

MEDICAL CANNABIS PROGRAM REPORT | JUNE 2025

Program Participation	April	May		June	
Total Unique Patients	45,835	53,394	(↑)	59,346	(↑)
Total Unique Caregivers	34	33	(↓)	32	(↓)
Total Unique Healthcare Providers	660	660	(-)	660	(-)
Total Unique Patients Served by a Registered Dispensary	33,384	34,535	(↑)	27,756	(↓)

Upcoming Patient Expirations	July	August	September
	644	609	594

Patients—DC Residents	April	May		June	
Total Unique Patients	16,559	17,880	(↑)	13,025	(↓)
Total Unique Sales	40,823	46,534	(↑)	44,110	(↓)
Total Unique In-Store Sales	39,285	44,917	(↑)	42,560	(↓)
Total Unique Delivery Sales	1,538	1,617	(↑)	1,550	(↓)
Average Sale	\$70	\$69	(↓)	\$68	(↓)
In-Store Average Sale	\$67	\$66	(↓)	\$65	(↓)
Delivery Average Sale	\$147	\$152	(↑)	\$149	(↓)
In-Store Sales Total	\$2,633,320	\$2,951,253	(↑)	\$2,783,259	(↓)
Delivery Sales Total	\$225,377	\$245,158	(↑)	\$231,100	(↓)
Total Sales	\$2,858,697	\$3,196,410	(↑)	\$3,014,359	(↓)

Non-DC Resident Patients — Reciprocity	April	May		June	
Total Unique Patients	3,102	2,580	(↓)	2,274	(↓)
Total Unique Sales	5,325	4,774	(↓)	4,110	(↓)
Total Unique In-Store Sales	5,286	4,743	(↓)	4,082	(↓)
Total Unique Delivery Sales	39	31	(↓)	28	(↓)
Average Sale	\$120	\$119	(↓)	\$123	(↑)
In-Store Sale Average	\$120	\$119	(↓)	\$123	(↑)
Delivery Sale Average	\$148	\$197	(↑)	\$165	(↓)
In-Store Sales Total	\$634,329	\$563,392	(↓)	\$502,294	(↓)
Delivery Sales Total	\$5,788	\$6,119	(↑)	\$4,631	(↓)
Total Sales	\$640,118	\$569,511	(↓)	\$506,925	(↓)

Top 5 Residencies -

Unique patients per state	April	May	June
1.	MD (925)	MD (931)	MD (882)
2.	VA (843)	VA (852)	VA (825)
3.	FL (124)	FL (194)	FL (162)
4.	PA (65)	PA (50)	PA (42)
5.	NJ (53)	MA (24)	NJ (26)

**Non-DC Resident Patients —
Self-Certified Temporary**

	April	May	June
Registered Patients Per Month	13,904	13,403 (↓)	12,457 (↓)
Total Registered Patients	82,528	95,931 (↑)	108,388 (↑)
Total Unique Patients who Purchased	13,724	14,075 (↑)	17,052 (↑)
Total Unique Sales	20,167	20,748 (↑)	19,242 (↓)
Total Unique In-Store Sales	20,083	20,644 (↑)	19,124 (↓)
Total Unique Delivery Sales	84	104 (↑)	118 (↑)
Average Sale	\$97	\$97 (-)	\$99 (↑)
In-Store Sale Average	\$97	\$97 (-)	\$99 (↑)
Delivery Sale Average	\$159	\$179 (↑)	\$141 (↓)
In-Store Sales Total	\$1,944,181	\$2,000,475 (↑)	\$1,888,168 (↓)
Delivery Sales Total	\$13,398	\$18,645 (↑)	\$16,674 (↓)
Total Sales	\$1,957,578	\$2,019,120 (↑)	\$1,904,843 (↓)

Top 5 Residencies -

Temporary Registrations per state	April	May	June
1.	VA (5,651)	VA (4,713)	VA (4,091)
2.	MD (2,192)	MD (1,991)	MD (1,616)
3.	NC (1,077)	NC (996)	NC (950)
4.	FL (478)	FL (555)	TX (458)
5.	TX (425)	TX (459)	FL (524)

Monthly Sales

	April	May	June
Dispensaries	\$5,456,393	\$5,785,041 (↑)	\$5,426,126 (↓)
Cultivation Centers	\$574,086	\$709,994 (↑)	\$753,271 (↑)
Manufacturers	\$2,924,571	\$2,487,653 (↓)	\$2,253,106 (↓)
Total	\$8,955,050	\$8,982,688 (↑)	\$8,432,503 (↓)

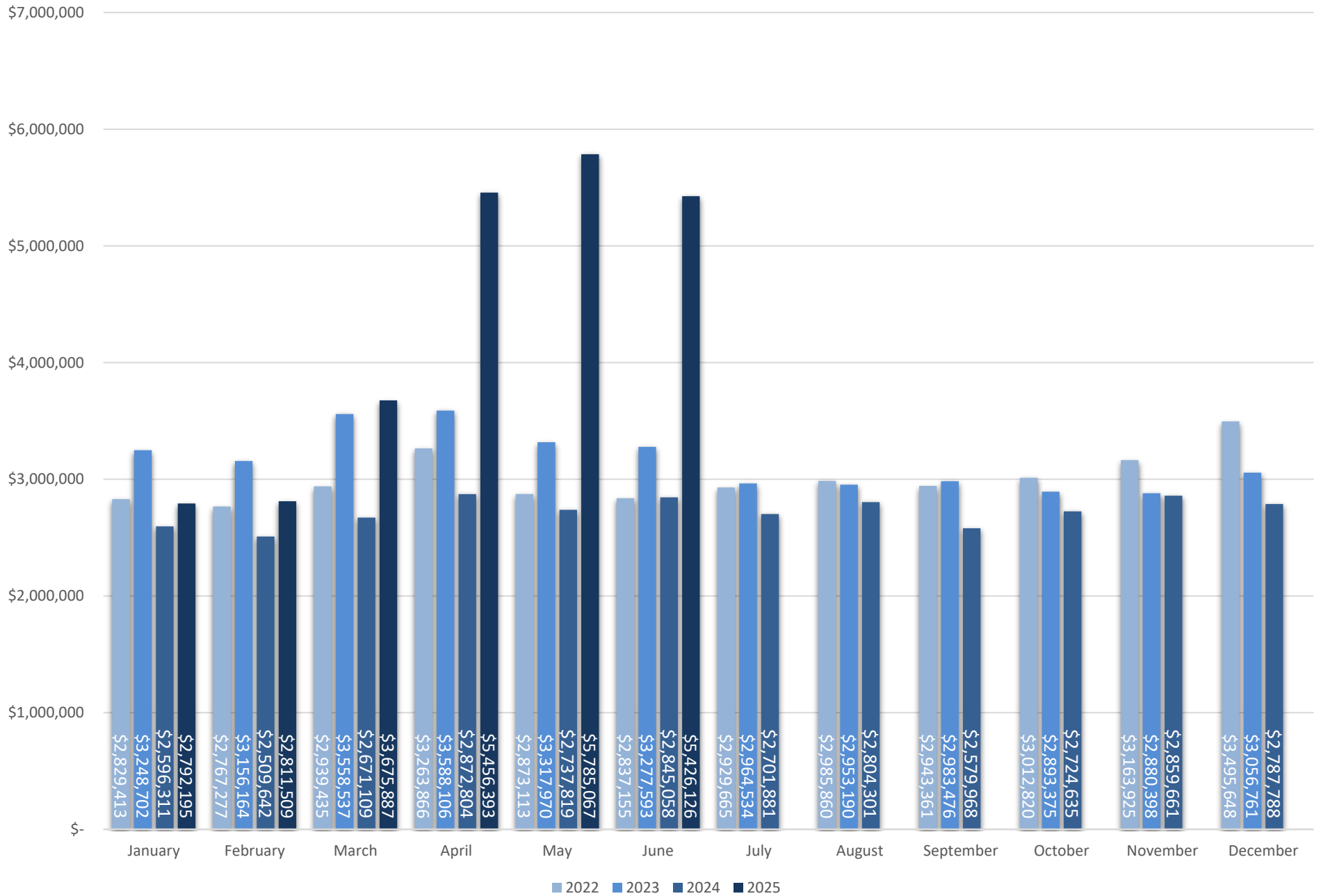
Month-to-Month Comparison

	June 2024	June 2025
Dispensaries	\$2,845,058	\$5,426,126 (↑)
Cultivation Centers	\$915,791	\$753,271 (↓)
Manufacturer	\$633,568	\$2,253,106 (↑)
Total	\$4,394,417	\$8,432,503 (↑)

Product Sales by Type	April		May		June	
	Total Sold	Value	Total Sold	Value	Total Sold	Value
Concentrate	70g	\$5,190	101g (↑)	\$8,788 (↑)	111g (↑)	\$7,835 (↓)
Flower/Bud	620lbs	\$2,943,350	628lbs (↑)	\$3,146,399 (↑)	595lbs (↓)	\$3,007,144 (↓)
Infused Concentrate (each)	2,100	\$108,267	3,353 (↑)	\$166,908 (↑)	2,481 (↓)	\$128,277 (↓)
Infused Edible (each)	17,866	\$547,973	20,774 (↑)	\$619,127 (↑)	19,400 (↓)	\$621,561 (↑)
Infused Pre-Roll	1.3lbs	\$14,763	2.4lbs (↑)	\$25,541 (↑)	3lbs (↑)	\$29,602 (↑)
Infused Topical (each)	496	\$18,392	943 (↑)	\$15,503 (↓)	357 (↓)	\$13,437 (↓)
Kief	114g	\$4,627	13g (↓)	\$499 (↓)	4g (↓)	\$60 (↓)
Pill/Capsule/Suppository (each)	2,345	\$104,152	2,463 (↑)	\$111,813 (↑)	2,285 (↓)	\$107,085 (↓)
Raw Pre-Roll	64lbs	\$384,775	75lbs (↑)	\$459,086 (↑)	60lbs (↓)	\$389,421 (↓)
Shake/Trim	72lbs	\$297,677	39lbs (↓)	\$168,218 (↓)	20lbs (↓)	\$76,956 (↓)
Tincture (each)	1,911	\$82,144	2,101 (↑)	\$85,778 (↑)	1,699 (↓)	\$77,370 (↓)
Vape Cartridge (each)	19,195	\$945,083	19,517 (↑)	\$977,381 (↑)	19,554 (↑)	\$967,407 (↓)

Enforcement	April	May	June
Violations Observed	0	1 (↑)	0 (↓)
Scheduled Inspections	13	15 (↑)	14 (↓)
Unlicensed Facilities Closed	2	6 (↑)	2 (↓)
Cannabis Waste Destroyed	2,846lbs	898lbs (↓)	1,979lbs (↑)

Dispensary Sales Month-to-Month Comparison



Cultivation Center/Manufacturer Sales
Month-to-Month Comparison

