ABCA Alcoholic Beverage and Cannabis Administration

MEDICAL CANNABIS PROGRAM REPORT | SEPTEMBER 2026

Program Participation	July	August		September	
Total Registered DC Resident Patients	136,882	143,556	(↑)	149,199	(↑)
Total Unique Caregivers	32	32	(-)	32	(-)
Total Unique Patients Served by a Registered Dispensary	40,863	39,382	(↓)	40,736	(↑)
Total Retailers	65	66	(↑)	67	(↑)

Upcoming Patient Expirations	October	November	December
	0	0	0

Patients—DC Residents	July	August		September	
Total Unique Patients	25,043	25,005	(↓)	24,381	(↓)
Total Unique Sales	70,295	69,635	(↓)	67,797	(↓)
Total Unique In-Store Sales	68,065	67,454	(↓)	65,702	(↓)
Total Unique Delivery Sales	2,230	2,181	(↓)	2,095	(↓)
Average Sale	$59	$58	(↓)	$58	(-)
In-Store Average Sale	$57	$56	(↓)	$56	(-)
Delivery Average Sale	$124	$125	(↑)	$124	(↓)
In-Store Sales Total	$3,871,630	$3,790,594	(↓)	$3,678,126	(↓)
Delivery Sales Total	$275,732	$272,152	(↓)	$260,750	(↓)
Total Sales	$4,147,363	$4,062,746	(↓)	$3,938,876	(↓)

Non-DC Resident Patients — Reciprocity	July	August		September	
Total Unique Patients	2,101	2,233	(↑)	2,150	(↓)
Total Unique Sales	4,128	4,517	(↑)	4,371	(↓)
Total Unique In-Store Sales	4,078	4,451	(↑)	4,306	(↓)
Total Unique Delivery Sales	50	66	(↑)	65	(↓)
Average Sale	$103	$100	(↓)	$97	(↓)
In-Store Sale Average	$103	$100	(↓)	$97	(↓)
Delivery Sale Average	$117	$100	(↓)	$131	(↑)
In-Store Sales Total	$420,396	$446,939	(↑)	$416,086	(↓)
Delivery Sales Total	$5,835	$6,621	(↑)	$8,501	(↑)
Total Sales	$426,231	$453,559	(↑)	$424,587	(↓)

Top 5 Residencies - Unique patients per state	July	August	**September**
1.	MD (892)	MD (899)	MD (845)
2.	VA (807)	VA (815)	VA (802)
3.	FL (175)	FL (165)	FL (121)
4.	PA (62)	PA (48)	PA (30)
5.	NJ (18)	NY (22)	NY (21)

Non-DC Resident Patients — Self-Certified Temporary	July	August		**September**	
Registered Patients Per Month	12,599	12,144	(↓)	12,823	(↑)
Total Unique Patients who Purchased	13,719	13,553	(↓)	14,204	(↑)
Total Unique Sales	21,715	21,009	(↓)	21,635	(↑)
Total Unique In-Store Sales	21,537	20,820	(↓)	21,474	(↑)
Total Unique Delivery Sales	178	189	(↑)	161	(↓)
Average Sale	$93	$94	(↑)	$92	(↓)
In-Store Sale Average	$93	$93	(-)	$92	(↓)
Delivery Sale Average	$143	$152	(↑)	$152	(-)
In-Store Sales Total	$2,002,938	$1,944,488	(↓)	$1,969,940	(↑)
Delivery Sales Total	$25,373	$28,662	(↑)	$24,531	(↓)
Total Sales	$2,028,311	$1,973,150	(↓)	$1,994,471	(↑)

Top 5 Residencies - Temporary Registrations per state	July	August	**September**
1.	VA (4,271)	VA (4,334)	VA (4,195)
2.	MD (1,635)	MD (1,740)	MD (1,863)
3.	NC (935)	NC (834)	NC (820)
4.	TX (562)	TX (515)	TX (510)
5.	FL (527)	FL (488)	FL (509)

Monthly Sales	July	August		**September**	
Dispensaries	$6,601,905	$6,489,456	(↓)	$6,357,934	(↓)
Cultivation Centers	$903,955	$686,460	(↓)	$809,460	(↑)
Manufacturers	$3,099,970	$2,670,590	(↓)	$3,078,429	(↑)
Total	$10,605,830	$9,846,506	(↓)	$10,245,823	(↑)

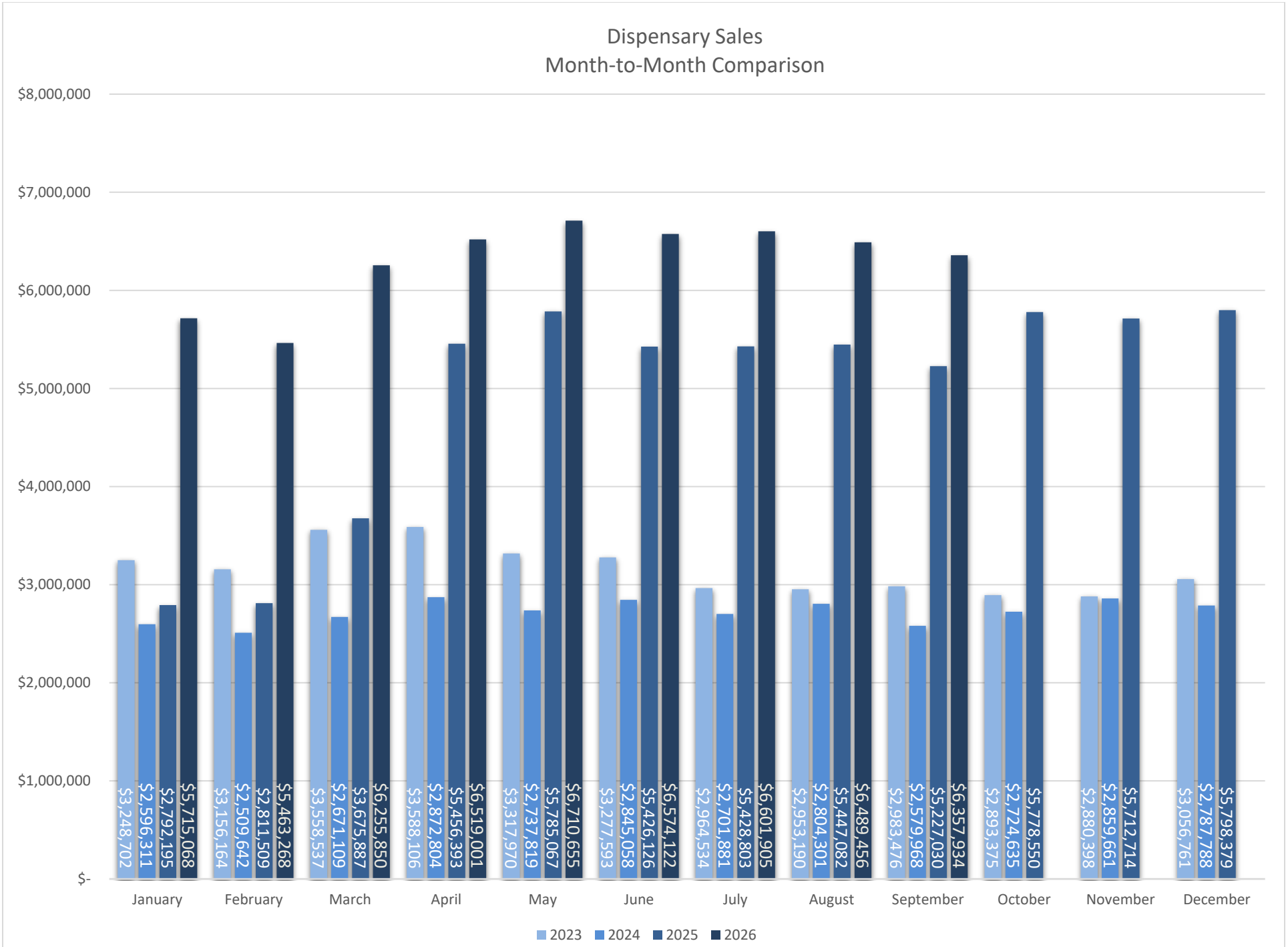
Month-to-Month Comparison	September 2025	**September 2026**	
Dispensaries	$5,227,030	$6,357,934	(↑)
Cultivation Centers	$528,178	$809,460	(↑)
Manufacturer	$2,066,572	$3,078,429	(↑)
Total	$7,821,780	$10,245,823	(↑)

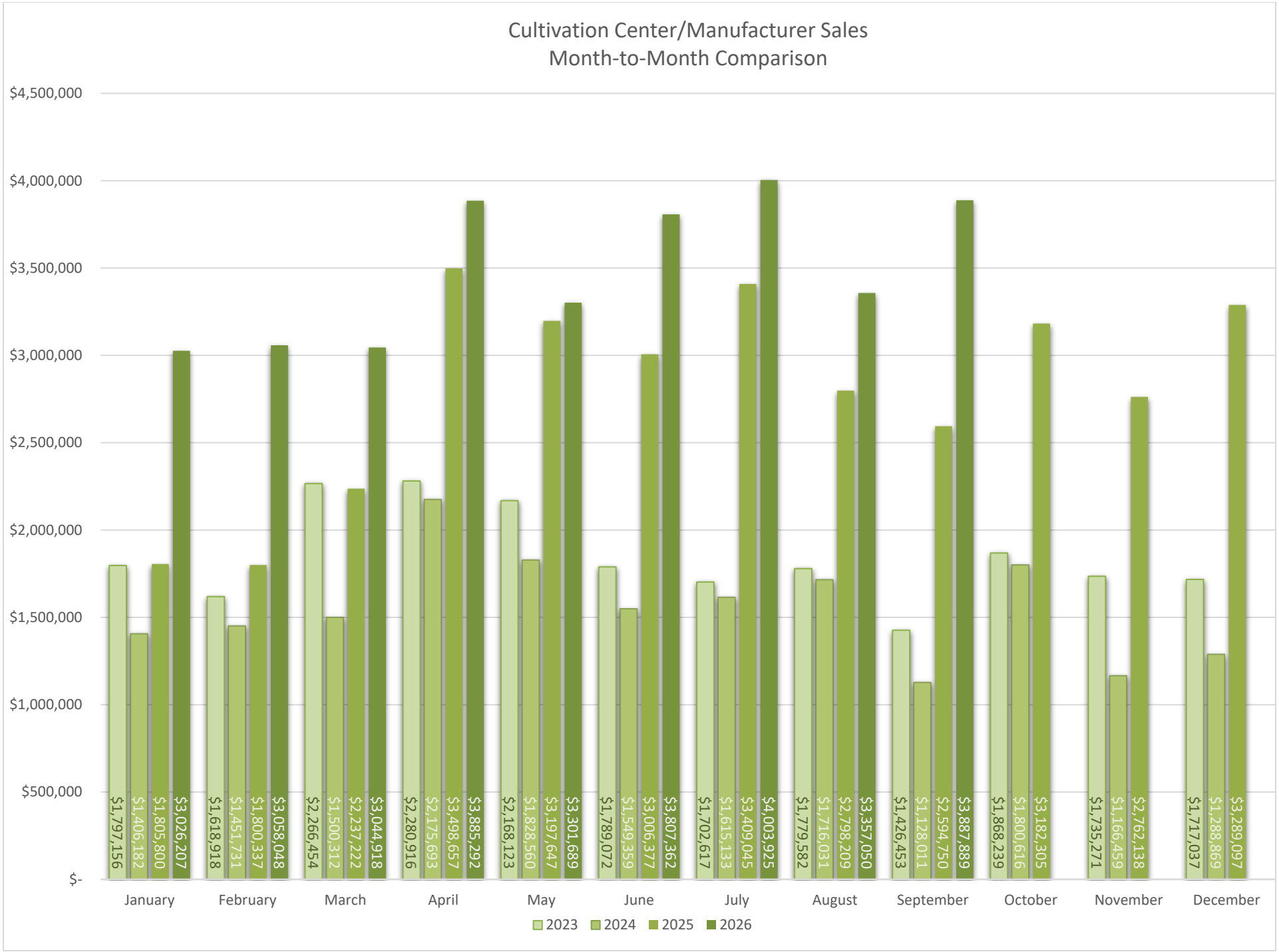
Retailer Sales by Type	July		August				September			
	Total Sold	Value	Total Sold		Value		Total Sold		Value	
Beverage (each)	-	-	-		-		1,014	(-)	$11,834	(-)
Concentrate	258.5g	$12,413	3.2lbs	(↑)	$26,265	(↑)	8.7lbs	(↑)	$50,146	(↑)
Flower/Bud	737lbs	$3,342,816	726lbs	(↓)	$3,307,385	(↓)	699lbs	(↓)	$3,181,101	(↓)
Infused Concentrate (each)	2,711	$149,284	2,421	(↓)	$134,252	(↓)	2,463	(↑)	$130,092	(↓)
Infused Edible (each)	23,182	$790,758	22,960	(↓)	$782,223	(↓)	22,019	(↓)	$759,904	(↓)
Infused Pre-Roll	8.6lbs	$103,044	7.4lbs	(↓)	$87,199	(↓)	7.3lbs	(↓)	$81,669	(↓)
Infused Topical (each)	271	$8,287	343	(↑)	$9,900	(↑)	351	(↑)	$9,849	(↓)
Kief	3g	$108	10.5g	(↑)	$362	(↑)	1g	(↓)	$21	(↓)
Pill/Capsule/Inhalable (each)	1,760	$69,288	1,700	(↓)	$66,782	(↓)	1,522	(↓)	$63,246	(↓)
Raw Pre-Roll	128lbs	$757,240	121lbs	(↓)	$727,825	(↓)	118lbs	(↓)	$716,688	(↓)
Shake/Trim	12.1lbs	$47,943	17lbs	(↑)	$68,274	(↑)	27lbs	(↑)	$97,043	(↑)
Tincture (each)	2,527	$93,613	2,245	(↓)	$84,189	(↓)	2,226	(↓)	$82,663	(↓)
Vape Cartridge (each)	25,015	1,227,111	23,779	(↓)	$1,194,800	(↓)	23,300	(↓)	1,173,678	(↓)

Enforcement	July	August		September	
Violations Observed	0	0	(-)	0	(-)
Scheduled Inspections	23	19	(↓)	7	(↓)
Facilities Closed	0	0	(-)	0	(-)
Cannabis Waste Destroyed	1,775lbs	1,440lbs	(↓)	3,329lbs	(↑)

Unlicensed Facilities Closed
None

Unlicensed Facilities Closed per Ward	
Ward 1:	36
Ward 2:	19
Ward 3:	5
Ward 4:	12
Ward 5:	8
Ward 6:	17
Ward 7:	10
Ward 8:	6


Dispensary Sales
Month-to-Month Comparison
$8,000,000
$7,000,000
$6,000,000
$5,000,000
$4,000,000
$3,000,000
$2,000,000
$1,000,000
$-
January
$3,248,702
$2,596,311
$2,792,195
$5,715,068
February
$3,156,164
$2,509,642
$2,811,509
$5,463,268
March
$3,558,537
$2,671,109
$3,675,887
$6,255,850
April
$3,588,106
$2,872,804
$5,456,393
$6,519,001
May
$3,317,970
$2,737,819
$5,785,067
$6,710,655
June
$3,277,593
$2,845,058
$5,426,126
$6,574,122
July
$2,964,534
$2,701,881
$5,428,803
$6,601,905
August
$2,953,190
$2,804,301
$5,447,082
$6,489,456
September
$2,983,476
$2,579,968
$5,227,030
$6,357,934
October
$2,893,375
$2,724,635
$5,778,550
November
$2,880,398
$2,859,661
$5,712,714
December
$3,056,761
$2,787,788
$5,798,379
2023
2024
2025
2026


Cultivation Center/Manufacturer Sales
Month-to-Month Comparison
$4,500,000
$4,000,000
$3,500,000
$3,000,000
$2,500,000
$2,000,000
$1,500,000
$1,000,000
$500,000
$-
$1,797,156
$1,406,182
$1,805,800
$3,026,207
$1,618,918
$1,451,731
$1,800,337
$3,058,048
$2,266,454
$1,500,312
$2,237,222
$3,044,918
$2,280,916
$2,175,693
$3,498,657
$3,885,292
$2,168,123
$1,828,560
$3,197,647
$3,301,689
$1,789,072
$1,549,359
$3,006,377
$3,807,362
$1,702,617
$1,615,133
$3,409,045
$4,003,925
$1,779,582
$1,716,031
$2,798,209
$3,357,050
$1,426,453
$1,128,011
$2,594,750
$3,887,889
$1,868,239
$1,800,616
$3,182,305
$1,735,271
$1,166,459
$2,762,138
$1,717,037
$1,288,869
$3,289,097
January
February
March
April
May
June
July
August
September
October
November
December
2023
2024
2025
2026