

MEDICAL CANNABIS PROGRAM REPORT | NOVEMBER 2025

Program Participation	September	October	November		
Total Unique Patients	78,768	84,560	(↑)	90,811	(↑)
Total Unique Caregivers	32	30	(↓)	32	(↑)
Total Unique Healthcare Providers	660	660	(-)	666	(↑)
Total Unique Patients Served by a Registered Dispensary	31,289	34,695	(↑)	33,746	(↓)

Upcoming Patient Expirations	December	January	February
	621	652	651

Patients—DC Residents	September	October	November		
Total Unique Patients	18,497	20,649	(↑)	20,761	(↑)
Total Unique Sales	49,550	55,345	(↑)	54,726	(↓)
Total Unique In-Store Sales	47,964	53,727	(↑)	53,097	(↓)
Total Unique Delivery Sales	1,586	1,618	(↑)	1,629	(↑)
Average Sale	\$63	\$63	(-)	\$64	(↑)
In-Store Average Sale	\$60	\$61	(↑)	\$61	(-)
Delivery Average Sale	\$139	\$144	(↑)	\$141	(↓)
In-Store Sales Total	\$2,893,356	\$3,266,894	(↑)	\$3,262,439	(↓)
Delivery Sales Total	\$220,983	\$233,497	(↑)	\$229,479	(↓)
Total Sales	\$3,114,339	\$3,500,392	(↑)	\$3,491,918	(↓)

Non-DC Resident Patients — Reciprocity	September	October	November		
Total Unique Patients	2,128	2,016	(↓)	2,080	(↑)
Total Unique Sales	4,258	3,954	(↓)	4,109	(↑)
Total Unique In-Store Sales	4,224	3,922	(↓)	4,080	(↑)
Total Unique Delivery Sales	34	32	(↓)	29	(↓)
Average Sale	\$116	\$115	(↓)	\$113	(↓)
In-Store Sale Average	\$116	\$115	(↓)	\$113	(↓)
Delivery Sale Average	\$132	\$143	(↑)	\$118	(↓)
In-Store Sales Total	\$490,700	\$450,162	(↓)	\$461,483	(↑)
Delivery Sales Total	\$4,497	\$4,592	(↑)	\$3,412	(↓)
Total Sales	\$495,196	\$454,754	(↓)	\$464,895	(↑)

Top 5 Residencies -

Unique patients per state	September	October	November
1.	MD (848)	MD (792)	MD (812)
2.	VA (802)	VA (788)	VA (795)
3.	FL (116)	FL (102)	FL (103)
4.	PA (34)	PA (38)	PA (36)
5.	NJ (19)	NJ (20)	MA (24)

**Non-DC Resident Patients —
Self-Certified Temporary**

	September	October		November	
Registered Patients Per Month	9,657	10,975	(↑)	9,568	(↓)
Total Registered Patients	140,213	151,188	(↑)	160,756	(↑)
Total Unique Patients who Purchased	10,664	12,030	(↑)	10,904	(↓)
Total Unique Sales	16,671	19,005	(↑)	17,182	(↓)
Total Unique In-Store Sales	16,557	18,880	(↑)	17,061	(↓)
Total Unique Delivery Sales	114	125	(↑)	121	(↓)
Average Sale	\$97	\$96	(↓)	\$102	(↑)
In-Store Sale Average	\$97	\$96	(↓)	\$102	(↑)
Delivery Sale Average	\$151	\$131	(↓)	\$134	(↑)
In-Store Sales Total	\$1,600,244	\$1,807,031	(↑)	\$1,739,676	(↓)
Delivery Sales Total	\$17,251	\$16,373	(↓)	\$16,226	(↓)
Total Sales	\$1,617,495	\$1,823,404	(↑)	\$1,755,902	(↓)

Top 5 Residencies -

Temporary Registrations per state	September	October	November
1.	VA (3,360)	VA (3,691)	VA (3,546)
2.	MD (1,385)	MD (1,469)	MD (1,447)
3.	NC (682)	NC (807)	NC (727)
4.	TX (471)	FL (492)	FL (383)
5.	FL (394)	TX (452)	TX (357)

Monthly Sales

	September	October		November	
Dispensaries	\$5,227,030	\$5,778,550	(↑)	\$5,712,714	(↓)
Cultivation Centers	\$528,178	\$719,733	(↑)	\$722,352	(↑)
Manufacturers	\$2,066,572	\$2,462,572	(↑)	\$2,039,786	(↓)
Total	\$7,821,780	\$8,960,855	(↑)	\$8,474,852	(↓)

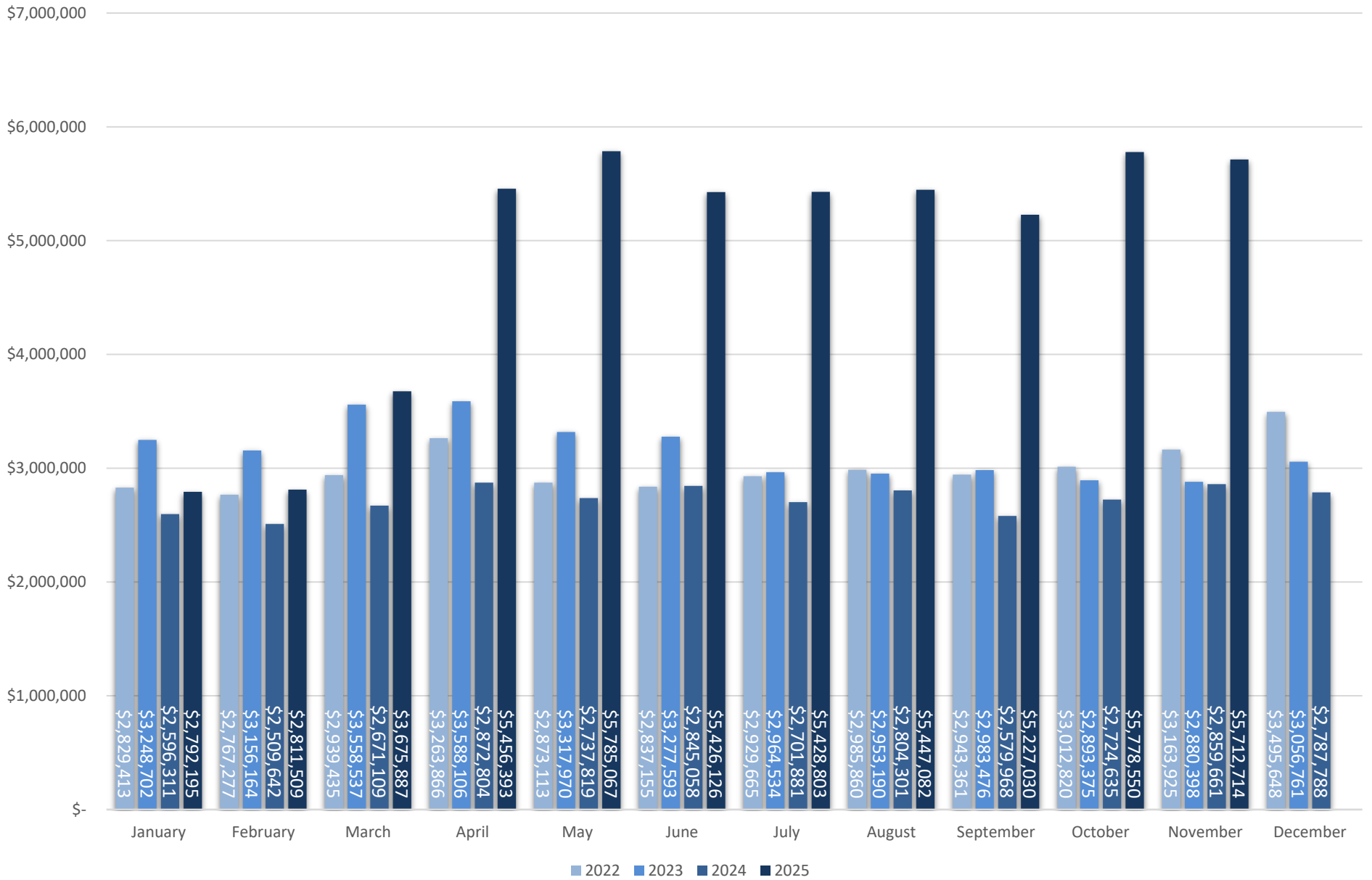
Month-to-Month Comparison

	November 2024	November 2025	
Dispensaries	\$2,859,661	\$5,712,714	(↑)
Cultivation Centers	\$523,027	\$722,352	(↑)
Manufacturer	\$643,432	\$2,039,786	(↑)
Total	\$4,026,120	\$8,474,852	(↑)

Product Sales by Type	September		October		November	
	Total Sold	Value	Total Sold	Value	Total Sold	Value
Concentrate	359g	\$14,707	391g (↑)	\$21,101 (↑)	310g (↓)	\$20,369 (↓)
Flower/Bud	572lbs	\$2,805,230	617lbs (↑)	\$3,031,471 (↑)	652lbs (↑)	\$3,031,400 (↑)
Infused Concentrate (each)	1,600	\$80,070	1,450 (↓)	\$74,914 (↓)	1,308 (↓)	\$71,157 (↓)
Infused Edible (each)	18,068	\$569,514	20,563 (↑)	\$657,450 (↑)	21,317 (↑)	\$677,208 (↑)
Infused Pre-Roll	5lbs	\$48,077	12lbs (↑)	\$114,736 (↑)	9.5lbs (↓)	\$92,614 (↓)
Infused Topical (each)	304	\$11,606	322 (↑)	\$11,861 (↑)	394 (↑)	\$13,181 (↑)
Kief	-	-	- (-)	- (-)	1g (↑)	\$18 (↑)
Pill/Capsule/Suppository (each)	1,823	\$78,255	1,714 (↓)	\$76,070 (↓)	1,899 (↑)	\$84,253 (↑)
Raw Pre-Roll	93lbs	\$526,280	99lbs (↑)	\$590,883 (↑)	89lbs (↓)	\$542,726 (↓)
Shake/Trim	14lbs	\$36,552	10lbs (↓)	\$31,381 (↓)	8lbs (↓)	\$41,784 (↑)
Tincture (each)	1,816	\$70,808	2,089 (↑)	\$78,461 (↑)	2,195 (↑)	\$80,558 (↑)
Vape Cartridge (each)	19,453	\$985,931	21,414 (↑)	\$1,090,222 (↑)	21,159 (↓)	\$1,057,446 (↓)

Enforcement	September	October	November
Violations Observed	0	1 (↑)	0 (↓)
Scheduled Inspections	8	13 (↑)	11 (↓)
Unlicensed Facilities Closed	8	6 (↓)	5 (↓)
Cannabis Waste Destroyed	0lbs	4,975lbs (↑)	2,716lbs (↓)

Dispensary Sales Month-to-Month Comparison



Cultivation Center/Manufacturer Sales Month-to-Month Comparison

