

1 P-R-O-C-E-E-D-I-N-G-S

2 1:36 p.m.

3 CHAIRPERSON ANDERSON: So, that leaves
4 two cases on our calendar. The first case that we
5 have a hearing on, there's a fact-finding hearing,
6 DC Courier, LLC, License No. 127258.

7 Mr. Orellana, can you please elevate the
8 rights of the parties in this case?

9 MR. ORELLANA: I don't see the Licensee.
10 I'm going to check in the chat. I do see Ahmed
11 Omer has his hand up.

12 CHAIRPERSON ANDERSON: Is that the
13 Licensee? Let me look at the attendee list to see
14 if that's -- let's see. No.

15 Is there anyone here --

16 MS. TEKLU: Yes, I'm here. This is Sara.

17 CHAIRPERSON ANDERSON: Okay. Sara
18 Teklu, all right. Please elevate her.

19 MR. ORELLANA: She is elevated.

20 CHAIRPERSON ANDERSON: Thank you.

21 MS. TEKLU: Can you hear me?

22 CHAIRPERSON ANDERSON: Yes, ma'am. Can
23 you come on camera? Good afternoon, ma'am. Can
24 you please spell and state your name for the record?

25 MS. TEKLU: My name is Sara, S-A-R-A

1 T-E-K-L-U.

2 CHAIRPERSON ANDERSON: And what is your
3 relationship to the establishment, ma'am?

4 MS. TEKLU: Ownership.

5 CHAIRPERSON ANDERSON: I'm sorry, ma'am.
6 Are you the 100 percent owner, are you a partner,
7 or what? What percent?

8 MS. TEKLU: Yes, yes, 100 percent owner.

9 CHAIRPERSON ANDERSON: You are 100
10 percent owner of this establishment?

11 MS. TEKLU: Yes.

12 CHAIRPERSON ANDERSON: Okay, all right.

13 Okay, so this is a fact-finding hearing. At a
14 fact-finding hearing, the Board cannot order the
15 party to take any specific action. The Board is
16 basically doing an investigation to find out and
17 make determination what next steps are.

18 So, we have some questions that we will
19 ask. The parties are not sworn in because this is
20 -- the parties are not sworn in because it's a
21 fact-finding hearing. Therefore, it's not a
22 contested case.

23 So, we're just trying to get some
24 information about your ownership, about your
25 business, and for you to just share with us your

1 business model and what's going on with your
2 business. I have some questions I want to ask you.

3 I guess we could start off with just, tell
4 me, ma'am, who are you? What's your background?

5 You have applied for a medical cannabis retail
6 license. Just give us some information about who
7 you are and your background.

8 MS. TEKLU: My background is I used to work
9 for a medical office for dentists, a receptionist,
10 and I do some business. I help my partner for real
11 estate develop and some other businesses.

12 I have a business license, but I'm trying
13 to buy a new license for a retail license to get
14 rid of this license.

15 CHAIRPERSON ANDERSON: I'm sorry. I
16 missed something. You said you're trying to buy
17 a license? I missed something.

18 MS. TEKLU: No, no. I already bought this
19 license, but I'm trying to rid of my previous, the
20 courier license.

21 CHAIRPERSON ANDERSON: So, what license
22 did you have before? Have you appeared before me
23 before?

24 MS. TEKLU: No, no, never.

25 CHAIRPERSON ANDERSON: No, you just

1 appear familiar. Okay, so explain -- if I'm hearing
2 right, you're talking about you had some previous
3 license. So, explain.

4 MS. TEKLU: I have a commercial license,
5 a courier license.

6 CHAIRPERSON ANDERSON: Oh, you have a
7 courier license?

8 MS. TEKLU: Yes.

9 CHAIRPERSON ANDERSON: All right, hold
10 on, hold on. All right, ma'am. When I'm asking
11 these questions, I need you to answer.

12 MS. TEKLU: Sure.

13 CHAIRPERSON ANDERSON: If there is
14 someone else there with you who you want them to
15 speak, if you want that person to speak on your
16 behalf, you can say, I have someone else here that
17 --

18 MS. TEKLU: I have my partner with me.

19 CHAIRPERSON ANDERSON: Hold on, ma'am.
20 The reason why I said that is because I hear somebody
21 speaking to you in the background. I hear that.

22 So, that's why I'm saying that to you.

23 You said you have your partner there with
24 you. What do you mean your partner? Because I
25 thought you said you're 100 percent owner.

1 MS. TEKLU: No, my kid's dad.

2 CHAIRPERSON ANDERSON: Does he have any
3 -- what role, if any, does he play in this business?

4 MS. TEKLU: Nothing. He do his own
5 business. Like I said before, the construction and
6 some other -- what do you call it -- real estate
7 develop.

8 CHAIRPERSON ANDERSON: The person can't
9 talk to you, ma'am.

10 MS. TEKLU: Sure, sure, sure.

11 CHAIRPERSON ANDERSON: I can hear him
12 talking to you. So, this is what I'm trying to say.

13 MS. TEKLU: Yes.

14 CHAIRPERSON ANDERSON: If he's there, if
15 he's talking, then you need to say, okay, fine, this
16 person is here, let him introduce himself for the
17 record, and that he's here to assist me to testify.

18 I don't want to be talking to you and I
19 hear somebody whispering to you in the background,
20 ma'am. So, that's why I'm saying to you, I can hear.

21 And so, therefore, if that person is there,
22 have them introduce themselves for the record. And
23 then you can say to me, okay, fine, I'm here to
24 answer, but for whatever reason, my husband is here.

25 Okay?

1 So, who is this person who is now here on
2 -- can you identify yourself by stating your name
3 and spelling your name for the record?

4 MR. MUSA: My name is Ahmed Musa,
5 A-H-M-E-D, last name M-U-S-A. She's my baby mama.

6 Some people, they don't explain well.
7 They get nervous probably when they explain. So,
8 that's why probably she gave me an authority on
9 behalf of her, so I can explain.

10 What she's trying to do is originally, back
11 in 2023, she applied for a conditional license or
12 a courier. So, since couriers, everybody can do
13 delivery their own nowadays, the retail stores
14 probably, she doesn't see no value. So, she decided
15 to go to retail to buy this license.

16 So, that's why she's in this hearing today,
17 I think, trying for the fact check. If you guys
18 have any questions, I can ask her, and then we can
19 go from there. That's the thing. I think you'll
20 have an idea now.

21 CHAIRPERSON ANDERSON: All right, so I
22 need to find out who -- well, she stated that she's
23 the 100 percent owner of this business.

24 So, who is -- does she have a management
25 team that's working with her, or is it just her?

1 MS. TEKLU: Just her.

2 MR. MUSA: She will own it.

3 (Foreign language spoken.)

4 MS. TEKLU: Only one person.

5 MR. MUSA: Okay, she has somebody that can
6 help her as well, and then herself.

7 CHAIRPERSON ANDERSON: So, who's this
8 person who's going to help her run this? What do
9 you mean somebody? Explain to me the role of this
10 person.

11 MS. TEKLU: It's just an employee.

12 MR. MUSA: Okay, she's hiring somebody,
13 an employee experienced from -- they have Maryland
14 dispensary experience, that person.

15 CHAIRPERSON ANDERSON: Do we know the name
16 of this person?

17 MS. TEKLU: Endalkchew.

18 MR. MUSA: Endalkchew.

19 CHAIRPERSON ANDERSON: Can you spell that
20 for us, please?

21 MS. TEKLU: E-N-D --

22 MR. MUSA: E-N-D --

23 MS. TEKLU: -- A-L-K --

24 MR. MUSA: C-H-E-W, yes, Endalkchew,
25 C-H-E-W.

1 CHAIRPERSON ANDERSON: And so, you're
2 saying that this person runs a dispensary in
3 Maryland?

4 MS. TEKLU: He worked, yes.

5 MR. MUSA: Yes.

6 CHAIRPERSON ANDERSON: All right. So,
7 who is going to make the legal and management
8 decisions for this business, ma'am?

9 MS. TEKLU: Myself.

10 MR. MUSA: She says herself.

11 CHAIRPERSON ANDERSON: What type of
12 business are you trying to operate?

13 (Foreign language spoken.)

14 MR. MUSA: Retail.

15 MS. TEKLU: Retailer.

16 CHAIRPERSON ANDERSON: So, what type of
17 products? What type of products does she plan to
18 sell?

19 (Foreign language spoken.)

20 MS. TEKLU: Flowers.

21 MR. MUSA: She said flowers and gummies,
22 medical cannabis, what they offer in the retail.

23 CHAIRPERSON ANDERSON: Have you ever
24 operated a cannabis business in Washington, DC?

25 (Foreign language spoken.)

1 MS. TEKLU: Never.

2 MR. MUSA: No, she said never, but she says
3 it's similar to -- she was in the medical field for
4 a long time. So probably, the way they check in
5 on the staff people, I think, she's familiar how
6 to deal with the patients and stuff.

7 CHAIRPERSON ANDERSON: What type of
8 training -- okay, you're going to operate a medical
9 cannabis business. So, what type of -- have you
10 taken any -- what type of training, if any, have
11 you taken in this business?

12 (Foreign language spoken.)

13 MR. MUSA: She said she's been watching
14 a lot of online, a lot of things, and she's been
15 looking at resources for the medical, but she was
16 in the medical field, in the regular medical field.

17 She didn't operate a cannabis business
18 before, but she said that she's taken a lot of
19 classes and stuff online, reading a lot of things.

20 CHAIRPERSON ANDERSON: Now, does she
21 understand that she can only distribute, store, and
22 sell medical cannabis products provided by
23 DC-licensed cultivation centers and manufacturers?

24 MS. TEKLU: Yes.

25 MR. MUSA: Yes, she said.

1 CHAIRPERSON ANDERSON: Does the business
2 have any Schedule I substance in its possession,
3 either on site or in another location?

4 MR. MUSA: Can you repeat the question a
5 bit more?

6 CHAIRPERSON ANDERSON: Does the business
7 have any Schedule I substance in its possession,
8 either on site or at another location?

9 MR. MUSA: No.

10 (Foreign language spoken.)

11 MR. MUSA: No.

12 CHAIRPERSON ANDERSON: Is she answering,
13 or are you answering? Who is answering the
14 question, sir?

15 MS. TEKLU: No.

16 MR. MUSA: She was saying no. I'm
17 repeating.

18 CHAIRPERSON ANDERSON: Does the business
19 have any non-medical cannabis products in its
20 possession, either on site or at another location?

21 MS. TEKLU: No.

22 CHAIRPERSON ANDERSON: Does the business
23 understand that the presence or distribution of
24 Schedule I or non-medical cannabis products may lead
25 to the closure of the business or the revocation

1 of the license?

2 MS. TEKLU: Yes.

3 CHAIRPERSON ANDERSON: I guess the
4 concern that I'm having because -- tell me, what
5 is it that -- you said you're going to work with
6 someone, a person who has a cannabis business in
7 Maryland.

8 So, I need you to --

9 (Simultaneous speaking.)

10 CHAIRPERSON ANDERSON: No, hold on.
11 We're interested in you to operate a business, a
12 cannabis business. So, you're not -- you haven't
13 said to me that, I used to be an I-71, so I used
14 to have this type of business and then I converted.

15 So, I guess what I'm trying to find out
16 is that, if you have never operated this type of
17 business in DC or anywhere else -- let me ask you
18 a question. Have you ever operated a cannabis
19 business anywhere outside of DC?

20 (Foreign language spoken.)

21 MS. TEKLU: I never worked before, but
22 I've read a lot. I had a license for the courier,
23 but I'm more interested about retail.

24 MR. MUSA: No. He was asking regarding
25 the business, if you've worked somewhere else,

1 another state.

2 (Foreign language spoken.)

3 MS. TEKLU: Yes, I'm going to hire
4 Endalkchew. He's going to help.

5 MR. MUSA: So, what she's saying is
6 basically, she has a basic fundamental of business
7 even though she don't operate exactly the cannabis
8 business. That's what she's saying. And whatever
9 necessary steps that she's taken, she has taken some
10 online, the basic understanding.

11 And then she's saying that she's hiring
12 a professional, too, in that business. That's why
13 she is trying to hire this person to help her from
14 Maryland, since he has experience, to run it
15 day-to-day even when she's there. And the rest,
16 she'll follow the guidelines.

17 CHAIRPERSON ANDERSON: Any questions by
18 any Board members?

19 Go ahead, Ms. Quinn.

20 MEMBER QUINN: Yes. I'd like to have a
21 better understanding of, at some point, one of the
22 responses in terms of her experience and why she
23 believes she's qualified to run this business had
24 to do with the fact that she worked in the medical
25 industry.

1 I want to explore that more. I want to
2 understand, what is it about the work that you've
3 done in the medical industry that you think applies
4 to this work?

5 (Foreign language spoken.)

6 MR. MUSA: Okay. She said that she used
7 to work and she used to manage the patients, the
8 insurance cards and the medical information. And
9 she would do the registrations mostly in the front
10 office.

11 MEMBER QUINN: Okay. So, when a patient
12 would come in, wherever she worked before, they
13 would show her their medical card, and she's the
14 one who would process that to make sure that --

15 MS. TEKLU: Yes.

16 MEMBER QUINN: -- they actually had
17 insurance coverage?

18 MS. TEKLU: Yes.

19 MEMBER QUINN: And so, your thought is
20 that that gives you the knowledge you need to be
21 able to look at the medical cards from folks coming
22 in to buy cannabis?

23 MS. TEKLU: No, really more about --

24 MR. MUSA: Okay. Go ahead and finish,
25 ma'am. Let me know once you finish.

1 MEMBER QUINN: I'm done.

2 MR. MUSA: Okay.

3 (Foreign language spoken.)

4 MR. MUSA: I'm just translating for her.

5 It will be easier. She speaks English, too, but
6 it will make sense easier.

7 (Foreign language spoken.)

8 MR. MUSA: Okay, let me explain that. She
9 said the patient registration, first of all, she
10 spoke to some people.

11 She went to visit some dispensary
12 locations in the city where they have -- she said
13 that the way they check medical cards and then the
14 way they do registration is similar to what she'd
15 been doing.

16 She said that they don't help without a
17 medical card and then without ID, valid ID, the
18 patients to the sales. That's what she's saying.

19 MEMBER QUINN: Okay, so --

20 MS. TEKLU: I'm more about the cannabis.

21 MR. MUSA: Go ahead.

22 MEMBER QUINN: Yes. I was just going to
23 mention that we've lost her on the camera.

24 MR. MUSA: Oh, you want to see her?

25 MEMBER QUINN: No, we're good. The whole

1 camera was gone.

2 MR. MUSA: Oh, okay, but you were
3 listening to me?

4 MEMBER QUINN: Yes. We could still hear
5 you, but the camera was gone.

6 And so, there was a point in the answer,
7 one of the responses, where she said something about
8 she plans to follow the regulations. How will she
9 become familiar with what the regulations are?

10 (Foreign language spoken.)

11 MR. MUSA: She said that the last two years
12 since she's been involved with these things, she's
13 been invited to and been talking to dispensaries.
14 She's visited dispensaries. She's been looking
15 at everything. For the last two years, she's been
16 studying about this.

17 MEMBER QUINN: Okay.

18 MR. MUSA: How it operates and how it works
19 and stuff. I think she has visited a few certain
20 areas, certain dispensaries, how they operate and
21 stuff.

22 MEMBER QUINN: Okay. So, let me just
23 offer this. I hear you.

24 I think one of the things I would encourage
25 her to think about is when you're visiting these

1 dispensaries, it's important to understand whether
2 you are visiting a dispensary that really knows what
3 it's doing and they have a good command of the rules
4 and regulations.

5 One way you might look at that is, have
6 they had any violations in the past? That might
7 be a helpful thing to look for. But beyond that,
8 I would encourage her to make sure that whatever
9 online resources she's leaning into are official
10 resources.

11 You can find all kinds of information
12 online. I can find you a guy or a woman who will
13 tell me about anything in the world, but I don't
14 know much about their qualifications in many of
15 these instances.

16 So, if you have something -- if you find
17 something that is from our Agency, maybe from an
18 attorney, a local attorney who's familiar with DC
19 laws and you can verify that they are licensed, those
20 might be more reliable sources than just some person
21 online.

22 I know this sounds like common sense, but
23 I'm saying it based on experience of having owners
24 come back after they've been licensed and explain
25 to us they really didn't know what they were doing.

1 And so, I want to be sure that -- and beyond
2 that, when there are questions, you can always call
3 the Agency. So, there's no reason to just be out
4 here in a guessing game.

5 The point of this is not to be asking you
6 questions to kind of get you to slip up. It's just
7 that what I'm hearing is someone who doesn't have
8 a lot of experience, who in part is relying on an
9 employee who has some experience but that experience
10 is in Maryland, and Maryland laws are not the
11 District of Columbia's laws.

12 So, I want to be sure that you are leaning
13 into resources that are reliable, because we are
14 going to be less understanding after having had this
15 conversation of someone coming back to us saying,
16 I didn't know what the rules are.

17 So, we want to help -- we want to, one,
18 understand where you are, what you know, what you
19 don't know, and help point you in the direction of
20 more reliable resources. So, I'll stop there.

21 (Foreign language spoken.)

22 MR. MUSA: Yes. Can I reply to that? Her
23 reply, she said that she's working hand-to-hand with
24 who originally applied in the first license, Jacobie
25 White. So, she's saying she's getting all the

1 information from him and hand-to-hand. That's what
2 she's saying.

3 MEMBER QUINN: Thank you.

4 MR. MUSA: You're welcome. I really
5 appreciate your time.

6 CHAIRPERSON ANDERSON: All right. Any
7 other questions by any other Board members?

8 Go ahead, Mr. Meadows. You're on mute,
9 Mr. Meadows.

10 MEMBER MEADOWS: Yes. Good afternoon,
11 Sara Teklu. How are you today?

12 MS. TEKLU: Good.

13 MEMBER MEADOWS: Did you say Jacobie White
14 was your legal representation?

15 MS. TEKLU: Yes.

16 MEMBER MEADOWS: Okay. And so, explain
17 to me -- you were granted by the District ABCA a
18 conditional courier's license; is that correct?

19 MS. TEKLU: Yes.

20 MEMBER MEADOWS: But you never activated
21 it? You never started that business?

22 MS. TEKLU: No, not yet. I didn't.

23 MEMBER MEADOWS: No, okay. So, now that
24 you have a retail location on 8th Street, you're
25 looking to sell at retail and to do delivery?

1 MS. TEKLU: No, I'm not trying to do
2 delivery.

3 MEMBER MEADOWS: Okay, just in the store
4 itself. What happened with the courier? Why did
5 that not come to fruition?

6 (Foreign language spoken.)

7 MR. MUSA: She said the courier right now,
8 because they do delivery, all the stores are allowed
9 to do delivery their own. So, she don't see any
10 future in it as of right now. That's why she decided
11 to transit.

12 Even her lawyer advised her. She said
13 that the retail might be another option, a better
14 option for her since she's going to be spending her
15 time on it.

16 So, she's trying to get rid of that one
17 once this one goes through. She just wanted to make
18 sure -- she don't want to let it go before this
19 happens.

20 MEMBER MEADOWS: But she had it, and it
21 was approved, correct?

22 MR. YOUNG: Yes.

23 MEMBER MEADOWS: But she didn't activate
24 it. I don't understand why she didn't activate it.

25 (Foreign language spoken.)

1 MS. TEKLU: Everybody delivers.

2 MR. MUSA: She said the stores, they're
3 going to deliver themselves. That's why she didn't
4 want to invest on it, because --

5 MEMBER MEADOWS: Okay.

6 MR. MUSA: -- she don't see opportunity
7 that much. Everybody, even her lawyer, have
8 advised her --

9 MEMBER MEADOWS: Okay.

10 MR. MUSA: -- that as of right now, there
11 might be no value on it. That's what she's saying.

12 MEMBER MEADOWS: Okay, understandable.
13 Maybe I'm mistaken. Maybe she didn't have it that
14 long. How long did she have that conditional
15 license?

16 MR. MUSA: Two years.

17 MS. TEKLU: Two.

18 MEMBER MEADOWS: Well, two years is a
19 good, long time. If we give you a license, are we
20 going to wait two years for you to open the business?

21 MR. MUSA: You mean for the retail or for
22 the other one?

23 MEMBER MEADOWS: Yes, for the retail.

24 (Foreign language spoken.)

25 MS. TEKLU: Right away.

1 MR. MUSA: She said she's going to open
2 it right away. The other one is because there are
3 a lot of delivery, so you don't see that much on
4 it to invest in it. It's a lot of expense and stuff.
5 She might be -- people, they do their own
6 deliveries, the stores.

7 (Simultaneous speaking.)

8 MR. MUSA: Her lawyer told her, gave her
9 advice to wait.

10 (Simultaneous speaking.)

11 MR. MUSA: That's why she's been waiting.
12 Otherwise, she was anxious to open it, she said.
13 But for this one, she said she would right away.

14 And she did the walk-through on this one,
15 too, with Mr. -- yes, with the ABCA agent, Mr. Brew.

16 MEMBER MEADOWS: Sure, yes.

17 MR. MUSA: Yes. She did the walk-through
18 and everything. She's ready to go once ABCA
19 approves it.

20 MEMBER MEADOWS: Yes. There's only so
21 many licenses. To have a license, no matter which
22 time, and to not act upon it in two years is troubling
23 to me. I find that troubling.

24 All right. Well, I thank you. Nice to
25 meet you both.

1 MR. MUSA: But one thing, she's saying
2 that right now, she's going to trigger right away
3 on this one. She's not going to wait like the other
4 one and stuff.

5 She just wanted to find -- because
6 sometimes they give you, the lawyers, they give you
7 advice and all that stuff, what is good, what is
8 bad.

9 This thing is new for everybody, I think,
10 because I'm in the city. So, I hear a lot of things
11 from everybody, as well, myself.

12 MEMBER MEADOWS: Thank you.

13 MR. MUSA: Yes.

14 CHAIRPERSON ANDERSON: Go ahead, Mr.
15 Grant.

16 MEMBER GRANT: Just a quick question.
17 Thank you all for being here today.

18 I just wanted to get a feel for your
19 confidence in your interactions with the Agency,
20 that you feel comfortable, if you have any
21 questions, that you can reach out, and just what
22 your experience has been so far interacting with
23 the Agency.

24 And I ask that to make sure that we don't
25 have any more delays and, in particular, no delays

1 because you feel afraid about reaching out to the
2 Agency.

3 MR. MUSA: Are you talking to me or her?

4 MEMBER GRANT: Yes, either one of you,
5 whoever can answer the question.

6 MR. MUSA: Okay. What did you say? Can
7 you repeat the question, Mr. Grant? Sorry.

8 MEMBER GRANT: To summarize it,
9 essentially, what is your confidence in being able
10 to reach out to the Agency to answer any questions
11 you may have? Do you feel confident enough in
12 reaching out?

13 (Foreign language spoken.)

14 MS. TEKLU: Yes. They help me a lot. I'm
15 glad to.

16 MR. MUSA: Yes. She said that she's very
17 happy and pleased with ABCA. They have responded
18 quick, and they are so helpful.

19 MEMBER GRANT: Got you.

20 MR. MUSA: When they did the walk-through,
21 I was there, too. The supervisor is so helpful.

22 So, the Agency, they came, and they did the
23 walk-through. He was an amazing person. He gave
24 a lot of advice to go the right way.

25 MEMBER GRANT: Okay, that's good to hear.

1 Thank you.

2 No other questions, Mr. Chair.

3 MR. MUSA: Thank you.

4 CHAIRPERSON ANDERSON: Any other
5 questions by any of the Board members?

6 One of the reasons why we have this
7 fact-finding here, this is one of the few
8 opportunities that you'll have where the Board is
9 just trying to find out information about you, your
10 business model, to ensure that you have received
11 the proper training.

12 So, therefore, we don't give you this
13 license -- we do not entrust you with this license,
14 and then a couple of months later, you come back.

15 You are not participating in the metric system.

16 You're selling without the person having a medical
17 card.

18 And so, this is one of the reasons why we
19 are having this, to make sure that you know how to
20 operate this business.

21 And for you and whatever employees that
22 you hire, that you are aware that you can only
23 purchase from a licensed manufacturer or
24 cultivation center in DC, that a person cannot come
25 into the dispensary and purchase without having a

1 medical card.

2 Or that you do not use someone else's card
3 to purchase for someone else because that person
4 whose card -- the owner of the card might not be
5 able to purchase their monthly supply because they
6 have exceeded it because you have used that person's
7 ID to purchase. And so, that is some of the
8 concerns, why we have this hearing.

9 I need you to reach out to the Agency.
10 I need you to -- have you had any training as yet
11 on the metric system?

12 MR. MUSA: The metric system and training
13 --

14 (Foreign language spoken.)

15 MS. TEKLU: No, I need to.

16 MR. MUSA: No, she has not do it, but she
17 went to see a friend. She said that. She said she
18 knows people she went to see in that dispensary.

19 She's ready to do that. But on the rest
20 of the stuff, she said that she has enough training,
21 enough talking to the lawyers regarding the rules
22 and the guidelines.

23 And she said that she is familiar, similar
24 to their agencies to where she worked in the medical.

25 People, they used to come with different insurance,

1 with somebody's insurance. So, it's a similar
2 thing what she's talking about, the basic thing.

3 So, what you said is correct, Mr. Anderson.

4 And she said that she -- the only thing that's left
5 she will do the training is the metric.

6 CHAIRPERSON ANDERSON: Any final comments
7 that she wants to make before I bring this hearing
8 to a closure?

9 MR. MUSA: Okay. Any comments?

10 (Foreign language spoken.)

11 MR. MUSA: She said that for the
12 businesses, she's been ready for the last more than
13 a year. She's been studying, talking to, she's been
14 taking notes. She's been taking a lot of online
15 stuff, and she's talking to dispensaries.

16 She said she talked to the legal team,
17 which is the person who applied her license and stuff
18 to the guidelines, to the rules. And she did a
19 little bit of her homework. So, that's what she's
20 saying.

21 CHAIRPERSON ANDERSON: All right, thank
22 you. The Board will take this matter under
23 advisement. Thank you for your appearance here
24 today.

25 MR. MUSA: We appreciate it, Mr. Anderson.

1 CHAIRPERSON ANDERSON: Have a good day.
2 Bye.

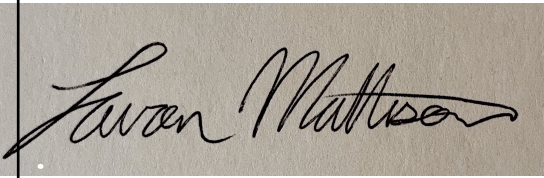
3 (Whereupon, the above-entitled matter
4 went off the record at 2:08 p.m.)

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1 C E R T I F I C A T E

2 This is to certify that the foregoing transcript
3 was duly recorded and accurately transcribed under
4 my direction; further, that said transcript is a
5 true and accurate record of the proceedings; and
6 that I am neither counsel for, related to, nor
7 employed by any of the parties to this action in
8 which this matter was taken; and further that I am
9 not a relative nor an employee of any of the parties
10 nor counsel employed by the parties, and I am not
11 financially or otherwise interested in the outcome
12 of the action.

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Lauren Mattison

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