

1 P-R-O-C-E-E-D-I-N-G-S

2 5:09 p.m.

3 CHAIRPERSON ANDERSON: All right. The
4 next case on our calendar is Easy Day Edibles.
5 License Number 126412. Mr. Orellana, can you
6 please elevate the rights of the parties in this
7 case?

8 MR. ORELLANA: I don't see -- you said
9 Easy Day Edibles?

10 CHAIRPERSON ANDERSON: Yes, that's the
11 case. Is there anyone here from --

12 MR. ORELLANA: I don't see them.

13 CHAIRPERSON ANDERSON: All right. Let
14 me call the next case.

15 MEMBER JONES: It's Green Cross, LLC.
16 Do you see them here?

17 CHAIRPERSON ANDERSON: I'm sorry.
18 Well, they should know who they are. This is for
19 Easy Day Edibles. That's the trade -- if there
20 is someone on the line for Easy Day Edibles, that
21 is a fact finding hearing, they need to be here.

22 MEMBER JONES: It's Green Cross, LLC.
23 If they are in the chat --

24 CHAIRPERSON ANDERSON: All right.
25 It's Green Cross, LLC. Their trade name is Easy

1 Day Edibles. This is their own trade name. They
2 should know their own trade name. So I never
3 call the LLC. I always call the trade name.

4 And so if your trade name -- if I call
5 the case, you should know your own trade name.

6 All right. So is there someone there -- the
7 trade name is Easy Day Edibles. If that person
8 is there, can you turn your camera on, please?

9 I see Green Cross, LLC. Can that
10 person turn the camera on? Either turn your
11 camera on or I am going to move on to the next
12 case until you figure out how to do that.

13 Okay. Mr. Orellana, I think they are
14 having some concerns, some issues. Can you
15 provide them any assistance?

16 MR. ORELLANA: Please check your
17 microphone settings on the down carat under mute
18 and then just see what your microphone setting is
19 and maybe try an alternate microphone. I think
20 they logged off. Maybe they will log back on.

21 CHAIRPERSON ANDERSON: Okay.

22 MR. ORELLANA: They are elevated, but
23 not sure if the microphone is working.

24 CHAIRPERSON ANDERSON: Okay. All
25 right. Are you able to -- if you're -- Easy Day,

1 if you are unable to participate with the camera,
2 can you call in, please? I know that you have
3 been waiting for a long time for your hearing
4 because this hearing was scheduled for 2:30, and
5 it is now 5:13.

6 So I think in the chat, the login
7 information where you can do a call in.

8 MR. ORELLANA: The join by phone
9 option.

10 CHAIRPERSON ANDERSON: Yes, and join
11 by phone. While we are waiting for that person
12 to call by phone, let me just make a -- let me do
13 something.

14 (Whereupon, the above-entitled matter
15 went off the record at 5:13 p.m. and resumed at
16 5:19 p.m.)

17 CHAIRPERSON ANDERSON: So I am now
18 going to recall the fact finding. It's Green
19 Cross, LLC, trade name Easy Day Edibles, License
20 number 126412. Can I have the parties who are on
21 the phone, can I have them introduce themselves
22 for the record, please?

23 MR. MANSTOF: I will. This is Alan
24 Manstof. I am the owner of Green Cross, LLC,
25 doing business as Easy Day Edibles.

1 I have here with me Ciera Cockrell,
2 who is my attorney here at McGowan and Kinner.
3 Can you hear me okay now?

4 CHAIRPERSON ANDERSON: I can hear so
5 we -- all right. So I need everyone to introduce
6 themselves. Who is going to -- you said you have
7 an attorney who is there?

8 MS. COCKRELL: Yes. Hi, Chairperson.
9 Apologies for the technical issues. My name is
10 Ciera Cockrell, C-I-E-R-A C-O-C-K-R-E-L-L. I am
11 an associate with Kinner McGowan, PLLC and
12 counsel for Easy Day Edibles.

13 CHAIRPERSON ANDERSON: Okay. So let's
14 --

15 MR. MANSTOF: And --

16 CHAIRPERSON ANDERSON: Go ahead.

17 MR. MANSTOF: Alan Manstof is A-L-A-N
18 M-A-N-S-T-O-F.

19 CHAIRPERSON ANDERSON: So those are
20 the two folks who are here. Okay. This is a
21 fact finding hearing. And I believe the
22 requester, Easy Edibles -- well, let me ask, what
23 is that -- I am sorry. What is your again,
24 Madam, the attorney?

25 MS. COCKRELL: Ciera Cockrell.

1 CHAIRPERSON ANDERSON: Ms. Cockrell,
2 what is it that your client has requested from
3 the Agency?

4 MS. COCKRELL: Green Cross is
5 requesting to use the purchase from out-of-state,
6 non-psychoactive cannabinoids, CBD, CBG and CBN.
7 These cannabinoids are not available for purchase
8 in the District. And the business wants to use
9 them as part of their recipe for their edibles.

10 CHAIRPERSON ANDERSON: So just tell me
11 -- let's start off. What's the business?

12 MS. COCKRELL: The business is Green
13 Cross, LLC, trading as Easy Day Edibles.

14 CHAIRPERSON ANDERSON: What type of
15 business is this?

16 MS. COCKRELL: Medical cannabis
17 manufacturer, Type 1.

18 CHAIRPERSON ANDERSON: Okay. And so
19 can you tell us what are the chemicals that are
20 being requested?

21 MS. COCKRELL: Yes, sir. The
22 cannabinoids that are being requested are one,
23 CBD, two, CBG, and three, CBN.

24 CHAIRPERSON ANDERSON: And how are
25 these chemicals produced?

1 MS. COCKRELL: I will let the client
2 answer that question if that is okay?

3 CHAIRPERSON ANDERSON: That is fine,
4 yes.

5 MR. MANSTOF: These are actually
6 called isolates. And that is an isolated
7 molecule that is created in an extraction process
8 by a medical lab.

9 The final result after this product
10 has been refined, you end up with these three
11 cannabinoids in different containers, let's call
12 it, CBD, CBG and CBN.

13 These isolates are non-psychoactive.
14 And they are used in multiple configurations
15 within the cannabis industry to aid in the
16 entourage effect of the THC that has been
17 introduced into, in our case, in our gummy
18 edibles.

19 I want to also point out that another
20 manufacturer Type 1 and Type 2 is already
21 producing product and use product that has these
22 three cannabinoids I them. It is FIDO. And you
23 all had approved their request to have novel
24 cannabinoids purchased from out of state last
25 January in 2024. I am just asking to do the same

1 thing they are doing.

2 They already produce multiple
3 configurations using these cannabinoids in their
4 products that they release to the legal medical
5 community here in DC.

6 CHAIRPERSON ANDERSON: All right. So
7 are these chemicals derived from the cannabis
8 plant?

9 MR. MANSTOF: They are derived from
10 the cannabis plant, yes.

11 CHAIRPERSON ANDERSON: And who is the
12 seller and producer of these chemicals?

13 MR. MANSTOF: There are multiple labs
14 throughout the country that produce these
15 products. There is one in particular that I
16 would like to consider using. It is called Red
17 Mesa Lab, and they are in Utah.

18 CHAIRPERSON ANDERSON: So you are
19 talking about -- so you want to use the labs in
20 Utah. Are there any other jurisdictions that you
21 are aware of --

22 MR. MANSTOF: Yeah, there is --

23 CHAIRPERSON ANDERSON: -- that uses --

24 MR. MANSTOF: -- yeah, there are --
25 I'm sorry, sir. There are other labs throughout

1 the country, really, that are producing these. I
2 can do some additional research to find out where
3 they all are. There is one in -- there is
4 actually one in Maryland, and there is another
5 one in Virginia. So they are closer in.

6 This one that I would particularly
7 like to use, the one in Utah, is extremely well-
8 known and does good work.

9 CHAIRPERSON ANDERSON: Let me ask you
10 another question. So the chemicals that you
11 intend to use, do these chemicals qualify as
12 cannabis under federal law or do they qualify as
13 hemp derived?

14 MS. COCKRELL: They qualify as hemp
15 under federal law, Chairperson.

16 CHAIRPERSON ANDERSON: Do they qualify
17 as hemp?

18 MS. COCKRELL: Yes, sir.

19 CHAIRPERSON ANDERSON: So are the
20 chemicals subject to testing under state cannabis
21 systems?

22 MS. COCKRELL: I'm sorry. Could you
23 repeat the question, please?

24 CHAIRPERSON ANDERSON: So are the
25 chemicals subject to testing under state cannabis

1 systems? Are any states, do they -- any state --

2 MR. MANSTOF: Oh, yeah.

3 CHAIRPERSON ANDERSON: -- yeah.

4 MS. COCKRELL: Yes, sir. And you have
5 to have a hemp license in those states to be able
6 to produce them.

7 MR. MANSTOF: And additionally, there
8 is a certificate of analysis. Something called a
9 COA. The COA comes along with any of these
10 products to show its purity, and it's lack of --
11 you know, there is no insecticides. It is a very
12 pure product so it's got a -- it has a chemical
13 analysis that goes along with this.

14 The other thing I was going to bring
15 up is we have a lab here, the ClearSight Labs
16 here in DC. And Michael is the owner of that.
17 And so I have already had a conversation with
18 him. And he would be happy to retest any of
19 these products that I bring in and then they
20 could be shown to be pure and ready to be used in
21 our system.

22 CHAIRPERSON ANDERSON: So, and this is
23 probably for the attorney. Do these chemicals
24 qualify as cannabis under the District's
25 controlled substance laws and Chapter 16B?

1 MS. COCKRELL: They do because they
2 derive from the cannabis plant.

3 CHAIRPERSON ANDERSON: And you just
4 stated that FIDO -- well, let me ask a question.
5 No, this is -- do you know whether or not any
6 current cultivation center or manufacturer in DC,
7 do they produce any of these chemicals?

8 MS. COCKRELL: I will let the client
9 answer.

10 MR. MANSTOF: FIDO does, I believe.
11 And they use their own CBD. I had a conversation
12 -- actually, it is a coincidence. I had a
13 conversation with the head of sales at District
14 Cannabis. And she confirmed that they do buy
15 their products from out of state, but they only
16 one they produce is CBD.

17 MS. COCKRELL: Yes, Chairperson. And
18 so for a little bit of clarity, on January 24,
19 2024, the Board approved District Cannabis'
20 request to purchase these novel cannabinoids from
21 out of state. But as Mr. Manstof stated, FIDO
22 cultivation, District Cannabis does produce CBDs
23 themselves but not CBN and CBG.

24 CHAIRPERSON ANDERSON: So just tell us
25 just what are -- what is CBN used for?

1 MR. MANSTOF: CBN is a cannabinoid
2 that is used primarily for relaxation and sleep.
3 CBN combined with the terpene that we do use --
4 it's called myrcene -- that gives you a very
5 relaxing effect and helps you doze off and go to
6 sleep. There is -- it is an anti-inflammatory.
7 It helps people with joint pain and so forth.

8 The other two cannabinoids are also
9 anti-inflammatory properties also.

10 CHAIRPERSON ANDERSON: Okay. And did
11 you talk about CBG?

12 MR. MANSTOF: CBG is used in
13 conjunction with the THC oil that we use which
14 would give more of a -- not a euphoric uplifting
15 feeling but more of an energetic feeling. CBG
16 was more of an energy producing type of entourage
17 effect.

18 CHAIRPERSON ANDERSON: Now for DC
19 manufacturer cultivation centers who produce, do
20 you know what type of equipment, if any, they
21 would need?

22 MR. MANSTOF: Well, no, I don't. I
23 know it's called a short path distillation
24 apparatus. I'm not a chemist, so I couldn't even
25 tell you what the name of this equipment is.

1 But from what I understand, they can
2 produce a -- the finder can produce the CBD
3 relatively inexpensively with the equipment they
4 have. I have had conversations with other labs
5 asking the same question. They indicated that it
6 is a very expensive and lengthy process to set
7 one of these labs up to produce these other
8 cannabinoids.

9 So the answer is I think no one is
10 going to do it here in the District unless there
11 is a huge market for it, and there is really not.

12 CHAIRPERSON ANDERSON: Is there any
13 questions that any other Board members might want
14 to ask? All right. Then what I will say is
15 there any final comment that you wish to make?

16 MR. MANSTOF: Any final comments?

17 CHAIRPERSON ANDERSON: Yes.

18 MR. MANSTOF: Yeah, I just want --
19 okay. I am extremely happy to be a part of this
20 program in the medical community here in the
21 District. I am excited to get my operation up
22 and running.

23 And also I want to be able to provide
24 the best therapeutic entourage effect I can put
25 together for my formula so the public can enjoy

1 Easy Day Edibles in the way that I would like
2 them to be produced to actually have the
3 entourage effect. It really does work. And
4 that's what I am looking for.

5 I am looking forward to producing my
6 product and getting it into the hands of the DC
7 public. That's it.

8 CHAIRPERSON ANDERSON: All right.
9 Thank you for that. I am aware that we have -- I
10 am aware that the Board previously agreed for
11 FIDO to do this.

12 We are having this fact finding here
13 because I think the Board needs to look at its
14 implications because as you are aware hemp is
15 CBD still, cannabis, under DC law so.

16 MS. COCKRELL: Yes, Chairperson. We
17 understand.

18 CHAIRPERSON ANDERSON: And so we need
19 to holistically look at these approvals and come
20 up with a policy.

21 So we will -- the Board will take this
22 matter under advisement.

23 MS. COCKRELL: Yes, Chairperson.

24 CHAIRPERSON ANDERSON: And we will
25 issue a decision accordingly whether or not we

1 will allow this to occur. Okay?

2 Thank you for being here today. I
3 apologize for the wait. I did not anticipate
4 that our 10:30 hearing would run through almost 5
5 o'clock.

6 MS. COCKRELL: We understand. One
7 question for you, Chairperson, if I could.

8 CHAIRPERSON ANDERSON: Yes.

9 MS. COCKRELL: Would it be helpful to
10 provide the source that the client, the business,
11 is thinking about purchasing from?

12 CHAIRPERSON ANDERSON: Yes. That is
13 one of the questions. I know you can provide
14 that to our legal office, to ABCA.Legal -- well,
15 ABCA.Legal, yes. The address is in the chat so
16 you can provide that information.

17 Any other information that you think
18 would be helpful, if you are aware, you stated
19 that this -- that maybe -- I think you said West
20 Virginia and Maryland, I think you stated,
21 allowed this to occur.

22 I know that Maryland has -- as you
23 know we are a medical only state.

24 MS. COCKRELL: Correct.

25 CHAIRPERSON ANDERSON: So if you --

1 I'm not sure if West -- you mentioned West
2 Virginia?

3 MR. MANSTOF: It was Virginia. And
4 they're --

5 CHAIRPERSON ANDERSON: Virginia?

6 MR. MANSTOF: Yeah.

7 CHAIRPERSON ANDERSON: All right. So
8 Virginia is also a medical only state. So if you
9 can provide us with information about what
10 Virginia does, I believe that is more applicable
11 to us since they are a medical state --

12 MR. MANSTOF: Okay.

13 CHAIRPERSON ANDERSON: -- rather than
14 a -- yeah.

15 MR. MANSTOF: (Simultaneous speaking.)

16 CHAIRPERSON ANDERSON: Yeah, any other
17 state that if you -- if they do this, that only
18 have a medical program, I think that would be
19 helpful for us.

20 MR. MANSTOF: Okay. All right.

21 CHAIRPERSON ANDERSON: Okay. Thank
22 you.

23 MS. COCKRELL: Thank you, Chairperson
24 and members of the Board.

25 CHAIRPERSON ANDERSON: Have a great

1 day.

2 MR. MANSTOF: Thank you, Chairperson
3 and members of the Board. I appreciate your
4 help.

5 CHAIRPERSON ANDERSON: All right.
6 Your welcome. Thanks. Bye-bye.

7 MR. MANSTOF: Bye-bye.

8 CHAIRPERSON ANDERSON: Okay. Give me
9 -- I'm going to be off the record for about five
10 minutes. Okay? All right. So let's take a five
11 minute break. All right.

12 (Whereupon, the above-entitled matter
13 went off the record at 5:34 p.m.)

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