



1 P-R-O-C-E-E-D-I-N-G-S

2 10:55 a.m.

3 CHAIRPERSON ANDERSON: The next case  
4 on the calendar is another fact-finding hearing.  
5 It's Hotbox Georgetown, License Number 1283000.

6 Mr. Orellana, can you please elevate  
7 the rights of the parties in this case?

8 MR. ORELLANA: Henry Egbarin, access  
9 elevated.

10 MR. EGBARIN: Good morning, Board.

11 CHAIRPERSON ANDERSON: Hold on, sir.  
12 Do you have a camera you can turn on?

13 MR. EGBARIN: Yes, sir. There we go.

14 CHAIRPERSON ANDERSON: Good morning.  
15 Can you please spell and state your name for the  
16 record?

17 MR. EGBARIN: Yes. My name is Henry  
18 Benjamin Egbarin.

19 CHAIRPERSON ANDERSON: I need you to  
20 spell it. We have a court reporter, sir, so  
21 that's why I always have everyone just spell your  
22 name for the record.

23 MR. EGBARIN: Okay, sounds good.  
24 First name is Henry, spelled H-E-N-R-Y, middle  
25 name B for -- middle initial B for Benjamin, B-E-

1 N-J-A-M-I-N, and my last name is Egbarin, E-G-B-  
2 A-R-I-N.

3 CHAIRPERSON ANDERSON: Good morning,  
4 Mr. Egbarin.

5 MR. EGBARIN: Good morning.

6 CHAIRPERSON ANDERSON: Welcome. This  
7 is a fact-finding hearing. This is an informal  
8 hearing so you are not sworn in. At a fact-  
9 finding hearing, the Board, we are -- we cannot  
10 order you to take any specific actions. You can  
11 volunteer to take certain actions if the Board  
12 asks. If you decide you're not going to do it,  
13 then it is basically -- it is not a strike  
14 against you.

15 But as I stated before, it's a fact-  
16 finding hearing. We're just gathering  
17 information. The witnesses are not sworn in.  
18 And so this is just an opportunity to get to know  
19 who you are, your business model to make sure  
20 that if the Board authorizes the agency to issue  
21 this license, to ensure that you are aware of  
22 what the law is and that you are fully versed  
23 with the do's and don't's.

24 You can start off by just introducing  
25 yourself. Who are you, sir? Tell me a little

1 bit about yourself, sir.

2 MR. EGBARIN: Sounds good. My name  
3 is Henry, like I said earlier. I'm a DC native.  
4 I've been in DC pretty much my whole life. I  
5 went to UDC. I studied. I have a master's in  
6 Homeland Security. I also worked for the  
7 District. I worked for a few agencies. I  
8 started with FEMS, moved to DCHR, And when I left  
9 the District, I was with DSLBD, Business.

10 About myself, I've also been in the  
11 cannabis business, not as a licensed in a I-71  
12 (phonetic) capacity since 2021 when I left the  
13 Government. And I can tell I'm very well-versed  
14 in this business.

15 CHAIRPERSON ANDERSON: So -- well,  
16 how did you end up going in this business? I  
17 mean you said you've been in this business since  
18 2021 so --

19 MR. EGBARIN: Correct.

20 CHAIRPERSON ANDERSON: -- that was in  
21 the middle of COVID so like --

22 MR. EGBARIN: That was in the middle  
23 of COVID, yes.

24 CHAIRPERSON ANDERSON: That's an  
25 interesting business to, in the middle of COVID

1 that, okay, I'm going to transition into this  
2 business -- in the middle of COVID?

3 MR. EGBARIN: Yeah. I mean I was  
4 with DSLBD And I mean I loved it there. I  
5 learned a lot about business. And I also have a  
6 business major. My undergraduate is in business.  
7 And I just felt that I had gotten enough  
8 knowledge that I needed to do my own -- to start  
9 my own business. And during COVID, I was -- we  
10 were assigned to work at a warehouse, so to build  
11 a warehouse with the -- what's the military guys  
12 -- the National Guard, yeah. So, you know, just  
13 being there, when it was over, I don't know, I  
14 just felt that it was time for me to, you know,  
15 get up and run.

16 So throughout COVID, I was outside.  
17 I was never in the house throughout COVID. I was  
18 always doing assignments in the field. With  
19 DSLBD, I've always been a field guy. So, COVID  
20 did not stop me. In fact, that was what  
21 motivated me. I was just there. I was outside  
22 doing my thing. I started small like with one  
23 sale, \$20.00, and I built that one sale to a  
24 whole brand at the time. And I was very, very  
25 passionate about this business. I just felt that

1 it was a calling from God. Excuse me but that's  
2 how I felt. And I just felt there was nothing  
3 that was going to stop me.

4  
5 So, even when I went through -- I  
6 went through every single up and down from day  
7 one. Even when my licenses -- at the time, I had  
8 about three locations and ABC came, of course,  
9 shut everything down. I felt good about it. I  
10 know Jason and I told him I don't care because I  
11 felt like, you know, with the Government, what --  
12 they're going to walk you through the process,  
13 they're going to make sure you do it the right  
14 way. I wasn't -- I didn't think that it was a  
15 bad -- you know, I felt like it was a learning  
16 curve.

17 So, you know, I really appreciate  
18 Jason for all his help. I appreciated all the  
19 members of ABCA, down to everyone that was  
20 helping, that was giving me good advice. And I  
21 appreciate that you walked me through the whole  
22 process. So yeah, even though it was COVID, I  
23 think it was the right time for me.

24 CHAIRPERSON ANDERSON: Now how long  
25 did you -- you said you -- I guess you said you

1 got shut down. So how long did you operate for?

2 MR. EGBARIN: Well, we started in  
3 '21. We never stopped you upgrading. We had a  
4 location on Georgia Avenue. Then we also had  
5 another location in Georgetown. So, I think it  
6 was about three years at the time. We got shut  
7 down last April, last year and yeah, we're trying  
8 to come back.

9 So before that, I would say about  
10 '21, '22, so about two or three years, they both  
11 got shut down, yeah.

12 CHAIRPERSON ANDERSON: Okay. (Audio  
13 interference) owners and the management team for  
14 -- this is Georgetown?

15 MR. EGBARIN: Correct. The  
16 management team?

17 CHAIRPERSON ANDERSON: Who's the  
18 owner? Who owns -- what is the ownership  
19 structure?

20 MR. EGBARIN: Oh, I am the sole owner  
21 of Hotbox, yeah.

22 CHAIRPERSON ANDERSON: All right.  
23 And so, you don't have a management team you're  
24 working with?

25 MR. EGBARIN: Yeah. I have a

1 management team. I submitted all of their  
2 licensing requirements to ABCA. We have Nina  
3 Cain, Chris. I think it's somebody else?  
4 Sabrina, yeah -- yes, Sabrina.

5 CHAIRPERSON ANDERSON: Do you have a  
6 last name?

7 MR. EGBARIN: Of Sabrina?

8 CHAIRPERSON ANDERSON: We have a  
9 court reporter so you just --

10 MR. EGBARIN: Oh, I'm so sorry.  
11 Nina's name is Nina Rosposki, Cain's name --  
12 what's Cain's last name? Marcus Cain, Cain's  
13 last name, first name is Marcus. We call him  
14 Cain. I'm not too sure of Sabrina's last name.  
15 I can look it up?

16 PARTICIPANT: We're waiting to open  
17 the location to hire her.

18 MR. EGBARIN: Okay. So we're waiting  
19 to open the location to hire her, yeah.

20 CHAIRPERSON ANDERSON: So, who's  
21 making legal and management positions for the  
22 business?

23 MR. EGBARIN: When it comes to  
24 management decisions, I make the management  
25 decisions but I consult with my team. I, also,

1 have a lawyer who handles all our legal issues.  
2 But he's not here today because this is an  
3 informal meeting so I didn't think it was  
4 necessary to have him here today.

5 CHAIRPERSON ANDERSON: So, share with  
6 us your business model.

7 MR. EGBARIN: All right. So the  
8 business model is basically a franchise model.  
9 Hotbox operates under a standardized franchise  
10 model, and Hotbox Georgetown on Georgia Avenue  
11 will also operate under that same model.  
12 Basically, we're going to have standardized  
13 processes, policies, hours, training, security  
14 protocols and compliance. Everything should be  
15 standardized the same, even down to the wall  
16 paint, yeah.

17 CHAIRPERSON ANDERSON: So what type  
18 of products do you intend to sell?

19 MR. EGBARIN: Cannabis only.

20 CHAIRPERSON ANDERSON: Yes. But like  
21 what --

22 MR. EGBARIN: Well, right now pre-  
23 rolls, flower, tinctures, shatter or should I  
24 just say concentrates, vapes and carts, and also  
25 edibles, as well.

1                   CHAIRPERSON ANDERSON: You already  
2 told us about your operation history in the  
3 District, which is fine. Are you aware that you  
4 can only distribute, store, and sell medical use  
5 cannabis products provided by DC licensed  
6 cannabis centers and manufacturers?

7                   MR. EGBARIN: Oh, I'm very, very  
8 aware.

9                   CHAIRPERSON ANDERSON: How are you --  
10 you said you are very, very aware. How are you  
11 aware?

12                  MR. EGBARIN: I think how much I been  
13 through the huddle compared to other dispensaries  
14 in DC. We have been through a lot. So we're not  
15 here to make any more mistakes. We're not here  
16 to not be compliant. We are going to follow and  
17 adhere strictly to ABCA's policies and laws.  
18 That's it.

19                  CHAIRPERSON ANDERSON: Does this  
20 business currently have any Schedule I substance  
21 in its possession, either onsite or at another  
22 location?

23                  MR. EGBARIN: No.

24                  CHAIRPERSON ANDERSON: Does the  
25 business have any non-medical cannabis products

1 in its possession, either onsite or another  
2 location?

3 MR. EGBARIN: No.

4 CHAIRPERSON ANDERSON: Does the  
5 business understand that the presence or  
6 distribution of Schedule I or non-medical  
7 cannabis products may lead to the closure of the  
8 business or the revocation of the license?

9 MR. EGBARIN: Absolutely.

10 CHAIRPERSON ANDERSON: Any questions  
11 by any Board Members? Go ahead, Mr. Meadows.

12 MEMBER MEADOWS: Yes. Hi. Good  
13 morning -- Henry?

14 MR. EGBARIN: Yeah.

15 MEMBER MEADOWS: Yes, Henry. You  
16 operated -- did you have a -- were you operating  
17 a location on, was it, 9th and Rhode Island, in  
18 that area? You mentioned two.

19 MR. EGBARIN: Yes. 6th and Rhode  
20 Island, yeah.

21 MEMBER MEADOWS: 6th and Rhode  
22 Island, okay.

23 MR. EGBARIN: Yeah.

24 MEMBER MEADOWS: Okay. I know there  
25 was a big -- a nice sign actually when you drove

1 by.

2 MR. EGBARIN: Thank you. Right.

3 MEMBER MEADOWS: And so you do have  
4 that experience, and you have government  
5 experience. Do you have any other small local  
6 business experience that you've owned any other  
7 type of businesses that you were operating --

8 MR. EGBARIN: I --

9 (Simultaneous speaking.)

10 MR. EVANS: I have a -- I mean have a  
11 business degree which gives me a huge insight  
12 into business. Do I have any other business  
13 experience? I've sold mortgages, I've sold  
14 windows. I think I pretty much sold everything  
15 so. I sold --

16 PARTICIPANT: Cars.

17 MR. EGBARIN: I've sold cars, too.

18 MEMBER MEADOWS: Seems you're a  
19 intreprenuer, you're a budding entrepreneur. So,  
20 your Hotbox Georgetown on Georgia, what hours are  
21 you proposing to operate?

22 MR. EGBARIN: It will be 10 'til 10  
23 every day except Sunday. Sundays is going to be  
24 10 to 8.

25 MEMBER MEADOWS: Okay. And how many

1 employees do you expect that you will hire at  
2 that location?

3 MR. EGBARIN: We make sure that no  
4 matter what, we have at least two employees in  
5 every location; two, a manager and two employees,  
6 so the plans are to be three employees in that  
7 location for sure.

8 MEMBER MEADOWS: And you will have a  
9 security plan put together.

10 MR. EGBARIN: We do. We showed the  
11 security plan to ABC already. I have it there  
12 right now, yes.

13 MEMBER MEADOWS: Okay. Thank you  
14 very much.

15 MR. EGBARIN: You're welcome.

16 CHAIRPERSON ANDERSON: Any other  
17 questions from any Board Members? Any final  
18 comments you want to make, sir?

19 MR. EGBARIN: No. I just want to say  
20 thank you to the Board. I want to say thank you  
21 to ABCA Jason, Jocelyn (phonetic), everybody. I  
22 mean the team has been so helpful. Just -- I  
23 don't know. I just want to say thank you, yeah.

24 CHAIRPERSON ANDERSON: Well, one  
25 thing -- you said that Hotbox has been through

1 stuff.

2 MR. EGBARIN: Yeah.

3 CHAIRPERSON ANDERSON: Because as you  
4 stated, that Hotbox has been through stuff, I am  
5 figuring out that you have a good understanding  
6 of what is it that you're supposed to do.

7 MR. EGBARIN: That's required, yes.

8 CHAIRPERSON ANDERSON: And as I've  
9 stated before, I hope that this is the last  
10 opportunity that you will ever appear in front of  
11 this Board.

12 MR. EGBARIN: In this capacity, yes.

13 CHAIRPERSON ANDERSON: Well, because  
14 we -- this Board doesn't have -- usually when a  
15 licensee appears in front of this Board, it is  
16 not in this type of form in the sense that it's  
17 an introduction. We're just trying to learn, to  
18 find out some more information about you. It is  
19 usually because you have not complied with some  
20 aspect of the law, and we're trying to figure out  
21 what type of penalty we are going to impose on  
22 you because you have then violated the law.

23 So, when I say that multiple to  
24 appear in front of me at fact-finding hearings, I  
25 truly mean to say I hope it's the first and the

1 last time that I see you here, because I want to  
2 make sure that if the Board entrusts you in  
3 issuing your license for this location, that you  
4 comply with the law.

5 MR. EGBARIN: Absolutely.

6 CHAIRPERSON ANDERSON: That you reach  
7 out to -- you talk about the resources that the  
8 agency provides. I hope that you make these  
9 resources available, that you -- they're  
10 available to you and I hope you utilize them to  
11 make sure that you're always compliant with the  
12 law.

13 Our agency is not a gotcha agency.  
14 It is an agency that will provide you whatever  
15 assistance that you need. If you don't know how  
16 to do it, don't -- you can reach out to someone  
17 in the agency to say, am I doing this right? And  
18 we're not going to fine you because you come to  
19 us and said, I'm not doing it right. Now, we're  
20 here to help you. We're here to make sure that  
21 you succeed. And we're here to make sure that if  
22 we entrust you with this license, that you uphold  
23 the principles of what is it this the Board asks  
24 you to do. All right?

25 So, if you have any final comments,

1 you can make them. And if not, then I will bring  
2 closure to this hearing.

3 MR. EGBARIN: No, no comments at this  
4 time.

5 CHAIRPERSON ANDERSON: All right. So  
6 the Board will take this matter under advisement,  
7 and you will find out in a -- and I also see that  
8 there -- you did sign a settlement agreement with  
9 ANC 2G and that is a positive. That is positive  
10 to know that you are already working with the  
11 community and the community has welcomed your  
12 business model. And I'm hoping that if the  
13 license is issued, you and the community will  
14 continue to work to ensure that your business  
15 succeeds.

16 MR. EGBARIN: Yes, sir.

17 CHAIRPERSON ANDERSON: So, as stated  
18 before, we'll take this matter under advisement,  
19 and thank you for being here today.

20 MR. EGBARIN: Thank you, Board.  
21 Thank you so much. Have a great day, guys.  
22 Thank you.

23 (Whereupon, the above-entitled matter  
24 went off the record at 11:11 a.m.)

25

## 1 C E R T I F I C A T E

2 This is to certify that the foregoing transcript  
3 was duly recorded and accurately transcribed  
4 under my direction; further, that said transcript  
5 is a true and accurate record of the proceedings;  
6 and that I am neither counsel for, related to,  
7 nor employed by any of the parties to this action  
8 in which this matter was taken; and further that  
9 I am not a relative nor an employee of any of the  
10 parties nor counsel employed by the parties, and  
11 I am not financially or otherwise interested in  
12 the outcome of the action.

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19 Sam Wojack

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