, which sits off of a JPMorgan accessible floor there are certain employees who do have access, and that can also actually be reserved for events and the like.

Q And then, what about the rooftop?
A The rooftop is accessible to all tenants and employees of companies who lease space in, or own space in the building, which are a few firms outside of JPMorgan. And there is fully accessible rooftop access, which again can
also be reserved for private use and events.
Q How many current tenants does JPMorgan have in this building?

A So JP, just for clarification, JPMorgan's business lines and/or tenants that sit outside of JPMorgan's company?

Q Correct?
A So there are a number of JPMorgan businesses that are housed within this location. And there's also three other tenants that lease space in the building outside of JPMorgan.

Q Is the building currently fully leased?

A The building is majority leased at this stage by other tenants, and occupied in the remainder of the spaces, generally occupied by JPMorgan.

Q Are there any restrictions on the hours that employees or tenants may access this JPMorgan building?

A No. There's secured turnstiles which control access at the lobby level. And as long as you, an employee or a tenant has a key card they can access the building 24 hours a day, any day of the week.

Q And if we could put up the second exhibit, Mr. Cohen? All right. I will just state for the record that this is another photo that was included as part of Exhibit 10 to JPMorgan's PIP. And I will mark this as Exhibit 2 for right now. Mr. O'Donald, could you tell me what this is a photo of?
(Whereupon, the above-referred to document was marked as Protestant Exhibit 2 for identification.)

MR. O'DONALD: Yes. This is still on the 11th floor terrace. It's a separate section closer to the 15th Street side, but again still facing eastward towards the back of the building, or beyond the alleyway as well, to the I guess right side of us, which is technically south. Yes.

MS. FARMER: Right. And I would now move Exhibit 2 into evidence.

CHAIRPERSON ANDERSON: Mr. Bianco.
MR. BIANCO: No objection.
CHAIRPERSON ANDERSON: Without objection.
(Whereupon, the above-referred to document was received into evidence as

Protestant Exhibit 2.)
MS. FARMER: All right. And now, if I could put up our Exhibit 3, which we can, this one may be a little easier. And I will do whatever you'd prefer, Mr. Chairman. This was Exhibit 9 in our PIP. And this is a single page document.
(Whereupon, the above-referred to document was marked as Protestant Exhibit 3 for identification.)

CHAIRPERSON ANDERSON: Do you have any testimony? So why don't you have some testimony. Then once you try to move it in evidence, then we'll just get some clarification.

BY MS. FARMER:
Q Understood. Could you take a look at this document, and let me know what this represents?

A Yes. This is an aerial view above the Bowen Building, as well as the premises in question, which depicts 15th Street to the west, I Street to the north, I believe 14th Street to the east, and shows an arrow through Zei Alley, which is an artery through, from 14th through 15th, to pass through our completely freestanding
building.
Q And you just mentioned the building though. Is that the JPMorgan building?

A That's correct.
Q Okay. And here there are, there's a teal section that says abutting property. Is that the Bowen Building that you were referencing?

A That's correct.
Q And then in orange there's a section that says premises. Is that the proposed location for this nightclub?

A To my understanding, yes.
Q Do you know if the traffic in Zei Alley runs one way or two ways?

A I believe there is no one way traffic guidance. Therefore, cars (audio interference) can travel both ways through the alley.

Q And you mentioned loading access. Where does JPMorgan do loading? Is it in this Zei Alley?

A Off of Zei Alley. That's correct.
Q Do you, does JPMorgan essentially have to use Zei Alley to enter its parking garage?

A It potentially could, yes. The
parking garage is located off of I Street. However, there's nothing that precludes a employee or someone accessing the garage to enter from a different street or access area.

MS. FARMER: I would now move in our PIP Exhibit 9 to evidence.

CHAIRPERSON ANDERSON: Mr. Bianco.
MR. BIANCO: NO objection.
CHAIRPERSON ANDERSON: Without objection.
(Whereupon, the above-referred to document was received into evidence as Protestant Exhibit 3.)

BY MS. FARMER:
Q Thank you. I want to ask a couple more questions. How many, do you know approximately how many parking spots there are in the garage?

A Approximately 100 or so.
Q And is the garage open to the public?
A Currently at this stage the garage is generally used for monthly workers and visitors of tenants or -- of the building or (audio interference).

Q Does JPMorgan owned the alleyway that
we just saw in Exhibit 9?
A Yes.
Q Okay. And does it have a public use easement?

A Yes.
Q Okay. I want to draw your attention, this is going to be another photo that was included in our PIP. Exhibit, what was Exhibit 5.

CHAIRPERSON ANDERSON: Are we supposed to be looking at Exhibit 5?

MS. FARMER: Yes. He's apologized. He's putting it up.

CHAIRPERSON ANDERSON: Okay. Okay. All right.

MS. FARMER: All right. All right. This is another photo here. And can you explain a little bit about what we're looking at here in what is, I believe we're on Exhibit 4. Sorry, I misspoke when I said five. I think we're actually at four.
(Whereupon, the above-referred to document was marked as Protestant Exhibit 4 for identification.)

MR. O'DONALD: Sure. So we're again
looking at an aerial over the top of the building in question, 1412 I Street. To the right appears to be Zei Alley, with access through to 14th Street looking eastward.

BY MS. FARMER:
Q Okay. And are we looking at the rooftop of the proposed Applicant's location?

A Yes.
Q And this alleyway to the right that you indicated, it appears that there are travel lanes that could go in two directions. Is that fair to say?

A That's correct.
Q Do you know the width of that alley?
A I believe it varies. My understanding is it's up to 20 feet, but could be closer to ten.

MS. FARMER: Okay. And I am going to move Exhibit 4 into evidence at this time.

CHAIRPERSON ANDERSON: Mr. Bianco.
MR. BIANCO: No objection.
CHAIRPERSON ANDERSON: Without objection.
(Whereupon, the above-referred to document was received into evidence as

Protestant Exhibit 4.)
MS. FARMER: All right. Now, moving along I want to show as Exhibit 5 JPMorgan's protest in this case if I can. And if we go to the second page, is that your signature?
(Whereupon, the above-referred to document was marked as Protestant Exhibit 5 for identification.)

MR. O'DONALD: Yes.
BY MS. FARMER:
Q All right. And JPMorgan is protesting the Applicant's proposed use of the nightclub with new dancing and performances on three bases. Is that right?

A That's correct.
Q Okay. So for the first basis it indicates that JPMorgan is protesting because it will have a negative impact on its real property value of its property located at 875 15th Street. Do you see that?

A Yes.
Q What is the basis for JPMorgan's argument that it will impact its real property values?

MR. BIANCO: I'm going to object at
this point. The witness, Mr. O'Donald, has not been identified as an expert witness. His CV has not been provided as per the regulations. So I object to him giving any opinion testimony on value.

MS. FARMER: He's not giving an opinion
on value. He's explaining the basis of JPMorgan's protest as someone who works for the Protestant, and who assisted with preparation of the protest.

CHAIRPERSON ANDERSON: I'm going to overrule the objection. I mean, the protest letter was written by Mr. O'Donald. So I don't, I think it's fair for him to tell us why is it that JPMorgan is protesting this transfer. So, I'm overruling the objection.

MR. O'DONALD: Yes. So property values, among many attributes, have contributed items such as quality of the asset itself, quality of the surrounding immediate neighborhood.

There are certain things such as crime statistics and incidents which speak to again the quality of the neighborhood, that the more negative feedback or happenings that occur will
drive potential tenants from their not leasing the building, which drives potential rates, which also drives what we call net operating income to our bottom line, which is a function of how value is created, or calculated, excuse me.

And our opinion is that, my opinion is that more sort of --

MR. BIANCO: Objection. I renew my objection to opinion testimony. He can say why he brought the protest. But his opinion on value isn't appropriate from a fact witness.

CHAIRPERSON ANDERSON: I'm going to sustain the objection. Because of course although we're not, this isn't a court of law, and the rules, we don't strictly apply by the rules of evidence in these administrative hearings.

But since the witness has not been offered as an expert, I mean, I don't, he should not be giving opinion testimony. So I agree with that. So I'm going to sustain the objection on that.

I think you can generally talk about, sir, why is it that you, JPMorgan decided to protest it. But if you're going to give opinion
testimony then we need to have you as an expert. MS. FARMER: I think it may be helpful if $I$ ask a clean question for the record. CHAIRPERSON ANDERSON: That's fine. BY MS. FARMER:

Q Okay. Mr. O'Donald, is there any historic designation to the building?

A My understanding is the building sits on the Historic Review Board's register.

Q And does JPMorgan lease the building to any retail tenants?

A Currently at this stage, no.
Q Does it have any intention to?
A At this stage we are continuing to analyze that possibility, if it makes sense for the current market perspective.

Q Does, I want to move on. Does JPMorgan have any concern about the use of the shared alley?

A Yes.
Q And what is that?
A That from a perspective of vehicles disrupting peace, order, vehicular safety, traffic. Negative things may occur, and creates a lot of unwanted or unneeded liability, given
that we own the alley. Or the firm owns the alley. JPMorgan owns the alley.

Q Does JPMorgan have any concerns with noise and litter from the proposed establishment?

A Yes.
Q What are those?
A That, again speaking to what we described earlier, potential negative value proposition. The lower the quality of the asset and/or surrounding area could also degrade value.

Q And does JPMorgan have any concern that use of the outdoor spaces by the Applicant (audio interference) JPMorgan's building.

A Yes.
Q How so?
A Unwanted or higher noise levels could disturb and disrupt.

CHAIRPERSON ANDERSON: Hold on. Hold on one minute, Mr. O'Donald. Mr. Orellana, can you please mute Mr. Lynch. And just mute his phone. If he needs to testify you can elevate him at that time.

All right. And I'm asking everyone, if you're not speaking, to mute your line. If not I will have, and better yet, yes, go ahead.

I apologize, sir.
MR. O'DONALD: Sure. So unwanted noise levels could disrupt employees and tenants enjoying space and/or working and/or hosting guests either inside of the building or one of the outdoor spaces like the 11th floor terrace and the open rooftop.

BY MS. FARMER:
Q And you also began to mention that you had concerns about the use of this alley. Are there any concerns with, particular to vehicular or pedestrian safety?

A Yes.
Q And what are those?
A That given the width of the alleyways, they aren't public access streets. And so, the ability for cars traversing in opposite directions and/or pedestrians being in such a tight space could cause, again accidents or unwanted liability in an area connected to or (audio interference) JPMorgan offices.

Q Now, I want to show you another exhibit here. Could you, we're going to do it on this. Could you tell me what this is a photo of?

A Yes. So this is the alleyway
perpendicular to Zei Alley, which to the left shows a loading dock for JPMorgan. And to the right here you get the brick building being the premises in question, with looking directly through to I Street ahead where cars are on the public street passing.
(Whereupon, the above-referred to document was marked as Protestant Exhibit 6 for identification.)

BY MS. FARMER:
Q So, if we're looking at this, the garage that we can see vehicles in, is that JPMorgan's garage?

A Not garage, but loading dock area.
Q Okay. And then there --
MR. BIANCO: I'm sorry. What are we looking at? I looked in Exhibit 10. I don't see it there. What, can you point me to where we are here?

MS. FARMER: Sure. So this is actually a photograph that was in our opposition to the motion to dismiss our protest, about how we are an abutting property owner.

CHAIRPERSON ANDERSON: But is this a document that is, is this a document that was
included in your PIP?
MS. FARMER: Do you know, Chris?
MR. COHEN: Yes. It's Exhibit 4.
MS. FARMER: It was Exhibit 4 in our PIP.

CHAIRPERSON ANDERSON: Thank you.
BY MS. FARMER:
Q Yes. So if, you see that there's a building that has what appears to be like a bumper or some sort of protection around the building if we're looking straight ahead?

A Yes.
Q Do you know what building that is?
A I do not.
Q And where would the Applicant's building be with respect to this photo? Can we see it here?

A Yes. Immediately to the right of the brick building, closest to (audio interference).

Q So, the brick building before we get to the building with the bumper?

A Yes.
MS. FARMER: Okay. I would move Exhibit 4 from our PIP, Exhibit 5 to this hearing into evidence at this time.

CHAIRPERSON ANDERSON: Mr. Bianco. MR. BIANCO: I think it's already in the record. But to the extent they want to move it separately I have no objection.

CHAIRPERSON ANDERSON: Without objection.
(Whereupon, the above-referred to document was received into evidence as Protestant Exhibit 6.)

MS. FARMER: Okay. And then I believe this is going to be our final exhibit, if we can put up what has been marked as Exhibit, what number, all right, Exhibit 15 from our PIP. And I'll give you a chance to look at this. All right. Mr. O'Donald, are you familiar with this letter?
(Whereupon, the above-referred to document was marked as Protestant Exhibit 7 for identification.)

MR. O'DONALD: Yes.
BY MS. FARMER:
Q And did JPMorgan reach out to their Council Member regarding this application?

A Yes.
Q And who was that Council Member?

A Brooke Pinto.
Q And why did you contact Council Member Pinto.

A With concerns over the protest.
Q And did Council Member Pinto provide JPMorgan with a copy of the letter that she wrote to the Board?

A I believe so, yes.
Q Okay. Is that what we're looking at?
A Yes.
MS. FARMER: Okay. I would move Exhibit 16 into evidence at this time?

MR. BIANCO: I think I previously objected to this exhibit when proffered by the ANC. I'm again going to object to it on several grounds. And I'd like to make my record on that point.

Number 1, it is hearsay from a witness that is not here, not available, can't be cross examined.

Number 2, the first two paragraphs of the letter discuss zoning issues that frankly is an incorrect opinion of the law, but also not before this Board, as well as private agreements between parties that are the subject of Superior

Court litigation, likewise not before this Board. And third, the final aspect to the letter does not object in any way to this application, but merely implores the Board to look into or carefully evaluate, to use the terms of the letter, the effect of this establishment.

So for those, based on those three things I would also object on the grounds of relevance. It's neither here nor there. The only objections in this letter are based on issues that are not before the Board.

If Council Member Pinto has an issue with the zoning, that should be brought up with BZA or with the Department of Buildings.

CHAIRPERSON ANDERSON: This is a letter, Mr. Bianco, that was sent to the Board. This is a letter that was on the Board's public calendar as an FYI. And so the Board acknowledged the receipt of the letter from the Council Member.

So for what it's worth, as I stated before, it was a letter sent to the Board. And the Board acknowledged on its public, on our legal agenda after the letter was submitted that we were in receipt of the letter. And it was an

FYI.
So I, for whatever it's worth, which it doesn't necessarily have that much value to the Board, I'm going to allow it in evidence. But just because, as I stated, it's a letter to the Board. And we have acknowledged it on our legal agenda that we are in receipt of the Board.

And it was just an FYI to the Board. And so we will, it can stay in evidence as an FYI. As we have, to acknowledge that we have received it from the Council Member. Okay.
(Whereupon, the above-referred to document was received into evidence as Protestant Exhibit 7.)

MR. BIANCO: Thank you, Mr. Chair.
MS. FARMER: Thank you. And I would just note that the section that $I$ was going to focus on is about the impact of vehicular traffic in the alley.

So did you, did someone from JPMorgan discuss their concerns about the vehicular traffic in the alley with Council Member Pinto?

MR. BIANCO: Objection. Hearsay.
MS. FARMER: He's a witness for
JPMorgan.

CHAIRPERSON ANDERSON: Ms. Farmer, this is a general letter that was submitted to the Board. I mean, as I stated before, it was sent to the Board.

And as we have always done when we receive letters from Council Members we acknowledge it on our legal agenda that we have received it. And as an FYI. So the Board does not take any correspondence we receive as a factual. It is just an FYI.

So, I'm not sure. Unless this witness wrote this letter and supplied that information, I don't think we need to further explore the contents of the correspondence.

MS. FARMER: Understood. I have I believe one final question here. Mr. O'Donald, were you present for the testimony from the Applicant about how they planned to queue pedestrians prior to entry into the proposed nightclub?

MR. O'DONALD: Yes.

## BY MS. FARMER:

Q And does JPMorgan have any concerns about pedestrians queuing in the alleyway?

A Yes.

Q What are they?
A That again without proper protocols we have not seen or to be able to understand yet, in a non-public area with the lighting issues and not adequate space for vehicles as well as pedestrians to pass and/or (audio interference). Again it could create unwanted, unnecessary liability and/or issues, injuries, et cetera.

MS. FARMER: Understood. No further questions. Thank you.

CHAIRPERSON ANDERSON: Mr. Bianco.
CROSS EXAMINATION
BY MR. BIANCO:
Q Yes, sir. Okay, Mr. O'Donald, so you testified that this property was purchased in May of '18, the JPMorgan property was purchased in May of '18. Is that correct?

A That's correct.
Q Okay. Did you work on the transaction?

A Yes, I did.
Q And what was your role in working on the transaction?

MS. FARMER: Objection. This is outside of the scope of direct.

CHAIRPERSON ANDERSON: I'm going to overrule the objection. I just think that it's a fair -- He's just asking the witness to further explain his position. So I'm going to overrule the objection.

MR. O'DONALD: So I was --
CHAIRPERSON ANDERSON: You can answer.
MR. O'DONALD: Oh, sorry.
CHAIRPERSON ANDERSON: Go ahead. So I was saying you could answer the question, sir.

MR. O'DONALD: Okay. Great. I was responsible for locating, analyzing, negotiating, and closing the transaction.

BY MR. BIANCO:
Q Okay. And as part of your analysis did you consider neighboring retail uses?

A As part of my analysis did we consider neighboring retail uses? Yes.

Q Okay. To what extent did you consider the proximate nightclubs to the property?

A We are aware, were aware that there were nightclubs already existing and operating within the local neighborhood and area.

Q Okay. And even in light of those nightclubs existing and operating you opted to go
forward with the purchase, correct?
A Correct.
Q And did that affect the purchase price in any way?

A Yes. It was a factor, like many others, in the purchase price of the asset.

Q Okay. Did you reduce the purchase price when you discovered the neighboring nightclub uses?

A That was part of the original analysis. So, it was included in the price.

Q And in your testimony you talked about your concerns for noise escape from the proposed nightclub, correct?

A Yes.
Q And you were here for Mr. Lee's testimony about intended noise mitigation measures, correct?

A Yes.
Q And do you have any information that would suggest those measures are inappropriate?

A I don't necessarily have information that would suggest those measures are appropriate.

Q Okay. And so, in, what did you
consider in determining that noise escape from the premises is potentially problematic?

A The fact that there was, as mentioned just previously today, potential queuing and loitering outside of the building. It was also a rooftop gardens which we utilize and occupy on top of the building. And we have not seen a plan that could take two experts to further understand if some of our concerns will be addressed.

Q Okay. So you considered your lay experience in making the determination that noise is potentially a problem? Is that fair to say? MS. FARMER: Objection.

Argumentative.
MR. BIANCO: It's cross examination.
MS. FARMER: I understand that I have not offered him as a witness. And it was an argumentative question.

CHAIRPERSON ANDERSON: All right.
MS. FARMER: As an expert witness.
CHAIRPERSON ANDERSON: I'm going to overrule the objection. It's cross examination. I don't, I'm not necessarily in agreement. So let's -- okay. If you answer the question -sir, answer the question if you can.

MR. O'DONALD: Can you repeat the question?

BY MR. BIANCO:
Q Sure. Is it fair to say that your concern about noise is based on your experience as a lay person?

A My concern about noise is based on not only my experience but also conversations internally with security and intelligence, and property management, and other people in my organization that weighed in on potential issues due to noise.

Q And you also just mentioned in your testimony that you haven't seen any type of plan with request to noise mitigation measures. Is that an accurate recollection?

A I mentioned we had not seen a plan that would allow us to understand that the noise, potential noise issues could be addressed, yes.

Q Did you ever ask for one?
MS. FARMER: Objection. This, first of all, the Applicant has the burden of proof here, not Protestant. The Applicant has the responsibility to show that this is an appropriate use. We have shared, and I will
state for the record that we shared everything included in the PIP with our clients.

CHAIRPERSON ANDERSON: It's an objection. I think it's fair. The question is said, have you asked. You're protesting the granting of this license.

And I think the question is that have you asked the Applicant for their noise mitigation strategy, what noise mitigation, if the Protestant is stating that I'm concerned about noise.

And I know that there was at least a mediation. Is this a question that was asked? So, I think let's, I'm going to overrule the objection. It's a fair question to ask.

MS. FARMER: The, I just want to state for the record, what happened at the mediation is not admissible in a protest hearing.

CHAIRPERSON ANDERSON: That's not what I'm saying. I'm saying there was a, I am just saying that the question is that have you, the question that was asked is, did the Protestant ever requested any type --

Since the Protestant is concerned about noise, is this an issue that was ever
addressed? And I said, I know there was a mediation. I'm not asking what was discussed. I said, so my assumption is that if this is a concern that the Protestant had, then you would have requested from the Applicant how you're going to, if we're going to be impacted by noise, how are you going to mediate it.

And so maybe they provided the response and the Protestant was not happy with what was put in place. And so therefore, that's why they're moving forward with the protest, to say that we are concerned about noise.

So I think it's a fair question to ask. And so, that's the reason why I'm overruling the objection. And so, the witness can answer the question if he can. MR. O'DONALD: Yes. I do believe we did ask for additional detail around operations for the building and the club in question. BY MR. BIANCO:

Q Who did you ask?
A Directly myself I did not ask. But as part of our conversations we had asked for additional plans or information around the operation.

Q Okay. Who's the person that asked in your organization for additional information?

A I believe counsel.
Q Okay. And do you know who counsel asked?

MS. FARMER: I'm going to ask to the extent that we're getting into attorney/client privilege information here.

MR. BIANCO: This is a question about who counsel supposedly contacted. I mean, she could proffer on the record that she did not request such information, and I'll move on.

MS. FARMER: Mr. Bianco, I'm not a witness. You're asking what counsel has told their client. That is an inappropriate line of question.

MR. BIANCO: I'm asking what counsel communicated with opposing counsel.

CHAIRPERSON ANDERSON: All right. I don't, we shouldn't be having conversation about what was communicated between counsel. The question is that did this witness discussed it with the Applicant? The witness can answer the question yes or no.

Whether or not what information was
shared between counsel, that is not relevant here. So, the question is for this witness. If the witness says I don't know, or yes conversations was held, then let's move on from there.

But regarding conversations were held with what counsel, that is, that's not information that I need to hear. So let's move on from there. If the witness can answer the question, the original question, answer the question. If not, let's move on.

MR. O'DONALD: Answer the question again?

CHAIRPERSON ANDERSON: I'm just saying I, there was question about communication with counsel. But I'm saying that is, that I'm going to sustain that portion of the objection. So is there another question you wish to ask, Mr. Bianco?

MR. BIANCO: Sure. Have you ever seen any written communications from anyone on the Protestant's side requesting additional information about noise mitigation from the Applicant's side?

MS. FARMER: I'm going to object once
again, to the extent that it calls for anything that's privileged. You can answer to the extent that it was not privileged.

CHAIRPERSON ANDERSON: I think the question is that I don't know what is a general question. Have you seen anything? And the witness can testify, yes I've seen, no I've not seen.

It's not, I don't think the question, it was have you seen anything, any specific attorney/client communication. It's a question, have you seen? Yes or no. I think that's a question that the witness can testify.

So I'm going to overrule the objection. If the witness can answer the question, he can answer the question. If not, if he has not seen, then the witness can say, no I've not seen.

MR. O'DONALD: I do not recall, unfortunately.

CHAIRPERSON ANDERSON: Another question, Mr. Bianco.

BY MR. BIANCO:
Q Yes. You gave some testimony about the garage located in your building on the alley.

Do you recall that?
A Yes.
Q Okay. Now, does JPMorgan run that garage? $0 r$ is it contracted out to a third party?

A So, just to be clear, the garage is located off I Street. And you access it through the alley. What was the question in the past, was the car sitting in the loading dock area?

So are you describing the loading dock area or the actual garage? Because I don't believe we saw pictures of the garage earlier.

Q I'm referring to the garage that you testified could accommodate approximately 100 cars.

A Okay. Yes. So we contract a third party to manage. But it's completely owned, obviously, by JPMorgan.

Q Okay. And are there any limitations on the hours of operation of that garage?

A Not, it's controlled access before and after hours. So that's the only limitation. And we also close it off to public outside of reserved guests who are entering the building, approved guests, and/or monthly pass holders.

Q And is there, is the contractor restricted in any way as to whether or not they're allowed to offer daily parking?

A Currently we, the contractor does not offer, it's restricted from offering daily parking for the public.

Q Are they restricted in any other way from offering parking to folks outside of monthly parkers and tenants of the building?

A They are restricted outside of those two elements you mentions. But just allowing for approved guests or passes that generally are guests of tenants or employees in the building.

Q Bear with me for just a moment. Okay. So in your testimony you had some discussion of leasing space in the building. Are you involved in those leasing transactions?

A Yes. I have involvement.
Q Okay. Are there any representations or warranties in the leases, that you're aware of, with respect to uses of neighboring properties.

MS. FARMER: Objection. This is far off the scope of direct at this point. And it's getting into JPMorgan's contract with people who
are not parties to this.
MR. BIANCO: They opened the door by asking about the leases in the property. And the issues with neighboring uses.

MS. FARMER: All I asked him was if the building was fully occupied with respect to any issue with respect to property value. I did not ask if they had contracts with those people, or who they were with.

CHAIRPERSON ANDERSON: Where are we going with this, Mr. Bianco? Where are we going with this? As I stated, I want this hearing to move along. I want information that's relevant, that's going to help to support. So where are we going?

MR. BIANCO: So where we're going is to the extent that JPMorgan is claiming that neighboring uses are impacting either their ability to lease or leasing values, we're entitled to explore that. If that's not their position then I'm very happy to move on.

CHAIRPERSON ANDERSON: Do you have a response, Ms. Farmer?

MS. FARMER: Yes. I mean, that wasn't the question. The question was, what kind of
limitations do you have in a contractual document that is not before this witness at this hearing. CHAIRPERSON ANDERSON: Let's, all right. I'm going to sustain the objection. Let's move on.

MR. BIANCO: So, Mr. O'Donald, other than the license at issue here, since 2018 has JPMorgan protested any other nightclub licenses? MS. FARMER: Objection. Relevance. CHAIRPERSON ANDERSON: I'm going to overrule the objection. Without a, this is, it is relevant. So the witness can answer the question if he can.

MR. O'DONALD: Yes. In 2020 I believe there was another similar request for a liquor license from either the exact same or a related entity that we protested.

MR. BIANCO: Okay. So other than two license applications by this entity at this property, has JPMorgan protested any other ABC licenses?

MR. O'DONALD: To my knowledge I don't believe so.

MR. BIANCO: Brief indulgence. I just want to see if I have anything else, Mr. Chair.

Thank you, Mr. O'Donald, nothing further at this time.

CHAIRPERSON ANDERSON: Thank you. Any questions by any Board Members? Go ahead, Mr. Short.

MEMBER SHORT: Thank you, Mr.
Chairman. Good afternoon, Mr. O'Donald.
MR. O'DONALD: Good afternoon, Mr. Short.

MEMBER SHORT: As the property manager for this property of JPMorgan, how many buildings exactly does JPMorgan have adjacent or abutting this alley?

MR. O'DONALD: How many properties does JPMorgan own abutting the property in question? One.

MEMBER SHORT: Yes.
MR. O'DONALD: One. The Bowen
Building 879 15th Street, Northwest.
MEMBER SHORT: What is the total occupancy of that building when it's fully operational?

MR. O'DONALD: So, occupancy, not in terms of percentage, but numbers? People you mean?

MEMBER SHORT: Yes.
MR. O'DONALD: I believe upwards of 1,000 or so, if not more.

MEMBER SHORT: 1,000 people. How many exits and egress does JPMorgan have from that building adjacent to that? Exits and egress, front and rear, and sides, as many that take you to the outside?

MR. O'DONALD: Sure. At least four to my knowledge.

MEMBER SHORT: Front, rear, side?
MR. O'DONALD: Call them out for you? There are two rear, again I'm thinking, you know, loading and double doors. Two front, with also revolving door and I believe another to the north off of $I$.

MEMBER SHORT: The frontage is on what street?

MR. O'DONALD: Frontage is on 15th Street, Northwest.

MEMBER SHORT: So Heaven forbid, if there's a fire or a bombing incident, or whatever on 15th Street, that means everybody's got to come out of the rear, correct?

MR. O'DONALD: I --

MEMBER SHORT: If the front, if 15th Street becomes involved in an emergency and you cannot use --

MR. O'DONALD: Sure.
MEMBER SHORT: -- the exits on the front, how will the people get out, 1,000 people get out of the building?

MR. O'DONALD: Sure. Through the rear and/or side, yes. Yes.

MEMBER SHORT: And where would that lead them to, coming from the rear or side?

MR. O'DONALD: It would lead them to the alleyway directly in back of the building, which abuts the building in question.

MEMBER SHORT: Okay. And they're asking for 1,200 people in that new location, correct?

MR. O'DONALD: That's my understanding, yes.

MEMBER SHORT: So how wide is the alley again?

MR. O'DONALD: It varies between ten to 20 feet, depending on where you are along the alleyway.

MEMBER SHORT: I know you're not a
public safety official. And I know by being a building person in real estate for this type of commercial properties you'd have to have a good idea of assuring people when they purchase property or rent property in that building that they could get out safely, so you're saying there are only two ways out the rear to the alley?

MR. O'DONALD: That's my understanding, yes.

MEMBER SHORT: Okay. Have, since you've been leasing this building for JPMorgan have there been any incidents of emergency types in the building, to your knowledge?

MR. O'DONALD: Not to my knowledge, outside of drills, not actual emergencies, to my knowledge.

MEMBER SHORT: And how have the drills gone?

MR. O'DONALD: I believe well.
MEMBER SHORT: Okay. Now again this goes back to your real estate past. And the question was asked of you, how many other nightclubs have you protested. Do you have any idea how many nightclubs are in the general vicinity, within 100 feet of your building?

MR. O'DONALD: I believe at least one, possibly two.

MEMBER SHORT: Do any of those exit of egress into the alley?

MR. O'DONALD: Not into the alley in question in the back of Bowen, between our building and the abutting properties.

MEMBER SHORT: So if there is an emergency in one of the other buildings abutting the alley, and they have to evacuate, how many, do you have any idea how many exits or egress are on the other buildings in the alley?

MR. O'DONALD: I am not familiar with the exits from the other buildings in the alleyway, unfortunately.

MEMBER SHORT: Okay. We've had some talk about the loading dock. So that means that there are trucks delivering, or picking up, or dropping off in your loading dock. How busy is the loading dock?

MR. O'DONALD: Accessed daily before and after business hours pretty, and during business hours pretty frequently.

MEMBER SHORT: So would the Applicant for this license, ABC license, would that inflict
any adverse, adversity to your delivery and pick up in your, from that particular loading dock?

MR. O'DONALD: Our understanding is that yes, given the proposed hours of operation being most of the day and after business hours, yes, that could cause an issue.

MEMBER SHORT: Where does, or where do the trash pickups occur for your building, for JPMorgan?

MR. O'DONALD: Along the alley, and along Zei Alley in the back of our building, near the loading dock.

MEMBER SHORT: How many other businesses use that alley for trash delivery or trash pickup?

MR. O'DONALD: Unfortunately I'm not 100 percent sure, given that there are three buildings, four buildings along the alleyway. However, trucks, you know, it doesn't preclude because you can traverse between 14th, 15th, and I Street. Even trucks that do not necessarily have pickups could still use it as a shortcut in and around that area.

MEMBER SHORT: Have you seen trucks in and out of that alley?

MR. O'DONALD: Yes.
MEMBER SHORT: And which side?
Interesting. What's the largest truck you've seen?

MR. O'DONALD: A dumpster and/or delivery truck that was over the normal size of width of a car, beyond let's say, you know, the typical six to seven feet for cars. Well beyond that for a dumpster truck and/or delivery truck.

MEMBER SHORT: There have been testimony by a Fire Department person at the last hearing we had. And the question I asked that person was, could a fire truck possibly navigate the alley?

And which he answered, he didn't think so. Or if it did it would not be conducive for people evacuating from your building at the same time the emergency vehicles are trying to get there.

But here's a question I'd like to ask you. You say you have the fire drills. So you have a fire plan for the building, correct?

MR. O'DONALD: That's correct.
MEMBER SHORT: And so, how often, and who's responsible for the drills in your
building?
MR. O'DONALD: A property manager on site.

MEMBER SHORT: Okay. Well, I guess the question, the basic question I'm trying to get to is the safety or lack of. How will that club impact the safety or non safety of that alley if this license is granted?

MR. O'DONALD: Based on potential issues from overloading that alley with a combination of cars, trucks, and people, it could be a negative impact in the event of something material either happening, or even not, with our building.

MEMBER SHORT: Thank you very much for your testimony. That's all I have, Mr. Chair.

CHAIRPERSON ANDERSON: Thank you, Mr. Short. Any other questions by any other Board Members? I just want to ask one question. Mr. O'Donald, what do you consider business hours for the bank?

MR. O'DONALD: So, because this is a office building, and not a retail branch, our business hours, and we're also a global company, the largest financial institution in the world,
our business hours really range based on the types of businesses that we are connecting to.

Therefore, if it's East Coast time it could be 7:00 in the morning Eastern Time through early evening. However if it's APAC, or excuse me, Asia Pacific, or Europe, or Africa, it could span around the clock.

CHAIRPERSON ANDERSON: I, you talk, you've been talking about business hours. I'm just trying to get an understanding of what you consider business hours. That's the only reason I'm asking the question.

Because you have stated business hours. So, I'm just trying to, just to get from you what is considered, what the bank considered business hours. So if you're saying that's 24/7 then that's fine.

All right. I don't have any further questions. Mr. Bianco, do you have any questions based on the questions that were asked by the Board?

MR. BIANCO: No.
CHAIRPERSON ANDERSON: Ms. Farmer, do you have any redirect?

MS. FARMER: I do not.

CHAIRPERSON ANDERSON: Thank you. Mr. O'Donald, thank you very much for your testimony. Have a great day. Do we have another witness? Do we have another witness? Who's called in? Who's the next witness?

MR. BLANCHARD: Yes, Mr. Anderson. I'd like to call Terry Lynch, Terrence Lynch.

CHAIRPERSON ANDERSON: Mr. Orellana, can you please elevate Mr. Lynch?

MR. ORELLANA: Terry Lynch, your access has been elevated.

MR. LYNCH: Thank you. Can you hear me okay?

CHAIRPERSON ANDERSON: Yes, sir. Now I can't see you, Mr. Lynch.

MR. LYNCH: I will see if we can get that back. I'm trying. All right, can you see me now?

CHAIRPERSON ANDERSON: Yes, I can. Just pull your camera down a little bit so your face, your entire face is in.

Can you raise your right hand, sir?
MR. LYNCH: Yes, sir.
WHEREUPON,

## TERRY LYNCH

was called as a witness by Counsel for the Protestant and, having been first duly sworn, was examined and testified as follows:

CHAIRPERSON ANDERSON: Your witness.

## DIRECT EXAMINATION

BY MR. BLANCHARD:
Q Good afternoon, Mr. Lynch. Would you please state your name for the record?

A Terrance Justin Lynch.
Q And what is your profession, and where are you employed?

A I'm the Executive Director at the Downtown Cluster of Congregations, the administrator, it's a coalition of 40 different congregations here in the City.

My office is, where I've worked, are basically two blocks from the proposed site. My offices are in the New York Avenue Presbyterian at 1313 New York Avenue, Northwest.

Q Thank you. And did you work with the Franklin Square Association, and what did your work entail?

A I did. That was -- challenging my memory a little bit, it's over 30 years ago, I worked with Art Schultz. Franklin Square area at
that time as I recall, had a lot of adult oriented businesses, movie theaters, et cetera.

And we were hoping to try and revitalize the area, so my coalition of congregations worked with each other to expand resources, but also worked with other community groups, civic groups, business groups, et cetera, to try and improve safety, improve vitality.

So as I recall, we worked with the Franklin Square Association to try and improve the vitality of the different mixes of uses in the Franklin Square area. It was a night and day situation from where we are today.

Q Thank you. And are you familiar with the former Zei Club?

A I am. The former Zei Club as I recall, operated at this location in the early 1990s.

Q Okay. Was there any violence associated with the former Zei Club?

A Violence, as I recall, and again, this is 30 years ago, as I recall, we had a number of incidents outside of the Club, I couldn't tell you about anything in the Club. As I recall, I had thought we had had a fatal shooting or
accident related to people who had been patrons of the Club on 14th Street.

But as I recall, there were disruptions, maybe not in the Club, but from people exiting the Club or accessing the Club, in the vicinity of it in many cases. I don't have specifics at this point, I didn't keep a track record of it, but as I recall we had incidents around the Zei Club, yes.

Q All right. Thank you. And what actions have you taken to raise awareness about the safety impacts of the proposed nightclub?

A I wrote a letter to the ANC expressing concern. My concern really is both the location and the size. The location, by being located in an alley, it's like a hidden, it's a hidden location. And the alley is accessed, it's a tiny alley accessed from three ways. And the size, at 1,200, a liquor licensed establishment in an alley of that size is going to be a significant safety vehicular challenge to the surrounding neighbors.

> Last year, my agency's been mostly focused on trying to mitigate the balance that the City's been suffering from the last couple
years. Last year we had, as unfortunately we all know, homicides were up 30 percent, carjackings up 100 percent, car thefts up 100 percent, and unfortunately, our Metro Police Department is at a 50-year low of staffing.

So my thought is, adding a club of 1,200 seats in an alley is going to add a tremendous burden of safety effort on an already overstretched Metropolitan Police Department in that, given the location in the, the uniquely, in my opinion, uniquely bad location for such an establishment.

MR. BLANCHARD: Thank you. Mr. Anderson, would you ask your technical staff to allow Mr. Ritchie, grant him authorization to raise up an exhibit, Exhibit 13 of the Group of Five exhibits filed with ICTIF?
(Whereupon, the above-referred to document was marked as Group of Five Exhibit 13 for identification.)

CHAIRPERSON ANDERSON: Yes. Mr. Orellana, can you give Mr. Ritchie permission to share his screen? Thank you.

BY MR. BLANCHARD:
Q Mr. Lynch, can you see this exhibit?

Do you recognize this?
A I believe it's the email I sent to the ANC. My eyesight's not as good as it used to be, I got to enlarge it. I believe it's the correspondence I sent to the ANC. Yes, that's what it is.

MR. BLANCHARD: I move to enter Exhibit 13 into the record.

CHAIRPERSON ANDERSON: Mister?
MR. BIANCO: So I object, and I object on grounds of relevance. This witness is here to testify. A letter that he sent in April of 2023 in which he speculates about issues that he has not been identified as an expert, either in public safety or anything else to address, is inappropriate and prejudicial to my client.

It also doesn't add anything to the Protestant's case, and is repetitive of the testimony that he has already given.

MR. BLANCHARD: I would assert, Mr. Chair, that this, Mr. Lynch wrote this letter. He is testifying only on his experience, not as an expert, and it is relevant to the case. It is not, if it's just an email, it's really not, it's probative value outweighs any prejudice to the

Applicant.
MR. BIANCO: I'd also just like to note, the date of the letter, April 12, 2023, predates the Application, so I don't know, which was July of '23. So I don't know how that has any bearing on the particular case we're here for today.

CHAIRPERSON ANDERSON: All right. All
right. I have not seen the letter in front of me, and so, and I, Mr. Lynch has testified. Now how is this letter germane to the Board granting or denying this liquor license.

Because I don't know, let's, I don't know what, because as Mr., I was about to allow the document in. But since Mr. Bianco pointed out that this letter was written in April of '23, prior to the filing of this Complaint, the Public Notice, how is this letter relevant to this hearing today?

MR. BLANCHARD: If you would allow me to ask him a follow-up question.

BY MR. BLANCHARD:
Q Mr. Lynch, when you wrote this letter, this email to the ANC, were you aware that the application was coming before the ANC?

A That was why I wrote it. It was my understanding that the ANC was considering an application, this application, whether to support it or not support it at the time, which is why I wrote to the ANC prior to their making any decision about whether they should support it or not.

CHAIRPERSON ANDERSON: Let, why don't we have Mr. Lynch testify about the letter, the contents of the letter. Once he testifies, because I don't know what this letter's about, and Mr. Bianco is saying that it's before.

So why don't we just let's have him testify since this is a letter he wrote, about the letter. Once he has testified, then you can move to admit it and I will have another ruling on that.

Because I am, I don't have, based on what counsel stated about he said that it was written prior to the filing of this application, sir. And I don't know that, although I'm trying to look at the placard notice was dated, it was August of '23.

So let's have some more testimony, Mr. Blanchard, regarding the letter. And then let's,
if you want to admit this email, let's raise it at a later point.

You can, I mean of course you can use this letter to refresh the witness's recollection. But let's revisit it later on, after he further testifies about the letter. MR. BLANCHARD: All right. BY MR. BLANCHARD:

Q Mr. Lynch, would you please review the letter and then tell the Board any concerns you may have that were in your letter that you haven't already testified to a few minutes ago.

CHAIRPERSON ANDERSON: Let me ask a question, Mr. Blanchard. And I think let's establish this before, because Mr., and I just want the record to be clear. Counsel stated that this is before the placard notice was issued.

And I'm looking at the placard notice, and I see the placard notice was dated August 18, 2023, and it appears the letter is written April of '23. So maybe we can start there, why did he write this letter? Okay.

Because of the letter is written before the placard, so if the letter was written before the placard, then it's not addressing,
then I would say it's not relevant. But can we have the witness testify about the letter, why is it that this letter was written?

BY MR. BLANCHARD:
Q Mr. Lynch, would you please look at the top of the letter and tell us the date you sent your letter to the ANC?

A I believe I sent it to the ANC on April 12, 2023, with the understanding that the ANC was to be considering a transfer of license to this location.

Q Let me try again, Mr. Lynch. Can you --

A Excuse me. I may have miswrote. I think it was on 9/12, September 12th, not April 12th. I may have, my guess is, I believe I sent that on September 12th, not April 12th. I might have typed in April instead of September for some reason, I make mistakes.

Q We all make mistakes when we type emails. Thank you, Mr. Lynch. So just to confirm, you are saying that the was sent in September after the August placarding date?

MR. BIANCO: I'm going to object as asked and answered, and it mischaracterizes the
testimony in which Mr. Lynch stated he didn't know for sure when it was sent.

CHAIRPERSON ANDERSON: I think the bottom line is that we can always provide a witness, their own correspondence, to refresh their recollection. And this is an email that he sent, and so, I don't see, he can testify about his email and when the email was sent.

I think the bottom line is that, I can hardly see the first line of the email, but it appears to me that this email is about this application. So if the email is -- I'm sorry, was this Mr. Ritchie?

Mr. Ritchie, can you please magnify this, so at least I can see what this letter is about, since $I$ don't believe $I$ have it in front of me. I'm trying to read, the magnification is not happening.

Can someone tell me what is the first paragraph of this letter? So what's the first paragraph?

BY MR. BLANCHARD:
Q Mr. Lynch, would you read the first paragraph of the email?

A Yes. First paragraph is Dear

Commissioners, I am writing to express my strong opposition to the application for a transfer of license for the intended use of a nightclub at 1412 I Street, Northwest.

CHAIRPERSON ANDERSON: All right.
Fine. What is it that the witness wants to testify to? I don't, this is a letter that is on point, although the date, the date is irrelevant. This is a letter that was written clearly to address the situation at hand.

So I'm going to allow this document in evidence, so whatever the witness needs to testify, he can go ahead and testify, over the objection of counsel. So let's move on.
(Whereupon, the above-referred to document was received into evidence as Protestant Exhibit 13.)

BY MR. BLANCHARD:
Q I think, Mr. Lynch, you've testified already, but if you look at the letter and if there's anything you did not cover from your email, that you want to share with the Board, sure?

A I think I expressed both the location and the size. Location it's A, the use is hidden
in an alley, in my opinion. Obviously, difficult to access. I have been actually trying to get Department of Public Works to do better parking enforcement in that and other alleys in downtown. I go by that alley maybe twice a day. There are cars parked in that alley now.

I've asked that signs be stated no, and I objected to, there's a trailer parked in the alley. My big concern was safety vehicles accessing, if they needed to access the rear of that alley, could a fire truck get through, could an ambulance get through.

I don't think they could, given the parking, the illegal, I think it's illegal parking, that's already occurring there. So that was one of my concerns.

The other was the size, adding 1,200 potential patrons of a liquor license establishment.

I know the City is having tremendous difficulty with clubs in U Street, Adams Morgan Club where I live, elsewhere. And it just seems to me we are overstretching our safety and emergency staffing if you add an establishment of this size in that type of location.

That was the purpose of my letter to the ANC, which I do believe I sent in September, that this would be an inappropriate use at that site and make things more difficult at a time when the Mayor and Police Chief have stated clearly we have a crime emergency situation, a safety emergency situation in the City.

We need to be doing all we can to lessen the burden, not increase it on our public safety staff.

MR. BLANCHARD: Thank you, Mr. Lynch. No further questions.

CHAIRPERSON ANDERSON: Can you please close the screen? Mr. Bianco, do you have any questions?

MR. BIANCO: Yes, I do.
CROSS-EXAMINATION
BY MR. BIANCO:
Q So, Mr. Lynch, the Downtown Cluster of Congregations that you represent, what area does that organization cover?

A Our membership has actually expanded over the years because congregations are facing a lot of the same challenges. Initially, when we started, we were dealing with just, let's say
homeless issues in the heart of the downtown. But over time, a number of the issues that are relevant to our congregations, be it public health, public safety, youth activities, we're no longer limited to the downtown area, but have expanded Citywide. So our membership now, includes congregations from wards across the City.

Q Okay. So how long have you been there at the Downtown Cluster of Congregations?

A I almost hate to tell you, 39 years.
Q Okay. And in your 39 years, has the Downtown Cluster protested any other license applications because they were situated in an alley?

A I'm not familiar with, well, maybe there was one on the green, I'm not familiar with others that were located in the alleys. This is the first one in some time that I'm aware of applying for a new license in an alley.

Q Okay. And did you, when formulating your objections as to the location of this establishment, did you do anything to ascertain whether there were other licensees located in alleys?

A I did not.
Q And, I'm not, I apologize, I'm not familiar with your particular organization.

A Right.
Q It sounds to me like it is a religious organization of some kind. Is that fair?

A It's a coalition of congregations, yes, sir.

Q Okay.
A And we try to, basically, we try to identify what resources our members have. Some may have volunteer, some may have space, some may have financial assets, and we try to figure out how can we coordinate those to meet community needs.

And then also, how can we join with other groups that are trying to address community needs, such as public safety, affordable housing. Can we work with other groups in the community successfully to address needs in the community.

Q Great. Sounds like it's a lot of valuable work that you do. Specifically with respect to this establishment, does the organization have any position that it takes on nude dancing establishments?

A Not really. Our, no, none, I don't, no, none at the moment. I would say adult uses, I wouldn't say that per se, no.

Q Okay. Did you --
A Some of our member congregations may, some of our faith denominations may. But we as a whole, I don't, we don't have a position, per se.

Q Okay. And did any of those congregations who may have such an objection weigh in in this particular case?

A No, not that I know of. I'm not sure how familiar they are with that application. We are coming out of COVID, a lot of our congregations are working, frankly, just to survive in a changing city.

A lot of our congregations are how they manage aging buildings, aging membership, coming out of COVID. So I'm not sure how many of our members were, are engaged with specific license applications.

Q Okay. Did you inform them of this application before writing the ANC?

A I did with the officers. I alerted my officers and they were concerned about the size and the location.

Q Okay.
A Our executive committee.
Q Okay. But not the nude dancing aspect of it?

A No. I think I said it was an adult club, I may have said that it was an adult club, a gentleman's club, I may have said that. But I don't think I, I didn't red flag it as an adult club, it was the size, the liquor license of 1,200, or 1,200 seating capacity, as I recall.

Q I understand completely, Mr. Lynch. Thank you. So if the club had a lower occupancy, would that assuage your concerns?

A It would certainly help. But let me just say a liquor license club in any alley, just in my sense of operations, we've had unfortunately, you know, some tragic homicides along U Street, and Adams Morgan and elsewhere; I believe associated with people either coming from, often from clubs.

And so being located in an alley versus being in an open location, I would be much, $I$ would feel much less concern if it was a smaller club and if it was directly street frontage. That would help. But at this time,
given the City's overall situation, I'm not even sure I could be supportive of, you know, a several hundred seat club of some sort. It's hard to say.

Q And that concern is based on, if I understand your testimony correctly, that concern is based on the uptick in violence in recent years, and NPD's low level of staffing. Did I get that right?

A Those are definitely two direct factors. We've had last, we've had tragic events I know in Adams Morgan along U Street. And the Police Chief, it's my understanding, the Chief says she needs at least 400 more officers, she would like to get to a staffing of, I think, 4 to 600 more officers than she currently has.

Q So based on those objections, would it be fair to say then, you would oppose any night club of a thousand of or more people?

A If it was hidden in an alley like this, most likely, most likely I would raise that. But that's conjecture. I'm not sure if another license application of that size is currently pending, is there? I don't know.

Q Well, I can't testify unfortunately.

So I have to rely on the information that you have. And if you don't have information, then we'll just move on from there.

A Okay.
Q So you gave some testimony about a prior night club use of this particular property called the Zei club, right?

A I believe it was the Zei Club. And I believe it operated at that location in the early 1990s, as I recall.

Q Right. So the incident of violence that you discussed occurred approximately 30 years ago. Right?

A As I recall, yes. I am not familiar with it being in, I don't think it was operated as a liquor license establishment in 25 years or so, I don't think. I don't think there's been a liquor license establishment there in about 25 years.

Q And given your familiarity with the area, are you aware at that time if there were any other clubs operating in Zei Alley?

A I have a vague remembrance of, I believe there was a club across from the Zei Club in the basement. But it's a vague remembrance.

Q Okay. Was that called the Spy Club?
A I don't recall.
Q And do you know if there any other establishments in that alley at that time?

A Not that I, not that I'm fully aware of.

Q Okay. And if I recall your testimony correctly, the incident of violence that you were talking about occurred outside and not inside of the club? Right?

A As I recall it occurred on 14th Street.

Q Okay.
A I thought there was press around it as I recall. But again, $I$ can always be wrong, but as I recall there was a, I thought it was a shooting related to who knows what exactly at this point. It would be conjecture, because I don't have an exact remembrance.

Q Okay. And it was your testimony, was it not, that the area was a night and day difference from how it looks today? Is that correct?

A I would say so. It was, back then there was unfortunately a lot of prostitution, a
lot more loitering, not that we don't still have problems now. And actually, something of a resurgence, $I$ think there is now some more drug activity in there than there had been over a number of years ago.

I'm very concerned about cars
illegally parked. I've been pushing PPW to do better enforcement around the illegal parking that I think is occurring there now, in the 900 block of 14 th Street, and in the alleys off of 14th Street. So I've been pushing. So I think we've been actually going backwards a little bit in terms of safety over the last couple of years.

Q Right. And are you familiar with Platinum Nightclub at 9th and F?

A Platinum, is it currently operating? I'm not familiar with it over the last number of years.

MR. BLANCHARD: Objection. Relevance.
MR. LYNCH: I might a number of years ago, but I'm not familiar with it currently.

CHAIRPERSON ANDERSON: Let's move on, the witness said he's not familiar with that establishment, so let's move on.

MR. BIANCO: Very well, I don't have
any further questions.
CHAIRPERSON ANDERSON: Any questions by any Board Members? Go ahead, Mr. Short.

MR. LYNCH: Good afternoon.
MEMBER SHORT: 1313 New York Avenue, Northwest. And that's the Presbyterian Church, they aren't there at night.

MR. LYNCH: I'm having a little difficulty hearing from you, but yes, my offices are located in the New York Avenue Presbyterian Church.

MEMBER SHORT: That's the same church where our 16th President, President Abraham Lincoln used to work in, is that correct?

MR. LYNCH: That is correct, sir.
MEMBER SHORT: Thank you.
MR. LYNCH: You know your history.
MEMBER SHORT: Yes. How long have you been in that area?

MR. LYNCH: You're making me age myself again, sir. I've been in this building, I'm the longest consistent, active tenant in the building. My offices have been in this building for 39 years. I was employed in 1985 and I've been the executive director since 1985.

MEMBER SHORT: All right. Mr. Lynch, you are very familiar with a lot of the properties down in that area? Is that correct?

MR. LYNCH: I have to say I am.
MEMBER SHORT: Since the COVID, there are a lot of vacant buildings, vacant properties, along K Street in that downtown area? Is that correct?

MR. LYNCH: Yes, vacant properties have increased significantly, yes, sir.

MEMBER SHORT: So it would not be hard for a licensee, if they wanted to get a club not in an alley but on one of the main streets, $K$ Street, 14th Street, 15th Street, there are properties that are available for that, would you say yes or no?

MR. LYNCH: I believe that to be the case. But, again, I'm not into, I don't do leasing, but I believe that would be the case.

MEMBER SHORT: All right. Thank you very much. That's all I have, Mr. Chair.

CHAIRPERSON ANDERSON: Any other questions by any other Board Members?

MEMBER GRANT: No questions.
CHAIRPERSON ANDERSON: Mr. Bianco, any
questions of the witness based on the questions that were asked by the Board?

MR. BIANCO: Sure, just one. RECROSS-EXAMINATION

BY MR. BIANCO:
Q So Mr. Short just asked you about the availability of other properties. Do you happen to be familiar with the requirements for, the distance requirements for placement of nude dancing establishments?

A I used to, as I recall, they used to have be like a 1,000 feet from this or that, youth or other programs, from schools, or a congregation. But I have not updated myself on what the current restrictions are.

Q Right. I appreciate that, thank you. So fair to say that you don't know if any of the vacant properties you were referring to, could house the Applicant at issue here? Correct?

A Correct, sir.
Q Thank you.
A Thank you.
CHAIRPERSON ANDERSON: Any other questions, sir?

MR. BLANCHARD: No, no redirect.

CHAIRPERSON ANDERSON: All right. Mr. Lynch, thank you very much for your testimony, you are free to go.

MR. LYNCH: Thank you all for your service, thank you.

CHAIRPERSON ANDERSON: Do we have another witness?

MR. BLANCHARD: Yes. I would like to Mr. Ted Brownfield.

CHAIRPERSON ANDERSON: Mr. Ted, okay. Mr. Ted Brownfield, Mr. Brownfield, can you raise your right hand, please? WHEREUPON,

TED BROWNFIELD
was called as a witness by Counsel for the Protestant and, having been first duly sworn, was examined and testified as follows:

CHAIRPERSON ANDERSON: Thank you.
Your witness.

## DIRECT EXAMINATION

BY MR. BLANCHARD:
Q Mr. Brownfield, please state your name for the Board.

A Ted Brownfield, B-R-O-W-N-F-I-E-L-D.
Q And what is your profession and where
are you employed?
A I'm a property manager at the Woodward Building at 7733 15th Street, Northwest, in Washington, D.C.

Q How long have you worked in that position?

A Since 2007 when the building was reopened as an apartment building.

CHAIRPERSON ANDERSON: Pardon me, Mr. Blanchard. You're, I think maybe you need to move the microphone away from your paperwork. There is a lot of noise in the background, so when you are turning your page, the microphone is picking that up, okay. Thanks.

MR. BLANCHARD: I apologize. Thank you.

BY MR. BLANCHARD:
Q And how long have you worked in this profession, Mr. Brownfield?

A Approximately 23 years.
Q Thank you. And what is your current title?

A Property Manager and Chief Operations Officer with SJG Property.

Q And does that include the Woodward

Building?
A It does.
Q And what is your role with the Woodward Building?

A I'm responsible for all aspects of leasing, marketing, maintenance, and operations of the building.

Q And what is the address of the Woodward Building? Where is it located in proximity to the proposed nightclub?

A So it's at 733 15th Street, Northwest, on the corner of 15 th and H Streets. And it's approximately between 250 and 300 feet from 1412 I Street.

MR. BLANCHARD: Mr. Ritchie, would you raise Protestant's Exhibit No. 12? Thank you. Maybe if you could just increase the size just a little bit, make it easier for everyone.
(Whereupon, the above-referred to document was marked as Group of Five Exhibit 12 for identification.)

BY MR. BLANCHARD:
Q Mr. Brownfield, do you recognize Protestant's Group of Five Exhibit No. 12?

A I do.

Q And what is it?
A It is a map showing starting with 1412 I Street located, and then the surrounding properties. I believe 733 15th Street is the, just on the other side of H Street.

Q Okay. And did you create this map?
A I believe so, yes.
MR. BLANCHARD: I move to enter
Exhibit 12 into the record.
MR. BIANCO: No objection.
CHAIRPERSON ANDERSON: Without objection.
(Whereupon, the above-referred to document was received into evidence as Protestant Exhibit 12.)

BY MR. BLANCHARD:
Q And please tell us where the Woodward Building is shown on this map?

A So it's labeled as 733 15th in red.
MR. BLANCHARD: If you can reduce it a little bit.

MR. BROWNFIELD: And it's just on the corner of H Street and 15th Street running north to south.

BY MR. BLANCHARD:

Q Thank you. How many apartment units are in the Woodward Building and is it fully leased?

A There are 189 apartments in the building. And we're approximately 95, or between 93 and 95 percent leased.

Q Thank you, is there another residential apartment building in the surrounding neighborhood, and where is that located?

A So there is an apartment building and then McPherson Square that, oh, the Camden, I believe, Grand Park. And then there is a proposed building just next to it that's labeled, not this, 1425 NY, short for New York, that's going to be opening, I believe in the summer of 2025. It has about 250 units, I think 243, I think is the precise number.

Q Thank you. And how did you get that information?

A Well, that would be a competitor of ours, and I've seen their website.

Q Okay. Thank you. Were you ever involved with the former Zei Nightclub, and what capacity, if any?

A No, I was not involved. I've heard
stories.
Q Was there violence as far as you know, associated with the Nightclub?

MR. BIANCO: Objection. Hearsay. He's not testifying, he wouldn't be testifying from his personal knowledge.

CHAIRPERSON ANDERSON: Sustained. You need to give a little bit more basis, Mr. Blanchard, I mean, he testified that he's not necessarily familiar with the area. So maybe if you give more background information.

MR. BLANCHARD: Hold on, let me ask a question first.

CHAIRPERSON ANDERSON: All right, it's okay. Go ahead, sir.

BY MR. BLANCHARD:
Q Based on your experience, are you aware of any incidents with the former Zei Nightclub?

MR. BIANCO: Same objection.
CHAIRPERSON ANDERSON: Hold on, hold on a minute. An objection is raised, Mr. Blanchard.

MR. BLANCHARD: I couldn't hear the objection.

CHAIRPERSON ANDERSON: He said the same objection.

MR. BIANCO: I said the same objection, which is this witness is not testifying from his personal knowledge. He stated that he didn't know anything about it, that he had only heard stories.

BY MR. BLANCHARD:
Q Mr. Brownfield, have you had any experience with Zei Nightclub from anyone else?

MR. BIANCO: Objection. Asked and answered. Hearsay.

CHAIRPERSON ANDERSON: Hold on, all right. I'm going to sustain the objection. I think the witness has testified that he does not have any direct knowledge of the Zei Nightclub. So if he doesn't have any direct knowledge, I'm not sure if he's testifying that he's familiar. I'm not quite sure what's the basis of his testimony then about this establishment.

BY MR. BLANCHARD:
Q Are you familiar with the alley system around the proposed nightclub?

A I am.
Q And what's the basis of your
familiarity?
A I worked down here, since 2007, I frequently walk down the alley to sometimes get to the Metro, there was a restaurant that I used to frequent at the other end of the alley where it met 14th Street, just at the top of the escalators for the McPherson Square Metro, and just walking around the neighborhood in general.

Q And did you document alley traffic?
A I did. I took some photos showing how narrow the alley is, how difficult it is for more than one car or truck to pass down the alley at the same time, especially if there are any sort of pedestrians present.

MR. BLANCHARD: Mr. Ritchie, would you raise Protestant's Exhibit No. 1? No, go to the first photo, please, yes.
(Whereupon, the above-referred to document was marked as Group of Five Exhibit 1 for identification.)

BY MR. BLANCHARD:
Q Mr. Brownfield, is this one of the photos you are familiar with?

A Yes.
Q And why are you familiar with it?

A I took that photo.
Q And what does this photo show?
A Two service vehicles of some sort trying to go in opposite directions down Zei Alley at the same time.

Q And how about the next photo, what does that show?

A It looks like some sort of delivery person trying to get between a truck and a car that are both parked in the alley at the same time.

MR. BLANCHARD: And the last photo, Mr. Ritchie, yes.

BY MR. BLANCHARD:
Q What is this photo show?
A It looks like the corner of the 1412 I Street building if you're coming from 15th Street. It shows cars parked in the alley, making it hard for anyone to get by. Looks like there's a corner guard, like maybe that building is frequently hit by cars and trucks trying to navigate the alley.

Q And how wide would you say the alley is there?

A Depends on which alley, I guess. Zei

Alley looks like it's approximately 20 feet, maybe less with the bumper guard there. And then the alley to the left is much narrower, I'd say around 10 feet.

MR. BLANCHARD: We'd like to move those three photos, the first, second, and fifth.

CHAIRPERSON ANDERSON: Mr. Bianco?
MR. BIANCO: No objection. I just want to make sure which ones you're talking about. Okay. So the first is the one with the two trucks passing?

MR. BLANCHARD: Correct.
MR. BIANCO: Second one is a truck and a car and a delivery --

MR. BLANCHARD: Correct.
MR. BIANCO: And then five is, it looks like a green tractor/trailer and a woman on the right hand side in a red jacket?

MR. BLANCHARD: No, the one beyond that, the one right after that. It's like a manlift equipment and a panel van and a pickup truck, if you blow up. Mr. Ritchie, I don't know if you can expand that photo so that, yeah, there we go.

MR. BIANCO: I didn't see the manlift
before. Okay. I see. Yeah, I have no objection to that, that's perfectly fine.

CHAIRPERSON ANDERSON: Without objection.
(Whereupon, the above-referred to document was received into evidence as Group of Five Exhibit 1.)

MR. BLANCHARD: Thank you.
BY MR. BLANCHARD:
Q Based on your prior experience, Mr. Brownfield, what concerns do you have about the proposed nightclub?

A I have several things, both from an operational standpoint of our apartment building and leasing and marketing of the building. I've got concerns with the traffic, the number of parking spaces that clubgoers will potentially take up for our residents and their guests downtown, as well as customers of our retail establishments.
We've lost a lot of street parking downtown because of bike lanes and buses over the years. And it's gotten more and more difficult for anyone to be able to visit the building downtown, especially on nights and weekends.

A lot of the garages in the area are closed after 7, 8 p.m. on the weekdays, and closed entirely on the weekends. You know, the garage directly next to this club is closed at night and weekends.

And so it's difficult for, whether it's food delivery drivers or guests of our tenants, or customers for our retailers, there's not a lot of places to park on the street anymore and the garages are closed.

And that's going to, the number of people going to this club would potentially severely limit many parking spaces are left once the clubgoers can park there. We've also had problems with parking from clubgoers in the past. We have a garage in our building. And we, when we first opened, we had it open in the evenings. And because of the number of issues we had, including people just leaving their car and blocking the garage entrance, becoming belligerent with our valets after a night of drinking, and coming back to get their car, we've just opted to close our garage at night as well, even though that's a loss of money to us.

Q Thank you. And what actions have you
taken to raise awareness about the safety impacts of the proposed nightclub?

A I sent a letter to the ANC outlining some of my concerns.

MR. BLANCHARD: Mr. Ritchie, would you raise Exhibit 10, please? And if you could enlarge it?
(Whereupon, the above-referred to document was marked as Group of Five Exhibit 10 for identification.)

BY MR. BLANCHARD:
Q Mr. Brownfield, do you recognize this letter?

A I do.
Q And what is it?
A A letter that I wrote to Becky Strauss, another member of the ANC, outlining some of my concerns with the nightclub.

MR. BIANCO: Mr. Chair, I'm going to object at this point. This exhibit had been previously tendered by counsel and I objected to it. I'm going to renew and add on to my objection.

One, the date of this letter is January 3, 2024, which is actually after the
originally scheduled protest hearing date by approximately a month. So it could not have weighed into the ANC's decision making process.

Second, and perhaps more importantly, this letter contains statements that are attributed to people who are unidentified, speculation, opinion, and it amounts to essentially, a brief by Mr. Brownfield, who is here to testify as one of the Group of Five, so if it's their desire to submit a brief, they certainly can.

> But it doesn't contain any factual
accounts. And given the timing of it, it has no relevance here.

BY MR. BLANCHARD:
Q Mr. Brownfield, you signed this letter, is that correct?

A Yes.
Q And why did you send it to the ANC on January --

CHAIRPERSON ANDERSON: Here, let me. Why was this letter, okay, because this is in the middle of litigation. This is in the middle of litigation, so what's the purpose of this letter?

MR. BROWNFIELD: Just to outline my
concerns about the building and to document it.
BY MR. BLANCHARD:
Q And, Mr. Brownfield, was the ANC hold additional meetings on this license?

A I believe so.
CHAIRPERSON ANDERSON: I -- all right.
This hearing was scheduled for December, I think the hearing was initially scheduled for maybe December, I believe. And I think we postponed this hearing to February because of the unavailability of counsel.

So I'm not quite sure why it's that we're going to have a letter dated January 23, 2024, to the ANC in the middle of litigation. And I mean, is Woodward Management, Woodward Building, are they one of the protesting?

MR. BLANCHARD: Yes, they are. They are one of the Group of Five, and Mr. Brownfield is their representative.

CHAIRPERSON ANDERSON: I mean, I think that he can testify about why they're protesting this license, but I mean, I'm concerned that a letter written to the ANC in the middle of the litigation.

And I can't read the letter, but it's
a letter that was written in the middle of when this case started to the ANC, so I'm not quite sure the relevancy of this letter that was written in the middle of litigation.

So I mean, I'm not going to allow this document into evidence. But the witness can testify about why is it that they're protesting this application. But the letter itself, that's written January 23, 2024, in the middle of litigation. I'm not quite sure, I'm not going to admit the letter itself, but the witness can testify about why is it that they're protesting this application.

BY MR. BLANCHARD:
Q Mr. Brownfield, do you know what the capacity was of the previous nightclub at this location?

A I believe it was around 600 people, if I'm not mistaken.

Q And what is, from your perspective as a representative of the Woodward Building, what is problematic about the proposed nightclub?

A The size of it is a problem, the location in an alley that is hidden from public view is concerning from a safety standpoint,
potential crime standpoint, noise is a concern from a club of this size.

As a residential building downtown, we're often forgotten about from a noise standpoint. A loud noise downtown is more than you would find in most residential neighborhoods. And yet, our tenants, you know, they want a good night's sleep just like anybody else.

And I'm concerned about them being disturbed by noise from traffic, patrons exiting the club late at night, broken bottles, fights. The type of thing I've seen at lots and lots of nightclubs around apartment buildings that I've managed.

Q Thank you. Have any of your tenants come from other areas of the city?

A Yes. We've got tenants from all over, from out of town, but also from other parts of the City. We have a lot of people who like our building because it's close to their office. We have a lot of professionals who work there, they work long hours and they want a quiet place to come home and sleep at night.

We've gotten some people from the Gallery Place neighborhoods who are fed up with
the crime and problems that they've seen in that part of town. And they expressly have told us that they moved to our building in order to get away from that. And we don't want to see that sort of thing happen in our neighborhood.

Q Thank you. Bear with me for one minute, I want to go back, I want to go back to the map exhibit for a minute, one moment. That is Exhibit 12.

And Mr. Brownfield, from your experience, what is the policing of the area near your building now and what concerns do you have going forward?

A I mean, the police are doing a great job with what they have. I'm in contact with members of the police force who have expressed some frustrations with being understaffed and having less manpower to do the job that they had previously had, you know, that they previously had to work with. But other than that, I mean, the policing seems to be fine.

My concern is when this club with 1,200 some odd people that's out early in the morning, 3 or 4 o'clock in the morning, and they may try to clear the alley. And that's just
going to push those people, that noise, those disturbances towards us and towards the surrounding properties.

Q Thank you. And one last question. The Applicant's witnesses at the last portion of this hearing, testified about reaching out to people in the neighborhood about the club, has Mr. Fiorito contacted you at all?

A No, not that I'm aware of.
Q So you haven't seen any, other than what was discussed at the hearing, at the last hearing, about security or noise abatement, you haven't been given anything from the Applicant?

A No.
MR. BLANCHARD: Thank you. That's all my questions.

CHAIRPERSON ANDERSON: Thank you. Close your screen, please. Mr. Bianco, any questions?

MR. BIANCO: Yes, sir.
CROSS-EXAMINATION
BY MR. BIANCO:
Q Okay. Mr. Brownfield, so you testified about your concerns about proximity of your building to this particular nightclub as
related to noise and traffic and safety. Correct?

CHAIRPERSON ANDERSON: Sir? Mr. Brownfield, you need to look at us and respond to the question that's been asked by counsel, sir. MR. BROWNFIELD: Yes, that's correct. BY MR. BIANCO:

Q Okay. And I believe you also testified that you've had folks move into your building from Gallery Place because they wanted to be in a place that's quieter, is that an accurate recollection of your testimony?

A It wasn't so much quieter, as they expressed concern over the crime in the Gallery Place area and that it had gotten worse since they had moved there.

Q Okay. Are you familiar with an establishment called Sachi Nightclub?

A Yeah.
Q And where is that located?
A It's located in a building that's just adjacent to ours.

Q Does it share --
A Inside of a building next to ours.
Q Okay. And is that a building that you
own?
A It is not.
Q And does the building share a common wall or is there space in between the buildings?

A The building shares a common wall, I don't know that the nightclub does. But I'm not a hundred percent certain.

Q And have you ever protested that particular nightclub?

A I have not protested that nightclub. When they're renewal came up, it was during COVID and it was missed or we probably would have protested they're renewal had we known about it.

Q Now I believe you testified that the building was, that you operated the building since it was converted back to a residential use in 2007, right?

A I'm sorry, I missed the first part of your question?

Q Sure. If I recall your testimony correctly, you've operated the building since 2007, when it was re-opened as a residential property?

A Yes, that's correct.
Q Okay. And was Sachi Nightclub there
at the time?
A No, I don't believe so.
Q Okay. Did you protest it when it was a new application?

A We did not, I did not.
Q Did you ever protest any of the renewals for that nightclub?

A I don't know. I don't know how many renewals there've been or when.

Q Do you recall ever protesting Sachi Nightclub?

A No. I do not recall ever protesting their renewal.

Q And there is another licensee located within your building. Is that correct?

A Nightclub licensee?
Q No, no. A licensee, an alcohol licensee?

A An alcohol license?
Q Yes?
A Yes, a restaurant.
Q Okay. What restaurant is that?
A Cheesecake Factory.
Q And do you know what the occupancy is of Cheesecake Factory?

A I don't know off the top of my head. I'd guess, I don't know, 300 or so.

Q And you gave some testimony about your concern regarding noise from the Applicant's proposed establishment. Now there are buildings between your property and the proposed licensee. Right?

A Yes.
Q So is your concern about noise emanating from the establishment, or about patrons exiting the area?

A Both.
Q So were you present for Mr. Lee's testimony last time when he discussed noise mitigation measures?

A Yes.
Q And do you have any information to suggest that those intended noise mitigation measures would be insufficient?

A Previous experience with having bars and nightclubs around buildings that I've managed is that the plan is great when everything is going according to plan, but it doesn't always work that way.

Q Okay. So you gave some testimony
about the parking lot in your building. How many spaces are in that parking lot?

A So it can hold approximately 100 cars at full occupancy.

Q And are those spaces allocated for residents or is the garage open to the public?

A Both. We do allow non-residents to park there, but it's also for residents.

Q Now you gave some testimony about the alley and you identified some photographs that you took there. Do you recall that?

A Yes.
Q And the photographs you showed were all taken from daylight hours. Correct?

A Correct.
Q Okay. Have you been in the alley in the evening?

A I have.
Q And have you been in the alley during times when a nightclub would typically operate?

A Not that alley, but alleys nearby, yes.

Q So would it be fair to say that there would be significantly less traffic in the alley from let's say 10 p.m. until 3 a.m.?

A Not with a 1,200 person nightclub operating there, $I$ think there potentially could be a lot more.

Q Right. But right now, between 10 p.m. and 3 a.m., fair to say that there is less traffic in the alley than during the day when you took photographs?

A I don't know if that's necessarily true, a lot of service trucks and things come in in the evening. I think that alley gets a lot of traffic at all hours of the day.

Q Bear with me for one second, I need to check and see if I have, what else I have.

Okay. All right. Mr. Brownfield, you gave some testimony in response to Mr. Blanchard's questions about not being given anything from Mr. Fiorito. Do you remember that testimony?

A Yes.
Q Did you ask for anything from Mr. Fiorito?

A I'm sorry, I couldn't hear the first part of your question.

Q Did you ask Mr. Fiorito for any information?

A I asked the ABCA for information, not John Fiorito.

Q Okay. And by ABCA you are meaning the Agency? Right?

A Correct.
Q And what did you ask for specifically?
A I did ask for the application and I believe I asked for a security plan, but I'm not a hundred percent certain.

Q And did you receive that information from the Agency?

A Yes.
Q So fair to say that all of the information you asked for, you received?

A I think generally, but it didn't go into great specifics about the actual location. It was more of a template responses.

Q Did you follow up and ask for additional information then?

A I don't recall.
MR. BIANCO: Thank you very much, Mr. Brownfield, I appreciate your testimony. The Board may have some questions for you.

MR. BROWNFIELD: Thank you.
CHAIRPERSON ANDERSON: Any questions
by the Board members?
MEMBER GRANT: Not from me.
CHAIRPERSON ANDERSON: Any redirect?
MR. BLANCHARD: Yes, just a few questions, Mr. Anderson, Chairman Anderson. REDIRECT EXAMINATION

BY MR. BLANCHARD:
Q Mr. Brownfield, you testified about the Sachi Nightclub. Do you know what the capacity of Sachi is?

A I don't know exactly. It's much lower, like 200, I think it's like 200 or so people, but I'm not a hundred percent certain. And also, they're closed all week long, they only open two days out of the week.

Q Thank you. And then the Cheesecake Factory tenant, what time do they close?

A I want to say around 10, I think 10 p.m.

Q $\quad 10$ p.m. Thank you. And then you testified that in your experience that noise mitigation doesn't always work the way the plan is, what did you mean by that?

A I mean, doors get propped open or it doesn't necessarily carry over to what's
happening directly outside of the establishment. Whether it's unruly customers who have left the establishment and are in the alley or close by making noise. Or you know, there's just a lot of different circumstances that come into play. Our building, for example, is a historic building, we have historic windows that we were not allowed to remove. They don't allow for as much noise mediation as contemporary windows might, so it's, I'm a little bit more sensitive about noise outside than other people might be.

And I managed buildings in the E Street corridor, Logan Circle. And you know, the operators of the clubs change, the managers change, and with them, you know, things don't always get followed exactly the plan, even with the best of intentions. And I've just had a lot problems.

Q Thank you. And then finally, on information from Mr. Fiorito, or the lack thereof, did you participate in the mediation?

A I did not.
Q And why was that?
A I was not asked to be involved in the
mediation.
MR. BLANCHARD: Thank you. No further questions.

CHAIRPERSON ANDERSON: All right. Thank you, Mr. Brownfield, thank you very much for your testimony today, you are free to go.

All right. It's 3:53, we are going to take a 10-minute break. Well, I'll say I would like everyone to be back at 4:05, so we will be back on the record at five minutes after four. Thank you.
(Whereupon, the above-entitled matter went off the record at 3:53 p.m. and resumed at 4:05 p.m.)

CHAIRPERSON ANDERSON: We're back on the record. Just some housekeeping, how many more witnesses do you have, Mr. Blanchard?

MR. BLANCHARD: I have three more witnesses.

CHAIRPERSON ANDERSON: You have three more witnesses. Ms. Farmer, do you have any other witnesses? All right so three more witnesses. I stated that I wanted to end this by five o'clock today. It doesn't appear we are going to end it by five o'clock, but we are
ending this case today.
So I just want everyone to be mindful of the time. So therefore, I'm not trying to rush anyone along, but I just want to advise folks that we're going to go beyond five. But I just want to make sure that we keep this, we moved orderly through the day and so we'll try to move forward quickly with the remaining witnesses. All right. So who's the next witness?

MR. BLANCHARD: I'm calling John Branch.

CHAIRPERSON ANDERSON: Mr. Branch, can you raise your right hand, please? WHEREUPON,

JOHN BRANCH
was called as a witness by Counsel for the Protestant and, having been first duly sworn, was examined and testified as follows:

CHAIRPERSON ANDERSON: Thank you, sir.
Your witness.
MR. BLANCHARD: Thank you.
DIRECT EXAMINATION
BY MR. BLANCHARD:
Q Mr. Branch, would you state your name
for the record?
A Yes, my name is John Branch, that's B-R-A-N-C-H.

Q Thank you. And what is your most recent employment?

A I was employed with the Metropolitan Police Department, I was the Commander of the Second District.

Q Thank you. And when did you leave MPD?

A I left MPD December 30th of 2023.
Q Thank you.
MR. BLANCHARD: Going to Mr. Ritchie, I ask Mr. Ritchie to raise Exhibit No. 3, Protestant's Exhibit No. 3. And if you could blow it up?
(Whereupon, the above-referred to document was marked as Group of Five Exhibit 3 for identification.)

BY MR. BLANCHARD:
Q Mr. Branch, do you recognize this?
A I do. It's my resume. It gives a brief description of my career, and some of the assignments and training that $I$ received while a member of Metropolitan Police Department.

Q And is this a true and accurate copy? A It is.

MR. BLANCHARD: I would move Exhibit 3 into evidence.

CHAIRPERSON ANDERSON: Mr. Bianco?
MR. BIANCO: I don't, I mean, I guess I would object, but because, on relevance, but because Mr. Branch was not identified on the PITH as an expert witness, but rather a fact witness. So I mean, if he's going to testify as an expert, I'd object. But if this is for purpose of factual testimony, then I will not.

CHAIRPERSON ANDERSON: This is his resume, hold on, hold on, hold on.

MR. BLANCHARD: I'm sorry, go ahead.
CHAIRPERSON ANDERSON: Is the Commander being put on as an expert?

MR. BLANCHARD: No, he is not.
CHAIRPERSON ANDERSON: All right. All right, this is his resume, and so without objection, we will move his resume into evidence. All right.
(Whereupon, the above-referred to document was received into evidence as Group of Five Exhibit 3.)

BY MR. BLANCHARD:
Q Can you describe where you began your career?

A Yes, I began my career in the Fourth District as an officer.

Q And what did you do after that?
A While I was an officer in the Fourth District in patrol, I then went to the Fourth District Gun Unit. I, after that, I went to the Narcotics and Special Investigations Unit, in the first Gun Unit, Citywide Gun Unit. After that, I went to the Emergency Response Team, was a Capitol officer and a sniper.

Q And what did you do after that?
A After that, I went to the Helicopter Unit as a helicopter pilot. I was then promoted to a sergeant, went to the Fourth District as a sergeant, went to the Vice Unit, the Crowd Suppression Team, went back to the Emergency Response Team as a sergeant, tactical sergeant, and also as a helicopter pilot.

Q And were you promoted?
A Yes, I was. I was promoted from the Helicopter Unit and Emergency Response as a sergeant, I was acting in dual capacity there, to
a lieutenant in the Seventh District. While I worked there, I was in charge of the Crowd Suppression Team in the Seventh District, also worked the nights. I was then promoted to captain in 2018. I went to the Sixth District, I worked the Summer Crowd Initiative. And then I was transferred to the Narcotics and Special Investigation Division again after that.

Q And then, after the Capitol riot, where were you assigned?

A Yes, after the Capitol riot, the Chief moved me back to the Special Operation Division to take over that position there. And then after that, in 2021, I was promoted to Commander and was assigned to the Seventh District. And then in March of 2023, I was assigned to the Second District as the Commander.

Q Thank you. Commander Branch, based on your experience with MPD, what impact do nightclubs have on the surrounding community?

A Impact, used to, a lot of the individuals, I notice the complainants in a lot of robberies are the result of the nightlife activity. When I was commander of the Seventh District, usually around 2:30 or so in the
morning, may have had an occasional shooting, but things got kind of quiet.

I was shocked actually when I got here to the Second District, that I would have robberies up until 4:00, 4:30, 5:00 o'clock in the morning. Of course there's noise issues, trash issues, you know, disorderly you know, fights, and things of that nature.

MR. BLANCHARD: And Mr. Ritchie, would you raise Exhibit 4?
(Whereupon, the above-referred to document was marked as Group of Five Exhibit 4 for identification.)

BY MR. BLANCHARD:
Q I'm showing you what's marked as Exhibit 4, Mr. Branch. Do you recognize this?

A I do.
Q And what is it?
A Yes, it's a brief report describing the incident with an individual which was shot inside of a parking lot, right there in the 700 block of $N$ Street.

Q Thank you. And what nightclub was this?

A Don't know specifically, but I believe
it's associated with Abigail Nightclub. There was some type of dispute that carried out into the street and actually into the parking lot. And it was clearly on video and the complainant was shot in the eye.

Q All right. In your experience with MPD, is it common for crime or violence to take place after a nightclub closes?

A It is. Usually a crime is taking place after the clubs, usually when individuals are inside of a club, they're drinking, having a good time, they're meeting different women. Sometimes they're engaged in verbal disputes or other types of altercations which carry out into the street.

We don't really see much gun violence inside the clubs, because the clubs usually restrict firearms from coming inside. But they do keep the weapons inside of their vehicles. And we've recovered actually quite a few weapons here in the Second District, outside the clubs, checking the vehicles and finding guns in plain view to be used later on.

Q And how about crime inside the clubs, is that common?

A It is, but usually disputes and fights and what have you, stabbings sometimes.

Q All right. And Commander Branch, are you familiar with where the proposed nightclub is located?

A I am.
Q And where is it?
A It's located right between 14th and 15th, and Zei Alley.

Q All right. And are you aware of any criminal activity in the alley?

A Not specifically, no.
Q Is there anything about the alley that would give you concern?

A Well, what gives me concern about the alley, is it relates to opening a club there, particularly of this size, but honestly of any size or any other business where there's, would attract a large volume of people, it's just the nature of the entrances and exits into the alley or roadway.

When you have a situation like that, you put a lot of people into a situation where you can cause some harm. We specifically try to delineate or try to separate pedestrians from
traffic and that's why we have streets and stop signs and traffic signals, what have you, curbs. But when you have a large volume of people congregating in an alley, it's my belief, and my opinion for sure, that --

MR. BIANCO: Stop, I'm going to object to any opinion testimony, this is not an expert witness.

CHAIRPERSON ANDERSON: You said your belief, so why don't you, you can talk about your beliefs, sir, not your opinion, all right.

COMMANDER BRANCH: Okay. It's a fact actually, from my experience on the job that when you have large numbers of people, you have to shut that area off to vehicular traffic, because vehicles can be used as weapons.

If there is any type of incident inside that alley, any spontaneous act of violence, not just a shooting, people have a natural tendency of fight or flight. So people are going to run, and they're going to stampede. And we have that large numbers of people confined in a tight alley, people would definitely get trampled. Also, you have to think about with vehicular traffic, if you have someone
even sitting in their vehicle, this has happened, when people hear gunshots, what do they do, they take off, they accelerate, they try to get away from the violence. Of course, they're going to hit people. I mean, they're not, you know, they're trying to exit the area as quickly as they can. So it's just dangerous for that.

Also, you have to think about when you have the confines of an alley, if there was a shooting, where are people going to run? You know, and have one place to go, you know. And it's, you don't have the open area that people can disburse as readily as you do in an area on the street or on the sidewalk, what have you.

Just the confines of that alley creates a very hazardous situation. If there's a shooting, bullets ricocheting off those hard surfaces, off the walls, off the pavement, there's going to be multiple injuries.

And speaking as someone who has been a resident of this City, grew up in the Seventh District through high school, worked in the Gun Unit throughout the years, recovered a number of weapons.

The quality of weapons that we're
recovering now are far better than we did in the early '90s. They're readily available online, you can make your own guns, guns, bottle tops, sixes, military style weapons. And a use of a weapon like that, just one incident alone, in an alley packed with people, that's calling for disaster.

BY MR. BLANCHARD:
Q And, Mr. Branch, were you present, did you hear the testimony from the Applicant's witnesses, Mr. Reese and Mr. Massey about the use of reimbursable details?

A I did.
Q And what is a reimbursable detail?
A A reimbursable detail is basically off-duty officers who work in a part-time capacity for experience different locations.

Q And based on your experience, what's the current availability of reimbursable details?

A At the Agency, we're stretched extremely thin. We're having issues with manpower, as the Commander of the Second District. We're having issues of filling the reimbursable details that we've had.

The mandatory reimbursable details
that are the clubs. In fact my Chief Shop Steward, a Sergeant with the union raised the question or brought up to my attention --

MR. BIANCO: I'm going to object. That is hearsay testimony from Sergeants who are not witnesses in this case.

CHAIRPERSON ANDERSON: I mean, he's testifying as the former Commander, I mean, I, he's the Commander, I don't see any reason why he can't testify about what his officers have stated to him, he was a Commander, so I'm going to overrule the objection. I'm going to overrule the objection.

He's the Commander of the Second District, and he's just talking about information that was brought to him by his, the people who were under his command.

MR. BIANCO: He is testifying as to that, and he's testifying as to that for the truth of the matter that's being asserted, which is inappropriate, especially without corroborating evidence that would make it reliable and admissible.

So he's testifying about it to demonstrate his belief, I mean, that's one thing.

But he's testifying about it as if it's fact, and it's not. Something that's been put forward by a third-party that's not before the Board and reliability can't be determined.

CHAIRPERSON ANDERSON: I hear you, Mr.
Bianco, but remember this is an Administrative Hearing, and we do not strictly abide by the Rules of Evidence as we do in a court of law. So in this, for what it's worth, in this Administrative Hearing, I will allow him to testify.

COMMANDER BRANCH: Well, it's a fact that I was also concerned about the officers' safety, that we were not able to fill all of the positions at those clubs. And we had some officers working alone, with some officers on duty in close proximity. But not the required two officers mandatory for those establishments. So it was definitely a concern of mine as well. BY MR. BLANCHARD:

Q Thank you. Mr. Branch, are you familiar with a recent notice of proposed rulemaking for the North Shaw Moratorium that the Board published in the D.C. Register?

A I read about it briefly.

Q And was there a comment by an MPD Captain about reimbursable details?

MR. BIANCO: I'm going to, hang on. I'm going to object.

CHAIRPERSON ANDERSON: And I'm going to --

MR. BLANCHARD: I'm just going to ask the Board to take judicial notice of a document published in the D.C. Register to the general public available to everyone.

CHAIRPERSON ANDERSON: Okay, fine. Let's move on, I'm -- I agree with you, Mr. Bianco. All right, go ahead.

COMMANDER BRANCH: Can I just state in regards to the reimbursable details as well, I'm --

CHAIRPERSON ANDERSON: I'm sorry, hold on. Mr. Branch, there's no question pending, so wait until Mr. Blanchard has another question for you.

BY MR. BLANCHARD:
Q What do you think of the proposed location of the night club?

A I just think it's a poor location. Like I said, all the exits and entrances are from
an alley or roadway. It's just a bad location for a nightclub with people who are going to be drinking, partying, celebrating, exiting, congregating inside an alley. I just think it's a bad location.

CHAIRPERSON ANDERSON: Let's hold on, hold on one minute please, hold on.

MR. BLANCHARD: I can't hear anything.
CHAIRPERSON ANDERSON: Mr. Blanchard, I believe that we're hearing the siren from your end, sir, that's why I'm waiting for the emergency vehicle to move on. You are, I'm wearing headphones, so and there's no noise coming from my area, so all the noise is coming from your area, sir. So I'm waiting for that noise to dissipate before we can move on. So go ahead, please.

BY MR. BLANCHARD:
Q Okay. Final question, so, Mr. Branch, in your experience would a club in this location disturb the peace, order, and quiet of the community?

MR. BIANCO: I'm going to object.
He's calling for an opinion on the ultimate issue with this witness is not competent to give
testimony based on the evidence on the record. CHAIRPERSON ANDERSON: I'm in agreement, so sustained. He's not an expert. If you present him as an expert, then of course, he can give his opinion. So he cannot give his opinion.

MR. BLANCHARD: I wasn't asking for his opinion, just his belief.

CHAIRPERSON ANDERSON: How is he going to answer a question, just belief, I'm just curious. Maybe you need to ask the question a different way. See if you can find a, I've sustained the objection, so maybe you need to rephrase the question in another way, sir.

MR. BLANCHARD: I think he's already answered it. So I'm going to stop there, and I have no further questions.

CHAIRMAN ANDERSON: All right. Close the screen, I always ask folks to close the screen because I want to see people when they are testifying and look at them and when we share the screen, I can't see the folks who are testifying, that's one of the reasons I always ask folks to close the screen. Mr. Bianco, your witness. CROSS-EXAMINATION

BY MR. BIANCO:
Q Yes, Commander Branch, good afternoon.
A Good afternoon, sir.
Q I listened to your extensive experience, and as I was listening, I wasn't clear on exactly how long you were in 2D?

A I was in 2D for approximately eight months.

Q Okay. And 2D is the police district in which this particular establishment is located. Right?

A That's correct.
Q Okay. And so the majority of your experience with MPD was in 7D, right?

A Are you referring to as a commander?
Q No, I'm referring to your experience in general?

A In general, well, I believe maybe Special Operations Division.

Q Okay. Now you gave some testimony about the impact of nightclubs on the community in terms of crime. Correct?

A Correct.
Q And is it fair to say that your position is nightclubs either attract or cause
additional criminal activity?
A Well, it's my position that when people are out at late hours like that, that unfortunately, suspects are preying on citizens exiting these late night establishments to rob them, that's correct.

Q Okay. And you're familiar with the particular area that we're dealing with in this case? Correct?

A Somewhat familiar.
Q And there are a number of nightclubs within 1,200 feet of this particular location? Correct?

A I'm not sure exact distance, but there is some clubs on the Connecticut Avenue corridor.

Q Okay. And are you aware that there are, in fact, seven nightclubs within 1,200 feet of this particular establishment?

A Not specific numbers of nightclubs, but there are a few, yes.

Q You gave testimony about your safety concerns based on this establishment being situated in an alley? Right?

A Yes.
Q Okay. And I believe one of the things
you testified about, and please correct me if I'm wrong, that you recommended that the alley should be shut off to traffic. Is that something that you recommended?

A Yes.
Q Okay. So if this particular establishment was able to do that, that assuage some of your concerns? Right?

A As far as vehicular accidents, it would, but not as far as shooting incidents. When you have large numbers of people congregating in a confined space, if there was a shooting, it's still exhibits the same hazard, you know. But from vehicular traffic, it definitely poses a better safety response to that, for sure.

Q Okay. And your testimony about, I'm sorry, strike that. I want to stay with the positioning in the alley, let's stay with that issue because you raised another point there.

So moving on from vehicular, you gave some testimony about how it's problematic for an establishment to empty out into an alley because of people running in an emergency, violence outside of the establishment, close proximity of
the masonry walls causing bullets to ricochet.
Those are some of the concerns you raised about the positioning of this establishment in an alley. Correct?

A That's correct.
Q Okay. And those concerns would be true of any establishment that's located in an alley, correct?

A Any establishment that has such large number of people where it's alcohol is being served, where it's potential violence, that's correct.

Q Okay.
A Of course, it goes up, you know, with alcohol. Of course, there's the propensity for violence and danger goes up with the element of alcohol involved, for sure.

Q Right. So leaving the issue of the size of the establishment aside for a moment, the challenges that I specifically asked you about is people running in an emergency, violence outside of the establishment, bullets ricocheting off of close proximity walls. Those are problems with alley establishments regardless of occupancy? True?

A It could be, but I don't of any establishment's inside of an alley.

Q So you're not aware whether or not there are other establishments that open onto the alley? Is that your testimony?

A I don't know of any establishment where the main entrance and exits to all of the entrances and exits actually go out into an alley and that there's alcohol or a club that's associated with that for sure. I'm not aware of that.

Q Are you familiar with the area in Shaw known as Blagden Alley?

A Blagden, I'm sorry, what was it?
Q The area in Shaw, known as Blagden Alley?

A I've heard of it, but I'm not that familiar with that, no.

Q Bear with me for a moment, I want to see what else I may need to cover, okay, yes.

So you gave some testimony about the availability of reimbursable detail, correct?

A Yes, I did.
Q And I don't want to put words in your mouth, but I recall that testimony to be that due
to historically low staffing levels, it's hard for you to provide reimbursable duty officers. Is that fair to say?

A Yes, staffing shortages has made it difficult.

Q But that's a relatively recent phenomenon, is it not?

A Well, it's gotten worse over the years, for sure, due to the, you know, resources. Like I said, it's been, it's gotten worse.

Q But especially in the last year, right?

A Probably, last three years, after Mr. Floyd's death.

Q And that's Citywide, that's not just specific to this particular neighborhood?

A Citywide and nationwide as well, yes.
Q And the same can be said for the uptick in crimes of violence, correct?

A As far as the increase, as far as recently, yes.

MR. BIANCO: Thank you very much, Commander. I appreciate your testimony. I don't have anything further for you.

COMMANDER BRANCH: Thank you, sir. I
appreciate you.
CHAIRPERSON ANDERSON: Any questions by any of the Board members? Go ahead Mr. Short.

MEMBER SHORT: Commander, thank you for your service.

COMMANDER BRANCH: Appreciate it.
MEMBER SHORT: And your service to the District of Columbia.

This address, 1412 I Street, how close is it in proximity to the White House itself where the President lives?

COMMANDER BRANCH: Well, the White House is located on 16 th Street, so I guess approximately two blocks or so, a block maybe.

MEMBER SHORT: Now another question. There is a nightclub in Georgetown called Blues Alley, are you familiar with it, a jazz club?

COMMANDER BRANCH: Yes, I am.
MEMBER SHORT: And the clientele that goes in and out of Blues Alley, which has been there for over thirty-something years, maybe forty years. Do you have any problems at Blues Alley?

COMMANDER BRANCH: I haven't had any or heard of any incidents there, no.

MEMBER SHORT: Is that maybe because of the clientele?

COMMANDER BRANCH: Possibly.
MEMBER SHORT: Do you think the same clientele will be going to this Applicant's club, once they put a club there at 1412 I Street?

COMMANDER BRANCH: I don't believe so.
MEMBER SHORT: And do you think 1,200 people, which I don't they will get it, or whomever gets the business deal, but at any rate, you're talking about 1,200 people drinking alcohol, you mentioned that earlier in your testimony.

In your testimony, with clientele that go to those types of nightclubs, drinking alcohol, and now we know there's a lot of smoking of hookah pipes going on in these clubs also. Correct?

COMMANDER BRANCH: Yes, sir.
MEMBER SHORT: And so when you talk about the clientele who go to nightclubs, drinking and smoking, and you talk about 1,200 people, there's not going to be a lot of orderly anything done if there's an emergency? Is that true?

COMMANDER BRANCH: I agree, sir.
MEMBER SHORT: Thank you very much for your testimony. Thank you very much for your service. Mr. Chairman, that's all I have.

COMMANDER BRANCH: Thank you, sir, I appreciate you.

CHAIRPERSON ANDERSON: Any other questions by any other Board Members?

MEMBER GRANT: I just have one question.

CHAIRPERSON ANDERSON: Go ahead, Mr. Grant.

MEMBER GRANT: With respect to
clientele in that discussion that my fellow Board Member brought up, in your testimony you talked a bit about the concern around patrons being victims of crimes from people that may be preying on them who are not attendees of the venue.

In your estimation, are you more concerned about the clientele of people attending the events or is it more of a priority to focus on the people who may be preying on those who are in the event?

COMMANDER BRANCH: Yes, I believe both. I mean, unfortunately, that area is close
to the Third District. That's why we do have the increase in crime there, that's closer, the First District and the Third District. So I think the proximity of the location as far as, you know, 14th Street, which is the direct route to the Third District.

So people, I've noticed that most of the, well, just about all of them, of the suspects that commit those violent acts, are coming from other Districts from the Second District, meaning the Seventh District, the Fifth District, the Fourth District, the Third District, the First District, what have you. So yes, I'm kind of concerned about both.

MEMBER GRANT: Okay. Thank you, Mr. Chair, and thank you for your testimony as well.

CHAIRPERSON ANDERSON: Thank you, Mr. Grant.

COMMANDER BRANCH: Thank you, sir.
CHAIRPERSON ANDERSON: Mr. Bianco, any questions based on the questions asked by the Board?

MR. BIANCO: No, sir.
CHAIRPERSON ANDERSON: Mr. Blanchard, any redirect?

MR. BLANCHARD: No redirect.
CHAIRPERSON ANDERSON: Mr. Branch, thank you very much for your testimony today, have a great day.

COMMANDER BRANCH: Thank you, sir. I appreciate you, have a great day.

CHAIRPERSON ANDERSON: All right. Thank you, and bye-bye. Do you have another witness?

MR. BLANCHARD: Yes, I call Trevor Hewick to the stand.

CHAIRPERSON ANDERSON: Mr. Hewick, can you raise your right hand, please? WHEREUPON,

TREVOR HEWICK
was called as a witness by Counsel for the Protestant and, having been first duly sworn, was examined and testified as follows:

CHAIRPERSON ANDERSON: Your witness, sir.

## DIRECT EXAMINATION

BY MR. BLANCHARD:
Q Mr. Hewick, would you state your name for the Board, please?

A My name is Trevor Hewick. Trevor is
spelled T-R-E-V-O-R; Hewick is spelled H-E-W-I-CK.

Q Mr. Hewick, what is your profession?
A Owner of Protocol Security Agency. I conduct private investigations, security guard services. I also do consulting and expert witness testimony on use of force, police procedures, practices, nightclub security, and I'm an adjunct professor at the Community College of Baltimore County and a associate professor at Notre Dame of University of Maryland, teaching criminology and criminal justice studies.

Q Thank you. And what is your educational background?

A I have a bachelor's degree in criminal justice. I minored in business management, and I have a master's degree in management and criminal justice.

MR. BIANCO: Mr. Chair, to streamline things, I will stipulate to this witness as an expert and the admissibility of his resume and we can move on.

CHAIRPERSON ANDERSON: And he's an expert in what, what is the area of expertise? BY MR. BLANCHARD:

Q Mr. Hewick, have you ever been qualified as an expert witness?

CHAIRPERSON ANDERSON: Hold on, hold on. Mr. Blanchard?

MR. BLANCHARD: Yes, sir.
CHAIRPERSON ANDERSON: Mr. Bianco is agreeing to him being an expert, I just need to get some clarification in what area are you trying to have him qualified as an expert. And so we can just, he's going to be, there's no disagreement, I just want to know what his expertise is, just tell me and we can move on.

MR. BLANCHARD: His expertise is in violent crime investigation and crime scene reconstruction, structuring security risk assessment plans, creating day-to-day operational and physical security plans, and is a consultant and instructor for unarmed security training.

MR. HEWICK: And nightclub security. MR. BLANCHARD: And nightclub security.

CHAIRPERSON ANDERSON: I don't believe that Mr. Bianco is objecting, so you can give your expertise on nightclub security, so go ahead, sir, you can ask, go ahead.

MR. BLANCHARD: All right, thank you. I would like to, Mr. Ritchie, if you could move Exhibit 2 up, just to get it in the record.
(Whereupon, the above-referred to document was marked as Group of Five Exhibit 2 for identification.)

CHAIRPERSON ANDERSON: Exhibit 2, what's Exhibit 2?

MR. BLANCHARD: Exhibit 2 is his CV, Mr. Hewick's CV.

CHAIRPERSON ANDERSON: And I don't -do you have no objection Mr. Bianco?

MR. BIANCO: No objection.
CHAIRPERSON ANDERSON: No objection, without objection.
(Whereupon, the above-referred to document was received into evidence as Group of Five Exhibit 2.)

BY MR. BLANCHARD:
Q Mr. Hewick, can you describe your, go over a lot of things here.

As it pertains to your expertise in, hold on one moment, use of force issues for security personnel, have you provided any training on these issues to the ABCA Board?

A Well, I did for ABRA, and that's when they had, the hearings at 941 North Capitol Street, so that was in March of 2006. And then I did a use of force continue wheel, June of 2006.

Q And do you have experience working with nightclubs on security issues?

A Yes, sir. I've dealt with the mass shooting at Dream Club in 2004. I dealt with Club $U$, when an notice to show cause for a stabbing murder, numerous fights, and the eve of Valentine's Day, there was a total of three murders Club U was charged with. I dealt with Club 55, a nude dancing club, they're one of my clients.

Oh, let me start with, I actually worked for a law firm, it was Brown, Wilmont \& Bagwell. The nightclubs would hire that law firm, and then that law firm took on my services. So Club 55 was on K Street, Northeast, I dealt with a shooting inside Club 55.

And that was a nude dancing and I continued to work with D.C. Tunnel, that the shooting outside of D.C. Tunnel. And I dealt with Tacoma Tavern in the Fourth District, and that had to do with disorderly fighting,
neighborhood complaints.
And in all those, we structured day-to-day operational and security plans. And I gave testimony, I was recognized as an expert witness in the murders and fights for club $U$ in June of 2006 in front of the Board.

And then I was recognized as an expert witness for the shooting inside Club 55 on $K$ Street by the Board when I gave testimony.

Q And specifically with club U, can you summarize some of the issues they have at that nightclub that might be --

MR. BIANCO: I'm going to object to testimony about nine-year-old stabbings.

CHAIRPERSON ANDERSON: Sustained. I think that I need this witness to testify about current, it's not relevant for us to hear about what happened at Club U over 20 years ago, this City has changed significantly over 20 years ago. So I think what will help us make a decision, we need to have information current, about current trends about these type of issues.

MR. BLANCHARD: Okay, that's fine, that's fine.

BY MR. BLANCHARD:

Q Mr. Hewick, with respect to reimbursable details, secondary employment, and club zones, what can you tell the Board about these that are not available for nude dancing establishments?

A Well, just like the Chairman was saying, it's evolved over the years. But for nude dancing, reimbursable details will not be given out for nightclubs with nude dancing. Secondary employment from Metropolitan Police Department officers will not be given out to ABC establishments with nude dancing.

And if it happens to be part of a club zone, which is separate from reimbursable details and secondary employment, that's got to be on the basis of the commander and other nightclub establishments and restaurants have to be involved with that.

So they can't single out the employment of MPD personnel for nude dancing establishments, so they won't accept a duty of care for that.

Q Thank you. Did our office contact you and ask you to review materials in this matter?

A Yes.

Q And what were you asked to do with respect to those materials?

A Well, I reviewed the materials, and I went out to the scene of 1412 I Street. I walked the community, I took photographs, talked to private security, I talked to citizens, I talked to delivery personnel, just to get a feel of what was going on with that community and the location for this club.

Q And where is the proposed club located?

A Well, the proposed club is in an alley. It's bordered by Zei Alley that runs south and north, north and south. And then the east alley and the west alley that run south to north on I Street.

So there is no public sidewalk or public street. This building is surrounded by three alleys and then the back is a gated entrance for whatever service for 1412 I Street.

Q And why is this location problematic?
A It's definitely problematic because it's in a public alleyway. And the Metropolitan Police Department, and I get this through the Security Officer's Management Branch, will not
accept the duty of care for this establishment because those are public alleys where you have traffic. And they don't want to put their officers at risk when the only thing there is those public alleys.

Q What kind of threats do you see there?
A If I was associated with it, I can tell you working for Club 55, that I'm aware of their business plans, and what the nude dancing attracts. The ladies, I'm not condemning the ladies, that lifestyle brings a whole different crime to wherever nude dancing would be.

It brings the prostitution, it brings the drugs, the patrons become targets, they become victims, there are predators out there around these nude dancing establishments. As much as my owners at Club 55 try to deal with that, there is a specific and a special type of violence that comes with nude dancing.

Q So what is your belief about foreseeability?

A Oh, crime is foreseeable in that area. It's going to be the same type of crime, robbery, it's going to be additional stuff because you're going to have the prostitution, you're going to
have sex in the alleys, you're going to have drugs in the alleys. Again, these predators look for victims.

And it makes it difficult, specifically in those, the three alleys, because it can't be seen from the streets, where you have cubbyholes to hide in. Where people will secret themselves, conduct these illegal activities, and then go their merry way.

And you can expand that more than 1,200 feet. I'd say a good two blocks, because this crime will travel two blocks. Because of the parking situation, people have to park and they get there, and so that's the idea of crime foreseeable will extend further than 1,200 feet.

And this is just my experience based on working for Club 55 and nude dancing. I mean, I love the owners, they are great people, their license is in safekeeping. I'm just telling you how that operation works and what goes on.

Q And is there a special use of the alley?

A Okay. Special, you can't have special use of a public alley. You can have special use of a sidewalk or a front entrance, like most of
these clubs in that --
MR. BIANCO: I'm going to object.
CHAIRPERSON ANDERSON: What is your objection?

MR. BIANCO: As beyond the scope of the witness's proffered expertise, we're talking about now land use and not nightclub security.

CHAIRPERSON ANDERSON: All right.
MR. BLANCHARD: We are not talking about land use.

CHAIRPERSON ANDERSON: All right.
MR. BLANCHARD: This is in respect to police enforcement.

CHAIRPERSON ANDERSON: All right. I'm going to overrule the objection at this juncture. But let's hear what the witness is testifying.

MR. HEWICK: Mr. Chairman, I have to go by the rule of law, and I pay attention to the rule of law as far as when D.C. Superior Court, Appellate Court rules on a lot of your hearings, which I actually uphold a lot, so I learn from that.

And the Novak case was actually a rule of law for the Fourth Circuit Federal Court which encompasses D.C., and Maryland, and Virginia.

And in that --
MR. BLANCHARD: D.C. --
MR. HEWICK: Fourth Circuit.
MR. BLANCHARD: Yes, no.
MR. BIANCO: Again, object on scope. He's not an attorney and he's citing Fourth Circuit precedent which is not in any way applicable here.

CHAIRPERSON ANDERSON: All right. Let's move this along. So I'm overruling the objection at the moment. Let's move along, let's move this along.

MR. HEWICK: All right, Mr. Chairman, the reason I brought that up is because --

BY MR. BLANCHARD:
Q Mr. Hewick, why did you bring that up?
A Thank you, I'm sorry. I brought it up because the cases deal with special use and exclusive use and those are the standards set up for Washington, D.C. So when you talk about special use, there are conditions put on a license that ABRA agrees to and the licensee agrees to like a sidewalk.

Set up your borders, your lines, have your barrier, you can have special use of that
sidewalk because it's open to the public, it's open to the street, pedestrians share it. So that is a special use and the court recognizes that.

And the court also recognizes exclusive. Exclusive is when the lessee leases the property and then they can have more control of what's done.

Q Are you referring to private property in that?

A Yes, private property that gets leased. In the case 1412 I Street, there is no private property that can be leased to the club owners.

So the exclusive use is out of the question because at least one of the alleys is owned by JPMorgan, so they can't have exclusive use of that public alley. So the court distinguishes that. The reason I brought that up is because that's what I have to go by.

Q Mr. Hewick, will MPD not assist clubs that utilize substantial special use in public alleys?

A Well, the court ruled because of the Novak case at 1412 I Street --

Q Mr. Hewick, we have up on the screen, Protestant's Exhibit --

MR. BLANCHARD: You might want to expand that, please, Mr. Ritchie? And Exhibit 6? Exhibit 6. Just expand the first page.
(Whereupon, the above-referred to document was marked as Group of Five Exhibit 6 for identification.)

BY MR. BLANCHARD:
Q Is there a standard duty of care for nightclubs?

A Yes. And that was the ruling by Attorney General Garland, he was the circuit, District Court judge at that time. And he ruled that there was a duty of care that was accepted by that club, that they couldn't carry out the duty of care because they didn't have control of the public alleyway.

Q And Mr. Hewick, is this a fair and accurate copy of the Novak decision?

A Will you show me the first page? What exhibit is this?

Q It's Exhibit 6, Protestant's Exhibit 6. I would ask the Board to take judicial notice of this decision.

MR. BIANCO: So, Mr. Anderson, this is argument. It's not appropriate for a witness who is not an attorney to testify about the negligence standard for licensed establishments, there's no measure of qualification or expertise that this witness has on that subject.

I would also note that this is a 2009 decision and the standard being put on the record by the non-expert witness is the previous standard prior to the Dram Shop legislation, which is going to be applicable prospectively. It has nothing to do with this particular establishment.

Prior to that legislation, maybe there's an argument, but it's certainly not evidence. And it's completely irrelevant here.

CHAIRPERSON ANDERSON: I'm curious where we're going with this.

MR. BLANCHARD: Mr. Anderson, the Dram Shop Law might have been passed by the City Council, it has not been signed by the Mayor, it has not gone to Congress for a Congressional review period, so it is not law.

CHAIRPERSON ANDERSON: Yes, but I know, but why are we, I think this is more, if
you want to make an argument, if at closing arguments, you could make this as closing argument, but I don't think is something that I, at least, it's not helpful to the Board to make a decision.

This is more appropriate for arguments that if the attorneys want to make arguments, but in the sense of testimony by a witness, this is not helpful. I mean we can state to say what the standard is and whether or not we can issue this license and but, so I'm going to sustain the objection, let's move this along, please.

BY MR. BLANCHARD:
Q So, Mr. Hewick, can a club use a reimbursable detail?

MR. BIANCO: Objection. Asked and answered.

CHAIRPERSON ANDERSON: I will allow him to answer the question, this is easy, yes or no.

MR. HEDWICK: Well, a club can use reimbursable details, I'm just telling you nightclubs with nude dancing can't use reimbursable details.

BY MR. BLANCHARD:

Q What are the other options for security?

A The other options beside in the security, you can't have, you have to have a piece of property. Because when we went looking for properties for Club 55, we wanted a piece of land that could be like a parking lot or land in front of the entrance that was away from the sidewalk and away from the street and away from family neighborhoods and communities, something isolated.

So Club 55 could hire their own commissioned special police officers to police the front entrance of the parking lot or the opened area where they could conduct business for lining up patrons.

And then as they enter or leave the club, the armed security could see that they peacefully leave the premises of the leased property for the club, so that would be an option. And that's why we looked for those places for Club 55.

Q Is there a national standard for safety and security?

A Yes, there is. ASIS International has
set standards, there's threat group analysis that set up standards. That's what I took in college. And that's one of the standards is to have the ingress and the egress has to be a major concern, coming in and coming out.

And if you're going to have, you know, commissioned security, it has to be on the leased property or owned property by the club. And those are national standards set up.

You can't have armed guards in a public alleyway, and you can't have armed guards on a public sidewalk or street that are employed by any nightclub, never.

Q And why is that?
A Because they don't have the authority to take action. The SOMV Branch will not give out licenses to commissioned, armed special security officers on public space or where they have to come out in public space.

They will get authority to be on the property itself. Be it in the club, or again, like a parking lot that they've leased out or they own. Something that somebody, they won't, they can't give out licenses to armed commissioned police to walk up and down the
sidewalk. That's a police officer's job, they will not that.

Q And what about non-police?
A Oh, as far as civilians?
Q Yes?
A Well, Chief Lanier put out, and Chief Lanier wanted all, which I agree, all security personnel, whether you call them bouncers or whatever, that they should be licensed as special police officers.

They don't have to be commissioned, they don't have to be armed, but they should be licensed and work under an agency. The same problem with that is that they are a private entity, and they don't have any authority to come out to a public sidewalk or a public street and move people on.

Q So they cannot protect -- can they protect patrons outside?

A They cannot accept duty of care. The public duty of care is by the police department. If they accept the duty of care, then they open up themselves for liability. They can only act as a citizen if they take any type of action as far as protecting a patron or protecting a
citizen. They would have to act as a private citizen to do that.

Q Have you had a chance to, well, did you hear the testimony of the Applicant's security witnesses, Mr. Reese and Mr. Massey?

A Listen, I love Mike Reese, he's been removed many years, I have a lot of respect for him. He's wrong about the reimbursable details, things have changed in ten years. We're down 500 officers.

Chief Smith, Mayor Bowser, they want to get up to 4,200, we're at 3,600. Mr. Massey, I think he just gave you template information, I saw what he wrote. That is not a national standard, it wouldn't be accepted by ASIS or the Threat Analysis Group. It just --

Q What's your overall opinion of the security plan?

A Well, that wasn't even a security plan, as far as I'm concerned. It doesn't, it doesn't talk about the assets, which is the business of the nightclub. It doesn't talk about the threats. It did mention some of the crime, I think the crime is wrong.

It didn't talk about conceptual
problems, threats that might happen, which should include the community. But it didn't talk about crime generators in these conceptuals, it didn't talk about crime attractors.

Nude dancing is a crime attractor, along with the other nightclubs. And it didn't talk about the crime enablers. Because I know nothing about the management of this nightclub, and I didn't hear any testimony to that.

Those are just part of the things that you look at when you do a threat analysis or risk assessment that you have.

Q What is a security risk assessment, Mr. Hewick?

A That's when you look at the assets, you look at the threats, you look at the vulnerabilities, and you come up with an assessment to mitigate all of the aspects. Your vulnerabilities have to deal with operational, which would be day-to-day, and then the physical.

And in law that we've dealt with over the years, have got the physical aspect down as far as cameras, the egress, ingress, all that's important, getting in a building, getting out of the building, lining up, IDing people.

I'm sorry I'm rushing this, because I know I'm on a time limit here. But you have to coordinate all that and it's a holistic approach to really finding out what the business is like, what the business plan is, how are you going to operate this. And it's just not about collecting cash, selling liquor, and putting on entertainment.

Because the, I mean, Club $U$, we had different, we had different dance floors and we had different, we had pool tables, so we had different assets involved.

And it's sad that, you know, there's this assault with gun shot in the club. But we complied with what ABRA wanted. Dream complied with what ABRA wanted. So most of these clubs comply. I just don't see this occurring here, not based on what they presented.

Q So based on your experience, if the Board were to grant this license, would the public be impacted?

A Oh, yes. The public would be very, this would be bad for the public, the community, surrounding community.

Q In what way?

A The violence associated with it, the people coming in and out, the vehicle traffic coming in and out, the one, the pedestrian traffic.

The one thing about the girls, again I'm not condemning them, but you have to keep rotating the girls just to keep it interesting, so you're going to get different clientele coming into that, coming into that specific community. And it's not going to stop at two o'clock and three o'clock, it's going to continue, they're going to find their little shell. So the girls keep coming, the different girls keep coming, and it's just going to attract an unruly crowd that you don't want in that community. I got nothing against the nude dancing, I mean, they're good clients of mine.

I've dealt with nude dancing on Georgia Avenue for my whole patrol career in 4D. I'm just telling you for this establishment in this alleyway, in this specific alleyway, it just can't work, it cannot work.

Q So is your major concern location or something else?

A No, it's location, it's definitely
location. You can set up a nightclub with nude dancing someplace else. If you're out in the Warehouse District, like we were looking at, Queens, Chapel great, 24th Place great, West Virginia Avenue great, away from the community, it's the location because it's alleys.

Q And then Mr. Hewick, did you hear testimony about the use of Ubers?

A Oh, that's unrealistic.
Q Why is that?
A You're not going to get 65 Ubers to come and stay.

MR. BIANCO: I'm going to object to the extent that the witness is leading into now transportation issues for which he is not qualified as an expert. That doesn't have anything to do with nightclub security.

CHAIRPERSON ANDERSON: Sustained, let's move on, please.

MR. BLANCHARD: All right. Mr. Hewick, as far as the safety of the nightclub when patrons leave at the end of the night, what are your concerns?

MR. HEWICK: Huge concerns, goes back to Novak, liquor involved, the entertainment
involved, and, again, it is not just the nude dancing, but the liquor, the disorderly unruly behavior. There is going to be fights coming out in those alleyways the police are never going to see, and it is just going to go out into the -to the street and sidewalk.

MR. BLANCHARD: What about -- do you have concerns with queuing of patrons to get in the alley -- I mean get into the establishment?

MR. HEWICK: Yes, I heard about that. I cannot have queuing in a public alleyway, because you do not have special use for a public alleyway. I know ABRA gives special use conditions -- conditional stuff on the license because they want to see an orderly line to get into the club. I get that, not an issue, but it is on a shared sidewalk that is in front of the building and it is monitored by everybody. You cannot do that in a public alley. I have never seen that done in a public alley.

MR. BLANCHARD: Why is that?
MR. HEWICK: Because they do not have exclusive use to it, it is a public alley. It is not staged to line up people there, because you cannot enforce disorderly behavior, you cannot
enforce it.
MR. BLANCHARD: Thank you, Mr. Hewick.
CHAIRMAN ANDERSON: That's it. Mr. Bianco, do you have any questions, sir?

MR. BIANCO: I sure do. I sure do. So, Mr. Hewick, I just want to make sure I understand your testimony correctly that nude establishments are not eligible to participate in the RDO program, is that correct?

MR. HEWICK: That and the secondary employment.

MR. BIANCO: Okay. What is your basis for that statement?

MR. HEWICK: I have been involved with the police department, the police union, and the police lodge, and I stay in constant contact with the lieutenant in charge of the Special Operations Management Branch. That is my basis.

MR. BIANCO: So is there --
MR. HEWICK: I am still heavily involved with the police officer.

MR. BIANCO: Okay, so is there a policy or a regulation that states that somewhere?

MR. HEWICK: No, it is not policy. I
have always had contact with the last -- I do not have direct contact with this new chief of policy, but from Ramsey, to Chief Lanier, to Chief Newsom, to Chief Conti, will not happen. Maybe Chief Smith will allow it to happen, but, no, there is not a policy set.

MR. BIANCO: Okay. So are you familiar with MPD's general order with respect to the reimbursable details for $A B C$ establishments?

MR. HEWICK: Yes.
MR. BIANCO: Okay. Does it state anywhere in that document that RDO is not available for nude dancing establishments?

MR. HEWICK: It does not say that.
MR. BIANCO: I mean, I got to ask you, because I represent ABC establishments for a living, did you look at any of the nine operating nude dancing establishments to see if they have reimbursable detail presently?

MR. HEWICK: I do not know about the nine that you are talking about, I just know from the Special Officer's Management Branch they will not assign specific officers as a reimbursable detail to a nightclub establishment with nude dancing. It has to be part of a club zone, and
that is where the commander set that up. Do not confuse club zone with reimbursable details and secondary employment. Club zones is set by the commanders.

MR. BIANCO: So then the answer to my question is you did not look at whether any of the existing nude dancing establishments have reimbursable detail.

MR. HEWICK: Oh, did I go out and look? No, sir, I did not.

MR. BIANCO: Okay. Did you check any $A B C$ Board orders to determine whether the $A B C$ Board has required RDO for nude dancing establishments?

MR. HEWICK: Well, I am glad you brought that up, because they can require it, and in the regulations they say may, okay? I do not think the Board has the authority to tell a nightclub that they shall have reimbursable detail.

MR. BIANCO: So what your testimony is, I just want to make sure I got that clear, is the Board does not have the authority to require RDO for a nightclub.

MR. HEWICK: Did not say that. The
wording is may. The ABRA Board, excuse me, ABCA Board just like the ABRA Board does have the authority to put a condition of a reimbursable detail and terminology is may not shall, okay? It is a big difference.

MR. BIANCO: So if the Board were to do that in the form of either a condition or a settlement agreement it is your understanding that MPD would then provide reimbursable detail to a nude dancing establishment.

MR. HEWICK: No, they would not. I am only going by D.C. Code, Mr. Bianco, not trying to argue with you.

MR. BIANCO: Give me a citation. What is the D.C. Code that you are going by?

MR. HEWICK: I can go back to my computer and look it right up.

MR. BIANCO: Please do. Can we go off the record for a moment?

CHAIRPERSON ANDERSON: I'm sorry, this is not relevant for the Board to make a decision. Let's move on from here. I do not need anyone to -- I do not need a witness to quote the D.C. Code. The Board had its legal staff who can provide that, and I believe that both we have
competent counsel who can provide that too, and I am -- my assumption is that we are going to have both findings of fact and conclusion of law, so if that is necessary I think that would be the appropriate place to put that. So let's move on. MR. BIANCO: Okay. So, Mr. Hewick, you testified that nude dancing establishments draw a criminal element that will be detrimental to the neighborhood. Did I understand that testimony correctly?

MR. HEWICK: Yes, sir. It is a much different criminal element.

MR. BIANCO: If I further understood your testimony, and please correct me if I am wrong, the basis for your statement that these nude dancing establishments draw a criminal element is your experience with Club 55.

MR. HEWICK: Yes, my experience with Club 55, and what ABRA was concerned about when they went through that shooting and when they were attempting to find another location, because they took over the building for the stadium, that what it was. So there were certain requirements ABRA wanted us to look at, to fulfill for the new site.

MR. BIANCO: Okay. When was that, that Club 55 situation?

MR. HEWICK: It would have been 2007 that they were shut down, not because of ABRA but because of the stadium, and I believe the shooting took place in 2006, the shooting took in March of 2006.

MR. BIANCO: Okay. Did you review any data other than your experience at Club 55 that supports the notion that nude dancing establishments have more criminal activity?

MR. HEWICK: Okay, I am not saying they have more criminal activity. I am trying to tell you there is a different criminal activity that the girls bring, and it is not the girl's -well, maybe not all the girl's fault, it is just a different type of criminal activity that comes there. As far as statistics, MPD is not going to -- they are not going to keep stats on a John that gets ripped off, or a prostitute prostituting. They are not keeping stats like that. They are not going to be part one offense or part two offences, so statistically you are not going to have that. I just have that for first-hand experience dealing with Club 55.

MR. BIANCO: Okay. But you did not, for example, pull the MPD run sheets for the existing new dancing establishments did you?

MR. HEWICK: Oh, did not, no, sir. No, sir.

MR. BIANCO: You did not pull the ABRA investigative histories to show what violations occurred at existing nude dancing establishments, correct?

MR. HEWICK: Did not, sir.
MR. BIANCO: Okay. Now I want to just go into very briefly your analysis of the proffer security plan for this establishment. I understood your testimony that a security assessment had to encompass a number of different things, including the practices and procedures as well as the physical aspects of the business and the property, is that correct?

MR. HEWICK: Yes, sir.
MR. BIANCO: Okay. So -- and I do not know whether you know this or not or if I am giving you new information, but this property is not yet built out for nightclub use. Assuming that is true, wouldn't they wait to do a security assessment until the build out plan is complete?

MR. HEWICK: I missed that question because somebody called, Mr. Bianco, I am so sorry.

MR. BIANCO: Yes, no problem. I will restate it, and I will try to be a little bit more succinct about it anyway. So this property is not yet built out for nightclub use. Given your testimony that a security assessment has to take into consideration not only the practices and procedures but the physical layout. At this point it would not even be possible to conduct that assessment, is that fair to say?

MR. HEWICK: The physical aspect of a vulnerability is not a major concern right now, so I get you.

MR. BIANCO: Yes.
MR. HEWICK: ABCA has the authority to recommend how many cameras -- they need a feel for the ingress, egress, I get that. So the physical attributes could come later after the build out. I am more concerned about the fire escapes, well, lack of, or the egress from the property. It is the operational stuff and the vulnerabilities that were covered. I would still like to have some aspect of the operational, the
day-to-day occurrences of this club based on the assets that they would have in support, and based on the treat analysis, which is part of the methodology and the risk assessment. So it is more the operational than the physical aspect.

MR. BIANCO: Understood completely. So fair to say that it would be appropriate to evolve the security as the business moves closer to opening, specifically with respect to confirming the total occupancy of the establishment, which they do not currently know. Is that a fair statement?

MR. HEWICK: That is a fair statement. My only objection is I have seen where they require some aspect of a business plan because of the sale of the food and the other aspects of entertainment, and how many floors, so that would go more to the operational aspect, but I get what you are saying about the physical, yes.

MR. BIANCO: When you reviewed the security plan that was submitted with the application did you review that for compliance with ABCA requirements, or did you review that for -- compare that against the national standard for security plans for nightclubs?

MR. HEWICK: I was comparing it against the national standards, and I also looked at what ABCA requires, and you know what, they were hitting the stuff for ID. I do not know how they could explain egress and ingress, but they had some explanation there. They had a question of lining which they answer to. So they just answered the basic requirements that ABRA would have required. It did not talk about really the pedestrian and traffic flow through the alleyways, or how they would handle that. So it is incomplete in that sense.

MR. BIANCO: Okay. Great. Let me just check my notes very quickly. I ask for the Board's indulgence. I want to see if I have any additional questions for you.

Okay, Mr. Hewick. I just have one more question. Do you have any professional licensing in the District of Columbia?

MR. HEWICK: No. I gave up my security guard agency license and my private detective agency license.

MR. BIANCO: Okay. Mr. Chair, it is not a question for this particular witness, but it is for the purpose of completing the record, I
would ask that the Board take judicial notice of its own order in the matter of Voyager 888 LLC, trading as Assets. I apologize, I do not have the order number on my screen. It was on or about October 29th, 2020, and the proffer to go along with that would be that the Board accepted a settlement agreement requiring RDO for a new dancing establishment.

CHAIRPERSON ANDERSON: The Board will take judicial notice of its own orders, and, I mean, whatever decision we make of course the Board is going to look at what we have ordered in situated cases. So we will take notice of our own order. Thank you. Is that it, Mr. Bianco?

MR. BIANCO: I do not have any other questions at this time. Thank you, Mr. Anderson.

CHAIRPERSON ANDERSON: Thank you. Any questions by the Board Members? Yes, Mr. Short. MEMBER SHORT: Mr. Hewick, thank you for explanations and testimony. Currently what is the status of nude dancing law in the District of Columbia. As was mentioned Assets we know, and maybe a couple more, nude dancing locations in Washington D.C. now that have ABC license?

MR. HEWICK: Mr. Short, I can only
testify to what we were doing with Club 55, because ABRA was requiring certain things and that is why I was going to the rule of law. There are going to be conditions that ABCA would apply to the license, and then we would apply any specially used and extreme use, but because of the nude dancing dealing with the community and trying to get extreme exclusive use to have private security to help out with the egress and the ingress and disorderly or unruly behavior of the crowd in front of the club that is why we look for those to answer questions just like this in case of any challenges. So I take the rule of law and then we apply the rule of law in obtaining an application for a permit.

MEMBER SHORT: Well we all know that the District of Columbia has to get everything it does approved by the U.S. Congress.

MR. HEWICK: Yes.
MEMBER SHORT: Currently I know, again, we do have some nude licenses in the District of Columbia that have ABC license or permission. So is that now moot that the District government is taking the cover off, and that nude dancing is allowed everywhere in the

District of Columbia?
MR. HEWICK: No, Mr. Short, it is not nude. The law firm I thought we were dealing with the liability issues that a nightclub with nude dancing would go through, and those were some of the avenues that we were looking at that could answer to the liability issues and would answer to the welfare of the community and the neighborhood. That is something we were applying to Club 55, so we would not have major disputes like we are going on now. So it not nude, sir.

MEMBER SHORT: Okay. All right. One last question, are you familiar with the nuisance laws of the District of Columbia?
(Simultaneous speaking.)
MR. HEWICK: I policed for 22 years, but I retired in '99 so I am not familiar with the new nuisance laws, no, sir, I am not.

MEMBER SHORT: Okay. Well there are actually new. I will just simply say this, Club $U$ was closed down under the nuisance laws. Do you know that? Do you remember that?

MR. HEWICK: Well, it was -- Club U, and you and I are telling our age now, --

MEMBER SHORT: Yes.

MR. HEWICK: -- at the Reeves Center there were other issues with that and the D.C. government, and I do not think a lot of people know that. Club U, and, again, I love the Lavelle, anyway they were having disagreements with D.C. property management on the lease of the building, and that is where the exclusive use came in for the lobby of the Reeves Center, and then the exclusive use of the garage and they were in a -- I mean, do you want me to go on? I mean, I do not know if you are aware --

MEMBER SHORT: No, no, no, you do not have to. What I am trying to do for the second time, what I was trying to do, especially when you mentioned Club 55, which was right off of $M$ Street near the Navy yard, is that the Club 55 you were speaking of?

MR. HEWICK: Yes, K Street, North, yes.

MEMBER SHORT: Yes, off of K Street, but right off of M Street, Second Street, Southwest, but at any rate all of those places are now closed, and now there is a revised or revision being, I guess, added to the city to bring nude dancing back. What do you think
bringing nude dancing back to D.C. is going to do for the -- in light of your testimony today, what do you think nude dancing is going to do for the business section -- business downtown, Washington, D.C.?

MR. BIANCO: I am going to object. It is beyond the scope of this witness's expertise.

CHAIRPERSON ANDERSON: All right.
Sustained. The witness cannot answer that question it is beyond -- that is not something that this witness can answer, can respond to.

MEMBER SHORT: That is all I have at this time, Mr. Chair. Thank you very much for your testimony, Mr. Hewick, and --
(Simultaneous speaking.)
MR. HEWICK: Thank you for your service at the fire department, appreciate it.

CHAIRPERSON ANDERSON: Any other questions by any other Board members? Go ahead, Mr. Grant.

MEMBER GRANT: Beyond your experience working in situations where you are responding to issues at establishments with the new stipulation, are there any other ways that you are currently keeping up with the current trends
of what is happening in those specific establishments, even beyond this jurisdiction?

MR. HEWICK: Okay, beyond, yes. I actually have a liquor store and provide security guard services out in Maryland, so I have to stay on top of that. I have one nightclub establishment in the District of Columbia, so I get all your news letters that come in. I have to stay on top of that. The real big thing though is I read the D.C. Superior Court Appellate decisions where the petitioners whoever appeal directly to D.C. Superior Court. So I stay on top of that, because I have to conduct training and have a better understanding of what is going on, so I have to use the rule of law to make policy and to deal with training, and with that comes supervision. So that is how I stay on top of it.

MEMBER GRANT: Thank you. That is my only question.

CHAIRPERSON ANDERSON: Mr. Bianco, any questions based on the questions that were asked by the Board?

MR. BIANCO: No, sir.
CHAIRPERSON ANDERSON: Mr. Blanchard,

## any redirect?

MR. BLANCHARD: Just one redirect. Mr. Hewick, you were asked about the security plan. Does the security plan handle incidents of violence that spill outside of the nightclub into the alley to your recollection?

MR. HEWICK: No, I remember it. It does answer to it, and there is where we get into the problem as far as being in a public alleyway or sidewalk, security hands are tied, but they do answer and that is one of the requirements that ABCA does ask.

MR. HENDERSON: What do you mean by hands are tied?

MR. HEWICK: They are just civilians, and in this case a lot of the security personnel are just civilians they are not even licensed by SOMB of the Metropolitan Police Department, so they are just civilians. Once they leave that front entrance or that property that they have, the lessor is renting, they are civilians they cannot take action, and if they do they are doing it as public citizens. They cannot accept that duty of care for the nightclub.

MR. BLANCHARD: By take action do you
mean what?
MR. HEWICK: Physically put their hands on somebody, breaking up a fight, a knife fight. I mean, those are the type of issues we have with Club $U$ and a lot of these clubs. They cannot put their hands on these patrons or other citizens. They have to be acting as private citizens.

MR. BLANCHARD: Thank you. No further questions. Thank you, Mr. Hewick.

CHAIRPERSON ANDERSON: Mr. Hewick, thank you for your testimony. You are free to go.

MR. HEWICK: Thank you, Chairman Anderson, thank you, Board, appreciate it. Mr. Bianco, thank you, sir.

CHAIRPERSON ANDERSON: You said, Mr. Blanchard, you have one additional witness.

MR. BLANCHARD: One last witness, yes.
CHAIRPERSON ANDERSON: Who is that witness?

MR. BLANCHARD: That is Ashley Wiltshire.

MR. BIANCO: So, Mr. Chair, before we get started, I am not necessarily objecting, I
may be. Ms. Wiltshire, is my understanding, is part of the same ownership group as Mr. Brownfield, so I have a concern that this testimony is going to be repetitive. Is there a proffer as to how it is going to be -- what additional information is the witness going to add that we have not already heard from Brownfield?

CHAIRPERSON ANDERSON: Hold on, has this witness been identified on the PIP?

MR. BIANCO: Yes.
MR. BLANCHARD: Yes.
CHAIRPERSON ANDERSON: All right. Then you can object to it if you believe it is asked and answered. I am going to allow the witness to testify. You can object and I will rule on the objection, but I am not going to blanket. This is someone who has been identified on the PIP, it is the last witness, and so I am not just going to -- I am not going to limit her testimony, but, again, as a learned attorney I will listen to your objections and I will make appropriate action. So, ma'am, can you raise your right hand. Do you swear or affirm to tell the truth and nothing but truth?

MS. WILTSHIRE: I do.
CHAIRPERSON ANDERSON: Thank you.
MR. BLANCHARD: Ms. Wiltshire, will you state your name for the Board, please?

MS. WILTSHIRE: Ashley Wiltshire, W-I-L-T-S-H-I-R-E.

MR. BLANCHARD: What is your profession?

MS. WILTSHIRE: In the real estate business, both commercial and mixed use residential.

MR. BLANCHARD: How long have you worked in this profession, and where are you employed?

MS. WILTSHIRE: I have been in the profession for 30 years and I work at FJG Property.

MR. BLANCHARD: Does your work include the Southern Building?

MS. WILTSHIRE: Yes, I am a general manager of the Southern Building Associates LLC, which owns 805 15th Street, Northwest.

MR. BLANCHARD: Thank you. We have already pointed that out on the map, so I will not go into that again. Have you ever been involved
with the former $Z$ Club, and if so in what capacity?

MS. WILTSHIRE: Yes, an affiliate of the organization with the owner of the Z Club and the landlord of the $Z$ Club.

MR. BLANCHARD: Was there violence associated with the patrons of the $Z$ Club?

MS. WILTSHIRE: Yes, absolutely. There was significant violence both -- there was a lot of fighting both inside the club and outside the club, and there were shootings. We have holes in the sides of our buildings to show that from the times of the $Z$ Club.

MR. BLANCHARD: Was it possible to control the violence?

MS. WILTSHIRE: No, it was not, and there has been some discussion of the Novak case, and that case talks a lot about the security detail that existed there, there were 17, security personnel there, including two MPD off duty officers, and even with 17 security with half the amount of patrons as being discussed here, there was an occupancy of about 600 there, these security personnel testified in the case that there was violence every two weeks, approximately
every two weeks, that occurred at this site.
MR. BLANCHARD: When you sold the building did you take any steps to try and prevent violence in the future?

MS. WILTSHIRE: Yes, we did. We placed a restrictive covenant on the property --

MR. BIANCO: I am going to object.
This has been ruled on multiple times by the Board. The issue is not before the Board. It is not appropriate for testimony. It is the subject of a civil action the D.C. Superior Court is going to decide.
(Simultaneous speaking.)
MR. BLANCHARD: We are not asking about the details of the covenant. I'm sorry, Mr. Anderson, go ahead.

CHAIRPERSON ANDERSON: I was going to sustain the objection. This is not within the purview of this Board. If this is another -- if it is within -- if it is under litigation or if it's in front of the Agency to rule, fine, but whether or not there is or is not a covenant that is not our issue to rule on at this juncture, so it is not relevant to the Board to elicit testimony on that specific issue.

MR. BLANCHARD: Mr. Anderson, I would disagree. The relevance is that this was an action taken to try and control violence.

CHAIRPERSON ANDERSON: But -MR. BLANCHARD: But it is not a real estate issue.

CHAIRPERSON ANDERSON: But, okay, sir. All right, so there is a covenant, so what. There is nothing this Board can do about it. That is not our issue, so --

MR. BLANCHARD: I do not have an additional question on this issue I am just making, or attempting to make that one point.

CHAIRPERSON ANDERSON: Okay, that's fine.

MR. BLANCHARD: All right. Returning to the Southern Building, what is the capacity of the building, and is it leased?

MS. WILTSHIRE: It is a 200 thousand square foot building. It is not fully leased. It has vacancy currently.

MR. BLANCHARD: What is your understanding of the other group of five Protestant buildings?

MS. WILTSHIRE: The buildings in the
surrounding alleyway have vacancy of between 15 and 50 percent in those buildings.

MR. BLANCHARD: All right, and based on your prior experience what concerns do you have about the proposed nightclub on the operations of the Southern Building generally and specifically?

MS. WILTSHIRE: There is a number of concerns, as has been noted and talked about. Our loading area, as well as a number of the other buildings' loading areas, their only access is through that alley. That loading dock is used for a number of purposes, and not only during the day, it is deliveries, it is trash pick-ups, it is construction activity which often happens at night, it is move in and move outs. We have an 8,000 square foot restaurant, that is where their trash and their deliveries occur as well. Restaurants, as you know, often have these deliveries and pickups, again, late in the evening, early in the morning when they are not operating. In addition, this alleyway is used -our bike pedestrians, our bikers, come in and out through the doorway in that alley, and we have a lot of tenants and other pedestrians that access our retail spaces there that use that alley to get
to the metro, so that alley is used on a regular basis. As you can see from Exhibit -- in the photograph in Exhibit 1, that alley is very, very busy. You even saw a man lift that was trying to repair the side of one of the buildings, and there are five buildings, $I$ believe on that alley that have similar needs in that alleyway.

MR. BLANCHARD: Thank you. Based on your prior experience, what concerns do you have about the proposed nightclub on your ability to market tenant spaces in the Southern Building?

MS. WILTSHIRE: Yes, I mean, it is a significant --

MR. BIANCO: I am going to object.
CHAIRPERSON ANDERSON: Hold on. What is the nature of the objection?

MR. BIANCO: So I am going to object to the extent that this witness has not been qualified as an expert, and having her testify on issues related to valuation of the property, rentability of the property is not appropriate.

MR. BLANCHARD: I am not asking her to value the building. It is within her normal experience as building manager to know whether their tenant spaces can be marketed or not.

MR. BIANCO: Well, I think there is a couple of different issues here. I think whether there are spaces that can be marketed, okay, fine, fair game, but if the intended testimony is that she is not going to be able to rent spaces based on the nature of a business that wades into expert testimony. It is her opinion, which maybe she would be competent to give if she was so identified in her qualifications provided.

CHAIRPERSON ANDERSON: All right. Is this a -- is she being presented as an expert witness to give her opinion?

MR. BLANCHARD: We did not bring her resume with us, so, no, but she certainly has 30 years of experience, so without objection I would like to qualify Ms. Wiltshire as an expert.

MR. BIANCO: I definitely object. We have not been provided with her qualifications other than her say so. We have no idea what they are. If she was going to testify as an expert as to rentability she needed to be disclosed as such on the PIP and she was not. She cannot testify to these issues. It is pretty straightforward.

CHAIRPERSON ANDERSON: I am going to sustain the objection since she was not proffered
as an expert, so if you want to present her as an expert the parties have been aware all the witnesses been going on for a couple of weeks now, and I think at this late juncture if you are presenting a witness as an expert and you did not disclose her resume $I$ think it is --

MR. BLANCHARD: That is fine. I will withdraw the qualification.

CHAIRPERSON ANDERSON: All right. So I --
(Simultaneous speaking.)
CHAIRPERSON ANDERSON: Go ahead.
MR. BLANCHARD: Ms. Wiltshire, do you have any other -- any tenants that want to move into the building from another sub-market?

MS. WILTSHIRE: We have had increase from other tenants that are coming from places where there is more crime, for example, Gallery Place, that are actually willing to leave their leases two years early, especially most recently due to the shooting that occurred recently near there, and we do have tenants that have come to us because they want to move farther west due to violence.

MR. BLANCHARD: Ms. Wiltshire, are
there other hotel rooms within the immediate neighborhood that you are aware of?

MS. WILTSHIRE: Yes, at the end of the alley there is the Sofitel Hotel, which is 235 rooms on one end of the alley on 15th Street, and there is a 300 hotel rooms at the other end of the alley at the Hilton Garden Inn, the alley dead ends to both of these buildings on either side.

MR. BLANCHARD: Thank you. How many residential units are in the neighborhood?

MS. WILTSHIRE: When 1425 delivers there will be 500 residential units, and I do think given the density of hotel and residential right there, and given the state of the office market that there will be conversions of office buildings that would be desired to occur, but I do think this use will eliminate that ability to convert any of those buildings into -- from office to residential given some of the testimony that has occurred about some of the security measures as well as the ride sharing 65 percent of patrons, it was testified to, would be using ride share with 1200 patrons at this club would equate to 780 Ubers showing up at 4:00 in the morning to pick up the patrons, and bright lights, which was
testified to for security along the alley, as well as the general noise that will occur when you exit that many people down an alley and into the neighborhood. I just think these uses become no longer viable.

MR. BLANCHARD: Thank you.
(Simultaneous speaking.)
CHAIRPERSON ANDERSON: Hold on one minute, Mr. Blanchard. The witness testified -she testified -- I am not quite sure what the nature of the objection is, so let's move on. You -- all right, let's move on. Mr. Bianco, if you are going to testify listen to the question. Listen to the question, you object, --

MR. BIANCO: Well hang on -- hang on, Mr. Anderson. So I understand that, but when the question is what is your reaction to something, and then the witness spins off into opinion testimony, the question is not necessarily objectionable given the breadth of it, but when the witness starts putting words in people's mouths and starts giving opinions as to convertibility of commercial property to residential that would be appropriate for an expert witness, there is not necessarily an
opportunity to object to a question. The question is objectionable. Well, I think what I would -my request would be to strike the opinion testimony that was outside of the scope of the question.

CHAIRPERSON ANDERSON: All right. All right, this is not an expert witness. The witness should testify, and please do not give opinion testimony, ma'am, because you are not presented an expert, okay? You are a fact witness to testify, but -- so I am just -- the questions that are being asked I am just directing the witness not to give opinions because you have not been qualified as an expert to give opinions, okay? All right, let's move on.

MS. WILTSHIRE: Okay.
CHAIRPERSON ANDERSON: Hold on a minute. Are you there, Mr. Bianco? Mr. Bianco?

MR. BIANCO: Yes, sir, I am here I just dropped off the camera for a moment.

CHAIRPERSON ANDERSON: All right. Okay. Go ahead. Go ahead, Mr. Blanchard.

MR. BLANCHARD: What actions have you taken to raise awareness about safety impacts of the proposed nightclub? Did you contact any
community groups or others?
MS. WILTSHIRE: I'm sorry, yes. I contacted Brook Pinto's office.

CHAIRPERSON ANDERSON: Hold on, hold on, hold on. Ms. Wilshire, one of the unfortunate things is when you are sitting next to your attorney -- this is what $I$ need from you ma'am. I need your undivided attention. I need you to look in the camera at me. I do not need you to look to the left to the right, because you can be accused of someone giving you information. So I need you to be looking at me.

MS. WILTSHIRE: Okay.
CHAIRPERSON ANDERSON: All right. So
let's get that clear for you. So now you can answer the question, ma'am, but I need your attention.

MS. WILTSHIRE: Okay.
BY MR. BLANCHARD:
Q So, Ms. Wiltshire, did you take any actions to raise awareness about the security impacts of the proposed nightclub?

A Yes.
Q All right. And what did you do?
A I contacted Brooke Pinto's office.

Q And do you recognize Protestants Group of Five's Exhibit 7?
(Whereupon, the above-referred to document was marked as Group of Five Exhibit 7 for identification.)

A I do.
Q What is it?
A It's an email that I sent to her office, outlining the concerns that we had about the proposed club at 1412 I Street.

Q And when did you send that?
A September 16th.
Q Thank you.
A 2000-- sorry, '23.
Q '23. Thank you. And did anyone else from the Group of Five request assistance from Council Member Pinto?

A Yes. The owners of 1425 New York Avenue, Robert Abbott -- Apt, sorry.

MR. BLANCHARD: So I'd like to move Exhibit 7 into the record.

MR. BIANCO: So I can't for some reason locate that in my exhibit packet. So if I could have the courts indulge me while I try to find it.

CHAIRPERSON ANDERSON: Hold on. One
minute.
MR. BLANCHARD: That's Exhibit 7 in the Group of Five -- Seven -- Group of Five or more, in their exhibit list.

MR. BIANCO: So I would object to this email on multiple grounds. One, it's repetitive of Mr. Brownfield's testimony and the exhibit that he attempted to submit into evidence. It essentially consists of Ms. Wiltshire's argument to a Council Member as to why she doesn't think this club should be here. Ms. Wiltshire is here. She's represented by counsel.

If she wants to present legal argument, that is her right and it doesn't make it evidence and it doesn't make it appropriate to put into evidence her email argument. They'll have ample opportunity. And it also, the document internally, contains hearsay and that statements are attributed to unidentified individuals, speculation, and information that would be beyond the scope of her capacity as a lay witness. We've been over this, these same grounds, from the same company.

## CHAIRPERSON ANDERSON: And I am going

 to overrule the objection and the difference withthis case. This is a letter that was written September 16, 2023. This is after -- I believe this is after this matter was placarded, and she is a protester and this is a letter that was generated to the Council Member to state what is their concerns regarding this establishment.

The last case that we talked about, the last email, was an email that was generated in the middle of litigation, $I$ think that was in January 24th. January 24th, which was in the middle -January 24th, which is in the middle of this litigation, and so therefore $I$ ruled that that -I was not going to allow that document in. But this is a document that was -- this is an email that the witness generated, this email, and this is in September 16th. And this is -- they're given their reason why they -- why they oppose the granting of this license, and this is an -- she is also testifying to her concern as a protester. So I'm overruling the objection and I will allow this document in evidence that the Board will take to -- will give it whatever way they can do. All right. So let's move on.

MR. BLANCHARD: Thank you.
CHAIRPERSON ANDERSON: What exhibit is
this again? I'm sorry. This is exhibit what? MR. BLANCHARD: This is Exhibit 7. CHAIRPERSON ANDERSON: Okay. All right.

MR. BLANCHARD: The Group of Five's PIP filing.

CHAIRPERSON ANDERSON: All right. So I'm moving Exhibit 7 in evidence off the objection of the Applicant.
(Whereupon, the above-referred to document was received into evidence as Group of Five Exhibit 7.)

CHAIRPERSON ANDERSON: Let's move on. BY MR. BLANCHARD:

Q Ms. Wiltshire, are the restaurants and retailers in your neighborhood around the southern building struggling?

A Yes.
Q And why is that?
MR. BIANCO: Objection. Foundation. CHAIRPERSON ANDERSON: And sustained. I -- that is -- I -- that is not relevant to our issue that -- and I mean, we are aware that based on the impact of COVID, that the restaurant industry in D.C. is struggling. We're aware of
that. I'm not -- that doesn't -- that has no impact on this, the issue on whether or not we should or shouldn't grant this license. So let us -- let's move on from there, please.

MR. BLANCHARD: All right.
BY MR. BLANCHARD:
Q With respect to crime, what concerns do you have about a nightclub in this location?

A We have historical knowledge that has occurred from a nightclub that was previously there, which caused a lot of violence in the neighborhood, caused a lot of problems for us in our -- on our buildings and the surrounding neighborhood. And we have significant concerns about it, not only for our office tenants, not only for our retail tenants, for the general public who use that alley to go to the metro, and for the entire surrounding neighborhood. Every building on that block and in the surrounding blocks, the hotel, we have significant security concerns given the history we have with a nightclub in that exact same location.

Q Thank you. And Mr. Fiorito testified at the previous hearing that he wanted to work with neighbors nearby. Has he ever reached out to
you to discuss the club or its operations?
A Never.
Q Thank you, Ms. Wiltshire.
A Thank you.
CHAIRPERSON ANDERSON: Mr. Bianco?
CROSS-EXAMINATION
BY MR. BIANCO:
Q Yes. So you testified one of the reasons for your concern is that you have historical knowledge of a nightclub at that particular location, correct?

A Correct.
Q And the experience that you're referring to is 30 years ago, correct?

A No. I believe the nightclub actually closed in the early 2000s, so it'd be about 20 years ago.

Q About 20 years ago. Okay. Thank you, I appreciate that. And you additionally discussed your concerns about a nightclub at this particular building, but there are five in immediate proximity to your buildings here, correct?

A I was referring to the nightclub that was in the alley at 1412 I Street, and I was referring to the violence.

Q Okay. I appreciate that clarification, thank you. I'm moving on from the violence and asking you about your concern about a nightclub at this particular location.

A Okay.
Q And what I'm asking you is whether you're aware that there are five nightclubs in immediate proximity to your buildings.

A I'm not aware of any near -- anywhere near the proximity of what -- of this, the one that's being proposed.

Q Okay. So are you familiar with Sachi Nightclub?

A I am.
Q Okay. And that abuts your building at 733 15th Street NW, correct?

A I actually think it's two doors down.
Q And how about Opera Ultra Nightclub, are you familiar with that?

A I'm somewhat familiar about that. It's around the block. It's not that close to us, and it's not in the alley.

Q Right. That's at the corner of 14th and I, correct?

A It goes on to I Street. I don't know
much about the operations or the capacity.
Q Okay. And the Park at 14th, are you familiar with that establishment?

A I'm somewhat familiar. I believe now it's no longer a nightclub, it actually operates more of a restaurant. As a restaurant.

Q And have you ever brought protests against any of those nightclubs?

A I do believe we brought a protest, I believe against Park.

Q And when was that?
A I don't recall.
Q Were you ever contacted by Paul Cohen with respect to this property? I'm sorry, let me rephrase that. Were you ever contacted by Paul Cohen to discuss the Applicant's intended operations?

A For this application?
Q Correct.
MR. BLANCHARD: That's beyond the scope of the direct. Objection.

MR. BIANCO: I don't think it is. I think there was testimony that the Applicant never reached out to talk to her, and this information directly contradicts that.

CHAIRPERSON ANDERSON: I'm going to overrule the objection. If the witness can answer the question, answer -- please answer the question.

MS. WILTSHIRE: For this application, no, I do not believe I was contacted by Mr. Cohen. BY MR. BIANCO:

Q But you do believe that for the previous application by this Applicant at the same location, you were contacted?

A I don't know that the Applicant was the same.

Q But you were contacted to discuss a new dancing establishment at this location in a prior application. Am I understanding that correctly?

A I honestly don't recall. I know Mr. Cohen from -- previously from the Z Club, but I don't recall a conversation with him.

MR. BIANCO: Okay. Good. I don't have anything further. Thank you very much.

CHAIRPERSON ANDERSON: Any questions by the Board members? Any redirect, Mr. Blanchard? MR. BLANCHARD: No redirect.

CHAIRPERSON ANDERSON: Ms. Wiltshire, thank you very much for your testimony. Have a
great day.
MS. WILTSHIRE: Thank you.
CHAIRPERSON ANDERSON: Does the Protestant -- does the Protestants rest?

MR. BLANCHARD: Yes. I don't know if Ms. --

CHAIRPERSON ANDERSON: Ms. Farmer -Ms. Farmer stated that she had no witness. So you were the only one who had a witness. So unless something changed since this case --

MR. BLANCHARD: No. And in that case, we rest.

CHAIRPERSON ANDERSON: All right. Thank you. So the Protestants have rested. Does the Applicant have any rebuttal witness they wish to call?

MR. BIANCO: Yes, just one. We're going to call John -- recall John Fiorito.

CHAIRPERSON ANDERSON: All right. Where's Mr. Fiorito? You're still under oath, Mr. Fiorito. So keep that in mind. All right. Go ahead, sir. WHEREUPON,

JOHN FIORITO
was called as a witness by Counsel for the

Applicant and, having been previously duly sworn, was examined and testified as follows:

DIRECT EXAMINATION
BY MR. BIANCO:
Q Okay. Mr. Fiorito, you were here throughout the proceedings today, correct?

A Yes, I was.
Q And you heard the Protestants' testimony about communications from you to them. Do you recall that testimony?

A Yes, I do.
Q Can you please describe for the Board the sequence of events related to your -- your communication with the Protestants?

A Are you referring to my comment making that we wanted to reach out to everyone when we got going with this project and that I would make my number available?

Q Correct.
A Okay. Yes, I did say that. After the license is transferred I stated we wanted to be good neighbors and that we would gladly give our numbers out, and I did have on the prior license application, not this one where we were starting, I believe it was a year or whatever the prior time
the license was applied for.
I had a relationship with Paul Cohen and I reached out to Mr. Cohen about getting in touch with Ashley Gerstenfeld, which her name obviously I guess she's married now, so she has a different name. And he said that he would give her a call and try to get a meeting so that we could talk and give her the proposed information, because I knew there was some issues that she had had with the space and she stated to me that she refused to take his call and that he couldn't get me in. So that was my attempt to try to go --

MR. BLANCHARD: I'm going to object to hearsay. I'm going to object based on hearsay. Mr. Cohen hasn't testified. We don't -- we don't know what he said or did not say.

MR. BIANCO: So, yeah, I'll --
CHAIRPERSON ANDERSON: Go ahead.
MR. BIANCO: -- move on from there.
CHAIRPERSON ANDERSON: Okay.
MR. BIANCO: I mean, yeah.
BY MR. BIANCO:
Q Okay. So Mr. Fiorito, did any of the Protestants ever ask you for additional information?

A No.
Q And then they asked you for security information?

A No.
Q Did any express concerns to you about what needed to happen to make this property safe?

A No.
Q Did, to your knowledge, anybody asked for your number to follow up with you?

A No. We attempted during the ANC, when we met with the Board, the ANC Board, and tried to discuss things with them, but they refused to speak to us during that Board hearing. We tried to talk to them and they were not very receptive to want to negotiate or talk to us.

Q Okay. So John, I don't -- I assume you're referring to the ANC meeting, but in the event that you're talking about the mediation, we can't go into that.

A Oh, sorry.
Q Okay. But outside of the context of the mediation, did anyone from the ANC contact you about this operation?

A No.
Q And had they contacted you, what might
you have done?
A I would have immediately wanted to hear the --

MR. BLANCHARD: Objection. Speculation.

CHAIRPERSON ANDERSON: I'm sorry?
MR. BLANCHARD: Speculation.
MR. BIANCO: He can speculate as to his -- intended actions.

MR. BLANCHARD: Testimony is speculative.

CHAIRPERSON ANDERSON: All right. This is --

MR. BLANCHARD: We don't know what, you know --

CHAIRPERSON ANDERSON: All right. This is rebuttal.

MR. BLANCHARD: You haven't stated what -- yeah.

CHAIRPERSON ANDERSON: All right. This is rebuttal. I don't know what is it, so Mr. -all right. Mr. Bianco, you call this as a rebuttal witness, so I don't need someone to speculate about what would have happened. It's either I -- the purpose of this witness is to
rebut testimony that's contrary to what was previously testified. So that's where -- that's where we need to be. So if the questions you're asking, if it's not specifically rebutting the testament that was made by some witness, then I don't need to hear that. Okay? So --

MR. BIANCO: Very well. Yeah, I mean, the -- so I think we're done here. Because the purpose of the testimony was to rebut Mr. O'Donald's testimony that someone had reached out to Mr. Fiorito, so. The testimony is there, and I don't have any further questions of this witness.

CHAIRPERSON ANDERSON: All right. Mr.
Blanchard, do you have any question of this witness? Yes or no? I didn't hear you sir. MR. BLANCHARD: I'm sorry, that's a no. CHAIRPERSON ANDERSON: All right. Thank you. All right. Any questions by the Board? All right. Thank you, sir, for your -for your testimony. You're free to go. Is this the extent of the Applicant's rebuttal witness? MR. BIANCO: We have no further witnesses.

CHAIRPERSON ANDERSON: Mr. Blanchard,
do you have a rebuttal witness that you wish to call, sir?

MR. BLANCHARD: No, I do not.
CHAIRPERSON ANDERSON: All right.
Thank you. All right. So we are now -- so the Applicant -- the Applicant rests. I'm sorry, another Applicant rests and the Protestant has rest. All right. This is an opportunity for closing. Now, I'm going to take a break before closing. I just want to get some -- so, Ms. Farmer, and I think I'd allow that, do you plan to make a closing statement?

MS. FARMER: I believe we are going to do one closing statement that will be done by Mr. Blanchard.

CHAIRPERSON ANDERSON: Okay. All right. So that's fine. So Mr. Blanchard, we do, if you guys have five minutes to do, and Mr. Bianco has five minutes to do. It's 6:04, I'm going to take another break. So it's -- we'll take a break until 6:15. Okay. 6:15, we'll come back on the record at 6:15, we'll do close and I will wrap this case up. All right. So we're off the record until 6:15. Thank you.
(Whereupon, the above-entitled matter
went off the record at 6:05 p.m. and resumed at 6:16 p.m.)

CHAIRPERSON ANDERSON: We're back on the record. So we have -- we have closing. This is -- I'm going to ask all the parties to specifically -- this is a protest hearing on whether or not the Board should issue this transfer application. So what I'm asking the parties to do in closing, you have five minutes. Each party -- each side will have five minutes. Is to be specific what it is that you're asking the Board to do. All right. So the Applicant goes first, and so -- hold on one minute, please. The Applicant goes first, and Mr. Bianco, you have five minutes, sir.

MR. BIANCO: Mr. Chair and members of the Board, I appreciate your accommodation as we moved through this process, and thank you for listening. So my view of this, and I know the Board sees me a lot, is that this case turned pretty quickly from where we started to where we are. I think when we started here, we had a group of Protestants that wanted to combat the concept of new dancing near their buildings. When that possibility evaporated based on facts, they
pivoted to location and occupancy issues.
It's understandable, because unlike typical cases where we're dealing with whether an establishment is appropriate for a specific area, here we have the law. And what I'm talking about is the council's law -- is the District of Columbia law passed by the council requiring that establishments with new dancing license only be transferred to the central business district, among other distance requirements that are fairly onerous.

So the notion that the CBD is somehow a residential refuge that's in need of protection just doesn't jive with what the law actually says, and that's not something typically we have in license applications. Again, at the outset of this case, JPMorgan's protest was that, hey, there's not enough information here about the operations for the application to go forward. Indeed, it was the entire focus of their opening statement.

The Board quickly and correctly squashed that notion, as it isn't an appropriate grounds for protest, and the expectation that Applicants are to spend enormous sums of money on
build-out and leasing before securing a license is inappropriate, and it's just not how the agency conducts its licensing process. So we're left with the Applicants not liking the location or occupancy of the establishment. Starting with occupancy, of course it's relevant, but to the extent that it impacts alcohol sales, service, and consumption.

As much as the Protestants want it to be, this Board doesn't regulate occupancy. This Board doesn't regulate means of egress. This board doesn't regulate evacuation plans and other requirements for operating an establishment safely. Sure, the Applicant applied for occupancy of $\$ 1,200$, but to quote Mr . Short, I don't think they're actually going to get it. And I think that's a point well taken. Will it be $\$ 1,200$ ? Possibly. But that's going to depend on what the Department of Buildings and D.C. Fire and EMS determine it can safely be based on the factors that have been argued before this board.

Factors like the location, where the egresses empty out to, how many egresses there are, how big they are. All of the things the DOB considers in issuing certificates of occupancy and
all the things that Fire EMS consider in approving a location for a particular occupancy level. Further, given the size of this location, we're looking at a public call process, which gives the public the additional opportunity to weigh in on such factors before the actual appropriate agency.

So hanging their hat on occupancy that has not yet been finalized is not appropriate to defeat our application in this case. The Protestants here are complaining about occupancy and location, but they're not asking for anything. They're just saying no. And that's been the case throughout this entire process, starting with the ANC meeting and statements of Commissioner Strauss, that there's nothing we can do to gain support for a new dancing establishment. And we think that's what their decision is based on. The rest is pretext.

I've been doing this for a pretty long time and the Board has seen me regularly. And some of the cases I'm involved in have new nightclub licenses. And when we're dealing with nightclubs, it's a hot button issue. When we're dealing with taverns, it's less of a hot button issue. And when we're dealing with new dancing
establishments, it's something that attracts a great deal of public attention. So where are all the people? Where are they? Where are the people that care about this and object to it? They don't exist.

We had an ANC meeting. Nobody showed up. There were two public comments. One of them from one of the Protestants who's here today. There's no public outcry here because this is the central business district. This is not a residential neighborhood. What we have here are a group of Protestants consisting of real estate developers and an investment bank.

I mean, I'm happy that I've stayed around long enough to experience the -- getting the dirty end of the morality stick shaken at me by an investment bank and real estate developers, but let's be real. These aren't citizens. These aren't people whose lives are going to be impacted on a day-to-day basis. These are people who worry about their bottom line.

As I said at the outset of this case, as much as the Protestants want to make this about something else, it's about peace, order, quiet, vehicular and pedestrian safety, parking and real
estate values. That's it. That's it. It's not a referendum on nightclubs. It's not a referendum on the appropriate of new dancing establishments. It's not a zoning hearing and it doesn't call for the Board to make determinations about those things. Those are the decisions that are within the purview of different agencies.

It's akin to a new application in that the Board has to speculate on the appropriate standards. There is no operating history. What happened in this building 30 years ago when this was a very different neighborhood has nothing to do with today, has less than nothing to do with today. And even the Protestants own witnesses acknowledge how different the neighborhood was in the 1990s versus how it looks today.

We put on security experts, put on safety experts, put our FMS expert, we put on our operational people. We put on our soundproofing expert. All we have to testify to are their plans. And as I indicated at the outset, that's a double-edged sword. It helps in that plans can be changed and modified to fit the concerns of the community and to fit the concerns of the Board. And across all of our witnesses, despite their
level of expertise, they all acknowledge that based on the build out, based on modifications, based on neighborhood considerations, these plans can change, and should.

Our Applicant is committed to following the advice of the top-level experts they have brought on board. And as far as the Protestants not having enough information, $I$ think that is a bit surprising because they never asked for any. They never wanted to work with us. They never --

MR. BLANCHARD: Time, Mr. Chair.
CHAIRPERSON ANDERSON: All right. Mr. Blanchard, please. Mr. Bianco, I gave you five minutes. I need you to wrap up, sir. Come on. MR. BIANCO: I'm wrapping up right now. And that is very unusual in this process where Protestants want nothing. They just want us to go away. That's not what the application process contemplates. That's not what is appropriate. And after consideration of all the evidence, we have more than met our burden to show that this particular establishment is appropriate for this particular space. Thank you very much.

CHAIRPERSON ANDERSON: Thank you, Mr. Bianco, and, Mr. Blanchard, I will give you equal
time, but that doesn't mean that you need to -all right. You can do your closing.

MR. BLANCHARD: No, I understand.
CHAIRPERSON ANDERSON: I'm sorry. We --
MS. FARMER: If I can just interject for one moment, we're still going to join the closing of Mr. Blanchard. But I do need to state for the record that I think it is wholly inappropriate that in the closing he was casting aspersions on an investment bank. What -- that was completely outside of the scope --

CHAIRPERSON ANDERSON: Ms. Farmer, this is -- we have a closing and I think that we are all -- we've had a professional hearing today. I mean, over these past two days. And so let us end it on this -- on this juncture. Now, you had stated that Mr. Blanchard is going to do the closing, because I was going to give you an opportunity, but you said no. So Mr. Blanchard will do the closing. And these are attorneys, and, you know, as attorneys, we know what attorneys do. And so, we'll -- all right. So we'll do that. So, Mr. Blanchard, your closing.

MR. BLANCHARD: Thank you, Chairman Anderson and members of the Board. The Board must
deny this license because the Applicant has failed completely to show the nightclub with or without new dancing endorsement is appropriate for this location. Mr. Bianco just was going on about the building code and the fire code and a public call hearing. We're not here to talk about zoning or any of those issues. We're here to talk about appropriateness.

The Board has three appropriateness standards. The Protestants can face as objections to why a license should be issued, and that's what exactly we're doing. The Applicant's witness testimony was less than credible due to their less than recent experience. You heard testimony from Ms. Wiltshire, Mr. Brownfield and Mr. O'Donald that a club at this location will adversely impact property values at their buildings.

2024 is a very different market than the 2020 sale that Mr. Schneider spoke about, and his example was across K Street, not in the middle of an alley. So this really is about not occupancy, but location, location, location. You heard testimony from -- and evidence from Commissioner Strauss, Ms. Wiltshire, Mr. Brownfield and Mr. Lynch about the history of
violence at the previous nightclub at this location, which is a strong factor in determining the adverse impact on peace, order and quiet at this location.

Additionally, you heard from Mr. Lynch about the problems that new dancing had on the neighborhood, granted years ago, but we don't want it to come back. It can be easily inferred that this will occur again when an establishment with new dancing endorsement is allowed to operate at this location.

You heard from Commissioner Strauss, Ms. Wiltshire, Mr. Brownfield, Mr. O'Donald that pedestrians and vehicles need to access the alley system around 1412 I Street building around the clock. And it will be impeded and blocked by nightclub patrons due to the narrow public and private alleys that will prevent passersby, deliveries and maintenance workers, trash collecting and emergency response teams from being able to use the alley when all the patrons either are lining up and blocking the alley in a queue to get in, or exiting at the end of the day.

You heard from MPD -- former MPD Commander John Branch, that in his experience, the
location of the nightclub is fundamentally unsafe. All it takes is one violent person going into the alley or coming out of the nightclub or otherwise, to harm another person with an automobile, knife or gun.

The use of violence in D.C. has grown astronomically over the past couple of decades. The nature of current weapons to hold many, many more rounds of ammunition with higher calibers, ghost guns and automatic weapons make the possibility of multiple injuries and loss of life increase substantially. Especially when there's a group of patrons or a crowd with them in the narrow alleys around 1412 I Street Northwest.

The hard surfaces of the brick walls make ricocheting bullets, a reality that is already shown by the bullet marks on the brick walls of these same buildings from incidents related to the former nightclub 20 years ago. Also, patrons, jealous boyfriends and others who do not bring weapons into an establishment, they keep them in their cars. We heard testimony from Mr. Branch about that. And then they bring them back when they get excited and escalating the violence.

Finally, you heard from Mr. Hewick that the prior incidents at this location make crime foreseeable if a nightclub were to open. The foreseeability of crime here at this location and the violence place a duty of care on the nightclub owner and operator. Because the Court in Novak established rule of law concerning substantial special use of the alley, MPD cannot provide officers here for reimbursable detail.

It cannot allow its officers to work a second job at security at this location and cannot authorize the use of commissioned special police officers at this location. Further, there is no outdoor space on private property or even a public sidewalk where the establishment can try and ensure the care and safety of its patrons with queuing to get into the nightclub or for exiting and dispersing from the nightclub. No security plan can be implemented regardless to provide adequate safety in these alleys.

The Applicant wanted the board to take judicial notice of the Court's decision and assets, formerly the Royal Palace, and I want to discuss that location completely. It's on the -it's at the intersection of Florida Avenue and

Connecticut Avenue. Wide open areas, plenty of area for the police to come and help mitigate any violence that occurs. Not the same case at all with this narrow alley system.

For these reasons, for any of these reasons, the Board has power under the statute of regulations to deny the license application. The added factor of nude dancing endorsement just amplifies the safety issues. There is a strong public policy and district law for limiting the number of nude dancing establishments. It is well established that nude dancing creates an environment where the use of drugs and prostitution increase.

Placing these additional issues at play in a location in an alley system away from public sight and control is a recipe for more trouble, especially with all the emotions and this diminished judgment of people who have had a few drinks at closing time.

Based on the totality of these adverse impacts to the property values, pedestrian and vehicular safety and most importantly peace, order and quiet, we assert that the Applicant has failed to meet its burden to demonstrate that its
establishment has proposed or even whatever security plan they come up with is not appropriate for this location, whether the nightclub includes nude dancing or not.

Therefore, we request that the Board deny the transfer of the liquor license to this location and proactively prevent another serious incident or incidents from occurring at this specific location with its history of violence. We don't want that to happen in the future and that's why the Protestants do not want the license issued. Thank you very much. I cannot hear you.

CHAIRPERSON ANDERSON: That's one of the reasons why I never mute myself, but as you noticed, I was sneezing earlier. So I did, I muted myself. I apologize. All right. I want to thank the parties for the presentation over two days of hearing. I did alert the parties two weeks ago that I wanted this hearing to be over at 5 o'clock and it's over at 6:35, so I would say that it's over at 5 o'clock. So I appreciate the parties.

I'm trying to meet a timeline in presenting the case and I just want to thank the parties for doing that. The record is now closed and I'm asking this question that I believe I know
what the answer is going to be. Do the parties wish to file proposed findings of fact and conclusion of law or waive their right to do so?

MR. BLANCHARD: I'll let Mr. Bianco answer first.

MR. BIANCO: Well, I mean, I don't want to, but if the Protestants are, then I will as well.

MR. BLANCHARD: Yes, we do, Mr. Anderson. We want to file proposed order once the transcripts become available.

CHAIRPERSON ANDERSON: All right. So the Board will issue a decision within 75 days. This is basically what happens. If a party chooses -- since the parties have chosen to file proposed findings of fact and conclusion of law, then the decisions will be issued 90-- 75 days from when the Board receives proposed findings of fact and conclusion of law. The transcript -- the transcript will be emailed to the parties in approximately three weeks, and so the proposed findings of fact and conclusion of law are due to the Board 30 days upon receipt of the transcript.

The parties are, if they change their mind, they can advise the Board that they -- that
they will change their mind. But again, as I said before, the transcript will be available approximately three weeks and then proposed findings of fact and conclusion of law are due to the Board 30 days after the transcript becomes available, and then 75 days after that period, we will issue a decision. All right. So hold on. As chairperson of the Alcoholic Beverage and Cannabis Board for the District of Columbia and in accordance with D.C. Official Code Section 2575 of the Open Meetings Act, I move that ABC Board hold a closed meeting for the purpose of seeking legal advice from our counsel on Case No. 23-PRO-00078 Iraklion, pursuant to D.C. Official Code Section 2575(b)4a of the Open Meetings Act and deliberating upon Case No. 23-PRO-00078 Iraklion, for the reasons cited in D.C. Official Code Section 2575(b)13 of the Open Meetings Act, is there a second?

MEMBER GRANT: I second the motion.
CHAIRPERSON ANDERSON: Mr. Grant has second the motion. We'll now -- I will now take a roll call vote on the motion before us now that has been second. Mr. Short?

MEMBER SHORT: Short, I agree.

CHAIRPERSON ANDERSON: Mr. Grant? MEMBER GRANT: Mr. Grant, I agree. CHAIRPERSON ANDERSON: And Mr. Anderson, I agree. As the motion has passed, I hereby give notice that ABC Board will recess its proceedings to hold a closed meeting pursuant to Section 2575 of the Open Meetings Act. Let me close the record for the -- let me close the record for the day. So bear with me a couple more minutes please.

As Chairperson of the Alcoholic
Beverage and Cannabis Board for the District of Columbia and in accordance with Title III, Chapter 405, Office of Open Government, I move that ABC Board hold a closed meeting on March 13th for the purpose of discussing and hearing reports concerning ongoing or planned investigations of alleged criminal or civil misconduct or violations of law or regulations and seeking legal advice from our legal counsel on the Board's investigative agenda, legal agenda, and licensing agenda for March 13th as published in the D.C. Register on March 8th. Is there a second?

MEMBER SHORT: Short, I second.
CHAIRPERSON ANDERSON: Mr. Short has
second the motion. I will now take a roll call vote on the motion before us now that it's been properly second. Mr. Short?

MEMBER SHORT: Short, I agree.
CHAIRPERSON ANDERSON: Mr. Grant? MEMBER GRANT: Mr. Grant, I agree. CHAIRPERSON ANDERSON: And Mr. Anderson, I agree. As it appears that the motion has passed, I hereby give notice that ABC Board will hold this closed meeting. Pursuant to the Open Meetings Act, notice will also be posted on the ABC Board, Hearing Room Bulletin Board, placed on electronic calendar on ABCA's website, and published in the D.C. Register in as timely a manner as practical. The Board is now adjourned for the day. Thank you.

I want to thank the members of the public. I want to thank the attorneys, and I would also like to thank the board members who actively participate in this hearing today. I now request that all board members return to executive session for further action. Thank you very much. We are adjourned. Have a great day.
(Whereupon, the above-entitled matter went off the record at 6:41 p.m.)
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In the matter of: Iraklion

Before: DC ABCA

Date: 03-06-24

Place: teleconference
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> Hae $R$ ous P Court Reporter

