

MEDICAL CANNABIS PROGRAM REPORT | AUGUST 2026

Program Participation	June	July		August	
Total Registered DC Resident Patients	131,133	136,882	(↑)	143,556	(↑)
Total Unique Caregivers	28	32	(↑)	32	(-)
Total Unique Patients Served by a Registered Dispensary	41,056	40,863	(↓)	39,382	(↓)
Total Retailers	69	65	(↓)	66	(↑)

Upcoming Patient Expirations	September	October	November
	0	0	0

Patients—DC Residents	June	July		August	
Total Unique Patients	24,765	25,043	(↑)	25,005	(↓)
Total Unique Sales	68,744	70,295	(↑)	69,635	(↓)
Total Unique In-Store Sales	66,650	68,065	(↑)	67,454	(↓)
Total Unique Delivery Sales	2,094	2,230	(↑)	2,181	(↓)
Average Sale	\$59	\$59	(-)	\$58	(↓)
In-Store Average Sale	\$57	\$57	(-)	\$56	(↓)
Delivery Average Sale	\$126	\$124	(↓)	\$125	(↑)
In-Store Sales Total	\$3,780,669	\$3,871,630	(↑)	\$3,790,594	(↓)
Delivery Sales Total	\$263,525	\$275,732	(↑)	\$272,152	(↓)
Total Sales	\$4,044,193	\$4,147,363	(↑)	\$4,062,746	(↓)

Non-DC Resident Patients — Reciprocity	June	July		August	
Total Unique Patients	2,354	2,101	(↓)	2,233	(↑)
Total Unique Sales	4,436	4,128	(↓)	4,517	(↑)
Total Unique In-Store Sales	4,380	4,078	(↓)	4,451	(↑)
Total Unique Delivery Sales	56	50	(↓)	66	(↑)
Average Sale	\$102	\$103	(↑)	\$100	(↓)
In-Store Sale Average	\$102	\$103	(↑)	\$100	(↓)
Delivery Sale Average	\$131	\$117	(↓)	\$100	(↓)
In-Store Sales Total	\$447,141	\$420,396	(↓)	\$446,939	(↑)
Delivery Sales Total	\$7,322	\$5,835	(↓)	\$6,621	(↑)
Total Sales	\$454,463	\$426,231	(↓)	\$453,559	(↑)

Top 5 Residencies -

Unique patients per state	June	July	August
1.	MD (902)	MD (892)	MD (899)
2.	VA (825)	VA (807)	VA (815)
3.	FL (149)	FL (175)	FL (165)
4.	PA (73)	PA (62)	PA (48)
5.	NC (56)	NJ (18)	NY (22)

Non-DC Resident Patients —

Self-Certified Temporary	June	July	August
Registered Patients Per Month	12,849	12,599 (↓)	12,144 (↓)
Total Unique Patients who Purchased	13,936	13,719 (↓)	13,553 (↓)
Total Unique Sales	22,110	21,715 (↓)	21,009 (↓)
Total Unique In-Store Sales	21,905	21,537 (↓)	20,820 (↓)
Total Unique Delivery Sales	205	178 (↓)	189 (↑)
Average Sale	\$94	\$93 (↓)	\$94 (↑)
In-Store Sale Average	\$93	\$93 (-)	\$93 (-)
Delivery Sale Average	\$153	\$143 (↓)	\$152 (↑)
In-Store Sales Total	\$2,044,195	\$2,002,938 (↓)	\$1,944,488 (↓)
Delivery Sales Total	\$31,270	\$25,373 (↓)	\$28,662 (↑)
Total Sales	\$2,075,466	\$2,028,311 (↓)	\$1,973,150 (↓)

Top 5 Residencies -

Temporary Registrations per state	June	July	August
1.	VA (4,237)	VA (4,271)	VA (4,334)
2.	MD (1,690)	MD (1,635)	MD (1,740)
3.	NC (897)	NC (935)	NC (834)
4.	FL (588)	TX (562)	TX (515)
5.	TX (575)	FL (527)	FL (488)

Monthly Sales

	June	July	August
Dispensaries	\$6,574,122	\$6,601,905 (↑)	\$6,489,456 (↓)
Cultivation Centers	\$853,615	\$903,955 (↑)	\$686,460 (↓)
Manufacturers	\$2,953,747	\$3,099,970 (↑)	\$2,670,590 (↓)
Total	\$10,381,484	\$10,605,830 (↑)	\$9,846,506 (↓)

Month-to-Month Comparison

	August 2025	August 2026
Dispensaries	\$5,447,082	\$6,489,456 (↑)
Cultivation Centers	\$588,546	\$686,460 (↑)
Manufacturer	\$2,209,663	\$2,670,590 (↑)
Total	\$8,245,291	\$9,846,506 (↑)

Retailer Sales by Type	June		July		August	
	Total Sold	Value	Total Sold	Value	Total Sold	Value
Concentrate	95.5g	\$6,902	258.5g (↑)	\$12,413 (↑)	3.2lbs (↑)	\$26,265 (↑)
Flower/Bud	736lbs	\$3,325,216	737lbs (↑)	\$3,342,816 (↑)	726lbs (↓)	\$3,307,385 (↓)
Infused Concentrate (each)	2,719	\$153,736	2,711 (↓)	\$149,284 (↓)	2,421 (↓)	\$134,252 (↓)
Infused Edible (each)	23,281	\$788,283	23,182 (↓)	\$790,758 (↑)	22,960 (↓)	\$782,223 (↓)
Infused Pre-Roll	8.5lbs	\$104,828	8.6lbs (↑)	\$103,044 (↓)	7.4lbs (↓)	\$87,199 (↓)
Infused Topical (each)	148	\$5,064	271 (↑)	\$8,287 (↑)	343 (↑)	\$9,900 (↑)
Kief	11g	\$347	3g (↓)	\$108 (↓)	10.5g (↑)	\$362 (↑)
Pill/Capsule/Suppository (each)	1,743	\$68,509	1,760 (↑)	\$69,288 (↑)	1700 (↓)	\$66,782 (↓)
Raw Pre-Roll	128lbs	\$769,748	128lbs (-)	\$757,240 (↓)	121lbs (↓)	\$727,825 (↓)
Shake/Trim	11lbs	\$38,823	12.1lbs (↑)	\$47,943 (↑)	17lbs (↑)	\$68,274 (↑)
Tincture (each)	2,296	\$83,452	2,527 (↑)	\$93,613 (↑)	2,245 (↓)	\$84,189 (↓)
Vape Cartridge (each)	25,567	\$1,229,214	25,015 (↓)	1,227,111 (↓)	23,779 (↓)	\$1,194,800 (↓)

Enforcement	June	July	August		
Violations Observed	1	0 (↓)	0	(-)	
Scheduled Inspections	27	23 (↓)	19	(↓)	
Facilities Closed	2	0 (↓)	0	(-)	
Cannabis Waste Destroyed	4,214lbs	1,775lbs (↓)	1,440lbs	(↓)	

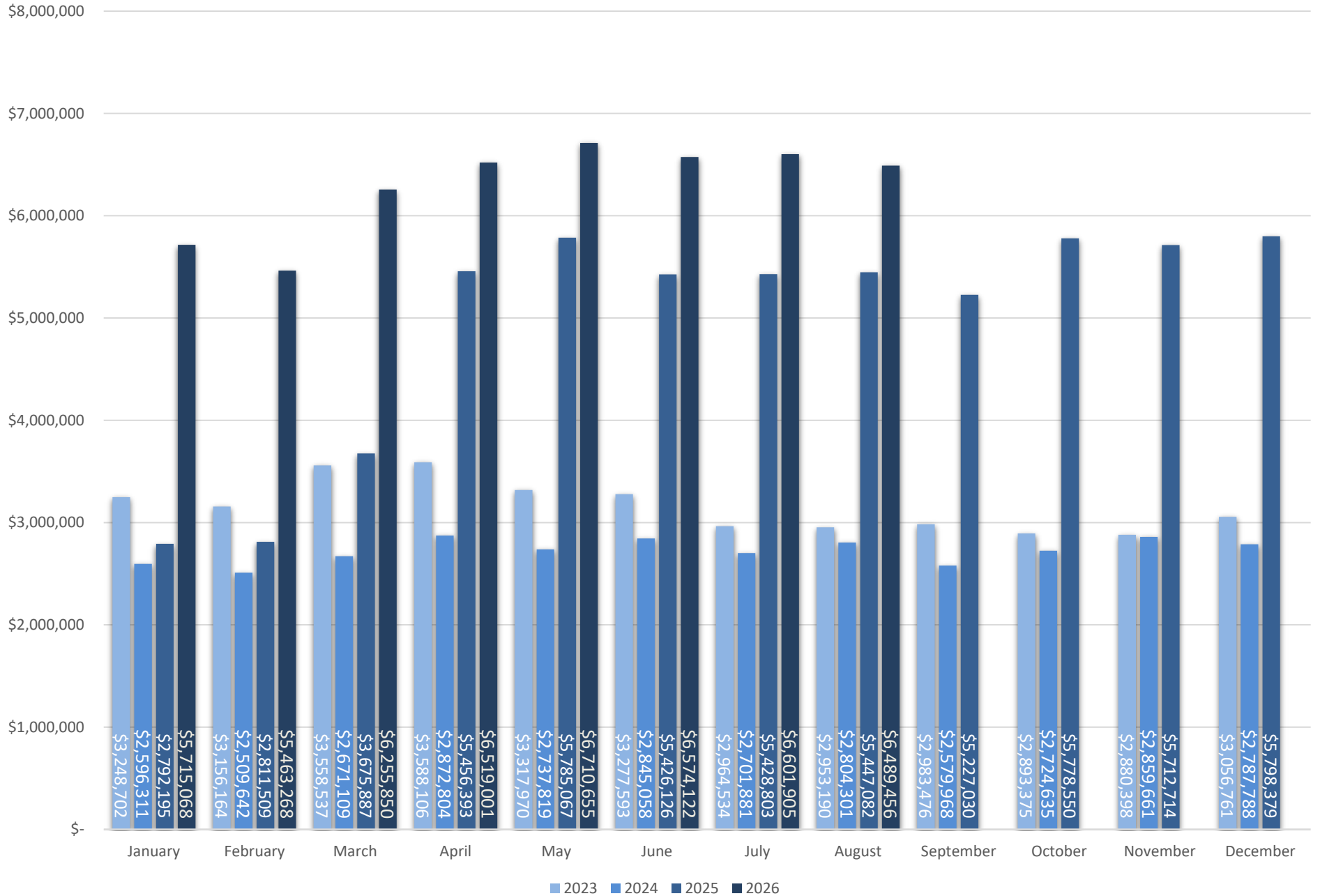
Unlicensed Facilities Closed

None

Unlicensed Facilities Closed per Ward

Ward 1:	36
Ward 2:	19
Ward 3:	5
Ward 4:	12
Ward 5:	8
Ward 6:	17
Ward 7:	10
Ward 8:	6

Dispensary Sales Month-to-Month Comparison



Cultivation Center/Manufacturer Sales Month-to-Month Comparison

