

MEDICAL CANNABIS PROGRAM REPORT | MARCH 2026

Program Participation	January	February		March	
Total Unique Patients	99,710	104,433	(↑)	109,686	(↑)
Total Unique Caregivers	31	36	(↑)	34	(↓)
Total Unique Healthcare Providers	668	668	(-)	668	(-)
Total Unique Patients Served by a Registered Dispensary	32,874	32,740	(↓)	37,759	(↑)
Total Retailers	64	68	(↑)	68	(-)

Upcoming Patient Expirations	April	May	June
	242	2	2

Patients—DC Residents	January	February		March	
Total Unique Patients	20,800	20,643	(↓)	22,857	(↑)
Total Unique Sales	56,134	53,670	(↓)	63,311	(↑)
Total Unique In-Store Sales	54,185	51,681	(↓)	61,313	(↑)
Total Unique Delivery Sales	1,949	1,989	(↑)	1,998	(↑)
Average Sale	\$64	\$64	(-)	\$58	(↓)
In-Store Average Sale	\$61	\$61	(-)	\$58	(↓)
Delivery Average Sale	\$137	\$133	(↓)	\$130	(↓)
In-Store Sales Total	\$3,317,733	\$3,158,221	(↓)	\$3,582,762	(↑)
Delivery Sales Total	\$267,176	\$265,044	(↓)	\$259,793	(↓)
Total Sales	\$3,584,908	\$3,423,281	(↓)	\$3,842,555	(↑)

Patients — Reduced Fee	January	February		March	
Total Unique Patients	737	738	(↑)	723	(↓)
Total Sales	\$168,195	\$166,783	(↓)	\$163,662	(↓)
Percentage of Total Sales	3%	3%	(-)	2.6%	(↓)
Percentage of DC Resident Sales	5%	5%	(-)	4%	(↓)
Total Unique Sales	2,805	2,737	(↓)	2,895	(↑)
Percentage of Total Transactions	4%	4%	(-)	3%	(↓)
Percentage of DC Resident Transactions	5%	5%	(-)	4.6%	(↓)

Top 5 Residencies -

Unique patients per state	January	February	March
1.	MD (821)	MD (798)	MD (885)
2.	VA (802)	VA (765)	VA (834)
3.	FL (99)	FL (86)	FL (109)
4.	PA (32)	PA (21)	PA (42)
5.	NJ (21)	NJ (19)	NY (24)

**Non-DC Resident Patients —
Self-Certified Temporary**

	January	February		March	
Registered Patients Per Month	8,980	9,053	(↑)	11,518	(↑)
Total Registered Patients	179,608	188,661	(↑)	200,179	(↑)
Total Unique Patients who Purchased	9,973	10,262	(↑)	12,620	(↑)
Total Unique Sales	16,027	16,010	(↓)	19,560	(↑)
Total Unique In-Store Sales	15,882	15,872	(↓)	19,420	(↑)
Total Unique Delivery Sales	145	138	(↓)	140	(↑)
Average Sale	\$105	\$103	(↓)	\$99	(↓)
In-Store Sale Average	\$104	\$102	(↓)	\$99	(↓)
Delivery Sale Average	\$165	\$148	(↓)	\$135	(↓)
In-Store Sales Total	\$1,654,739	\$1,625,452	(↓)	\$1,919,172	(↑)
Delivery Sales Total	\$23,964	\$20,431	(↓)	\$18,839	(↓)
Total Sales	\$1,678,703	\$1,645,883	(↓)	\$1,938,011	(↑)

Top 5 Residencies -

Temporary Registrations per state	January	February	March
1.	VA (3,807)	VA (3,485)	VA (4,037)
2.	MD (1,558)	MD (1,432)	MD (1,677)
3.	NC (699)	NC (674)	NC (862)
4.	FL (388)	TX (334)	TX (492)
5.	TX (333)	NY (309)	FL (448)

Monthly Sales

	January	February		March	
Dispensaries	\$5,715,068	\$5,463,268	(↓)	\$6,255,850	(↑)
Cultivation Centers	\$784,688	\$790,983	(↑)	\$574,621	(↓)
Manufacturers	\$2,241,519	\$2,267,065	(↑)	\$2,470,297	(↑)
Total	\$8,741,275	\$8,521,316	(↓)	\$9,300,768	(↑)

Month-to-Month Comparison

	March 2025	March 2026	
Dispensaries	\$3,675,887	\$6,255,850	(↑)
Cultivation Centers	\$788,415	\$574,621	(↓)
Manufacturer	\$1,448,807	\$2,470,297	(↑)
Total	\$5,913,109	\$9,300,768	(↑)

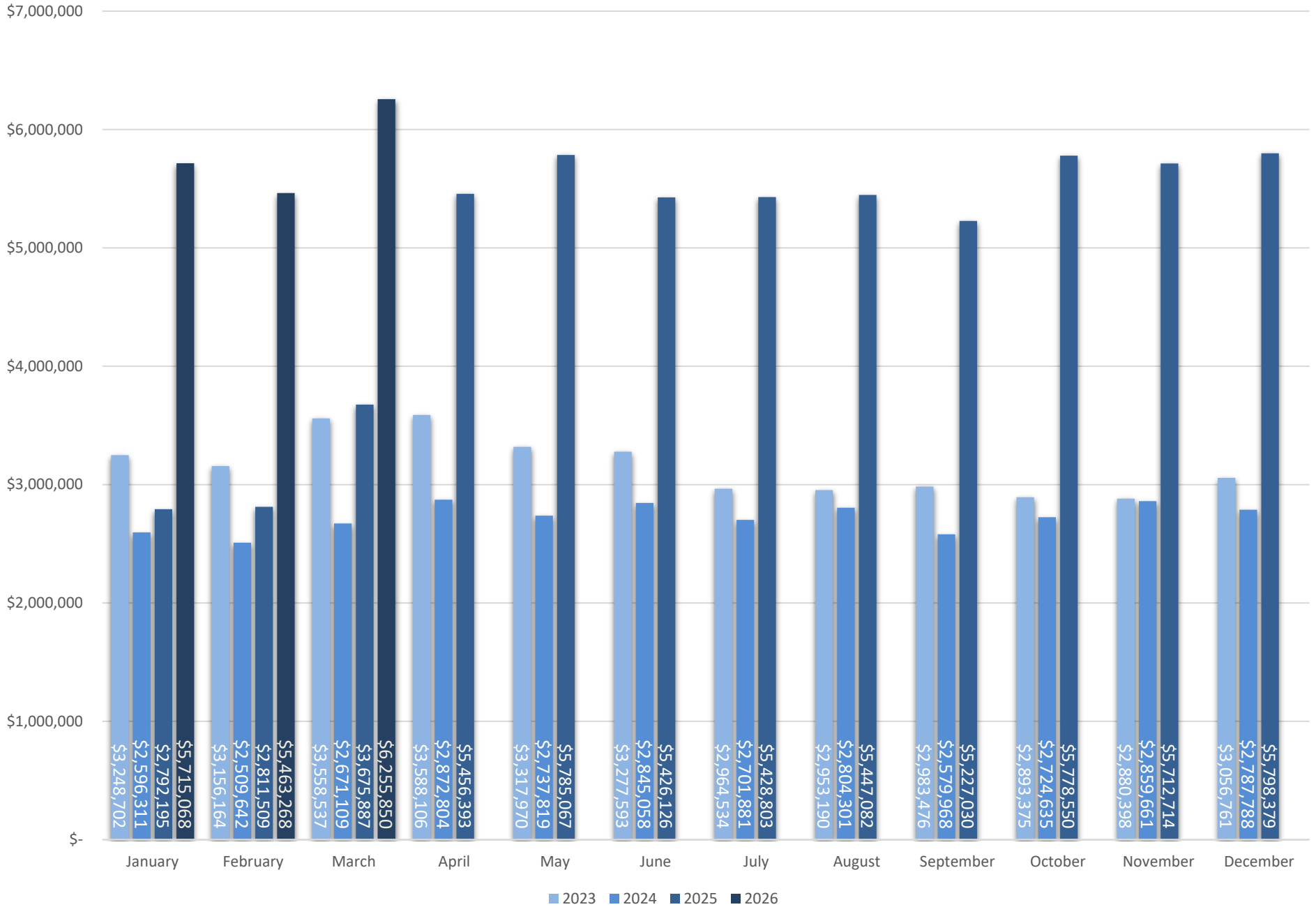
Retailer Sales by Type	January		February		March	
	Total Sold	Value	Total Sold	Value	Total Sold	Value
Concentrate	289g	\$20,931	241g (↓)	\$15,136 (↓)	250g (↑)	\$15,110 (↓)
Flower/Bud	691lbs	\$3,086,819	658lbs (↓)	\$2,911,413 (↓)	723lbs (↑)	\$3,251,058 (↑)
Infused Concentrate (each)	1,322	\$73,176	1,987 (↑)	\$111,878 (↑)	2,122 (↑)	\$124,852 (↑)
Infused Edible (each)	20,296	\$678,113	20,195 (↓)	\$660,750 (↓)	22,140 (↑)	\$768,732 (↑)
Infused Pre-Roll	6.5lbs	\$70,051	6lbs (↓)	\$68,759 (↓)	7lbs (↑)	\$83,589 (↑)
Infused Topical (each)	318	\$9,256	319 (↑)	\$9,299 (↑)	314 (↓)	\$9,512 (↑)
Kief	11g	\$225	39g (↑)	\$638 (↑)	1g (↓)	\$72 (↓)
Pill/Capsule/Suppository (each)	1,954	\$83,786	1,768 (↓)	\$74,298 (↓)	1,824 (↑)	\$80,233 (↑)
Raw Pre-Roll	82lbs	\$511,763	81lbs (↓)	\$494,317 (↓)	103lbs (↑)	\$636,519 (↑)
Shake/Trim	19lbs	\$69,388	14lbs (↓)	\$56,949 (↓)	16lbs (↑)	\$59,112 (↑)
Tincture (each)	2,196	\$83,603	2,131 (↓)	\$86,608 (↑)	2,262 (↑)	\$96,260 (↑)
Vape Cartridge (each)	20,155	\$1,027,927	19,091 (↓)	\$973,223 (↓)	22,033 (↑)	\$1,130,801 (↑)

Enforcement	January	February	March
Violations Observed	1	0 (-)	0 (-)
Scheduled Inspections	9	10 (↑)	8 (↓)
Unlicensed Facilities Closed	3	1 (↓)	3 (↑)
Cannabis Waste Destroyed	1,443lbs	3,208lbs (↑)	3,821lbs (↑)

Facilities Closed

Treehouse	1922 I Street, NW	3/25/2026
Pressure Deliveries	3417 23 rd Street, SE	3/26/2026
Level Up	1938 9 th Street, NW	3/31/2026

Dispensary Sales Month-to-Month Comparison



Cultivation Center/Manufacturer Sales Month-to-Month Comparison

