

MEDICAL CANNABIS PROGRAM REPORT | AUGUST 2025

Program Participation	June	July		August	
Total Unique Patients	59,346	65,812	(↑)	73,407	(↑)
Total Unique Caregivers	32	32	(-)	32	(-)
Total Unique Healthcare Providers	660	660	(-)	660	(-)
Total Unique Patients Served by a Registered Dispensary	27,756	32,280	(↑)	32,440	(↑)

Upcoming Patient Expirations	September	October	November
	594	606	590

Patients—DC Residents	June	July		August	
Total Unique Patients	13,025	17,677	(↑)	19,052	(↑)
Total Unique Sales	44,110	46,361	(↑)	49,479	(↑)
Total Unique In-Store Sales	42,560	44,769	(↑)	47,908	(↑)
Total Unique Delivery Sales	1,550	1,592	(↑)	1,571	(↓)
Average Sale	\$68	\$66	(↓)	\$65	(↓)
In-Store Average Sale	\$65	\$63	(↓)	\$62	(↓)
Delivery Average Sale	\$149	\$146	(↓)	\$144	(↓)
In-Store Sales Total	\$2,783,259	\$2,842,420	(↑)	\$2,979,502	(↑)
Delivery Sales Total	\$231,100	\$231,808	(↑)	\$226,054	(↓)
Total Sales	\$3,014,359	\$3,074,228	(↑)	\$3,205,556	(↑)

Non-DC Resident Patients — Reciprocity	June	July		August	
Total Unique Patients	2,274	2,188	(↓)	2,105	(↓)
Total Unique Sales	4,110	4,248	(↑)	4,179	(↓)
Total Unique In-Store Sales	4,082	4,210	(↑)	4,153	(↓)
Total Unique Delivery Sales	28	38	(↑)	26	(↓)
Average Sale	\$123	\$117	(↓)	\$118	(↑)
In-Store Sale Average	\$123	\$117	(↓)	\$118	(↑)
Delivery Sale Average	\$165	\$144	(↓)	\$154	(↑)
In-Store Sales Total	\$502,294	\$491,134	(↓)	\$490,270	(↓)
Delivery Sales Total	\$4,631	\$5,483	(↑)	\$3,993	(↓)
Total Sales	\$506,925	\$496,617	(↓)	\$494,263	(↓)

Top 5 Residencies -

Unique patients per state	June	July	August
1.	MD (882)	MD (863)	MD (852)
2.	VA (825)	VA (826)	VA (835)
3.	FL (162)	FL (135)	FL (124)
4.	PA (42)	PA (41)	PA (38)
5.	NJ (26)	NJ (23)	NJ (24)

Non-DC Resident Patients —

Self-Certified Temporary	June	July	August
Registered Patients Per Month	12,457	11,799	(↓) 10,369
Total Registered Patients	108,388	120,187	(↑) 130,556
Total Unique Patients who Purchased	17,052	12,405	(↓) 11,284
Total Unique Sales	19,242	18,766	(↓) 17,678
Total Unique In-Store Sales	19,124	18,663	(↓) 17,556
Total Unique Delivery Sales	118	103	(↓) 122
Average Sale	\$99	\$99	(-) \$99
In-Store Sale Average	\$99	\$99	(-) \$98
Delivery Sale Average	\$141	\$143	(↑) \$151
In-Store Sales Total	\$1,888,168	\$1,843,203	(↓) \$1,728,832
Delivery Sales Total	\$16,674	\$14,755	(↓) \$18,430
Total Sales	\$1,904,843	\$1,857,959	(↓) \$1,747,263

Top 5 Residencies -

Temporary Registrations per state	June	July	August
1.	VA (4,091)	VA (3,991)	VA (3,767)
2.	MD (1,616)	MD (1,741)	MD (1,611)
3.	NC (950)	NC (1,056)	NC (783)
4.	TX (458)	TX (505)	TX (391)
5.	FL (524)	FL (465)	FL (367)

Monthly Sales

	June	July	August
Dispensaries	\$5,426,126	\$5,428,803	(↑) \$5,447,082
Cultivation Centers	\$753,271	\$783,403	(↑) \$588,546
Manufacturers	\$2,253,106	\$2,625,642	(↑) \$2,209,663
Total	\$8,432,503	\$8,837,848	(↑) \$8,245,291

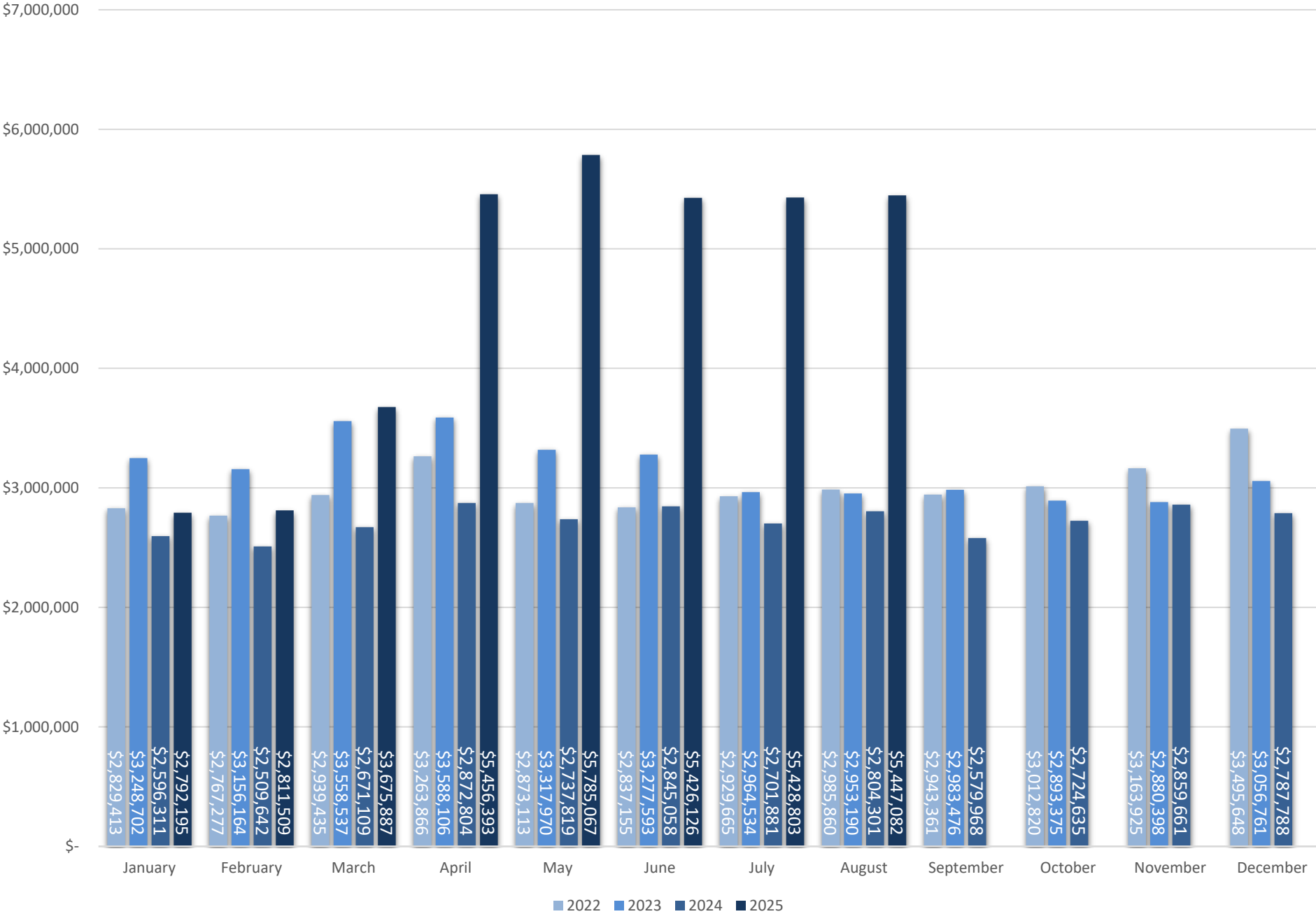
Month-to-Month Comparison

	August 2024	August 2025
Dispensaries	\$2,804,301	\$5,447,082 (↑)
Cultivation Centers	\$808,132	\$588,546 (↓)
Manufacturer	\$907,899	\$2,209,663 (↑)
Total	\$4,520,332	\$8,245,291 (↑)

Product Sales by Type	June		July		August	
	Total Sold	Value	Total Sold	Value	Total Sold	Value
Concentrate	111g	\$7,835	145g (↑)	\$9,224 (↑)	259g (↑)	\$15,643 (↑)
Flower/Bud	595lbs	\$3,007,144	601lbs (↑)	\$2,990,353 (↓)	603lbs (↑)	\$2,982,518 (↓)
Infused Concentrate (each)	2,481	\$128,277	2,486 (↑)	\$132,243 (↑)	1,569 (↓)	\$85,245 (↓)
Infused Edible (each)	19,400	\$621,561	18,722 (↓)	\$592,072 (↓)	18,312 (↓)	\$580,906 (↓)
Infused Pre-Roll	3lbs	\$29,602	1.5lbs (↓)	\$13,911 (↓)	2lbs (↑)	\$21,307 (↑)
Infused Topical (each)	357	\$13,437	346 (↓)	\$12,647 (↓)	284 (↓)	\$10,958 (↓)
Kief	4g	\$60	- (↓)	- (↓)	- (-)	- (-)
Pill/Capsule/Suppository (each)	2,285	\$107,085	2,374 (↑)	\$108,440 (↑)	2,115 (↓)	\$94,305 (↓)
Raw Pre-Roll	60lbs	\$389,421	78lbs (↑)	\$503,371 (↑)	81lbs (↑)	\$506,731 (↑)
Shake/Trim	20lbs	\$76,956	17lbs (↓)	\$52,626 (↓)	12lbs (↓)	\$44,950 (↓)
Tincture (each)	1,699	\$77,370	1,756 (↑)	\$73,066 (↓)	1,902 (↑)	\$74,610 (↑)
Vape Cartridge (each)	19,554	\$967,407	20,108 (↑)	\$940,850 (↓)	20,629 (↑)	\$1,029,909 (↑)

Enforcement	June	July	August	
Violations Observed	0	0	(-)	1 (↑)
Scheduled Inspections	14	11	(↓)	20 (↑)
Unlicensed Facilities Closed	2	5	(↑)	7 (↑)
Cannabis Waste Destroyed	1,979lbs	1825lbs	(↓)	2,891 (↑)

Dispensary Sales Month-to-Month Comparison



Cultivation Center/Manufacturer Sales Month-to-Month Comparison

