

MEDICAL CANNABIS PROGRAM REPORT | DECEMBER 2025

Program Participation	October	November	December	
Total Unique Patients	84,560	90,811 (↑)	94,067	(↑)
Total Unique Caregivers	30	32 (↑)	31	(↓)
Total Unique Healthcare Providers	660	666 (↑)	666	(-)
Total Unique Patients Served by a Registered Dispensary	34,695	33,746 (↓)	33,901	(↑)

Upcoming Patient Expirations	January	February	March
	651	650	698

Patients—DC Residents	October	November	December	
Total Unique Patients	20,649	20,761 (↑)	20,795	(↑)
Total Unique Sales	55,345	54,726 (↓)	55,198	(↑)
Total Unique In-Store Sales	53,727	53,097 (↓)	53,406	(↑)
Total Unique Delivery Sales	1,618	1,629 (↑)	1,792	(↑)
Average Sale	\$63	\$64 (↑)	\$65	(↑)
In-Store Average Sale	\$61	\$61 (-)	\$62	(↑)
Delivery Average Sale	\$144	\$141 (↓)	\$138	(↓)
In-Store Sales Total	\$3,266,894	\$3,262,439 (↓)	\$3,325,086	(↑)
Delivery Sales Total	\$233,497	\$229,479 (↓)	\$246,669	(↑)
Total Sales	\$3,500,392	\$3,491,918 (↓)	\$3,571,755	(↑)

Non-DC Resident Patients — Reciprocity	October	November	December	
Total Unique Patients	2,016	2,080 (↑)	2,065	(↓)
Total Unique Sales	3,954	4,109 (↑)	4,119	(↑)
Total Unique In-Store Sales	3,922	4,080 (↑)	4,086	(↑)
Total Unique Delivery Sales	32	29 (↓)	33	(↑)
Average Sale	\$115	\$113 (↓)	\$115	(↑)
In-Store Sale Average	\$115	\$113 (↓)	\$115	(↑)
Delivery Sale Average	\$143	\$118 (↓)	\$124	(↑)
In-Store Sales Total	\$450,162	\$461,483 (↑)	\$468,083	(↑)
Delivery Sales Total	\$4,592	\$3,412 (↓)	\$4,092	(↑)
Total Sales	\$454,754	\$464,895 (↑)	\$472,175	(↑)

Top 5 Residencies -

Unique patients per state	October	November	December
1.	MD (792)	MD (812)	MD (821)
2.	VA (788)	VA (795)	VA (802)
3.	FL (102)	FL (103)	FL (99)
4.	PA (38)	PA (36)	PA (32)
5.	NJ (20)	MA (24)	NJ (21)

**Non-DC Resident Patients —
Self-Certified Temporary**

	October	November		December	
Registered Patients Per Month	10,975	9,568	(↓)	9,872	(↑)
Total Registered Patients	151,188	160,756	(↑)	170,628	(↑)
Total Unique Patients who Purchased	12,030	10,904	(↓)	11,041	(↑)
Total Unique Sales	19,005	17,182	(↓)	17,046	(↓)
Total Unique In-Store Sales	18,880	17,061	(↓)	16,912	(↓)
Total Unique Delivery Sales	125	121	(↓)	134	(↑)
Average Sale	\$96	\$102	(↑)	\$103	(↑)
In-Store Sale Average	\$96	\$102	(↑)	\$103	(↑)
Delivery Sale Average	\$131	\$134	(↑)	\$142	(↑)
In-Store Sales Total	\$1,807,031	\$1,739,676	(↓)	\$1,735,393	(↓)
Delivery Sales Total	\$16,373	\$16,226	(↓)	\$19,056	(↑)
Total Sales	\$1,823,404	\$1,755,902	(↓)	\$1,754,449	(↓)

Top 5 Residencies -

Temporary Registrations per state	October	November	December
1.	VA (3,691)	VA (3,546)	VA (3,807)
2.	MD (1,469)	MD (1,447)	MD (1,558)
3.	NC (807)	NC (727)	NC (699)
4.	FL (492)	FL (383)	FL (388)
5.	TX (452)	TX (357)	TX (333)

Monthly Sales

	October	November		December	
Dispensaries	\$5,778,550	\$5,712,714	(↓)	\$5,798,379	(↑)
Cultivation Centers	\$719,733	\$722,352	(↑)	\$846,549	(↑)
Manufacturers	\$2,462,572	\$2,039,786	(↓)	\$2,442,548	(↑)
Total	\$8,960,855	\$8,474,852	(↓)	\$9,087,476	(↑)

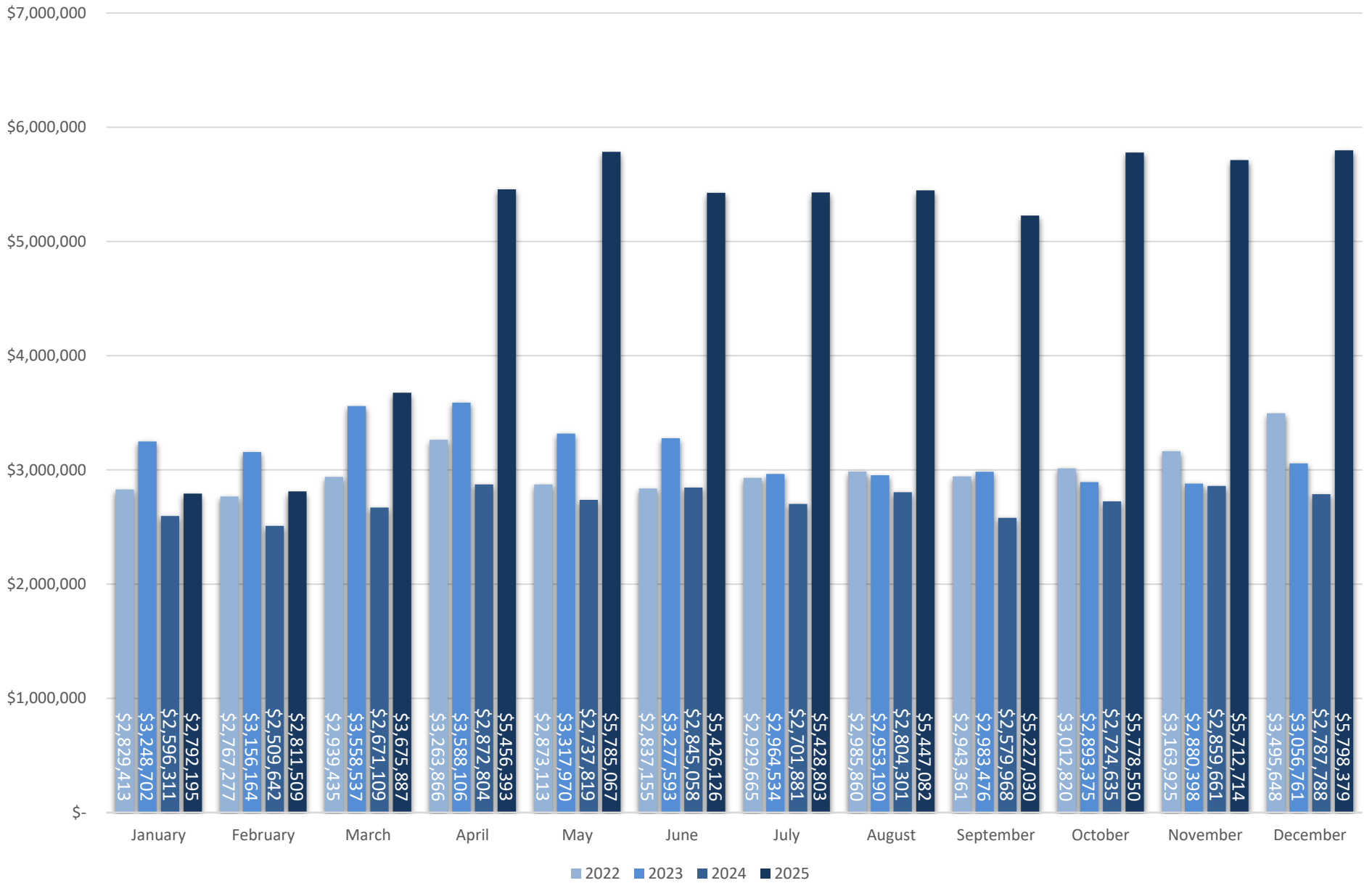
Month-to-Month Comparison

	December 2024	December 2025	
Dispensaries	\$2,787,788	\$5,798,379	(↑)
Cultivation Centers	\$473,741	\$846,549	(↑)
Manufacturer	\$815,126	\$2,442,548	(↑)
Total	\$4,076,655	\$9,087,476	(↑)

Product Sales by Type	October		November		December	
	Total Sold	Value	Total Sold	Value	Total Sold	Value
Concentrate	391g	\$21,101	310g (↓)	\$20,369 (↓)	282g (↓)	\$19,035 (↓)
Flower/Bud	617lbs	\$3,031,471	652lbs (↑)	\$3,031,400 (↑)	681lbs (↑)	\$3,049,627 (↑)
Infused Concentrate (each)	1,450	\$74,914	1,308 (↓)	\$71,157 (↓)	1,355 (↑)	\$66,876 (↓)
Infused Edible (each)	20,563	\$657,450	21,317 (↑)	\$677,208 (↑)	21,803 (↑)	\$727,344 (↑)
Infused Pre-Roll	12lbs	\$114,736	9.5lbs (↓)	\$92,614 (↓)	8.6lbs (↓)	\$80,476 (↓)
Infused Topical (each)	322	\$11,861	394 (↑)	\$13,181 (↑)	392 (↓)	\$13,514 (↑)
Kief	-	-	1g (↑)	\$18 (↑)	9g (↑)	\$225 (↑)
Pill/Capsule/Suppository (each)	1,714	\$76,070	1,899 (↑)	\$84,253 (↑)	1,981 (↑)	\$86,238 (↑)
Raw Pre-Roll	99lbs	\$590,883	89lbs (↓)	\$542,726 (↓)	85lbs (↓)	\$533,418 (↓)
Shake/Trim	10lbs	\$31,381	8lbs (↓)	\$41,784 (↑)	18lbs (↑)	\$57,131 (↑)
Tincture (each)	2,089	\$78,461	2,195 (↑)	\$80,558 (↑)	2,567 (↑)	\$93,656 (↑)
Vape Cartridge (each)	21,414	\$1,090,222	21,159 (↓)	\$1,057,445 (↓)	21,273 (↑)	\$1,070,839 (↑)

Enforcement	October	November	December
Violations Observed	1	0 (↓)	1 (↑)
Scheduled Inspections	13	11 (↓)	11 (-)
Unlicensed Facilities Closed	6	5 (↓)	12 (↑)
Cannabis Waste Destroyed	4,975lbs	2,716lbs (↓)	2,042lbs (↓)

Dispensary Sales Month-to-Month Comparison



Cultivation Center/Manufacturer Sales Month-to-Month Comparison

